

THE END OF THE "MADE-IN-CHINA" ERA

The 21st century industrial revolution has already begun. All because of an incredible invention that's made in America. *Business Insider* calls it "the next trillion dollar industry." *The Economist* compares its impact to the steam engine and the printing press. And technology experts — like the guys who brought you the BMW 3-series, the F-35 fighter jet, and Amazon.com — think it could be "bigger than the internet." A new investment video reveals the impossible (but real) technology that could make you impossibly rich. Watch it now, before the skeptics on Wall Street wise up and start looking for their piece of the action. [Click here to see the surprise ending](#)

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ZACKS RANK: 3 - HOLD

GAS	39.01	▲0.24	(0.62%)	Vol. 112,780	12.00 CST
Current Quarter Estimate	1.05	Next Report Date		Feb 20, 2013	
Next Quarter Estimate	1.39	EPS last quarter		0.09	
Current Year Estimate	2.66	Last Quarter EPS Surprise		-59.09%	
Next Year Estimate	3.00	EPS (Trailing 12 Mos.)		2.42	
Expected Earnings Growth	4.4%	PE (forward)		14.6	
Expected Sales Growth	1.36%	ABR		2.57	

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Zacks Rank ?	PREMIUM
Short-Term Rating 1-3 Months	
Zacks Recommendation ?	PREMIUM
upgraded as of 11/20/2012	
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AGL RESOURCES INC	GAS	PREMIUM
SOUTHWEST GAS	SWX	PREMIUM
VECTREN CORP	VVC	PREMIUM
LACLEDE GRP INC	LG	PREMIUM

[See all UTIL-GAS DISTR Peers](#)**Earnings Growth Estimates**

	GAS	IND	S&P
Current Qtr (12/2012)	20.3	N/A	N/A
Next Qtr (03/2013)	19.8	N/A	N/A
Current Year (11/2011)	-9.1	-5.2	5.0
Next Year (11/2012)	12.9	13.7	7.2
Past 5 Years	2.0	4.0	3.2
Next 5 Years	4.4	8.4	0.0
PE	16.0	15.1	13.9
PEG Ratio	3.3	2.6	0.0

Detailed Earnings Estimates

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.05	1.39	2.66	3.00
# of Estimates	6	2	7	8
Most Recent Estimate	1.04	0.00	2.59	2.88
High Estimate	1.17	1.53	2.70	3.10

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Low Estimate	0.94	1.25	2.59	2.88
Year ago EPS	0.87	1.16	2.92	2.66
Year over Year Growth Est.	20.31%	19.83%	-9.05%	12.87%

Agreement - Estimate Revisions

	Current Qtr (12/2012)	Next Qtr (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	1	1	0	0
Up Last 30 Days	4	1	0	1
Down Last 7 Days	0	0	1	0
Down Last 30 Days	0	0	3	1

Magnitude - Consensus Estimate Trend

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Current	1.05	1.39	2.66	3.00
7 Days Ago	1.00	1.35	2.66	3.00
30 Days Ago	0.95	1.35	2.69	3.00
60 Days Ago	0.96	1.45	2.66	3.00
90 Days Ago	0.96	1.45	2.66	3.00

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.05	1.53	2.62	2.93
Zacks Consensus Estimate	1.05	1.39	2.66	3.00
Earnings ESP 	0.00%	10.07% 	-1.50% 	-2.33% 

Surprise - Reported Earnings History

	09/2012	06/2012	03/2012	12/2011	Average Surprise
Reported	0.09	0.30	1.16	0.87	
Estimate	0.22	0.28	1.32	0.92	
Difference	-0.13	0.02	-0.16	-0.05	-0.08
Surprise	-59.09% 	7.14% 	-12.12% 	-5.43% 	-17.38% 

[Earnings Transcript for GAS from 11/01/2012](#)



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ATMOS ENERGY CORP (NYSE)				ZACKS RANK: 3 - HOLD	
ATO	34.85	▲0.03	(0.09%)	Vol. 71,211	12.00 CST
Current Quarter Estimate	0.78		Next Report Date	Feb 05, 2013	
Next Quarter Estimate	1.41		EPS last quarter	0.14	
Current Year Estimate	2.47		Last Quarter EPS Surprise	55.56%	
Next Year Estimate	2.59		EPS (Trailing 12 Mos.)	2.35	
Expected Earnings Growth	6%		PE (forward)	14.11	
Expected Sales Growth	-13.28%		ABR	2.57	

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SOUTHWEST GAS	SWX	PREMIUM
VECTREN CORP	VVC	PREMIUM
LACLEDE GRP INC	LG	PREMIUM

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Earnings Growth Estimates

	ATO	IND	S&P
Current Qtr (12/2012)	27.1	N/A	N/A
Next Qtr (03/2013)	9.8	N/A	N/A
Current Year (11/2012)	1.9	-5.2	5.0
Next Year (11/2013)	5.0	13.7	7.2
Past 5 Years	4.0	4.0	3.2
Next 5 Years	6.0	8.4	0.0
PE	14.8	15.1	13.9
PEG Ratio	2.4	2.6	0.0

Detailed Earnings Estimates

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Zacks Consensus Estimate	0.78	1.41	2.47	2.59
# of Estimates	4	4	7	6
Most Recent Estimate	0.90	1.32	2.43	2.60

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High Estimate	0.90	1.51	2.50	2.75
Low Estimate	0.68	1.32	2.42	2.50
Year ago EPS	0.61	1.28	2.42	2.47
Year over Year Growth Est.	27.05%	9.77%	1.95%	5.05%

Agreement - Estimate Revisions

	Current Qtr (12/2012)	Next Qtr (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	1	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	1	1

Magnitude - Consensus Estimate Trend

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Current	0.78	1.41	2.47	2.59
7 Days Ago	0.78	1.41	2.47	2.58
30 Days Ago	0.76	1.42	2.45	2.63
60 Days Ago	0.84	1.51	2.48	2.59
90 Days Ago	0.84	1.51	2.48	2.59

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Most Accurate Estimate	0.79	1.39	2.44	2.57
Zacks Consensus Estimate	0.78	1.41	2.47	2.59
Earnings ESP	1.28%	-1.42%	-1.22%	-0.77%

Surprise - Reported Earnings History

	09/2012	06/2012	03/2012	12/2011	Average Surprise
Reported	0.14	0.32	1.28	0.61	
Estimate	0.09	0.16	1.43	0.85	
Difference	0.05	0.16	-0.15	-0.24	-0.05
Surprise	55.56%	100.00%	-10.49%	-28.24%	29.21%

[Earnings Transcript for ATO from 11/15/2012](#)



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LACLEDE GROUP INC (NYSE)				ZACKS RANK: 2 - BUY	
LG	40.67	▲0.38 (0.94%)	Vol. 26,412	12.00 CST	
Current Quarter Estimate	1.10	Next Report Date	Jan 24, 2013		
Next Quarter Estimate	1.43	EPS last quarter	0.02		
Current Year Estimate	2.77	Last Quarter EPS Surprise	112.5%		
Next Year Estimate	2.88	EPS (Trailing 12 Mos.)	2.80		
Expected Earnings Growth	3%	PE (forward)	14.52		
Expected Sales Growth	-11.6%	ABR	3		

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Premium Research: Industry Analysis

Top Peers	Ticker	Zacks Rank
LACLEDE GROUP INC	LG	PREMIUM
SOUTHWEST GAS	SWX	PREMIUM
VECTREN CORP	VVC	PREMIUM
UGI CORP	UGI	PREMIUM

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Earnings Growth Estimates

	LG	IND	S&P
Current Qtr (12/2012)	-0.6	N/A	N/A
Next Qtr (03/2013)	12.9	N/A	N/A
Current Year (11/2012)	0.0	-5.2	5.0
Next Year (11/2013)	3.7	13.7	7.2
Past 5 Years	0.0	4.0	3.2
Next 5 Years	3.0	8.4	0.0
PE	14.4	15.1	13.9
PEG Ratio	4.8	2.6	0.0

Detailed Earnings Estimates

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Zacks Consensus Estimate	1.10	1.43	2.77	2.88
# of Estimates	3	3	5	4
Most Recent Estimate	0.97	1.59	2.80	2.90

High Estimate	1.20	1.59	2.86	2.90
Low Estimate	0.97	1.35	2.70	2.85
Year ago EPS	1.11	1.27	0.00	2.77
Year over Year Growth Est.	-0.60%	12.86%	0.00%	3.73%

Agreement - Estimate Revisions

	Current Qtr (12/2012)	Next Qtr (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	1	4	1
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Current	1.10	1.43	2.77	2.88
7 Days Ago	1.10	1.43	2.77	2.88
30 Days Ago	1.21	1.42	2.71	2.80
60 Days Ago	1.22	1.45	2.71	2.80
90 Days Ago	1.22	1.45	2.71	2.80

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Most Accurate Estimate	0.97	1.59	2.78	2.88
Zacks Consensus Estimate	1.10	1.43	2.77	2.88
Earnings ESP	-11.82% ▼	11.19% ▲	0.36% ▲	0.00%

Surprise - Reported Earnings History

	09/2012	06/2012	03/2012	12/2011	Average Surprise
Reported	0.02	0.40	1.27	1.11	
Estimate	-0.16	0.31	1.37	1.14	
Difference	0.18	0.09	-0.10	-0.03	0.04
Surprise	112.50% ▲	29.03% ▲	-7.30% ▼	-2.63% ▼	32.90% ▲



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NEW JERSEY RESOURCES CORP (NYSE)				ZACKS RANK: 4 - SELL	
NJR	40.70	▼-0.87	(-2.09%)	Vol. 87,690	12.00 CST
Current Quarter Estimate	1.28	Next Report Date	Feb 05, 2013		
Next Quarter Estimate	1.55	EPS last quarter	-0.27		
Current Year Estimate	2.76	Last Quarter EPS Surprise	-3.85%		
Next Year Estimate	2.76	EPS (Trailing 12 Mos.)	2.71		
Expected Earnings Growth	3.35%	PE (forward)	15.06		
Expected Sales Growth	-5.83%	ABR	3.14		

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NEW JERSEY RESOURCES CORP	NJR	PREMIUM
SOUTHWEST GAS	SWX	PREMIUM
VECTREN CORP	VVC	PREMIUM
LACLEDE GRP INC	LG	PREMIUM

[See all UTIL-GAS DISTR Peers](#)

Earnings Growth Estimates

	NJR	IND	S&P
Current Qtr (12/2012)	17.7	N/A	N/A
Next Qtr (03/2013)	-13.4	N/A	N/A
Current Year (11/2012)	2.2	-5.2	5.0
Next Year (11/2013)	-0.1	13.7	7.2
Past 5 Years	7.5	4.0	3.2
Next 5 Years	3.4	8.4	0.0
PE	15.3	15.1	13.9
PEG Ratio	4.5	2.6	0.0

Detailed Earnings Estimates

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Zacks Consensus Estimate	1.28	1.55	2.76	2.76
# of Estimates	3	3	7	3

Schedule WPD-6 - Gas (Part 63)

Most Recent Estimate	0.00	0.00	0.00	0.00
High Estimate	1.41	1.65	2.91	2.85
Low Estimate	1.19	1.35	2.60	2.71
Year ago EPS	1.09	1.79	2.70	2.76
Year over Year Growth Est.	17.74%	-13.41%	2.22%	-0.12%

Agreement - Estimate Revisions

	Current Qtr (12/2012)	Next Qtr (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	1	1	1

Magnitude - Consensus Estimate Trend

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Current	1.28	1.55	2.76	2.76
7 Days Ago	1.28	1.55	2.76	2.76
30 Days Ago	1.31	1.57	2.79	2.77
60 Days Ago	1.35	1.53	2.81	2.77
90 Days Ago	1.35	1.53	2.81	2.77

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Most Accurate Estimate	1.19	1.35	2.60	2.78
Zacks Consensus Estimate	1.28	1.55	2.76	2.76
Earnings ESP	-7.03% ▼	-12.90% ▼	-5.80% ▼	0.73% ▲

Surprise - Reported Earnings History

	09/2012	06/2012	03/2012	12/2011	Average Surprise
Reported	-0.27	0.10	1.79	1.09	
Estimate	-0.26	0.07	1.57	0.74	
Difference	-0.01	0.03	0.22	0.35	0.15
Surprise	-3.85% ▼	42.86% ▲	14.01% ▲	47.30% ▲	25.08% ▲

[Earnings Transcript for NJR from 02/03/2010](#)



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NORTHWEST NATURAL GAS (NYSE)				ZACKS RANK: 3 - HOLD	
NWN	43.81	▼-0.01	(-0.02%)	Vol. 29,566	12.00 CST
Current Quarter Estimate	1.12	Next Report Date	Mar 05, 2013		
Next Quarter Estimate	1.52	EPS last quarter	-0.29		
Current Year Estimate	2.36	Last Quarter EPS Surprise	6.45%		
Next Year Estimate	2.51	EPS (Trailing 12 Mos.)	2.36		
Expected Earnings Growth	4.17%	PE (forward)	18.6		
Expected Sales Growth	-6.66%	ABR	3.13		

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Top Peers	Ticker	Zacks Rank
NORTHWEST NATURAL GAS	NWN	PREMIUM
SOUTHWEST GAS	SWX	PREMIUM
VECTREN CORP	VVC	PREMIUM
LACLEDE GRP INC	LG	PREMIUM

[See all UTIL-GAS DISTR Peers](#)**Earnings Growth Estimates**

	NWN	IND	S&P
Current Qtr (12/2012)	2.4	N/A	N/A
Next Qtr (03/2013)	0.7	N/A	N/A
Current Year (11/2011)	-7.6	-5.2	5.0
Next Year (11/2012)	6.4	13.7	7.2
Past 5 Years	1.3	4.0	3.2
Next 5 Years	4.2	8.4	0.0
PE	18.6	15.1	13.9
PEG Ratio	4.5	2.6	0.0

Detailed Earnings Estimates

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.12	1.52	2.36	2.51

Schedule WPD-6 - Gas (Part 63)

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# of Estimates	5	3	5	7
Most Recent Estimate	1.06	1.52	2.34	2.39
High Estimate	1.19	1.55	2.40	2.70
Low Estimate	1.06	1.49	2.30	2.39
Year ago EPS	1.09	1.51	2.55	2.36
Year over Year Growth Est.	2.39%	0.66%	-7.61%	6.42%

Agreement - Estimate Revisions

	Current Qtr (12/2012)	Next Qtr (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	1	0	2	1
Down Last 7 Days	0	0	0	0
Down Last 30 Days	2	1	3	4

Magnitude - Consensus Estimate Trend

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Current	1.12	1.52	2.36	2.51
7 Days Ago	1.12	1.52	2.36	2.51
30 Days Ago	1.15	1.60	2.41	2.58
60 Days Ago	1.17	1.64	2.43	2.64
90 Days Ago	1.17	1.64	2.44	2.64

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.09	1.50	2.36	2.46
Zacks Consensus Estimate	1.12	1.52	2.36	2.51
Earnings ESP 	-2.68% ▼	-1.32% ▼	0.00%	-1.99% ▼

Surprise - Reported Earnings History

	09/2012	06/2012	03/2012	12/2011	Average Surprise
Reported	-0.29	0.05	1.51	1.09	
Estimate	-0.31	0.15	1.51	1.05	
Difference	0.02	-0.10	0.00	0.04	-0.01
Surprise	6.45% ▲	-66.67% ▼	0.00% ▲	3.81% ▲	-18.80% ▼

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[Free Registration](#)[View the Archive](#)**PIEDMONT NATURAL GAS CO INC (NYSE)**

ZACKS RANK: 4 - SELL

PNY	30.66	▼-0.10	(-0.33%)	Vol. 53,378	12.00 CST
Current Quarter Estimate	-0.07	Next Report Date	Dec 14, 2012		
Next Quarter Estimate	1.14	EPS last quarter	-0.06		
Current Year Estimate	1.61	Last Quarter EPS Surprise	33.33%		
Next Year Estimate	1.73	EPS (Trailing 12 Mos.)	1.56		
Expected Earnings Growth	5.23%	PE (forward)	17.8		
Expected Sales Growth	-10.26%	ABR	3.14		

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PIEDMONT NATURAL GAS CO INC	PNY	PREMIUM
SOUTHWEST GAS	SWX	PREMIUM
VECTREN CORP	VVC	PREMIUM
LACLEDE GRP INC	LG	PREMIUM

[See all UTIL-GAS DISTR Peers](#)**Earnings Growth Estimates**

	PNY	IND	S&P
Current Qtr (10/2012)	44.9	N/A	N/A
Next Qtr (01/2013)	8.6	N/A	N/A
Current Year (11/2011)	0.0	-5.2	5.0
Next Year (11/2012)	8.2	13.7	7.2
Past 5 Years	0.0	4.0	3.2
Next 5 Years	5.2	8.4	0.0
PE	19.7	15.1	13.9
PEG Ratio	3.4	2.6	0.0

Detailed Earnings Estimates

	Current Quarter (10/2012)	Next Quarter (01/2013)	Current Year (10/2012)	Next Year (10/2013)
Zacks Consensus Estimate	-0.07	1.14	1.61	1.73

Schedule WPD-6 - Gas (Part 63)

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# of Estimates	6	2	7	5
Most Recent Estimate	0.00	0.00	0.00	1.72
High Estimate	-0.06	1.18	1.63	1.77
Low Estimate	-0.09	1.10	1.58	1.70
Year ago EPS	-0.13	1.05	1.57	1.61
Year over Year Growth Est.	44.87%	8.57%	2.73%	7.14%

Agreement - Estimate Revisions

	Current Qtr (10/2012)	Next Qtr (01/2013)	Current Year (10/2012)	Next Year (10/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	2

Magnitude - Consensus Estimate Trend

	Current Quarter (10/2012)	Next Quarter (01/2013)	Current Year (10/2012)	Next Year (10/2013)
Current	-0.07	1.14	1.61	1.73
7 Days Ago	-0.07	1.14	1.61	1.73
30 Days Ago	-0.07	1.14	1.61	1.76
60 Days Ago	-0.07	1.18	1.61	1.77
90 Days Ago	-0.08	1.18	1.58	1.76

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (10/2012)	Next Quarter (01/2013)	Current Year (10/2012)	Next Year (10/2013)
Most Accurate Estimate	0.00	0.00	0.00	1.75
Zacks Consensus Estimate	-0.07	1.14	1.61	1.73
Earnings ESP	0.00%	0.00%	0.00%	1.16%

Surprise - Reported Earnings History

	07/2012	04/2012	01/2012	10/2011	Average Surprise
Reported	-0.06	0.70	1.05	-0.13	
Estimate	-0.09	0.72	1.19	-0.13	
Difference	0.03	-0.02	-0.14	0.00	-0.04
Surprise	33.33%	-2.78%	-11.76%	0.00%	6.26%

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ZACKS RANK: 2 - BUY

SJI	49.76	▼-0.07	(-0.14%)	Vol. 27,474	12.00 CST
Current Quarter Estimate	1.08	Next Report Date	Mar 05, 2013		
Next Quarter Estimate	1.75	EPS last quarter	0.13		
Current Year Estimate	3.10	Last Quarter EPS Surprise	85.71%		
Next Year Estimate	3.36	EPS (Trailing 12 Mos.)	3.11		
Expected Earnings Growth	6%	PE (forward)	16.09		
Expected Sales Growth	-4.43%	ABR	1.5		

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upgraded 11/13/2012

Short-Term Rating 1-3 Months

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downgraded as of 11/27/2012

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SOUTH JERSEY INDUSTRIES INC	SJI	PREMIUM
SOUTHWEST GAS	SWX	PREMIUM
VECTREN CORP	VVC	PREMIUM
LACLEDE GRP INC	LG	PREMIUM

[See all UTIL-GAS DISTR Peers](#)**Earnings Growth Estimates**

	SJI	IND	S&P
Current Qtr (12/2012)	2.4	N/A	N/A
Next Qtr (03/2013)	6.1	N/A	N/A
Current Year (11/2011)	7.2	-5.2	5.0
Next Year (11/2012)	8.4	13.7	7.2
Past 5 Years	6.7	4.0	3.2
Next 5 Years	6.0	8.4	0.0
PE	16.0	15.1	13.9
PEG Ratio	2.7	2.6	0.0

Detailed Earnings Estimates

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.08	1.75	3.10	3.36

Schedule WPD-6 - Gas (Part 63)

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# of Estimates	4	3	3	4
Most Recent Estimate	1.06	1.71	3.11	3.29
High Estimate	1.12	1.79	3.11	3.47
Low Estimate	1.05	1.71	3.08	3.27
Year ago EPS	1.05	1.65	2.89	3.10
Year over Year Growth Est.	2.38%	6.06%	7.15%	8.42%

Agreement - Estimate Revisions

	Current Qtr (12/2012)	Next Qtr (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	1	0	1	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Current	1.08	1.75	3.10	3.36
7 Days Ago	1.08	1.75	3.10	3.36
30 Days Ago	1.07	1.75	3.07	3.36
60 Days Ago	1.08	1.75	3.07	3.36
90 Days Ago	1.08	1.75	3.07	3.36

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.05	0.00	3.11	0.00
Zacks Consensus Estimate	1.08	1.75	3.10	3.36
Earnings ESP	-2.78%	0.00%	0.32%	0.00%

Surprise - Reported Earnings History

	09/2012	06/2012	03/2012	12/2011	Average Surprise
Reported	0.13	0.28	1.65	1.05	
Estimate	0.07	0.27	1.68	1.04	
Difference	0.06	0.01	-0.03	0.01	0.01
Surprise	85.71%	3.70%	-1.79%	0.96%	22.15%

[Earnings Transcript for SJI from 05/10/2010](#)



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SOUTHWEST GAS CORP (NYSE)				ZACKS RANK: 2 - BUY	
SWX	41.77	▲0.13	(0.31%)	Vol. 50,079	12.00 CST
Current Quarter Estimate	1.24	Next Report Date	Mar 05, 2013		
Next Quarter Estimate	1.67	EPS last quarter	-0.04		
Current Year Estimate	2.72	Last Quarter EPS Surprise	85.19%		
Next Year Estimate	2.84	EPS (Trailing 12 Mos.)	2.95		
Expected Earnings Growth	4.97%	PE (forward)	15.3		
Expected Sales Growth	-3.37%	ABR	2.38		

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Top Peers	Ticker	Zacks Rank
SOUTHWEST GAS CORP	SWX	PREMIUM
VECTREN CORP	VVC	PREMIUM
LACLEDE GRP INC	LG	PREMIUM
UGI CORP	UGI	PREMIUM

[See all UTIL-GAS DISTR Peers](#)

Earnings Growth Estimates

	SWX	IND	S&P
Current Qtr (12/2012)	3.9	N/A	N/A
Next Qtr (03/2013)	-2.0	N/A	N/A
Current Year (11/2011)	15.4	-5.2	5.0
Next Year (11/2012)	4.4	13.7	7.2
Past 5 Years	6.2	4.0	3.2
Next 5 Years	5.0	8.4	0.0
PE	14.1	15.1	13.9
PEG Ratio	3.1	2.6	0.0

Detailed Earnings Estimates

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.24	1.67	2.72	2.84
# of Estimates	5	3	4	8
Most Recent Estimate	1.26	1.67	0.00	2.92

High Estimate	1.29	1.68	2.87	2.93
Low Estimate	1.18	1.65	2.60	2.73
Year ago EPS	1.19	1.70	2.36	2.72
Year over Year Growth Est.	3.87%	-1.96%	15.36%	4.36%

Agreement - Estimate Revisions

	Current Qtr (12/2012)	Next Qtr (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	1	1	1	3
Down Last 7 Days	0	0	0	0
Down Last 30 Days	2	1	0	1

Magnitude - Consensus Estimate Trend

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Current	1.24	1.67	2.72	2.84
7 Days Ago	1.24	1.67	2.72	2.84
30 Days Ago	1.23	1.71	2.66	2.83
60 Days Ago	1.23	1.73	2.66	2.83
90 Days Ago	1.23	1.73	2.66	2.83

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.24	1.66	2.87	2.85
Zacks Consensus Estimate	1.24	1.67	2.72	2.84
Earnings ESP	0.00%	-0.60% ▼	5.52% ▲	0.35% ▲

Surprise - Reported Earnings History

	09/2012	06/2012	03/2012	12/2011	Average Surprise
Reported	-0.04	0.10	1.70	1.19	
Estimate	-0.27	0.09	1.58	0.99	
Difference	0.23	0.01	0.12	0.20	0.14
Surprise	85.19% ▲	11.11% ▲	7.59% ▲	20.20% ▲	31.02% ▲

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--Estimates

WGL HOLDINGS INC (NYSE)

ZACKS RANK: 3 - HOLD

WGL	38.84	▲0.24	(0.62%)	Vol.	139,588	12:00 CST
Current Quarter Estimate	1.02	Next Report Date	Feb 08, 2013			
Next Quarter Estimate	1.49	EPS last quarter	-0.10			
Current Year Estimate	2.43	Last Quarter EPS Surprise	58.33%			
Next Year Estimate	2.65	EPS (Trailing 12 Mos.)	2.69			
Expected Earnings Growth	5.25%	PE (forward)	15.89			
Expected Sales Growth	.54%	ABR	2.43			

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Top Peers	Ticker	Zacks Rank
WGL HOLDINGS INC	WGL	PREMIUM
SOUTHWEST GAS	SWX	PREMIUM
VECTREN CORP	VVC	PREMIUM
LACLEDE GRP INC	LG	PREMIUM

[See all UTIL-GAS DISTR Peers](#)**Earnings Growth Estimates**

	WGL	IND	S&P
Current Qtr (12/2012)	-9.7	N/A	N/A
Next Qtr (03/2013)	-6.0	N/A	N/A
Current Year (11/2012)	-9.3	-5.2	5.0
Next Year (11/2013)	9.0	13.7	7.2
Past 5 Years	4.7	4.0	3.2
Next 5 Years	5.3	8.4	0.0
PE	14.4	15.1	13.9
PEG Ratio	3.0	2.6	0.0

Detailed Earnings Estimates

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Zacks Consensus Estimate	1.02	1.49	2.43	2.65
# of Estimates	2	2	5	5
Most Recent Estimate	1.02	1.49	2.44	2.60

Schedule WPD-6 - Gas (Part 63)

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High Estimate	1.12	1.55	2.45	2.75
Low Estimate	0.92	1.42	2.40	2.55
Year ago EPS	1.13	1.58	2.68	2.43
Year over Year Growth Est.	-9.73%	-6.01%	-9.33%	8.97%

Agreement - Estimate Revisions

	Current Qtr (12/2012)	Next Qtr (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	1
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	1	5	1

Magnitude - Consensus Estimate Trend

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Current	1.02	1.49	2.43	2.65
7 Days Ago	1.02	1.49	2.43	2.65
30 Days Ago	1.11	1.66	2.61	2.72
60 Days Ago	1.09	1.67	2.61	2.72
90 Days Ago	1.05	1.66	2.60	2.72

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (12/2012)	Next Quarter (03/2013)	Current Year (09/2013)	Next Year (09/2014)
Most Accurate Estimate	1.02	1.49	2.43	2.65
Zacks Consensus Estimate	1.02	1.49	2.43	2.65
Earnings ESP	0.00%	0.00%	0.00%	0.00%

Surprise - Reported Earnings History

	09/2012	06/2012	03/2012	12/2011	Average Surprise
Reported	-0.10	0.08	1.58	1.13	
Estimate	-0.24	0.00	1.65	1.13	
Difference	0.14	0.08	-0.07	0.00	0.05
Surprise	58.33%▲	0.00%▲	-4.24%▼	0.00%▲	27.05%▲

[Earnings Transcript for WGL from 11/16/2012](#)



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