

**North Shore Gas Energy Efficiency Program - Plan Year 3**

**PY3 Third Quarter Report: December 2013 - February 2014**

Overall EEP Portfolio				EEP Residential Programs				EEP Business Programs				Other Portfolio Costs			
Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative Net Therms YTD	Current PY3 Goal*	PY Pct. Achieved***	Indicator	Cumulative Net Therms YTD	Current PY3 Goal**	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY3 Goal**	PY Pct. Achieved	Indicator	Cumulative Net Therms YTD	Current PY3 Goal	PY Pct. Achieved
<b>Total</b>	<b>660,553</b>	<b>1,955,439</b>	<b>34%</b>	<b>Total</b>	<b>333,202</b>	<b>1,072,906</b>	<b>31%</b>	<b>Total</b>	<b>327,351</b>	<b>882,533</b>	<b>37%</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>N/A</b>
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced	Indicator	Cumulative Costs YTD	Current Budget	Pct. Invoiced
<b>Total</b>	<b>\$2,674,984</b>	<b>\$7,391,989</b>	<b>36%</b>	<b>Total</b>	<b>\$1,432,649</b>	<b>\$3,046,268</b>	<b>47%</b>	<b>Total</b>	<b>\$706,802</b>	<b>\$2,350,428</b>	<b>30%</b>	<b>Total</b>	<b>\$535,533</b>	<b>\$1,995,293</b>	<b>27%</b>

\*PY3 Goal is now updated (initial was 1,997,086 net therms, now 1,955,439). PY3 final goal represents net therms needed for NSG to meet three year, Phase 1 goal. PY3 Goal adjusted in Q3 given final PY2 EM&V Adjustments. Three Year Goal of 3,330,215 Net Therms - PY1 366,205 Verified Net Therms - PY2 1,008,571 Verified Net Therms = 1,955,439 Net Therms to achieve in PY3

\*\*PY3 goals by program adjusted down by 2.085% to reflect change in final PY3 goal ((1,997,086 - 1,955,439)) / 1,997,086 = 2.085% less therms to achieve in PY3)

\*\*\*Program Team is on track to achieve PY3 goal. Significant activity in Q4, along with Home Energy Report savings, suggests PY3 close out of 108% of PY3 goal

Note: All values are through February 28, 2014

Savings (Therms) values are based on TRM; subject to final evaluation adjustments. PY2 final EM&V values applied to all PY3 projects found in this Q3 report. Final Quality Control (QC) being conducted on all changes during Q4 by Franklin Energy's engineering dept. given the magnitude of the retrospective application of EM&V to all PY2 and PY3 YTD projects completed. Minor changes may result (less than 2%) and reflected on PY3 final Q4 report.

EEP Residential Programs				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Current PY3 Goal	PY3 Pct. Achieved	Comments
Residential - Home Energy Rebate	256,199	244,787	104.7%	Strong performance and response to final PY3 promotions in Q3 and 4
Residential - Home Energy Reports	-	489,573	0.0%	HE Reports started to be mailed in Q2. EM&V activities getting underway in Q4 to arrive at savings.
Multi-Family Home Energy Savings	49,894	287,806	17.3%	MF market in NSG still challenging, and potential far more limited than PGL territory
Residential Home Energy Jumpstart	27,109	50,740	53.4%	Interest and participation building in NSG territory
<b>Residential Programs - Total</b>	<b>333,202</b>	<b>1,072,906</b>	<b>31.1%</b>	
Program Costs				
Programs	Cumulative Costs YTD	Current Budget	PY3 Pct. Invoiced	Comments
Residential - Home Energy Rebate	\$760,327	\$1,704,098	44.6%	Q3 proc. costs will be fully accounted for in Q4. Delays due to new arrangement with 3rd party processor
Residential - Home Energy Reports	\$389,674	\$710,756	54.8%	
Multi-Family Home Energy Savings	\$166,949	\$480,427	34.8%	
Residential Home Energy Jumpstart	\$115,699	\$150,987	76.6%	Planned number of thermostat installs per home lower than plan
<b>Residential Programs - Total</b>	<b>\$1,432,649</b>	<b>\$3,046,268</b>	<b>47.0%</b>	

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EEP Business Programs				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Current PY3 Goal	PY3 Pct. Achieved	Comments
Small Business Efficiency	218,439	115,840	188.6%	Higher than anticipated savings this program year, mainly associated with drycleaner segment
C&I - Custom Rebates	82,252	606,398	13.6%	
C&I - Prescriptive Rebates	26,660	146,872	18.2%	Key driver for spend vs. achievement: increase in NTG from .43 to .63
C&I - Retro-Commissioning	0	13,423	0.0%	PY3 RCx project expected to close in Q4
<b>Business Programs - Total</b>	<b>327,351</b>	<b>882,533</b>	<b>37.1%</b>	
Program Costs				
Programs	Cumulative Costs YTD	Current Budget	PY3 Pct. Invoiced	Comments
Small Business Efficiency	\$220,817	\$220,083	100.3%	
C&I - Custom Rebates	\$379,439	\$1,060,497	35.8%	
C&I - Prescriptive Rebates	\$94,943	\$1,038,401	9.1%	
C&I - Retro-Commissioning	\$11,603	\$31,447	36.9%	
<b>Business Programs - Total</b>	<b>\$706,802</b>	<b>\$2,350,428</b>	<b>30.1%</b>	

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Other Portfolio Costs				
Program Costs				
Programs	Cumulative Costs YTD	Current Budget	PY3 Pct. Invoiced	Comments
Administration	\$14,728	\$29,305	50.3%	
EM&V	\$34,446	\$162,842	21.2%	Accrued costs
Utility Verification of DCEO Invoices	\$500	\$1,035	48.3%	
DCEO - Implementation	\$485,498	\$1,801,076	27.0%	
OBF Program Support	\$361	\$1,035	34.9%	
<b>Other EE Programs - Total</b>	<b>\$535,533</b>	<b>\$1,995,293</b>	<b>26.84%</b>	

EEP Portfolio					
Program Costs by Budget Category					
Budget Category	Cumulative Costs YTD	Current Budget	PY3 Pct. Invoiced	Comments	As a % of Total PY3 NSG
Administration	\$14,728	\$29,305	50.3%		0.6%
Implementation	\$434,970	\$518,730	83.9%	Final PY3 Implm. budget now reflects unspent PY2 implementation funds. No change in overall 3 year budget	16.3%
Incentives	\$979,075	\$3,227,419	30.3%		36.6%
Incentive Delivery	\$660,952	\$1,555,095	42.5%		24.7%
Marketing	\$64,455	\$95,452	67.5%	Final PY3 Mtk. budget now reflects unspent PY2 Mkt. funds. No change in overall 3 year budget	2.4%
Utility Verification of DCEO Invoices	\$500	\$1,035	48.3%		0.0%
DCEO - Implementation	\$485,498	\$1,801,076	27.0%		18.1%
OBF Program Support	\$361	\$1,035	34.9%		0.0%
EM&V	\$34,446	\$162,842	21.2%	Accrued costs	1.3%
<b>EEP Portfolio - Total</b>	<b>\$2,674,984</b>	<b>\$7,391,989</b>	<b>36.2%</b>		