

SECTION 285.305

General Information Requirements Applicable for All Utilities Subject to this Part

Utility: North Shore Gas Company

Subpart (j)



COMPANY PRESENTATION

November 2013



Index



3. Condensed Commentary on Forward-Looking Statements
4. Integrys Energy Group , Inc. – A Leading Midwest Energy Company
5. Integrys Energy Group Strategy
6. Regulated Operational Update
7. Regulated Operational Update (continued)
8. Regulated Operational Update (continued)
9. Regulated Investment Growth Opportunities
10. Projected Average Rate Base 2013 – 2015
11. Electric Transmission Investment Overview – American Transmission Company (ATC)
12. ATC’s Projected Investment in Plant, Debt Ratings
13. DUKE American Transmission Co.™
14. Nonregulated Operational Update
15. Key Investment Highlights
16. Appendix
17. Regulated Utilities – Regulatory Rate Base and Return on Equity
18. Regulated Utilities – Statistics
19. Wisconsin Public Service – Current General Rate Case – As Filed
20. Michigan Gas Utilities - Current General Rate Case Settlement Awaiting Approval
21. Upper Peninsula Power – Current General Rate Case – As Filed
22. Minnesota Energy Resources – Current General Rate Case – As Filed
23. Rate Case Strategy (1995 to 2011)
24. Innovative Ratemaking
25. State Regulatory Commissions in Jurisdictions Served by Integrys Energy Group
26. Estimated Capital Expenditures
27. Estimated Utility Depreciation
28. Integrys Energy Services
29. Nonregulated Retail Services Offered
30. Integrys Energy Services – Delivered and Estimated Contracted Volumes
31. Nonregulated Estimated Contracted Retail Volumes by Region
32. Trillium CNG
33. Diluted Earnings Per Share – Adjusted and Weather Impacts
34. Key Variances in Non-GAAP Diluted EPS – Adjusted – By Segment
35. Special Items by Segment – Adjusted Earnings (Loss) – Third Quarters 2013 and 2012
36. Special Items by Segment – Diluted Earnings Per Share – Adjusted – Third Quarters 2013 and 2012
37. 2013 Diluted Earnings Per Share – Adjusted Guidance Increased
38. Financing Summary – Transactions in 2013
39. Post 2013 Financing Objectives
40. Integrys Long-Term Debt Maturities
41. Integrys Credit Ratings
42. 73 Consecutive Years of Dividends
43. Investment Merits
44. Achieving Our 2011 to 2015 Growth Rate
45. Steps to Achieving 4% to 6% Growth Goal
46. Dividend Payout Ratio
47. Disclosure of Full Forward-Looking Statements
48. Non-GAAP Financial Information

Condensed Commentary on Forward-Looking Statements



In this presentation, we make statements concerning our expectations, beliefs, plans, objectives, goals, strategies, and future events or performance. These statements are “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are not guarantees of future results and conditions. Although we believe that these forward-looking statements and the underlying assumptions are reasonable, we cannot provide assurance that such statements will prove correct.

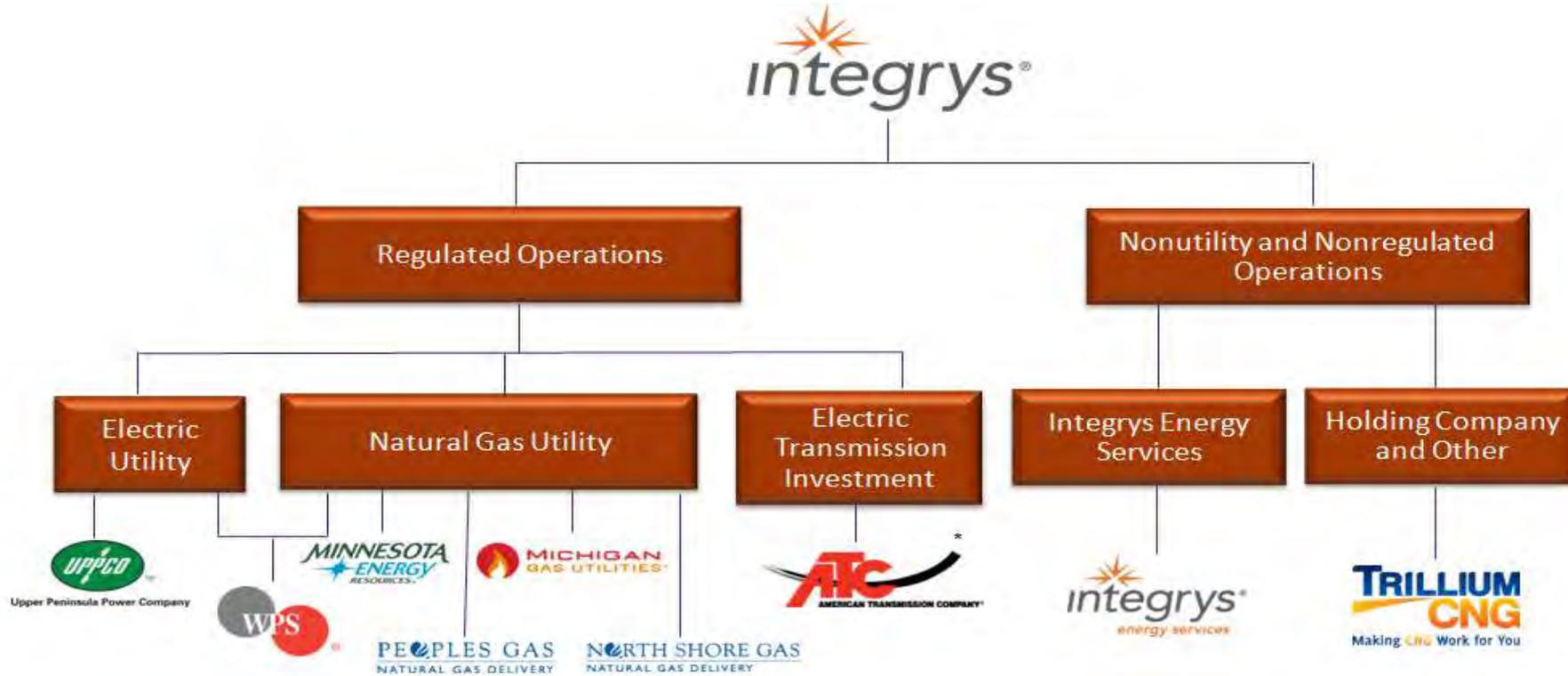
Forward-looking statements involve a number of risks and uncertainties. Some risks that could cause actual results to differ materially from those expressed or implied in forward-looking statements include those described in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, as may be amended or supplemented in Part II, Item 1A of our subsequently filed Quarterly Reports on Form 10-Q. Other risks and uncertainties are set forth in greater detail in the aforementioned filing with the United States Securities and Exchange Commission, as well as other documents filed with the same from time to time and in Slide 47 in the Appendix. You are encouraged to read and understand the disclaimers set forth in these filings.

All forward-looking statements included in this presentation are based upon information presently available, and we, except to the extent required by the federal securities laws, undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

IntegrYS Energy Group, Inc. – A Leading Midwest Energy Company



Company Update – November 2013



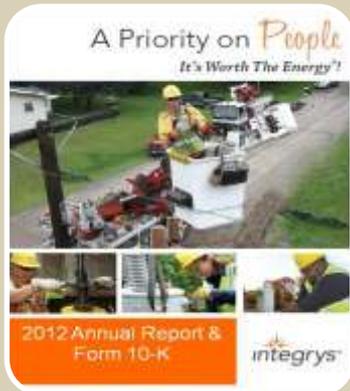
* IntegrYS Energy Group owned approximately 34% of American Transmission Company, LLC at June 30, 2013.



People creating a premier and growing energy company



IntegrYS Energy Group Strategy



Provide customers with the best value in energy and related services

Focus on operational excellence

Maintain a diversified business portfolio to enhance earnings stream

An operator of regulated, Midwestern utilities

Generation (electric) and infrastructure (natural gas) investments drive rate base growth

Equity ownership (34%) in the American Transmission Company

Nonregulated operations leverage core skill sets

Retail natural gas and retail electric marketing with no wholesale or trading creates more desirable risk profile

Solar and renewable energy projects

Compressed natural gas transportation fuel products and services

Regulated Natural Gas Utility

- Natural Gas Consumer, Safety & Reliability Act (Rider QIP)
 - Became law on July 5, 2013
 - Effective on January 1, 2014
 - Expect to complete first monthly surcharge filing in February 2014
- Natural gas infrastructure – Accelerated Main Replacement Program (AMRP) continues
 - During 3Q13, installed approximately 20 miles of main
 - Remain on track for 90 miles of main installed in 2013
- Agreement to acquire Alliant Energy's natural gas utility assets in Minnesota
 - Purchase price set at book value
 - Expect regulatory approval and acquisition to be complete by third quarter 2014

Regulated Electric Utility

- Weston 3 environmental upgrade (ReACT™)
 - Site preparation is underway
 - Construction to begin in early 2014
 - On track for completion in early 2016
- System Modernization and Reliability Project (SMRP) approved
 - Commission approval received on July 19, 2013
 - Construction to begin in 2014
 - Costs and related revenue requirements included in Wisconsin Public Service's 2014 rate case

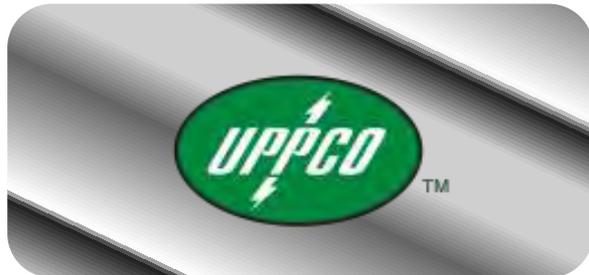
Regulated Operational Update (continued)



- Filed on March 29, 2013 (see Slide 19)
- Discussion of record held on November 6, 2013
- Expect final retail electric and natural gas rates to be effective January 1, 2014



- Filed on June 7, 2013; settlement reached on October 23, 2013 (see Slide 20)
- \$5 million rate increase to be effective January 1, 2014



- Filed on June 28, 2013 (see Slide 21)
- Absent settlement, expect interim retail natural gas rates to be effective January 1, 2014
- Final rate order expected by June 28, 2014



- Filed on September 30, 2013 (see Slide 22)
- Expect interim retail natural gas rates to be effective January 1, 2014
- Final rate order expected by July 31, 2014

Regulated Investment Growth Opportunities



Selected Major Project by Segment	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Regulated Electric												
Columbia environmental upgrade (\$225 million)	█											
Fox Energy Center acquisition (\$440 million) *		█										
Weston 3 environmental upgrade (ReACT™ \$275 million)		█										
System Modernization and Reliability Project (SMRP \$220 million)			█									
Potential opportunities to add generation capacity						█						
Potential expansion of SMRP								█				
Regulated Natural Gas												
Chicago pipeline infrastructure (AMRP \$2.2 billion to \$2.6 billion)			█									
Electric Transmission												
American Transmission Company (\$3.0 billion to \$3.6 billion) **			█									

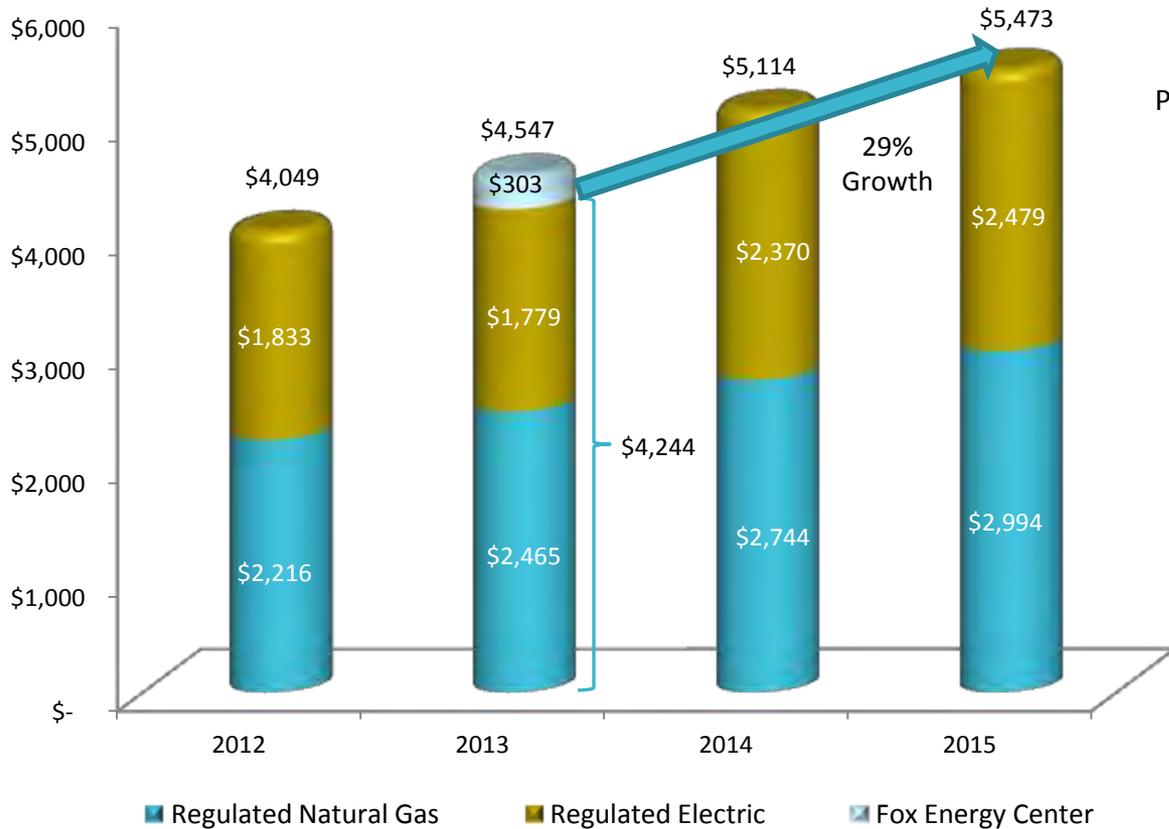
* 2013 equity earnings deferred for GAAP purposes

** Integrys would be responsible for up to 34% of this amount

Projected Average Rate Base 2013 – 2015



\$ in Millions



Projected rate base consists of:

- Accumulated capital expenditures (+)
- Accumulated working capital (+)
- Accumulated net benefit plan additions and other rate base items (+)
- Accumulated depreciation (-)
- Accumulated deferred income taxes (-)

* The \$303 is for nine months.

As Presented on November 7, 2013 – Not Updated

Electric Transmission Investment Overview – American Transmission Company (ATC)

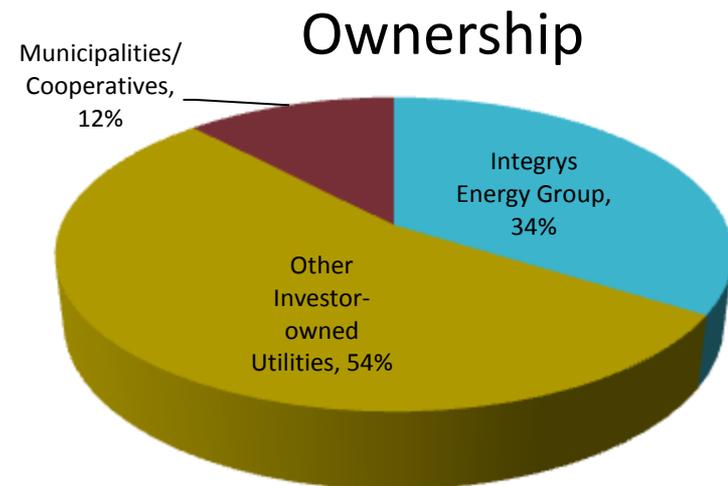


www.atcllc.com

- Meets electric needs of more than **five million people** in 72 counties in four states: Wisconsin, Michigan, Minnesota and Illinois
- \$3.3 billion** in total assets
- \$3.0 to \$3.6 billion** over the next 10 years per plan announced October 2013 (excludes **DUKE American Transmission Co.**™ projects)

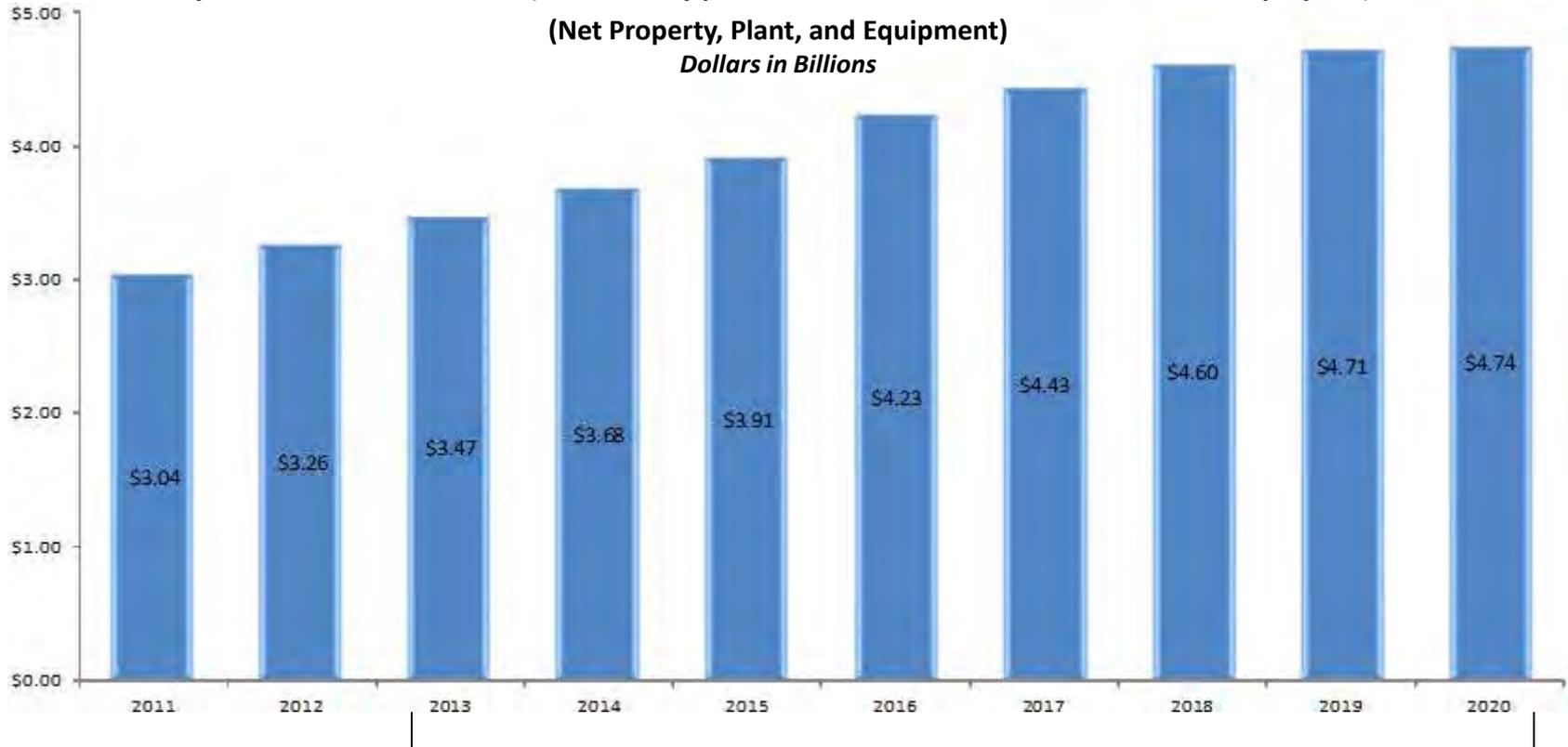
http://www.atc10yearplan.com/wp-content/uploads/2013/10/TYA_2013_LO_spreads.pdf

- Integrys Energy Group a 34% equity owner
- Investment at June 30, 2013
 - \$492.2 million gross
 - \$329.6 million net of deferred income taxes



ATC's Projected Investment in Plant, Debt Ratings

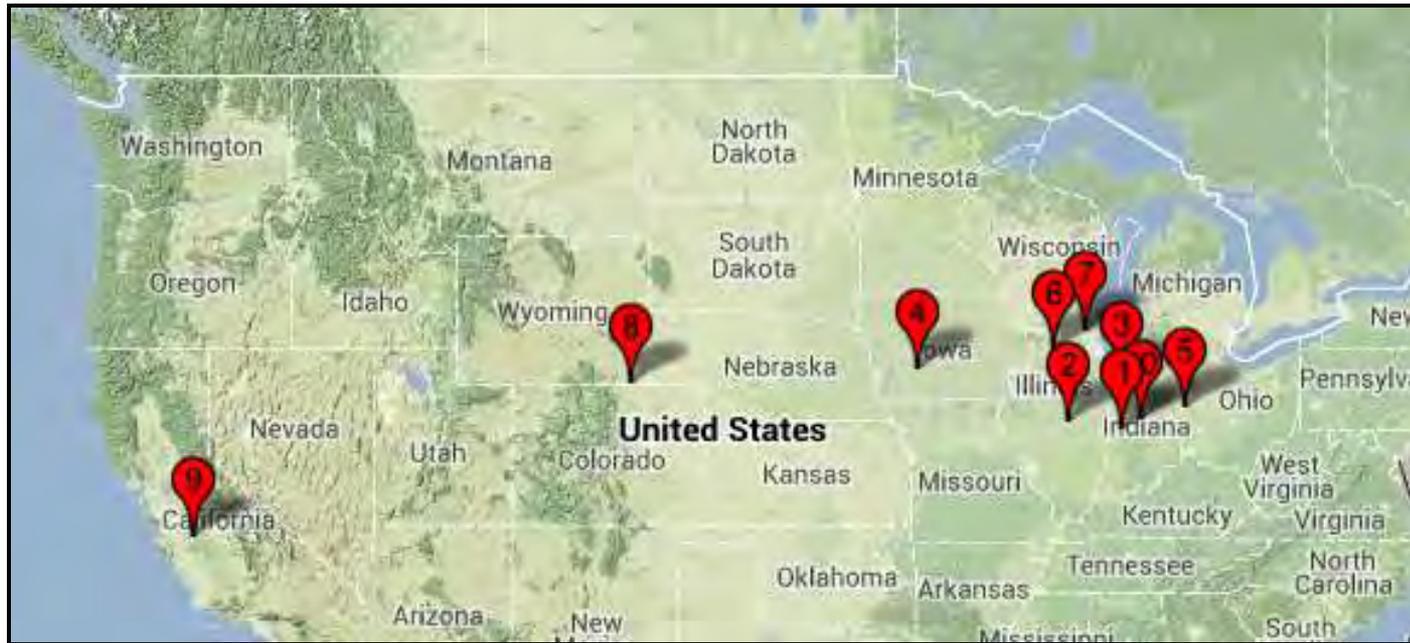
Projected Investment in Plant (excludes any potential DUKE American Transmission Co.™ projects)
 (Net Property, Plant, and Equipment)
 Dollars in Billions



Projected

Debt Ratings			
Commercial Paper	Fitch F1	Moody's P-1	S&P A-1
Senior Notes	A+	A1	A+





Projects outside current service area, such as DATC projects above (up to \$4 billion for ATC's share) are expected to provide additional growth.

Energy marketing business

- Delivered volumes up significantly compared to the same quarter last year
 - Electric up 56.9%, natural gas up 80.3% (see Slide 30)
- Contracted forward volumes up versus last year
 - Electric up 39%, natural gas up 109% based upon estimated volumes (see Slide 31 for distribution by region)
- Unit margins continue to decline
 - Continued competitive pressures
 - Pricing did not allow for full recovery of costs for direct mass marketing electric customers in Illinois

Key Investment Highlights



Execution of our business plan for the regulated utilities remains on track

Our 34% ownership in American Transmission Company continues to contribute to earnings

Narrowed 2013 guidance range for diluted EPS – adjusted on a consolidated basis to \$3.42 to \$3.58

Given our solid long-term business plan, our current dividend is sustainable, and we expect our dividend payout ratio will decline to utility industry norms as our earnings grow over time

Growth Target

Long-term growth in diluted EPS – adjusted on an average annualized basis of 4% to 6% through 2015 with 2011 as the base year, assuming reasonable rate relief

As Presented on November 7, 2013 – Not Updated

Appendix



Regulated Utilities – Regulatory Rate Base and Return on Equity



	PGL  NATURAL GAS DELIVERY	NSG  NATURAL GAS DELIVERY	MERC  RESOURCES	MGU 	WPS 		UPPCO 
	Natural Gas	Natural Gas	Natural Gas	Natural Gas	Natural Gas	Electric	Electric
Retail last authorized, IL/MN							
Rate base/investment (\$ millions)	1,470	200	190				
Allowed ROE	9.28%	9.28%	9.70%				
Authorized regulatory equity %	50.43%	50.32%	50.48%				
Date of decision	6/18/2013	6/18/2013	7/13/2012				
Retail last authorized, MI							
Rate base/investment (\$ millions)				190 ⁽¹⁾	2	14	176 ⁽²⁾
Allowed ROE				10.75%	14.25%	10.60%	10.20%
Authorized regulatory equity %				47.27% ⁽¹⁾	42.40%	56.39%	45.74%
Date of decision				12/16/2009	6/7/1983	12/4/2007	12/20/2011
Retail last authorized, WI							
Rate base/investment (\$ millions)					374 ⁽³⁾	1,421 ⁽³⁾	
Allowed ROE					10.30%	10.30%	
Authorized regulatory equity %					51.61%	51.61%	
Date of decision					12/6/2012	12/6/2012	
Wholesale last authorized							
Rate base/investment (\$ millions)						168 ⁽⁴⁾	3 ⁽⁵⁾
Allowed ROE							-
Authorized regulatory equity %							-
Date of decision							-

Notes:

- (1) The MGU rate case was settled with no stated rate base value. \$190 million corresponds to MGU's filed amount with deferred taxes included in the capital structure. Rate base would be \$179 million, and the common equity ratio would be 50.26%, with deferred taxes in rate base.
- (2) The UPPCO rate case was settled with no stated rate base value. \$176 million corresponds to UPPCO's filed amount, with deferred taxes included in the capital structure. Rate base would be \$146 million, and the common equity ratio would be 54.90%, with deferred taxes in rate base.
- (3) Wisconsin includes working capital.
- (4) Service provided under FERC Tariff and Market-Based Rate Contracts, each of which is formula based.
- (5) Primarily Distribution Service served under the Joint Tariff for the Sales of Ancillary Services ("JAST").

Regulated Utilities – Statistics



	PGL	NSG	MERC	MGU	WPS		UPPCO
As of 12-31-2012							
Electric Customers					443,000		52,000
Natural Gas Customers	829,000	158,000	214,000	168,000	321,000		
Generation capacity (megawatts)					2,173.7		49.2
Natural gas storage (billion cubic feet)	40.2			3.9			
Employees	1,183	161	214	153	1,283		114
For the period ending 12-31-2012							
Annual electric volumes (million megawatt-hours)					15.9		0.8
Annual natural gas throughput (billion cubic feet)	150.7	31.4	77.0	26.7	71.0		
Retail as of 12-31-2012 (Estimated)							
	Natural Gas	Electric	Electric				
Rate base/investment (\$ millions) - Illinois	1,419	189					
Rate base/investment (\$ millions) - Wisconsin					376 *	1,372 *	
Rate base/investment (\$ millions) - Michigan				140	3	30	118
Rate base/investment (\$ millions) - Minnesota			184				
Wholesale as of 12-31-2012 (Estimated)							
Rate base/investment (\$ millions)						203	2

* Rate base includes working capital as the Wisconsin Commission handles it differently.

Wisconsin Public Service – Current General Rate Case – As Filed



- Filed on March 29, 2013 for new rates effective January 2014 (Docket No. 6690-UR-122)
- Requested for Wisconsin jurisdiction:
 - \$71.1 million (7.4%) increase in retail electric rates
 - \$19.0 million (5.6%) increase in retail natural gas rates
 - Rate base – \$1,965 million Wisconsin electric retail and \$389 million Wisconsin natural gas retail
 - Return on Equity – 10.75% with equity component of 51.11%
- Reasons for rate increase request:
 - The purchase and operation of the Fox Energy Center (electric)
 - Installation of environmental upgrades at Columbia Plant (electric)
 - Completion of the one-time 2012 fuel refund to customers (electric)
 - Increased transmission costs (electric)
 - Improving reliability by converting electric distribution lines from overhead to underground (electric)
 - Increased costs to inspect natural gas pipelines (natural gas)
 - Decoupling (electric decrease and natural gas increase)
 - General inflation (electric and natural gas)
 - Offset by lower employee benefit costs (electric and natural gas)
- Website:
http://psc.wi.gov/apps40/dockets/content/detail.aspx?doctk_id=6690-UR-122

Michigan Gas Utilities – Current General Rate Case Settlement Awaiting Approval



- Filed on June 7, 2013 for new rates effective January 2014 (Docket No. U-17273)
- Requested/Settled:
 - \$8 million (6.01%) increase in retail natural gas rates requested; \$4.5 million (3.4%) settled
 - Rate base – \$210 million natural gas retail requested; \$210 million settled
 - Return on Equity – 10.75% with equity component of 50.12% requested; 10.25% with equity component of 48.62% settled
 - Bad Debt Rider terminated effective December 31, 2013
 - Decoupling eliminated for 2014 but returns in 2015
- Reasons for rate increase request:
 - Cost of upgrades to the Michigan Gas Utilities natural gas transmission and distribution systems
 - A decrease in margin revenues
 - A higher cost of capital
 - Increased costs associated with filling employee vacancies
 - Increased costs associated with building maintenance
 - Cost of engineering analysis on vintage natural gas transmission and distribution mains
 - Increased costs of customer service functions
 - General inflation
- Website: <http://efile.mpdc.state.mi.us/efile/viewcase.php?casenum=17273>

Upper Peninsula Power – Current General Rate Case – As Filed



- Filed on June 28, 2013 for new rates effective January 2014 (Docket No. U-17274)
- Requested:
 - \$7.9 million (8.10%) increase in retail electric rates
 - Rate base – \$217.5 million electric retail (deferred taxes not included)
 - Return on Equity – 10.75% with equity component of 54.98%
- Reasons for rate increase request:
 - Required safety improvements at Victoria and Prickett hydro plants
 - Increased tree trimming
 - Increased costs for uncollectibles
 - Inflation
- Key Dates:
 - Interim rates: January 1, 2014
 - Final order: No later than June 28, 2014
- Website: <http://efile.mpsc.state.mi.us/efile/viewcase.php?casenum=17274>

Minnesota Energy Resources – Current General Rate Case – As Filed



- Filed on September 30, 2013 (Docket No. 13-617)
- Requested:
 - \$14.2 million, 5.52% increase in retail natural gas rates
 - Rate base – \$198.3 million retail natural gas
 - Return on Equity – 10.75% with equity component of 50.31%
- Key reasons for rate increase request:

– Inflation	\$2.0 million
– Return on equity	\$0.9 million
– Labor costs	\$0.9 million
– Conservation Improvement Program amortization	\$0.8 million
– IntegrYS Business Support customer relations system upgrade	\$0.7 million
– Property taxes	\$0.7 million
– Rate case expense	\$0.4 million
– Employee benefits	\$(0.5 million)
– Executive/non-executive incentives	\$(0.7 million)
– Depreciation	\$(1.1 million)
- Key Dates:

– Interim rates:	January 1, 2014
– Final order:	No later than July 31, 2014
- Website: <https://www.edockets.state.mn.us/EFiling/edockets/searchDocuments.do?method=eDocketsResult&userType=public>

Rate Case Strategy (1995 to 2011)



Rate Case Filed For Year	PGL	NSG	MERC	MGU	WPS		UPPCO
	Natural Gas	Natural Gas	Natural Gas	Natural Gas	Electric	Natural Gas	Electric
1995					X - Forward		X - Historical
1996	X - Forward	X - Forward					
1997				X	X - Forward	X - Forward	
1998							Acquired
1999					X - Forward	X - Forward	
2000					X - Fuel Only		
2001					X - Forward	X - Forward	
2002					X - Forward	X - Forward	X - Historical
2003			X	X - Forward	X - Forward	X - Forward	
2004					X - Forward	X - Forward	
2005					X - Forward	X - Forward	Land sale gain sharing in lieu of rate case
2006			Acquired	Acquired	X - Forward	X - Forward	X - Historical
2007	Acquired	Acquired			X - Forward	X - Forward	
2008	X - Historical	X - Historical	X - Historical		X - Fuel Only		
2009				X - Historical	X - Forward	X - Forward	
2010	X - Forward	X - Forward	X - Historical	X - Historical	X - Limited Reopener	X - Limited Reopener	X - Historical
2011			X - Historical		X - Forward	X - Forward	X - Historical

Forward = Forward Test Year

Historical = Historical Test Year

Innovative Ratemaking

Risk Reducing Measure In Place	PGL	NSG	MERC	MGU	WPS		UPPCO
	Natural Gas	Natural Gas	Natural Gas	Natural Gas	Electric	Natural Gas	Electric
Legislative Rider for Accelerated Main Replacement Program investment	IL Senate Bill 2266 approved and is now IL Public Act 98-0057; effective 2014 through 2023 with annual review						
Bad Debt Rider	2009 State Mandate – recovery back to 2008			Approved in 2009 rate case settlement			Approved in 2009 rate case settlement for 2010. Terminated after December 2010 business.
Decoupling	Permanent effective in 2012 – annual recovery		Full decoupling, annual recovery, with 10% surcharge/credit cap effective January 1, 2013	Weather-normalized decoupling effective January 1, 2010	4-year pilot program approved in 2009 rate case – deferred recovery \$14 million cap; requested modified decoupling without cap in 2012 rate case	4-year pilot program approved in 2009 rate case – deferred recovery \$8 million cap; requested modified decoupling without cap in 2012 rate case	Eliminated in 2012, weather-normalized approved for 2013 – deferred recovery
Fuel Cost Recovery	1-for-1 PGA recovery of prudent fuel costs				Fuel window – recovery/refund subject to ±2%	1-for-1 PGA recovery of prudent fuel costs	1-for-1 PSCR recovery of prudent fuel costs
Manufactured Gas Plant Site Clean-up Costs	Yes – immediate recovery		No MGP sites	Yes – deferred recovery	N/A	Yes – deferred recovery	N/A
Formula-Based Rates on Wholesale Electric					Yes		

MGP = Manufactured gas plant; PGA = Purchased gas adjustment; PSCR = Power supply cost recovery

State Regulatory Commissions in Jurisdictions Served by Integritys Energy Group

	Commissioner	Party Affiliation	Appointed By	Initial Date Appointed	Confirmed	Term Expires
Illinois – 5-year terms, party split required, appointment by governor, confirmation by State Senate http://www.icc.illinois.gov/cc/						
	Doug Scott, Chair	Democrat	Governor Quinn	03-11-2011	Yes	01-20-2014
	Miguel Del Valle	Democrat	Governor Quinn	02-08-2013	Yes	01-15-2018
	Sherina Maye	Independent	Governor Quinn	02-25-2013	Yes	01-15-2018
	Ann McCabe	Republican	Governor Quinn	03-16-2012	Yes	03-16-2017
	John Colgan	Democrat	Governor Quinn	11-15-2009	Yes	01-19-2015
Michigan – Staggered 6-year terms, party split required, appointment by governor, confirmation by State Senate http://www.michigan.gov/mpsc/0,1607,7-159-16400-40504--,00.html						
	John Quackenbush, Chair	Republican	Governor Snyder	09-15-2011	Yes	07-02-2017
	Sally Talberg	Independent	Governor Snyder	06-26-2013	Yes	07-02-2019
	Greg White	Independent	Governor Granholm	12-04-2009	Yes	07-02-2015
Minnesota – Staggered 6-year terms, party split required, appointment by governor, confirmation by State Senate http://www.puc.state.mn.us/PUC/aboutus/commissioners/index.html						
	Beverly Jones Heydinger, Chair	Democrat	Governor Dayton	07-02-2012	Yes	01-02-2017
	Dr. David Boyd	Republican	Governor Pawlenty	07-10-2007	Yes	01-05-2015
	Nancy Lange	Democrat	Governor Dayton	02-11-2013	Yes	01-07-2019
	J. Dennis O'Brien	Republican	Governor Pawlenty	02-07-2008	Yes	01-06-2014
	Betsy Wergin	Republican	Governor Pawlenty	08-01-2008	Yes	01-04-2016
Wisconsin – Staggered 6-year terms, appointment by governor, confirmation by State Senate http://psc.wi.gov/aboutUs/organization/commissioners.htm						
	Phil Montgomery, Chair	Republican	Governor Walker	04-04-2011	Yes	03-01-2017
	Eric Callisto	Democrat	Governor Doyle	05-27-2008	Yes	03-01-2015
	Ellen Nowak	Republican	Governor Walker	07-05-2011	Yes	03-01-2019

Estimated Capital Expenditures



(Dollars in Millions)	2013	2014	2015	Total
Wisconsin Public Service *	\$ 674	\$ 324	\$ 274	\$ 1,272
Peoples Gas	345	320	337	1,002
Upper Peninsula Power	19	11	10	40
Minnesota Energy Resources	17	17	17	51
North Shore Gas	29	28	21	78
Michigan Gas Utilities	20	19	17	56
Subtotal for Utilities	\$ 1,104	\$ 719	\$ 676	\$ 2,499
Integrys Energy Services	42	67	42	151
Integrys Business Support	59	56	37	152
Integrys Transportation Fuels (Trillium CNG)	23	62	57	142
Total Anticipated Capital Expenditures	\$ 1,228	\$ 904	\$ 812	\$ 2,944
American Transmission Company (equity contribution)	\$ 14	\$ 17	\$ 17	\$ 48

* Includes \$392 million for Fox Energy Center in 2013.

As Presented on August 6, 2013 – Not Updated



Estimated Utility Depreciation



(Dollars in Millions)	2013	2014	2015	Total
Wisconsin Public Service	\$ 100	\$ 110	\$ 123	\$ 333
Peoples Gas	97	104	107	308
Upper Peninsula Power	8	9	9	26
Minnesota Energy Resources	6	9	9	24
North Shore Gas	11	12	12	35
Michigan Gas Utilities	9	9	10	28
Total for Utilities	\$ 231	\$ 253	\$ 270	\$ 754

As Presented on August 6, 2013 – Not Updated



IntegrYS Energy Services



- Retail presence in 22 states of northeast quadrant; operations near customers
- 300 employees
- Sales of \$1.2 billion in 2012
- Natural gas makes up approximately one-third of margin and electricity approximately two-thirds of margin
- Operations
 - Retail natural gas marketing
 - Retail electric marketing
 - Direct mass marketing
 - Solar power generation/renewable facilities

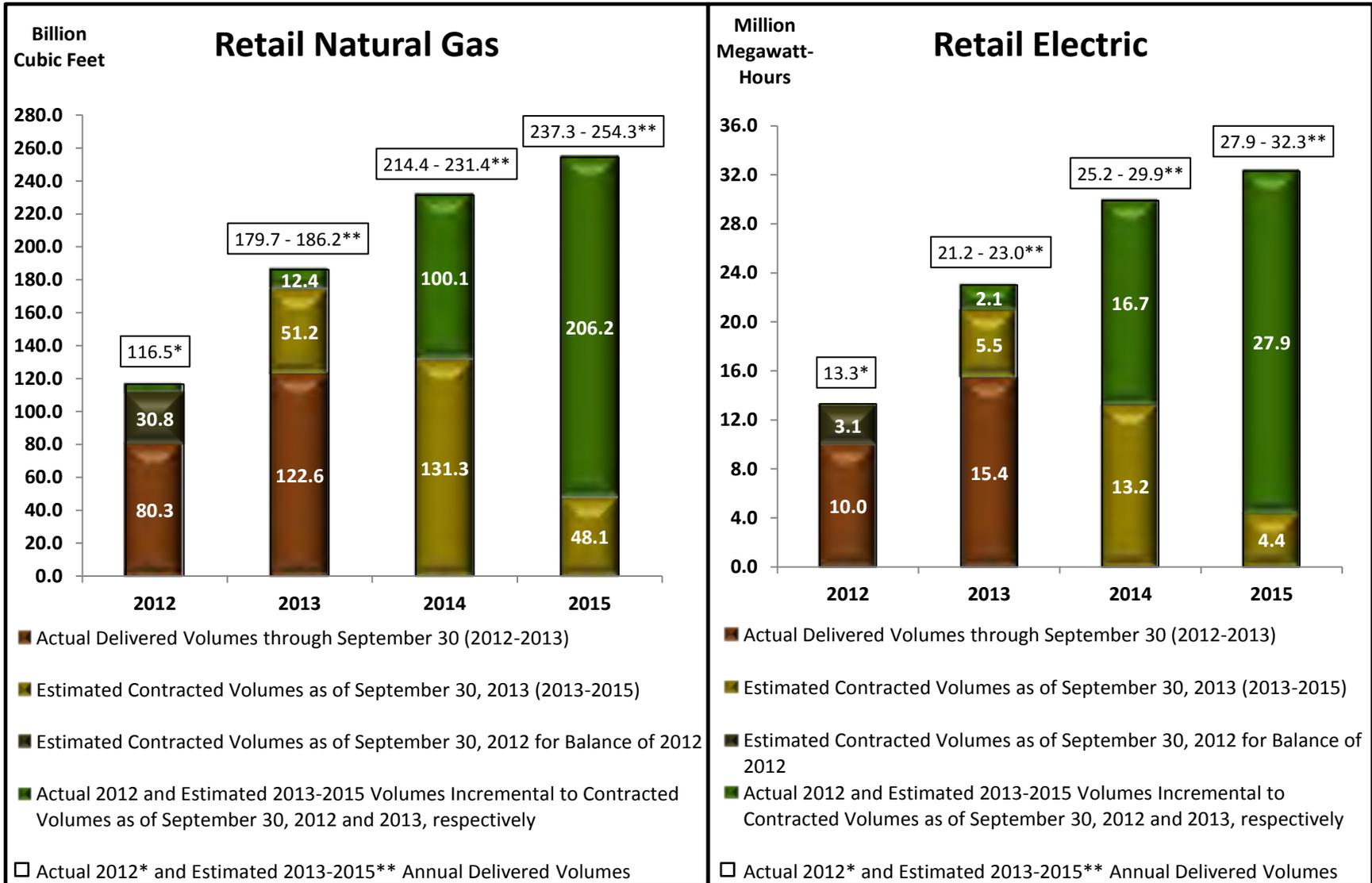
Nonregulated Retail Services Offered



	GAS	GAS	ELECTRIC	ELECTRIC	GAS	ELECTRIC
State	Residential and Small Commercial	Government Aggregation	Residential and Small Commercial	Government Aggregation	Commercial and Industrial	Commercial and Industrial
Wisconsin					X	
Illinois	X		X	X	X	X
Michigan	X				X	X
Indiana					XX	
Kentucky					XX	
Ohio	X	X	X	X	X	0
New England						
Connecticut						X
Maine						X
Massachusetts						X
New Hampshire			X			X
Rhode Island						X
Mid-Atlantic						
Delaware						X
Maryland					0	X
New Jersey					0	X
North Carolina					XX	
Pennsylvania					XX	0
South Carolina					XX	
Virginia					0	
Washington, D.C.					0	X
West Virginia					XX	
New York			X			X
Minnesota					0	

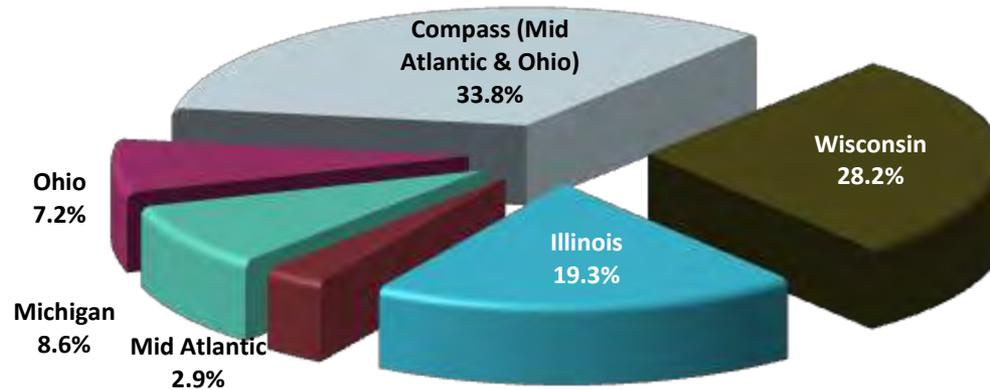
- X Existing IntegrYS Energy Services' region
- 0 New offering within last 18 months
- XX New region associated with Compass acquisition

Integrys Energy Services – Delivered and Estimated Contracted Volumes

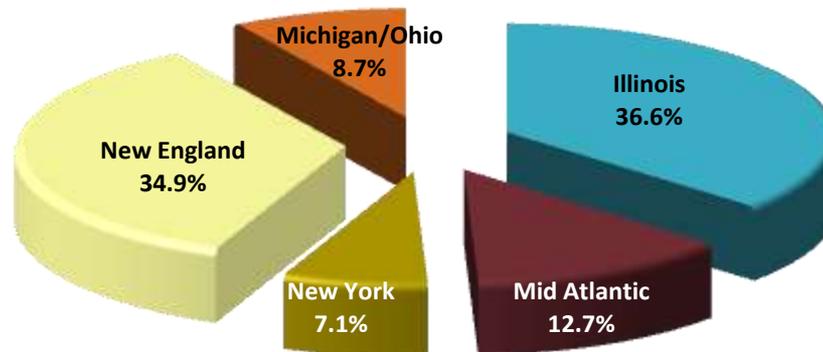


Nonregulated Estimated Contracted Retail Volumes by Region

Estimated Contracted Volumes as of September 30, 2013 Retail Natural Gas by Region



Estimated Contracted Volumes as of September 30, 2013 Retail Electric by Region



Trillium CNG



- Acquired two companies, Pinnacle and Trillium, with established expertise (20 years)
- Business to Business Compressed Natural Gas solutions source
 - Compressed natural gas fuel products and services to large fleet operators
 - Provide refueling infrastructure and operations to public and private access stations



Compressed Natural Gas Operations



Diluted Earnings Per Share – Adjusted and Weather Impacts



Diluted Earnings Per Share Information (Non-GAAP Information)

	Three Months Ended September 30		Nine Months Ended September 30	
	2013	2012	2013	2012
Diluted EPS	\$ 0.47	\$ 0.83	\$ 2.76	\$ 2.69
Special Items (net of taxes):				
Net noncash gains related to derivative and inventory accounting activities	(0.14)	(0.32)	(0.15)	(0.37)
Discontinued operations	0.01	0.10	(0.06)	0.12
Reversal of tax expense related to health care reform legislation	–	(0.07)	–	(0.07)
Diluted EPS – adjusted	\$ 0.34	\$ 0.54	\$ 2.55	\$ 2.37
Average Shares of Common Stock – Diluted (in millions)	80.2	79.3	79.9	79.3

Weather Impacts (Compared to Normal, Net of Decoupling)

Dollar Impacts, net of taxes (Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2013	2012	2013	2012
Natural Gas Utility Segment	\$ –	\$ 0.2	\$ 0.7	\$ (22.1)
Electric Utility Segment	–	–	–	(2.3)
Integrus Energy Services – Core	(0.6)	–	(2.2)	(2.2)
Reversal of the full calendar year 2012 reserves related to decoupling mechanisms at Peoples Gas and North Shore Gas	–	–	9.9	–
Total	\$ (0.6)	\$ 0.2	\$ 8.4	\$ (26.6)

Diluted EPS Impacts, net of taxes	Three Months Ended September 30		Nine Months Ended September 30	
	2013	2012	2013	2012
Natural Gas Utility Segment	\$ –	\$ –	\$ 0.01	\$ (0.28)
Electric Utility Segment	–	–	–	(0.03)
Integrus Energy Services – Core	(0.01)	–	(0.02)	(0.03)
Reversal of the full calendar year 2012 reserves related to decoupling mechanisms at Peoples Gas and North Shore Gas	–	–	0.12	–
Total	\$ (0.01)	\$ –	\$ 0.11	\$ (0.34)

Key Variances in Non-GAAP Diluted EPS – Adjusted – By Segment



Key Variances in Non-GAAP Diluted EPS – Adjusted – By Segment Three Months Ended September 30, 2013

	Natural Gas Utility	Electric Utility	Electric Transmission Investment	Integrus Energy Services	Holding Company and Other	Integrus Energy Group Consolidated
EPS impacts, net of taxes						
Diluted EPS – Adjusted – for the three months ended September 30, 2012	\$ (0.19)	\$ 0.54	\$ 0.17	\$ 0.08	\$ (0.06)	\$ 0.54
Utility rate impacts	0.08	0.03	–	–	–	0.11
Decrease in realized nonregulated retail electric margins	–	–	–	(0.09)	–	(0.09)
Increase in natural gas distribution costs	(0.07)	–	–	–	–	(0.07)
Increase in natural gas utility segment depreciation and amortization expense	(0.02)	–	–	–	–	(0.02)
Other increases in natural gas utility operating expenses	(0.06)	–	–	–	–	(0.06)
Increase in electric maintenance expense	–	(0.04)	–	–	–	(0.04)
Increase in electric transmission expense	–	(0.02)	–	–	–	(0.02)
Seams Elimination Charge Adjustment (SECA) settlement	–	–	–	0.04	–	0.04
(Increase) decrease in external interest expense	(0.01)	0.01	–	–	(0.01)	(0.01)
Tax impacts	0.05	(0.02)	–	(0.03)	(0.01)	(0.01)
Other	(0.03)	–	–	0.02	(0.02)	(0.03)
Diluted EPS – Adjusted – for the three months ended September 30, 2013	\$ (0.25)	\$ 0.50	\$ 0.17	\$ 0.02	\$ (0.10)	\$ 0.34

Note: Certain variances have been adjusted to exclude amounts that have no impact on net income, including certain utility riders and the effects of the purchase of the Fox Energy Center.

Key Variances in Non-GAAP Diluted EPS – Adjusted – By Segment Nine Months Ended September 30, 2013

	Natural Gas Utility	Electric Utility	Electric Transmission Investment	Integrus Energy Services	Holding Company and Other	Integrus Energy Group Consolidated
EPS impacts, net of taxes						
Diluted EPS – Adjusted – for the nine months ended September 30, 2012	\$ 0.66	\$ 1.11	\$ 0.50	\$ 0.21	\$ (0.11)	\$ 2.37
Weather impact on natural gas utility margins, net of decoupling	0.34	–	–	–	–	0.34
Utility rate impacts	0.12	0.10	–	–	–	0.22
Increase in electric utility margins due to sales volume variances, including decoupling	–	0.06	–	–	–	0.06
Increase in natural gas distribution costs	(0.11)	–	–	–	–	(0.11)
Increase in natural gas utility segment employee benefit costs	(0.05)	–	–	–	–	(0.05)
Other increases in natural gas utility operating expenses	(0.05)	–	–	–	–	(0.05)
Increase in electric transmission expense	–	(0.06)	–	–	–	(0.06)
Increase in electric maintenance expense	–	(0.05)	–	–	–	(0.05)
Increase in outside service fees at Integrus Energy Services	–	–	–	(0.07)	–	(0.07)
Increase in payroll and employee benefit costs at Integrus Energy Services	–	–	–	(0.04)	–	(0.04)
Seams Elimination Charge Adjustment (SECA) settlement	–	–	–	0.04	–	0.04
(Increase) decrease in external interest expense	(0.03)	0.04	–	–	0.02	0.03
Tax impacts	0.03	(0.05)	(0.01)	(0.02)	(0.04)	(0.09)
Other	(0.01)	0.01	0.02	0.01	(0.02)	0.01
Diluted EPS – Adjusted – for the nine months ended September 30, 2013	\$ 0.90	\$ 1.16	\$ 0.51	\$ 0.13	\$ (0.15)	\$ 2.55

Note: Certain variances have been adjusted to exclude amounts that have no impact on net income, including certain utility riders and the effects of the purchase of the Fox Energy Center.

Special Items by Segment – Adjusted Earnings (Loss) – Third Quarters 2013 and 2012



Net income (loss) attributed to common shareholders is adjusted by reportable segment for the financial impact of special items for the quarters ended September 30, 2013 and 2012.

September 30, 2013 (Millions)	Natural Gas Utility	Electric Utility	Electric Transmission Investment	Integrus Energy Services		Holding Company and Other	Integrus Energy Group Consolidated
				Core	Other		
Net income (loss) attributed to common shareholders	(19.6)	40.3	13.7	1.3	10.4	(8.0)	38.1
<u>Special Items (net of taxes)</u>							
Net noncash losses (gains) related to derivative and inventory accounting activities	0.1	–	–	–	(11.0)	–	(10.9)
Discontinued operations	–	–	–	–	0.6	–	0.6
Adjusted earnings (loss)	(19.5)	40.3	13.7	1.3	–	(8.0)	27.8
<hr/>							
September 30, 2012 (Millions)	Natural Gas Utility	Electric Utility	Electric Transmission Investment	Integrus Energy Services		Holding Company and Other	Integrus Energy Group Consolidated
				Core	Other		
Net income (loss) attributed to common shareholders	(14.0)	47.2	13.4	7.7	16.5	(5.1)	65.7
<u>Special Items (net of taxes)</u>							
Net noncash gains related to derivative and inventory accounting activities	(0.1)	–	–	–	(24.5)	–	(24.6)
Discontinued operations	–	–	–	–	8.0	–	8.0
Reversal of tax expense related to health care reform legislation	(1.2)	(4.7)	–	–	–	–	(5.9)
Adjusted earnings (loss)	(15.3)	42.5	13.4	7.7	–	(5.1)	43.2

Non-GAAP Financial Information

Special Items by Segment – Diluted Earnings Per Share – Adjusted – Third Quarters 2013 and 2012



Diluted earnings per share is adjusted by reportable segment for the financial impact of special items on diluted earnings per share for the quarters ended September 30, 2013 and 2012.

	Natural Gas Utility	Electric Utility	Electric Transmission Investment	Integrus Energy Services		Holding Company and Other	Integrus Energy Group Consolidated
				Core	Other		
September 30, 2013							
Diluted EPS	\$ (0.25)	\$ 0.50	\$ 0.17	\$ 0.02	\$ 0.13	\$ (0.10)	\$ 0.47
<u>Special Items (net of taxes)</u>							
Net noncash gains related to derivative and inventory accounting activities	-	-	-	-	(0.14)	-	(0.14)
Discontinued operations	-	-	-	-	0.01	-	0.01
Diluted EPS – adjusted	\$ (0.25)	\$ 0.50	\$ 0.17	\$ 0.02	\$ -	\$ (0.10)	\$ 0.34
	Natural Gas Utility	Electric Utility	Electric Transmission Investment	Integrus Energy Services		Holding Company and Other	Integrus Energy Group Consolidated
				Core	Other		
September 30, 2012							
Diluted EPS	\$ (0.18)	\$ 0.60	\$ 0.17	\$ 0.08	\$ 0.22	\$ (0.06)	\$ 0.83
<u>Special Items (net of taxes)</u>							
Net noncash gains related to derivative and inventory accounting activities	-	-	-	-	(0.32)	-	(0.32)
Discontinued operations	-	-	-	-	0.10	-	0.10
Reversal of tax expense related to health care reform legislation	(0.01)	(0.06)	-	-	-	-	(0.07)
Diluted EPS – adjusted	\$ (0.19)	\$ 0.54	\$ 0.17	\$ 0.08	\$ -	\$ (0.06)	\$ 0.54

Non-GAAP Financial Information

2013 Diluted Earnings Per Share – Adjusted Guidance Increased



	Guidance Presented November 7, 2013 2013		Guidance Presented August 6, 2013 2013		Variance 2013	
	Low	High	Low	High	Low	High
	Diluted EPS – GAAP					
Regulated Natural Gas Utility Segment	\$ 1.43	\$ 1.49	\$ 1.36	\$ 1.44	\$ 0.07	\$ 0.05
Regulated Electric Utility Segment	1.39	1.42	1.25	1.33	0.14	0.09
Electric Transmission Investment Segment	0.68	0.69	0.69	0.70	(0.01)	(0.01)
IntegrYS Energy Services						
Core	0.16	0.20	0.26	0.32	(0.10)	(0.12)
Other	(0.01)	(0.01)	(0.02)	(0.02)	0.01	0.01
Holding Company and Other Segment	(0.17)	(0.15)	(0.15)	(0.09)	(0.02)	(0.06)
Diluted EPS – GAAP	\$ 3.48	\$ 3.64	\$ 3.41	\$ 3.66	\$ 0.07	\$ (0.02)
Special items (net of taxes)						
Discontinued Operations						
IntegrYS Energy Services – Other	0.01	0.01	0.02	0.02	(0.01)	(0.01)
Holding Company and Other Segment	(0.07)	(0.07)	(0.08)	(0.08)	0.01	0.01
Diluted EPS – Adjusted	\$ 3.42	\$ 3.58	\$ 3.35	\$ 3.60	\$ 0.07	\$ (0.02)
Average Shares of Common Stock – Diluted (millions)	80.1	80.1	79.9	79.9	0.2	0.2

Non-GAAP Financial Information

Key Assumptions for 2013:

- Continued operational improvements
- Availability of generation units
- Normal weather conditions for the rest of the year
- Not estimating the impact of derivative and inventory fair value accounting activities

Note that the consolidated guidance is slightly narrower than the sum of the segments. Given the large segment ranges, we have slightly tempered the consolidated range.

As Presented on November 7, 2013 – Not Updated

Provide adequate capital levels at a reasonable cost and maintain current credit ratings

Common Equity

- Integrus common stock new issuance of about \$71 million through September 30, 2013 by our Stock Investment Plan and other stock-based benefit plans
- About \$10 million additional expected to be issued during the balance of the year

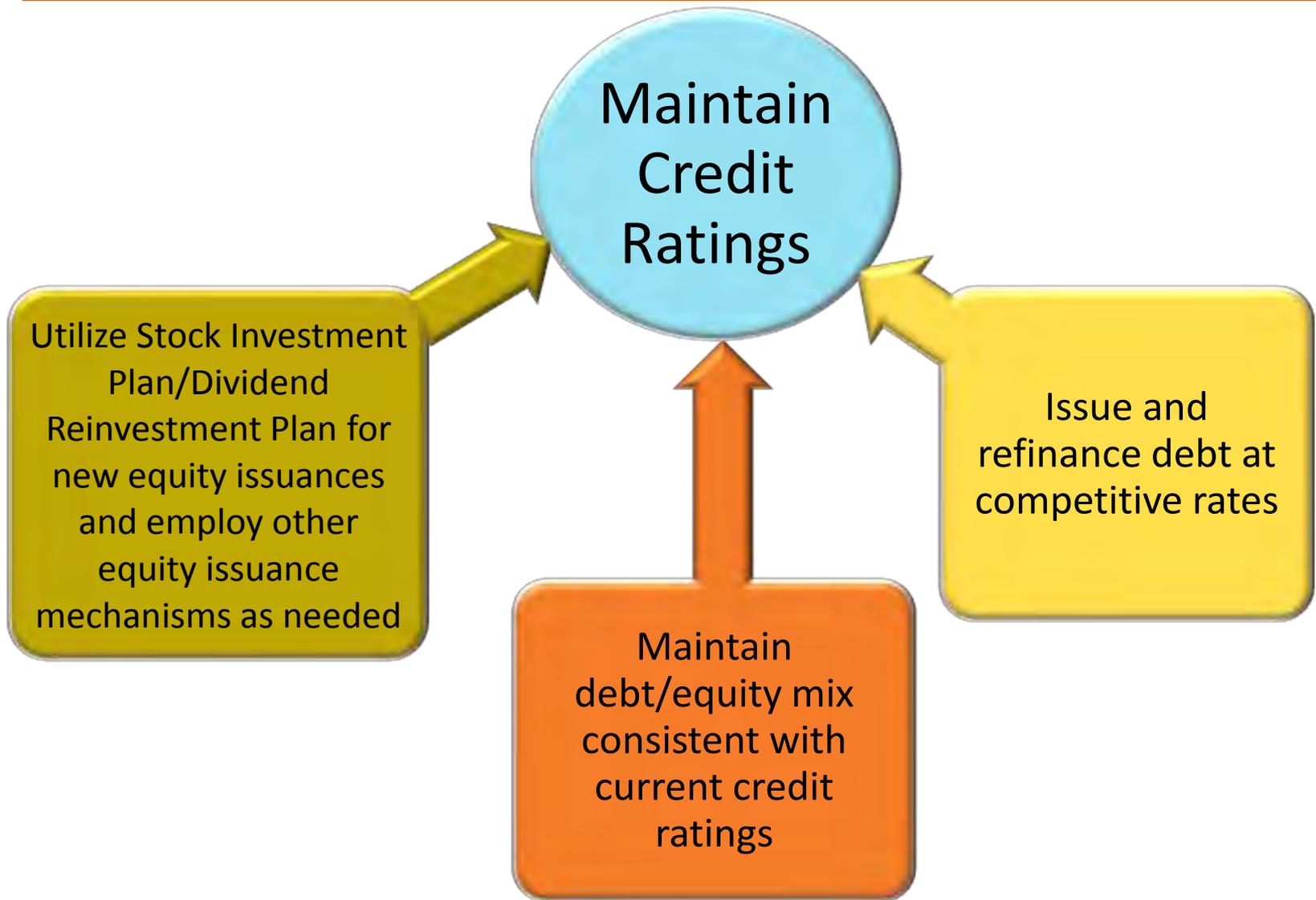
Long-term Debt

- Peoples Gas – \$50 million, 4.00%, funded April 18, 2013, maturity February 1, 2033
- North Shore Gas – \$54 million, 3.96%, funded May 1, 2013, maturity May 1, 2043
- Peoples Gas – \$220 million, 3.96%, funded August 1, 2013, maturity August 1, 2043
- Wisconsin Public Service – up to \$450 million in 4Q13

Hybrid debt securities

- Integrus Energy Group - \$400 million, 6.00%, funded August 15, 2013, maturity August 1, 2073
50% equity credit from S&P

Post 2013 Financing Objectives

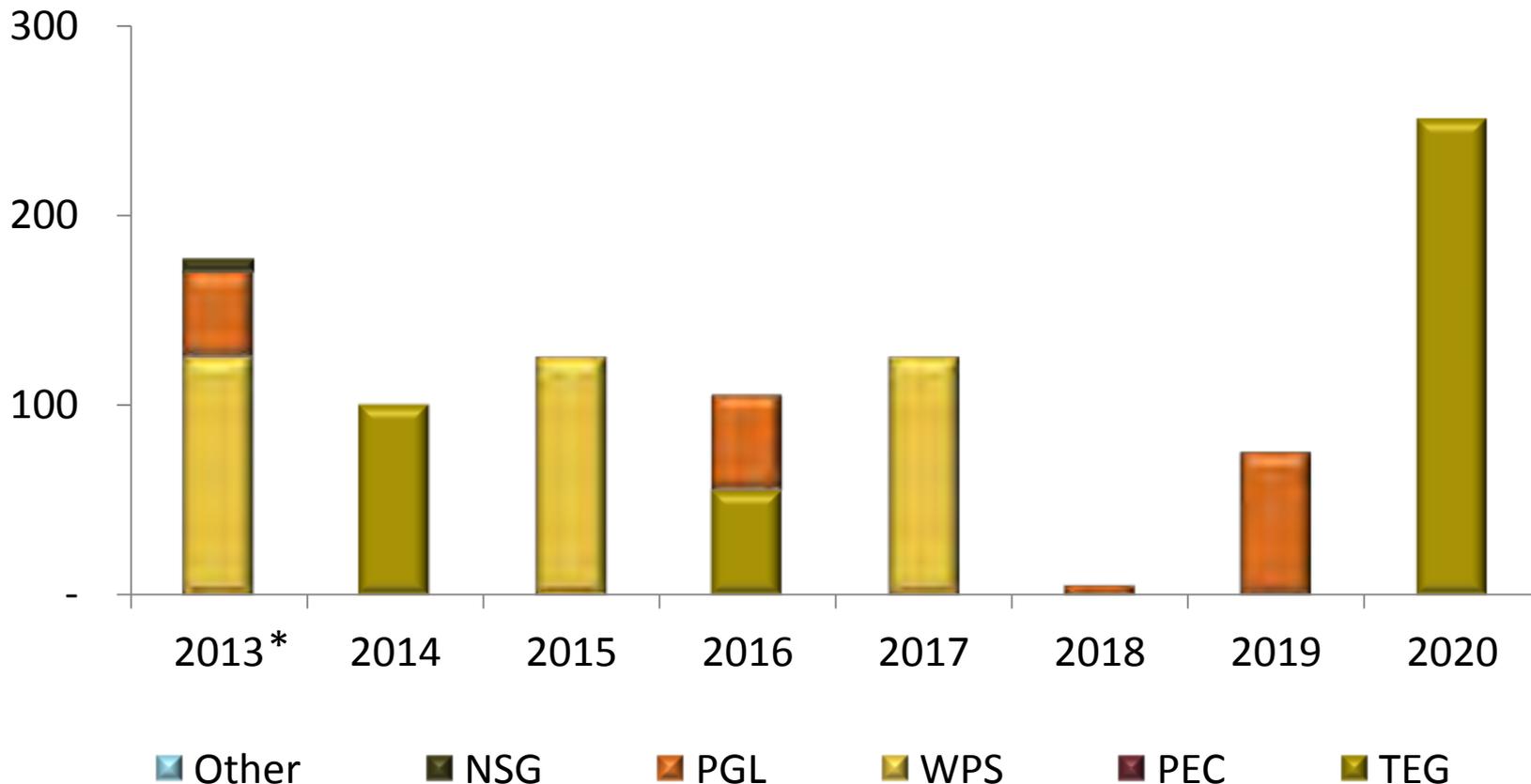


IntegrYS Long-Term Debt Maturities



Company Update – November 2013

Millions



* Reflects remainder of 2013; full year total for TEG consolidated was \$314 million.

IntegrYS Credit Ratings



	Standard & Poor's	Moody's
IntegrYS Energy Group		
Issuer credit rating	A-	N/A
Senior unsecured debt	BBB+	Baa1
Commercial paper	A-2	P-2
Junior subordinated notes	BBB	Baa2
Wisconsin Public Service		
Issuer credit rating	A-	A2
First mortgage bonds	N/A	Aa3
Senior secured debt	A	Aa3
Preferred stock	BBB	Baa1
Commercial paper	A-2	P-1
Peoples Gas		
Issuer credit rating	A-	A3
Senior secured debt	A	A1
Commercial paper	A-2	P-2
North Shore Gas		
Issuer credit rating	A-	A3
Senior secured debt	A	A1

N/A = Not Applicable

73 Consecutive Years of Dividends



Company Update – November 2013

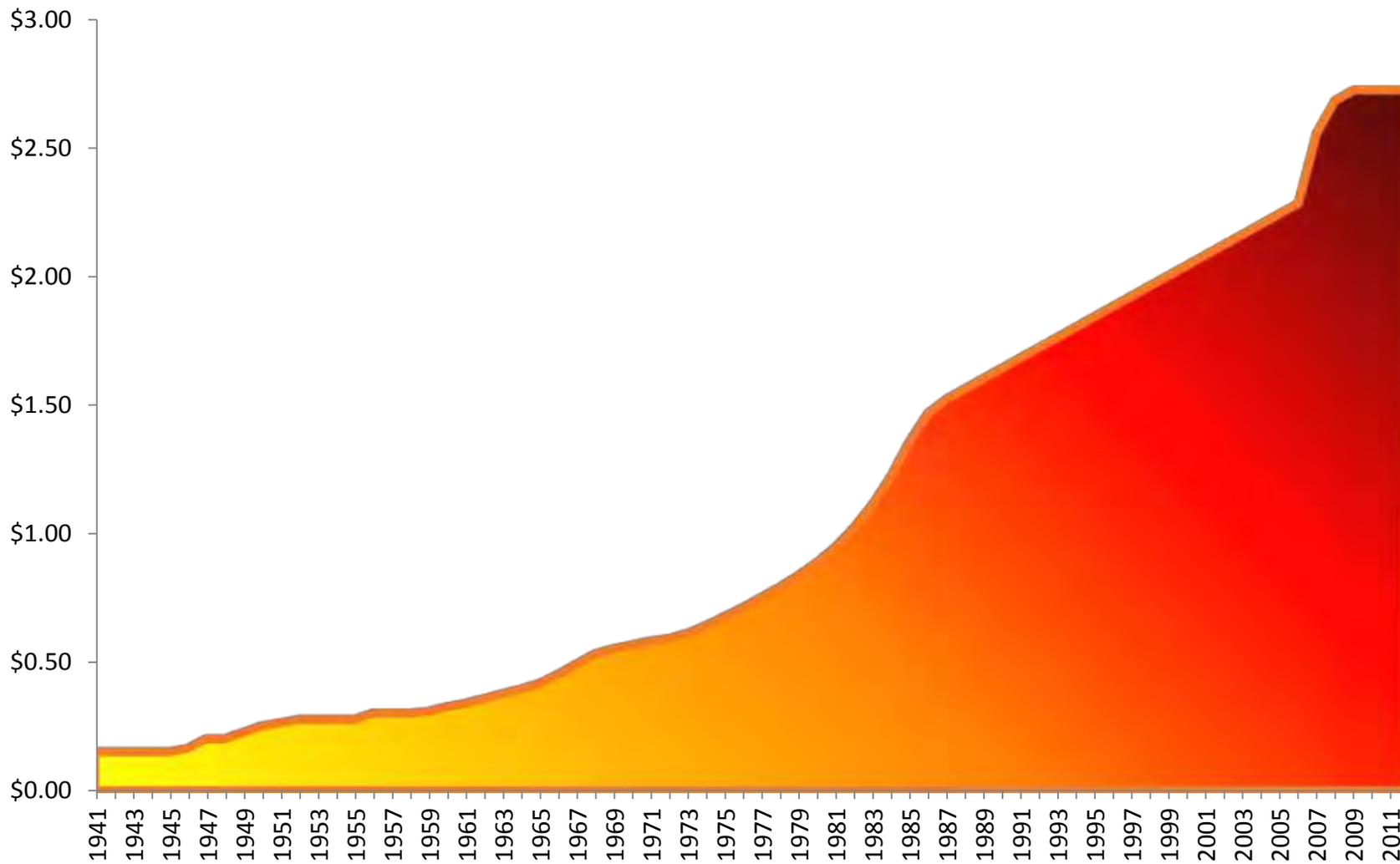
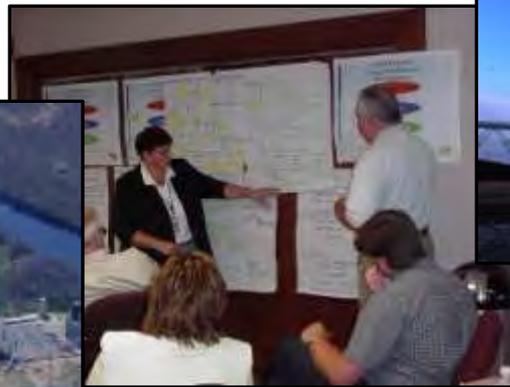


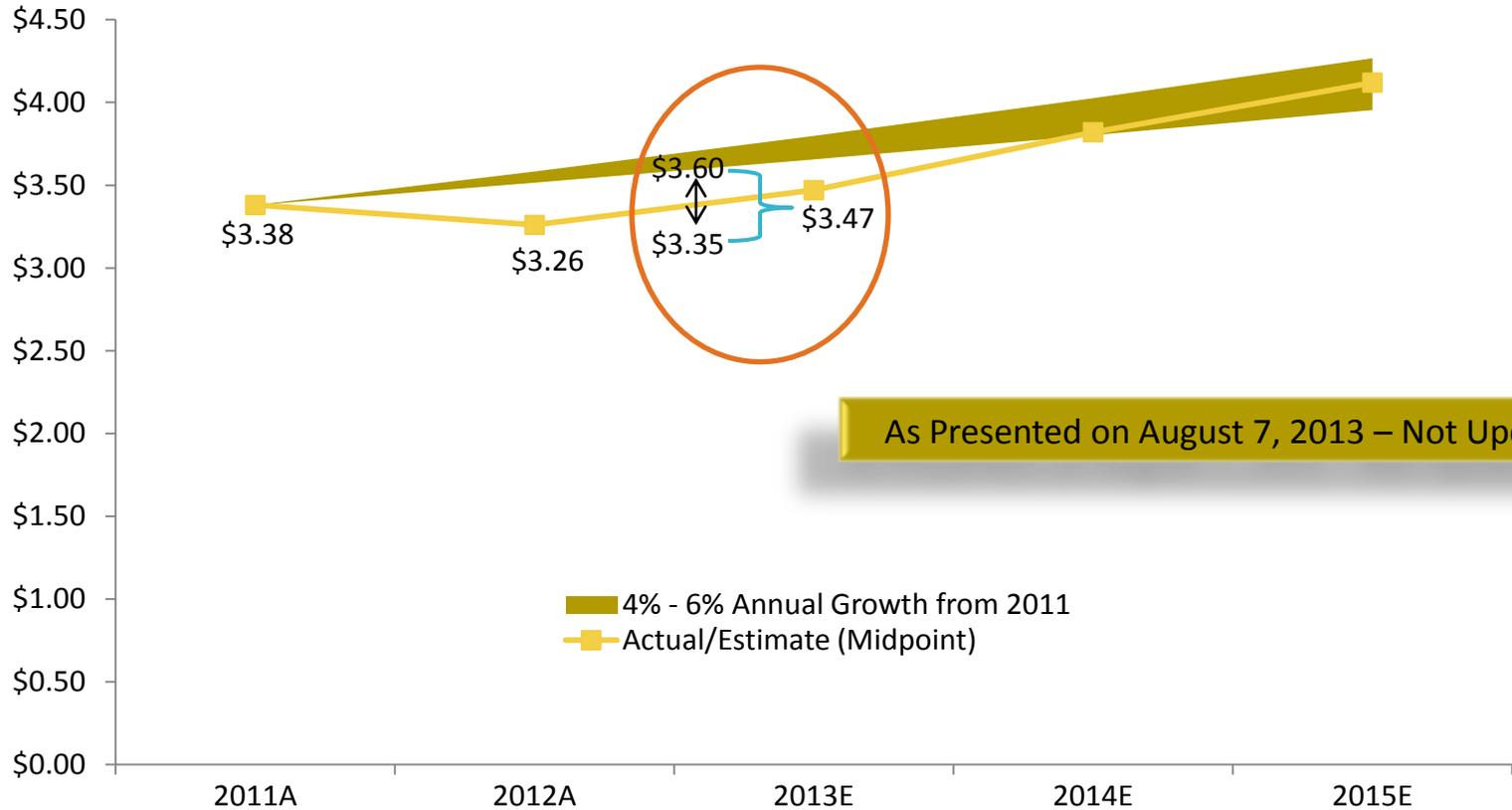
Chart has been adjusted for stock splits on June 22, 1964 and July 15, 1987.

Investment Merits

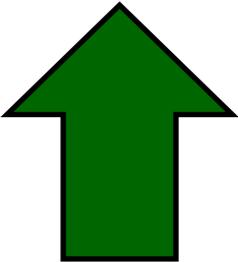
- Solid regulated utility growth
 - With approved rate base investment plan
- Well positioned nonregulated businesses
 - With established presence to deliver growth
- Experienced executive management team
 - With capability to execute the plan



Achieving Our 2011 to 2015 Growth Rate



As Presented on August 7, 2013 – Not Updated

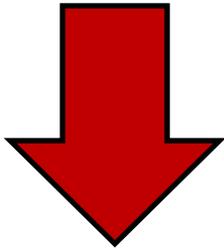


- 2014**
TEG Consolidated
- Common Share Dilution
 - Hybrid issuance

- 2015**
TEG Consolidated
- Common Share Dilution

- 2014**
Electric
- Fox Energy Center (current)
 - Columbia
 - Weston 3 ReACT™
 - SMRP
- Natural Gas**
- AMRP

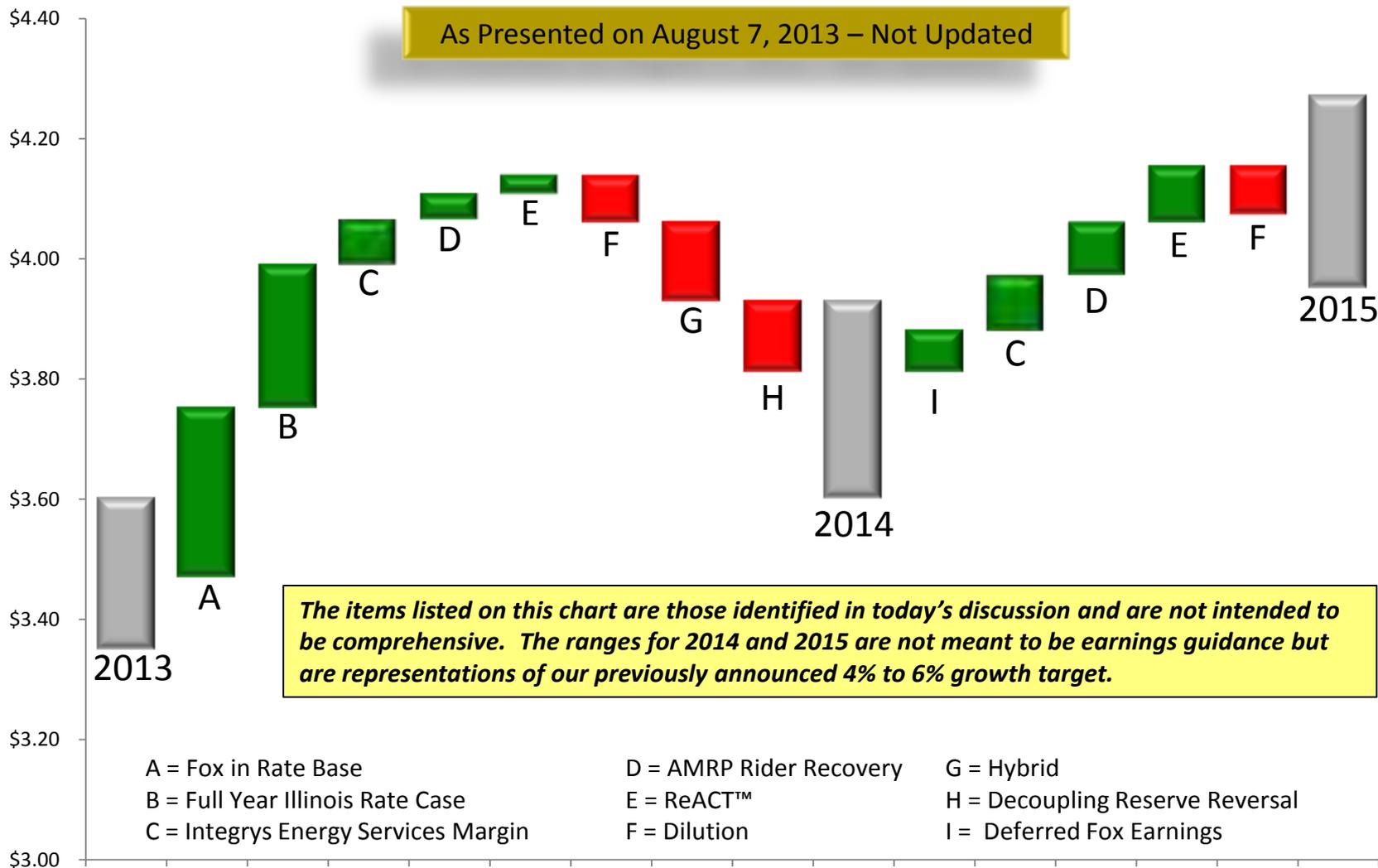
- 2015**
Electric
- Fox Energy Center (deferred equity return)
 - Weston 3 ReACT™
 - SMRP
- Natural Gas**
- AMRP
- Integrus Energy Services**
- Increased volumes offset unit margin decline



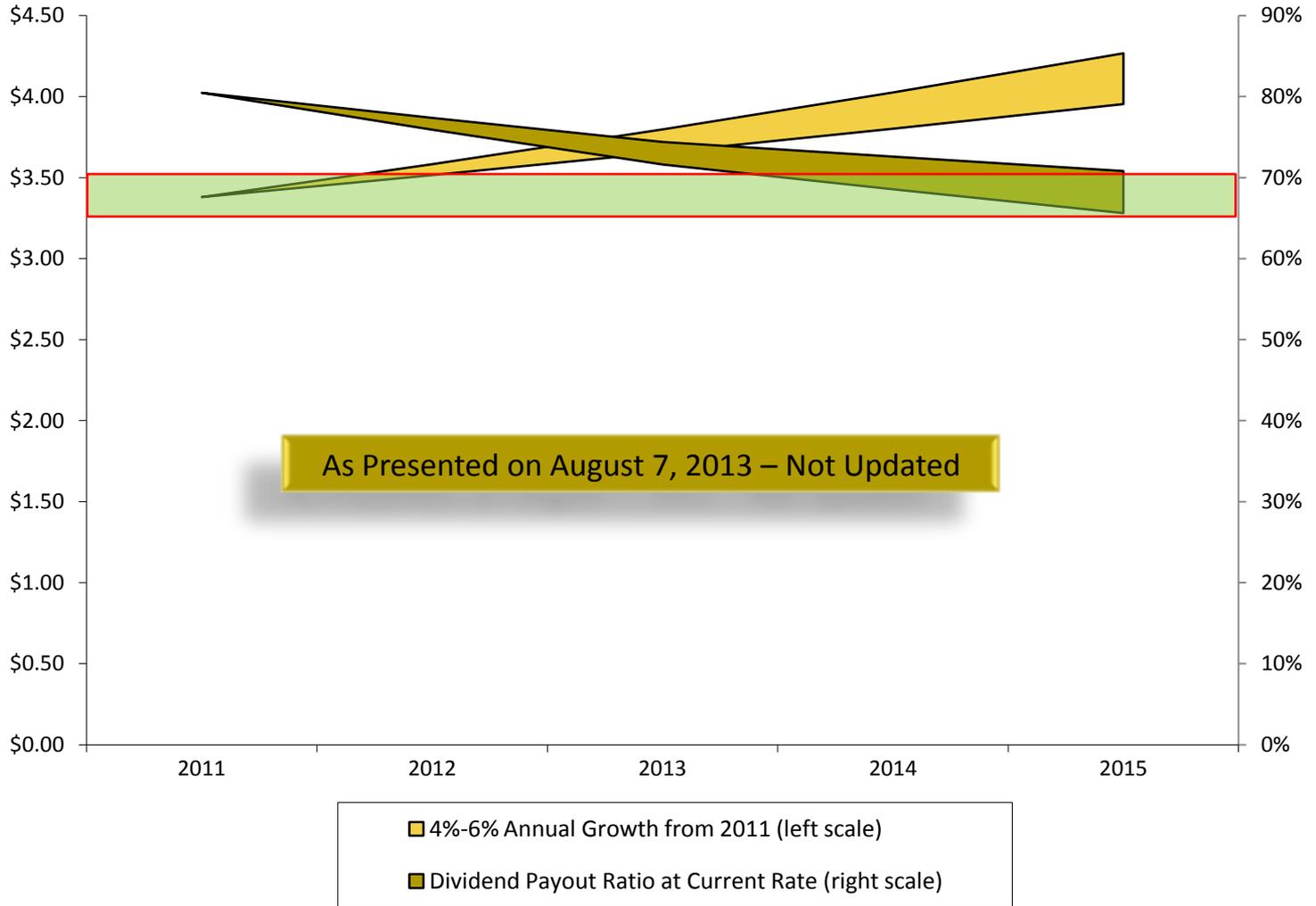
Steps to Achieving 4% to 6% Growth Goal



Company Update – November 2013



Dividend Payout Ratio



Utility Peer Average Dividend Payout Ratio Range (65% to 70%; right scale)

Disclosure of Full Forward-Looking Statements

In this presentation, we make statements concerning our expectations, beliefs, plans, objectives, goals, strategies, and future events or performance. These statements are “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are not guarantees of future results and conditions. Although we believe that these forward-looking statements and the underlying assumptions are reasonable, we cannot provide assurance that such statements will prove correct.

Forward-looking statements involve a number of risks and uncertainties. Some risks that could cause actual results to differ materially from those expressed or implied in forward-looking statements include those described in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, as may be amended or supplemented in Part II, Item 1A of our subsequently filed Quarterly Reports on Form 10-Q, and those identified below:

- The timing and resolution of rate cases and related negotiations, including recovery of deferred and current costs and the ability to earn a reasonable return on investment, and other regulatory decisions impacting our regulated businesses;
- Federal and state legislative and regulatory changes relating to the environment, including climate change and other environmental regulations impacting generation facilities and renewable energy standards;
- Other federal and state legislative and regulatory changes, including deregulation and restructuring of the electric and natural gas utility industries, financial reform, health care reform, energy efficiency mandates, reliability standards, pipeline integrity and safety standards, and changes in tax and other laws and regulations to which we and our subsidiaries are subject;
- Costs and effects of litigation and administrative proceedings, settlements, investigations, and claims;
- Changes in credit ratings and interest rates caused by volatility in the financial markets and actions of rating agencies and their impact on our and our subsidiaries’ liquidity and financing efforts;
- The risks associated with changing commodity prices, particularly natural gas and electricity, and the available sources of fuel, natural gas, and purchased power, including their impact on margins, working capital, and liquidity requirements;
- The timing and outcome of any audits, disputes, and other proceedings related to taxes;
- The effects, extent, and timing of additional competition or regulation in the markets in which our subsidiaries operate;
- The ability to retain market-based rate authority;
- The risk associated with the value of goodwill or other intangible assets and their possible impairment;
- The investment performance of employee benefit plan assets and related actuarial assumptions, which impact future funding requirements;
- The impact of unplanned facility outages;
- Changes in technology, particularly with respect to new, developing, or alternative sources of generation;
- The effects of political developments, as well as changes in economic conditions and the related impact on customer use, customer growth, and our ability to adequately forecast energy use for our customers;
- Potential business strategies, including mergers, acquisitions, and construction or disposition of assets or businesses, which cannot be assured to be completed timely or within budgets;
- The risk of terrorism or cyber security attacks, including the associated costs to protect our assets and respond to such events;
- The risk of failure to maintain the security of personally identifiable information, including the associated costs to notify affected persons and to mitigate their information security concerns;
- The effectiveness of risk management strategies, the use of financial and derivative instruments, and the related recovery of these costs from customers in rates;
- The risk of financial loss, including increases in bad debt expense, associated with the inability of our and our subsidiaries’ counterparties, affiliates, and customers to meet their obligations;
- Unusual weather and other natural phenomena, including related economic, operational, and/or other ancillary effects of any such events;
- The ability to use tax credit and loss carryforwards;
- The financial performance of American Transmission Company and its corresponding contribution to our earnings;
- The effect of accounting pronouncements issued periodically by standard-setting bodies; and
- Other factors discussed in reports we file with the United States Securities and Exchange Commission.

Except to the extent required by the federal securities laws, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Non-GAAP Financial Information



We prepare financial statements in accordance with accounting principles generally accepted in the United States (GAAP). In addition, we disclose and discuss diluted earnings per share (EPS) – adjusted and adjusted earnings (loss), which are non-GAAP measures. Management uses these measures in its internal performance reporting and for reports to the Board of Directors. We disclose these measures in our quarterly earnings releases, on investor conference calls, and during investor conferences and related events. Management believes that diluted EPS – adjusted and adjusted earnings (loss) are useful measures for providing investors with additional insight into our operating performance. These measures allow investors to better compare our financial results from period to period, as they eliminate the effects of certain items that are not comparable. This additional information is not meant to be considered in isolation or as a substitute for our results of operations prepared and presented in conformance with GAAP. Tax impacts are calculated using the applicable combined federal and state statutory rate modified for any attributable permanent tax effect and/or tax credit. A reconciliation of non-GAAP information to GAAP information is included on the slide where the information appears.