

**FACILITIES-BASED CLEC COMPANY PROFILES**

1. The following profiles provide further information on the facilities-based CLECs providing local service in the Illinois serving area today.
2. The selected competitors profiled in this attachment meet the criteria for “Track A” competition by providing service to both residential and business customers either exclusively or predominantly over their own facilities. In addition, several CLECs are providing facilities-based services to businesses while at the same time providing resold services to residential customers, see Table A below, which also demonstrates compliance with “Track A”.<sup>1</sup>

**\*\*\*TABLE A\*\*\***

**SELECTED TRACK A COMPETITORS IN  
ILLINOIS – SEPTEMBER 2001**

<b>SELECTED TRACK A COMPETITORS</b>	<b>FACILITIES-BASED LINES (E911 LISTINGS)</b>		<b>FACILITIES- BASED LINES (UNE-Ps)</b>		<b>FACILITIES- BASED CLECS RESOLD LINES</b>
	<b>BUS.</b>	<b>RES.</b>	<b>BUS.</b>	<b>RES.</b>	<b>RESIDENCE</b>
AT&T					
Choice One Communications					
Focal Communications					
Global Crossing					
McLeod USA					
RCN Comm. ( 21 Century Telecom )					
Sprint					
TDS					
WorldCom					
Z-Tel Communications					

<sup>1</sup> See the Kansas-Oklahoma Order, ¶ 43, fn. 101, where the FCC specifically noted that compliance with “Track A” requirements may be demonstrated through the existence of resold residential service.

**Individual Company profiles:**

**AT&T**

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AT&T	Completed Collocations	MOU * 08-01 Exchanged	Resold Lines	Inter-connection Trunks	UNE-Ps	E911 Listings	Telephone Numbers Assigned
Illinois State Total							

\*\*\* \*Note: Minutes of Use (“MOU”s) are local only and do not include ISP MOUs.

3. AT&T is a communications and information services company, serving more than 90 million consumer, business, and government customers. AT&T operates in more than 200 countries and territories around the world, offering long-distance and wireless services, as well as online services and access to home entertainment; it has also begun to deliver local telephone and cable TV services. AT&T gets about 44% of its revenue from telecom service to businesses, about 31% from services to consumers, about 15% from its wireless business, and about 11% from AT&T Broadband (including Cable TV).<sup>2</sup>
4. Nationwide, AT&T’s total assets are over \$242 billion with 2000 revenues of over \$65 billion.<sup>3</sup>
5. **Illinois operations:**
  - The Illinois Commerce Commission (ICC) approved under Section 252 of the Act an interconnection agreement between Ameritech Illinois and AT&T on January 8, 1997

<sup>2</sup> Current Analysis, AT&T Description; <http://www.currentanalysis.com/>

<sup>3</sup> Market Guide, *Research: AT&T Annual Balance Sheet*, <<http://www.marketguide.com/mgi/MG.asp?nss=%20www&rt=abalanced&rn=A0034>>; *Annual Income Statement*, <<http://www.marketguide.com/MGI/mg.asp?target=%2Fstocks%2Fcompanyinformation%2Fincomestmt%2Faincomestd&Ticker=T>>.

in Docket No. 96 AA-001, and approved the most recent amendment to the interconnection agreement on November 1, 2000 in Docket No. 00-0645. AT&T also has an approved interconnection agreement under the name of TCG that was approved by the ICC on April 11, 2001 in Docket No. 01-0138.

- AT&T has an operational voice switch in Chicago, Oak Brook, Peoria, and Rolling Meadows.<sup>4</sup>
- AT&T has at least \*\*\* \*\*\* facilities-based lines in Illinois as evidenced by its E911 listings, with at least \*\*\* \*\*\* of these serving residential customers.

**Choice One Communications**

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Choice One	Completed Collocations	MOU * 08-01 Exchanged	Resold Lines	Inter-Connection Trunks	UNE-Ps	E911 Listings	Telephone Numbers Assigned
Illinois State Total							

\*\*\* \*Note: MOUs are local only and do not include ISP MOUs.

6. Choice One completed a merger on Aug. 1, 2000, with the Grand Rapids, Michigan-based CLEC US Xchange LLC. The combined company targets second and third-tier metropolitan areas in the Northeast and Midwest, including Illinois, offering services to businesses with less than 100 lines. The company installs Lucent Technologies, Inc.'s 5ESS switches in its metropolitan areas and leases local fiber transport capacity from other carriers.

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<sup>4</sup> New Paradigm Resources, Inc., CLEC Report 2001, 14<sup>th</sup> ed. 2001.

7. As of September 30, 2001 Choice One had installed 41,332 new lines, with a total of 295,319 total lines in service, 95% of which were on-switch. Choice One's on-switch penetration of addressable business lines was 5.6% September 30, 2001 and at the end of the quarter, the company had 461 central office collocations addressing approximately 4.9 million business access lines.<sup>5</sup>
8. Nationwide, Choice One had total assets in 2000 of over \$238 million with 2000 Revenues of over \$68 million.<sup>6</sup>
9. **Illinois operations:**
  - The Illinois Commerce Commission approved under Section 252 of the Act an interconnection agreement between Ameritech Illinois and Choice One (U.S. Xchange) on November 5, 1997 in Docket No. 97 NA-030.
  - Choice One Communications has an operational voice switch in Rockford, Illinois.<sup>7</sup>
  - Choice One Communications serves at least \*\*\* \*\* facilities-based lines in Illinois using E911 as a measure, with at least \*\*\* \*\* of these serving residential customers.
  - Choice One Communications has \*\*\* \*\* instances of collocation in Illinois as of October 2001.

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<sup>5</sup> Choice One Web Site – 11/16/01

<http://www.choiceonecom.com/news/pressreleases.php?action=readstory&pressId=102>

<sup>6</sup> Market Guide, *Research: Choice One, Annual Balance Sheet*, <<http://www.marketguide.com/mgi/MG.asp?nss=www&rt=abalancestd&rn=50715>>; Market Guide, *Research: Choice One, Annual Income Statement*, <<http://www.marketguide.com/mgi/MG.asp?nss=www&rt=qincomestd&rn=50715>>.

<sup>7</sup> New Paradigm Resources, Inc., CLEC Report 2001, 14<sup>th</sup> ed. 2001.

**Focal Communications**

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Focal	Completed Collocations	MOU * 08-01 Exchanged	Resold Lines	Inter-Connection Trunks	UNE-Ps	E911 Listings	Telephone Numbers Assigned
Illinois State Total							

\*\*\* \*Note: MOUs are local only and do not include ISP MOUs.

10. Focal Communications, headquartered in Chicago, is a facilities-based CLEC that provides voice, data, and collocation services to large corporations, ISPs, and value-added-resellers (VARs) in major U.S. markets.

11. As of October 2001, Focal was offering service in 22 major markets, encompassing 53 metropolitan statistical areas (MSAs). The company provides local and long-distance voice and data service with nearly 650,000 lines installed.<sup>8</sup>

12. **Illinois operations:**

- The Illinois Commerce Commission approved under Section 252 of the Act an interconnection agreement between Ameritech Illinois and Focal on February 20, 1997 in Docket No. 96 NA-006.
- On March 21, 2001 Focal introduced voice over digital subscriber line (VoDSL) service in Chicago. The service offers multiple voice lines and high-speed Internet access over a single connection, and is available to end users and resellers such as CLECs and ISPs in Chicago.<sup>9</sup>

<sup>8</sup> Current Analysis, Focal Description, updated November 12, 2001; <<http://www.currentanalysis.com/>>

<sup>9</sup> 03/21/2001 – PR Newswire – “Focal Communications Offers New Voice Over DSL Service to Its Chicago Customers”

- Focal has an operational voice switch in Chicago.<sup>10</sup>
- Focal has at least \*\*\* facilities-based lines in Illinois as evidenced by its E911 listings, with at least \*\*\* of these serving residential customers.

**Global Crossing**

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Global Crossing	Completed Collocations	MOU * 08-01 Exchanged	Resold Lines	Inter-Connection Trunks	UNE-Ps	E911 Listings	Telephone Numbers Assigned
Illinois State Total							

\*\*\* \*Note: MOUs are local only and do not include ISP MOUs.

13. Global Crossing is a global provider of wholesale and resale telecom services. Its services are centered on an expansive IP-based network that will span 101,000 announced route miles, serving five continents, 27 countries, and more than 200 major cities. Global Crossing has several subsidiaries, including its GlobalCenter subsidiary, which operates seven data centers (five in the U.S., one in London, and one near Melbourne, Australia) and offers an array of Web hosting, e-commerce, and related services.<sup>11</sup>

14. Nationwide, Global Crossing had total assets in 2000 of over \$26.6 billion with 2000 revenues of over \$3.8 billion.<sup>12</sup>

<sup>10</sup> New Paradigm Resources, Inc., CLEC Report 2001, 14<sup>th</sup> ed. 2001.

<sup>11</sup> Current Analysis, Global Crossing Description.

<sup>12</sup> Market Guide, *Research: Global Crossings Ltd. Annual Balance Sheet*, <<http://www.marketguide.com/mgi/MG.asp?nss=www&rt=abalancestd&rn=A1C3D>>; Market Guide, *Research: Global Crossings Ltd. Annual Income Statement*, <<http://multex.marketguide.com/mgi/MG.asp?nss=www&rt=aincomestd&rn=A1C3D>>.

15. **Illinois operations:**

- The Illinois Commerce Commission approved under Section 252 of the Act an interconnection agreement between Ameritech Illinois and Global Crossing (Frontier) on February 17, 1998, in Docket No. 97 NA-042.
- Global Crossing is serving over \*\*\* facilities-based lines, using E911 listings as a measure, with \*\*\* of these lines serving residential customers.
- Global Crossing also provides facility-based service to residential and business customers in Illinois using UNE-P. As of September 2001, Global Crossing served \*\*\* business lines and \*\*\* residential lines by UNE-Ps.

**McLeodUSA**

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McLeodUSA	Completed Collocations	MOU* 8/01 Exchanged	Resold Lines	Inter-Connection Trunks	UNE-P's	E911 Listings	Telephone Numbers Assigned
Illinois State Total							

\*\*\* \*Note: MOUs are local only and do not include ISP MOUs

16. McLeodUSA is a CLEC that provides facilities-based integrated communications services to business and residential customers.

17. As of June 30, 2001, McLeod provided data and voice services in all 50 states. McLeod is a facilities-based telecommunications provider with 383 ATM switches, 49 voice switches, 372 collocations, nearly 31,000 route miles of fiber optic network and 10,600 employees. The company's fiber optic network is capable of transmitting

integrated next-generation data, Internet, video and voice services, reaching 800 cities and approximately 90% of the U.S. population.<sup>13</sup>

18. Nationwide, McLeod had total assets in 2000 of over \$959 million.<sup>14</sup>

**19. Illinois operations:**

- The Illinois Commerce Commission approved under Section 252 of the Act an interconnection agreement between Ameritech Illinois and McLeod on September 10, 1997 in Docket No. 97 NA-020, and approved the most recent amendment to the interconnection agreement on August 8, 2001 in Docket No. 01-0451.
- McLeod serves at least \*\*\* \*\*\* facilities-based lines in Illinois using E911 as a measure, with at least \*\*\* \*\*\* of these serving residential customers.
- McLeod is also serving \*\*\* \*\*\* residential access lines via UNE-P's.
- McLeod has \*\*\* \*\*\* instances of collocation in Illinois as of October 2001.

**RCN Communications (21<sup>st</sup> Century)**

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RCN	Completed Collocation	MOU * 08/01 Exchanged	Resold Lines	Inter-connection Trunks	UNE-Ps	E911 Listings	Telephone Numbers Assigned
Illinois State Total							

\*\*\* \*Note: MOUs are local only and do not include ISP MOUs.

<sup>13</sup> McLeod web site-11/16/01- <http://www.mcleodusa.com/html/ir/singleStory.php3?pid=149&type=press>

<sup>14</sup> Market Guide, Selected Financials

20. The RCN Corporation got its start as a Pennsylvania CLEC known as C-TEC. In 1997, C-TEC split into three companies: RCN, Commonwealth Telephone Enterprises, and Cable Michigan. RCN's core focus is on providing bundled local and long-distance voice, cable television, and high-speed Internet access to the most densely populated residential markets in the U.S. RCN claims to be the nation's first and largest facilities-based competitive provider of bundled phone, cable and high-speed Internet services, delivered over its own fiber-optic local network. RCN has more than one million customer connections and provides service in the Boston, Chicago, New York, Philadelphia/Lehigh Valley, New Jersey, San Francisco, Los Angeles and Washington D.C. metropolitan markets.<sup>15</sup>
21. To deliver these services, RCN is building a network in high-density areas on the East and West coasts, the Boston to Washington, D.C. corridor and San Francisco to Los Angeles, as well as Chicago (high-density meaning that the company only builds in neighborhoods that, on average, contain 150 homes per square mile). One way RCN looks to build out its network is to form relationships with public utilities in order to gain access to their rights of way. Currently the company has such relationships in place in Washington, D.C., with Potomac Electric, and in Boston with NSTAR (formerly Boston Edison).<sup>16</sup>
22. **Illinois operations:**

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<sup>15</sup> RCN web site-11/16/01- <http://www.rcn.com/investor/press/11-01/11-07-01/index.html>

<sup>16</sup> Current Analysis, RCN Description; <http://www.currentanalysis.com/>

- The Illinois Commerce Commission approved under Section 252 of the Act an interconnection agreement between Ameritech Illinois and RCN on July 11, 2001 in Docket No. 01-0407 and approved the most recent amendment to the interconnection agreement on September 26, 2001 in Docket No. 01-0499. RCN also offers service in Illinois as 21<sup>st</sup> Century. The Illinois Commerce Commission approved under Section 252 of the Act an interconnection agreement between Ameritech Illinois and 21<sup>st</sup> Century on August 12, 1998 in Docket No. 98 NA-014.
- RCN has an operational voice switch in Chicago.<sup>17</sup>
- RCN has at least \*\*\* facilities-based lines in Illinois as evidenced by its E911 listings, with at least \*\*\* of these serving residential customers.

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<sup>17</sup> New Paradigm Resources, Inc., CLEC Report 2001, 14<sup>th</sup> ed. 2001.

**Sprint**

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Sprint	Completed Collocation	MOU * 08/01 Exchanged	Resold Lines	Inter-Connection Trunks	UNE-Ps	E911 Listings	Telephone Numbers Assigned
Illinois State Total							

\*\*\* \*Note: MOUs are local only and do not include ISP MOUs.

23. Sprint, a subsidiary of Sprint Corporation, conducts business through a global markets division, a local division, and a product distribution and directory publishing businesses.

Sprint has \$17B a year in revenue. The main activities of the global markets division include domestic and international long distance communications (except for consumer long distance services used by customers within Sprint's local franchise territories), broadband fixed wireless services and certain other ventures.

24. The activities of the local division include local exchange communications and consumer long distance services used by customers within Sprint's local franchise territories. The product distribution business provides wholesale distribution services of telecommunications products. The directory publishing business publishes and markets white and yellow page phone directories.<sup>18</sup>

25. **Illinois operations:**

- The Illinois Commerce Commission approved under Section 252 of the Act an interconnection agreement between Ameritech Illinois and Sprint on February 20,

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<sup>18</sup> <http://yahoo.marketguide.com/MGI/busisumm.asp?target=%2Fstocks%2Fcompanyinformation%2Fbusisumm&Ticker=FON>

1997, in Docket No. 97 AA-003, and approved the most recent amendment to the interconnection agreement on April 11, 2001 in Docket No. 01-0058.

- Sprint has at least \*\*\* facilities-based lines in Illinois as evidenced by its E911 listings, with at least \*\*\* of these serving residential customers.

**TDS**

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TDS	Completed Collocation	MOU * 08/01 Exchanged	Resold Lines	Inter-connection Trunks	UNE-Ps	E911 Listings	Telephone Numbers Assigned
Illinois State Total							

\*\*\* \*Note: MOUs are local only and do not include ISP MOUs.

26. TDS Metrocom is a competitive local phone service provider and part of the Telephone and Data Systems (TDS) family of companies. TDS Metrocom, a Madison, Wisconsin-based telecommunications provider, was formed in June 1997 as a competitive local exchange carrier (CLEC). It initially offered services in Madison and currently serves over 10,000 residential customers in the Madison area alone.

27. TDS is a \$1.8 billion diversified telecommunications company that provides telecommunications services to more than three million local telephone, cellular and radio paging customers across the country.<sup>19</sup>

28. **Illinois operations:**

- The Illinois Commerce Commission approved under Section 252 of the Act an interconnection agreement between Ameritech Illinois and TDS Metrocom on January

<sup>19</sup> Profile <http://www.tdsmetro.com/resi/News.asp?action=displayarticle&s=new&articleid=109>

23, 2001 in Docket No. 00-0696, and approved the most recent amendment to the interconnection agreement on September 12, 2001 in Docket No. 01-0536.

- TDS Metrocom serves at least \*\*\* facilities-based lines in Illinois using E911 as a measure, with at least \*\*\* of these serving residential customers.
- TDS Metrocom has \*\*\* instances of collocation in Illinois as of October 2001.

**WorldCom**

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WorldCom	Completed Collocation	MOU * 08/01 Exchanged	Resold Lines	Inter-connection Trunks	UNE-Ps	E911 Listings	Telephone Numbers Assigned
Illinois State Total							

\*\*\* \*Note: MOUs are local only and do not include ISP MOUs.

29. WorldCom is a leading player in the U.S. telecom service industry and offers services in 65 countries worldwide. The company is best known for its long-distance services, but it also provides a wide range of data, Internet, local, international, network access, and facilities management solutions. By segment, corporate revenues are as follows: consumer and wholesale, 28%; data, 19%; business voice, 17%; international, 16%; small business/alternative channels, 10%; dedicated Internet, 6%; and dial Internet, 4%.<sup>20</sup>

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<sup>20</sup> Current Analysis, WorldCom Description; <http://www.currentanalysis.com>

30. Nationwide, WorldCom had total assets in 2000 of over \$98 billion with 2000 Revenues of over \$39 billion.<sup>21</sup>

31. **Illinois operations:**

- The Illinois Commerce Commission (ICC) approved under Section 252 of the Act an interconnection agreement between Ameritech Illinois and MCI Metro (WorldCom) on April 28, 1997, in Docket No. 97 AA-002, and approved the most recent amendment to the interconnection agreement on March 10, 1999 in Docket No. 98-NA-041. WorldCom also has an approved interconnection agreement under the name of MFS Intelenet that was approved by the ICC on July 30, 1997 in Docket No. 97 NA-016.
- WorldCom has operational voice switches in Chicago and Elk Grove Village.<sup>22</sup>
- WorldCom serves at least \*\*\* facilities-based lines in Illinois using E911 as a measure, with at least \*\*\* of these serving residential customers.
- WorldCom serves at least \*\*\* facilities-based lines in Illinois using UNE-P as a measure, with at least \*\*\* of these serving residential customers.
- WorldCom has \*\*\* instances of collocation in Illinois as of October 2001.

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<sup>21</sup> Market Guide, *Research: WorldCom, Annual Balance Sheet*, <<http://www.marketguide.com/mgi/MG.asp?nss=www&rt=abalancestd&rn=50715>>; Market Guide, *Research: WorldCom, Annual Income Statement*, <<http://www.marketguide.com/mgi/MG.asp?nss=www&rt=qincomestd&rn=50715>>.

<sup>22</sup> New Paradigm Resources, Inc., CLEC Report 2001, 14<sup>th</sup> ed. 2001.

**Z-Tel**

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Z-Tel	Completed Collocation	MOU * 08/01 Exchanged	Resold Lines	Inter-connection Trunks	UNE-Ps	E911 Listings	Telephone Numbers Assigned
Illinois State Total							

\*\*\* \*Note: MOUs are local only and do not include ISP MOUs.

32. Z-Tel Communications is an integrated communications provider (ICP) focused on bringing the power of the Internet to traditional telephone service. Z-Tel offers local and long distance telephone services in combination with enhanced communications features accessible through the telephone or the Internet. Through its uniquely designed Web interface, subscribers are able to manage their communications through the power of the Internet and the visual, "point and click" functionality of the personal computer.
33. Z-Tel provides a cost-effective bundled package of local and long distance telephone services, which includes all the enhanced features as well as enhanced telephone services such as call waiting and caller identification.
34. Z-Tel leases facilities of the existing incumbent local exchange carrier at a forward-looking, long-term incremental cost basis, which enables the Company to avoid the need to invest significant capital into switching equipment at the incumbent local exchange carrier's central office. As a result, the Company is able to provide a competitively

priced, bundled package that includes local and long distance telephone services and enhanced services.<sup>23</sup>

35. **Illinois operations:**

- The ICC approved under Section 252 of the Act an interconnection agreement between Ameritech Illinois and Z-Tel on August 9, 2000, in Docket No. 00-0419, and approved the most recent amendment to the interconnection agreement on July 11, 2001 in Docket No. 01-0327.
- In July of 2001, Z-Tel launched an integrated advertising campaign in Chicago, featuring company spokesperson and Hall of Fame football player and Coach Mike Ditka. The campaign began with radio spots featuring Ditka encouraging consumers to switch to Z-Tel's residential local phone service. Additionally, over 80 billboards featuring Coach Ditka making the same call to action were to be placed throughout Chicago by mid-July.<sup>24</sup>
- Z-Tel is a UNE-P provider, serving \*\*\* \*\* residential UNE-P lines at the end of September, 2001.

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<sup>23</sup> Market Guide, Research; <http://yahoo.marketguide.com/mgi/busidesc.asp?rt=busidesc&rn=A2188>

<sup>24</sup> Z-Tel web page-11/16/01-[http://www.corporate-ir.net/ireye/ir\\_site.shtml?ticker=ztel&script=410&layout=7&item\\_id=187722](http://www.corporate-ir.net/ireye/ir_site.shtml?ticker=ztel&script=410&layout=7&item_id=187722)

**OTHER SERVICE PROVIDERS****DSL.net Communications**

36. DSL.net Communications, L.L.C. provides high-speed data communications and Internet access services through xDSL technology to small and medium-sized businesses in second and third tier cities, generally with populations of less than 900,000. DSL.net's services, marketed under the NetGAIN brand name, offer customers high-speed digital connections at prices similar to T-1, ISDN, or frame relay. The Company also supports both local and virtual private networks. DSL.net was incorporated in March 1998 and began marketing itself in March 1999. Commercial service from the first point of presence (POP) located in Stamford, CT began in May 1998.<sup>25</sup>
37. DSL.net has adopted a different strategy than other xDSL providers. The Company focuses on selling directly to small and medium-sized businesses outside of large metropolitan areas. In contrast, other xDSL providers sell primarily to Internet Service Providers (ISPs) who, in turn, resell services to end-users.
38. DSL.net has \*\*\* \*\* completed collocation arrangements in Illinois central offices and \*\*\* \*\* stand alone UNE loops. While it is unknown to Ameritech if DSL.net is providing voice services to its customers, its method of provisioning services offers an excellent platform for provisioning voice over DSL. It sells directly to end-users. This affords DSL.net an excellent opportunity to expand data services to include services

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<sup>25</sup> The 2001 CLEC Report

competitive with Ameritech's local telephone services. In a Business Wire article on May 4, 2000, DSL.net announced it had successfully tested both voice service and DSL Internet access over the same standard telephone wire, a strong indication that it intends to offer voice services.<sup>26</sup>

### **New Edge Networks**

39. New Edge Networks was formed in June 1999 and provides broadband services nationally in small, midsize and semi-rural markets with populations generally ranging from 5,000 to 250,000.
40. New Edge Networks has installed DSL network equipment in 29 states and built a national data communications network with 18 regional aggregation points and almost 600 nodes, making it one of the largest ATM networks in the United States. Through this network, New Edge Networks delivers a full range of consumer and business-class DSL options in 380 cities, as well as advanced Broadband Services such as Virtual Private Networks (VPNs), LAN-to-LAN internetworking, Virtual Private Lines and frame relay.<sup>27</sup>
41. New Edge Networks plans to overlay voice, video and other value added broadband services.<sup>28</sup>

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<sup>26</sup> Business Wire 05/04/2000 DSL.net Announces Successful Test of Voice and Data Line Sharing

<sup>27</sup> New Edge Web Site – 11/15/01 - <http://www.newedgenetworks.com/investors/strategy/>

<sup>28</sup> New Edge Web Site – 11/15/01 - <http://www.newedgenetworks.com/pressroom/meet/>

42. New Edge Networks has \*\*\* \*\* completed collocation arrangements in Illinois central offices and \*\*\* \*\* stand alone UNE loops. While it is unknown to Ameritech if New Edge Networks is offering voice services to its customers, many DSL CLECs have successfully tested voice over DSL capability. New Edge has developed a national data network, which also provides a platform on which competitive local voice services could be carried. New Edge advertises the benefits of using VPNs over DSL connections. Its ATM backbone is capable of integrating data, IP, voice, and video.<sup>29</sup> This is a further indication of the ability of DSL providers in general and New Edge in particular, to use high-speed data connections to compete with conventional voice telephony.

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<sup>29</sup> New Edge Web Site: - 11/15/01 - <http://www.newedenetworks.com/services/geteducated/faq-all.php>