

CHARLES A. SEGERMAN P.E., ESQ., LEED™ AP
155 Gibbs Street, Suite 425
Rockville, MD 20850
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EDUCATION

THE GEORGE WASHINGTON UNIVERSITY NATIONAL LAW CENTER, Washington, D.C.
J.D., May 1996

Member, Evening Law Students Association (ELSA)
Student, Project for Older Prisoners (POPS) [Jonathan Turley, Director]

WASHINGTON UNIVERSITY IN SAINT LOUIS, MO - SCHOOL OF ENGINEERING

B.S. Civil Engineering May 1987

President, Freshman Dorm (Member of the Congress of the South Forty)
Vice-President, Zeta Beta Tau Fraternity (Alpha Xi Chapter)

PROFESSIONAL EXPERIENCE

CLEAN CURRENTS, LLC, Rockville, MD

September 2005 – Present

Title: Chief Executive Officer

CEO of Renewable Energy Solutions company promoting clean/"green" renewable energy that displaces expensive polluting brown energy generation. Facilitates the understanding of greening the bottom line by educating on cost effective means of implementing green building strategies. Actively promotes green power purchase arrangements with commercial entities resulting in price hedge backstops for clients while enabling them to promote and market their environmental sustainability activities. Oversees company affairs, monitors expansion plans, provides long-term strategic guidance, improves operational efficiencies and leads executive staff towards additional sustainable business units that include joint-ventures, acquisitions, and improvement of various company financial profiles.

UNIVERSITY TOWN CENTER, Hyattsville, MD

October 2006 – July 2008

Title: Director of Development

Director of Development of \$800M Town Center inside of Prince George's Metro Center Office Park (56 acres). Responsibilities include the overseeing of design and construction of condominium buildings, 125,000 s.f. of retail including 11 restaurants, a central plaza with interactive fountain, mostly all above 4 levels of structured parking (1,450 spaces). Pre-planned a 300 room micro-apartment building atop a "big box" retail location. Additional planning included a 2-flagged hotel (shared lobby) above a 55,000 s.f. grocery chain store. Entire site is Transit Oriented Design (TOD) across from Prince Georges Plaza Metro.

CITY HOMES by CENTEX, Chantilly, VA

September 2005-October 2006

Title: Operations Manager

Operations Manager of residential high-rise in-fill developments in MD, VA, and DC. Advised on land acquisitions, economic forecasting, design development, risk management and financing alternatives. Directed product development, project entitlements, pre-construction services, entity structuring and project budgeting. Selected general contracting programs, financing programs, insurance programs and third-party consultants. Oversaw advertising, marketing, customer satisfaction programs and warranty programs. Introduced sustainable building and design practices to development teams.

THE TOWER COMPANIES, North Bethesda, MD

August 1999-September 2005

Title: Development Manager/Director of Green Development

Construction/Development Manager of over \$200M in assets, incl. the Tower Oaks Office Park in Rockville, MD and the Blair Mixed-Use Community in Silver Spring, MD. Responsibilities included determining entitlements, construction budgeting, financial proformas, contract administration and critical path management for both commercial & residential projects. Served as Owner's Rep. coordinating Counsel, General Contractors and design consultants developing project plans and contract specifications. Stewarded plans through entitlements, permitting and bonding. Prepared monthly requisitions and

Attachment D

accompanied bank inspectors during site visits. Managed the Blair Towns development, the first LEED certified apartments in the United States.

PHOENIX LAND DESIGN, Upper Marlboro, MD

January 1997-August 1999

Title: Project Engineer

Senior design engineer responsible for project management from conceptual planning through building permits. Responsibilities included zoning analysis, identifying long lead items and systematically eliminating design barriers in order to obtain projects which fulfilled the needs of the client while being well received by local and state authorities. Zoning and Code requirements were quickly identified and used to the greatest benefit of the developer.

LAW OFFICES OF WENDY L. SATIN, Rockville, MD

Summer 1996

Title: Research Assistant

Reviewed client files and found applicable precedents by researching Maryland case law. Summarized pertinent statutory provisions which could aid in successful post conviction relief. Assisted in preparing post conviction motions for relief. Additional responsibilities included researching cases and statutory rules to aid solo practitioner in drafting opinion letters regarding available options, including arguments that could be raised on appeal.

LOGANWOOD CORPORATION, Bethesda, MD

June 1994-June 1995

Title: Vice-President

Formed general contracting corporation with the owner of Cornerstone Management, Inc. Bid jobs via public announcements and marketed corporation through business and personal relationships. Drafted contracts. Supervised construction crews and placed material orders. Maintained daily contact with project managers as part of client relations. Obtained and maintained credit accounts with product and material suppliers. Projects were located in DC, MD and VA.

CORNERSTONE MANAGEMENT, INC., Bethesda, MD

June 1993-June 1995

Title: Property Manager

Organized daily management operations for 900 apartment units. Managed two property staffs totaling sixteen people. Made decisions with respect to leasing, internal company procedures, advertising, and maintenance schedules. Met personally with residents to solve tenant problems. Reviewed service contracts, lease agreements, credit reports, and participated in landlord tenant matters, including civil lawsuits when necessary.

THE DRIGGS CORPORATION, Capitol Heights, MD

June 1992-June 1993

Title: Project Engineer

Progressed from coordinating engineer to engineering Department Head of large-scale East Coast excavation, mining and construction corporation, consisting of more than 500 employees. Maintained permit and bond files. Prepared blueprint drawings and supporting documents in accordance with environmental requirements for county, state, and federal reviews.

DELON HAMPTON & ASSOCIATES, Washington, DC

February 1991-September 1991

Title: Design Engineer

Worked on a contractual basis preparing drawings for the Washington Metropolitan Area Transit Authority's (WMATA's) Metro Greenbelt Service and Inspection Yard in Greenbelt, MD. Reviewed county environmental statutes and guidelines to determine current environmental requirements. Worked with other design engineers as a team to define responsibilities and coordinate efforts.

FSI DESIGN GROUP, Fort Washington, MD

July 1987-November 1990

Title: Project Manager

Designed civil engineering drawings for county, state, and federal agencies. Responsible for the timely completion of projects. Met personally with clients, listened to client goals, and communicated project limitations when necessary. Performed as lead engineer for a multi-phased combined commercial/residential property (formerly Port America, now National Harbor) encompassing seven commercial buildings, fifteen hundred residential lots, a hotel, and two marinas. Worked personally with Architects Phillip Johnson and John Burgee on major site elements of the project.

REGISTRATIONS

American Bar Association (ABA Forum on the Construction Industry Member)

Maryland State Bar

Professional Engineer (Civil): District of Columbia, License #10795

Professional Engineer: State of Maryland, License #36437

MD Home Improvement Commission: Contractor/Salesman License #100065

VA Qualified Designated Employee for Class A Contractor's License #2705133284

Former Member, Greater Silver Spring Chamber of Commerce Board of Directors

Silver Spring Transportation Management District Advisory Committee (Voting Member)

Member, Silver Spring Town Center Steering Committee (Nomination by County Executive)

LEED Accredited Professional certified by the United States Green Building Council

Past President, Cameron Hill Owners Association Board of Directors

Gary Skulnik
11609 Gilsan St.
Silver Spring, MD 20902
301-754-0430 gary@cleancurrents.com

Selected Experience

September 2005 to Present

Co-Founder and President

Clean Currents, LLC
Rockville, Maryland

Run daily operations of a fast growing clean energy start-up based in the Rockville Innovation Center. Helped build the company from scratch to now having more than 1,700 residential and 3000 business accounts in Maryland and DC. Lead sales team in all sales efforts and strategies. Develop marketing plan and coordinate all marketing efforts. Lead media spokesman. Lead government relations and regulatory involvement. Hire and manage office staff. Speak frequently to civic groups, non profits, and businesses on global warming, environmental and energy issues. Track electricity and Renewable Energy Credit (REC) markets. Develop strategic partnerships with other businesses and non profit entities.

December 2003 to April 2007

Founder and Executive Director

The Clean Energy Partnership
Silver Spring, Maryland

Founded and launched an innovative non profit business group focused on promoting solutions to global warming and air pollution. Devised membership structure, produced promotional material, built web site and developed strategies for growth. Secured business alliances to enable CEP to sell Renewable Energy Credits (RECs) to large and small consumers. Worked closely with renewable energy producers and buyers in building market for renewable energy. Developed expertise on the dynamics of the renewable energy market in the PJM region and nationally, with focus on trading/selling RECs. Advocated at the state and local level on issues relating to renewable energy production and market growth. Was lead advocate for the recently passed Renewable Portfolio Standards in Maryland and the District of Columbia.

November 2002 to December 2003

Washington Representative

Sierra Club, Washington DC

Advocated for global warming solutions on federal and state level for nation's largest conservation organization. Wrote and edited all communications related material, including fact sheets, Op-Ed pieces, grant proposals, and press releases. Worked with staff in U.S. Senate and House to move legislation. Led outreach efforts to coalition partners in labor and the environmental community.

April 2001 to November 2002

Media Officer

Greenpeace, Washington DC

Acted as chief media liaison on global warming and toxic pollution issues for international environmental organization in national office in Washington, D.C. Responded to media inquiries, pro-actively pitched and placed stories, conducted interviews on television, radio and in print. Wrote and edited all communications materials, included Op-Ed pieces, talking points, and background documents. Participated in international conferences in Europe. Developed media strategy to complement campaign plan.

Gary Skulnik
11609 Gilsan St.
Silver Spring, MD 20902
301-754-0430 gary@cleancurrents.com

August 1995 to February 1998

Writer/Associate Producer

CNN Headline News, Atlanta, GA

Working under extremely severe deadline pressure, researched, wrote and edited copy for broadcast on national and international news programming. Produced half hour news broadcasts on semi-regular basis, deciding on shows' content, story order and writing assignments.

M.A. Communications/Journalism

The University of Miami, Miami, Florida

B.A. Comparative Religion

Vassar College, Poughkeepsie, NY

Select Achievements

Legislation:

- 2004 Authored and led efforts to pass landmark Renewable Portfolio Standard bill in Maryland.
- 2004 Lead advocate for Renewable Portfolio Standard bill in the District of Columbia.
- 2006 One of the leading advocates for the Healthy Air Act in Maryland

January 2003 to April 2006 - Senior Lobbying Consultant for the Chesapeake Climate Action Network.

Media:

Numerous appearances on television news programs and radio shows. Quoted in the *New York Times*, *Baltimore Sun*, *Washington Post*, and other media outlets.

Community Involvement

- President and Executive Officer of the Kemp Mill Civic Association.
- Executive Committee Member of the Montgomery County Sierra Club Group.
- Executive Committee Member of the District 19 Democratic Club
- Member, Board of Directors, Maryland/DC/Virginia Solar Energy Industries Association
- Member, Montgomery County Green Economic Development Taskforce

JOANNE D. WILLIAMS, CMA, CPA

19 Brad Alan Drive
Brunswick, MD 21758

e-mail: gwilla2000@yahoo.com
Cell (301) 524-1569

SENIOR FINANCIAL PROFESSIONAL

PROJECT PLANNING / FINANCIAL ANALYSIS / SYSTEMS DEVELOPMENT

Senior Level Executive with extensive hands-on experience in management, financial leadership, and interfacing with Board of Directors, and Government Auditors. CPA/CMA professional with strengths in budgeting, cash forecasting, financial reporting, corporate structure and internal/external audits. Areas of expertise in:

- ◆ Financial & Strategic Planning
- ◆ Complex Business & Tax Issues
- ◆ Budget Development and Management
- ◆ DCAA Requirements and Audits
- ◆ Operations Management
- ◆ Systems Implementation

Initiate, develop and direct administrative operations providing quality assurance and control. Demonstrated organizational and negotiation skills and the ability to prioritize multiple and complex tasks. Exercise a high degree of discretion, mature judgment, and tact in handling issues of a sensitive nature. Advanced knowledge of Microsoft Office Suites and financial software including: Excel and Deltek CGS. Strong problem-solving, planning and project management skills.

PROFESSIONAL EXPERIENCE

PROXY AVIATION SYSTEMS INC.

2007 to Present

Proxy Aviation Systems is a startup company in pioneering optionally piloted aircraft and multi-aircraft cooperative flight control systems.

Director, Finance & Admin

Responsible for the integrity of financial information and systems. Responsibilities include budgeting, forecasting, financial planning and analysis, financial accounting, public reporting and FAR compliance as well as management and business metrics, tax, treasury and all general accounting functions.

- Board Duties- Appointed Company Secretary/Treasurer in May 2008. Responsible for reporting monthly financial results to Proxy's Board of Directors.
- Government FAR Compliance- Set-up of Government Contracts and rate pools in Deltek GCS. Provide audit information to DCAA as required. Manage and coordinate with public accounting firm for auditing and tax preparation services.
- Management- Hire and manage staff and upgraded financial and administrative infrastructure to meet the requirements of a venture capital company. Advise CEO on all contracts including those regarding strategic partnerships.
- Fiduciary- Negotiate all contracts including facilities, insurance carriers and employee benefits. Established and managed internal audit function. Prepare potential investor packages and pro-forma financials. Developed cash and bank reconciliation procedures and accounting procedures.

SODEXHO, SUPPLY MANAGEMENT

Sodexo, Inc. (www.sodexoUSA.com), leading Quality of Daily Life Solutions company in the U.S., Canada, and Mexico, delivers On Site Service Solutions in Corporate, Education, Health Care, Government, and Remote Site segments.

Manager, Accounting and Financial Reporting

2007

Managed staff in the areas of monthly close and revenue booking of all manufacturing volume discount allowances to correct accounts for 10 divisions, preparation of monthly journal entries and balance sheet reconciliations for monthly close, audit preparation and budget forecasting.

GLADHILL FURNITURE INC.

Multi-site retail furniture store.

Controller

2005- 2007

Managed the accounts payable and accounts receivable departments including: cash and banking, financial reporting, general accounting, inventory control and measurement, risk management, internal audit, information systems, credit, treasury, insurance and benefit administration.

- Responsible for preparing consolidated monthly financial statements and variance analysis for four retail furniture locations.
- Developed cash and bank reconciliation procedures for use by retail locations and junior accountants.
- Accountable for bookkeeping of Owner's LLC using QuickBooks.

SODEXO ENTEGRA DIV. & TRES

Sodexo, Inc. (www.sodexoUSA.com), leading Quality of Daily Life Solutions company in the U.S., Canada, and Mexico, delivers On Site Service Solutions in Corporate, Education, Health Care, Government, and Remote Site segments.

Manager, Finance

2001 - 2005

Managed staff of five and implemented financial reporting system with generated detailed financial statements for 12 divisions within North America.

- Prepare journal entries for monthly close as well as monthly financial statements, analysis and reconciliation of the financial activities of current and future procurement contracts.
- Responsible for updating the monthly entegra Briefing Book for Corporate Accounting.
- Interact with Senior Directors of each program as well as with the client.
- Develop client reporting package to meet GPO clients' reporting standards and needs.
- Complete payment of volume discounts to clients based upon activity in the program.
- Responsible for cash management of GPO programs.
- Created entegra financial reporting package using Essbase.

WHITTEN TAX & FINANCIAL SERVICES

Tax and financial service company

Tax Preparer

2001 - 2002

Prepare individual tax returns January – April during evenings and weekends. Experience preparing forms 1040 and 1040A as well as schedules A, B, C, D and E using TaxWise software.

PG&E ENERGY TRADING POWER

Power utility company

Financial Reporting Accountant

1998 - 2001

Member of SAP implementation team – interfaced with consultants in testing and documenting transactions. Collaborated on training documentation for SAP by setting up scenarios for booking accounts receivable, accounts payable, cash applications and general ledger entries.

- Responsible for day to day cash management and preparing cash flow analysis reports.
- Responsible for cash forecasts and reconciliation of cash accounts to the G/L and bank.
- Responsible for distribution of A/R and A/P aging reports.
- Determine borrowings/repayments of inter-company loans.
- Reconciliation and analysis of G/L accounts, to include general & administrative accounts as well as operational accounts.
- Responsible for documentation of all internal processes.
- Prime liaison between internal and external auditors - responsible for preparation of all audit documentation for audits.
- Responsible for monthly close by preparing closing journal entries as well as preparation of monthly, quarterly and yearly financial statements. Including consolidation of two U.S companies and one Canadian company under the PG&E umbrella using Hyperion Enterprise.
- Assisted with SEC reporting as needed.
- Worked with Corporate tax department to resolve tax issues and provide documentation.
- Prepare Mark to Market analysis and schedules of trading activities.
- Analysis of Affiliate inter-company receivables/payables.
- Responsible for payroll upload into G/L system and monthly payroll reconciliation.
- Process A/R and A/P invoices.

MILITARY

U.S. AIR FORCE

Production Supervisor, Sgt. E-4

1986–1992

Mildenhall, England

- Responsible for maintenance and repair of airborne navigation and communications equipment, supervised seven technicians.
- Received Honorable Discharge with rank of Sergeant.

EDUCATION

- A.S. Liberal Arts - University of Maryland
- B.S. Accounting, (GPA 3.5) - University of Maryland
- Government Contracting Certificate – George Mason University August 2011

COMPUTER EXPERIENCE

- Deltek GCS
- SAP General Ledger & Accounting System
- Hyperion and Essbase
- Microsoft Office Suite
- TaxWise Software
- QuickBooks
- Tyler Retail Systems

Melissa Davey

MDavey312@gmail.com

Columbia, MD

240.603.5110

Objective

Highly motivated, tech savvy, multi-faceted analytical, resourceful, and accountable professional with 8+ year's analytical experience and MBA, that demonstrates creativity, energy, and initiative. Strengths include confidence, proactive and innovative problem solving, ability to analyze and maneuver large data sets, research and leverage technology resources, and a capacity to work independently or within a team environment.

Education

- MBA, University of Maryland University College, August 2012
- M.S. Financial Management, University of Maryland University College, May 2011
- Maryland Real Estate Licensee course (enrolled)

Experience

Exelon/Constellation/MxEnergy, Inc

Energy Analyst 2008-present

- Employed quantitative skill set to perform cost analysis, shadow settlements, power scheduling, account reconciliations, and financial reporting for multiple territories (ERCOT, NYISO, ISO-NE) to accounting and senior management
- Initiated acquisition of solar invoicing responsibilities
- Responsible for analyses of hedge, day ahead energy, real time energy, and ancillary performance
- Produces FERC EQR regulatory filings and required environmental labels
- Responsible for KPI that tracks our performance of hedges
- Developed load and enrollment tracking to detect large swings as verification that forecasting system is pulling correct information

Fieldstone Mortgage

Secondary Marketing Analyst

2006-2007

- Served as key member of capital markets group that helped manage the origination , aggregation, and financing of mortgage loans for a national mortgage company with multibillion dollar volume
- Worked closely with due diligence, underwriters, whole loan execution group, and investment banks to identify and resolve credit and compliance related data issues to minimize the exclusion from sales and financings

- Analyzed, tracked, and reported to EVP and secondary staff, locked and closed loans, pull through, mark to market, hedges of MBS (mortgage backed securities), Treasuries, and SWAP reconciliations
- Successfully produced weekly Capital Markets reports and analysis for CEO and Capital Markets Committee
- Received many praises from senior executives for designing from ground-up, multi-faceted regional and loan product surveys, monitoring and comparing competition
- Applied knowledge of Excel to create Pivot tables, V-lookups, conditional formatting, charts and graphs

Investor Specialist 2003-2006

- Awarded promotion to Secondary Marketing Analyst due to exemplary performance as Investor Specialist
- Worked hands on with investment bank underwriters to maximize secondary loan sales
- Entrusted with company's largest investment bank, frequently surpassing 90% pull through
- Educated field representatives with correspondent investor guidelines and procedures
- Became familiarized with mortgage laws, procedures, documents
- Performed collateral releases and trial balances, requiring intermediate Excel skills
- Participated in post-closing, due diligence, and final document functions
- Completed mortgage industry (MBA) Mortgage Banking Association classes, including classes for Secondary Marketing, Underwriting, Mortgage basics, and ethics training

Tower Federal Credit Union Audit Assistant

2002

- Evaluated level and adequacy of internal controls
- Ensured compliance of credit union mortgage loans to FHLMC and FNMA
- Investigated classified member accounts of NSA personnel
- Assisted internal and external auditors with research and analysis

Skills

Software: MS Office: Expert-Excel, Intermediate-Powerpoint, Intermediate-Access, Beginner-Sharepoint. Also proficient in Outlook, Retail Office, ZEMA, Bloomberg, and Pershing software.

Additional Education: Currently enrolled in Maryland Residential Real Estate License course