DRIVING ESSENTIAL ECONOMIC GROWTH THROUGH SUPPLIER DIVERSITY

ComEd 2020 Supplier Diversity Report

ComEd®

EMPOWERING THOSE WHO POWER COMMUNITIES

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SECTION I

MESSAGE FROM THE CEO

EMBRACING DIVERSITY CREATES ECONOMIC OPPORTUNITIES

JOE DOMINGUEZ, CEO, ComEd

After a year marked by many challenges and our collective perseverance, we are proud to report a record level of investment in diverse businesses in 2020 which created opportunities for our increasingly diverse supply chain. Our diverse partners are essential to our ability to provide superior services to our customers. They play key roles in major capital projects. Throughout the pandemic, they have helped us access personal protective equipment (PPE) supplies to protect our employees and provided construction and field services support. Alongside our crews, they have helped us overcome everything Mother Nature threw our way – from flooding to derechos to tornadoes and other extreme challenges. Most importantly, our suppliers and 6,000 ComEd employees demonstrate daily what it means to be an essential worker.

The strong and growing partnerships we have with our diverse supply chain helped break all records in 2020 with a diverse spend of $894 million – an all-time high of 42% of total supplier spend and a year-over-year increase of $156 million. This surpasses our previous record of 41% of total supply spend in 2019, and it's a 3% increase over the 2018 diverse spend total.

New construction work is playing a big role. Projects in 2020 included a major new substation in Elk Grove Village, Illinois. It's part of a long-range plan to meet an anticipated need for more power in the region due in part to expected growth and operation of data centers in the Elk Grove Technology Park and O'Hare market area. Rockford-based Ruiz Construction is the general contractor on the project, the first diverse supplier to serve in this capacity for a ComEd substation. The project is due for completion this year and will reinforce further the strong reputation that northern Illinois enjoys among data center leaders who place a high priority on service reliability, power quality and competitive rates.

Diverse suppliers are becoming more engaged in key spend categories, including fiber optic-enabled communication technology that is essential to grid security, reliability, resilience and the integration of renewable energy. Opportunities for diverse suppliers are also growing in energy efficiency as new programs come online to help customers reduce energy usage and costs.

I hope you will spend a few minutes with the Roundtable discussion beginning on page 27, where several of our partners share thoughts about their experience in 2020, important lessons learned, and their outlook for the future. I'm pleased to report that you'll find a positive tone. Speaking of positive, hat's off to Steve Davis and his team at The Will Group, which recently opened a new 60,000-square-foot production facility on Chicago's West Side. It will enable The Will Group to expand their partnerships in the utility and other sectors while creating local jobs and building social equity – another great example of what it means to be essential!

Thank you for your continued partnership and we look forward to new opportunities in the coming year.

Sincerely,
Joe

ComEd DIVERSE SUPPLY CHAIN 2020 DASHBOARD

SECTION 2

In accordance with the Proposed Guidelines and Uniform Template for the Section 5-117 Report, this section highlights key metrics and results of the 2020 ComEd Diverse Business Empowerment Program.

The graphic below illustrates what ComEd's commitment to diversity-certified suppliers means to the Illinois economy and to the economic vitality of the communities in which we operate. This report demonstrates how the economic activity we generate benefits our employees, companies, cities, and towns throughout the state.

Our continued commitment to diversity-certified supplier inclusion contributed to another year of positive growth in the company and in our communities.

$5.5 BILLION
ComEd's TOTAL DIVERSITY-CERTIFIED SUPPLIER SPEND 2012-2020

$894 MILLION
ComEd's TOTAL 2020 DIVERSITY-CERTIFIED SUPPLIER SPEND

42%
ComEd's 2020 DIVERSITY-CERTIFIED SUPPLIER SPEND REPRESENTED 42% OF TOTAL SUPPLY CHAIN SPEND

$627 MILLION
ComEd's TOTAL 2020 TIER I DIVERSITY-CERTIFIED SUPPLIER SPEND

$267 MILLION
ComEd's TOTAL 2020 TIER 2 DIVERSITY-CERTIFIED SUPPLIER SPEND

$611 MILLION
ComEd's TOTAL 2020 DIVERSITY-CERTIFIED SUPPLIER SPEND IN ILLINOIS

$113 MILLION
ComEd's TOTAL 2020 SMALL BUSINESS ENTERPRISE SPEND

$1.0 BILLION
ComEd's TOTAL 2020 COMBINED SPEND WITH DIVERSITY-CERTIFIED SUPPLIERS AND SMALL BUSINESS ENTERPRISES

169 TOTAL NUMBER OF NEW DIVERSITY-CERTIFIED SUPPLIERS IN 2020

597 TOTAL NUMBER OF TIER I AND TIER 2 DIVERSITY-CERTIFIED SUPPLIERS

ComEd An Exelon Company powering lives
Prepared by ComEd April, 2021

SECTION 3 TERMS AND DEFINITIONS

In accordance with the Proposed Guidelines and Uniform Template for the Section 5-117 Report, the purpose of this section is to define key terms utilized by the ComEd Diverse Business Empowerment Team.

ComEd defines diverse suppliers per the guidelines of the National Minority Supplier Development Council, the Women's Business Enterprise National Council, and the U.S. Small Business Administration.

MINORITY-OWNED

A for-profit enterprise, regardless of size, physically located in the United States, which is 51% owned, operated, and controlled by minority group members, defined by the following:

ASIAN-INDIAN-OWNED BUSINESS ENTERPRISE

A U.S. citizen whose origins are from India, Pakistan, or Bangladesh Asian-Pacific-Owned Business Enterprise A U.S. citizen whose origins are from Japan, China, Indonesia, Malaysia, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Thailand, Samoa, Guam, the U.S. Trust Territories of the Pacific, or the Northern Marianas.

AFRICAN AMERICAN-OWNED BUSINESS ENTERPRISE

A U.S. citizen having origins in any of the Black racial groups of Africa.

HISPANIC-OWNED BUSINESS ENTERPRISE

A U.S. citizen of Hispanic heritage, from any of the Spanish-speaking areas of the following regions: Mexico, Central America, South America, or the Caribbean Basin

NATIVE-AMERICAN-OWNED BUSINESS ENTERPRISE

A person who is an American Indian, Eskimo, Aleut, or Native Hawaiian, and is regarded as such by the community of which the person claims to be a part.

WOMAN-OWNED BUSINESS ENTERPRISE

An independent business concern that is at least 51% owned and controlled by one or more women who are U.S. citizens or Legal Resident Aliens; whose business formation and principal place of business are in the U.S. or its territories; and whose management and daily operation is controlled by one or more of the women owners.

U.S. SMALL BUSINESS ADMINISTRATION

As defined by the Small Business Act, a small business concern is "one that is independently owned and operated, and which is not dominant in its field of operation."

SMALL BUSINESS

Depending on the industry, "small" is defined by either the number of employees or average annual receipts of a business concern. Website reference for size standards by NAICS code can be found at: www.sba.gov/services/contractingopportunities/sizestandardstopics/index.html

VETERAN-OWNED BUSINESS

A business that is at least 51% owned, operated, and controlled by one or more veterans.

LGBTQ-OWNED BUSINESS

A business that is at least 51% owned, operated, managed and controlled by a LGBTQ person or persons who are either U.S. citizens or lawful permanent residents.

SUBCONTRACTOR

Any party or person (who is not an employee of the prime contractor) who enters into any agreement or arrangement with a prime contractor.

DIVERSITY-CERTIFIED SUPPLIER

Any legal entity that is: (i) organized to engage in commercial transactions; (ii) at least 51% owned and controlled by one or more individuals who are socially and economically disadvantaged; and (iii) managed by, and the daily business operations controlled by, one or more of the socially and economically disadvantaged individuals who own it.

PRIME CONTRACTOR/SUPPLIER

Any party or person (who is not an employee of the utility) who enters into any agreement or arrangement with the utility for the furnishing of supplies or services for the use of real or personal property which, in whole or in part, is necessary to the performance of any one or more contracts.

GOAL
A target which, when achieved, indicates progress in a preferred direction. A goal is neither a quota nor a set-aside.

LONG
A goal applicable to a period of five (5) years.

MID
A goal applicable to a period of three (3) years.

CONTROL
Exercising the power to make policy decisions (determined by the certifying entities).

OPERATE
Being actively involved in the day-to-day management and not merely acting as officers or directors.

TIER 1
Prime contract spend with a diverse supplier.

TIER 2
Subcontracted spend by a non-diverse prime contractor with a diverse supplier.

INDIRECT TIER 2 SPEND
Spend that CANNOT be identified in support of specific Prime Requirements (e.g., production support products and services such as temporary staffing, and facilities support services).

NEW DIVERSE SUPPLIER
Any diversity-certified supplier with zero diverse spend in the previous calendar year.

PROFESSIONAL SERVICES/ HIGH-MARGIN STRATEGY
ComEd's Professional Services/"high-margin" strategy with diverse suppliers focuses on eight categories of spending in the professional services areas. These categories are: advertising and marketing; business consulting; legal; banking; engineering and technical consulting; financial services; HR services; and IT professional services. The high-margin strategy was undertaken because these businesses typically have higher profit margins and, therefore, have an increased capacity to contribute to community economic development (jobs and community-based organization support).

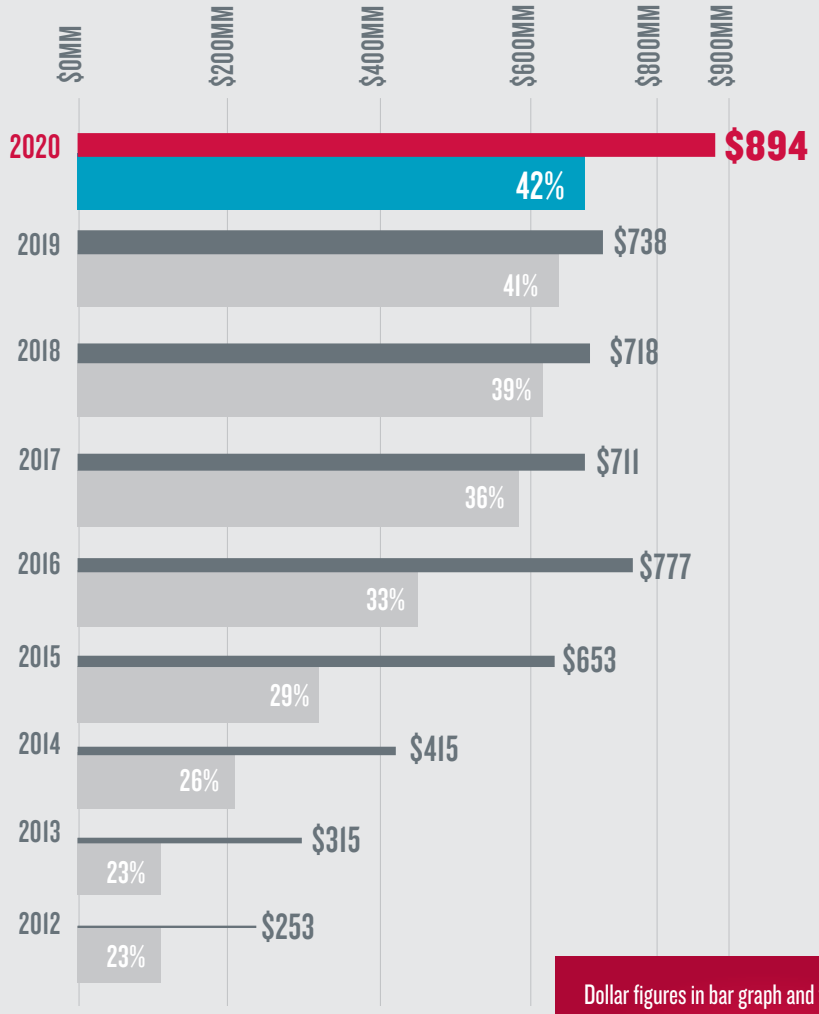
EXCLUSION
Any non-sourceable payment made for goods and services not included in total supply chain spend.

SECTION 4
ComEd 2020 SUMMARY OF SPENDING/ACTIVITY

In accordance with the Proposed Guidelines and Uniform Template for the Section 5-117 Report, the purpose of this section is to supplement 2020 included data specifically highlighting spending activity in Professional Services, Large Capital Projects, and Energy Efficiency; the number of new diverse suppliers (highlighted in the ComEd dashboard, Section II); list/description of internal and external (company-sponsored and/or company-supported) outreach activities impacting diverse suppliers and communities.

The chart below reviews ComEd's diverse supplier spend over the past nine years, reflecting an upward trajectory of ComEd's consistent achievement of its diverse supplier spend goals. ComEd's 2020 expenditures represent a growth of $5.5 billion in annual diversity-certified supplier spend during the nine-year span from 2012-2020.

ComEd's TOTAL DIVERSITY-CERTIFIED SUPPLIER SPEND



Dollar figures in bar graph and throughout this report are in millions.
Percentage figures above represent percentage of total ComEd spend for that year.

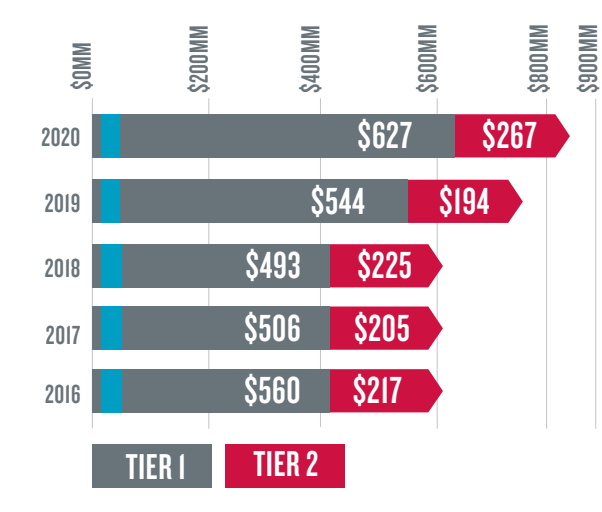
ComEd TIER 1 AND TIER 2 DIVERSITY-CERTIFIED SPEND

In 2020, ComEd continued to increase its spend with minority-, woman-, and veteran-owned businesses, and achieved a new record high in actual spend and percentage of total dollars expended with diversity-certified suppliers—$894 million and 42 percent of our total spend, respectively.

2020 was another record-setting year for ComEd's partnership with diversity-certified suppliers. ComEd spent $894 million with these suppliers, a year-over-year increase of $156 million. This represents an increase in diversity-certified spend from 41% of total supply chain expenditures in 2019 to 42% in 2020, a year-over-year increase of 1%, the highest dollar and percentage of diverse spend in ComEd history. Increasing the total dollars spent and percentage of diversity-certified supplier inclusion is a core value and ComEd's 2020 performance is a reflection of this value. This truly represents ComEd's commitment to grow both the amount of spend and the percent of total spend with diverse suppliers.

In 2020, ComEd set a goal of $800 million in actual dollars spent and 40% of total supply chain spend with diversity-certified suppliers. It was one of the most challenging spend goals in the company's history and ComEd exceeded it with actual spend of $894 million and 42% of total supply chain spend with diversity-certified suppliers.

Diversity-certified supplier spend totaled $894 million, or 42 percent of our total procurement base of $2.1 billion in 2020. The chart above right reflects ComEd's spend over the past five years—segmented by Tier 1 prime suppliers and Tier 2 subcontractors.



ILLINOIS VS. NON-ILLINOIS DIVERSE SPEND

ComEd prioritizes and partners with Illinois-based diversity-certified businesses. ComEd recognizes that growing local and diverse businesses contributes greatly to Illinois' economic growth. In 2020, ComEd spent $611 million with Illinois-based diversity-certified suppliers, which represented more than 68 percent of total spend with diverse suppliers. Approximately 71 percent (or $445 million) of ComEd's Tier 1 spend in 2020 was with Illinois-based diversity-certified suppliers.

BASED ON SUPPLIER REMIT TO ADDRESS

	ILLINOIS		NON-ILLINOIS		
	$ MILLIONS	PERCENT	$ MILLIONS	PERCENT	$ TOTAL
2019 TIER 1	$404	74%	$140	26%	$544
2019 TIER 2	$122	63%	$72	37%	$194
2020 TIER 1	$445	71%	$182	29%	$627
2020 TIER 2	$166	62%	$101	38%	$267

KEY HIGHLIGHTS DRIVING ComEd DIVERSITY-CERTIFIED SUPPLIER SPEND IN 2020 INCLUDE:

- $156 million year-over-year increase in dollar spend with diversity-certified suppliers
- $85 million year-over-year increase in dollar spend with Illinois-based diversity-certified suppliers
- $47.4 million year-over-year increase in dollar spend with African American-owned suppliers.

MBE, WBE & VETERAN SPEND DETAILS

CERTIFICATION	PRIME SUPPLIER (TIER 1) 2019	PRIME SUPPLIER (TIER 1) 2020	SUBCONTRACTOR (TIER 2)* 2019	SUBCONTRACTOR (TIER 2)* 2020	PROJECTED GOAL $ 2020	PROJECTED GOAL % 2020	ACTUAL TOTAL DOLLARS 2019	ACTUAL TOTAL DOLLARS 2020
MBE	$287	$326	$114	$119	$400	20%	$401	$445
WBE	$245	$290	$61	$107	$360	18%	$306	$397
VBE	$12	$11	$3	$5	$40	2%	$15	$16
TOTAL	$544	$627	$194	$267	$800	40%	$738	$894

*Total Diverse Spend includes Indirect Tier 2.

CERTIFICATION	PRIME SUPPLIER 2019	PRIME SUPPLIER 2020	SUBCONTRACTOR (TIER 2) 2019	SUBCONTRACTOR (TIER 2) 2020	PROJECTED GOAL $ 2020	PROJECTED GOAL % 2020	ACTUAL TOTAL DOLLARS 2019	ACTUAL TOTAL DOLLARS 2020
SBE	$130	$113	$1	$0	$100	5%	$131	$113
TOTAL MBE/WBE/VBE/SBE	$674	$740	$195	$267	$900	45%	$869	$1,007

A Will Group employee assembles a ComEd capacitor bank, which enables voltage optimization to control and lower electrical voltage delivered to customers, reducing consumption and cost of energy and promoting sustainability.

MINORITY-OWNED BUSINESS ENTERPRISE SPEND DETAILS BY ETHNIC GROUP

In 2020, ComEd spent a total of $445 million or 50% with diversity-certified Minority-Owned Business Enterprises (MBEs). See tables below for additional details on ComEd's 2020 MBE Tier I spend by ethnic group.

AFRICAN AMERICAN TIER I

TOP SUPPLIERS	TOP SPEND CATEGORIES	SUMMARY
NASH BROS CONSTRUCTION CO, INC.	ENGINEERING/TECHNICAL CONSULTING	$91 MM IN TIER I SPEND
PMI ENERGY SOLUTIONS LLC	DISTRIBUTION CONSTRUCTION	14% TOTAL DIVERSE TIER I SPEND
KDM ENGINEERING	T&S CONSTRUCTION	$14 MM YEAR-OVER-YEAR INCREASE
MILHOUSE ENGINEERING & CONSTRUCTION	FACILITIES	
SUTTON FORD, INC.	FLEET	

HISPANIC AMERICAN TIER I

TOP SUPPLIERS	TOP SPEND CATEGORIES	SUMMARY
DYNAMIC UTILITY SOLUTIONS LLC	DISTRIBUTION CONSTRUCTION	$113 MM IN TIER I SPEND
RUIZ CONSTRUCTION SYSTEMS INC.	FACILITIES	18% OF TOTAL DIVERSE TIER I SPEND
SBP CONSTRUCTION LLC	T&S CONSTRUCTION	
PACO COMMUNICATIONS, INC.	ADVERTISING AND MARKETING	
MZI GROUP INC.	ENVIRONMENTAL SERVICES	

ASIAN AMERICAN TIER I

TOP SUPPLIERS	TOP SPEND CATEGORIES	SUMMARY
ZONES CORPORATE SOLUTIONS	IT HARDWARE	$30 MM IN TIER I SPEND
QUALITECH ENGINEERING, LLC	FACILITIES	5% OF TOTAL DIVERSE TIER I SPEND
SOUTHERN STATES EQUIPMENT CO	MRO	$6 MM YEAR-OVER-YEAR INCREASE
ANDERSON & SHAH ROOFING INC.	ENGINEERING/TECHNICAL CONSULTING	
SONOMA UNDERGROUND SERVICES INC.	IT TELECOM	

NATIVE AMERICAN TIER I

TOP SUPPLIERS	TOP SPEND CATEGORIES	SUMMARY
CHOCTAW KAUL DISTRIBUTION CO	ELEC DISTRIBUTION EQUIPMENT	$88 MM IN TIER I SPEND
	MRO	14% OF TOTAL DIVERSE TIER I SPEND
	T&S MATERIALS	$13 MM YEAR-OVER-YEAR INCREASE
	CHEMICALS/FUELS/GASES/LUBRICANTS	
	CLOTHING	

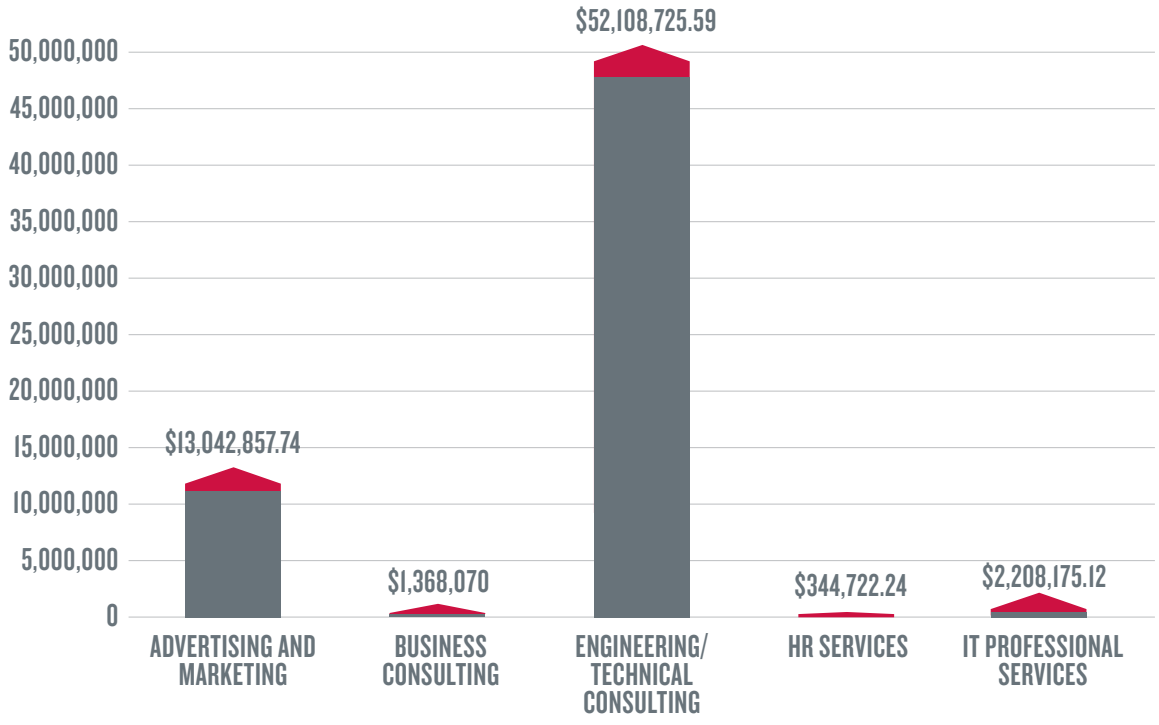
WOMAN-OWNED TIER I SPEND

TOP SUPPLIERS	TOP SPEND CATEGORIES	SUMMARY
INTREN, INC.	DISTRIBUTION CONSTRUCTION	$290 MM IN TIER I SPEND
PRIMERA ENGINEERING	ENGINEERING/TECHNICAL CONSULTING	46% OF TOTAL DIVERSE TIER I SPEND
POWERCON CORP	T&S MATERIALS	$45 MM YEAR-OVER-YEAR INCREASE
CJ DRILLING, INC.	FACILITIES	
MACMUNNIS, INC.	T&S CONSTRUCTION	

SECTION 4

ComEd's PROFESSIONAL SERVICES / HIGH-MARGIN STRATEGY

In 2020, ComEd's Tier I spend with diversity-certified, professional services suppliers was approximately $69 million. During 2020, ComEd renewed its $32 million credit facility with 13 minority- and community-owned banks in communities ComEd serves. More than half of these banks were based in Illinois and include First Bank of Chicago, Illinois Bank and Trust, Northwest Bank and Trust, First Eagle Bank, International Bank of Chicago, American Metro, GN Bank, Byron Bank, United Fidelity Bank, and Pacific Global Bank. ComEd also spent $1,239,196 with diversity-certified law firms.



$69 MILLION
in spend with Tier I diversity-certified Professional Services suppliers

LARGE CAPITAL PROJECTS

Growing up in a small rural town on Mexico's central Pacific coast, Gonzalo Ruiz could see the struggle his mother faced to keep the family afloat. He wanted to help her and began to do so at age 8 when he started working as a mason tender, an experience that also sparked a lifelong passion for building things. As a young man, he was motivated to pursue greater job opportunities – ideally in construction – and he proudly emigrated to the U.S. in the late 1970s and became a U.S. Citizen.

Ruiz's first job in Chicago was in a restaurant where co-workers gave him the nickname "Smiley." "I would sometimes remind my fellow employees that life is too short to frown and walk around in a bad mood all day," he said. "And for that, I got a great nickname, and it stuck." He enjoyed the restaurant business so much that after he had saved enough money, he bought a bar and restaurant in Rockford, Illinois. Little did he know that the bar would provide what he had long been hoping for – an entry to the construction business in Rockford and greater Chicago area.

"A customer came in one day and told me about his work as a union representative in the building and construction industries," said Ruiz. "I asked if he could provide me an introduction to a company or two, and he was happy to oblige. He even helped me complete the paperwork to join the union."

Ruiz worked as a construction laborer for more than 25 years before forming Ruiz Construction Systems. His company began working with ComEd in 2007 and played a key role in the construction of the new training center in Rockford in 2012, which led to more opportunities with ComEd's real estate division. His company was selected in early 2020 to serve as the general contractor on the construction of a 75,000-square-foot substation in Elk Grove Village, one of the largest substations on the ComEd system. It's also the largest project to date for Ruiz's company, which now has 28-40 employees, including sons Brayant and Johnathan, a vice president and foreman, respectively.

Work on the ComEd substation began in April of last year and the facility will be turned over to ComEd for activation this spring. Ruiz is proud of his company's work and for meeting a tight deadline, especially considering the challenges. "Just as we got started on this major project, COVID-19 swept across the world, and we really needed to reassess the work plan and make sure we put safety at the center of everything," said Ruiz. "ComEd provided the guidance we needed to maintain safety protocols and keep work moving forward safely, and we are grateful for their partnership. I want to applaud our team and give a shout-out to our superintendent Henry Black. And we salute the 15 subcontractors, including seven diverse companies, for looking out for each other, keeping a priority on safety, and for their outstanding work," said Ruiz.

In the new 75,000-square-foot, high-voltage substation major structures are contained in a sealed environment where sulfer hexafluoride gas is the insulating medium. The facility will provide power capacity for the growing data center sector in and around the O'Hare Market Area. Data centers require up to 50 times the amount of electrical infrastructure capacity and can use 100 times more electricity than a typical business with comparable footprints. Superior reliability, energy efficiency solutions, convergence of fiber optics networks and competitive rates are high priorities for the more than 70 data center operators that call Chicagoland home.

Watch the video here

ComEd achieved a nearly 50% diversity-certified supplier inclusion in 2020 on projects focused on replacing obsolete telecommunications infrastructure. The Renewable Energy Advanced Control and Telemetry System (REACTS) program includes building next-generation communications between substations, enhancing SCADA systems, enabling smart cities applications, and DER integration. A robust communications network is the foundation for a 21st century digital grid that will deliver enhanced reliability and power quality, new energy efficiency solutions, increased distributed generation, and higher levels of resiliency and security.

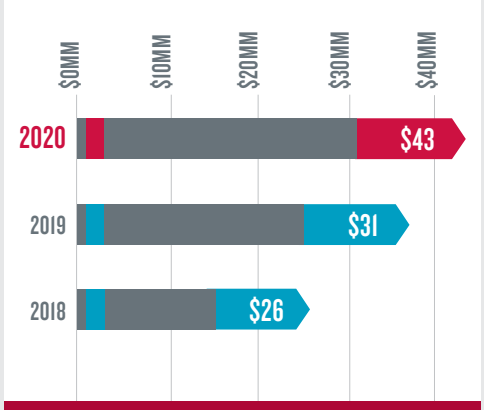
Ruiz Construction Systems is proud to be the first diverse general contractor on a ComEd substation project.

SECTION 4

ENERGY EFFICIENCY

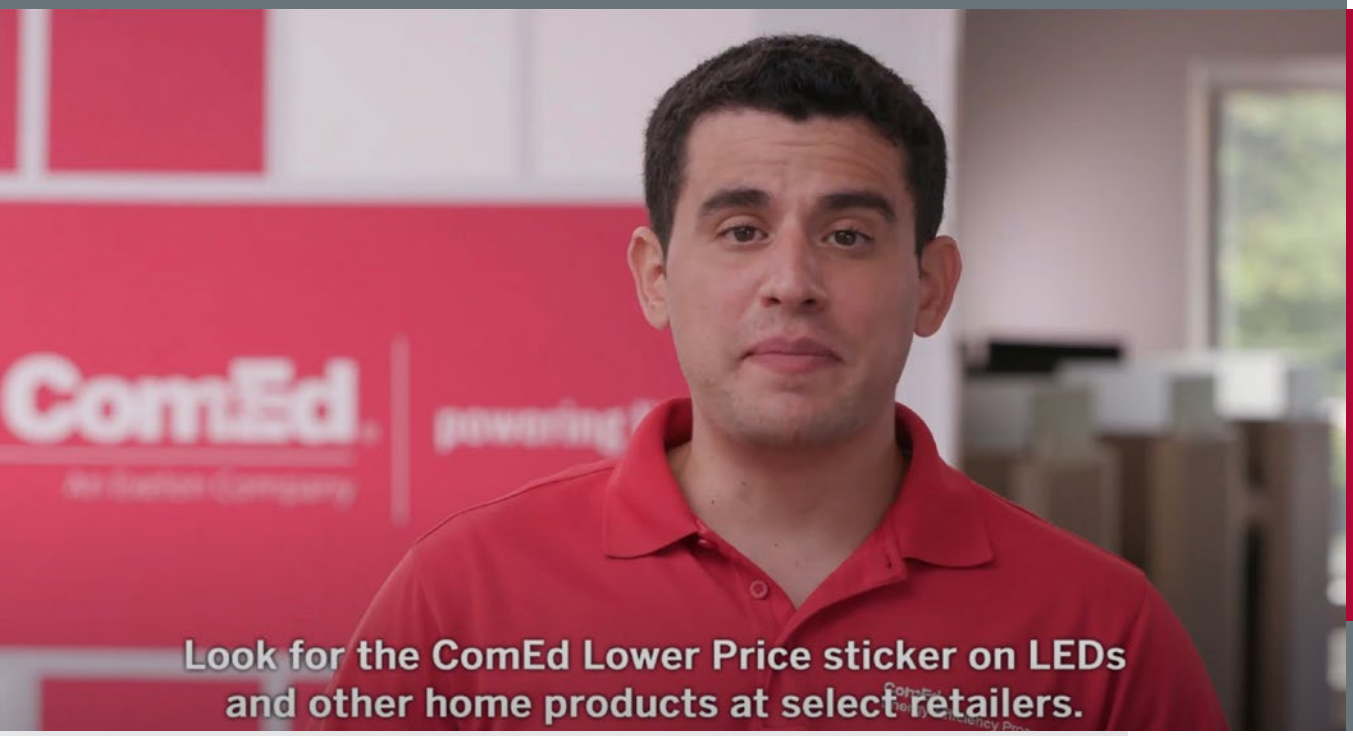
The ComEd Energy Efficiency (EE) Program consists of Future Energy Jobs Act (FEJA)-commissioned customer offerings designed to reduce energy use in the Residential, Small Business, Commercial, Industrial, Public Sector, and Income Eligible markets. Through education, marketing, and outreach services, implemented in part by contracted suppliers, customers are informed of program offerings to help drive energy savings and lower their energy bills. Energy efficiency offerings include instant discounts, rebates, home and facility assessments, technical services, whole-building solutions, and more.

ENERGY EFFICIENCY TOTAL DIVERSITY SPEND



$12.4 MM

YEAR-OVER-YEAR INCREASE WITH DIVERSITY-CERTIFIED SUPPLIERS

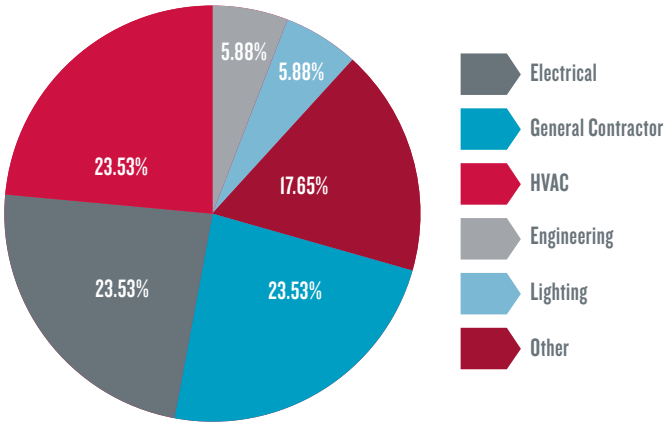


2020 RECAP

In 2020, ComEd continued its focus on growing diversity-certified suppliers and achieved $43.49 million, a year-over-year increase of $12.40 million or 40%. Of the $43.49 million achieved, $27.53 million or 63% were women-owned suppliers, $14.29 million or 33% were minority-owned suppliers, and $1.67 million were veteran-owned suppliers. In addition to the remarkable growth year-over-year, ComEd Energy Efficiency annual expenditures with diversity-certified suppliers have increased by more than 60% in the last two years and look to continue this trend.

ComEd Energy Efficiency also prioritized workforce development initiatives in 2020 to expand business and employment opportunities for diverse and local small businesses in the communities we serve. ComEd Energy Efficiency launched the Energy Efficiency Service Provider Diverse Incubator Program and partnered with a Minority Women-Owned business to deliver the program and share firsthand the learnings of growing a small business within the Energy Efficiency industry. This program is designed to educate and train diverse contractors and distributors on ComEd's Energy Efficiency Portfolio offerings. Participating organizations are educated on how to best represent the ComEd Energy Efficiency Program to customers and complete energy efficiency projects by leveraging existing workforce development frameworks, community-based agency partnerships, and mentored by other vendors within the portfolio. Through the first full year of this program and despite the challenges of the pandemic, 20 diverse contractors and distributors participated and 17 graduated from the program and joined ComEd's Energy Efficiency Service Provider Network.

PERCENTAGE OF DIVERSE BUSINESS OWNERS BY TRADE



This chart shows the 17 diverse contractors and distributors that graduated from the Energy Efficiency Service Provider Diverse Incubator Program by trade.

SECTION 4

ComEd INTERNAL AND EXTERNAL OUTREACH AND COMMUNITY ACTIVITIES

The following list of community outreach activities offers a representative look at the types of meetings and other events sponsored, chaired, or attended by ComEd representatives during 2020 to further our goal of promoting diversity-certified businesses and engagement in the communities we serve:

JANUARY 2020

Create a Spark Freshmen launched on January 18 and ended on June 13, engaging 47 students and 12 mentors for an 80-hour program. Create a Spark Juniors launched on September 12 and ended on December 5, engaging 40 students and 7 mentors for a total of 75 hours. Throughout this program, high school students from HFS Chicago Scholars connect with ComEd's vast talent resources; mentors inform students about the energy industry and the many career pathways available.

FEBRUARY 2020

In 2016, ComEd introduced the Solar Spotlight program to inspire young men and women in underserved communities and expose them to STEM careers. The program typically takes place as part of ComEd's Black History Month and Hispanic Heritage Month celebrations. Due to restrictions during the pandemic, only the Black History Month event took place in 2020. In 2020, the fifth year of the program, more than 60 African American high school students from Chicagoland participated. Working with ComEd professionals, students learned about solar energy and participated in hands-on activities to measure solar activity. Students then applied their learnings to a special project, creating solar suitcases that provide solar-powered energy to charge phones and tablets and create a light source for community centers and schools. These suitcases are sent to underprivileged nations that have less reliable energy.

APRIL 2020

Attended the Illinois Utilities Business Diversity Council's/Women's Business Development Center's virtual PPP webinar.

The Learning from Leaders program utilized video conferencing that allowed students from across ComEd's service territory connect with engineers, project managers, finance experts, marketing analysts and so many more. Students engage in mini lessons on topics ranging from microgrids to team leadership from all departments across ComEd. They discuss education, career trajectory, and get professional tips from a real ComEd employee. This ongoing program was launched on April 1, 2020, and has engaged 98 students thus far, with 12 mentors, for 30 hours of programming, as of December 2020.

JUNE 2020

ComEd and the Chicago Park District hosted the 6th annual Switch on Summer celebration with a virtual Facebook event that celebrated essential workers and the official start of summer. The family-friendly event featured video performances and messages from some of Chicagoland's most popular nonprofit and cultural organizations.

ComEd in partnership with UIC CHANCE exposes underrepresented students to a college-level curriculum that includes an introduction to engineering (mechanical, electrical, civil, and computer engineering).

Math and English courses as well as a robust and active mentorship program are part of a 5-week summer program (June – July) that is held onsite at UIC's campus. Employees from the company speak at student sessions regarding careers at the company and their own career paths. The ultimate goal is to recruit these students to pursue STEM-related careers at UIC and expose them to career opportunities at ComEd.

AUGUST 2020

Attended, participated in, and sponsored the ChicagoMSDC's virtual Chicago Business Opportunity Fair.

ComEd held a virtual session called Getting Back into the STEM of Things for young women in the Chicagoland area. The event introduced 24 high school students to renewable energy and engineering topics. The session involved a hands-on activity mentored by ComEd STEM professionals during which students learned about the real-world application of energy concepts through building a smart house powered by solar energy. It also included a panel discussion by ComEd female STEM professionals to inspire high school girls who have an interest in STEM.

SEPTEMBER 2020

Attended, sponsored, and participated in the Women's Business Development Center's Signature Procurement Event "Pitch Connections." Virtually Attended the Illinois Utilities Business Diversity Council's OEM virtual Matchmaking Sessions.

OCTOBER 2020

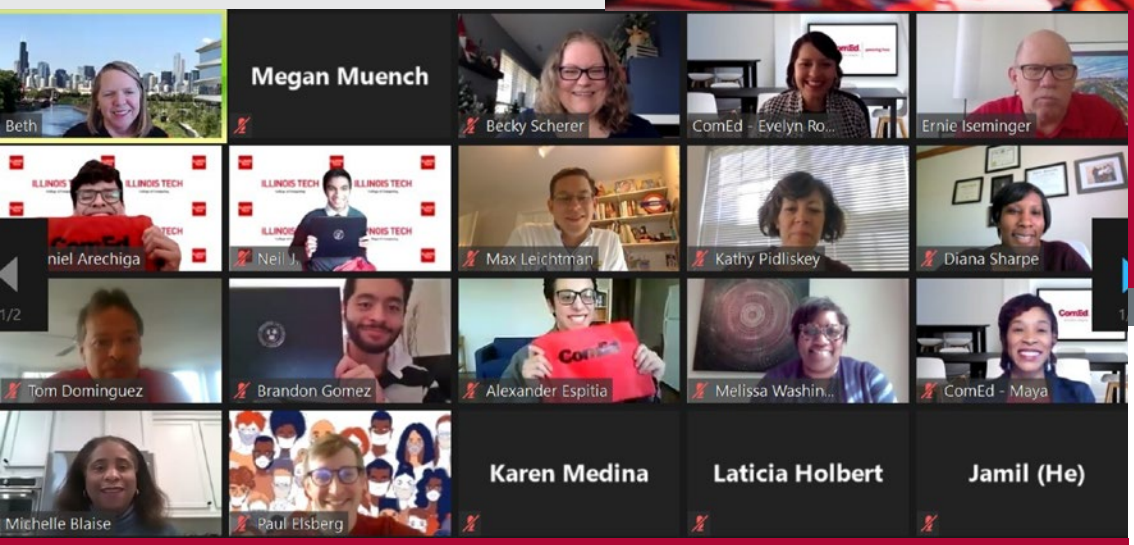
To safely bring STEM education to students during the COVID-19 pandemic, ComEd launched ComEd STEM Home Labs, its first-ever virtual program to provide 100 Chicagoland African American and Hispanic students with STEM engagement at home.

ComEd STEM Home Labs is a five-month series, with each month featuring a new project focused on the principles and application of solar energy, electricity, and circuitry. Students tune into their virtual "lab" one Saturday a month, October through February, and complete their projects in real time alongside their peers, guided by ComEd mentors and STEM influencer and university professor Dr. Kate Biberdorf. Prior to each session, students receive their STEM Home Lab kits in a custom package, complete with materials and instructions tailored to each project to ensure all students can follow along at the same pace.

DECEMBER 2020

For the second year in a row, the ComEd Scholars program provided scholarships to diverse engineering students from the Illinois Institute of Technology (Illinois Tech) and the University of Illinois Chicago (UIC) to help these students fill the tuition gap not covered by financial aid. In 2020, two Illinois Tech students and six UIC students were awarded scholarships that will last through their senior years.

Attended ChicagoMSDC's virtual End of Year Event.



African American high school students from across northern Illinois participate in ComEd's annual Black History Month Solar Spotlight to learn about solar energy and continuing education and job opportunities in the growing new energy economy in Illinois.

SECTION 5 POLICIES AND METHODOLOGY

ComEd's Office of Diverse Business Empowerment (EDBE) and ComEd's Diversity Council maintain and consistently report on diversity-certified supplier activities and accomplishments to internal and external stakeholders. ComEd's methodology helps to sustain viable and prosperous diversity-certified suppliers by providing them with significant and measurable opportunities to participate in and compete for contracts and subcontracts. ComEd deploys a competitive bidding process and encourages prime contractors to support diverse Tier 2 suppliers.

POLICIES & METHODOLOGY PURPOSES

- Encourage greater economic opportunity for diversity-certified suppliers.
- Promote competition among suppliers to enhance economic efficiency in the procurement of ComEd contracts.
- Examine, clarify, and expand ComEd's diversity-certified supplier programs for procurement of products and services from diverse enterprises.

ComEd has a specific sourcing procedure governing supplier diversity, which is part of the Company Management Model. This procedure provides sourcing professionals with the Diverse Business Empowerment mission, vision, and goals; identifies the roles of sourcing and Diverse Business Empowerment professionals; and illustrates the key processes necessary to make the Diverse Business Empowerment program successful.

CONTRACT COMPLIANCE AUDIT ACTIVITY

ComEd's Supplier Code of Conduct sets forth our expectations and minimum standards for all suppliers and subcontractors. We require suppliers to conduct audits and inspections to verify various aspects of performance, ranging through safety, code compliance, and Tier 2 diversity compliance. We require prior approval of all agents, employees, and subcontractors that are granted access to ComEd facilities.

In addition, ComEd performs monthly Key Performance Indicator Meetings with prime vendors and maintains a system of spot audits for contract compliance.

These spot audits serve to ensure that the invoices submitted by our suppliers align with contractual arrangements. Any deviations from the contract may impact profitability and operational effectiveness. Contract compliance audits also provide a unique opportunity to assess supplier data for insights and intelligence that can quickly add up to substantial margin enhancements.

In summary, ComEd maintains ambitious diversity-certified supplier goals and a rigorous inclusion process. The ComEd diversity-certified supplier program is rooted in the understanding that diversity creates opportunities with the supply chain and enriches our communities.

SECTION 5

EXCLUSIONS & CALCULATIONS

Payments made for the goods and services listed below are non-sourceable and considered "Exclusions" and, therefore, are not included in any of the calculations made in this report.

- Employee expenses (salary, benefits, expense reimbursements, performance awards, petty cash, etc.)
- Parent, associated and/or subsidiary companies (charges for services rendered to the parent, i.e., accounting, engineering, tax, advertising costs, etc.)
- Government agencies (taxes, street opening fees, license fees, etc.)
- Energy rebates/incentives or non-sourceable payment made for goods and services not included in total supply chain spend
- Fines
- Utility services (gas, electric, water, and telephone)
- Purchases from foreign-owned companies outside of the U.S. that do not add value to a product once shipped to the United States or do not manufacture a product in the U.S.
- Charities and philanthropic contributions
- U.S. Post Office
- Power or commodity purchases (gas and/or electricity for resale or nuclear fuels)
- Legal claims

SECTION 6 ComEd SUPPLIER DIVERSITY GOALS

In accordance with the Proposed Guidelines and Uniform Template for Section 5-117 Annual Report, the purpose of this section is to address the ComEd Diverse Business Empowerment's plan to increase participation in 2021; highlighting short-, mid-, and long-term goals; plans to engage and encourage potential diversity-certified suppliers.

ComEd's SHORT-, MID-, AND LONG-TERM GOALS

The goal of ComEd's supplier diversity process is to ensure that diversity-certified suppliers are included in the ComEd procurement process. We seek to:

- Identify diversity-certified suppliers that offer high-quality, cost-competitive goods and services and match them with the needs of the company.
- Ensure that all qualified diverse suppliers have an opportunity to compete for ComEd business.
- Sustain supplier-diversity momentum.
- Become a recognized industry leader in diverse-supplier inclusion as a natural part of our business culture.

2021 PLAN FOR INCREASING GOALS AND PARTICIPATION

In 2020, ComEd established in internal working group to identify actions, initiatives, and metrics as a part of the ComEd EDBE Strategic Initiative plan refresh.

The ComEd Strategic Initiative Plan is a strategic framework across multiple work streams to drive increased diverse supplier inclusion. In 2021, ComEd will continue to fine tune and execute the ComEd EDBE Strategic Initiative Plan. Elements of the plan are outlined below.

(A) PLAN TO INCREASE GOALS

- Achieve diversity-certified supplier expenditures at a minimum of 40 percent of total procurement, or $800 million.
- Identify High-Impact Commitments that can be made in Future Energy Job Act (FEJA)-related spend categories, where potential diversity-certified suppliers can be developed.
- Work within the Exelon/ComEd Sourcing Process to identify and address contract opportunities.
- Prioritize development opportunities for new diversity-certified suppliers, especially in historically underrepresented categories, under ComEd senior leadership.
- Continue encouraging and assisting non-diverse prime suppliers with developing subcontracting plans to increase the utilization of diverse suppliers.
- Develop a balanced portfolio.
- Expand the use of the target market sourcing approach where applicable.

(B) PLAN TO INCREASE PARTICIPATION

- Continue enhancing diversity-certified supplier development initiatives.
- Launch the second cohort of the ComEd diverse supplier development program.
- Identify opportunities to broaden the diversity-certified supplier pool during Illinois Utilities Business Development Council activities.
- Continue to improve the internal reporting for better tracking of diverse spend and opportunity.
- Continue to benchmark best practices among industry-leading supplier-diversity programs.
- Continue outreach efforts and collaborate with local and national advocacy organizations to expand the utilization of diverse suppliers.
- Attend diversity-certified veteran events and build relationships to identify potential suppliers.
- Enhance communications and interactions with ComEd external stakeholders.
- Ensure awareness of supplier-diversity milestones among stakeholders, especially promoting efforts related to diverse-supplier development and recognition.
- Work with ComEd Diversity & Inclusion Council and Corporate Communications to access and enhance the supplier-diversity communications plan that aligns with the goals and objectives of the entire organization.

(C) PLAN TO ALERT AND ENCOURAGE POTENTIAL VENDORS

- Continue to implement a comprehensive marketing, training, and communications plan that promotes alliances with local and national diverse-supplier advocacy organizations.
- Continue to host and attend workshops with prime and diverse suppliers to grow ComEd's contract inclusion opportunities.

(D) PLAN TO INCREASE VISIBILITY

- Highlight involvement and activities related to the Illinois Utility Business Diversity Council.
- Enhance communication strategy around supplier diversity program efforts.

SECTION 6

PLANS FOR IDENTIFYING AND DEVELOPING DIVERSITY-CERTIFIED SUPPLIERS' LOW UTILIZATION CATEGORIES

To increase diverse-supplier opportunities in underutilized categories in 2021, ComEd plans to:

A Leverage ComEd's position as a board member of Chicago United.

B Leverage ComEd's position as a board member of the Chicago Minority Supplier Development Council, to promote diversity-certified supplier inclusion best practices.

C Target high-potential diverse suppliers for opportunities in low-utilization categories, such as Energy Efficiency and Environmental Services.

D Conduct meetings with top prime suppliers to increase their subcontracting performance.

E Invite sourcing and key decision makers to networking workshops with diversity-certified suppliers.

F Encourage emerging regional diverse suppliers to obtain certification through recognized third-party organizations.

G Continue to provide monthly diverse-supplier data reports to executive leadership.

H Attend outreach events and build relationships with diverse suppliers.

I Maximize its involvement with the IUBDC.

J Continue to work with national and regional advocacy organizations to identify qualified diversity-certified suppliers.

ILLINOIS UTILITIES BUSINESS DIVERSITY COUNCIL (IUBDC)

The Illinois Utilities Business Diversity Council (IUBDC) was formed June 11, 2015, as a forum for best practice sharing and information exchange among Illinois' utilities with a focus on advancing the growth and utilization of diverse businesses in the state of Illinois. The founding members of the IUBDC include Ameren Illinois, ComEd, Illinois American Water, Nicor Gas, North Shore Gas and Peoples Gas. Aqua Illinois, Inc. joined in 2018.

The Council's vision is to advance the effectiveness of business diversity initiatives among our respective utility companies, and to encourage diverse businesses to forge effective working relationships with utilities to help develop a strong economy and a productive environment for growth and access to diverse businesses. The Council will provide education, information, and technical assistance, as an active resource for utility stakeholders on issues of business diversity.

In 2020, the COVID-19 pandemic greatly impacted commerce across the nation, especially for small and diverse-owned businesses. To help our supplier community navigate through the unprecedented times, the IUBDC partnered with the WBDC to provide an informational webinar. On April 23, more than 50 attendees including minority and women business owners took part in the SBA Disaster Loans Webinar. The webinar featured the WBDC's Access to Capital experts who shared valuable information about the COVID-19 Relief Stimulus Package, including the three pillars of the CARES Act for small businesses. Information on the Paycheck Protection Program, the Economic Injury Disaster Loan Program, and the SBA Debt Relief Program were discussed.

The IUBDC continued to support the diverse business community through matchmaking. In partnership with the Chicago Minority Supplier Development Council, the IUBDC hosted a Materials & OEM Virtual Matchmaker event. Thirty matchmaker meetings were held between minority businesses and IUBDC utilities' prime partners, further demonstrating IUBDC's commitment to serving the needs of diverse suppliers in Illinois.

For more information, please visit the IUBDC website at **iubdc.com**

In the Spring of 2020, IUBDC's six utility execs participated in a panel and discussed how their companies are working together to provide opportunities to diverse suppliers. Panelists included Richard Mark, President, Ameren Illinois; Joe Dominguez, CEO, ComEd; John Hudson, CEO, Nicor Gas; Charles Matthews, CEO, Peoples Gas and North Shore Gas; Justin Ladner, President, Illinois American Water; and Craig Blanchette, President, Aqua Illinois. This engaging discussion was moderated by Public Utilities Fortnightly editor-in-chief Steve Mitnick

ILLINOIS UTILITIES BUSINESS DIVERSITY COUNCIL

SECTION 7 AREAS OF PROCUREMENT FOR THE NEXT CALENDAR YEAR

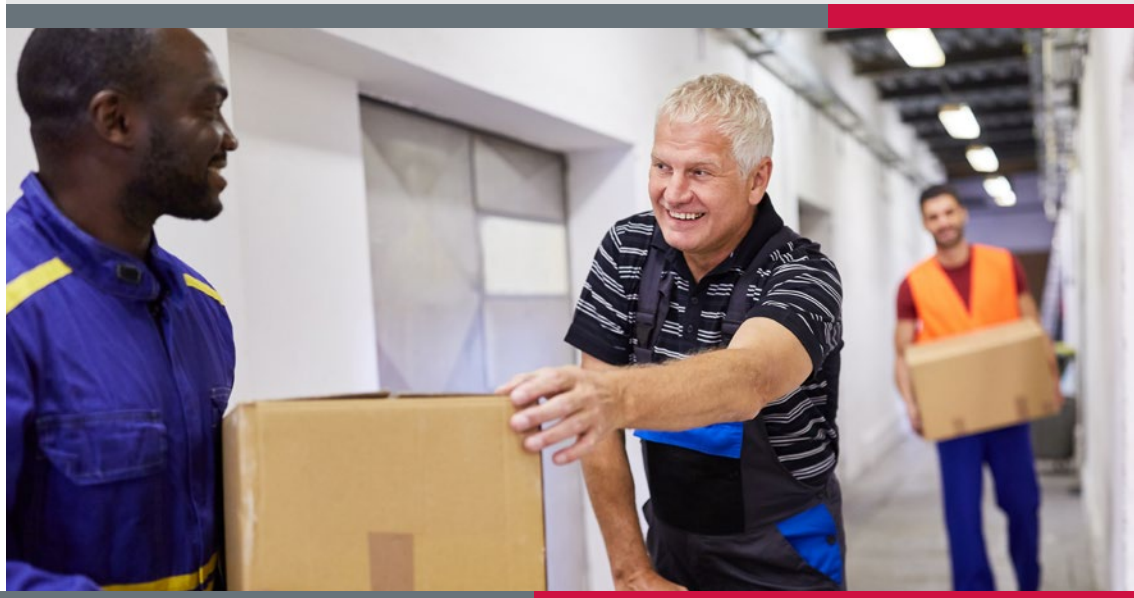
ComEd seeks to improve the availability of competitive goods and services to its operations. We provide equitable opportunities for diverse suppliers through active, competitive procurement of materials, equipment, and services. Listed here are some of what we purchase:

MATERIALS & SERVICES

- Advertising and Marketing
- Chemicals, Fuels, and Gases
- Construction and Maintenance
- Distribution Transformers Consulting
- Electrical Distribution Equipment
- Fleet and Rental Equipment
- Electric Construction and Maintenance
- Meters
- Engineering Services

OPERATIONS/INDUSTRIAL

- Distribution/T&S Construction
- Office Furniture
- Environmental Services
- Pipe, Valves, and Fittings
- Facilities Services
- Transmission and Substation Materials
- Human Resources
- Wire and Cable
- Information Technology
- Engineering Services



SECTION 8 CHALLENGES AND OPPORTUNITIES

The utility industry's safety standards and start-up capital requirements often create challenges for smaller and start-up firms, a category into which many diversity-certified firms fall. In addition, there are a limited number of diversity-certified firms that meet the criteria to work in the electric transmission business. Understanding the challenge, ComEd works to overcome these hurdles by creating aplans for identifying and developing diversity-certified suppliers, particularly those in the low utilization categories.

CERTIFICATIONS ACCEPTED SECTION 9

To participate in ComEd's Supplier Diversity Program, suppliers must be certified. While ComEd does not certify diversity-certified suppliers, the company recognizes certifications from national, state, and local organizations. ComEd, however, does not accept self-certification. If registering as a minority-, woman- or service-disabled, veteran-owned business, you must provide certification documentation through a third-party certification organization or office recognized by ComEd. These are:

- National Minority Supplier Development Council (NMSDC)
- Women's Business Enterprise National Council (WBENC)
- Associations for Service Veterans
- Federal, state, and local government offices
- Public utility commissions
- National Gay & Lesbian Chamber of Commerce (NGLCC)

Suppliers who are already third-party certified as a minority-, woman-, veteran- or service-disabled business can register immediately. Disclaimer: Supplier database registration does not guarantee business opportunities and does not result in an "approved" supplier status.

NATIONAL ADVOCACY ORGANIZATIONS

- Rainbow PUSH Trade Bureau (Illinois)
- The National Minority Supplier Development Council (and regional affiliates)
- The Women's Business Enterprise National Council (and regional affiliates)
- American Association of Blacks in Energy Entrepreneurship Committee
- National Association of Minority and Women Owned Law Firms
- National Association of Women Business Owners
- Human Rights Campaign
- The Congressional Black Caucus (Washington, D.C.)
- The Elite Service-Disabled Veteran-Owned Business (SDVOB) Network

REGIONAL ADVOCACY ORGANIZATIONS

- Illinois Hispanic Chamber of Commerce
- Hispanic American Construction Industry Association
- The Chicago Women's Business Development Center
- Chicago United (The Five Forward Program)
- U.S. Pan Asian American Chamber of Commerce (Midwest Region)

ComEd supplier-diversity personnel and other employees actively participate in certification committees, business expos, matchmakers, and many other activities in the state of Illinois. Conferences and trade shows hosted and/or attended include:

- ComEd's Grid Resiliency Supplier Summit
- ComEd's Small Business Institute at Prairie State College
- Federation of Women Contractors Small Business Forum
- Chicago Minority Supplier Development Council Business Expo
- Illinois Hispanic Chamber of Commerce Business Expo
- National Minority Supplier Development Annual Trade Show
- Women Business Development Center Expo
- Heart of Illinois Business to Business Symposium
- Chicago MSDC Business Opportunity Fair
- Illinois Black Chamber Expo
- Annual Illinois Legislative Latino Caucus Foundation Conference
- Illinois Utilities Business Diversity Council
- Congressional Black Caucus Annual Legislative Conference
- Rainbow PUSH Annual Wall Street Week and Annual Convention
- National Association of Regulatory Utility Commissioners Annual Meeting

SECTION 10
POINTS OF CONTACT

For additional information on how to get involved in ComEd's Supplier Diversity Program, please contact ComEd's Diverse Business Empowerment Office at

312-394-2622

email us at

supplier.diversity@exeloncorp.com

or visit our website at

www.exeloncorp.com

and click on the "Suppliers" link on the home page.

In addition, you may contact the following individuals:

EXECUTIVE SPONSOR

MELISSA WASHINGTON

ComEd SENIOR VICE PRESIDENT, GOVERNMENTAL AND EXTERNAL AFFAIRS

425 S. Financial Place
Suite 3300
Chicago, IL 60605

POINT OF CONTACT

DWAYNE PICKETT

ComEd DIRECTOR, REGULATORY SOLUTIONS

425 S. Financial Place
Suite 3300
Chicago, IL 60605

POINT OF CONTACT

KEISHA PARKER

EXELON CORPORATION DIRECTOR, DIVERSE BUSINESS EMPOWERMENT

Chase Tower 10 S. Dearborn, 53rd Fl
Chicago, IL 60603

LET'S TALK ABOUT IT
SECTION II

JOANN P. BAUER, CEO
DYNAMIC UTILITY SOLUTIONS LLC

LESLIE J. SAWYER, PRESIDENT AND CEO
ENVIRONMENTAL DESIGN INTERNATIONAL INC. (EDI)

CHRISTOPHER P. NASH, PRESIDENT
NASH BROTHERS CONSTRUCTION COMPANY, INC.

JACKIE RICHTER, PRESIDENT
HEELS AND HARDHATS CONTRACTING/ENDURANCE UTILITY

KENNY TUBBY, PRESIDENT AND CEO
CHOCTAW-KAUL DISTRIBUTION COMPANY

GONZALO RUIZ, PRESIDENT
RUIZ CONSTRUCTION SYSTEMS, INC

DYNAMIC UTILITY SOLUTIONS, LLC

ELECTRIC UTILITY CONTRACTOR THAT PROVIDES SERVICES IN ELECTRIC DISTRIBUTION OVERHEAD/UNDERGROUND, BORING CONSTRUCTION, VACUUM EXCAVATION, AND STORM AND EMERGENCY RESTORATION

FOUNDED: 2016 • EMPLOYEES: 103
207 EISENHOWER LANE SOUTH – UNIT C, LOMBARD, IL 60148
PHONE: 312-351-0409 • FAX: 630-317-7976 • JBAUER@DYNAMICUSLLC.COM
WWW.DYNAMICUSLLC.COM

CEO: JOANN P. BAUER

ENVIRONMENTAL DESIGN INTERNATIONAL INC. (EDI)

ENVIRONMENTAL CONSULTING, INDUSTRIAL HYGIENE, CIVIL ENGINEERING, CONSTRUCTION ENGINEERING, AND LAND SURVEY

FOUNDED: 1991 • EMPLOYEES: 63
WWW.ENVDESIGNI.COM

PRESIDENT AND CEO: LESLIE J. SAWYER

NASH BROTHERS CONSTRUCTION COMPANY, INC.

DISTRIBUTION UNDERGROUND, SUBSTATION CIVIL UNDERGROUND, AND TRANSMISSION UNDERGROUND

FOUNDED: 1894 • EMPLOYEES: 80
1840 SOUTH KILBOURN AVENUE, CHICAGO, IL 60623
PHONE: 773-762-1800 • CNASH@NASHBROTHERS.COM
WWW.NASHBROTHERS.COM

PRESIDENT: CHRISTOPHER P. NASH

RUIZ CONSTRUCTION SYSTEMS, INC.

GENERAL CONTRACTOR WHO PERFORMS WORK IN A VARIETY OF INDUSTRIES INCLUDING HEALTHCARE, AEROSPACE, NUCLEAR & POWER, LIVING, EDUCATIONAL, INDUSTRIAL, COMMERCIAL, AND GOVERNMENTAL

FOUNDED: 2006 • EMPLOYEES: 28
6192 MUIRFIELD LN., ROCKFORD, IL 61114
PHONE: 815.332.8880 • GRUIZ@RUIZCS.COM

PRESIDENT: GONZALO RUIZ

CHOCTAW-KAUL DISTRIBUTION COMPANY (CK)

MRO & ELECTRICAL DISTRIBUTION EQUIPMENT (EDE)

FOUNDED: 1912 • EMPLOYEES: 190
4455 W. 45TH STREET, CHICAGO, IL 60632
PHONE: 773-640-5031
WWW.CHOCTAWKAUL.COM

PRESIDENT & CEO: KENNY TUBBY

HEELS AND HARDHATS CONTRACTING

TRANSMISSION AND DISTRIBUTION LAND RESTORATION, TRAFFIC CONTROL, WIRE WATCHING

FOUNDED: 2010 • EMPLOYEES: 75
BYRON, IL 61010
PHONE: 815-738-2222
WWW.HEELSANDHARDHATS.COM

PRESIDENT: JACKIE RICHTER

2020 WAS AN EXTRAORDINARY YEAR FOR COMPANIES OF ALL SIZES. WHAT WAS IT LIKE FOR YOUR COMPANY – HOW WERE YOU IMPACTED BY THE PANDEMIC AND WHAT WERE THE MOST IMPORTANT LESSONS LEARNED?

CHOCTAW-KAUL DISTRIBUTION COMPANY

CK was able to supply Exelon and other partners with all necessary supplies throughout the pandemic, strengthening our relationships in the process. We maintained open and regular communication with vendors and customers to monitor and react to ongoing changes in supply and demand related to COVID-19 PPE products and all other products affected by the pandemic. Being in the PPE/Safety industry since 1912, the pandemic was our chance to confirm to our customers that we will always deliver the supplies needed to keep their operations running and keep employees safe. The pandemic has taught us that our team members and our processes are resilient, resourceful, and adaptable.

RUIZ CONSTRUCTION SYSTEMS, INC.

2020 was a year of growth in many ways. In the midst of the pandemic, Ruiz recognized the global impact and we adapted swiftly. We quickly implemented company policies that enabled us to continue operations at critical facilities such as schools, hospitals, and utility company facilities, while keeping everyone safe and healthy.

When multiple companies are collaborating on the same large projects, the way any one company responds to the pandemic can impact others. We were always careful to make sure that what we did to keep workstreams moving forward would also help our partners and clients safeguard their capital and protect their own business operations. Throughout the past year, we always knew that we were all in this together.

ENVIRONMENTAL DESIGN INTERNATIONAL, INC. (EDI)

At the onset of the pandemic and the implementation of associated restrictions, EDI needed to make a number of significant changes in our standard business practices in a short time. As a company heavily engaged in providing critical infrastructure services, we needed to establish and implement a variety of policies and procedures to ensure the health and safety of our staff, our clients, and our partners while still performing our critical activities.

Fortunately, our principal clients including ComEd were very responsive and helpful in working with us to operate under these changed conditions. EDI encountered very few direct pandemic impacts due to the coordinated implementation of procedures that required constant monitoring and updating as a result of rapidly changing pandemic conditions and requirements. We have continued to maintain a fully functional office space for employees with occupancy limits at a given time. Most of our non-field activities are performed remotely and we have upgraded our IT infrastructure to ensure our professionals can operate safely and productively. With very few exceptions that resulted from clients suspending or canceling work, EDI is proud to say that we have been able to continue to meet all of our client commitments throughout the pandemic.

Our most important lesson learned is that we need to remain prepared to rapidly address situations beyond our control that disrupt our standard business practices. We have increased our attentiveness to having our disaster protocols reviewed and updated on a regular basis and to ensuring we are prepared for any eventuality. We are confident that these new protocols will make our operations more resilient and flexible in the future and support our efforts to make the health and safety of everyone in the extended EDI family our highest priority while meeting clients' critical needs.

DYNAMIC UTILITY SOLUTIONS, LLC

Dynamic worked the entire 2020 with zero safety incidents on the ComEd system. This is a huge accomplishment. The pandemic tested our flexibility and ability to adapt to change, and as a result, we had the best year in safety and quality performance at Dynamic.

We were thrust into managing through the COVID-19 restrictions - social distancing, hand sanitizer, disinfectant, face masks. The personal protective equipment (PPE) rules were changing as CDC issued updates. Dynamic made changes to how crews work – no longer were there 2 linemen in a truck or even working in the double bucket. We had to secure more trucks and equipment. We were further challenged with finding disinfectant products to clean trucks and equipment.

Annual training for our crews has always been held in person. We changed annual training for our crews from the whole department being trained to smaller groups of six to ensure the safety of employees, and we moved from facility training to "on-the-job" practical training – changes that have made our focus on safety sharper than ever, and it's always been good.

NASH BROTHERS CONSTRUCTION COMPANY, INC.

Our largest challenge in 2020 was reorganizing how operations are managed while working in a remote environment. Also, performing processes were understandably slower than usual, which resulted in more scheduling challenges.

ENDURANCE UTILITY/HEELS AND HARDHATS CONTRACTING

2020 was a year of challenges to say the least. To be able to say we are essential was a huge honor for us. We know we are valued not only by our clients but by communities we serve. I remember the night we responded to a tornado right after COVID-19 shut down the state of Illinois. How proud I was to be out there with our people to help create a safe working environment for ComEd employees. We relieved the state and county police the minute our traffic people rolled up after responding to that emergency call from ComEd.

Our people were never impacted, and more importantly, they remained healthy. With the consistent focus on COVID-19 care and response we were given the most up-to-date practices and safety developments daily for a long time. These practices not only kept our people healthy at work, but they took that responsibility home with them. A great success during the COVID-19 was only possible with ComEd and Exelon caring for its people.

HAS ComEd HELPED YOUR BUSINESS THROUGH THE PANDEMIC? IF SO, HOW?

CHOCTAW-KAUL DISTRIBUTION COMPANY

ComEd and CK worked together to ensure that all of CK's manufacturers and vendors recognized CK as an Essential Business Operation and that we had priority access to supplies needed to keep ComEd employees safe and keep the lights on.

RUIZ CONSTRUCTION SYSTEMS, INC.

Throughout the pandemic, ComEd continued to be a significant partner that played an essential role in Ruiz's success and continued growth. Ruiz worked on multiple ComEd projects, but the successful TSS184 substation helped ensure Ruiz would maintain operations through the uncertain times of 2020.

ENVIRONMENTAL DESIGN INTERNATIONAL INC. (EDI)

ComEd has been an important and invaluable client throughout the past year. There have been day-to-day challenges that come with reduced personal interaction; however, the work has been consistent and has moved forward with the same directive as before the pandemic. This has allowed our company to keep our folks engaged and busy in their individual roles. In addition, ComEd's proactive and comprehensive approach to addressing pandemic concerns, particularly with respect to health and safety best practices, was very helpful to EDI in implementing relevant policies and procedures.

DYNAMIC UTILITY SOLUTIONS, LLC

ComEd was a tremendous help to us as we navigated through the fast-changing conditions. When the pandemic first hit, we couldn't find hand sanitizer or cleaning disinfectant. Nor were there manufacturers for the FR masks. ComEd, along with the Exelon procurement group, found vendors of the various items and put us in touch. ComEd also helped with understanding changes to safety guidelines and keeping us up to date on CDC guidelines. We all worked together as a true partnership to navigate the waters of change.

NASH BROTHERS CONSTRUCTION COMPANY, INC.

Yes, ComEd has been very helpful. ComEd facilitated daily then weekly calls with their contractors in order to discuss questions and concerns regarding the pandemic. Senior management also organized quarterly executive calls. ComEd's plan was clearly communicated.

ENDURANCE UTILITY/HEELS AND HARDHATS CONTRACTING

ComEd assured our company we would have work supporting the ComEd team. Never were we worried about surviving the COVID-19 storm.

IN WHAT CAPACITY ARE YOU WORKING WITH ComEd? HOW IS THE BUSINESS GOING SO FAR IN 2021?

CHOCTAW-KAUL DISTRIBUTION COMPANY

CK is ComEd's integrated supplier for MRO, EDE, electrical, and industrial supplies. We are an extension of ComEd's supply chain operations. We supply 18,000 SKUs across all of the Exelon Business Units. CK has a dedicated team that supports ComEd and Exelon on a daily basis and is available 24/7 for support. We have two central distribution centers strategically located to support Exelon in Chicago and New Castle, DE. The Chicago distribution center provides ComEd with consolidated materials and logistical functions, vendor-managed inventories and helps improve operational efficiencies to reduce total costs. ComEd has been busy in 2021 and business is good. We look forward to continuing to support ComEd throughout 2021 as we defeat the pandemic.

RUIZ CONSTRUCTION SYSTEMS, INC.

Ruiz is working with ComEd as a General contractor in the real estate and facilities sector and the Transmission and Substation groups.

There are still uncertainties around material procurement, fabrication, and logistics due to the impact of the pandemic, so the market naturally becomes increasingly competitive. We are well positioned with project capacity and backlog heading out of the pandemic and are very excited about the future.

ENVIRONMENTAL DESIGN INTERNATIONAL INC. (EDI)

As an Environmental Contractor of Choice, EDI provides ComEd with environmental services that include due diligence support (Property Phase I and II Environmental Site Assessments), geotechnical investigations, soil sampling support, soil and waste management, remediation, and general environmental consulting.

Business has not slowed in 2021, and we expect to finish Q1 in a strong position. We are currently involved with approximately 50 substation and facility relocation projects throughout the ComEd service area. We are looking to increase our staff in Q2 to support additional ComEd projects. As always, we are eager to expand our capabilities to serve ComEd.

DYNAMIC UTILITY SOLUTIONS, LLC

Dynamic Utility Solutions is a Contractor of Choice for distribution overhead, directional boring, and vacuum excavation, with most of our work located in and around the city of Chicago. Overhead work for 2021 is Voltage Optimization (Future Energy Jobs Act), Baseline Wood Pole Replacement, Grid Resiliency and Fiber Make Ready. Boring and vacuum excavation workload consists of Construction & Maintenance regional work, Facility Relocation, Fiber, New Business, and Mainline Replacement Program.

The start of 2021 has already experienced several storms on and off the ComEd system, including the Winter Ice Storm that swept across the southern part of the country. As part of the ComEd mutual assistance, Dynamic has been released to travel to various parts of the country to restore power.

NASH BROTHERS CONSTRUCTION COMPANY, INC.

Nash Brothers is currently a Contractor of Choice performing distribution, substation, and transmission underground services. 2021 has started strong with an increase in bidding opportunities.

ENDURANCE UTILITY/HEELS AND HARDHATS CONTRACTING

2021 looks like another year of growing strong with the partnership of ComEd and Exelon. We have grown with ComEd to be a nationally respected firm. It's not all about money. It's about the mentoring by its contractors and the training and mentoring ComEd has given us to build a successful firm. We owe it to a team effort, including MJ Electric and Intren, which also have given us opportunities to grow. The goals of ComEd in D&I are simple – pay it forward – and all involved are taking ownership in that.

DO YOU HAVE ANY ADVICE TO ComEd ABOUT ITS SUPPLIER DIVERSITY INITIATIVES?

CHOCTAW-KAUL DISTRIBUTION COMPANY

CK has adopted many of ComEd's best practices relative to sourcing and developing diverse suppliers. CK supports MBEs on a local and national level. We officially and unofficially mentor MBEs to help them be successful with CK and other customers. We offer quote opportunities, provide target pricing, assist MBEs in gaining access to products or special pricing and offer candid feedback when a business award is not feasible. CK requires Tier I and 2 MBE spend reporting from suppliers. We achieve our diverse spending goals through our systematic approach to enhancing the competitiveness of diverse vendors. We are proud of our strategic alliances with minority-, women- and disabled-veteran owned business enterprises.

RUIZ CONSTRUCTION SYSTEMS, INC.

ComEd is doing a remarkable job in maintaining diversity inclusions and initiatives throughout its projects and platforms.

ENVIRONMENTAL DESIGN INTERNATIONAL INC. (EDI)

As a diverse ComEd supplier since 2013, EDI can attest that ComEd has broken away from the pack of the largest regional corporations when it comes to supplier diversity. Specifically at EDI, our work with ComEd and Exelon has expanded exponentially since EDI was awarded an ECOC contract. This work has opened doors with other, larger ComEd vendors who have been connected with EDI by ComEd. Because of this work, we are in a better position to expand our energy client base. We would urge ComEd to continue on this path while offering opportunities for diverse suppliers to build technical capacity for more complex, larger projects. This could come through Mentor/Protégé agreements with larger ComEd suppliers.

DYNAMIC UTILITY SOLUTIONS, LLC

Dynamic knows first-hand ComEd's commitment for creating opportunities for diverse suppliers to grow and excel. When we established a partnership with ComEd in 2017, we understood the high expectations ComEd held for performance in safety, quality, and commitments, and we also knew they would not accept anything less. The advice I can offer is that ComEd share a "future-look" (3- to 5-year plan) with their partners so that we too can plan and resource to support ComEd's needs. Diverse suppliers like Dynamic, Hispanic Woman majority-owned, don't always have readily available access to resources so a future look would allow us to plan for growth.

NASH BROTHERS CONSTRUCTION COMPANY, INC.

It would be helpful to have access to a ComEd authored database listing recommended minority subcontractors.

HOW DOES YOUR COMPANY IMPACT THE COMMUNITIES YOU SERVE, BOTH IN TERMS OF ECONOMIC DEVELOPMENT AND COMMUNITY ENGAGEMENT?

CHOCTAW-KAUL DISTRIBUTION COMPANY

CK and our team members are active in the communities in which we live and work. We support local organizations and charities that aim to improve health, safety, wellness, living conditions, education, and equal opportunity; and we support many non-profit organizations through charitable giving and volunteerism. Some of the organizations include: American Red Cross, Disabled American Veterans (DAV), Tribal Diabetes Awareness, Tribal Boys and Girls Club, Local & National Health & Safety Councils, Tribal 8(a) Companies and Local, Regional & National Diversity Supplier Development Councils.

RUIZ CONSTRUCTION SYSTEMS, INC

Ruiz partners with local housing authorities, whose mission is to provide quality living spaces in underdeveloped neighborhoods and communities. Ruiz performs work to provide maintenance upkeep and quality of life improvements for those who are in need.

ENVIRONMENTAL DESIGN INTERNATIONAL INC. (EDI)

Since EDI's founding in 1991, it has been devoted to encouraging students in underserved communities—especially diverse young women—to pursue Science, Technology, Engineering, and Mathematics (STEM) education and subsequent career paths. EDI is also deeply committed to supporting other woman-owned and minority-owned businesses.

In honor of EDI's 30th anniversary on February 22, 2021, EDI made a donation to the Women's Business Development Center to acknowledge the WBDC's support in EDI's growth and continued success. EDI also donated the funds for a STEM Lab makeover at the Chicago Collegiate Charter School in Chicago's Pullman neighborhood.

EDI is also a financial supporter of ComEd's CONSTRUCT Infrastructure Academy and has hired graduates of this program.

DYNAMIC UTILITY SOLUTIONS, LLC

Dynamic has participated in fundraising events for local community first-responders as well as local family-owned businesses affected by the pandemic. Small businesses and family-owned businesses are vital to our local communities – they represent the culture of the community. We are committed to making a positive economic impact on our local communities by utilizing local goods and services, creating jobs, and sponsoring charitable events.

During the pandemic shutdown, I worried for kids who rely on school for the lunch program. I contacted a few elementary schools in Chicago to see how we could help, I was told that many families in the community could use food. We quickly pulled together food drives and delivered pallets of food to the schools.

NASH BROTHERS CONSTRUCTION COMPANY, INC.

Nash Brothers has been a participant in the Construct Program since 2014. A key member of our office staff is a Construct graduate. We work with various community leaders to encourage possible employment of personnel from the communities in which we work.

ENDURANCE UTILITY / HEELS AND HARDHATS CONTRACTING

Heels and Hardhats impacts OGLE county in a big way. We're a small company but we're the largest employer in Byron, next to Exelon. We spend our money here at many local businesses. We also spend it with many small businesses and diverse businesses. We always try to pay it forward in giving opportunity to others.

HOW DO YOU SEE YOUR BUSINESS EVOLVING OVER THE NEXT FIVE OR 10 YEARS – WHERE DO YOU SEE YOUR GREATEST OPPORTUNITY FOR GROWTH?

CHOCTAW-KAUL DISTRIBUTION COMPANY

CK expects to grow over the next 5 to 10 years, by remaining a trusted supply partner to customers with mutually aligned objectives around safety, quality, performance and cost efficiency. We anticipate growth through diversification of the industries we serve and the expansion of goods and services that we offer to existing and potential customers.

RUIZ CONSTRUCTION SYSTEMS, INC

In the next 5-10 years Ruiz would like to continue to grow the company in size and scale and to perform more work in the growing energy sector. We continue to invest in the latest construction technologies and deploy the lean construction processes needed to deliver projects on time and on budget.

We see development opportunities around the O'Hare area mainly due to the expansion fueled by e-commerce and technology industries.

ENVIRONMENTAL DESIGN INTERNATIONAL INC. (EDI)

In the next five to ten years, EDI plans to focus our growth efforts in our existing services areas and sectors while expanding our services in critical infrastructure areas, primarily energy and transportation. We see the opportunity to increase both our geographic reach and the breadth of our services in environmental and engineering consulting.

DYNAMIC UTILITY SOLUTIONS, LLC

We have made Carol Stream, Illinois the homebase for Dynamic because it is centrally located in the ComEd territory. Our goal is to continue growing and diversifying with ComEd because we know the work, the processes, and the expectations, and we know how to attract resources from and into local communities.

In 2021, our focus is on developing, documenting, and implementing business processes and procedures that will make us more efficient and scalable through future growth.

I believe there will be significant opportunity in the electric industry in the coming years as the demand for grid resiliency and renewables continues to grow. And with the emphasis on diverse suppliers and the economic support they provide to local communities, the opportunities are even greater for those at the top of their game in safety and quality performance. Our goal is to expand our operations to other utilities in the Midwest and East.

NASH BROTHERS CONSTRUCTION COMPANY, INC.

During the next five to ten years, Nash Brothers looks forward to contributing its underground construction expertise to projects employing green energy and fiber work.

ENDURANCE UTILITY / HEELS AND HARDHATS CONTRACTING

Our long-term goals are to be the company known for Safety, Quality, and Commitment. It's not what we make each day, it's what we leave behind in inspiration and hope for all those with whom we come in contact.

SECTION 12 ICC WEBSITE

Section 5-117 of the Public Utilities Act 220 ILCS 5/5-117, effective on August 26, 2014, requires regulated gas, electric, and water utilities that have 100,000 customers or more to submit annual reports "on all procurement goals and actual spending for minority-owned, women-owned, veteran-owned, and small business enterprises in the previous calendar year," and the utilities' plans for implementing and realizing their goals for the following year.

SECTION 5-117(F) REQUIRES THAT THE ICC PUBLISH ON ITS WEBSITE

1 A list of the points of contact for the utilities.
2 The annual reports for a period of 5 years.
3 A list of the certifications recognized and accepted by the utilities.

Section 5-117 Reports are due annually on April 15, beginning in 2016. Section 5-117 also requires the ICC and participating utilities to hold an Annual Policy Meeting that is open to the public on the subject of supplier diversity. The policy meeting will follow submission of the April 15 reports.

For more information on ComEd's Annual Supplier Diversity Reports, please visit the ICC Supplier Diversity webpage at: icc.illinois.gov/filings/mwvs/

UNIFORM APPENDIX A
SECTION 13

MINORITY MEN	DIRECT	SUB K	TOTAL $	TOTAL %
ASIAN PACIFIC AMERICAN	$30.10	$0.00	$30.10	12%
AFRICAN AMERICAN	$65.40	$0.00	$65.40	26%
HISPANIC AMERICAN	$67.20	$0.00	$67.20	27%
NATIVE AMERICAN	$88.10	$0.00	$88.10	35%
TOTAL MINORITY MEN	$250.80	$0.00	$250.80	100%

MINORITY WOMEN	DIRECT	SUBK	TOTAL $	TOTAL %
ASIAN PACIFIC AMERICAN	$0.00	$0.00	$0.00	0%
AFRICAN AMERICAN	$25.10	$0.00	$25.10	35%
HISPANIC AMERICAN	$46.20	$0.00	$46.20	65%
NATIVE AMERICAN	$0.00	$0.00	$0.00	0%
TOTAL MINORITY WOMEN	$71.30	$0.00	$71.30	100%

TOTAL EXPENDITURES	DIRECT	SUBK	TOTAL $	TOTAL %
MINORITY BUSINESS ENTERPRISE – MBE**	$326	$119	$445	21%
WOMEN BUSINESS ENTERPRISE – WBE	$290	$107	$397	19%
SUBTOTAL MBE & WBE	$616	$226	$842	40%
VETERAN BUSINESS ENTERPRISE – VBE	$11	$5	$16	1%
TOTAL MBE, WBE, VBE*	$627	$267	$894	42%
SMALL BUSINESS ENTERPRISE – SBE	$113	$0	$113	5%
GROSS PROCUREMENT			$2,125	

*Total Diverse Spend Includes Indirect Tier 2. | **Includes MBE Tier 1 & MBE Direct Tier 2.

CATEGORY	PROFESSIONAL SERVICES	AFRICAN AMERICAN				ASIAN			
		FEMALE	MALE	TIER 2	TOTAL	FEMALE	MALE	TIER 2	TOTAL
ADVERTISING AND MARKETING	Yes		$59,098.82		$59,098.82				$0.00
BOLTING/FASTENERS	No				$0.00				$0.00
BUSINESS CONSULTING	Yes		$85,434.25		$85,434.25				$0.00
CHEMICALS/FUELS/GASES/LUBRICANTS	No				$0.00				$0.00
CLOTHING	No				$0.00				$0.00
CUSTOMER SERVICE	No		$48,980.04		$48,980.04		$43,476.02		$43,476.02
DISTRIBUTION CONSTRUCTION	No	$1,631,598.42	$20,275,969.17	$7,021,100.91	$28,928,668.50		$842,840.50	$810.00	$843,650.50
DISTRIBUTION TRANSFORMERS	No			$10,835,173.00	$10,835,173.00				$0.00
ELEC DISTRIBUTION EQUIPMENT	No				$0.00		$3,900.00	$23,636.25	$27,536.25
ELECTRICAL EQUIPMENT	No				$0.00				$0.00
ENERGY EFFICIENCY	No	$385,401.94		$2,907,542.23	$3,292,944.17		$1,040,052.25	$7,031,147.62	$8,071,199.87
ENGINEERING/TECHNICAL CONSULTING	Yes	$15,218,771.86	$7,278,456.36	$6,701,301.26	$29,198,529.48		$2,931,911.74	$45,869.50	$2,977,781.24
ENVIRONMENTAL SERVICES	No	$2,249,356.59	$1,360,464.17	$931,437.00	$4,541,257.76		$2,875.50	$213,797.32	$216,672.82
EQUIPMENT RENTAL	No		$891,578.00		$891,578.00				$0.00
FACILITIES	No	$3,618,051.74	$8,553,970.44	$304,744.62	$12,476,766.80		$3,405,398.70	$62,733.50	$3,468,132.20
FINANCIAL SERVICES	No				$0.00				$0.00
FLEET	No		$6,833,339.07		$6,833,339.07				$0.00
FREIGHT	No		$115,233.33		$115,233.33	$10.12	$273,576.75		$273,586.87
GAS CONSTRUCTION	No				$0.00				$0.00
GAS DISTRIBUTION EQUIPMENT	No				$0.00				$0.00
GENCO CONSTRUCTION	No				$0.00				$0.00
HEAVY HAULING AND LIFTING SERVICES	No				$0.00		$1,767,897.95		$1,767,897.95
HR SERVICES	Yes				$0.00				$0.00
INSTRUMENTATION/CONTROLS	No				$0.00				$0.00
IT HARDWARE	No				$0.00		$11,214,884.64		$11,214,884.64
IT OUTSOURCING	No				$0.00				$0.00
IT PROFESSIONAL SERVICES	Yes			$566,856.00	$566,856.00		$212,415.02	$990,656.94	$1,203,071.96
IT SOFTWARE	No				$0.00		$182,067.74		$182,067.74
IT TELECOM	No	$50,516.00			$50,516.00		$2,769,282.88		$2,769,282.88
LIBRARY SERVICES	No				$0.00				$0.00
MACHINING & FABRICATION SERVICES	No				$0.00				$0.00
MAINTENANCE SERVICES	No				$0.00				$0.00
MECHANICAL/HVAC MATERIAL	No				$0.00				$0.00
METEOROLOGICAL DATA & MODELING	No				$0.00				$0.00
METERS	No				$0.00				$0.00
MMC	No				$0.00				$0.00
MOTORS	No				$0.00				$0.00
MRO	No		$4,718,630.03		$4,718,630.03	$35.00	$3,217,680.99		$3,217,715.99
OFFICE SERVICES	No				$0.00		$4,003.23		$4,003.23
OFF-SITE TESTING SERVICES	No				$0.00				$0.00
OVERHEAD CRANES	No				$0.00				$0.00
PIPE & FITTINGS	No				$0.00				$0.00
POLES	No				$0.00				$0.00
PROMOTIONAL/GIFTS/AWARDS	No				$0.00				$0.00
PUMPS	No				$0.00				$0.00
SCAFFOLDING	No				$0.00				$0.00
SCRAP	No				$0.00				$0.00
STRUCTURAL STEEL	No				$0.00				$0.00
SUPPLEMENTAL LABOR	No			$12,788,935.17	$12,788,935.17			$5,097,614.65	$5,097,614.65
SWITCHYARD	No				$0.00				$0.00
T&S CONSTRUCTION	No	$1,421,304.54	$15,049,581.63	$615,538.19	$17,086,424.36		$130,587.61	$166,393.26	$296,980.87
T&S MATERIALS	No		$369.39		$369.39		$2,014,669.04		$2,014,669.04
TRAINING	No		$128,584.00		$128,584.00				$0.00
TRAVEL/LODGING	No				$0.00				$0.00
TURBINE/GENERATOR	No		$25,680.00		$25,680.00				$0.00
UNCATEGORIZED	No	$501,325.31	$5,378.52	$1,971,354.45	$2,478,058.28			$80,172.45	$80,172.45
VEGETATION MANAGEMENT	No			$6,072,641.00	$6,072,641.00				$0.00
WELDING	No				$0.00				$0.00
WIRE AND CABLE	No			$13,292,538.00	$13,292,538.00			$4,869,955.16	$4,869,955.16
GRAND TOTAL		$25,076,326.40	$65,430,747.22	$64,009,161.83	$154,516,235.45	$45.12	$30,057,520.56	$18,582,786.65	$48,640,352.33

		HISPANIC				NATIVE AMERICAN		
CATEGORY	PROFESSIONAL SERVICES	FEMALE	MALE	TIER 2	TOTAL	MALE	TIER 2	TOTAL
ADVERTISING AND MARKETING	Yes		$11,944,052.10	$366,057.59	$12,310,109.69	$321,377.77		$321,377.77
BOLTING/FASTENERS	No				$0.00			$0.00
BUSINESS CONSULTING	Yes				$0.00			$0.00
CHEMICALS/FUELS/GASES/LUBRICANTS	No				$0.00	$436,920.48		$436,920.48
CLOTHING	No				$0.00	$394,360.16		$394,360.16
CUSTOMER SERVICE	No		$1,325,055.89	$48,913.00	$1,373,968.89			$0.00
DISTRIBUTION CONSTRUCTION	No	$30,608,272.57	$4,563,243.39	$952,872.46	$36,124,388.42		$20,813.78	$20,813.78
DISTRIBUTION TRANSFORMERS	No				$0.00	$882.00		$882.00
ELEC DISTRIBUTION EQUIPMENT	No				$0.00	$47,479,374.84		$47,479,374.84
ELECTRICAL EQUIPMENT	No				$0.00			$0.00
ENERGY EFFICIENCY	No		$3,356.19	$1,259,480.68	$1,262,836.87			$0.00
ENGINEERING/TECHNICAL CONSULTING	Yes	$37,928.40	$274,796.34	$861,488.02	$1,174,212.76		$1,810,698.00	$1,810,698.00
ENVIRONMENTAL SERVICES	No		$9,798,450.12	$49,182.99	$9,847,633.11		$1,138,349.96	$1,138,349.96
EQUIPMENT RENTAL	No				$0.00			$0.00
FACILITIES	No	$14,957,126.78	$15,584,721.38	$7,652,834.34	$38,194,682.50			$0.00
FINANCIAL SERVICES	No				$0.00			$0.00
FLEET	No		$267,431.50		$267,431.50	$25,397.07		$25,397.07
FREIGHT	No	$282.93			$282.93	$105,778.93		$105,778.93
GAS CONSTRUCTION	No				$0.00			$0.00
GAS DISTRIBUTION EQUIPMENT	No				$0.00	$4,109.45		$4,109.45
GENCO CONSTRUCTION	No				$0.00			$0.00
HEAVY HAULING AND LIFTING SERVICES	No				$0.00			$0.00
HR SERVICES	Yes				$0.00			$0.00
INSTRUMENTATION/CONTROLS	No				$0.00			$0.00
IT HARDWARE	No				$0.00	$2,029.50		$2,029.50
IT OUTSOURCING	No				$0.00			$0.00
IT PROFESSIONAL SERVICES	Yes	$24,913.33			$24,913.33			$0.00
IT SOFTWARE	No				$0.00			$0.00
IT TELECOM	No	$247,286.00	$35,000.00		$282,286.00	$210,046.11		$210,046.11
LIBRARY SERVICES	No				$0.00			$0.00
MACHINING & FABRICATION SERVICES	No				$0.00			$0.00
MAINTENANCE SERVICES	No				$0.00			$0.00
MECHANICAL/HVAC MATERIAL	No				$0.00	$1,244.06		$1,244.06
METEOROLOGICAL DATA & MODELING	No				$0.00			$0.00
METERS	No	$16,641.51			$16,641.51	$115,010.83		$115,010.83
MMC	No				$0.00			$0.00
MOTORS	No				$0.00			$0.00
MRO	No				$0.00	$29,998,870.99		$29,998,870.99
OFFICE SERVICES	No				$0.00	$10,052.69		$10,052.69
OFF-SITE TESTING SERVICES	No				$0.00			$0.00
OVERHEAD CRANES	No				$0.00			$0.00
PIPE & FITTINGS	No				$0.00			$0.00
POLES	No				$0.00			$0.00
PROMOTIONAL/GIFTS/AWARDS	No				$0.00			$0.00
PUMPS	No				$0.00			$0.00
SCAFFOLDING	No				$0.00			$0.00
SCRAP	No				$0.00			$0.00
STRUCTURAL STEEL	No				$0.00			$0.00
SUPPLEMENTAL LABOR	No			$366,142.67	$366,142.67		$150,382.80	$150,382.80
SWITCHYARD	No				$0.00			$0.00
T&S CONSTRUCTION	No	$32,752.00	$23,412,567.79	$462,772.11	$23,908,091.90		$1,722,355.93	$1,722,355.93
T&S MATERIALS	No	$233,930.00			$233,930.00	$8,870,806.32		$8,870,806.32
TRAINING	No				$0.00			$0.00
TRAVEL/LODGING	No				$0.00			$0.00
TURBINE/GENERATOR	No				$0.00			$0.00
UNCATEGORIZED	No			$1,779,772.77	$1,779,772.77		$6,966.34	$6,966.34
VEGETATION MANAGEMENT	No				$0.00			$0.00
WELDING	No				$0.00			$0.00
WIRE AND CABLE	No			$11,450.00	$11,450.00	$97,909.14	$1,485,324.47	$1,583,233.61
GRAND TOTAL		$46,159,133.52	$67,208,674.70	$13,810,966.63	$127,178,774.85	$88,074,170.34	$6,334,891.28	$94,409,061.62

CATEGORY	PROFESSIONAL SERVICES	VETERAN			WOMEN		
		TIER 1	TIER 2	TOTAL	TIER 1	TIER 2	TOTAL
ADVERTISING AND MARKETING	Yes			$0.00	$1,039,706.82		$1,039,706.82
BOLTING/FASTENERS	No			$0.00	$1,268.97		$1,268.97
BUSINESS CONSULTING	Yes			$0.00	$1,282,635.75		$1,282,635.75
CHEMICALS/FUELS/GASES/LUBRICANTS	No	$6,496,126.67		$6,496,126.67	$10,047.38		$10,047.38
CLOTHING	No			$0.00	$2,919,797.50		$2,919,797.50
CUSTOMER SERVICE	No			$0.00	$42,362.75		$42,362.75
DISTRIBUTION CONSTRUCTION	No	$541,632.22	$198,344.77	$739,976.99	$188,399,979.71	$10,433,788.54	$198,833,768.25
DISTRIBUTION TRANSFORMERS	No			$0.00		$1,767,193.06	$1,767,193.06
ELEC DISTRIBUTION EQUIPMENT	No			$0.00	$520,466.91	$340,418.09	$860,885.00
ELECTRICAL EQUIPMENT	No			$0.00			$0.00
ENERGY EFFICIENCY	No		$1,674,178.58	$1,674,178.58	$3,244,102.61	$24,286,568.09	$27,530,670.70
ENGINEERING/TECHNICAL CONSULTING	Yes	$877,682.09		$877,682.09	$25,489,178.80	$3,236,526.65	$28,725,705.45
ENVIRONMENTAL SERVICES	No		$231,044.70	$231,044.70	$382,259.79	$13,687,043.61	$14,069,303.40
EQUIPMENT RENTAL	No	$1,566.12		$1,566.12	$1,585,050.82		$1,585,050.82
FACILITIES	No			$0.00	$15,960,361.17	$7,264,887.57	$23,225,248.74
FINANCIAL SERVICES	No			$0.00			$0.00
FLEET	No	$39,112.97		$39,112.97	$502,391.29		$502,391.29
FREIGHT	No	$4,651.35		$4,651.35	$149,551.53	$838,261.68	$987,813.21
GAS CONSTRUCTION	No			$0.00			$0.00
GAS DISTRIBUTION EQUIPMENT	No			$0.00	$478.50		$478.50
GENCO CONSTRUCTION	No			$0.00	$1,891,176.22		$1,891,176.22
HEAVY HAULING AND LIFTING SERVICES	No			$0.00	$1,464,397.96		$1,464,397.96
HR SERVICES	Yes			$0.00	$344,722.24		$344,722.24
INSTRUMENTATION/CONTROLS	No			$0.00			$0.00
IT HARDWARE	No			$0.00			$0.00
IT OUTSOURCING	No	$22,596.00		$22,596.00			$0.00
IT PROFESSIONAL SERVICES	Yes	$1,920,443.04		$1,920,443.04	$50,403.73		$50,403.73
IT SOFTWARE	No			$0.00	$80,438.28		$80,438.28
IT TELECOM	No	$56,705.75	$324,843.21	$381,548.96	$3,044,027.23	$133,214.40	$3,177,241.63
LIBRARY SERVICES	No			$0.00			$0.00
MACHINING & FABRICATION SERVICES	No			$0.00			$0.00
MAINTENANCE SERVICES	No			$0.00			$0.00
MECHANICAL/HVAC MATERIAL	No			$0.00	$515.31		$515.31
METEOROLOGICAL DATA & MODELING	No			$0.00			$0.00
METERS	No			$0.00	$112,091.16		$112,091.16
MMC	No			$0.00			$0.00
MOTORS	No			$0.00			$0.00
MRO	No	$35,103.80		$35,103.80	$579,367.36		$579,367.36
OFFICE SERVICES	No			$0.00	$2,548,371.60		$2,548,371.60
OFF-SITE TESTING SERVICES	No	$301,856.20		$301,856.20			$0.00
OVERHEAD CRANES	No			$0.00	$158,347.96		$158,347.96
PIPE & FITTINGS	No			$0.00		$92,015.12	$92,015.12
POLES	No			$0.00	$19,789.00	$188,225.00	$208,014.00
PROMOTIONAL/GIFTS/AWARDS	No			$0.00			$0.00
PUMPS	No			$0.00			$0.00
SCAFFOLDING	No			$0.00			$0.00
SCRAP	No			$0.00	$1,796,080.68		$1,796,080.68
STRUCTURAL STEEL	No			$0.00			$0.00
SUPPLEMENTAL LABOR	No		$502,826.88	$502,826.88		$3,430,543.35	$3,430,543.35
SWITCHYARD	No			$0.00			$0.00
T&S CONSTRUCTION	No	$1,095,514.92	$46,090.50	$1,141,605.42	$13,634,752.95	$14,611,375.66	$28,246,128.61
T&S MATERIALS	No	$80,807.43		$80,807.43	$19,251,767.15		$19,251,767.15
TRAINING	No			$0.00	$1,215,816.63		$1,215,816.63
TRAVEL/LODGING	No			$0.00	$1,041,566.62		$1,041,566.62
TURBINE/GENERATOR	No			$0.00			$0.00
UNCATEGORIZED	No	$8,577.92	$1,112,188.28	$1,120,766.20	$657,306.99	$14,956,872.24	$15,614,179.23
VEGETATION MANAGEMENT	No		$140,338.00	$140,338.00	$706,460.07	$8,516,833.55	$9,223,293.62
WELDING	No			$0.00			$0.00
WIRE AND CABLE	No			$0.00		$2,738,195.50	$2,738,195.50
GRAND TOTAL		$11,482,376.48	$4,229,854.92	$15,712,231.40	$290,127,039.44	$106,521,962.11	$396,649,001.55

CATEGORY	PROFESSIONAL SERVICES	MBE TIER 1	MBE DIRECT TIER 2	TOTAL CATEGORY SPEND**	TOTAL CATEGORY SPEND	CATEGORY DIVERSE %
ADVERTISING AND MARKETING	Yes			$13,730,293.10	$24,629,813.26	56%
BOLTING/FASTENERS	No			$1,268.97	$884,212.80	0%
BUSINESS CONSULTING	Yes			$1,368,070.00	$11,400,034.03	12%
CHEMICALS/FUELS/GASES/LUBRICANTS	No			$6,943,094.53	$10,428,619.37	67%
CLOTHING	No			$3,314,157.66	$3,542,297.42	94%
CUSTOMER SERVICE	No			$1,508,787.70	$8,714,247.96	17%
DISTRIBUTION CONSTRUCTION	No		$793,345.71	$266,284,612.15	$451,765,771.65	59%
DISTRIBUTION TRANSFORMERS	No			$12,603,248.06	$37,572,926.68	34%
ELEC DISTRIBUTION EQUIPMENT	No			$48,367,796.09	$115,412,133.56	42%
ELECTRICAL EQUIPMENT	No			$0.00	$5,187,104.87	0%
ENERGY EFFICIENCY	No		$1,655,271.59	$43,487,101.78	$170,167,472.79	26%
ENGINEERING/TECHNICAL CONSULTING	Yes		$615,568.00	$65,380,177.02	$120,116,084.14	54%
ENVIRONMENTAL SERVICES	No		$1,820,850.32	$31,865,112.07	$75,008,283.33	42%
EQUIPMENT RENTAL	No			$2,478,194.94	$28,260,637.37	9%
FACILITIES	No		$2,138,294.88	$79,503,125.12	$174,382,536.31	46%
FINANCIAL SERVICES	No			$0.00	$787,266.59	0%
FLEET	No			$7,667,671.90	$60,238,124.79	13%
FREIGHT	No	$10,911.01		$1,498,257.63	$10,582,822.39	14%
GAS CONSTRUCTION	No			$0.00	$3,711,582.00	0%
GAS DISTRIBUTION EQUIPMENT	No			$4,587.95	$43,368.16	11%
GENCO CONSTRUCTION	No			$1,891,176.22	$2,705,061.52	70%
HEAVY HAULING AND LIFTING SERVICES	No			$3,232,295.91	$3,285,646.63	98%
HR SERVICES	Yes			$344,722.24	$3,889,431.45	9%
INSTRUMENTATION/CONTROLS	No			$0.00	$155,105.36	0%
IT HARDWARE	No	$783,615.32		$12,000,529.46	$25,097,045.97	48%
IT OUTSOURCING	No			$22,596.00	$1,704,014.13	1%
IT PROFESSIONAL SERVICES	Yes			$3,765,688.06	$18,759,012.97	20%
IT SOFTWARE	No			$262,506.02	$29,652,559.03	1%
IT TELECOM	No		$136,459.42	$7,007,381.00	$24,393,960.29	29%
LIBRARY SERVICES	No			$0.00	$1,159,961.89	0%
MACHINING & FABRICATION SERVICES	No			$0.00	$23,854.34	0%
MAINTENANCE SERVICES	No			$0.00	$744,140.09	0%
MECHANICAL/HVAC MATERIAL	No			$1,759.37	$11,733.17	15%
METEOROLOGICAL DATA & MODELING	No			$0.00	$39,037.00	0%
METERS	No			$243,743.50	$5,065,390.53	5%
MMC	No			$0.00	$37,646.62	0%
MOTORS	No			$0.00	-$2,150.00	0%
MRO	No			$38,549,688.17	$50,069,923.20	77%
OFFICE SERVICES	No			$2,562,427.52	$4,531,052.03	57%
OFF-SITE TESTING SERVICES	No			$301,856.20	$328,074.20	92%
OVERHEAD CRANES	No			$158,347.96	$184,201.45	86%
PIPE & FITTINGS	No			$92,015.12	$50,509.12	182%
POLES	No			$208,014.00	$7,945,026.80	3%
PROMOTIONAL/GIFTS/AWARDS	No			$0.00	$124,967.62	0%
PUMPS	No			$0.00	$203,100.00	0%
SCAFFOLDING	No			$0.00	$93,597.39	0%
SCRAP	No			$1,796,080.68	$1,796,080.68	100%
STRUCTURAL STEEL	No			$0.00	$460,946.45	0%
SUPPLEMENTAL LABOR	No		$812,077.64	$23,148,523.16	$38,188,995.84	61%
SWITCHYARD	No			$0.00	$2,431.25	0%
T&S CONSTRUCTION	No		$91,472.06	$72,493,059.15	$185,359,085.47	39%
T&S MATERIALS	No	$1,908,425.48		$32,360,774.81	$148,069,744.05	22%
TRAINING	No			$1,344,400.63	$2,791,751.72	48%
TRAVEL/LODGING	No			$1,041,566.62	$19,280,195.69	5%
TURBINE/GENERATOR	No			$25,680.00	$25,680.00	100%
UNCATEGORIZED	No	$1,206,716.40	$599,241.68	$22,885,873.35	$18,689,525.45	122%
VEGETATION MANAGEMENT	No		$7,832,997.00	$23,269,269.62	$144,313,917.26	16%
WELDING	No			$0.00	$10,967.50	0%
WIRE AND CABLE	No		$24,556.13	$22,519,928.40	$73,021,045.51	31%
GRAND TOTAL		$3,909,668.21	$16,520,134.43	$894,071,596.05	$2,125,097,609.14	42%

*MBE Tier 1 & MBE Direct Tier 2 cannot be broken down by ethnicity or gender. | **Total Diverse Spend Includes Indirect Tier 2.

SUPPLIER DIVERSITY REPORT 2020

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