

From todd@sunray2.nccom.com Fri Dec 07 19:00:44 2001

From: Todd Lesser <todd@sunray2.nccom.com>

To: cynthia.b.robinson@verizon.com

Cc: dianne.m.mckernan@verizon.com, evon.tabron@verizon.com,
pamela.j.cunningham@verizon.com, donna.l.walker@verizon.com,
steven.h.hartmann@verizon.com, jimmy.m.born@verizon.com,
emory.a.brown@verizon.com, dorothy.m.sapp@verizon.com,
"Hazzard, Michael" <Mhazzard@KelleyDrye.com>,
manpreet.s.matharu@verizon.com

Subject: Illinois

Date: Fri, 7 Dec 2001 19:00:43 -0800

Next week, I will be starting the process of expanding into Illinois. Specifically, Leaf River Illinois. This is a very small rural town. There are only 546 people in the entire town. I checked the LERG and see that all long distance traffic of Leaf River Telephone Company, the ILEC, uses GTE's tandem:

SWITCHING ENTITY: DKLBILXA50T
D12 OCN 1036 (GTE NORTH, INC. - ILLINOIS in GT)
225 E LOCUST ST
DE KALB, IL 60115

We will need less than twenty-eight T1's or one DS3 for long distance, IXC traffic. I would be satisfied if we had ten T1's. We could even get by with four T1's. If four T1's is an unrealistic expectation on my part, please let me know. I may be able to work within the parameters that you set.

Is Verizon going to require a fiber build for this? How much capacity will Verizon give me without it requiring a fiber build?

We will have very little local traffic. Initially, we will only order two T1's.

I have complete flexibility with the choice of locations of our switch. If Verizon can recommend a location that would help speed up the process, I will secure space at that location.

My goal is to get interconnected in a very short period of time; the same amount of time that Verizon would provision a retail T1. Last time I checked, Verizon could easily provision a retail T1 within thirty days. Therefore, my expectation is that Verizon should be able to provision these circuits within the same period of time. Since it will require sixty-six days to turn up our one prefix in the LERG, I would assume this would be more than enough time to turn up four T1's.

Is this a realistic goal?

If not, please tell me. My secondary choice of locations is Des Moines, Iowa. Based on my past experience with Qwest, they can easily turn me up within sixty-six days. Since Verizon is such an efficient company, I am confident that they could meet or exceed Qwest's time table.

Thank you in advance for your courtesy and cooperation.

--
Todd Lesser

Illinois