

Attachment A

Supporting Documents for Application

Technical Competence

Better Cost Energy LLC was incorporated in 2012 and has 1 year experience as energy brokers assisting business customers in the procurement of electric contracts. In 2013 Better Cost Energy LLC entered into an agreement with NextEra Energy, Direct Energy, Washington Gas Energy Services, A.E.P., Dayton Power and Electric and MC2 to procure electricity for commercial and industrial customers.

The Principal Officers of Better Cost Energy LLC, Jeffrey Counsel and Peter Leiter have gained significant knowledge of the deregulation of the electricity market since incorporation. Through industry research and continued interaction with industry insiders from suppliers as Nextera, Direct Energy, WGES, etc they continue to expand their knowledge of the industry and are able to provide their customers and prospects with up-to-date statistics and trends in the electricity market as it relates to their business.

Better Cost Energy LLC is currently licensed to do business as energy Brokers in the following states: Maryland, Washington DC, Ohio and New York and have many relationships with electricity suppliers.

Managerial Experience

Jeffrey Council

President of Better Cost Energy LLC and 50% owner, Jeffrey Council has been an active part of the business community for over 20 years. Prior to starting Better Cost Energy LLC, Mr. Council was a broker in the industry for 8 years. Before and during those years he has been and continues to be involved in the business community activity through various professional organizations related to his field of employment. Jeffrey has a strong commitment to the growth of the company, to the retention of the customer base, and to the continuation of excellent customer service.

Peter A. Leiter

Secretary and Treasurer of Better Cost Energy LLS and 50% owner, Peter Leiter worked with Mr. Council many years prior to starting BCE. Mr. Leiter was involved in various industries related to this business in the real estate developing, property management industry and electronic engineering. Mr. Leiter has over 40 years working in the Washington DC marketplace and has a vibrant knowledge of all facets of operating large and competitive businesses in order to provide his customers with the highest quality of service and satisfaction.

Managerial Experience

Jeffrey and Peter own 50% each in the corporation. We have over 200 active sales agents acting as energy brokers for Better Cost Energy LLC.

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