

ATTACHMENT A

TED BAILEY
709 W. Van Buren St.
Auburn, IL 62615
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Career Summary:

- Recruit and train sales group covering the state of Illinois.
- Cultivate new business and increase existing book of business.
- Present proposals to municipalities, hospitals, school districts, business owners – large and small.
- Utilize business management skills in bookkeeping, weekly/monthly reports and customer service.

Experience: Bailey Energy Group Auburn, IL
Energy Consultant/President 9/2013 to Present

- Handle the day to day operations.
- Manage current customer base as well as actively prospect new business.
- Consult new and renew customers on changes in market conditions, regulations and help with pricing strategies.

Direct Energy Auburn, IL
Business Development Manager 1/2009 to 9/2013

- Prospect new business in Illinois, Michigan and Ohio.
- Work remotely in home office to cover central and Southern Illinois.
- Daily activities include: Prospecting, tracking daily activity, submitting power pricing, closing new and renewal business and handling customer service issues.
- Closed over \$1 Million in AGM in 2009 and 2010.

Glacial Energy Auburn, IL
Business Development Manager 8/2007 to 1/2009

- Prospect new business
- Recruit brokers throughout Illinois as well as other states.
- Utilize personal network to help close business immediately.
- Exceed quota by 270% from 1/2008 to YTD.
- Manage a book of business over 58,000,000 kwh.

Yellowbook USA Springfield, IL
Sales Representative 8/2004 to 8/2006

- Only sales representative in our group to achieve book objective for six markets consecutively.
- Grew revenues by 150% in most markets.
- Consistently one of the top producers in Central Illinois.
- Promoted from Account Rep to Account Executive.

Spencer and Associates Farmersville, IL
Insurance Agent 1/1998 to 8/2004

- Earned "Persistency in Sales Award".
- Promoted to District Sales Manager for Central Illinois.
- Second out of twenty-two agents in new business generated for 2000 and 2001.

Education:

Mundus Institute Phoenix, AZ
Certificate of Golf Course Management 1994

Illinois State University Bloomington, IL
Undergraduate Course Work 1993

Lincoln Land Community College Springfield, IL
Associate Degree in Business Administration 1991

CORPORATE ORGANIZATION CHART

THEODORE BAILEY/President

I will be handling all aspects of the business.

Sales

Day to day operations

Pricing

Contracting

Presentations/Proposals

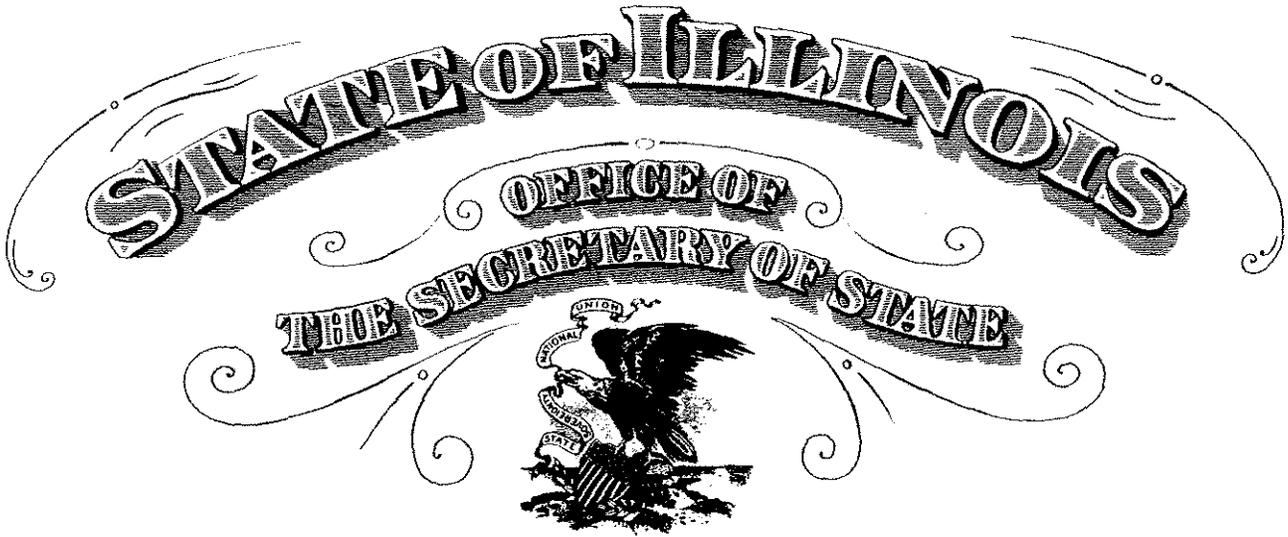
Customer Service

Marketing/Prospecting

BAILEY ENERGY GROUP Application Packet

I, Theodore Bailey, will be acting as a broker in the State of Illinois. At this time I will not be operating in any other jurisdictions. I will provide electric services in the state of Illinois.

I, Theodore Bailey, have had no complaints filed against me in the electric industry.



To all to whom these Presents Shall Come, Greeting:

I, Jesse White, Secretary of State of the State of Illinois, do hereby certify that

BAILEY ENERGY GROUP, INC., A DOMESTIC CORPORATION, INCORPORATED UNDER THE LAWS OF THIS STATE ON APRIL 21, 2010, APPEARS TO HAVE COMPLIED WITH ALL THE PROVISIONS OF THE BUSINESS CORPORATION ACT OF THIS STATE RELATING TO THE PAYMENT OF FRANCHISE TAXES, AND AS OF THIS DATE, IS IN GOOD STANDING AS A DOMESTIC CORPORATION IN THE STATE OF ILLINOIS.



In Testimony Whereof, I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois, this 27TH day of JANUARY A.D. 2015 .

Jesse White

License or Permit Bond

License or Permit Bond No. 93 EN J876 4

State Farm Fire and Casualty Company
One State Farm Plaza, Bloomington, Illinois 61710-0001

KNOW ALL MEN BY THESE PRESENTS. That we, BAILEY ENERGY GROUP as Principal, and State Farm Fire and Casualty Company, a Illinois Corporation, and authorization to do business in Illinois, as Surety, are held and firmly bound unto THE PEOPLE OF THE STATE OF ILLINOIS as Obligee, in the sum of FIVE THOUSAND AND NO/100 Dollars (\$5,000.00), for which sum, we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, by these presents.

THE CONDITIONS OF THIS OBLIGATION ARE SUCH, That WHEREAS, the Principal has been or is about to be granted a license or permit to do business to operate as an ABC (Agent, Broker, or Consultant) under 220 ILCS 5/16-115C and is required to execute this bond under 83 Illinois Administrative Code Part 454.80 by the Obligee.

NOW, Therefore, if the Principal fully and faithfully perform all duties and obligations of the Principal as an ABC, then this obligation to be void; otherwise to remain in full force and effect.

This bond may be terminated as to future acts of the Principal upon thirty (30) days written notice by the Surety; said notice to be sent to 527 East Capitol Avenue, Springfield, Illinois 62701, of the aforesaid State of Illinois, by certified mail.

Dated this 17TH day of FEBRUARY 2015.

Jul Bailey Principal
By: Jim Bundy - agent
[name] [title]

State Farm Fire and Casualty Company Surety
By: Heidi Stevens /Attorney-in-Fact
[name] [title]

