

**ATTACHMENT F**



**Section 451.330 Technical Qualifications under Subpart D**

a) An applicant that uses electric generation, transmission or distribution facilities that it owns, controls, or operates in serving customers shall be deemed to possess sufficient technical capabilities to serve retail customers identified in this Subpart if it maintains at least two technical staff on duty or on call 24 hours each day to operate and maintain applicant's facilities as needed. The technical staff must have at least two years of technical operational experience in an electric generation, transmission or distribution facility substantially similar to the facility that the applicant owns, controls or operates in serving customers, and meets the criteria in subsections (b) and (c) of this Section.

N/A

b) An applicant shall be deemed to possess sufficient technical capabilities to serve retail customers identified in this Subpart if it has at least one individual on its staff with at least four years experience buying and selling power and energy in wholesale markets and one year of scheduling experience working for an entity that is either a member of PJM, a market participant in the Midwest ISO, or has a system operator certificate from NERC, or has earned Certified Energy Procurement Professional status by the Association of Energy Engineers or equivalent certification.

Bill Glass, Vice President of Enhanced Energy Services of America

Resume is attached.

c) The applicant shall designate in its application, and shall agree thereafter to maintain, a telephone number, fax number and address where its staff can be directly reached at all times. Maintenance of an answering service or machine, pager or similar message-taking procedure does not satisfy this requirement.

Agreed. Designated telephone number, fax, and address is included in the application.

d) The applicant shall include in its application an exhibit that identifies, by name and job title, the persons on its staff, and agents or contractors utilized pursuant to Section 451.350, with the technical experience required under Subpart D. The exhibit shall provide a description of the relevant occupational experience for each person, including a description of the duties and the duration of the duties being used to meet each experience requirement of this Section.



**Christopher Prejean**

**President, Enhanced Energy Services of America**

**Consultant, On Retainer**

**Bill Glass**

**Vice President, Enhanced Energy Services of America**

**Consultant, On Retainer**

**Ron Lukas**

**Senior Energy Executive, Enhanced Energy Services of America**

**Consultant, On Retainer**

# CHRISTOPHER A. PREJEAN

## EXPERIENCE:

- Oct. 2010 - present* **Enhanced Energy Services of America, LLC** Sugar Land, TX  
*President & Trusted Advisor*
- Consult for various third party marketers demonstrating new market opportunities,
  - Develop and implement electricity operations and management consulting services to Energy Services Company's (ESCO's) in NYISO, PJM, NE-ISO, and MISO);
  - Develop and implement electricity operationsenergy management consulting services to end-user clients (NY, NJ, TX, OH, MI, MD, MO, KS);
  - Develop and implement natural gas operations and management services to markets along the eastern seaboard (NJ, NY, MD, DC, OH, NC, FL, PA, IL);
  - Implement Energy Consulting Service agreements to market aggregators and end-user clients;
  - Create pricing solutions and hedging strategies tailored to clients' needs;
  - Consistently increase client base and revenue.
- Aug. 2005 – Oct. 2010* **BBPC, LLC d/b/a "Enhanced Energy Services"** Sugar Land, TX  
*Vice President – Energy Services*
- Develop and implement electricity and energy management consulting services to end-user clients (NY, NJ, TX, OH, MI, MD, MO, KS);
  - Develop and implement natural gas operations and management services to markets along the eastern seaboard (NJ, NY, MD, DC, OH, NC, FL);
  - Implement Energy Consulting Service agreements to market aggregators and end-user clients;
  - Create pricing solutions and hedging strategies tailored to clients needs;
  - Consistently increase client base and revenue.
- Feb. 2001 – Aug. 2005* **Quantum Gas & Power Services, Ltd.** Houston, TX  
*Director – Energy Management Consulting*
- Develop and implement electricity and energy management consulting services to end-user clients (NY, NJ, TX, OH, MI, MD, MO, KS);
  - Develop and implement natural gas operations and management services to markets along the eastern seaboard (NJ, NY, MD, DC, OH, NC, FL);
  - Implement Energy Consulting Service agreements to market aggregators and end-user clients;
  - Create pricing solutions and hedging strategies tailored to clients needs;
  - Consistently increase client base and revenue.
- Mar. 1998 – Jan. 2001* **Perry Gas Companies, Inc.** Houston, TX  
*Manager – Natural Gas Marketing*
- Invoiced over \$4.3 million per month to Industrial and National accounts;
  - Developed and implemented natural gas marketing along the eastern seaboard (CT, NJ, NY, MD, DC, NC, FL, GA);
  - Traded market area supply along Texas-Eastern Transmission (TETCO); Transcontinental Gas Pipeline (TRANSCO); Florida Gas Transmission (FGT); Columbia Gas (TCO);
  - Created pricing and hedging strategies tailored to clients needs;
  - Developed and consistently increased client base (Wholesale/Industrial/Commercial).
- Dec. 1996 – Mar. 1998* **Texas-Ohio Gas, Inc.** Houston, TX  
*Senior Marketing Representative*
- Invoiced over \$2.5 million per month to Industrial accounts;
  - Delivered over 900,000 MMBtu per month to multi-million dollar accounts;
  - Designed and presented energy packages targeted to clients needs;
  - Consistently increased client base.
- Dec. 1995 – Dec. 1996* **Director, Commercial Marketing**
- Responsible for developing all commercial marketing efforts in Northeast markets;
  - Supervised three gas marketing teams (totaling 12 members);
  - Analyzed tariffs and developed new markets due to ongoing deregulation;
- 1422 FOREST BROOK •SUGAR LAND, TEXAS 77479•(713) 725-0777 (cell)  
EMAIL: cprejean@enhancedenergyservices.com

# CHRISTOPHER A. PREJEAN

- Managed daily nominations/balancing between various LDC's;
- Consistently increased client base.

*June 1994 – Dec. 1995*

*Natural Gas Marketing Representative*

- Marketed natural gas to commercial and industrial end-user customers in New Jersey and New York,
- Conducted in-person and telephone presentations reviewing on energy cost analysis for end-user clients.

## **EDUCATION:**

**The University of Houston – Downtown**  
Bachelor of Business Administration, Spring 1994

# **BILL GLASS**

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wcglass1970@gmail.com • 713.248.9828

## **QUALIFICATIONS PROFILE**

Performance-driven, insightful **Energy Professional** with a proven ability to achieve and exceed all business-development and revenue-generation goals in high-pressure environments. A solid record of achievement through responsible financial trading positions and asset management.

## **PROFESSIONAL EXPERIENCE**

### **ENHANCED ENERGY SERVICES**

2009-PRESENT

#### **VICE PRESIDENT RISK MANAGEMENT AND ELECTRIC OPERATIONS**

I am responsible for the scheduling, forecasting and balancing of electric customers in PJM, NYISO and NEEPOOL. I am also responsible for developing and managing pricing models and risk management strategies for our customer in gas and electric on a daily basis. Currently managing risk for over 30BCF and 500,000 MWH annually.

### **GEMINI ENERGY**

2006 – 2009

Consult on managing gas and electric assets, scheduling, risk for customers in NEPOOL, NYISO and PJM and developed relationships for retail and wholesale consumers of energy throughout all deregulated states in the U.S.

### **PLATINUM ENERGY RESOURCES** - Houston, Texas

2004 – 2011

#### **President OTC (PGRIU.OB)**

I am a member of the board of directors in an advisory role to help with optimization and capitalization of our current production and assets.

### **MIECO INC** – Houston, TX

2000 - 2003

#### **Vice President of Gas Operations (2001 to 2003)**

Head trader responsible for trading, profitability, physical operations and risk management for all regions. I was continually adapting the trading strategy to the ever changing market conditions. Collaborated with producers to assess individual financial situations and develop strategic solutions for hedging.

#### **Manager of Natural Gas Trading - (2000 to 2001)**

I served as key team member of the trading team services group, trading basis for all regions of the U.S. I established and maintained strong relationships with independent producers to continually help them with hedging and derivative strategies.

### **SOUTHERN COMPANY ENERGY MARKETING** – Atlanta, GA

1996 - 2000

#### **Senior Trader:**

*Continued...*

Managed trading within options, spreads, basis, or outright futures presenting the best risk-reward opportunity. Possessed a clear understanding of the fundamentals of the market and what that may mean for a trade outcome. Determined the true drivers of price direction (i.e., supply-led, demand-led, or speculatively-led) and how those may potentially change or have changed over time.

**Trader:**

I managed front month positions and balance of strip positions for the Northeast, Midwest and Gulf Coast financial basis desks for both gas and power. I worked with physical desks to evaluate risk reward opportunities within the scope of the risk parameters.

**Key Accomplishment:**

- Executed an effective, profitable trading strategy within several regions of trading. This allowed me to trade in several regions including Midwest, Northeast, Gulf coast and Gas daily desks.
- Key member of the East trading desk that achieved 20 million dollars of profitability in 1998 the first full year of trading. Contributed 3 million dollars of profitability in 1999 as the sole trader of the Gulf Coast region financial trading.

**ENRON CAPITAL AND TRADE - Houston, TX**

1995 - 1996

**Risk Management Specialist:**

Managed daily position reports, p/l calculations, verified trades and risk tolerances and reported those results to desk director.

**FIRST INTERSTATE BANK - Houston, TX**

1994 - 1995

**Credit Risk Analyst**

Reviewed portfolios of potential customers with balance sheets of 5 to 15 million dollars for potential default risks and reported those findings to the Risk managers as well as the loan officer.

**TRANSAMERICA MUTUAL FUNDS - Houston, TX**

1994

**Mutual Fund Analyst**

Calculated daily NAV and reported cash flows from redemptions and investments to the portfolio manager on a daily basis.

**EDUCATION AND CREDENTIALS**

**Bachelor of Business Administration, Finance** (12/1993)

Texas A&M University – College Station, Texas

**Bachelor of Business Administration, Accounting** (12/1993)

Texas A&M University – College Station, Texas

**RONALD G. LUKAS**

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Brooklyn, NY 11229

(718) 646-7761 (H)

rlukas66@gmail.com

(917) 797-7497 (C)

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**SENIOR ENERGY EXECUTIVE**

Broad expertise in regulated and unregulated electric/gas markets

***Gas & Electric Regulatory/Gas Supply Planning & Acquisition/Risk Management  
Wholesale Energy Trading/Retail Commodity Business/Marketing/Change Management***

Comprehensive regulatory, supply procurement and trading management background with distribution and generation affiliates of premier energy company and State regulatory agency. Leadership activities in merger approval; rate increase filings; gas supply planning; negotiation/execution of long-term supply contracts; trading generation assets; revenue forecasting, and marketing. Deep understanding of State/Federal regulatory matters - provided expert testimony at regulatory proceedings. Built viable teams in change-intensive, turnaround atmospheres through hands-on, practical management. Dynamic, persuasive presenter/negotiator with solid reputation for achieving consensus. Highly respected for sound business judgment.

***Regulatory Strategy and Relations*** – provided testimony and directed rate case team - \$350M annual rate relief settlement for NY and LI utilities setting major benchmark to measure public interest benefits related to \$12B acquisition by National Grid. Segmented dual fuel market resulting in pricing efficiencies that doubled net margin to \$100M

***Gas Supply Planning & Acquisition*** – regionalized \$3.5B gas supply portfolio; insourced NY/LI portfolios – \$35M off-system sales gross margin to shareholders. Instituted demanding administrative functions and controls in wake of adverse circumstances which restored credibility with LIPA and NY PSC. Negotiated Millennium path and diversified Canadian supply to include Dawn deliveries

***Wholesale Energy Trading & Retail Commodity Business*** – built specialized team to trade generation assets; physical/financial transactions achieved balance between hedging portion of margins and daily spot market prices. Exceeded annual goals - \$350M gross profits. Repositioned \$300M retail commodity business to eliminate unprofitable market segments

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**R LUKAS CONSULTING, LLC**

2008 to Present

Develop state and federal regulatory strategies for utilities and gas and electric developers for approval of retail pricing mechanisms, project authorization filings and negotiation of rates. Create pricing model for gas and electric ESCO to compete with regulated suppliers. Acquire gas supply for large generation Development Company.

**KEYSPAN ENERGY, INC., Brooklyn, NY**

1978 to 2007

Fifth largest distributor of natural gas in United States, largest in Northeast, operating regulated utilities in New York, Massachusetts, and New Hampshire, serving 2.6M customers. Largest electric generator in New York State owning 6,500 megawatts generating capacity.

**Corporate Vice President, Regulatory Strategy and Relations** 2005 to 2007

Led enterprise-wide gas and electric regulatory activities including State rate case filings and NYISO/FERC advocacy. As principal energy supply strategist and acquisition officer, oversaw gas supply planning, negotiating/executing \$3.5B long-term supply contracts and customer choice programs; gas sales/revenue forecasting, and load research concerning \$1.5B of net LDC

margin. Staff: 57; budget: \$8M; report to Senior Vice President, Regulatory Affairs and to President, Asset Optimization Group.

- Directed rate case staff and filed testimony which resulted in comprehensive settlement for \$350M in annual rate relief for NY and LI utilities. Initial settlement provided framework against which to measure synergy savings related to \$12B acquisition by National Grid, an essential component of NY PSC approval process.
- Obtained approval for alliance structure with Merrill Lynch regarding New England gas assets which enabled sharing of off-system sales profits - \$5M shareholder benefit. Negotiated long-term pipeline contracts including multi-leg Millennium, Iroquois path.
- Segmented dual fuel market creating pricing efficiencies resulting in \$50M net margin growth, a major contributing factor in maintaining long-term rate freeze

**Corporate Vice President, Energy Trading Services** 2003 to 2005

In charge of Energy Management Contract with LIPA, bidding \$1B generation assets under contract into NYISO, as well as purchase of \$1+B of gas & oil for plants. Developed strategy for acquiring \$3.5B gas supply for LDCs; generated \$40+ M off-system sales profit through trading of assets. Staff: 43; budget: \$7.6M; reported to President, Asset Optimization Group.

**Senior Vice President, Energy Supply Business** 2001 to 2003

Traded unregulated generation assets. Strategies encompassed executing physical and financial transactions toward achieving balance between hedging a portion of margins and receiving daily spot market prices. Exceeded annual goals - \$150M energy and \$200M capacity gross profits.

**Various Positions, Rates; Gas Supply; Marketing; Strategic Planning** 1978 to 2001

Myriad responsibilities: managed marketing/sales and strategic planning groups; provided expert testimony on a broad array of rate issues including rate design and revenue forecasting.

**AMERICAN ELECTRIC POWER, New York** 1977 to 1978

**Senior Rate Engineer**

Performed time-differentiated embedded and marginal cost of service studies.

**PUBLIC SERVICE COMMISSION (PSC), New York** 1970 to 1977

Regulatory agency working to guarantee safe, secure, and reliable access to energy, telecommunications, and water services for New York's citizens and businesses

**Senior Evaluation Engineer**

Analyzed and testified on rate and service filings for Water and Electric Companies.

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## EDUCATION

Bachelor of Science (BS) Degree, Chemical Engineering, City College of New York, 1970

## ACTIVITIES/AFFILIATIONS

Chair, Residential & Commercial Demand Task Group, for 2003 National Petroleum Council Report

Numerous speeches before IGT, AGA, Gas Mart, and other groups

Policy Co-Chair, Gas/Electric issues for National Energy Marketers Association

Past Chairman, NY State Rate Group

Secretary and Trustee, Brooklyn Children's Museum Board

# HARVEY KLEIN

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hklein@hikoenergy.com • 845-406-9100 x 11

## PROFESSIONAL EXPERIENCE

**HIKO ENERGY, LLC**  
**CHIEF EXECUTIVE OFFICER**

2009-PRESENT

Primary responsibilities are the financial and managerial aspects of the company. Mr. Klein also manages the day to day operations of the company.

**BREAKING VENDING**  
**OWNER**

2008-PRESENT

Vending machines for Nursing Homes, Hospitals, and Office Buildings.

**WHITEEAGLE PROPERTY GROUP**  
**PARTNER**

2008-PRESENT

White Eagle Property Group is a real Estate company that owns and manages over 4,500 apartment units in Tennessee, Indiana, and Florida.

**KING VENTURES**  
**OWNER**

1997-PRESENT

King Ventures is a supplier of Premium incentive gifts & Promotional items for the Casino industry.

# **ELLY BERNSTEIN**

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eberstein@hikoenergy.com • 845-406-9100

## **PROFESSIONAL EXPERIENCE**

**HIKO ENERGY, LLC**  
**DIRECTOR OF OPERATIONS**

JANUARY 2013-PRESENT

Primary responsibilities are managing the day to day operations of the company.

**DIRECT ENERGY**  
**SENIOR INTEGRATION ANALYST**

MAY 2011-JANUARY 2013

**ECONERGY ENERGY Co./GATEWAY ENERGY SERVICES**  
**BILLING MANAGER**

FEBRUARY 2000-MAY 2011

# ISRAEL ORZEL

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8 Underwood Road • Monsey, NY 10952  
iorzel@homeforadults.com • 845-357-7387

## PROFESSIONAL EXPERIENCE

### HIKO ENERGY, LLC CHAIRMAN

2009-PRESENT

Primary responsibilities are involvement in day to day operations for HIKO Energy, structuring new marketing strategies and financial responsibilities.

### WHITEEAGLE PROPERTY GROUP, LLC PRESIDENT

2009-PRESENT

A multi-faceted real estate company that includes purchasing, operations, and management of real estate located in several states across the mid-west of the United States.

### ADULT CARE MANAGEMENT OWNER/OPERATOR

1987-PRESENT

The company operates 7 assisted living facilities (Adult Care Facilities) in New York. As the owner/operator of these facilities, I am responsible for the full operation including management, financial, and compliance of these health facilities.