STATE OF ILLINOIS
BEFORE THE ILLINOIS COMMERCE COMMISSION

France Telecom Corporate Solutions L.L.C.	)	
	)	
Application for a Certificate of	)	
Local and Interexchange Authority	)	Docket No. _____
To Operate as a Reseller of Telecommunications	)	
Services in the State of Illinois	)	

PREFILED TESTIMONY

OF

JEAN-SEBASTIEN FALISSE

September 27, 2002

ORIGINAL FILE
I.C.C. DOCKET NO. 02 0783
Exhibit No. 1
Witness Jean Sebastien Falisse
Date 1/27/03 Reporter SM

EXHIBIT 8

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PREFILED TESTIMONY OF JEAN-SEBASTIEN FALISSE

1Q: Please state your name and business address.

A: My name is Jean-Sebastien Falisse. My business address is 2300 Corporate Park Drive, Mailstop SP0606, Herndon, VA 20171. My telephone number is (703) 375-4919 ~~375~~-4989.

2Q: By whom are you employed and in what capacity?

A: I am Treasurer of France Telecom Corporate Solutions L.L.C. ("FTCS" or "Petitioner").

3Q: Please give a brief description of your job responsibilities and your background experience.

A: I am Treasurer of Petitioner. I am responsible for FTCS' day to day operations. I have a significant number of years of experience in the telecommunications industry. In particular, I have been employed as an executive or principal in one of the world's largest telecommunication carriers, France Télécom, S.A.

4Q: Are you familiar with the Application of FTCS for a certificate of local and interexchange authority to operate as a reseller of telecommunications services in the State of Illinois?

A: Yes, I am. The application was created under my supervision.

5Q: What is the purpose of your testimony?

A: The purpose of my testimony is to support the Application and provide evidence regarding the financial, technical and managerial ability of FTCS to provide basic local exchange and interexchange telephone service as a reseller within the State of Illinois. Eventually, FTCS plans to provide resold local exchange service and long distance service to business customers throughout the State.

6Q: Has FTCS registered to do business in Illinois?

A: Yes. FTCS, a Delaware limited liability company, is a wholly owned indirect subsidiary of France Télécom S.A., and is registered in the Illinois Secretary of State's office as a foreign corporation. FTCS has included a copy of its Certificate of Authority in its application as Exhibit "1".

7Q: Describe FTCS's financial ability to operate as a local exchange telecommunications service provider.

A: FTCS has sufficient financial capability to provide the requested telecommunication services in Illinois, the financial capability to maintain these services, and the financial capability to meet ongoing financial obligations. Attached to the application as Exhibit "6" are copies of the most recent financial reports of FTCS's parent, France Télécom S.A. The information provided

demonstrates that FTCS fully meets the financial requirements for a basic local exchange and inter-exchange service license in Illinois.

8Q: Do you believe FTCS is capable of delivering its proposed services in Illinois?

A: Yes, in addition to having sufficient financial resources, FTCS has assembled an outstanding team of experienced managers and support staff. Descriptions of the telecommunications and managerial experience of FTCS's key personnel are attached to the application as Exhibit "2".

9Q: Will FTCS's tariff contain all of its rates and charges as required for intrastate telephone services?

A: Yes, all rate elements will be set forth in a readily ascertainable form. FTCS' local exchange and long distance tariffs will list specific rate levels for each service and service element and will otherwise comply with the Commission's Rules.

10Q: Will FTCS offer service to all consumers within its service area?

A: Intrastate services are only offered to those customers which have entered into interstate and international telecommunications services agreement with the Applicant. This service option is offered to all such customers, subject to the provisions of FTCS' tariffs, in a non-discriminatory manner.

11Q: Will FTCS provide other services or service options?

A: Yes, FTCS intends to offer the following additional services and service options, in the future.

1) The Company plans to provide basic local service options for business customers, including ancillary services associated with local telecommunications service such as custom calling services.

2) Directory assistance service, telephone directory listings (through Ameritech's directory) and free 900 prefix call blocking;

3) Services for the Hearing Impaired;

4) Lifeline Services and Link-Up Services;

5) Emergency or 911 service; and

6) FTCS will offer intraLATA equal access at the same time it begins to offer its basic local exchange service. The company will be bound by the intraLATA dialing parity standard.

12Q: Prior to FTCS offering these or other services in Illinois, will FTCS file a tariff with the Illinois Commerce Commission for approval?

A: Yes, for any services regulated by the Illinois Commerce Commission, FTCS will comply with the legal requirements for filing tariffs.

13Q: Will FTCS comply with all Illinois Regulatory requirements?

A: Yes, FTCS is familiar with and will comply with the Commission's rules and regulations including:

1) Reporting requirements;

2) Quality of service standards;

3) Contributions to the Illinois Universal Service Fund; and

4) Anti-slamming requirements.

14Q: Will FTCS provide 911 services?

A: FTCS will provide its customers access to 911 services and enhanced 911 emergency services where they are available from the incumbent local exchange carrier.

15Q: Will FTCS provide telecommunications relay services?

A: FTCS will provide access to Telecommunications Relay Services for communications to and from persons using TDD equipment. These calls will be routed directly to the existing Illinois Dual Party Relay Center. FTCS will comply with all lawful requirements regarding contributions to the cost of services in the same manner as the incumbent local exchange carriers.

16Q: What is the geographic delineation of the Company's target market?

A: FTCS seeks a license to offer basic local exchange telephone services and interexchange services throughout the state of Illinois. FTCS has chosen to mirror the maps and descriptions contained in Ameritech's and Verizon's Illinois tariffs which will be filed with the Commission once resale agreements have been entered into.

17Q: How will the Applicant handle billing?

A: The Applicant plans to bill its end user customers directly.

18Q: Will the Applicant maintain logs of customer complaints?

A: Yes, the Applicant will utilize a computerized system for recording customer complaints.

19Q: In your opinion, will the granting of this Application promote the public interest?

A: Yes. For the reasons previously stated, the license to provide basic local exchange telephone service and interexchange telecommunications services will be served by issuance of the license to Applicant.

20Q: Does that conclude your testimony?

A: Yes, it does.