

EXHIBIT C

Managerial and Technical Resources

Craig M. Champagne



2975 Breckenridge ♦ Brighton, MI 48116 ♦ USA
Phone 810-539-3100 ♦ Fax 810-539-3039 ♦ Home Phone 810-229-9613

◆ OBJECTIVE

To Find a rewarding and challenging position in sales management and development that utilizes my interpersonal skills as well as stimulates my intellect .

◆ QUALIFICATIONS

Managed Telecommunications company that was one of the first aggregators of AT&T Long Distance Services, moved on to a reseller of AT&T Services and now resells various long distance carriers, wireless providers, products and services.

Experienced on voice and data network design and implementation.

Engineered a profitable growth pattern since 1989.

● WORK HISTORY

1989-Present

President, CMC TELECOM, Inc.

Oversee operations on day to day basis, research and testing of new products and services to surround CMC customers with "one stop shopping" for all of their telecommunications needs.

1985-1989

Vice President, Material Technology Corporation

Controlled inventory, production, and sales of industrial flooring to big three automotive company's as well as other fortune 500 companies.

◆ EDUCATION

Associates Degree Business Management , Northwood Institutes, 1985
Graduated, Livonia Churchill, 1982

● INTERESTS & ACTIVITIES

- Golf
- Basketball
- Skiing
- Boating

◆ COMPUTER SKILLS

-
- Micro Soft Windows 95: Word, Excel, Access, Powerpoint, ACT

Suzanne M. Wickett
3773 Orchard
Highland, MI 48356
248-887-9473

GENERAL BACKGROUND

16 years of office and restaurant management ranging from Secretary to Director of Operations. Have initiated office procedures and installed systems of all types including payroll records, security systems, inventory control, and staff scheduling. Exposed to constant public relations with clients, customers, and staff.

CURRENT POSITION

I started 7 years ago at CMC Telecom, Inc., an Authorized Distributor for Ameritech and a seller of Long Distance. I initiated office procedures for a new telecommunications consulting company. This included every basic duty from hiring and training a staff for bookkeeping and secretarial duties, to being responsible for all day to day operations. We have had a sales force of as many as 50 employees. I have dealt with Ameritech on an ongoing basis for everything from service problems to commission issues for annual sales in excess of 2 million dollars. I deal with various carriers and our billing company on all management levels negotiating, problem solving, and resolving any escalated issues.

OFFICE MANAGEMENT

Worked in a one girl office environment for 6 1/2 years. Duties included general office through accounts payable and receivable, payroll, payroll taxes, billing, job costing and front desk responsibilities. Dealt directly with military officials, engineers, vendors and customers. Followed through on completion of jobs in compliance with military specs and standards.

RESTAURANT MANAGEMENT

Handled Office and Dining Room responsibilities in upscale restaurants. Reported to owners and general managers. Was responsible for opening and closing restaurant, hiring, training, and supervising staff. Had full charge of safe and checkbook. Other duties included payroll, bookkeeping, daily banking, customer complaints, auditioning entertainment, arranging and booking banquets. Responsible for purchase of computerized registers and implementation of health plans. Also reported to corporate office with payroll analysis reports, inventory and ordering as well as guest check auditing. Finally organized a grand opening celebration on St. Patrick's Day benefiting Easter Seals; including television coverage, celebrities, contests, and special entertainment.

OTHER SKILLS AND RESPONSIBILITIES

Purchasing, coordinated inside and outside sales, service dispatch, and shipping and receiving schedules with Ford, General Motors, and Chrysler. Dealt with architects, contractors and engineers regarding permits, bids, specifications, and moneys. Also utilized all types of office computers and equipment.

COMPUTER EXPERIENCE

DOS, Windows, Windows 95, Quicken, Quickbooks, Microsoft Office, Access, Act, Q&A, Winworks, Bill Advantage - also various programming

EXPERIENCE

4/91 to Present	CMC Telecom, Inc.	3/85 - 1/86	West End Welding
10/90 - 4/91	Lakewood Parkhomes Condos	10/82 - 9/83	Molly McGuire's Restaurant
12/89 - 6/90	Peerless Industries	5/81 - 4/82	Jacques, Inc.
9/88 - 8/89	American Medical Systems	11/77 - 5/81	C. A. Muer's Northville Chariteys
4/87 - 7/87	Holbrook Enterprises		
1/86 - 11/86	Tristar Fire Protection Inc		