

Attachment 10

Technical licensing qualifications pursuant to Section 454.70

Key Technical Personnel

Michael Lento, Esquire; Founder & Managing Member

michael.lento@pjmwholesalebrokers.com

609.508.3078

Mr. Lento has over 10 years of experience as a successful attorney in the State of New Jersey and 3 years experience in the energy market. As a Partner of Kalavruzos, Mumola, Hartman & Lento, LLC, Mr. Lento immersed himself into the energy markets and developed a product description and risk assessment tool cataloging the multitude of energy products available as well as the inherent risk associated with each. Mr. Lento has helped develop energy contract language on behalf of his clients that focuses on ensuring their needs and interest were protected and met. His vast knowledge in contract law, risk assessment as well as the latest commodity product offerings and hedging strategies has made his services sought after. As the founder, Mr. Lento brings a wealth of industry knowledge and legal background to the PJM Wholesale Brokers, LLC executive team.

Timothy Smolinski, Senior Vice President Business Development

timothy.smolinski@pjmwholesalebrokers.com

Mr. Smolinski comes to us with over 25 years of executive sales experience, including over five as an electricity and natural gas broker responsible for overseeing sales and customer service of numerous end-users spanning the mid-Atlantic region. He started brokering electricity in 2007 in Maryland and the District of Columbia. During his tenure he has experienced significant changes in the competitive marketplace and within the PJM ISO service territory. In 2010 he added Natural Gas to his product offering which allowed him to add Virginia to his territory where he was very prominent in the business community. Mr. Smolinski has seen the commodity business as a great addition to his other businesses throughout the years. Mr. Smolinski also comes to us with an extensive background in Customer Service in which he honed while being licensed and owning his own Insurance Agency. In each of his businesses his focus has been to deliver the best product to each Customer based on an assessment of their needs, risk tolerance and budget. Due to Mr. Smolinski's exceptional background he was selected by Erie Insurance to be the exclusive Agent for his area. His commitment to Customers and firsthand knowledge of building successful organizations makes him a great asset to PJM Wholesale Brokers. Mr. Smolinski is also very prominent in the Wireless Industry as a senior consultant to AT&T, Verizon, Sprint/Nextel, T-Mobile and others. His extensive background in wireless infrastructure build-outs, zoning and permitting has made his services very sought after. As a seasoned professional that has held exclusive licenses focused on serving the best interest of Customers, Mr. Smolinski's experience and attitude mimics that of that of PJM Wholesale Brokers and is why we are excited to have him help in leading the company forward.

Michael J. Lento, Esquire

18 Abbott Rd., Hamilton, NJ 08690

Phone: (609) 508-3078

Email: mlento@kmhlawyers.com

Detail-oriented and analytical legal professional offering a solid track record of litigation and experience in various facets of law including personal injury, criminal, family, real estate, and workers' compensation. Motivated and articulate professional who thrives in a courtroom.

Key Competencies Include:

- Personal Injury Law
- Trial Preparation
- Litigation Strategy
- Criminal Law
- Energy Consulting
- Research
- Family Law
- Discovery
- Legal Briefs
- Contract Law
- Negotiations
- Motions & Pleadings

EDUCATION

May 2002 Juror Doctorate
Widener School of Law, Wilmington, DE
Associate Articles Editor of Symposium Law Journal
Moe Levine Moot Court Honor Society

May 1996 BA Political Science
Pennsylvania State University, University Park

EXPERIENCE SUMMARY

Kalavruzos, Mumola, Hartman & Lento, LLC
Hamilton, NJ **Equity Partner** September, 2008 – Present

Responsible for establishing and managing the entire Energy Advisement and Family Law practice including supervising on-staff attorneys and per diem attorneys. Drafted and argued motions, pleadings, and briefs. Represents a full and active client base consisting of Energy Advisement, Business, Criminal, Family, Contract and Personal Injury.

Daniel J. Graziano & Associates
Hamilton, NJ **Staff Attorney** October, 2005 – September, 2008

Practiced litigation for Family, Criminal Law, and Landlord/Tenant. Interpreted and applied laws, court decisions and other legal evidence in trial preparation, opinions and briefs. Provided legal and non-legal research and memorandum writing.

Superior Court of New Jersey
Chancery Division
Mercer County, NJ **Law Clerk for Judge Audrey P. Blackburn** September, 2002 – August, 2003

Assisted the Honorable Audrey P. Blackburn in crafting decisions for motions, trial opinions, managing and scheduling hearings and mediating cases.

ORGANIZATION / TRAINING / VOLUNTEER

Mercer County Bar Association

AOC Mediation & Conciliation Training

United States Peace Corps

Timothy Smolinski
2507 Rocky Branch Road, Vienna, VA 22181
Email: timothy.smolinski@pjmwholesalebrokers.com

Seasoned executive with over 25 years of sales, Customer Service and complex Project Management experience. Highly motivated and focused with a can-do attitude toward company and client. Firm believer in Customer first philosophy as success starts here.

Key Competencies Include:

- Energy Consulting
- P&C Insurance
- L&H Insurance
- Zoning
- Site Acquisition
- Wireless Network Design & Build

EDUCATION

Radford University 1988
Bachelor of Science, Business Administration, Concentration in Finance

EXPERIENCE SUMMARY

Independent Energy Consultant

Glacial Energy, Reliant Energy, Washington Gas

June 2007 – Present

Introduced into the Energy business in 2007 as an exclusive Agent for Glacial Energy. Focused on acquiring new Customer in the Maryland and DC Market. Focused on offering a alternative to posted Utility tariff rates and explaining the pricing options available to my clients.. Added Natural Gas to my offering in 2010 as well as adding Virginia to my territory. Proficient in Fixed, Index, Index with a CAP, Block and Index, Financial Hedges, NYMEX Plus fixed basis, City Gate pricing, Interruptible Service, and forward/historical energy curves. Responsibilities included assessing a Customers short and long term needs, budget and risk tolerance in order to offer pricing options best suited for their needs.

Network Building & Consulting

AT&T / Bechtel
Verizon Wireless
Consultant

June 2008 – 2013
February 2007 – June, 2008

Responsible for assisting a Tier One wireless consulting company in their management of wireless infrastructure buildouts throughout the Mid-Atlantic. Project managed site buildouts from inception to completion including site acquisition, engineering, leasing, zoning, permitting, and construction.

Nextel Communications

Direct Tier One Contract
Consultant – Special Projects Division

March 2005 – February 2007

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Responsible for the design and management of Distributed Antenna Systems for in-building and outside campus installations across the NorthEast. Project managed Cell On Wheel deployments targeted for key national accounts consisting of US Gov't facilities, Nascar, and Sporting events across the Mid-Atlantic.

Northern Virginia Insurance Group, LLC

President

November 2003- August 2009

Licensed P&C Insurance Agent with focus on growing Customer base throughout the Northern Virginia territory. Built insurance business from the ground up offering Property, Casualty , Life and Health insurance to both consumers and businesses. Received key appointment by Erie Insurance to exclusively offer their products in Vienna and surrounding area. Sold the business to a competing agency while maintaining personal licenses in order to continue to serve new clients under the agreement.

SDS, LLC

T-Mobile USA, February 2002 – October 2003

Site Acquisition Consultant

Responsibilities included locating sites, completing site candidate packages, conducting caravans and technical team visits, reviewing construction drawings, and negotiate site leases.

Thinc Wireless

Project Manager

January 2000 – February 2002

Responsibilities included supervising a team of site acquisition consultants, reporting to the client, reviewing site candidate packages and site leases. Clients included Sprint PCS, Nextel, Nextel Partners, and T-Mobile.

TSR Wireless,

Site Acquisition Consultant

February 1997 – January 2000

Responsibilities included negotiating site leases, completing site candidate packages, researching zoning information, conducting caravans and technical team visits, locating sites, preparing lease exhibits and reviewing construction drawings. Successfully negotiated 141 site lease agreements.

Spectrum Resources Inc.,

Financial Manager / Consultant

March 1993 – February 1997

Managerial duties included budgeting, profit and loss reporting, general ledger reporting, and annual tax filing. Consulting duties included tower acquisition and various consulting projects.

References Available upon Request