

Attachment F
Managerial Qualifications

ERIC W. SULLIVAN

Eric Sullivan is Division Senior Vice President at CenterPoint Energy Services, where he is responsible for the competitive energy services business across the U.S. including commercial sales, gas supply, business operations, transportation services, marketing, utility sales, electric brokering, mobile energy solutions and all operations of CenterPoint Energy Intrastate Pipelines business. Other responsibilities include growing the mass market business segment and launching the new myTrueCost.com electric shopping website.

After completing a Bachelor of Science degree in Mechanical Engineering, Eric began his career with General Electric providing power engineering services for industrial plants and utility companies. After five years with GE, Eric joined Minnegasco in 1985.

Through his gas industry career Eric held a variety of engineering, marketing and sales positions with various CenterPoint Energy predecessor companies including NorAm Energy and Reliant Energy. Specifically, from 1989-1995 he was the Director of Energy Sales where he engaged in regulated delivery and unregulated natural gas sales activities. Prior to that, he served as Manager of Large Volume and Special Contract Sales where lead sales teams responsible for C&I customers and was responsible for strategic planning, term gas transportation contracts, and maintaining customer loyalty. In his role as Director of Midwest Markets from 1999-2005, Eric lead all marketing and sales to industrial and commercial customers in the upper Midwest, managed P&L, oversaw risk management for fixed price products and developed expansion into new Midwest energy markets. From 2006-2011, Eric served as Vice President of CenterPoint Energy Services, Inc. where he was responsible for retail natural gas in multiple markets in the U.S. regions, marketing, sales, risk control and operations associated with industrial, commercial, and institutional customers. He also managed and assessed strategic acquisitions, contract offerings, and competitive analysis.

Eric has served on the Board of Directors of Tree Trust since 2001.

GEOFFREY W. CARROLL

GEOFFREY CARROLL (Geoff) is Division Vice President of Gas Supply and Asset Management for CenterPoint Energy Services, Inc., the non-regulated natural gas marketing business of CenterPoint Energy. He was named to his present position in January 2013 where he manages and acquires natural gas supplies, transportation and storage to support end-use sales to industrial, commercial and utility customers in the eastern half of the United States. Geoff is responsible for all wholesale trading, asset optimization, gas supply and utility sales origination.

Geoff is a 30-year veteran of CenterPoint Energy and affiliates having held positions in Rates and Regulatory, Supply Operations, Gas Supply, Financial Trading, Wholesale Trading and Marketing. From 2005 to 2007, Geoff was Division Vice President of Term Origination responsible for commodity and structured commodity sales to utility and industrial customers throughout the Gulf Coast, Mid-Continent, Midwest, Southeast and Northeast regions of the country. Geoff also previously managed and directed the wholesale natural gas trading activities in the Gulf Coast region for CenterPoint Energy Services from March 1991 through September 2005.

Mr. Carroll has been analyzing natural gas prices and services since he began his career working in the Rates and Regulatory Division of Entex as an Associate Rate Analyst in June of 1982. At that time he was involved in the financial analysis of the gas cost recovery provisions and the cost of service related to the companies numerous regulated tariff rates. In December of 1988 Mr. Carroll joined the newly created Gas Supply Department as the Coordinator of Volume Administration, assuming primary responsibility for the scheduling of natural gas from the wellhead to the Entex City Gates for ultimate delivery to the companies end use customers. In October of 1989 Mr. Carroll was named Coordinator of Gas Supply and Transportation and took on the additional role of purchasing all the gas supply for the utilities' industrial customers throughout the Gulf Coast Region including the HSC Region. In March of 1991, Mr. Carroll was promoted to Manager of Gas Supply and Transportation and was instrumental in the formation of Entex Gas Marketing Company, a non-regulated marketing affiliate, which was the predecessor to CenterPoint Energy Services, Inc. Mr. Carroll continued with the company as its Manager of Gas and Financial Trading (January 2001) and Director of Gulf Coast Gas (December 2003).

Geoff holds a degree in Economics from Stephen F. Austin University in Nacogdoches, TX.

Geoff is married to his wife Cynthia of twenty-five years and they have a twenty year-old son Michael.

JOHN S. DUNLAP

Division Vice President – Business Services

Education – BBA Accounting, Lamar University, Beaumont, TX Graduated in 1976

Work History:

1976 – 1985 Texaco Inc.

- **Primarily worked in the Audit group as well as contract accounting.**

1985 – 1989 Tenneco Inc.

- **Accounting Manger Tenneco Retail**

1989 – present CenterPoint Energy

- **Began career in accounting group, promoted to Accounting Manager; then moved to Administrative Manager, Mississippi Division; promoted to Finance Director in Retail Marketing group; currently Division VP Business Services, CES.**

Affiliations – member AGA and SGA

ORGANIZATIONAL CHART

