

ORIGINAL

STENOGRAPHIC TRANSCRIPT OF PROCEEDINGS

ILLINOIS  
COMMERCE  
COMMISSION

JUN 3 3 02 PM '00

BEFORE THE

**Illinois Commerce Commission**

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DOCKET NO. 00-0301

IN THE MATTER OF:

NATEL, L.L.C.

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PLACE: Chicago, Illinois

DATE: May 24, 2000

PAGES: 1-10

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I N D E X

<u>Witnesses:</u>	<u>Direct</u>	<u>Cross</u>	<u>direct</u>	<u>cross</u>	<u>Judge</u>
Chad Dobbins		4			7

E X H I B I T S

<u>Number</u>	<u>For Identification</u>	<u>In Evidence</u>
Applicant's No. 1	3	6

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(Whereupon, Applicant's  
Exhibit No. 1 was  
marked for identification.)

JUDGE SAINSOT: By the authority vested in me  
by the Illinois Commerce Commission, I now call  
Case No. 00-0301, which is Natel, LLC's  
application for a certificate of interexchange  
authority to operate as a reseller.

Mr. Steinhart, will you identify  
yourself for the record, please, your name and  
address.

MR. STEINHART: This is Lance Steinhart, the  
attorney for Natel, LLC. Address is 6455 East  
Johns Crossing, Suite 285, Duluth, Georgia 30097.  
(770) 232-9200.

JUDGE SAINSOT: Okay. I have before me the  
prefiled direct testimony of Charles Taylor.

It's my understanding,  
Mr. Steinhart, that this is going to be adopted by  
another witness?

MR. STEINHART: Yes, that's correct.

JUDGE SAINSOT: Okay. Could you identify the

1 witness?

2 MR. STEINHART: Yes. The witness' name is  
3 Chad Dobbins, D-o-b-b-i-n-s.

4 JUDGE SAINSOT: And is he on the phone line  
5 now?

6 MR. STEINHART: Yes, he is.

7 JUDGE SAINSOT: Let me swear him in.

8 (Witness sworn.)

9 JUDGE SAINSOT: You may proceed.

10 CHAD DOBBINS,  
11 called as a witness herein, having been first duly  
12 sworn, was examined and testified as follows:

13 EXAMINATION

14 BY

15 MR. STEINHART:

16 Q Okay. Mr. Dobbins, can you please state  
17 your name and business address for the record,  
18 please.

19 A Sure. My name is Chad Dobbins, and my  
20 business address is 6051 North Brookline, that's  
21 Suite 121, Oklahoma City, Oklahoma 73112.

22 Q And can you tell me in what capacity you

1 are employed by Natel?

2 A I'm actually an owner here.

3 Q Are you familiar with the prefiled  
4 direct testimony of Charles Taylor which was  
5 submitted to the Hearing Examiner in this case?

6 A Yes.

7 Q And to the best of your knowledge, is  
8 the information contained in there true and  
9 correct?

10 A Yes.

11 Q At this time, with the exception of  
12 information that relates personally to Mr. Taylor,  
13 in lieu of yourself would you like to adopt his  
14 testimony as your testimony at this time?

15 A Yes.

16 MR. STEINHART: I'd like to make a motion to  
17 have the prefiled direct testimony entered into  
18 the record at this time.

19 JUDGE SAINCOT: Okay. Your motion is  
20 granted, Mr. Steinhart. We will call that  
21 Exhibit 1.

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(Whereupon, Applicant's  
Exhibit No. 1 was  
admitted into evidence.)

MR. STEINHART: Thank you. I just have a  
couple quick questions on direct.

Q Mr. Dobbins, is it true that currently  
and for the near-term future the only service that  
the company is going to provide is prepaid calling  
cards?

A That is correct.

Q Is it true that the company is currently  
authorized to provide such service in  
approximately 25 states?

A That is correct.

MR. STEINHART: I have no further questions  
at this time. I'll turn him over for  
cross-examination.

JUDGE SAINCOT: I just have a few matters to  
clear up.

EXAMINATION  
BY  
JUDGE SAINCOT:

1           Q     Does this company intend to offer  
2 operator-assisted calls?

3           A     No, it does not.

4           Q     In the prefiled testimony of Charles  
5 Taylor, I notice there was some talk about getting  
6 a switch.

7                     Just so you know, you did not apply  
8 for switch-based services. You just applied for a  
9 reseller; and, therefore, you'd have to reapply if  
10 you intended to use a switch.

11          A     Okay.

12          Q     And the company's based in Oklahoma; is  
13 that correct?

14          A     Yes, ma'am.

15          Q     Just so you understand -- well, do you  
16 agree to pay for the expenses if Commission staff  
17 decides to do an audit?

18                     You want me to repeat the question?

19          A     Sure, please.

20          Q     Does the company agree to pay for the  
21 expenses if Commission staff has to do an audit of  
22 your books? What that would mean is possibly

1 flying staff out to Oklahoma.

2 A Okay. At this moment I'm not for sure  
3 how to answer that question.

4 Lance, you might be able to help me  
5 on that.

6 MR. STEINHART: Can I clarify something real  
7 quick?

8 JUDGE SAINSOT: Sure.

9 MR. STEINHART: The company -- I guess I'm  
10 going to make a request initially for the company  
11 to have a waiver of the requirement that requires  
12 them to keep their books and records in the State  
13 of Illinois and that they be allowed to keep their  
14 books and records in the State of Oklahoma.

15 And along with that, the company  
16 does understand that in the event that since the  
17 records are in Oklahoma as opposed to Illinois  
18 that if required by the Commission that the  
19 company would agree to pay those expenses for them  
20 to travel to Oklahoma as opposed to keeping their  
21 books and records in the State of Illinois.

22 JUDGE SAINSOT: Q Okay. Yeah, I didn't mean

1 to throw you a loop. You should be aware that  
2 that's possible. I don't think it's too likely,  
3 but it's possible?

4 A I understand.

5 Q Do you understand that you must file  
6 rates and tariffs with the Commission for your  
7 service offerings?

8 A Yes.

9 Q And maybe you could clarify as a final  
10 matter the company's policies for preventing  
11 slamming and cramming?

12 A Yes, ma'am. At this point we are doing  
13 prepaid phone cards, so there is no such thing as  
14 slamming with phone cards because basically what  
15 they do is they purchase a phone card. It does  
16 not go onto their local service or their home  
17 service, so they do not get a bill. This is a  
18 retail solution for long-distance. There is no  
19 possible way to involve slamming or cramming.

20 JUDGE SAINOT: Thank you. Okay. I have no  
21 further questions. The record will be marked  
22 heard and taken.

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Are there any further matters?

MR. STEINHART: No, ma'am, not to my knowledge.

JUDGE SAINCOT: Okay. Have a good day, gentlemen, and I'm sorry that Mr. Taylor is at the dentist.

MR. STEINHART: Thank you.

(HEARD AND TAKEN.)

# CERTIFICATE OF REPORTER

STATE OF ILLINOIS )  
COUNTY OF COOK ) SS:  
CASE NUMBER 00-0301

TITLE: NATEL, LLC, Application for a certificate of  
interexchange authority.

I, Jennifer L. Velasco, do hereby  
certify that I am a court reporter contracted by  
SULLIVAN REPORTING COMPANY, of Chicago, Illinois; that  
I reported in shorthand the evidence taken and the  
proceedings had on the hearing on the above-entitled  
case on the 24th day of May A.D.  
2000; that the foregoing 10 pages are a true  
and correct transcript of my shorthand notes so taken  
as aforesaid, and contains all of the proceedings  
direct by the Commission or other person authorized  
by it to conduct the said hearing to be  
stenographically reported.

Dated at Chicago, Illinois, this 6th day of  
June A.D. 2000.

Jennifer L. Velasco  
Reporter.