

ICC Docket No. 14-0312**Commonwealth Edison Company's Response to
Illinois Commerce Commission ("STAFF") Data Requests
RWB 14.01****Date Received: August 6, 2014****Date Served: August 8, 2014****REQUEST NO. RWB 14.01:**

Referring to ComEd data request response AG 7.01_Attach 1, please provide a detailed explanation of how the 104.35% EPS Percentage set forth therein was calculated. Please provide supporting work papers as applicable.

RESPONSE:

As shown on page 3 of the Exelon AIP, found in AG Ex. 1.7, in the "How is Corporate Performance Measured" section of the program, Exelon used a performance scale for measuring Earnings Per Share in 2013. The EPS levels were set at \$2.22, \$2.49, and \$2.72 reflecting threshold, target and distinguished performance levels, respectively.

Actual Exelon EPS for 2013 was \$2.50 which means the EPS Key Performance Indicator ("KPI") payout percentage was interpolated between the target and distinguished payouts on the scale. The attachment labeled as RWB 14.01_Attach 1 shows this interpolation, calculated to 104.35%, for Exelon EPS at \$2.50.

ComEd's AIP does not contain Exelon EPS as a KPI; however, the 104.35% shown in the attachment to ComEd's Data Request Response to AG 7.01 labeled as AG 7.01_Attach 1 is used to calculate the Shareholder Protection Feature (SPF), which limits (never increases) ComEd AIP payouts. In 2013, the SPF reduced ComEd's Total AIP Payout as calculated per the ComEd AIP Funding KPIs.

Performance Scale per the 2013 Exelon AIP⁽¹⁾

	EPS		Percentage		Band between Target and Distinguished Levels	
Target	\$	2.49	100.00%	}	\$2.49 - \$2.72 =	\$ 0.23
Distinguished	\$	2.72	200.00%			

104.35% Calculated As⁽²⁾:
 $100\% + (\$2.50 - \$2.49) / \$0.23 = 104.35\%$

⁽¹⁾ As shown on page 3 of the 2013 Exelon AIP

⁽²⁾ Actual 2013 EPS was \$2.50