

Attachment C - Management & Technical Information

See Attached

## **Resume / Bio of key personnel**

### **Greg Lohrenz – President & CEO**

Greg Lohrenz graduated from Hamline University in 1990 with a BA Degree in Social Studies Education and a minor in Pre-law. Greg has been employed in the management field of telecommunications for eleven years. During that time, Greg has served as the President or CEO of several companies involved in the telecommunications industry.

### **Tom Ewert – Credit, Collections and Voice Services Manager**

Tom Ewert graduated from the University of Nebraska in 1986 with a BA degree in Marketing and Management. Tom has been actively employed within the telecommunications industry for over 8 years. Tom has also served as a Credit and Collections manager at ITT financial for 3 years as well as a customer service manager for Lasermaster Corporation for 3 years.

### **Lorri Wolfe- Provisioning and Internet Services Manager**

Lorri Wolfe has been actively employed within the telecommunications industry for over 6 years. Lorri is Microsoft Certified and has a detailed knowledge of Microsoft SQL server as well as all other Microsoft products. Additionally, Lorri is proficient in Java, Pearl and PHP programming.

### **Nathan Kufner – Web Development and Information Technology**

Nathan is a recent graduate from the University of Minnesota (2002). Nathan graduated with a degree in Information Technology Management and currently manages AIT's WAN and LAN as well as AIT's OSS. Nathan is also Microsoft Certified and has a strong working knowledge of Linux, UNIX and Oracle operating systems.

### **Gene Hennig – Corporate Counsel**

Gene is a senior partner at Rider Bennett Egan & Arundel LLP in Minneapolis.

#### **Areas of Practice**

General Business Advice and Counsel

Corporate Finance Law

Mergers and Acquisitions

Business Litigation

Commercial Loan Group

Prior to joining Rider Bennett, Gene clerked for the Honorable Walter F. Rogosheske on the Minnesota Supreme Court, and also spent three years on the faculty at the Valparaiso University School of Law. At Rider Bennett, he has served as Managing Partner and chair of the Management Committee. Recently, Gene chaired the Business Law Section of the Minnesota State Bar Association.

## **Organizational Chart**

### **1<sup>st</sup> Level Customer Support**

Heather Humphrey

Estelle Theilen

Nathan Kufner

### **2<sup>nd</sup> Level – Management Support**

Lorri Wolfe

Tom Ewert

### **3<sup>rd</sup> Level Escalation support**

Greg Lohrenz

AIT markets through a small network (10-15 agents total) of Independently employed sales agents. These sales agents, many times also represent other communications companies. It is AIT's policy NOT to attempt to limit these representatives ability to choose whom they prefer to represent.