Research Bulletin Number 143
Illinois Electric Utilities
A Comparative Study of Electric Sales Statistics
For Calendar Years
1999 and 1998

Prepared by:
Financial Analysis Division

Illinois Commerce Commission
527 East Capitol Avenue
Springfield, Illinois 62701

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INTRODUCTION

This study compares electric sales statistics for calendar year 1999 with electric sales statistics for calendar year 1998 for the following public utilities furnishing electric service in Illinois:

Central Illinois Light Company                MidAmerican Energy Company
Central Illinois Public Service Company       Mt. Carmel Public Utility Company
Commonwealth Edison Company                  South Beloit Water, Gas & Electric Company
Illinois Power Company                       Union Electric Company
Interstate Power Company

All utilities included in this study followed the Uniform System of Accounts as prescribed by this Commission in 83 Ill. Adm. Code 415. Data presented was obtained from Form 21 ILCC and FERC Form No. 1 filed by the utilities with this Commission.

This Bulletin is published annually and should be of value to those interested in detailed statistics of electric sales of public utilities regulated by the Illinois Commerce Commission.

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<td>THREE</td>
<td>7</td>
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<td>FOUR</td>
<td>8</td>
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<td>FIVE</td>
<td>9</td>
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<tr>
<td>OTHER SALES TO PUBLIC AUTHORITIES</td>
<td>SIX</td>
<td>10</td>
</tr>
<tr>
<td>SALES TO RAILROADS AND RAILWAYS</td>
<td>SEVEN</td>
<td>11</td>
</tr>
<tr>
<td>TOTAL SALES TO ULTIMATE CUSTOMERS</td>
<td>EIGHT</td>
<td>12</td>
</tr>
<tr>
<td>SALES FOR RESALE</td>
<td>NINE</td>
<td>13</td>
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<tr>
<td>INTERDEPARTMENTAL SALES</td>
<td>TEN</td>
<td>14</td>
</tr>
<tr>
<td>TOTAL SALES OF ELECTRICITY</td>
<td>ELEVEN</td>
<td>15</td>
</tr>
<tr>
<td>PROVISION FOR RATE REFUNDS</td>
<td>TWELVE</td>
<td>16</td>
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<tr>
<td>OTHER ELECTRIC OPERATING REVENUES</td>
<td>THIRTEEN</td>
<td>16</td>
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<tr>
<td>TOTAL ELECTRIC OPERATING REVENUES</td>
<td>FOURTEEN</td>
<td>17</td>
</tr>
</tbody>
</table>
### Illinois Electric Utilities

**Table One**

**Summary of Electricity Sales by Class of Service (1)**

<table>
<thead>
<tr>
<th>Class of Service</th>
<th>1999</th>
<th>1998</th>
<th>% ChG</th>
<th>1999</th>
<th>1998</th>
<th>% ChG</th>
<th>1999</th>
<th>1998</th>
<th>% ChG</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential Sales</td>
<td>$3,080,629,999</td>
<td>$3,501,810,704</td>
<td>-12.03%</td>
<td>34,787,725</td>
<td>34,996,501</td>
<td>-0.57%</td>
<td>4,248,371</td>
<td>4,237,525</td>
<td>0.25%</td>
</tr>
<tr>
<td>Large Sales</td>
<td>1,977,686,792</td>
<td>2,095,581,912</td>
<td>-5.63%</td>
<td>39,476,684</td>
<td>41,082,984</td>
<td>-3.91%</td>
<td>3,276</td>
<td>3,118</td>
<td>5.07%</td>
</tr>
<tr>
<td>Small Sales</td>
<td>2,907,414,684</td>
<td>2,509,767,369</td>
<td>-0.08%</td>
<td>39,045,546</td>
<td>37,018,631</td>
<td>5.48%</td>
<td>449,111</td>
<td>440,636</td>
<td>1.92%</td>
</tr>
<tr>
<td>Public St. &amp; Highway Lighting Sales</td>
<td>51,899,438</td>
<td>55,454,852</td>
<td>-6.77%</td>
<td>1,299,094</td>
<td>731,645</td>
<td>77.55%</td>
<td>4,904</td>
<td>2,323</td>
<td>111.11%</td>
</tr>
<tr>
<td>Other Sales to Public Authorities</td>
<td>453,949,405</td>
<td>497,213,830</td>
<td>-8.70%</td>
<td>7,123,101</td>
<td>7,383,507</td>
<td>-3.53%</td>
<td>18,632</td>
<td>17,537</td>
<td>6.24%</td>
</tr>
<tr>
<td>Sales to Railroads and Railways</td>
<td>20,316,661</td>
<td>31,021,726</td>
<td>-34.51%</td>
<td>407,528</td>
<td>433,204</td>
<td>-5.50%</td>
<td>2</td>
<td>2</td>
<td>0.00%</td>
</tr>
<tr>
<td>Total Sales to Ultimate Consumers</td>
<td>$5,451,706,079</td>
<td>$9,090,850,353</td>
<td>-6.95%</td>
<td>122,141,748</td>
<td>121,636,472</td>
<td>0.42%</td>
<td>4,724,296</td>
<td>4,701,241</td>
<td>0.49%</td>
</tr>
<tr>
<td>Sales for Resale</td>
<td>1,117,499,190</td>
<td>1,118,120,932</td>
<td>-0.06%</td>
<td>32,734,992</td>
<td>37,278,155</td>
<td>-12.19%</td>
<td>171</td>
<td>175</td>
<td>-2.29%</td>
</tr>
<tr>
<td>Interdepartmental Sales</td>
<td>302,761</td>
<td>224,221</td>
<td>35.00%</td>
<td>7,240</td>
<td>3,137</td>
<td>130.79%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Sales of Electricity</td>
<td>$9,809,308,810</td>
<td>$10,290,195,546</td>
<td>-5.87%</td>
<td>154,883,382</td>
<td>158,917,764</td>
<td>-2.54%</td>
<td>4,724,467</td>
<td>4,701,415</td>
<td>0.49%</td>
</tr>
<tr>
<td>Provisions for Rate Refunds</td>
<td>619,347</td>
<td>(25,508,536)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Electric Operating Revenues</td>
<td>179,805,91</td>
<td>137,712,698</td>
<td>30.63%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Electric Operating Revenues</td>
<td>$9,790,024,128</td>
<td>$10,321,995,708</td>
<td>-5.19%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(1) 1998 sales for resale, revenues, megawatt hours, and average number of customers revised by company.
<table>
<thead>
<tr>
<th>CLASS OF SERVICE</th>
<th>SEE TABLE NUMBER</th>
<th>REVENUE PER KILOWATT HOUR (CENTS)</th>
<th>PERCENT OF OPERATING REVENUES</th>
<th>PERCENT OF TOTAL SALES TO ULTIMATE CUSTOMERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>RESIDENTIAL SALES</td>
<td>2</td>
<td>8.86</td>
<td>31.47</td>
<td>36.28</td>
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<tr>
<td>LARGE SALES (INDUSTRIAL)</td>
<td>3</td>
<td>5.01</td>
<td>20.20</td>
<td>23.29</td>
</tr>
<tr>
<td>SMALL SALES (COMMERCIAL)</td>
<td>4</td>
<td>7.45</td>
<td>29.70</td>
<td>34.24</td>
</tr>
<tr>
<td>PUBLIC STREET &amp; HIGHWAY LIGHTING SALES</td>
<td>5</td>
<td>3.98</td>
<td>0.53</td>
<td>0.61</td>
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<tr>
<td>OTHER SALES TO PUBLIC AUTHORITIES</td>
<td>6</td>
<td>6.37</td>
<td>4.64</td>
<td>5.35</td>
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<tr>
<td>TOTAL SALES TO RAILROADS AND RAILWAYS</td>
<td>7</td>
<td>4.98</td>
<td>0.21</td>
<td>0.24</td>
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<tr>
<td>TOTAL SALES TO ULTIMATE CUSTOMERS</td>
<td>8</td>
<td>6.95</td>
<td><strong>86.74</strong></td>
<td><strong>100.00</strong></td>
</tr>
<tr>
<td>SALES FOR RESALE</td>
<td>9</td>
<td>3.41</td>
<td>11.41</td>
<td></td>
</tr>
<tr>
<td>INTERDEPARTMENTAL SALES</td>
<td>10</td>
<td>4.18</td>
<td>0.00</td>
<td></td>
</tr>
<tr>
<td>TOTAL SALES OF ELECTRICITY</td>
<td>11</td>
<td>6.20</td>
<td><strong>98.16</strong></td>
<td></td>
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<tr>
<td>PROVISION FOR RATE REFUNDS</td>
<td>12</td>
<td></td>
<td>0.01</td>
<td></td>
</tr>
<tr>
<td>OTHER ELECTRIC OPERATING REVENUES</td>
<td>13</td>
<td></td>
<td>1.84</td>
<td></td>
</tr>
<tr>
<td>TOTAL ELECTRIC OPERATING REVENUES</td>
<td>14</td>
<td></td>
<td><strong>100.00</strong></td>
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</table>
# Illinois Electric Utilities

## Table One (Continued)

### Revenue Per KWh by Class of Service by Company (Cents)

<table>
<thead>
<tr>
<th>Class of Service</th>
<th>CILCO</th>
<th>CPS</th>
<th>COM ED</th>
<th>ILL Power</th>
<th>Inter-State Pwr</th>
<th>Mid. Amer</th>
<th>Mt. Carmel</th>
<th>South Beloit</th>
<th>Union Elec</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential Sales</td>
<td>7.52</td>
<td>7.56</td>
<td>9.30</td>
<td>8.41</td>
<td>6.50</td>
<td>8.32</td>
<td>8.46</td>
<td>5.91</td>
<td>6.71</td>
</tr>
<tr>
<td>Large (Industrial)</td>
<td>3.92</td>
<td>4.50</td>
<td>5.74</td>
<td>4.22</td>
<td>3.80</td>
<td>4.42</td>
<td>5.28</td>
<td>4.10</td>
<td>2.84</td>
</tr>
<tr>
<td>Small (Commercial)</td>
<td>6.95</td>
<td>6.91</td>
<td>7.54</td>
<td>7.89</td>
<td>6.42</td>
<td>6.24</td>
<td>9.11</td>
<td>6.19</td>
<td>5.23</td>
</tr>
<tr>
<td>Public Street &amp; Highway Lighting</td>
<td>5.42</td>
<td>6.37</td>
<td>3.40</td>
<td>7.00</td>
<td>14.95</td>
<td>8.48</td>
<td>0.00</td>
<td>10.64</td>
<td>8.93</td>
</tr>
<tr>
<td>Other Sales to Public Authorities</td>
<td>0.00</td>
<td>5.80</td>
<td>6.38</td>
<td>6.70</td>
<td>4.30</td>
<td>5.59</td>
<td>5.94</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Sales to Railroads and Railways</td>
<td>0.00</td>
<td>0.00</td>
<td>4.98</td>
<td>0.00</td>
<td>0.30</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Total Sales to Ultimate Customers</td>
<td>5.87</td>
<td>6.37</td>
<td>7.40</td>
<td>6.25</td>
<td>4.77</td>
<td>6.37</td>
<td>6.79</td>
<td>5.00</td>
<td>3.98</td>
</tr>
<tr>
<td>Sales for Resale</td>
<td>3.53</td>
<td>3.15</td>
<td>2.52</td>
<td>6.44</td>
<td>3.27</td>
<td>2.12</td>
<td>3.47</td>
<td>1.74</td>
<td>3.93</td>
</tr>
<tr>
<td>Interdepartmental Sales</td>
<td>7.27</td>
<td>2.46</td>
<td>0.00</td>
<td>0.00</td>
<td>21.22</td>
<td>0.00</td>
<td>0.00</td>
<td>4.93</td>
<td>0.00</td>
</tr>
<tr>
<td>Total Sales of Electricity</td>
<td>5.86</td>
<td>5.14</td>
<td>6.47</td>
<td>6.30</td>
<td>4.56</td>
<td>5.04</td>
<td>6.70</td>
<td>4.86</td>
<td>3.58</td>
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</tbody>
</table>
### ILLINOIS ELECTRIC UTILITIES

**TABLE ONE (CONTINUED)**

REVENUE PER KWH BY CLASS OF SERVICE BY COMPANY (CENTS)

#### 1998

<table>
<thead>
<tr>
<th>CLASS OF SERVICE</th>
<th>CILCO</th>
<th>CIPS</th>
<th>COMED</th>
<th>ILL POWER</th>
<th>INTER-ST PWR</th>
<th>MID AMER</th>
<th>MT. CARMEI</th>
<th>SOUTH BEOIT</th>
<th>UNION ELEC(1)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential</td>
<td>7.49</td>
<td>8.10</td>
<td>10.66</td>
<td>9.58</td>
<td>6.67</td>
<td>8.49</td>
<td>8.21</td>
<td>6.42</td>
<td>7.09</td>
</tr>
<tr>
<td>Large (Industrial)</td>
<td>3.79</td>
<td>4.57</td>
<td>5.85</td>
<td>4.29</td>
<td>3.78</td>
<td>3.87</td>
<td>5.65</td>
<td>3.85</td>
<td>2.87</td>
</tr>
<tr>
<td>Small (Commercial)</td>
<td>6.74</td>
<td>6.91</td>
<td>8.10</td>
<td>8.12</td>
<td>6.62</td>
<td>6.10</td>
<td>9.00</td>
<td>5.45</td>
<td>5.37</td>
</tr>
<tr>
<td>Public Street &amp; Highway Lighting</td>
<td>5.31</td>
<td>8.72</td>
<td>7.80</td>
<td>7.04</td>
<td>16.53</td>
<td>8.78</td>
<td>0.00</td>
<td>10.41</td>
<td>8.61</td>
</tr>
<tr>
<td>Other Sales to Public Authorities</td>
<td>0.00</td>
<td>5.92</td>
<td>6.75</td>
<td>6.82</td>
<td>0.57</td>
<td>5.64</td>
<td>6.21</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Sales to Railroads and Railways</td>
<td>0.00</td>
<td>0.00</td>
<td>7.16</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Total Sales to Ultimate Customers</td>
<td>5.78</td>
<td>6.61</td>
<td>8.07</td>
<td>6.64</td>
<td>4.88</td>
<td>6.18</td>
<td>6.90</td>
<td>4.84</td>
<td>4.05</td>
</tr>
<tr>
<td>Sales for Resale</td>
<td>2.43</td>
<td>2.70</td>
<td>2.69</td>
<td>3.44</td>
<td>3.99</td>
<td>1.94</td>
<td>3.58</td>
<td>1.86</td>
<td>4.43</td>
</tr>
<tr>
<td>Interdepartmental Sales</td>
<td>7.16</td>
<td>2.90</td>
<td>0.00</td>
<td>0.00</td>
<td>11.81</td>
<td>194.21</td>
<td>0.00</td>
<td>5.27</td>
<td>0.00</td>
</tr>
<tr>
<td>Total Sales of Electricity</td>
<td>5.39</td>
<td>5.19</td>
<td>7.26</td>
<td>5.13</td>
<td>4.87</td>
<td>5.03</td>
<td>6.81</td>
<td>4.74</td>
<td>4.05</td>
</tr>
</tbody>
</table>

(1) 1998 Sales for resale revised by company.
<table>
<thead>
<tr>
<th>Utility</th>
<th>Revenue 1999</th>
<th>Revenue 1998</th>
<th>% CHG</th>
<th>MWh 1999</th>
<th>MWh 1998</th>
<th>% CHG</th>
<th>Customers 1999</th>
<th>Customers 1998</th>
<th>% CHG</th>
</tr>
</thead>
<tbody>
<tr>
<td>Central Illinois Light Company</td>
<td>$133,305,038</td>
<td>$133,687,641</td>
<td>-0.29%</td>
<td>1,772,224</td>
<td>1,784,534</td>
<td>-0.71%</td>
<td>176,027</td>
<td>173,546</td>
<td>1.43%</td>
</tr>
<tr>
<td>Central Illinois Public Service Co</td>
<td>225,984,093</td>
<td>241,542,683</td>
<td>-6.44%</td>
<td>2,950,412</td>
<td>2,983,788</td>
<td>0.22%</td>
<td>277,918</td>
<td>277,584</td>
<td>0.12%</td>
</tr>
<tr>
<td>Commonwealth Edison Company</td>
<td>2,204,660,433</td>
<td>2,351,741,260</td>
<td>-13.60%</td>
<td>23,715,724</td>
<td>23,941,412</td>
<td>-0.94%</td>
<td>3,142,678</td>
<td>3,132,905</td>
<td>0.31%</td>
</tr>
<tr>
<td>Illinois Power Company</td>
<td>416,010,450</td>
<td>468,943,814</td>
<td>-11.29%</td>
<td>4,946,645</td>
<td>4,892,632</td>
<td>1.14%</td>
<td>502,814</td>
<td>504,179</td>
<td>-0.31%</td>
</tr>
<tr>
<td>Interstate Power Company</td>
<td>5,379,009</td>
<td>4,876,093</td>
<td>10.31%</td>
<td>82,720</td>
<td>73,068</td>
<td>13.21%</td>
<td>8,842</td>
<td>8,785</td>
<td>0.65%</td>
</tr>
<tr>
<td>MidAmerican Energy Company</td>
<td>47,209,722</td>
<td>48,329,113</td>
<td>-2.32%</td>
<td>567,427</td>
<td>569,483</td>
<td>-0.36%</td>
<td>74,705</td>
<td>74,871</td>
<td>-0.22%</td>
</tr>
<tr>
<td>Mt. Carmel Public Utility Company</td>
<td>4,152,224</td>
<td>4,113,058</td>
<td>0.95%</td>
<td>49,073</td>
<td>50,075</td>
<td>-2.03%</td>
<td>4,575</td>
<td>4,568</td>
<td>0.15%</td>
</tr>
<tr>
<td>South Beloit Water, Gas &amp; Electric Co.</td>
<td>3,804,625</td>
<td>3,757,132</td>
<td>-1.36%</td>
<td>60,980</td>
<td>58,534</td>
<td>4.18%</td>
<td>6,788</td>
<td>6,584</td>
<td>3.10%</td>
</tr>
<tr>
<td>Union Electric Company</td>
<td>40,324,405</td>
<td>44,820,110</td>
<td>-10.03%</td>
<td>600,520</td>
<td>632,575</td>
<td>-5.07%</td>
<td>54,224</td>
<td>54,603</td>
<td>-0.69%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$3,080,629,999</strong></td>
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<td>Revenue Per Customer (Dollars)</td>
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- Revenue per KWH: 1999 vs. 1998 (change %)
- KWH per customer: 1999 vs. 1998 (change %)
- Revenue per customer: 1999 vs. 1998 (change %)

**PAGE 6**
<table>
<thead>
<tr>
<th>Utility</th>
<th>Revenues 1999</th>
<th>Revenues 1998</th>
<th>% CHG</th>
<th>Megawatt Hours 1999</th>
<th>Megawatt Hours 1998</th>
<th>% CHG</th>
<th>Average Number of Customers 1999</th>
<th>Average Number of Customers 1998</th>
<th>% CHG</th>
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<td>24,043,093</td>
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<td>1,647</td>
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<td>8,700,933</td>
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<td>-0.90%</td>
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<td>118</td>
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<td>118,759</td>
<td>-4.62%</td>
<td>42</td>
<td>39</td>
<td>7.69%</td>
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<tr>
<td>Union Electric Company</td>
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<td>71,660,890</td>
<td>-8.93%</td>
<td>2,295,019</td>
<td>2,494,880</td>
<td>-8.01%</td>
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<td>287</td>
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<td><strong>Total</strong></td>
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<td><strong>$2,095,581,912</strong></td>
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<td><strong>3,276</strong></td>
<td><strong>3,118</strong></td>
<td><strong>5.07%</strong></td>
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<tr>
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<td>$111,829,706</td>
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<td>1,658,113</td>
<td>1.60%</td>
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<td>21,510</td>
<td>1.77%</td>
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<tr>
<td>CENTRAL ILLINOIS PUBLIC SERVICE CO</td>
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<td>200,834,015</td>
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<td>2,735,722</td>
<td>2,908,741</td>
<td>-5.88%</td>
<td>40,146</td>
<td>43,945</td>
<td>-9.54%</td>
</tr>
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<td>27,005,345</td>
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<td>303,797</td>
<td>296,905</td>
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<td>329,112,465</td>
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<td>4,053,101</td>
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<td>58,283</td>
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<td>61,599</td>
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<td>8,356</td>
<td>8,727</td>
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<td><strong>TOTAL</strong></td>
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# Illinois Electric Utilities

## Table Five

### Public Street and Highway Lighting Sales

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<thead>
<tr>
<th>Utility</th>
<th>Revenues 1999</th>
<th>Revenues 1998</th>
<th>% CHG</th>
<th>Megawatt Hours 1999</th>
<th>Megawatt Hours 1998</th>
<th>% CHG</th>
<th>Average Number of Customers 1999</th>
<th>Average Number of Customers 1998</th>
<th>% CHG</th>
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<td>Central Illinois Light Company</td>
<td>$1,415,847</td>
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<tr>
<td>Central Illinois Public Service Co</td>
<td>3,468,126</td>
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<td>49,733</td>
<td>47,815</td>
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<td>409</td>
<td>407</td>
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<td>525,412</td>
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<td>0</td>
<td>0.00%</td>
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<td><strong>4,904</strong></td>
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# Illinois Electric Utilities

## Table Six

**Other Sales to Public Authorities**

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<tbody>
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<td>0.00%</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
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<td>0.00%</td>
</tr>
<tr>
<td>Central Illinois Public Service Co</td>
<td>6,667,925</td>
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<td>0.00%</td>
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<td>0.00%</td>
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<tr>
<td>Union Electric Company</td>
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<td>0.00%</td>
<td>0</td>
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<td>0.00%</td>
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<td><strong>Total</strong></td>
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<td><strong>13,632</strong></td>
<td><strong>17,537</strong></td>
<td><strong>6.24%</strong></td>
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*This class of service includes sales to municipalities or other governmental agencies under special contract and agreements.*
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<td>0.00%</td>
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</tr>
<tr>
<td>INTERSTATE POWER COMPANY</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
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<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
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<td>0.00%</td>
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<tr>
<td>MT. CARMEL PUBLIC UTILITY COMPANY</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>SOUTH BELOIT WATER, GAS &amp; ELECTRIC CO.</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>UNION ELECTRIC COMPANY</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$20,316,661</strong></td>
<td><strong>$31,021,726</strong></td>
<td><strong>-34.51%</strong></td>
<td><strong>407,628</strong></td>
<td><strong>433,204</strong></td>
<td><strong>-5.90%</strong></td>
<td><strong>2</strong></td>
<td><strong>2</strong></td>
<td><strong>0.00%</strong></td>
</tr>
<tr>
<td>---------------------------------------------</td>
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<td>---------------</td>
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<td>----------------------</td>
<td>-------</td>
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<td>------------------------</td>
<td>-------</td>
</tr>
<tr>
<td>Central Illinois Light Company</td>
<td>$346,897,442</td>
<td>$334,797,079</td>
<td>3.61%</td>
<td>5,908,270</td>
<td>5,787,531</td>
<td>2.09%</td>
<td>198,089</td>
<td>195,228</td>
<td>1.47%</td>
</tr>
<tr>
<td>Central Illinois Public Service Co</td>
<td>544,123,869</td>
<td>570,046,082</td>
<td>-4.55%</td>
<td>8,538,236</td>
<td>8,625,698</td>
<td>-1.01%</td>
<td>319,339</td>
<td>322,844</td>
<td>-1.09%</td>
</tr>
<tr>
<td>Commonwealth Edison Company</td>
<td>6,175,454,610</td>
<td>6,687,199,576</td>
<td>-7.65%</td>
<td>83,500,597</td>
<td>92,894,868</td>
<td>0.73%</td>
<td>3,470,139</td>
<td>3,444,651</td>
<td>0.74%</td>
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<tr>
<td>Illinois Power Company</td>
<td>1,138,731,010</td>
<td>1,197,480,798</td>
<td>-4.91%</td>
<td>18,215,454</td>
<td>18,021,713</td>
<td>1.08%</td>
<td>566,055</td>
<td>567,676</td>
<td>-0.23%</td>
</tr>
<tr>
<td>Interstate Power Company</td>
<td>16,665,490</td>
<td>17,041,440</td>
<td>-2.21%</td>
<td>348,241</td>
<td>348,937</td>
<td>0.09%</td>
<td>11,081</td>
<td>11,005</td>
<td>0.69%</td>
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<tr>
<td>MidAmerican Energy Company</td>
<td>105,702,876</td>
<td>108,221,994</td>
<td>-2.33%</td>
<td>1,658,695</td>
<td>1,750,346</td>
<td>-5.22%</td>
<td>83,956</td>
<td>84,409</td>
<td>-0.54%</td>
</tr>
<tr>
<td>Mt. Carmel Public Utility Company</td>
<td>9,474,277</td>
<td>9,746,720</td>
<td>-2.80%</td>
<td>130,582</td>
<td>141,331</td>
<td>1.24%</td>
<td>6,620</td>
<td>5,660</td>
<td>-0.55%</td>
</tr>
<tr>
<td>South Beloit Water, Gas &amp; Electric Co.</td>
<td>10,504,951</td>
<td>10,324,028</td>
<td>1.75%</td>
<td>210,279</td>
<td>213,447</td>
<td>-1.48%</td>
<td>7,849</td>
<td>7,432</td>
<td>2.92%</td>
</tr>
<tr>
<td>Union Electric Company</td>
<td>144,152,654</td>
<td>155,992,667</td>
<td>-7.59%</td>
<td>3,621,194</td>
<td>3,852,501</td>
<td>-6.01%</td>
<td>62,359</td>
<td>62,336</td>
<td>0.04%</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$8,491,706,979</strong></td>
<td><strong>$9,090,850,393</strong></td>
<td><strong>-6.59%</strong></td>
<td><strong>122,141,748</strong></td>
<td><strong>121,636,472</strong></td>
<td><strong>0.42%</strong></td>
<td><strong>4,724,296</strong></td>
<td><strong>4,701,241</strong></td>
<td><strong>0.49%</strong></td>
</tr>
</tbody>
</table>
# Illinois Electric Utilities

## Table Nine

### Sales for Resale

<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Central Illinois Light Company</td>
<td>$21,206,312</td>
<td>$18,866,411</td>
<td>12.40%</td>
<td>600,944</td>
<td>774,969</td>
<td>-22.46%</td>
<td>20</td>
<td>16</td>
<td>25.06%</td>
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<tr>
<td>Central Illinois Public Service Co</td>
<td>187,244,821</td>
<td>131,690,480</td>
<td>27.00%</td>
<td>5,306,387</td>
<td>4,886,244</td>
<td>8.60%</td>
<td>3</td>
<td>3</td>
<td>0.00%</td>
</tr>
<tr>
<td>Commonwealth Edison Company</td>
<td>490,938,099</td>
<td>397,156,605</td>
<td>23.61%</td>
<td>19,487,287</td>
<td>14,744,260</td>
<td>32.17%</td>
<td>58</td>
<td>63</td>
<td>-7.94%</td>
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<tr>
<td>Illinois Power Company</td>
<td>420,245,387</td>
<td>557,187,840</td>
<td>-24.58%</td>
<td>6,526,265</td>
<td>16,199,149</td>
<td>-59.71%</td>
<td>80</td>
<td>84</td>
<td>-4.76%</td>
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<tr>
<td>Interstate Power Company</td>
<td>1,676,899</td>
<td>201,644</td>
<td>731.61%</td>
<td>51,349</td>
<td>5,098</td>
<td>915.20%</td>
<td>1</td>
<td>1</td>
<td>0.00%</td>
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<tr>
<td>Iowa-Illinois Gas &amp; Electric Co.</td>
<td>15,889,563</td>
<td>12,711,234</td>
<td>25.00%</td>
<td>750,432</td>
<td>656,417</td>
<td>14.32%</td>
<td>6</td>
<td>5</td>
<td>20.00%</td>
</tr>
<tr>
<td>Mt. Carmel Public Utility Company</td>
<td>129,471</td>
<td>132,967</td>
<td>-2.63%</td>
<td>3,728</td>
<td>3,710</td>
<td>0.49%</td>
<td>1</td>
<td>1</td>
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<tr>
<td>South Beloit Water, Gas &amp; Electric Co.</td>
<td>134,804</td>
<td>142,383</td>
<td>-5.32%</td>
<td>7,738</td>
<td>7,840</td>
<td>1.28%</td>
<td>1</td>
<td>1</td>
<td>0.00%</td>
</tr>
<tr>
<td>Union Electric Company (1)</td>
<td>33,834</td>
<td>31,368</td>
<td>7.88%</td>
<td>862</td>
<td>708</td>
<td>21.75%</td>
<td>1</td>
<td>1</td>
<td>0.00%</td>
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<tr>
<td><strong>Total</strong></td>
<td>$1,117,499,190</td>
<td>$1,118,120,932</td>
<td>-0.06%</td>
<td>32,734,992</td>
<td>37,278,155</td>
<td>-12.19%</td>
<td>171</td>
<td>175</td>
<td>-2.29%</td>
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</tbody>
</table>

(1) 1998 Revenues, Megawatt Hours, and Average Number of Customers revised by company
<table>
<thead>
<tr>
<th>UTILITY</th>
<th>1999</th>
<th>1998</th>
<th>% CHG</th>
<th>1999</th>
<th>1998</th>
<th>% CHG</th>
</tr>
</thead>
<tbody>
<tr>
<td>CENTRAL ILLINOIS LIGHT COMPANY</td>
<td>$177,695</td>
<td>$163,772</td>
<td>8.50%</td>
<td>2,444</td>
<td>2,287</td>
<td>6.86%</td>
</tr>
<tr>
<td>CENTRAL ILLINOIS PUBLIC SERVICE CO</td>
<td>8,265</td>
<td>15,540</td>
<td>-46.81%</td>
<td>336</td>
<td>535</td>
<td>-37.20%</td>
</tr>
<tr>
<td>COMMONWEALTH EDISON COMPANY</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>ILLINOIS POWER COMPANY</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>INTERSTATE POWER COMPANY</td>
<td>2,334</td>
<td>1,535</td>
<td>52.05%</td>
<td>11</td>
<td>13</td>
<td>-15.38%</td>
</tr>
<tr>
<td>MIDAMERICAN ENERGY COMPANY</td>
<td>91,978</td>
<td>25,247</td>
<td>264.31%</td>
<td>3,994</td>
<td>13</td>
<td>30623.68%</td>
</tr>
<tr>
<td>MT. CARMEL PUBLIC UTILITY COMPANY</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>SOUTH BELOIT WATER, GAS &amp; ELECTRIC CO.</td>
<td>22,429</td>
<td>18,127</td>
<td>23.73%</td>
<td>455</td>
<td>289</td>
<td>57.44%</td>
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<tr>
<td>UNION ELECTRIC COMPANY</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
<td>0</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$302,701</td>
<td>$224,221</td>
<td>35.00%</td>
<td>7,240</td>
<td>3,137</td>
<td>130.79%</td>
</tr>
<tr>
<td>----------------------------------------</td>
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<td>-------</td>
<td>------------</td>
<td>------------</td>
<td>-------</td>
</tr>
<tr>
<td>CENTRAL ILLINOIS LIGHT COMPANY</td>
<td>$368,281,449</td>
<td>$353,827,262</td>
<td>4.09%</td>
<td>6,511,658</td>
<td>6,564,767</td>
<td>-0.81%</td>
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<tr>
<td>CENTRAL ILLINOIS PUBLIC SERVICE CO</td>
<td>711,376,955</td>
<td>701,752,102</td>
<td>1.37%</td>
<td>13,844,959</td>
<td>13,512,477</td>
<td>2.46%</td>
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<tr>
<td>COMMONWEALTH EDISON COMPANY</td>
<td>6,666,392,709</td>
<td>7,084,356,181</td>
<td>-5.90%</td>
<td>102,987,884</td>
<td>97,639,128</td>
<td>5.48%</td>
</tr>
<tr>
<td>ILLINOIS POWER COMPANY</td>
<td>1,558,976,397</td>
<td>1,754,686,638</td>
<td>-11.15%</td>
<td>24,741,719</td>
<td>34,220,862</td>
<td>-27.70%</td>
</tr>
<tr>
<td>INTERSTATE POWER COMPANY</td>
<td>18,344,723</td>
<td>17,244,619</td>
<td>6.38%</td>
<td>400,601</td>
<td>354,008</td>
<td>13.16%</td>
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<tr>
<td>MIDAMERICAN ENERGY COMPANY</td>
<td>121,684,217</td>
<td>120,958,475</td>
<td>0.60%</td>
<td>2,413,321</td>
<td>2,406,776</td>
<td>0.27%</td>
</tr>
<tr>
<td>MT. CARMEL PUBLIC UTILITY COMPANY</td>
<td>9,603,748</td>
<td>8,879,696</td>
<td>-7.90%</td>
<td>143,310</td>
<td>145,041</td>
<td>-1.19%</td>
</tr>
<tr>
<td>SOUTH BELOIT WATER, GAS &amp; ELECTRIC CO.</td>
<td>10,662,164</td>
<td>10,484,538</td>
<td>1.69%</td>
<td>218,472</td>
<td>221,376</td>
<td>-1.31%</td>
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<tr>
<td>UNION ELECTRIC COMPANY (1)</td>
<td>144,186,488</td>
<td>156,024,035</td>
<td>-7.59%</td>
<td>3,622,056</td>
<td>3,853,309</td>
<td>-6.00%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$9,609,508,870</strong></td>
<td><strong>$10,209,195,546</strong></td>
<td><strong>-5.87%</strong></td>
<td><strong>154,883,980</strong></td>
<td><strong>158,917,764</strong></td>
<td><strong>-2.54%</strong></td>
</tr>
</tbody>
</table>

(1) 1998 REVENUES AND AVERAGE NUMBER OF CUSTOMER REVISED BY COMPANY
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>CENTRAL ILLINOIS LIGHT COMPANY</td>
<td>$0</td>
<td>$0</td>
<td>CENTRAL ILLINOIS LIGHT COMPANY</td>
<td>$4,610,926</td>
<td>$6,345,843</td>
<td>-27.34%</td>
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<tr>
<td>CENTRAL ILLINOIS PUBLIC SERVICE CO</td>
<td>2,086,569</td>
<td>(4,086,569)</td>
<td>CENTRAL ILLINOIS PUBLIC SERVICE CO</td>
<td>30,348,815</td>
<td>24,252,754</td>
<td>25.14%</td>
</tr>
<tr>
<td>COMMONWEALTH EDISON COMPANY</td>
<td>405,883</td>
<td>(21,847,674)</td>
<td>COMMONWEALTH EDISON COMPANY</td>
<td>100,093,434</td>
<td>73,370,795</td>
<td>36.42%</td>
</tr>
<tr>
<td>ILLINOIS POWER COMPANY</td>
<td>0</td>
<td>0</td>
<td>ILLINOIS POWER COMPANY</td>
<td>39,760,553</td>
<td>26,719,786</td>
<td>48.81%</td>
</tr>
<tr>
<td>INTERSTATE POWER COMPANY</td>
<td>(76,230)</td>
<td>0</td>
<td>INTERSTATE POWER COMPANY</td>
<td>328,500</td>
<td>138,251</td>
<td>137.61%</td>
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<tr>
<td>MIDAMERICAN ENERGY COMPANY</td>
<td>0</td>
<td>0</td>
<td>MIDAMERICAN ENERGY COMPANY</td>
<td>2,206,157</td>
<td>4,384,074</td>
<td>-49.68%</td>
</tr>
<tr>
<td>MT. CARMEL PUBLIC UTILITY COMPANY</td>
<td>0</td>
<td>0</td>
<td>MT. CARMEL PUBLIC UTILITY COMPANY</td>
<td>33,563</td>
<td>26,701</td>
<td>25.70%</td>
</tr>
<tr>
<td>SOUTH BELOIT WATER, GAS &amp; ELECTRIC CO.</td>
<td>0</td>
<td>0</td>
<td>SOUTH BELOIT WATER, GAS &amp; ELECTRIC CO.</td>
<td>265,961</td>
<td>154,236</td>
<td>65.37%</td>
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<tr>
<td>UNION ELECTRIC COMPANY (1)</td>
<td>(1,796,875)</td>
<td>425,707</td>
<td>UNION ELECTRIC COMPANY (1)</td>
<td>2,258,802</td>
<td>2,320,256</td>
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<tr>
<td>TOTAL</td>
<td>$619,347</td>
<td>($25,508,536)</td>
<td>TOTAL</td>
<td>$179,895,311</td>
<td>$137,712,598</td>
<td>30.63%</td>
</tr>
</tbody>
</table>

(1) 1998 REVENUES - NOT PREVIOUSLY REPORTED

(1) 1998 REVENUES REVISED BY COMPANY
# ILLINOIS ELECTRIC UTILITIES
## TABLE FOURTEEN
### TOTAL ELECTRIC OPERATING REVENUES

<table>
<thead>
<tr>
<th>Utility</th>
<th>1999</th>
<th>1998</th>
<th>% CHG</th>
</tr>
</thead>
<tbody>
<tr>
<td>CENTRAL ILLINOIS LIGHT COMPANY</td>
<td>372,892,375</td>
<td>360,173,105</td>
<td>3.53%</td>
</tr>
<tr>
<td>CENTRAL ILLINOIS PUBLIC SERVICE CO</td>
<td>743,812,439</td>
<td>721,918,287</td>
<td>3.03%</td>
</tr>
<tr>
<td>COMMONWEALTH EDISON COMPANY</td>
<td>6,766,892,026</td>
<td>7,135,879,302</td>
<td>-5.17%</td>
</tr>
<tr>
<td>ILLINOIS POWER COMPANY</td>
<td>1,558,736,950</td>
<td>1,781,388,424</td>
<td>-10.25%</td>
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<tr>
<td>INTERSTATE POWER COMPANY</td>
<td>18,596,993</td>
<td>17,382,870</td>
<td>6.98%</td>
</tr>
<tr>
<td>MIDAMERICAN ENERGY COMPANY</td>
<td>123,880,374</td>
<td>125,342,549</td>
<td>-1.15%</td>
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<tr>
<td>MT. CARMEL PUBLIC UTILITY COMPANY</td>
<td>9,637,311</td>
<td>9,906,367</td>
<td>-2.72%</td>
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<td>SOUTH BELOIT WATER, GAS &amp; ELECTRIC CO.</td>
<td>10,917,245</td>
<td>10,638,774</td>
<td>2.62%</td>
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<td>UNION ELECTRIC COMPANY (1)</td>
<td>144,648,415</td>
<td>158,770,000</td>
<td>-8.89%</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$9,790,024,128</strong></td>
<td><strong>$10,321,399,768</strong></td>
<td><strong>-5.15%</strong></td>
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</table>

(1) 1998 REVENUES REVISED BY COMPANY