

Attachment C

Scott M. Cotner

Career Summary 12 years experience in retail operations, management, marketing and sales of products and services in the retail electric and gas industry.

Work experience 3/01 – Present Dynegy Energy Services Houston, TX

Manager – Midwest C&I Power Asset Management

Overall responsibility for managing our daily commercial commitments in the retail sector of the Midwest region. Responsible for identifying operational requirements to serve retail customers in each State, ISO and utility service territory. Working closely with retail originators to support analysis of retail markets and sales opportunities. Ensuring that the deal specifics of any retail confirmation are communicated to the trading, scheduling, risk and accounting groups. Coordinating efforts of the trading group to meet our retail commitments. Organizing historical customer consumption data to utilize in the load forecasting process. Working with load forecasting model development to assign each customer to a retail load portfolio. Coordinating customer enrollment process with EDI service provider. Producing day ahead forecast for retail load portfolios. Advising the Accounting organization on retail billing and settlement. Developing reports to meet market-reporting requirements as defined.

12/99 – 3/01 Dynegy Energy Services Houston, TX

Product Manager – Energy Information Services

Overall product line management and P&L responsibility for the Energy Information Services (EIS). EIS includes utility accounting software and professional services such as: The Utility Manger™, EQ Network™, EQ™Rates Tool and EQ™Service Bureau. Responsible for product life cycle management including product or service extensions. Providing strategic direction for integrated marketing and promotional campaigns and coordinating with Marketing Communications Group for execution. Developing distribution/sales channels. Providing marketing support for direct sales and distribution/sales channels. Establishing and maintaining pricing policies. Developing and approving all proposals and contracts. Providing technical sales assistance. Coordinating new customer project start-up with Product Delivery and Accounting. Providing monthly P&L reports to upper management.

10/98 – 12/99 Illinois Power Decatur, IL

Regional Manager

Team leader for sales, local presence and leadership team efforts within the region. Responsible for attracting and retaining retail customers and increasing profitability and customer satisfaction within the region. Providing personalized service to assigned commercial and industrial retail customers. Selling of retail marketing value added products and services. Lobbying city, state and federal officials on proposed legislation that is of vital concern to

company and stockholders. Official media spokesperson in the region.

10/95 – 10/98 Illinois Power Decatur, IL

Manager – Financial Institutions, Insurance & Telecommunications Group

Responsible for developing and implementing group and customer specific plans to retain and grow key retail customers. Managing profitability and customer satisfaction within the group. Understanding key business, facility and technical issues. Identifying customer needs and working with program development staff to meet the needs of the group. Developing and nurturing personal relationships with decision-makers and energy buyers. Selling retail value added products and services.

11/93 – 10/95 Illinois Power Decatur, IL

Senior Marketing Support Analyst

Responsible for assisting in the identification, creation, delivery and promotion of retail marketing programs. Developing and maintaining customer databases. Monitoring and analyzing marketing data, trends and competitive issues for the evaluation of sales and retention programs and strategies in order to achieve strategic and financial goals and objectives.

9/91 – 11/93 Illinois Power Decatur, IL

Senior Marketing Planning Analyst

Responsible for the development and distribution of Illinois Power's quarterly newsletter to large commercial and industrial retail customers. Developing and maintaining marketing database of customer information. Providing cost comparisons of electricity and gas for competing utilities. Monitoring profitability of customer rate classifications.

12/98 – 9/91 Illinois Power Decatur, IL

Rate Analyst

Responsible for coordinating regulatory filings to Illinois Commerce Commission. Assisting with the development of testimony and exhibits for rate case filings. Developing responses to intervenor data requests. Assisting with revenue forecast and embedded cost modeling. Monitoring electric rate cases in United States and providing summaries of key issues to management.

Education

1985 - 1989 Illinois State University Bloomington, IL

Bachelor of Science in Finance

Bachelor of Science in Economics

CHERIE STEIGERWALD

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TRANSMISSION TRADER, Dynegy, Houston, TX, May 2001-Present

Effectively manage all existing and new transmission positions daily and term. Track the movement of excess Dynegy generation sold into the market utilizing existing and new transmission positions. Work closely with traders to optimize daily physical positions. Focus on Midwest and Southeast Regions.

ANALYST, Dynegy, Houston, TX, March 2000-May 2001t

Liaison between DES retail marketing efforts and DMT wholesale trading, transmission and scheduling. Forecast aggregated loads, maintain interval meter database, coordinate with risk management and accounting, and handle daily operational issues as they arise.

SCHEDULER, Dynegy, Houston, TX, May 1999-March 2000

Scheduled Mid-C and COB. Responsibilities included counterparty communication, pathing and NERC tagging to ensure physical flow and financial accountability for all trades done in regions.

ANALYST, Dynegy, Houston, TX, June 1998-May 1999

Performed analysis on Dynegy's west coast assets and California markets including the upkeep of daily spreadsheets. Responsible for the development and maintenance of a merchant plant activity database.

EDUCATION

B.A. Leisure Studies, Salisbury State University, 1993, Magna Cum Laude
Minors – Marketing Management & Communication Arts

Jennifer L. Chapman

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Employment History

- 6/01- Present **Dynegy Energy Services – Houston, Texas**
 Commercial & Industrial Asset Management
Asset Management Representative – Responsible for customer electric load forecasting within ERCOT, including IDR meter and non-IDR meter customers. Responsible for customer enrollment, load management and market reporting requirements. Tools used include statistical modeling applications, excel spreadsheets, etc. Duties require interaction with ERCOT, external market participants, the Public Utility Commission, as well as, origination, internal trading groups, scheduling, risk reporting and accounting.
- 01/99-10/00 **Aquila Energy Marketing Company- Houston, Texas**
 Commodity Transaction Analysis Group
Wholesale Gas Analyst – Responsible for deal analysis and valuation of structured transactions, including asset management, storage and transport optimization, fuel supply, power generation, weather derivatives, option and risk management deals in the Northeast, Mid-Atlantic, Southeast and Gulf Coast regions of the U.S. Tools used in deal analysis include storage models, pre-pay models and asset management models. Also responsible for the administration of closed deals, including system entry, accounting and reporting. Duties require interaction with trading, operations, legal, risk accounting and contract departments on a regular basis.
- 07/98-12/98 **Koch Gateway Pipeline Company - Houston, Texas**
 Operations
Account Manager - Maintain and build relationships with shippers on the pipeline. Assist customers with nomination and confirmation difficulties. Insure the integrity of nominations and balances on the pipeline.
- 09/97-06/98 **Koch Producer Services Company - Houston, Texas**
 Risk Management Services
Account Manager - Maintain and build relationships with current and prospective internal and external risk management clients. Market, execute and close OTC risk management products (swaps and options) in crude oil, natural gas and refined products. Assist customers with understanding and implementing customized hedging strategies.
- 10/94-08/97 **Hornsby & Company, Incorporated - Houston, Texas**
Commodity Broker - Provide clients with execution of NYMEX crude oil, heating oil, unleaded gas, natural gas, propane, option contracts and spreads. Maintain account positions, margin requirements and commissions for clients.
- 01/94-09/94 **Kidder, Peabody & Company, Incorporated - Houston, Texas (sold to PaineWebber in 1994)**
 Energy Futures and Derivatives Group
Commodity Broker - Provide clients, both domestic and international, with futures execution of NYMEX crude oil, heating oil, unleaded gas, natural gas, propane and option contracts, as well as, IPE Brent crude and gas oil contracts. Maintain positions, margin requirements and commissions for all accounts. Developed and maintained a billing system for trading accounts that was responsible for over \$600,000 per year in revenue.
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Industry Licenses

NASD Series 3 - Commodity Broker (expired)
NYMEX ACCESS Operator (expired)

Computer Skills

Proficient in MS Windows 2000, MS Outlook, MS Word, MS Excel, RiskWorks and ACT.
Proficient on the Internet with MS Internet Explorer and Netscape browsers.
Familiar with Bloomberg, Reuters, CQG data systems.

Education

University of Houston - Houston, Texas
Bachelor of Science in Business Administration

Major in Finance, Minor in Psychology

Katherine C. Liu

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OBJECTIVE

To obtain a challenging full-time position with a growth-oriented company offering opportunities for advancement and professional development.

EDUCATION

Texas Tech University
Finance, Bachelor of Business Administration

Lubbock, TX
August 1994-May 1999

GPA 3.5/4.0 in major

EXPERIENCE

Dynegy, Incorporated
Power Scheduler

Houston, TX
05/01-Present

- Verify accuracy of volumes and rates accruals.
- Interact with multiple counter parties to find the best possible flow of power.
- Accurately communicate with traders and customer on current position and position changes and prepare daily reports.
- Maintain positive working relationship with customers, vendors, co-workers.
- Ability to prioritize tasks in high-pressure environment.

Risk Management/Dynegy Direct

Business Management Representative

10/00-05/01

- Daily management of the Coal/Emission/Weather derivatives book (financial/physical).
- Daily P/L reporting and analysis, monitoring market condition relative to risk, deal entry into the trading system and properly capturing and reporting all risk components.
- Responsible for explanations concerning the Greek components of the physical and financial option portfolio, overseeing the forward pricing, basis and volatility curves.
- Conducting End Of Day process in closing the books.
- Ensure a close link between the Structured Transactions and Trading Analytic desk.
- Coordinator for Dynegy Direct for Power, Coal, and Emission.

Analyst I, II

Physical Settlements

06/99-10/00

- Actualized and settled natural gas and barge volumes with counter parties.
- Reported variances and tied earnings to Mid-office and general ledger during monthly close.
- Informed and explained deal discrepancies to traders.

Accounting Tasks

- Reconciled the natural gas and butane account, which exceeded 12 million dollars.
- Tracked outstanding receivables and calculated monthly Account Receivable turnover ratio.
- Prepared cash forecast and statistical reports.
- Analyzed and explained monthly natural gas and butane activity to management.
- Retrieved over \$80,000, which was originally considered unrecoverable.
- Provided suggestions to IT group on system improvements.

Farmers Insurance

Intern

Houston, TX

Summers of 1996-1999

- Rationalized the advantage and disadvantage of different insurance policies that would be the most cost effective for the policyholder.
- Evaluated property damages with the field agents and assessed loss.
- Processed expense payments for the insurance branch while ensuring the account was balanced.
- Developed interpersonal and communication skills, having dealt with a variety of clients and staff members.
- Generated a list of potential clients to insurance agents and documented the success rate.
- Became familiarized with the daily operations of the insurance industry.

SKILLS

Licensed Real Estate Salesperson; Abacus; Xtra; Nucleus; Allowance Tracking Workstation; PeopleSoft; RightAngle; Microsoft Office; Windows 98/00; Lotus Notes; Fluent in Mandarin Chinese and Cantonese

REFERENCES

Available upon request

Scott Gowder
Transmission Trader
Dynegy Marketing and Trade

- I have 10 years of experience in the utility/energy trading industry
- My current responsibilities include acquiring transmission for both wholesale and retail transactions, managing our physical positions, trading of secondary transmission, and taking forward positions to maximize our physical portfolio.
- My experience includes 5 years in Energy Control for Alabama Electric Cooperative, where I gained extensive knowledge of power flow dynamics, energy accounting, and general system operations
- I have 4 years of experience in trading short-term OTC hubs. Worked extensively with structuring, mid market, and asset groups to develop marketing strategies for wholesale and retail customers.