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Lachlan Harris

Employment History

2010 – 2015: Co-Founder and CEO of One Big Switch

- Co-Founded and grew One Big Switch from inception into one of the world's largest discount energy broker with over 800,000 members in Australia, The United States of America, the UK & Ireland.
- One Big Switch now runs collective switching campaigns, focused mainly on energy and insurance products in 4 countries.
- Since 2010, One Big Switch has served energy providers around the world as a broker and aggregator, delivering large volumes of annual switches due to One Big Switch's unique consumer network and editorial model.
- Over 160,000 households have now switched energy suppliers as part of a One Big Switch campaign.
- One Big Switch has offices in Sydney, London, Dublin and New York, and is a global leader on collective switching.
- As Global CEO I have full responsibility for managing all elements of the global One Big Switch business.

2007-2010: Senior Press Secretary, Australian Prime Minister, The Hon Kevin Rudd MP

Coordinate all media activities for the Australian Government including:

- Management of the whole of Government media strategy for the full term of Prime Minister Kevin Rudd.
- Design and implement a 24-hour a day, 7 day a week whole of Government coordinated media monitoring and briefing system.
- Coordinate the daily media activities of the Australian Government, including the media activities of the Prime Minister, all Cabinet Ministers, all Members of the Government, and all Government Department's.
- Responsible for all media advice going to the Prime Minister and for briefing the Prime Minister before every media appearance.
- Design and implement a system of quality control for all relevant media materials being produced and distributed by the Australian Government.
- Manage the Prime Minister's Press Office (8 staff), and coordinate all incoming and outgoing media inquiries for the Prime Minister.
- Coordinate all international media activities of the Australian Government, including coordinate the Prime Minister's media activities during multiple trips to Iraq, Afghanistan, the U.S, the U.K, China and other media markets.

	<ul style="list-style-type: none"> • Act as the Prime Minister’s Spokesperson. • Coordinate all major media announcement and media events during the Prime Minister’s term. <p>2007: Press Secretary, Australian Leader of the Opposition, The Hon Kevin Rudd MP</p> <p>Coordinate all media activities for the Leader of the Opposition including;</p> <ul style="list-style-type: none"> • Briefing the Leader of the Opposition before all media appearances. • The drafting of media releases, speeches and other communication. • Handling all media inquiries, and act as spokesperson; • Coordinating all media activities for the Australian Labor Party during the successful 2007 Federal election Campaign. <p>2006: Senior Press Secretary, Australian Shadow Treasurer, The Hon Wayne Swan MP</p> <p>Coordinate all media activities for the Shadow Treasurer.</p> <p>2005: Campaign Manager GetUp</p> <p>Design and implement political campaigns for the national campaign organisation GetUp. (getup.org.au) Including the production of print, online and TV content.</p> <p>2004: Press Secretary, Australian Shadow Minister for Defence, Robert McClelland MP</p> <p>Coordinate all media activities of the Federal Shadow Minister for Defence.</p> <p>2002-3: Legal Correspondent Koori Mail Newspaper</p> <p>Legal Correspondent for the <i>Koori Mail</i>, Australia’s largest Indigenous newspaper. As legal correspondent I also published a syndicated plain English legal advice column, and recorded a weekly legal plain English legal advice radio segment on Koori Radio. I also filed print articles on a freelance basis for numerous Australian and international publications. This role involved extended assignments in remote Aboriginal communities.</p> <p>2001-3: Editor Australian Indigenous Law Reporter</p> <p>Full responsibility for production of the Australian Indigenous Law Reporter. The management of contributors, sub-editors and student volunteers.</p>
<div style="border: 1px solid black; padding: 2px; width: fit-content;">Projects</div>	<p><i>The Backbench Magazine</i></p> <p>Founding co-editor of <i>The Backbench</i> online magazine. (thebackbench.com) Published opinion pieces by young Australian living around the world.</p>

	<p>budgy smuggler</p> <p>Founder and director of Australian swimwear label "budgy smuggler". Between 2000-05 budgy smuggler (budgysmuggler.com) grew from a cheeky joke into a successful swimwear label and one of Australia's most recognisable brands.</p>
<p>Education</p>	<p>1990 – 1997: St Ignatius College Riverview</p> <p>1998 – 1999: University of California Berkeley (four semesters)</p> <p>2002: Chinese University of Political Science and Law (Summer School)</p> <p>2000 – 2003: University of New South Wales Bachelor of Arts (Political Science) Bachelor of Law</p> <p>2003 Admitted as a Solicitor of the Supreme Court of New South Wales</p>
<p>Academic Publications</p>	<ul style="list-style-type: none"> • 'The International Criminal Court and the Superior Orders Defence' <i>University of Tasmania Law Review</i> 2 (22) 2003. • 'Paint Fumes and Police Cars in Victoria' <i>Alternative Law Journal</i> 3 (28) June 2003. • 'Thamarrurr Council Breaks New Ground' 5 (23) <i>Indigenous Law Bulletin</i> 2003. • 'Research Links Child Maltreatment with Juvenile Offending' 5 (22) <i>Indigenous Law Bulletin</i> 2003. • 'Amendments to the ATSIC Act' 5 (20) <i>Indigenous Law Bulletin</i> 2003.
<p>Security Clearance</p>	<ul style="list-style-type: none"> • Australian Government Top Secret Security Clearance
<p>Referees</p>	<p>Australian Minister for Foreign Affairs The Hon Kevin Rudd MP</p> <p>Australian Defence Minister (2009-10) The Hon Senator John Faulkner</p> <p>Australian Ambassador and Permanent Representative to the United Nations Mr Gary Quinlan.</p> <p><i>*Contact details for these referees are available on request.</i></p>

Experience**ONE BIG SWITCH LLC – New York**

October 2015 – Present

U.S. Commercial Director and General Counsel

- Negotiate and manage commercial partnerships with retail energy providers, marketing agencies and media outlets.
- Advise CEO on the nature and applicability of state-by-state energy regulations and manage all energy broker license applications with regulatory agencies in Texas, Pennsylvania, Illinois and Massachusetts, among other states.
- Draft, review and approve One Big Switch website content and other marketing materials for compliance with regulatory requirements and risk management policies.
- Coordinate and supervise API integrations between energy retailers and the One Big Switch technology platform.
- Draft, negotiate and manage all commercial contracts and monitor intellectual property portfolio.
- Design and administer employment and other human resource policies and agreements.

INGRESS CAPITAL INCORPORATED – New York

May 2014 – September 2015

General Counsel

- Negotiated and administered a partnership with our broker-dealer and software development partners, establishing a best-in-class marketing and transactional platform for private company financings.
- Drafted and negotiated engagement agreements with marquee early- and growth-stage CPG and technology companies, including *Harry's*, *Aloha*, and *Zuli*, and the feature film *London Town*, among others—leading to successful fundraising efforts.
- Developed and managed a streamlined contract review and execution process for all company contracts, including placement agreements, service agreements, employment agreements, consulting agreements, escrow agreements and license agreements.
- Analyzed company strategy in light of regulatory environment and advised CEO on structuring and risk mitigation, including with respect to fee arrangements, communications and personnel needs.
- Consulted outside counsel on major regulatory and intellectual property decisions and synthesized relevant advice into actionable recommendations for the CEO.
- Served as co-architect of the company's sales and transaction execution processes, and participated in weekly executive management meetings, leading discussions on relevant legal and regulatory topics and actively contributing to strategic and operational planning.
- Conducted business development efforts that produced valuable client relationships and obtained FINRA securities licenses (Series 24, 7 and 63).
- Authored original content to promote thought leadership and raise awareness for *Ingress Capital*, including the article "Angels of Innovation," which was originally published on *Crowdfund Insider* and the *Ingress Capital* blog, and then featured as the top trending article on the *Innovation Daily* blog.
- Managed *Ingress Capital's* seed financing round, including the drafting and negotiation of convertible note purchase agreements and related amendments, as well as ongoing investor relations.

CLEARY GOTTlieb STEEN & HAMILTON, LLP – New York and Buenos Aires

October 2008 – April 2014

Associate, Corporate

- Broad-based corporate practice including (i) issuer and underwriter representation in domestic and cross-border capital markets transactions and advice in connection with the drafting of SEC disclosure documents; (ii) mergers & acquisitions and joint ventures and (iii) financing.
- Negotiated and drafted offering memoranda, registration statements, prospectuses, purchase agreements, underwriting agreements, bank loan agreements, joint venture agreements, deposit agreements, transition services agreements, corporate organizational documents and legal opinions.
- Analyzed legal and administrative issues and presented findings and recommendations in written and oral form to senior lawyers and clients.

Bar Admissions and Languages

- New York
- Spanish (fluent); Portuguese (basic)

Education**CORNELL LAW SCHOOL, Ithaca, New York**

J.D., May 2008

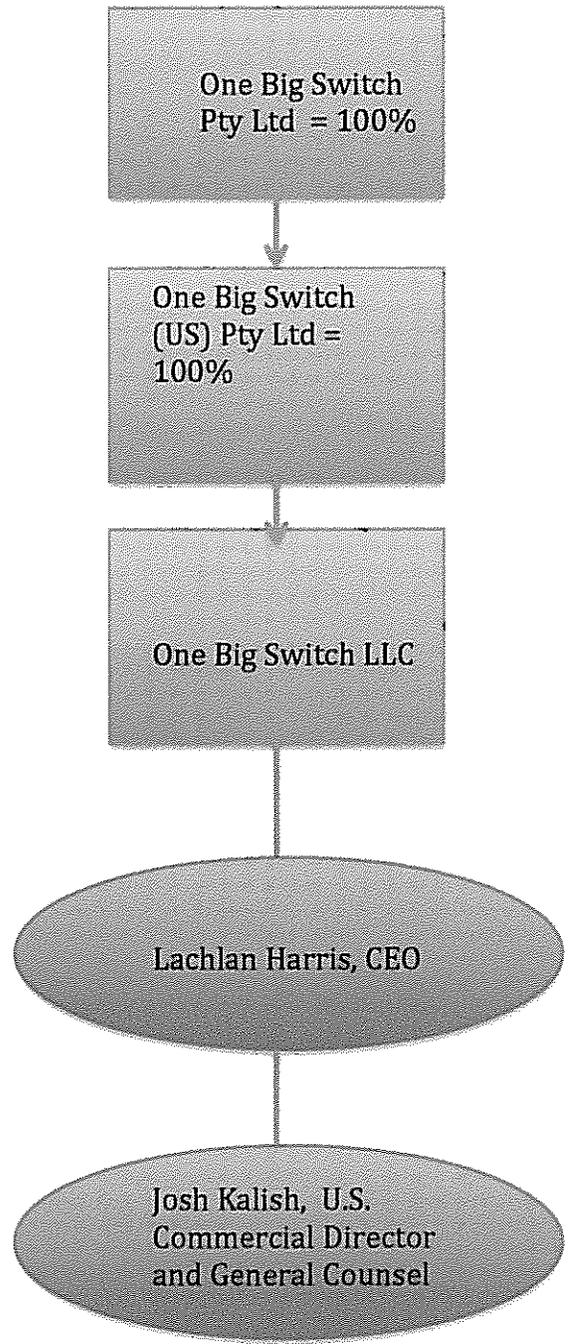
Honors: *Cornell Law Review* (General Editor); Best Brief Award - Cuccia Cup Moot Court Competition, Fall 2006; Dean's List – Fall 2005, Spring 2006; Moot Court Board**DUKE UNIVERSITY, Durham, North Carolina**

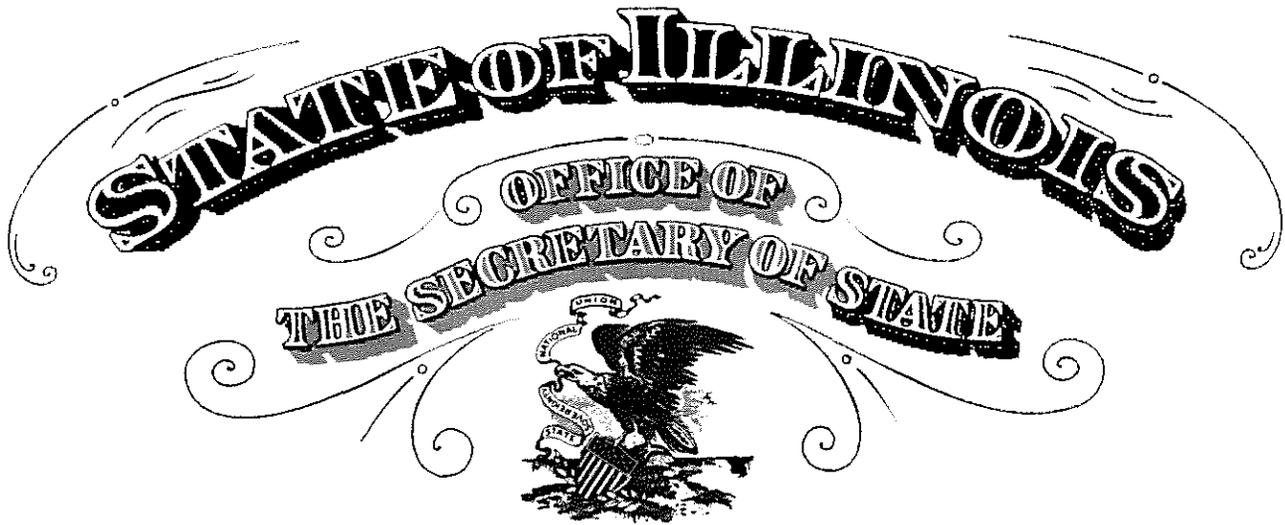
B.A. in History and Spanish/European Studies, May 2004

Honors: 3.54 GPA; Mary Duke Biddle Award for Social Entrepreneurship for "Connecting Communities"; Dean's List – Spring 2003 (*with distinction*), Fall 2003, Spring 2004

Study Abroad: Duke in Madrid at Universidad San Pablo, Madrid, Spain, September 2002 – May 2003

Organization Chart of One Big Switch LLC





To all to whom these Presents Shall Come, Greeting:

I, Jesse White, Secretary of State of the State of Illinois, do hereby certify that I am the keeper of the records of the Department of Business Services. I certify that

ONE BIG SWITCH LLC, A DELAWARE LIMITED LIABILITY COMPANY HAVING OBTAINED ADMISSION TO TRANSACT BUSINESS IN ILLINOIS ON DECEMBER 15, 2015, APPEARS TO HAVE COMPLIED WITH ALL PROVISIONS OF THE LIMITED LIABILITY COMPANY ACT OF THIS STATE, AND AS OF THIS DATE IS IN GOOD STANDING AS A FOREIGN LIMITED LIABILITY COMPANY ADMITTED TO TRANSACT BUSINESS IN THE STATE OF ILLINOIS.

In Testimony Whereof, I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois, this 23RD day of DECEMBER A.D. 2015 .



Jesse White