



OFFICE OF THE SECRETARY OF STATE

JESSE WHITE • Secretary of State

JUNE 10, 2016

7072-472-3

EISNER & MAGLIONE CPAS, LLC
66 COMMACK RD, STE 201
COMMACK, NY 11725

RE RPA ENERGY INC.

DEAR SIR OR MADAM:

IT IS OUR PLEASURE TO APPROVE YOUR REQUEST TO TRANSACT BUSINESS IN THE STATE OF ILLINOIS. FEES IN THIS CONNECTION HAVE BEEN RECEIVED AND CREDITED.

THE CORPORATION MUST FILE AN ANNUAL REPORT AND PAY FRANCHISE TAXES PRIOR TO THE FIRST DAY OF ITS ANNIVERSARY MONTH (MONTH OF QUALIFICATION) NEXT YEAR. A PRE-PRINTED ANNUAL REPORT FORM WILL BE SENT TO THE REGISTERED AGENT AT THE ADDRESS SHOWN ON THE RECORDS OF THIS OFFICE APPROXIMATELY 60 DAYS PRIOR TO ITS ANNIVERSARY MONTH.

SECURITIES CANNOT BE ISSUED OR SOLD EXCEPT IN COMPLIANCE WITH THE ILLINOIS SECURITIES LAW OF 1953, 815 ILLINOIS COMPILED STATUTES, 5/1 ET SEQ. FOR FURTHER INFORMATION, CONTACT THE OFFICE OF THE SECRETARY OF STATE, SECURITIES DEPARTMENT AT (217) 782-2256 OR (312) 793-3384.

SINCERELY,

JESSE WHITE
SECRETARY OF STATE
DEPARTMENT OF BUSINESS SERVICES
CORPORATION DIVISION
TELEPHONE (217) 782-6961

FORM **BCA 13.15** (rev. Dec. 2003)
**APPLICATION FOR AUTHORITY TO
 TRANSMIT BUSINESS IN ILLINOIS**
 Business Corporation Act

FILED

JUN 10 2016

**JESSE WHITE
 SECRETARY OF STATE**

Secretary of State
 Department of Business Services
 501 S. Second St., Rm. 350
 Springfield, IL 62756
 217-782-1832
 www.cyberdriveillinois.com

Remit payment in the form of a cashier's
 check, certified check, money order
 or an Illinois attorney's or CPA's check
 payable to the Secretary of State.

SEE NOTE 1 CONCERNING PAYMENT!

File # 7072-4723

Filing Fee: \$ 150 Franchise Tax: \$ 25 Penalty/Interest: \$ _____ Total: \$ 175 Approved: BC

-----Submit in duplicate -----Type or Print clearly in black ink-----Do not write above this line-----

1. (a) CORPORATE NAME: RPA Energy Inc.

(Complete item 1 (b) only if the corporate name is not available in this state.)

(b) ASSUMED CORPORATE NAME: _____
 (By electing this assumed name, the corporation hereby agrees NOT to use its corporate name in the
 transaction of business in Illinois. Form BCA 4.15 is attached.)

2. State or Country of Incorporation Delaware; Date of Incorporation 10/31/2011; Period of Duration Perpetual

3. (a) Address of the principal office, wherever located: 111 John Street, Ste 520
New York, NY 10038

(b) Address of principal office in Illinois:
 (If none, so state) None

4. Name and address of the registered agent and registered office in Illinois.

Registered Agent: InCorp Services, Inc

Registered Office:	<u>901 S 2nd St, Ste 201</u>	<u>Springfield, IL 62704-7909</u>	
	<small>First Name</small>	<small>Middle Initial</small>	<small>Last Name</small>
	<small>Number</small>	<small>Street</small>	<small>Suite #</small>
	<small>City</small>	<small>ZIP Code</small>	<small>County</small>

(A P.O. Box alone is not acceptable.)

5. States and countries in which it is admitted or qualified to transact business: (Include state of incorporation)
Maryland, Ohio, New Jersey, Pennsylvania, DELAWARE

6. Name and addresses of officers and directors: (If more than 3 directors and/or additional officers, attach list.)

Name	No. & Street	City	State	ZIP
President <u>Brian Trombino</u>	<u>69 Shore Rd, Westhampton, NY</u>	<u>11977</u>		
Secretary				
Director				
Director				
Director				

7. The purpose or purposes for which it was organized which it proposes to pursue in the transaction of business in this state: (If not sufficient space to cover this point, add one or more sheets of this size)
Reseller of Energy

8. Authorized and issued shares:

Class	Series	Par Value	Number of Shares Authorized	Number of Shares Issued
Common		0	1500	400

(If more, attach list)

9. Paid-in Capital: \$ 400.00
("Paid-in Capital" replaces the terms Stated Capital & Paid-in Surplus and is equal to the total of these accounts.)

10. (a) Give an estimate of the total value of all the property* of the

corporation for the following year:

\$ [REDACTED]

(b) Give an estimate of the total value of all the property* of the corporation for the following year that will be located in Illinois:

\$ [REDACTED]

(c) State the estimated total business of the corporation to be transacted by it everywhere for the following year:

\$ [REDACTED]

(d) State the estimated annual business of the corporation to be transacted by it at or from places of business in the State of Illinois:

\$ [REDACTED]

11. Interrogatories: (Important - this section must be completed.)

(a) Is the corporation transacting business in this state at this time? No

(b) If the answer to item 11(a) is yes, state the exact date on which it commenced to transact business in Illinois: _____

12. This application is accompanied by a certified copy of the articles of incorporation, as amended, duly authenticated, within the last ninety (90) days, by the proper officer of the state or country wherein the corporation is incorporated.

13. The undersigned corporation has caused this application to be signed by a duly authorized officer, who affirms, under penalties of perjury, that the facts stated herein are true. (All signatures must be in BLACK INK.)

Dated May 24, 2016

RPA Energy Inc.

X Brian Trombino
(Any Authorized Officer's Signature)

(Exact Name of Corporation)

Brian Trombino
(Print Name and Title)

* PROPERTY as used in this application shall apply to all property of the corporation, real, personal, tangible, intangible, or mixed without qualifications.

Note 1: Payment in connection with this application must be in the form of a certified check, cashier's check, Illinois attorney or CPA's check or money order made payable to the "Secretary of State". The minimum fee due upon qualification is \$175. Any additional fees will be billed and must be paid before this application can be filed.

ATTACHMENT 14c_UTILILITY NOTIFICATION



159 20th St., Suite 1B
Brooklyn, NY 11232

P. 212 590 0145

info@fellerenergylaw.com
www.fellerenergylaw.com

Via FedEx

June 29, 2016

Thomas S. O'Neill
Sr. Vice President & General Counsel
(designated agent of Commonwealth Edison Company)
440 S. LaSalle St., Ste. 3300
Chicago, IL 60605

Re: Alternative Retail Electric Supplier Application of RPA Energy Inc.

Dear Mr. O'Neill,

RPA Energy Inc. intends to apply for a license to serve as an Alternative Retail Electric Supplier ("ARES") for all residential and nonresidential customers in the service area of Commonwealth Edison (subject to its receipt of an ARES license and completion of other requirements).

Please do not hesitate to contact me should you have questions or need additional information.

Sincerely,

A handwritten signature in black ink, appearing to read 'Lena Golze Desmond', is written over a horizontal line.

Lena Golze Desmond, Esq.

Feller Energy Law Group, PLLC

159 20th St, Suite 1B

New York 11232

Phone: (212) 590-0145

Email: lenadesmond@fellerenergylaw.com

Attorney for RPA Energy Inc.

License or Permit Bond
THE HANOVER INSURANCE COMPANY

License or Permit Bond No. BMY1054431

COPY

KNOW ALL MEN BY THESE PRESENTS, That we, **RPA ENERGY CORP.**, 111 John Street, Suite 520, New York, NY 10038 as Principal, and **THE HANOVER INSURANCE COMPANY**, a New Hampshire Corporation, and authorized to do business in Illinois, as Surety, are held and firmly bound unto THE PEOPLE OF THE STATE OF ILLINOIS as Obligee, in the sum of **THREE HUNDRED THOUSAND AND NO/100 Dollars (\$300,000.00)**, for which sum, we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, by these presents.

THE CONDITIONS OF THIS OBLIGATION ARE SUCH, That WHEREAS, the Principal has been or is about to be granted a license or permit to do business to operate as an ARES (Alternative Retail Electric Supplier) under 220 ILCS 5/16-115 and is required to execute this bond under 83 Illinois Administrative Code Part 451.50 by the Obligee.

NOW, Therefore, if the Principal fully and faithfully perform all duties and obligations of the Principal as an ARES, then this obligation to be void; otherwise to remain in full force and effect.

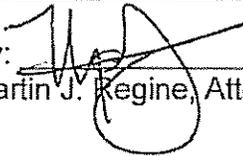
This bond may be terminated as to future acts of the Principal upon thirty (30) days written notice by the Surety; said notice to be sent to 527 East Capitol Avenue, Springfield, Illinois 62701, of the aforesaid State of Illinois, by certified mail.

Dated this 25TH day of MAY, 2016

RPA ENERGY CORP. Principal

By: _____
Brian Trombino, President

THE HANOVER INSURANCE COMPANY Surety

By:  _____
Martin J. Regine, Attorney-in-Fact

ORIGIN ID:FBTA (212) 590-0145
NATARA FELLER
FELLER ENERGY LAW GROUP
159 20TH ST.
SUITE 1B
BROOKLYN, NY 11232
UNITED STATES US

SHIP DATE: 20 JUN 16
ACTWTG1: 0.10 LB
CAD: 1036748933M1E13730
BILL SENDER

TO THOMAS S. ONEILL

AMEREN

440 S. LASALLE ST., STE. 3300

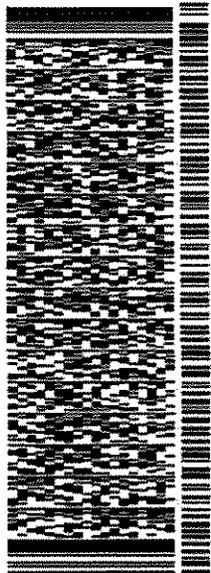
CHICAGO IL 60605

(800) 483-3220

REF: R9ALLNOS ELEC_COWMED

PO

DEPT



4111102251uv

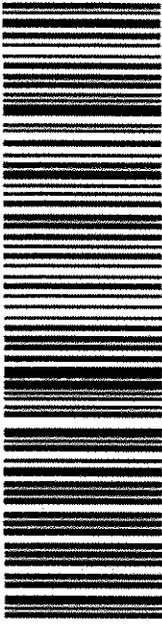
540.0200BD/727F

TRK# 7765 5417 3131
0281

THU - 23 JUN 4:30P
EXPRESS SAVER

SHGYA

60605
IL-US ORD



After printing this label:

1. Use the 'Print' button on this page to print your label to your laser or inkjet printer.
2. Fold the printed page along the horizontal line.
3. Place label in shipping pouch and affix it to your shipment so that the barcode portion of the label can be read and scanned.

Warning: Use only the printed original label for shipping. Using a photocopy of this label for shipping purposes is fraudulent and could result in additional billing charges, along with the cancellation of your FedEx account number.

Use of this system constitutes your agreement to the service conditions in the current FedEx Service Guide, available on fedex.com. FedEx will not be responsible for any claim in excess of \$100 per package, whether the result of loss, damage, delay, non-delivery, misdelivery, or misinformation, unless you declare a higher value, pay an additional charge, document your actual loss and file a timely claim. Limitations found in the current FedEx Service Guide apply. Your right to recover from FedEx for any loss, including intrinsic value of the package, loss of sales, income interest, profit, attorney's fees, costs, and other forms of damage whether direct, incidental, consequential, or special is limited to the greater of \$100 or the authorized declared value. Recovery cannot exceed actual documented loss. Maximum for items of extraordinary value is \$1,000, e.g. jewelry, precious metals, negotiable instruments and other items listed in our Service Guide. Written claims must be filed within strict time limits, see current FedEx Service Guide.

THE HANOVER INSURANCE COMPANY

BOND RIDER

To be attached to and form a part of SURETY
Bond No. BMY1054431 Issued to RPA ENERGY CORP., as Principal,
and THE HANOVER INSURANCE COMPANY, as Surety, in favor of
THE PEOPLE OF THE STATE OF ILLINOIS, as Obligee.

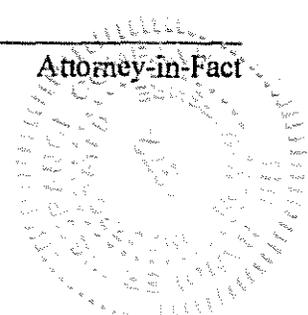
It is understood and agreed that the bond is changed or revised in the particulars as checked below:

- Name of Principal changed to:
RPA ENERGY, INC.
- Amount of bond changed from _____
to _____
- Other: _____

Said bond shall be subject to all its terms, conditions and limitations, except as herein expressly modified. This Bond Rider shall become effective as of 5/25/16. IN WITNESS WHEREOF, The Hanover Insurance Company has caused its corporate seal to be hereunto affixed on June 29, 2016.

By: [Signature]
RPA ENERGY, INC., Principal

THE HANOVER INSURANCE COMPANY
[Signature] (Surety)
BY: Karen D. Zelinski
Karen D. Zelinski Attorney-in-Fact





PJM Interconnection
2750 Monroe Blvd.
Audubon, PA 19403

Faith K. Daley
Senior Paralegal/Contract Administrator
Ph: 610.666.8675 | Fax 610.666.8211
faith.daley@pjm.com

February 19, 2016

Via Email Only

Brian Trombino, President and CEO
RPA Energy, Inc.
304 Indian Trace, Suite 177
Weston, FL 33326

Re: Letter in Good Standing

Dear Mr. Trombino:

This letter is being provided to RPA Energy, Inc. pursuant to your request. RPA Energy, Inc. was approved for PJM Interconnection, L.L.C. ("PJM") membership effective May 31, 2013. RPA Energy, Inc. is a load serving entity and signed the Reliability Assurance Agreement Among Load Serving Entities in the PJM Region on January 24, 2013.

PJM checked its records, including billing and settlement information, and can confirm that RPA Energy, Inc. is currently a member in good standing.

Please feel free to contact me if further information is required.

Very truly yours,

A handwritten signature in cursive script that reads "Faith K. Daley".

Faith K. Daley
Senior Paralegal/Contract Administrator

/fkd

Individual Acknowledgment

State of _____
County of _____

On this _____ day of _____, before me personally came _____ and known to me to be the individual described in and who executed the foregoing instrument, and acknowledge to me that he/she executed the same.

My commission expires: _____
Notary Public

LLC/Firm Acknowledgment

State of _____
County of _____

On this _____ day of _____, before me personally came _____ to me known and known to me to be a member of the firm of _____ described in and who executed the foregoing instrument, and he/she thereupon acknowledged to me that he/she executed the same as and for the act and deed of said firm.

My commission expires: _____
Notary Public

Corporation Acknowledgment

State of New York
County of New York

On this 29th day of June, 2016, before me personally came Brian Trombino, to me known who being by me duly sworn, did depose and say that s/he is the President/CEO of RPA Energy Inc. the corporation described in and which executed the above instrument; that he/she knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said corporation, and that he/she signed his/her name thereto by like order.

My commission expires: 8/6/16



CHESTER HAWKINS
Notary Public - State of New York
No. 01HA826630
Qualified in Kings County
My Commission Expires 8/6/2016

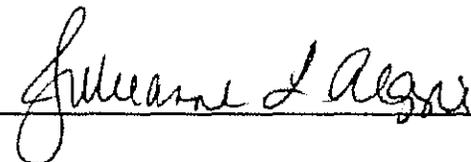
Surety Acknowledgment

State of New York
County of Nassau

On 29th of June 2016, before me personally came Karen D. Zelasko to me known who, being by me duly sworn, did depose and say that he/she is an Attorney-in-Fact of The Hanover Insurance Company the corporation described in and which executed the within instrument; that he/she knows the corporate seal of said corporation; that the seal affixed to the within instrument is such corporate seal, and that he/she signed the said instrument and affixed the said seal as Attorney-in-Fact by authority of the Board of Directors of said corporation and by authority of this office under the Standing Resolutions thereof.

Julianne L. Regine
Notary Public, State of New York
No. 01RE5035276

My commission expires: _____
Qualified in Bronx County
Commission Expires October 31, 2018



Notary Public



PJM Interconnection
2750 Monroe Blvd.
Audubon, PA 19403

Faith K. Daley
Senior Paralegal/Contract Administrator
Ph: 610.666.8875 | Fax 610.666.8211
faith.daley@pjm.com

February 19, 2016

Via Email Only

Brian Trombino, President and CEO
RPA Energy, Inc.
304 Indian Trace, Suite 177
Weston, FL 33326

Re: Letter in Good Standing

Dear Mr. Trombino:

This letter is being provided to RPA Energy, Inc. pursuant to your request. RPA Energy, Inc. was approved for PJM Interconnection, L.L.C. ("PJM") membership effective May 31, 2013. RPA Energy, Inc. is a load serving entity and signed the Reliability Assurance Agreement Among Load Serving Entities in the PJM Region on January 24, 2013.

PJM checked its records, including billing and settlement information, and can confirm that RPA Energy, Inc. is currently a member in good standing.

Please feel free to contact me if further information is required.

Very truly yours,

A handwritten signature in black ink that reads "Faith K. Daley".

Faith K. Daley
Senior Paralegal/Contract Administrator

/fkd

License or Permit Bond
THE HANOVER INSURANCE COMPANY

License or Permit Bond No. BMY1054431

COPY

KNOW ALL MEN BY THESE PRESENTS, That we, **RPA ENERGY CORP.**, 111 John Street, Suite 520, New York, NY 10038 as Principal, and **THE HANOVER INSURANCE COMPANY**, a New Hampshire Corporation, and authorized to do business in Illinois, as Surety, are held and firmly bound unto THE PEOPLE OF THE STATE OF ILLINOIS as Obligee, in the sum of **THREE HUNDRED THOUSAND AND NO/100 Dollars (\$300,000.00)**, for which sum, we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, by these presents.

THE CONDITIONS OF THIS OBLIGATION ARE SUCH, That WHEREAS, the Principal has been or is about to be granted a license or permit to do business to operate as an ARES (Alternative Retail Electric Supplier) under 220 ILCS 5/16-115 and is required to execute this bond under 83 Illinois Administrative Code Part 451.50 by the Obligee.

NOW, Therefore, if the Principal fully and faithfully perform all duties and obligations of the Principal as an ARES, then this obligation to be void; otherwise to remain in full force and effect.

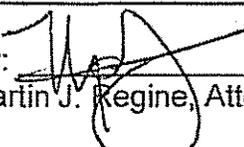
This bond may be terminated as to future acts of the Principal upon thirty (30) days written notice by the Surety; said notice to be sent to 527 East Capitol Avenue, Springfield, Illinois 62701, of the aforesaid State of Illinois, by certified mail.

Dated this 25TH day of MAY, 2016

RPA ENERGY CORP. Principal

By: _____
Brian Trombino, President

THE HANOVER INSURANCE COMPANY Surety

By:  _____
Martin J. Regine, Attorney-in-Fact

THE HANOVER INSURANCE COMPANY

BOND RIDER

To be attached to and form a part of SURETY
Bond No. BMY1054431 Issued to RPA ENERGY CORP., as Principal,
and THE HANOVER INSURANCE COMPANY, as Surety, in favor of
THE PEOPLE OF THE STATE OF ILLINOIS, as Obligee.

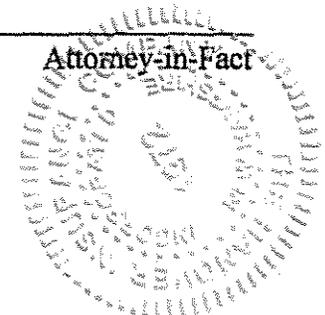
It is understood and agreed that the bond is changed or revised in the particulars as checked below:

- Name of Principal changed to:
RPA ENERGY, INC.
- Amount of bond changed from _____
to _____
- Other: _____

Said bond shall be subject to all its terms, conditions and limitations, except as herein expressly modified. This Bond Rider shall become effective as of 5/25/16. IN WITNESS WHEREOF, The Hanover Insurance Company has caused its corporate seal to be hereunto affixed on June 29, 2016.

By: [Signature]
RPA ENERGY, INC., Principal

THE HANOVER INSURANCE COMPANY
BY: [Signature] (Surety)
Karen D. Zelinski
Attorney-in-Fact



Individual Acknowledgment

State of _____
County of _____

On this _____ day of _____, before me personally came _____ and known to me to be the individual described in and who executed the foregoing instrument, and acknowledge to me that he/she executed the same.

My commission expires: _____
Notary Public

LLC/Firm Acknowledgment

State of _____
County of _____

On this _____ day of _____, before me personally came _____ to me known and known to me to be a member of the firm of _____ described in and who executed the foregoing instrument, and he/she thereupon acknowledged to me that he/she executed the same as and for the act and deed of said firm.

My commission expires: _____
Notary Public

Corporation Acknowledgment

State of New York
County of New York

On this 29th day of June, 2016, before me personally came Brian Trombino, to me known who being by me duly sworn, did depose and say that s/he is the PRESIDENT/CEO of RPA ENERGY INC. the corporation described in and which executed the above instrument; that he/she knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said corporation, and that he/she signed his/her name thereto by like order.

My commission expires: 8/6/16
Chester Hawkins
CHESTER HAWKINS
Notary Public - State of New York
No. 01HA828830
Qualified in Kings County
My Commission Expires 8/6/2018

Surety Acknowledgment

State of New York
County of Nassau

On 29th of June 2016, before me personally came Karen D. Zelnick to me known, who, being by me duly sworn, did depose and say that he/she is an Attorney-in-Fact of The Hanover Insurance Company the corporation described in and which executed the within instrument; that he/she knows the corporate seal of said corporation; that the seal affixed to the within instrument is such corporate seal, and that he/she signed the said instrument and affixed the said seal as Attorney-in-Fact by authority of the Board of Directors of said corporation and by authority of this office under the Standing Resolutions thereof.

Julianne L. Regine
Notary Public, State of New York
No. 01RE5035276
My commission expires: Qualified in Bronx County
Commission Expires October 31, 2018
Julianne L. Regine
Notary Public

**The Hanover Insurance Company, Bedford, New Hampshire
Assets and Liabilities as of December 31, 2015**

ASSETS

	2015
Cash in Banks (Including Short-Term Investments).....	\$ 17,879,085
Bonds and Stocks.....	\$5,157,345,953
Other Admitted Assets.....	<u>\$1,751,113,764</u>
Total Admitted Assets.....	<u>\$6,926,338,802</u>

LIABILITIES, CAPITAL AND SURPLUS

Reserve for Unearned Premiums.....	\$1,500,006,384
Reserve for Loss and Loss Expense.....	\$2,575,997,846
Reserve for Taxes.....	\$ 27,386,244
Funds held under reinsurance treaties.....	\$ 3,466,200
Reserve for all other liabilities.....	\$ 631,441,115
Capital Stock - \$1.00 par.....	\$ 5,000,000
Net Surplus.....	<u>\$2,183,041,013</u>
Policyholders' Surplus.....	<u>\$2,188,041,013</u>
Total Liabilities, Capital and Surplus.....	<u>\$6,926,338,802</u>

COMMONWEALTH OF MASSACHUSETTS

COUNTY OF WORCESTER

I, Andrew C. Furman, Treasurer of The Hanover Insurance Company, being duly sworn deposes and says that he is the above described officer of said Company, and certifies that the forgoing statement is a true statement of the condition and affairs of the said Company on December 31, 2015.

Andrew C. Furman,
Treasurer

**THE HANOVER INSURANCE COMPANY
 MASSACHUSETTS BAY INSURANCE COMPANY
 CITIZENS INSURANCE COMPANY OF AMERICA**

**POWERS OF ATTORNEY
 CERTIFIED COPY**

KNOW ALL MEN BY THESE PRESENTS: That THE HANOVER INSURANCE COMPANY and MASSACHUSETTS BAY INSURANCE COMPANY, both being corporations organized and existing under the laws of the State of New Hampshire, and CITIZENS INSURANCE COMPANY OF AMERICA, a corporation organized and existing under the laws of the State of Michigan, do hereby constitute and appoint
Juſſeanne L. Regine, Karen D. Zelinaki and/or Martin J. Regine

of Minneapolis, NY and each is a true and lawful Attorney(s)-in-fact to sign, execute, seal, acknowledge and deliver for, and on its behalf, and as its act and deed any place within the United States, or, if the following line be filled in, only within the area therein designated any and all bonds, recognizances, undertakings, contracts of indemnity or other writings obligatory in the nature thereof, as follows:

Any such obligations in the United States, not to exceed Five Million and No/100 (\$5,000,000) in any single instance

and said companies hereby ratify and confirm all and whatsoever said Attorney(s)-in-fact may lawfully do in the premises by virtue of these presents. These appointments are made under and by authority of the following Resolution passed by the Board of Directors of said Companies which resolutions are still in effect:

"RESOLVED, That the President or any Vice President, in conjunction with any Vice President, be and they are hereby authorized and empowered to appoint Attorneys-in-fact of the Company, in its name and as its acts, to execute and acknowledge for and on its behalf as Surety any and all bonds, recognizances, contracts of indemnity, waivers of citation and all other writings obligatory in the nature thereof, with power to attach thereto the seal of the Company. Any such writings so executed by such Attorneys-in-fact shall be as binding upon the Company as if they had been duly executed and acknowledged by the regularly elected officers of the Company in their own proper persons." (Adopted October 7, 1981 - The Hanover Insurance Company; Adopted April 14, 1982 - Massachusetts Bay Insurance Company; Adopted September 7, 2001 - Citizens Insurance Company of America)

IN WITNESS WHEREOF, THE HANOVER INSURANCE COMPANY, MASSACHUSETTS BAY INSURANCE COMPANY and CITIZENS INSURANCE COMPANY OF AMERICA have caused these presents to be sealed with their respective corporate seals, duly attested by two Vice Presidents, this 14th day of May 2013.



**THE HANOVER INSURANCE COMPANY
 MASSACHUSETTS BAY INSURANCE COMPANY
 CITIZENS INSURANCE COMPANY OF AMERICA**

Robert Thomas
 Robert Thomas, Vice President

Joe Breunstrom
 Joe Breunstrom, Vice President

THE COMMONWEALTH OF MASSACHUSETTS)
 COUNTY OF WORCESTER) ss.

On this 14th day of May 2013 before me came the above named Vice Presidents of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America, to me personally known to be the individuals and officers described herein, and acknowledged that the seals affixed to the preceding instrument are the corporate seals of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America, respectively, and that the said corporate seals and their signatures as officers were duly affixed and subscribed to said instrument by the authority and direction of said Corporations.

 **BARBARA A. GARLICK**
 Notary Public
 Commonwealth of Massachusetts
 My Commission Expires Sept. 21, 2018

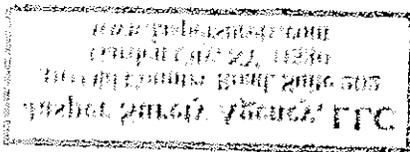
Barbara A. Garlick
 Barbara A. Garlick, Notary Public
 My Commission Expires September 21, 2018

I, the undersigned Vice President of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America, hereby certify that the above and foregoing is a full, true and correct copy of the Original Power of Attorney issued by said Companies, and do hereby further certify that the said Powers of Attorney are still in force and effect.

This Certificate may be signed by facsimile under and by authority of the following resolution of the Board of Directors of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America.

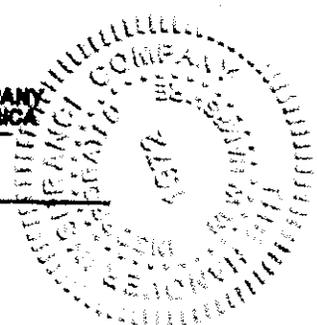
"RESOLVED, That any and all Powers of Attorney and Certified Copies of such Powers of Attorney and certification in respect thereto, granted and executed by the President or any Vice President in conjunction with any Vice President of the Company, shall be binding on the Company to the same extent as if all signatures therein were manually affixed, even though one or more of any such signatures thereon may be facsimile." (Adopted October 7, 1981 - The Hanover Insurance Company; Adopted April 14, 1982 - Massachusetts Bay Insurance Company; Adopted September 7, 2001 - Citizens Insurance Company of America)

GIVEN under my hand and the seals of said Companies, at Worcester, Massachusetts, this 29th day of June 2016.



**THE HANOVER INSURANCE COMPANY
 MASSACHUSETTS BAY INSURANCE COMPANY
 CITIZENS INSURANCE COMPANY OF AMERICA**

J. Michael Pate
 J. Michael Pate, Vice President



Attachment 23_Technical Qualifications

451.330(b): An applicant shall be deemed to possess sufficient technical capabilities to serve retail customers identified in this Subpart if it has at least one individual on its staff with at least four years experience buying and selling power and energy in wholesale markets and one year of scheduling experience working for an entity that is either a member of PJM, a market participant in the Midwest ISO, or has a system operator certificate from NERC, or has earned Certified Energy Procurement Professional status by the Association of Energy Engineers or equivalent certification.

451.330(c): The applicant shall designate in its application, and shall agree thereafter to maintain, a telephone number, fax number and address where its staff can be directly reached at all times. Maintenance of an answering service or machine, pager or similar message-taking procedure does not satisfy this requirement.

451.330(d): The applicant shall include in its application an exhibit that identifies, by name and job title, the persons on its staff, and agents or contractors utilized pursuant to Section 451.350, with the technical experience required under Subpart D. The exhibit shall provide a description of the relevant occupational experience for each person, including a description of the duties and the duration of the duties being used to meet each experience requirement of this Section.

Qualifying Persons under 451.330(b) and 451.330(d)

1. Brian Trombino

Title: President & CEO, RPA Energy Inc.

Email: btrombino@rpaenergy.com

Telephone: (516) 858-3352

Qualifications: Brian Trombino has at least four years experience buying and selling power and energy in wholesale markets and one year of scheduling experience working for an entity that is a member of PJM. He is the Founder and Chief Executive Officer of Utility Expense Reduction, UER Energy Services, and Competitive Energy Solutions. Mr. Trombino has been active in the energy space for over six years. Along with starting two New York based ESCO's (UER and UER Energy Solutions) he also owns and operates Competitive Energy Solutions, a national energy brokerage. Prior to his involvement in the energy sector, he worked in the Financial Service industry as a Treasury Bond Broker at ICAP. **Please also see extended resume in Attachment 24_Manual Qualifications.**

2. Kevin LaGuardia

Title: Chief Operating Officer, RPA Energy Inc.

Email: kevin@uerus.com

Telephone: (347) 801-2677

Qualifications: Kevin LaGuardia has over twenty years experience in the energy sector, including buying and selling power in the wholesale markets and more than one year of experience working for an entity that is a member of PJM, including as General Manager of Retail Operations and Asset Optimization for South Jersey Energy, Business Operations Manager at PPL EnergyPlus, LLC, and Retail Electric Operations Manager at Hess Corporation. **Please also see extended resume in Attachment 24_Manual Qualifications.**

Information required under 451.330(c):

Telephone: (800) 685-0960

Fax: (212) 898-1356

Address: RPA Energy / 111 John Street, Suite 520 / New York, NY 10038

Attachment 24_Manual Qualifications

451.340 An applicant shall be deemed to possess sufficient managerial capabilities to serve retail customers identified in this Subpart if it has three or more individuals in management positions with four or more years experience with enterprise financial and administration responsibilities including profit and loss responsibilities, four years experience buying and selling power and energy in wholesale markets, and four years electric system operational experience and provides the information required in subsections (a) and (b) of this Section.

451.340(a) The applicant shall include in its application an exhibit that identifies, by name and job title, the persons on its staff, and agents or contractors utilized pursuant to Section 451.350, with the managerial experience required under this Subpart D. The exhibit shall provide a description of the relevant occupational experience for each person, including a description of the duties and the duration of the duties being used to meet each experience requirement of this Section.

Qualifying Persons under 451.340(a):

1. Brian Trombino

Title: President & CEO, RPA Energy Inc.

Email: btrombino@rpaenergy.com

Telephone: (516) 858-3352

Qualifications: Brian Trombino has four or more years experience with enterprise financial administration responsibilities, buying and selling power and energy in wholesale markets, and four years electric system operational experience. He is the Founder and Chief Executive Officer of Utility Expense Reduction, UER Energy Services, and Competitive Energy Solutions. Mr. Trombino has been active in the energy space for over six years. Along with starting two New York based ESCO's (UER and UER Energy Solutions) he also owns and operates Competitive Energy Solutions, a national energy brokerage. Prior to his involvement in the energy sector, he worked in the Financial Service industry as a Treasury Bond Broker at ICAP. **Please also see extended resume in Attachment 24_Manual Qualifications.**

2. Kevin LaGuardia

Title: Chief Operating Officer, RPA Energy Inc.

Email: kevin@uerus.com

Telephone: (347) 801-2677

Qualifications: Kevin LaGuardia has four or more years experience with enterprise financial administration responsibilities, buying and selling power and energy in wholesale markets, and four years electric system operational experience. Kevin has over twenty years experience in the energy sector, including buying and selling power in the wholesale markets and more than one year of experience working for an entity that is a member of PJM, including as General Manager of Retail Operations and Asset Optimization for South Jersey Energy, Business Operations Manager at PPL EnergyPlus, LLC, and Retail Electric Operations Manager at Hess Corporation. **Please also see extended resume in Attachment 24_Manual Qualifications.**

AGENTS/CONTRACTORS

1. Robert Hoenig

Title: Operations Manager, EC Infosystems

Email: bhoenig@ecinfosystems.com

Telephone: (516) 874-8002

Qualifications: Bob Hoenig has over four years electric system operational experience. He has worked at EC Infosystems for over four years, and has been a director of technology support for several energy and

energy support companies including Nortel and Verint Systems, Inc. **Please also see LinkedIn page at: <https://www.linkedin.com/in/roberthoenig>**

2. Victor Ferreira

Title: President, Big Apple Energy, LLC

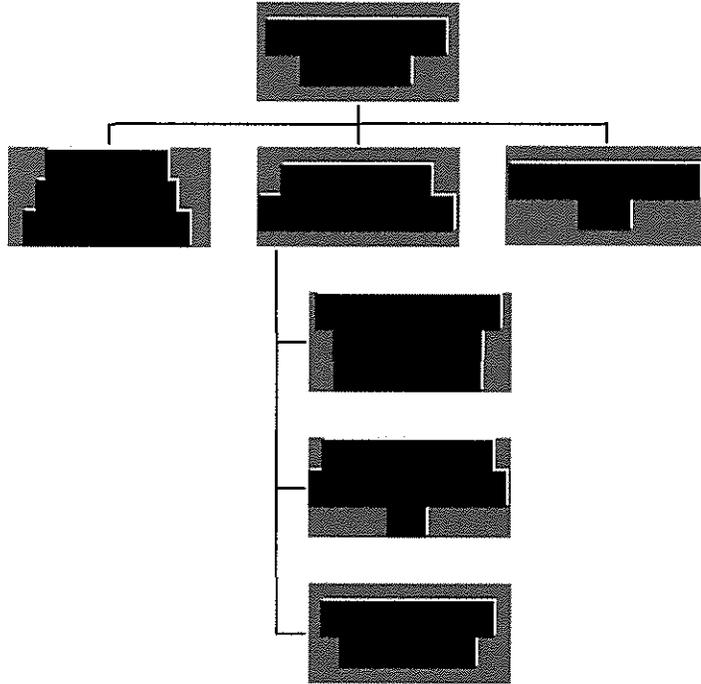
Email: vferreira@bigappleenergy.com

Telephone: (516) 558-7966

Qualifications: Victor Ferreira has four or more years experience with enterprise financial and administration responsibilities including profit and loss responsibilities, four years experience buying and selling power and energy in wholesale markets. For the last eighteen years, he has been President of Big Apple Energy, a national energy-marketing firm that focuses on natural gas, which provides its services to wholesale marketers and offers consulting services to large end users on energy utilization and utility rate structure analysis. Please see **Attachment 24_Manageirial Qualifications for contractual documentation**, and please also see **LinkedIn page at: <https://www.linkedin.com/in/victor-ferreira-25908a7>**

451.340(b) *The applicant shall include in its application an exhibit containing a corporate organizational chart and indicating the position of the persons or agents who are being used to meet the requirements of this Section.*

Corporate [REDACTED]



Brian Trombino

Chief Executive Officer and President

Professional Summary

Brian Trombino is the Founder and Chief Executive Officer of Utility Expense Reduction, UER Energy Services, Competitive Energy Solutions and Call Verification Company. Mr. Trombino has been active in the energy space for over eight years. Along with starting two New York based ESCO's (UER and UER Energy Solutions) he also owns and operates Competitive Energy Solutions, a national energy brokerage. Mr. Trombino holds a degree in Business from Hofstra University. Prior to his involvement in the energy sector, he worked in the Financial Service industry as a Treasury Bond Broker at ICAP.

Experience

President and CEO

May 2010 to Present

Utility Expense Reduction, LLC – New York, NY - Garden City, NY

President and CEO

February 2011 to Present

Competitive Energy Solutions Corp. – New York, NY - Garden City, NY

President and CEO

October 2011 to Present

Utility Expense Reduction Energy Services, LLC – New York, NY - Garden City, NY

President and CEO

March 2013 to Present

Call Verification Company – New York, NY

Education

Hofstra University

Hempstead, NY

Business

SYLVESTER ALLEN

(347) 394-3823 SYLVESTER@UERUS.COM

COMPLIANCE EXECUTIVE

QUALIFICATIONS PROFILE

Highly self-motivated and results-driven professional with more than 10 years providing high-performance compliance management and continuing education in the energy solutions business, telecommunications, and the academe. Detail-oriented, analytical and methodical with critical thinking to resolve work issues even under stressful work conditions. Well-organized with multitasking skills that optimize limited resources to achieve outstanding results from concurrent tasks. Strong people management and interpersonal communication skills that inspire confidence while forging teamwork with colleagues across diverse ethnicities.

KEY EXPERTISE

- Marketing & Sales (Trad. & Online)
- Social Media Marketing
- New Business Development
- Customer Service Management
- B2B/B2C Sales Management
- Relationship Management
(Customers, Public, & Suppliers)
- Internal Process Audit
- Service Quality Management
- Process/Workflow Improvement
- Continuous Quality Improvement
- Negotiations & Diplomacy
- Quality Assurance & Compliance
- Policies & Regulatory Compliance
(i.e. OSHA, ISO etc.)
- Staff Supervision & Training
- CAPA (Corrective & Preventive Action) Non-Conformity Management
- Instructional Design Models: (Dick & Carey, Robert Gagne's Model, & ADDIE)
- Training Records & Document Management

PROFESSIONAL EXPERIENCE

Director of Compliance, UTILITY EXPENSE REDUCTION, LLC

Feb 2013 – Present

Provided strategic direction, ownership, and motivation in business-aware process management. Oversee document control, records archiving, corrective and preventive action planning, non-compliance management, and process-based staff development. Organize and implement Customer Satisfaction Surveys, analyzing the results and communicating results to management. Interact with customers for improvement proposals. Manage internal management and process audits to reveal non-conformance to standards and policies. Interact with employees on quality issues.

- Conduct process metric analysis to ensure company compliance with all standards and regulations.
- Developed enterprise-wide QA & Compliance Plans and operating manuals.

Corporate Trainer, AEGIS GLOBAL ACADEMY

May 2012 – Feb 2013

Managed daily operations of training programs to ensure seamless delivery of courses and materials, and timely completion of other developmental activities. Conducted needs assessments; designed and developed coursework for all areas of operations and sales. Integrated blended learning solutions into curriculum. Obtained course content through SMEs and other sources. Delivered courses harnessing technology solutions in virtual training, self-study, e-learning, and small group tutorials. Conducted skill assessments. Collaborated with internal and external content experts to ensure accuracy of program content and reflect the latest developments. Collaborated with other departments to establish training needs across the organization. Kept abreast with industry developments in ensure execution of best-of-breed curriculum.

- Ensured quality of coursework and LMS through evaluation and effectiveness measurements of training programs.
- Developed and conducted train-the-trainer programs for contract trainers.

Corporate Trainer/Manager, AT&T

Aug 2005 – May 2012

Developed and delivered a comprehensive, corporate training program addressing organization's needs. Prepared and coordinates training materials. Identified and developed innovative and creative learning techniques such as e-learning, visual aids, etc. Administered training programs directly or authorized trainers. Collaborated with process owners on subject matter relating to specific job responsibility training. Monitored and measured effectiveness of all training programs. Worked with key executives to improve management level training.

EDUCATION & CREDENTIALS

B.A.Sc., Pre-Medicine/Pre-Medical Studies, GPA: 3.8, JACKSONVILLE UNIVERSITY • Jacksonville, FL (2006)

Professional Training & Certifications

- Instructional Technology Certified, Instructional Technology Development NYIT (2012 – 2014)

Community Involvement:

- Trainer: New York City Department of Health and Mental Hygiene (May 2011 – Present)
- House Builder Volunteer: Habitat for Humanity Jacksonville (Aug 2010 – Jun 2011)
- Fundraiser: Jacksonville Symphony Orchestra (Sep 2008 – Jun 2011)

KEVIN LAGUARDIA

3 Cory Court
Mountainside, NJ 07092
908.790.0933-H / 908.623.7286-C
kvnlgd@gmail.com

Seasoned team leader with 20 plus year career track highlighted by rapid advancement based on top-flight performance in operations, supply chain, and sales & marketing. Analytical thinker with talent for identifying business opportunities and challenges and creating innovative plans, programs, processes, and systems that increase operational efficiency, minimize costs, and produce double-digit sales and revenue growth. Strong technical acumen with expert qualifications in forecasting, inventory management, billing, supplier relations and data analysis.

- Regulatory Compliance
- Sales/ Business Development
- Product Structuring / Development
- Client & Vendor Relations
- Channel Partners Management
- Revenue Management
- Negotiations
- Project Management
- Forecasting
- C-level communications
- Procurement
- Leadership
- ETRM/ ERP
- Business Analytics
- Risk Management
- Change Management
- Strategic Planning & Analysis
- P&L / Budget / Cost Control
- Mergers & Acquisitions
- Marketing
- Energy Management

PROFESSIONAL EXPERIENCE

Utility Expense Reduction, New York, NY

May 2016 – Present

UER is a local private company dedicated to providing organizations with competitive prices, personalized service, and innovative energy solutions.

Chief Operating Officer

- Develop and establish operating policies consistent with the CEO's broad policies and objectives and ensure their adequate execution
- Appraise and evaluate the results of overall operations regularly and systematically, and report these results to the CEO
- Ensure that all activities and operations are performed in compliance with local, state, and federal regulations and laws governing business operations
- Provide financial and decision support to company owner as well as lead the preparation of financial reporting and executive dashboards
- Subject matter expert of the retail/ wholesale energy pricing process, supply operations including model and product development
- Train, coach, motivate, recruit and develop sales staff through embracing world-class sales competencies
- Leadership of sales staff to increase revenue and market share through integrated marketing solutions
- Valuation of potential mergers and acquisitions or market entries
- The ability to quickly assess situations, establish superior partnerships and relationships with peers, business leaders, and local clients

Direct Energy, Woodbridge, NJ

May 2015 – May 2016

Direct Energy is fully owned by UK-based Centrica plc, a billion dollar company with over 30 million customers worldwide.

Consultant

Directed the transitioning of data management, short-term and long-term forecasting from the Houston office to Woodbridge office, while doing so guided outside vendors supporting the forecasting processes in streamline and building a scalable forecasting system that integrates into the company's ETRM and ERP systems

Consultant – (Robert Half)

Managed the Power Spot Market Cash PnL in the risk management business unit, supporting trading operations, IT department, product controls plus providing input to planned system changes with streamlining processes and increasing efficiencies with the following responsibilities:

- Mark to market analysis and reporting
- Forward markets and volatility as it applies to the energy portfolio, physically and financially
- Participate in the design of structured products from billing to proper hedging of the product to minimize risk

Plymouth Rock Energy, Woodmere, NY

2014 – 2015

Chief Operating Officer

Experienced professional with strong leadership and team building skills to execute on the company's strategic short and long term goals set forth by the board of directors plus execute all directives of the CEO, by marshaling resources to the most productive uses with the goal of creating maximum value. Manage day to day retail, supply and sales operations with the following responsibilities

South Jersey Energy, Hammonton, NJ

2013– 2014

South Jersey Energy plays an integral role in South Jersey Energy Solutions and South Jersey Industries developing energy solutions in the deregulated natural gas and electricity markets.

General Manager, Retail Operations & Asset Optimization

Responsible for the procurement and management of all the fuel requirements at Energenics/Marina owned or partner owned facilities. Primary focus will be to maximize profitability of all natural gas contracts, electric contracts, renewable projects including incremental generation into the appropriate ISO. Additionally, managed the strategic development of the retail gas and electric business segments. Provide direction to South Jersey Energy's energy supply and operational function with the following responsibilities:

- Developed daily and future trading strategy in conjunction with Risk Management Policy in both energy and RECs.
- Accountable for the operational and financial performance of the SJE business unit. Evaluate the profitability of various business segments and potential strategic alliances.
- Lead the strategic planning process for corporate and other business units
- Identified and valued possible mergers and acquisitions in the Retail power and Natural Gas segment
- Responsible for directing sales efforts and coordinating offers with sales and marketing strategies including decisions with respect to price, channels, term, etc.
- Managed resource needs with market opportunities by redirecting or contracting staff levels accordingly.
- Developed long-range gas and electric supply strategies including oversight of functions responsible for executing monthly energy requirements and energy purchasing strategies.
- Tracked market conditions and made decisions with respect to supply, sales and resource management accordingly.
- Directed the annual budgeting/strategic planning process. Prepare annual budget and monitor performance against budget.
- Developed operating procedures for all business segments that ensure separation of duties and internal control.
- Represent South Jersey Energy Company as senior-level manager in various outside organizations

PPL EnergyPlus, LLC, Allentown, PA

2011– 2013

PPL EnergyPlus is the energy marketing and trading subsidiary of PPL Corporation, a Fortune 500 energy company based in Allentown, Pa with operations in Kentucky and the UK.

Manager, Business Operations (2011 -2013)

Manage and support PPL Energy Plus' retail and wholesale power marketing by managing the retail pricing, retail operation process & sales / marketing. This includes but not be limited to customer relationship support, market research analysis, transaction analysis pricing coordination and development, plus managing the operational support for the business, including the areas of customer enrollments/drops, billing, deal capture, management of customer relationship system, development and maintenance of business metrics and business reports, ownership of the development and documentation of the business processes and systems, and other functions as determined by the business unit. Managing 15 plus direct reports.

- Directing the development and execution of a online system to track and manage proposals, tied to the CRM system and retail billing system as well as the development and analysis of a P&L process down to customer level; system is projected to reduce inefficiencies and customer response time plus increase customer satisfaction
- Managed the market entry analysis for all Residential and Commercial segments which include market availability, tariff analysis, head room analysis of EDC's price to compare to better forecast financial impacts and market penetrations; successfully serving load in all PA, NJ, MD and DE which has doubled gross margins.
- Developed the customer acquisition processes for the Residential customer segments which included web services, enrollments, deal capture, customer care, P&L development and reporting, collaborating with other departments to identify key
- Led the development of standardizing transaction reports, transaction summaries and other processes/ procedures to effectively manage market data, transaction opportunities and transaction results plus increase efficiency in the bid to bill process

- Key member of the M&A team for the retail business segment
- Established variance reports to capture pricing and cost components for development of product and pricing structures and marketing strategies for the C&I and Mass Market segment that increased accuracy and profitability by exceeding year end gross margin goals by 16% for 2012

Manager, Retail Operations

Manage and support PPL EnergyPlus' retail and wholesale electric marketing efforts by supervising the operational support for the business, including the areas of customer enrollments, billing, product structuring, deal capture, settlements, management of customer relationship system, government RFPs, development and maintenance of business reports, ownership of the development and documentation of the business processes, reporting management, market / regulatory support and other functions as determined by the business unit.

HESS CORPORATION, Woodbridge, NJ; New York, NY

2001–2011

*Global integrated Energy Company operating in the Exploration and Production (E&P) and Marketing and Refining (M&R) segments.***Manager – Utility Sales (2010– 2011)**

Managing all default service contracts with Electric Distribution Companies (EDCs) in the deregulated states where Hess currently provides electric service. Primary point of contact between the EDCs and Electric Operations, responsible and accountable for all aspects of serving default service contracts including contract negotiations, pricing, settlement and reporting. Advocate procurement process improvements at the state regulatory level. Coordinate all necessary support within the Retail and Wholesale Electric Operations areas, Credit Support, Legal, and Middle and Back office to ensure that Default Service transactions are managed in an efficient and profitable manner to maximizing P&L and ROCE of this business area.

Manager, Retail Electric Operations (2007–2010)

Promoted to drive electric sales to leading utilities across the New England and mid-Atlantic regions. Direct all facets of daily business including short- and long-term electric load forecasting, product structuring, asset management and P&L reporting to ensure profitability. Hold P&L responsibility of \$30M+ annual gross profit.

- Built EDC (utilities) Sales Program from the ground up, cultivating relationships with regional utilities and negotiating supply master agreements that account for up to 45% of electric volumes and significantly increased profit margins.
- Spearheaded development and execution of online system to track and manage proposals, tied to the CRM system and retail billing system as well as enable analysis of P&L down to customer level; system is projected to reduce expenses by up to 15%.
- Completed acquisition project 2 months ahead of schedule and 8% under budget as Transition Manager, evaluating and migrating high performance staff, processes, data, and software to enhance product structuring, billing, and wholesale supply.

Manager – ISO Services (2006–2007)

Managed all RTO requirements, advocated issues of interest related to retail and wholesale markets, monitored rule changes and communicated to the structuring group with the necessary input and resources to improve confidence and accuracy, collaborated across business units by providing knowledge of policy changes. Tracked transmission and capacity outages which have basis impacts for better view of the markets to get some competitive pricing advantage

- Supported the advocacy of retaining reasonable levels of unsecured credit for LSEs in the ISO markets with collaboration of internal business units
- FERC advocacy: promoted the Business interests and developed Hess' profile at the FERC by submitting regulatory filings with the assistance of Legal and Commercial operations

Senior Product Logistics Coordinator (2004–2006)

Managed logistics for ordered product including vessel lift/load scheduling and import/export documentation to ensure timely deliveries that met production schedules. Oversaw refinery finished product inventory levels and served as primary point of contact for all vessel, quality, inventory, and security clearance matters.

- Championed \$875K annual demurrage cost reduction – minimizing tank inventory levels 10% and administrative work by 50% – by building an in-house system capable of communicating with SAP and other software to establish inventory, cost, and scheduling accountability.

Manager, Electric Operations (2001–2004)

Tasked with leading penetration of new electric retail markets, analyzing P&L, reconciling electric and wholesale portfolios, and creating tactical programs to ensure success. Controlled electric commodity retail pricing desk.

- Utilized company's strong financial standing and industry contracts to capitalize on power auction buy/sell opportunity, negotiating back-to-back \$25M deal that generated a windfall net profit.
- Established and expanded market presence in New York, mid-Atlantic, and the northeast by designing and leading strategic electric retail marketing program. Created competitive pricing structures, provided key support to sales and marketing team, and hired and trained additional staff to triple electric commodity sales.
- Generated \$500K annual revenue growth by replacing antiquated in-house forecasting and scheduling, pricing, and billing programs with a single database, decreasing over scheduling of power at peak times while simultaneously reducing reconciliation time 50% and billing errors 10%.

PUBLIC SERVICE ENTERPRISE GROUP (PSEG), Newark, NJ

1999–2001

*Publicly held diversified energy company and one of the nation's 10 largest electric companies with \$13.3B in annual revenue.***Energy Buyer (2000–2001)**

Determined strategy and plan to secure lowest optimal price paid throughout customer portfolios by balancing risk strategy against market pricing. Fostered strong customer relationships, meeting one-on-one to evaluate portfolios for opportunities and risks, provide market condition updates, and recommend upcoming procurement prospects. Discussed potential savings with suppliers and coordinated contract negotiations, commodity and services sourcing, and proposal requests to meet all business requirements.

Rates Analyst (1999–2001)

Monitored and reported on state regulatory activity impacting company, working closely with state and federal agencies. Assisted in preparation of state regulatory filings and tariffs including submitted testimony and exhibits. Participated in development of regulatory strategy by conducting analysis to support business objectives in the area of rates, rate design, and tariff services.

- Streamlined procedures through the development of a cost of service analysis for rate cases and risk assessment model.

BOC GASES, Murray Hill, NJ

1997–1999

*A company of The Linde Group supplying industrial, medical, and scientific gases and equipment in 30 countries; \$13B in revenue.***Operations / Distribution Financial Analyst**

Held full oversight of \$150M budget, developing integrated revenue/expense analyses, projections, reports, and presentations for 75 distribution depots to encourage top financial performance. Worked in collaboration with all organizational units to ensure consistent reporting, guidelines, policies, and procedures.

SUN CHEMICAL, Staten Island, NY

1994–1997

*World's largest producer of printing inks and pigments; more than \$3.5B in annual sales.***Buyer**

Assured alignment of raw materials inventory with production plan. Organized shipping to internal and external customers, from obtaining necessary documentation and certifications for hazardous shipments through procuring packaging materials and laboratory supplies. Negotiated chemicals and transportation purchasing contracts as well as all freight contracts.

- Formulated and executed new procurement strategy for domestic and international raw materials, securing new vendors and negotiating new pricing and terms and conditions to decrease costs by \$1.5M – a 10% reduction.
- Advanced inventory control by instigating implementation of warehouse locator system, reducing stock-outs 50% and minimizing over-purchasing of raw materials.

PUBLIC SERVICE ENTERPRISE GROUP (PSEG), Newark, NJ

1986–1994

*One of the nation's leading publicly traded diversified energy companies.***Customer Service Representative**

Orchestrated key initiatives to improve business processes. Implemented marketing programs, conducted extensive account and billing analysis, and worked closely with field staff.

Bookkeeper**Collection Representative**

LICENSES & CERTIFICATES

New Jersey Insurance License – Property, Casualty, Life and Health

EDUCATIONAL CREDENTIALS

MBA, Business, Fairleigh Dickinson University, Teaneck, NJ

BS, Accounting / Finance, St. Peter’s College, Jersey City, NJ

Coursework & Training

- AGA Rates Course, University of Wisconsin
- NYISO Market Training
- PJM Market Training
- Managing People and Processes
- Logistics Seminar – CPE Credited Course, Penn State University
- Fundamentals of Cost Accounting, AMA (18 CPE Credit Hours)
- NE-ISO Market Training
- Six Sigma

TECHNOLOGY PROFILE

Systems & Tools

- Endur – Trading Position Reporting Tool
- NirvanaSoft – Retail Commodity Billing System
- ISO/ RTO – NYISO, PJM, NE-ISO
- MicroStrategy Business Intelligence
- SAFARI – Ensite Billing System
- Aligne – Back office software
- Social Media
- nMarkets – Power Pool Reporting Tool
- Salesforce CRM
- Vessel Positioning System (VPS)
- Zainet
- SAP
- Allegro – Energy Trading Risk Management tool
- Google AdWords

Schedule A

Proposal
for
Energy EDI Outsourcing

By
ec infosystems^{inc}

February 5, 2016
RPA Energy, Inc.

Table of Contents

EXECUTIVE SUMMARY 3
 INTRODUCTION..... 4
 EC INFOSYSTEMS OVERVIEW..... 4
 EC INFOSYSTEMS EDI SERVICE CENTER 4
 EDI SUPPORT 4
 EC INFOSYSTEMS SERVICES TO ESCOS 5
 CUSTOMER ENROLLMENTS, CHANGES, DROPS & REINSTATEMENTS 5
 METER USAGE & HISTORICAL DATA 5
 CUSTOMER BILLING 5
 CUSTOMER BILLING FOR TEXAS 6
 EC INFOSYSTEMS CUSTOMER ACTIVITY TRACKING PORTAL (UTILIPORT) 7
 SCOPE OF PROPOSAL 8
 INBOUND PROCESSING TIMES 8
 OUTBOUND PROCESSING TIMES 8
 ERROR HANDLING..... 9
 RECOVERY 9
 ASSUMPTIONS 9
 SCHEDULES AND PAYMENTS 10
 LATE FEES..... 12
 REINSTATEMENT FEES 12
 CUSTOMER SERVICE..... 12
 GENERAL 13
 OUR TRADING PARTNERS 17

ec infosystems.

Executive Summary

EC Infosystems is a Billing/CIS & EDI Professional Services Company located in Uniondale, New York. EC Infosystems was started by ex-Sterling Software employees. Today EC Infosystems is a vibrant EDI & Billing/CIS software company having over 300 customers across the United States, Canada, Mexico and Europe in the Outsourcing Division, Professional Services Division and Consulting Division combined.

EC Infosystems is *the* largest EDI vendor in the Deregulated Energy marketplace. EC Infosystems offers outsourced EDI transaction management services through EC-Central (online portal for Transaction Entry), TrueTrack (Free Tracking Portal) and Utiliport (Advanced online portal for transaction tracking and management). EC Infosystems is a member of FREDI and is actively involved with a number of BPU/PUCs around the country.

EC Infosystems also offers a leading Billing/CIS (Utilibill) solution for the deregulated energy vertical for an integrated best-of-breed solution that is proven, safe, reliable, secure and scalable.

Scope of work covered by the proposal

[REDACTED]

Infosystems will support those aforementioned transaction sets in those markets.

EC Infosystems Transaction Response Monitoring & Tracking system:

[REDACTED]

Introduction

[Redacted]

[Redacted]

- [Redacted]

EC Infosystems EDI Service Center

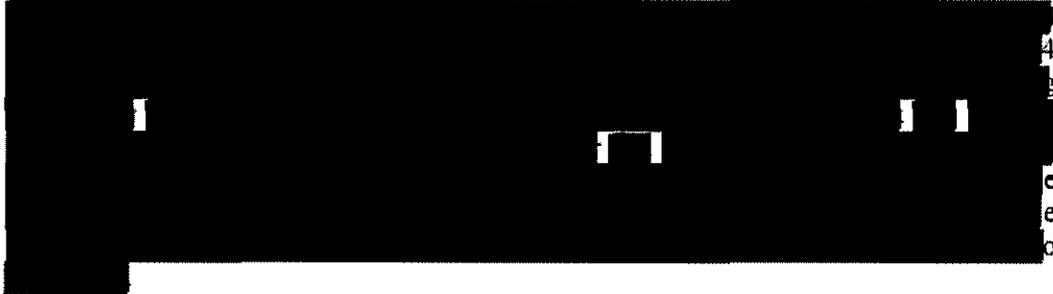
[Redacted]

EDI Support

[Redacted] and outgoing EDI transmissions to ensure their

EC Infosystems Services to ESCOs

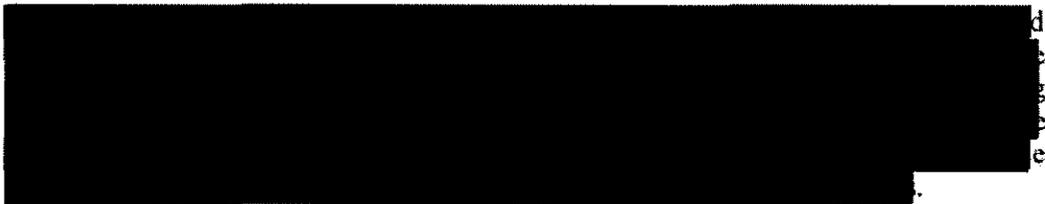
Customer Enrollments, Changes, Drops & Reinstatements



Meter Usage & Historical Data



Customer Billing



Dual Billing



Consolidated Billing, Utility Bill Ready – UBR



Account Assignment

[REDACTED]

Payment Advise ment

[REDACTED]

Customer Billing for Texas

[REDACTED]

[REDACTED]

EC Infosystems Transaction Tracking System

[REDACTED]

EC Infosystems Customer Activity Tracking Portal (Utiliport)

[REDACTED]

[REDACTED]

[REDACTED]

Scope of Proposal

[REDACTED]

[REDACTED]

Inbound Processing Times

[REDACTED]

[REDACTED]	[REDACTED]
GISB	VAN
[REDACTED]	[REDACTED]

Inbound Times – Saturday

GISB	VAN
[REDACTED] g etc.	[REDACTED]

Outbound Processing Times

[REDACTED]

Weekday Outbound Processing Schedule

Schedules and payments

[REDACTED]

Monthly Mailbox Fee per DUNS number (Required)
Additional Mail Box per DUNS number (Optional)

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Billing

[REDACTED]

Late Fees

[REDACTED]

Reinstatement Fees

[REDACTED]

Backup & Recovery

[REDACTED]

Customer Service

Technical Support will be provided Monday through Friday from 8:30AM to 5:30PM EST.

General

1) [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

6) [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

12) The following key personnel will be involved for RPA ENERGYEDI Transaction Management Services:

EDI Escalation Contact list		
Support Contact	Purpose	Business Hours
[REDACTED]	[REDACTED]	[REDACTED]

13) [REDACTED] t
[REDACTED] a
[REDACTED] e.

Data

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED] 1-800

[REDACTED]

ec infosystems.
ec infosystems_{INC}

50 Charles Lindbergh Blvd, Suite 411 Uniondale NY 11553 Tel: (516) 874-8000

EDI Service Center Agreement

[REDACTED]

[REDACTED]

1. Services

[REDACTED]

2. Term

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

5. Changes

[REDACTED]

6. Force Majeure

[REDACTED]

6.3 Notification.

7. Limitation of Liability; Indemnity.

7.1

8. Customized Software

9 Confidential Information

[REDACTED]

10. General

Entirety of Agreement. This Agreement constitutes the entire agreement between

[REDACTED]

ec infosystems.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

IN WITNESS WHEREOF, I have hereunto set my hand and the seal of the said Corporation, this 1st day of August, 1988.

[REDACTED]

[REDACTED]

PROPRIETARY

Natural Gas Sales Agreement



2. **Notices.** Except otherwise provided for herein, any notice, request, demand, or statement pursuant to this Agreement must be in writing and will be deemed given when deposited in the United States mail, first class postage prepaid, or when received by fax or reputable express service directed to the parties as follows:

SELLER: BIG APPLE ENERGY

8800 Jericho Turnpike - Suite 110E
Syosset, New York 11781
Fax: 516-708-2558

BUYER: Utility Expense Reduction Corp

401 Franklin Avenue - Suite 103
Garden City, N.Y. 11530

Fax:

