

**Attachment C - Management & Technical Information**

See Attached

## **Popa, Daniel**

1209 Windmill Ln.

Jeffersonville, IN 47130

Tel. (812) 284-2819

E-Mail : [Userpo6788@aol.com](mailto:Userpo6788@aol.com)

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### **EDUCATION:**

1988 -1991

MINIER High School, com Suncuius, BH, Romania.

### **COMPUTERS SKILLS:**

Ms Word,

Ms Excel,

Ms PowerPoint.

### **EXPERIENCE:**

February 2002 - present.

NECC Telecom, Inc.

Position: Founder and President.

Gathered a team of professionals to build NECC Telecom, Inc. developed and coordinated NECC Business Plan and strategies, marketing and telemarketing, negotiated contracts and rates with various underline carriers, build and maintain outstanding business relationships, financed NECC, made financial decisions.

1996-2002

Involved in telecommunication resell for different telecom carriers like TELEGROUP, IXC, FIRST COMMUNICATIONS, World Link Telecom, etc.

Position: Agent.

1996-1999

GENERAL MORTGAGE Southfield, MI

Position: Banker, Loan Officer.

1992-1996

TOTAL PETROLEUM, Inc., Birmingham, MI

Position: Sales Associate.

### **PERSONAL ACHIEVEMENTS:**

Marketing planning and supervising the marketing team for the implementation of the A&P activities.

Providing marketing input to management team, coordinate and support the sales team for the implementation of the nationwide marketing activities.

Management of the local advertising agency, suppliers, etc. for the preparation of A&P materials.

Coordinating with regional customers for the promotion opportunity and sourcing for good advertising opportunity in the region.

Collecting and analyzing regional marketing information, and preparing marketing reports.

Founder of NECC, that includes:

NECC Telecom division,

NECC Visa Card division,

NECC Cultural division.

## Popa, Lucia T.

1519 Autumn Ridge Ct. #4

Jeffersonville, IN 47130

Tel. (812) 284-2819

e-mail: lucia.popa@necc.us

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### EDUCATION:

#### 1993-1998

**Master of Engineering** specialized in **Production Systems** in the field of mechanical, electrical, civil, accredited by American Board of Education; studied in Romania at the **Polytechnic University of Timisoara** resulting in passage of the examination for the degree of *Licenta* (Licentiate) in 1998.

Diploma of recognition for these research projects:

- Marketing (1 year).
- Human Resources Management (1 semester).
- Financial Analysis, Bookkeeping and Accounting (2 years).

#### June 1999

Attend classes in **mechanical design** and **CATIA / CAD 2D, 3D, DRAWMODE**, basic facing and surfacing. Able to manipulate files using layers, filters, attribute, transfer between 2D and 3D, Dimensioning, advance curves, advance surfaceing, Solide, and **CATIA ADMINISTRATION**, etc.

Mandex Technology, Inc.

Tel: 248-844-9002

After attended classes, Mandex Technology, Inc. decided to hire me.

### EXPERIENCE:

#### February 2002 to present.

**NECC Telecom, Inc.**

Position: **Business Analyst and CFO.**

Building and developing the company, data and billing processing, creating and implementing management and marketing solutions, coordinating Internet integrated software solution for customer service department, for financial department and provisioning department and all stuff for web design.

Responsible for the accounts receivable/payable.

#### April 2000 to January 2002

Work as a Telecommunication Agent for different telecommunication companies as, but not limited, Opex Telecom, World-Link, TeleGroup.

#### July 1999 to April 2000

Mandex Technology Inc.

Tel: 248-844-9002

Position: **Engineering designer** (part time, and from Jan. full time)

Utilizing **CATIA** I've been working on projects for companies like **3M** (Designing Letters), **Chrysler**, **Guardian Industry**, **General Motors**. I've used **AUTOWEB** for sending the files to our customers. I was trained also in **CATIA ADMINISTRATION** solving some of the problems, which arise.

**February 1999 to December 1999**

GENERAL MORTGAGE CORP.,  
29777 Telegraph Road - Suite 1451  
Southfield, MI 48034  
Tel: 248-357-7770  
Position: **Operations Research Analyst**

**1997-1998**

EUROCONSTRUCT, Timisoara, Romania  
Position: **Engineering In Production Systems**

**COMPUTERS SKILLS:**

**Ms Word; Ms Excel; Ms PowerPoint;**

**Ms Project + Delta**, used in a Project in Production Preparations by a Construction Company. This Project contains the schedule and different timetables that are necessary for the smooth and continuous preparations for the work project. This way, everything will be done without any time gaps, so less money are lost in over stocks and by paying unnecessary workers at unnecessary times.

**PERSONAL:**

I am a quick learner, reliable, dedicated, hard working individual who is willing to do quality job.

## Cean, Ramona V.

40256 Walter Dr.

Sterling Hgts, MI 48310

Tel. (586) 826-9545

Email: [Ramona.Cean@necc.us](mailto:Ramona.Cean@necc.us)

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### EDUCATION

#### 1993-1998

Master of Engineering specialized in Production System in the field of mechanical, electrical, civil, accredited by American Board of Education;

Educated in Romania at the Polytechnic University of Timisoara resulting in passage of the examination for the degree of Licenta ( Licentiate) in 1998.

Diploma of recognition for these research projects:

- Marketing (1 year).
- Human Resources Management (1 semester).
- Financial Analysis, Bookkeeping and Accounting ( 2 years).

### COMPUTER SKILLS

Ms Word; Ms Excel; MS Access; Power Point.

And various software applications made in-house for NECC Telecom.

### EXPERIENCE

#### February 2002-present

NECC Telecom, Inc.

Position: Operations Manager.

I am in charge of customer service, telemarketing and agent support (including MLM agents), in-house software applications training for new employees, billing department coordinator, software development liaison.

#### 1999-2002

CSG Telecom (an agent for several telecom carriers)

Position: **Business developer.**

In this position I was in charge of customer service (including complains), telemarketing, keep track of accounts receivable, troubleshooting, agent support.

### PERSONAL :

Outgoing, friendly, upbeat, goal oriented, self-motivated.

# Dragan, Simona

815 S. Dwyer, Arlington Heights, 60005 USA

**EXPERIENCE:** 5 years

**US CITIZENSHIP:** Green Card

**EDUCATION:** Bachelor Degree

**TELEPHONE:** 1 (847) 870-9524

**EMAIL:** dragan\_simona@hotmail.com, dragan.simona@necc.us

**HOTTEST SKILLS:** C/C++, SQL, Oracle, VB, Java\HTML\xML, Paradox, MSOffice Suite

## EXPERIENCE

May 2002 *NECC Telecom, Inc.. Jeffersonville, IN*  
IT Manager.

- Responsible for designing, analyzing, implementation for software solution for maintaining customer data base, developing internet integrated software solution for customer service department, for financial department and provisioning department.
- These were created using Visual BASIC, MS Access, SQL Server, ASP, HTML, XML, XSL, CSS.

Jan 2001 - Jun 2001 *SSI-Schaefer Ltd. Timisoara, Romania*  
Programmer-Analyst

- Responsible for designing, coding and testing software systems for: management of large and automatic warehouses, conveying systems, order picking and sorting the merchandise, production previsions, assembly, inventory and commissioning, reports, links to any accounting programs, forecasting, financial analyze and inventory control system.
- These were created using Oracle 8, Centura, Erwin 3.5, C, C++, Java jdk1.3 (JSP and servlets, Applets), Tomcat web-server, XML, XSL, HTML, and JavaScript.

Jul 96-Jan 2001 *Gemini Ltd. Timisoara, Romania*  
Programmer-Analyst

- Responsible for analyze, design, implementation, maintenance for customizable integrated software solutions for manufacturing companies (I am specialized in real-time software for supervising and management of technological flow in shoes manufacturing).
- I developed a various applications for Accounting Department of many large companies.
- I was also responsible for analysis, design, implementation and maintenance of internal software of the company.
- These applications were created using Paradox3.5, C++ Builder (MIDAS technology was used), Delphi, Visual Basic, Access, JBuilder, HTML, JavaScript and Paradox 3.5, Access, Interbase (through ODBC, JET, BDE, ADO connections) and Oracle as database support.
- For the two last years in this company I was in position of team leader (4 members team).

## EDUCATION

Sep 91-Jul 96 *West University Timisoara, Romania*  
Bachelor Degree Computer Science. GPA 3.68

Sep 87-Jul 91 *High School Deva, Romania*

## QUALITIES

Self - motivated, efficient and hardworking, with a good team spirit. I have a superior mathematical skill, good analyzer, good programmer and quick learner. Team-leading and large project management experience.

## TECHNICAL SKILLS

- **Proficient** in Borland C++ Builder, Borland Delphi, Visual Basic, COM, Access, JavaScript, HTML, XML, XSL, SQL.
- **Also knowledge of:** Java (Servlets), Visual C++, Fox Pro.
- **Databases and related:** Oracle (and PL/SQL), Interbase, mySql (Windows version), SQL, ODBC, ADO, BDE, Paradox, FoxPro, Access. Solid background in database design with Erwin 3.5.
- **Networks and OS:** Netware 4.11(utilization and administration), Lantastic 7 and 8, NT 4, Windows9x, Windows 2000.

## REFERENCES

Available upon request.

# RAUL TURCU

1715 Portsmouth Ln., Arlington Heights, Illinois, 60004  
(847) 590 9673

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## EXPERIENCE

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Feb. 02 – present **NECC Telecom**

Jeffersonville, IN

*IT Consultant*

Responsible for analyzing, designing, coding, testing and maintaining software systems. Provide application-programming expertise in building software solutions for applications for Customer Service Department, Financial Department, as well as the internet communication between headquarter and branch, systems using Microsoft Visual Basic, ASP, Microsoft Access and Microsoft SQL Server and having the business logic integrated in a separate layer using the COM technology.

Jun 01-Feb. 02 **CSG Telecom** (an agent for various telecom carriers)

Detroit, Michigan

*Consultant*

Software development and implementation expert consultant, in charge of developing data base, supervising the development of billing software and providing technical support with the company daily software operations.

Feb 00-present **Townsend Analytics**

Chicago, Illinois

*Programmer-Analyst*

Responsible for analyzing, designing, coding, testing and maintaining software systems. Provide application-programming expertise in building software solutions for Business Management systems using Microsoft Visual Basic, ASP, C#, Microsoft Access and Microsoft SQL Server and having the business logic integrated in a separate layer using the COM technology.

- Performed analysis, design and implementation for two applications that managed the company's brokers and clients in a real time trading system. Each application contains a web interface as well.
- Responsible for requirement analysis, design, team management, development and implementation of the Account Manager application for the Terra Nova Trading, LLC indented to support daily activity of the Terra Nova's client trade managers. The application utilizes IIS 5.0, ASP-based front-end, HTML, VB COM+ components as a middle tier, SQL-Server 2000 as a back-end database. MTS (Com+ packages) have being used for the middle tier component development and deployment. Java Script language was utilized to support the client-side interaction
- Designed and developed various add-ins for the Microsoft's new platform NET.

Jan 98-Feb 00 **Strategic Systems**

Evanston, Illinois

*Programmer-Analyst*

Responsible for analyzing, designing, coding, testing and maintaining the software systems. Provide application-programming expertise in building software solutions for Business Risk Management, Inventory Control and Reservation systems using Microsoft Visual Basic, Microsoft Access and Microsoft SQL Server. The databases design was created in Logic Work ERwin 3.5.

- Performed analysis, design and implementation for an application that supports the paper purchasing, inventory management, and waste tracking processes. The application allows managers to estimate and forecast cost; electronically create purchase orders; receive, verify, and

- apply roll-over transactions through electronic or manual transactions
- Fully implemented a client-oriented software tool, which is designed to support the implementation of an integrated, enterprise-wide approach to business risk assessment and management. The system enables users to link entities, processes, risks and controls throughout the organization to provide enterprise-wide risk management capabilities
- Analyzed, designed and developed a system to assist school district management in creating and managing reservations for school district facilities. The managers can also approve, cancel and change reservations; track customers profile, facility requests and usage; and generate invoice statements for all approved reservations
- Designed and developed a Visual Basic application to make changes to a Microsoft Access application to make it Y2K compliant

Jun 96–Oct 97 RomOBTEC  
*Computer programmer*

Timisoara, Romania

Project leader for software development on three applications for the German company Manemann - OBTEC. The projects were developed in Centura (Gupta) under Windows NT 4.0 with the database servers SQLBase and MSSQL.

#### EDUCATION

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Sep 92–Jul 97 West University  
 Master Degree Computer Science  
 GPA 8.5/10

Timisoara, Romania

Sep 88–Jul 92 High School of Mathematics and Physics

Otelu Rosu, Romania

Microsoft/Midwest MSDN network seminars in 1998–1999.

#### QUALITIES

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Fluent in Romanian, English and German.

Self motivated, efficient, with an extensive understanding of analytical mathematics, algebra and geometry.

#### TECHNICAL SKILLS

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Proficient in Visual Basic, MSSQL, Access, C+/C/C++ (.NET Framework), ASP, Centura (Gupta) programming with SQLBase, SQLWindows, Delphi, FoxPro, Logic Work ERwin, Visio. Additional skills in MFC, Assembler and Microsoft Office.

#### REFERENCES

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Available upon request.

# URECHIATU, DANA

12464 BURTLEY DR.  
STERLING HEIGHTS, MI 48313

Phone: (586) 731-0606

e-mail: [dana.urechiatu@necc.us](mailto:dana.urechiatu@necc.us)

## EDUCATION

### OAKLAND UNIVERSITY

Rochester, Michigan

Bachelors of Arts, History with English Minor

Bachelors of Arts, expected December, 2003

Teaching Major in History

Teaching Certification, expected May, 2004

### MACOMB COMMUNITY COLLEGE

Warren, Michigan

Associates of General Studies

May 2001

## EXPERIENCE

### NECC Telecom, Inc.

February 2002 – Present

Position: **Customer Service Manager.**

Customer service supervisor and support, telemarketing training and support, data entry input and accuracy checking, input new orders, data entry administrator, office supply administrator.

### CSG TELECOM

June 2001 - February 2002

Customer service support, telemarketing, data entry, input new orders, excessive use of Microsoft Windows 2000.

## TRAINING and JOB DESCRIPTION

Customer service supervisor, customer service support, customer service training. Human resources, interviewing and hiring. Data entry administrator, checking accuracy of data entry, input new orders, telemarketing training and telemarketing support. Office supply administrator.

## COMPUTER SKILLS

Computers and Information Principles.

Experience with programs of Carriers and IP's.

Experience with Microsoft Windows 95, 98, 2000, XP programs.

Experience with E-mail and Internet usage.

## PHILOSOPHY

Create a positive self-esteem atmosphere for my co-workers, the customer, and myself. Designing and implementing an atmosphere that is leisurely to work in and assist customers with as little stress as possible.

1009 E. 13 Mile Rd.  
Royal Oak, MI 48073

Phone (248) 585-4879  
Fax (248) 680-8937  
E-mail serban.apostolina@necc.us

## Serban Apostolina

### Objective

Decision-making responsibility in a position where organizational and interpersonal skills combined with imaginative thinking, and the ability to translate needs into result-producing action can be applied to achieve corporate goals.

### Education

1995-1997	William Tyndale College	Farmington Hills, MI
A.B.A. in Business Administration		
1997-2001	Oakland University	Auburn Hills, MI
B.S. in Criminal Justice		
Honor Graduate, Summa Cum Laude		

### Languages

English (fluent)  
Romanian (fluent)  
French (working knowledge)

### Work experience

February 2002-present NECC Telecom, Inc. Troy, MI  
*Secretary and Human Resources Manager*

Customer service and teleselling coordinator, designing ads, conducting employment campaigns, interviewing, hiring, and processing new employees. Responsible for the account payable for the Michigan office. Filing various forms for telecommunication licensing and coordinating activities with the company's attorneys and CPAs.

June 2001-February 2002 CSG (agent for various telecom carriers) Troy, MI  
*Operations Manager*

Customer service and teleselling coordinator (including training), developing and implementing advertising tactics, techniques, and strategies.

1995-1999 Printech Enterprises, Inc. Troy, MI  
Hewlett Packard certified technician  
*Supervisor - ISC/Bunker Ramo Olivetti service department*

### Computer experience

*Software applications:* Microsoft Word, Microsoft Excel, Microsoft PowerPoint, Microsoft Outlook, Microsoft Access, Corel WordPerfect.

*Hardware:* IBM and compatible personal computers, laser ink-jet printers, scanners, tape backup drives, digital cameras, fax machines, surge protectors, uninterruptible power supplies.

*Operating Systems:* Windows, Linux.