

## **Attachment A**

### **David R. Griffith**

(b. 1947, Bellefontaine, OH) earned a Masters in Business Administration from Robert Morris University (1983) and a B.S. in Business Administration with a major in Marketing from The Ohio State University (1969).

Mr. Griffith has pioneered companies within the deregulated energy and telecom industries. He is presently the President and COO of Texzon Utilities Ltd. Co., an aggregator of electricity, registered with the PUC of the State of Texas #80097 and licensed with the PUC of Ohio in both gas and electricity. His company has contracts with most of the competitive Retail Electric Providers in Texas and has helped to provide electricity to both residential and large megawatt commercial accounts in the deregulated markets of Texas as well as other states.

Prior to being a co-founder of Texzon Utilities, Mr. Griffith spent over 33 years in sales and marketing, serving in various capacities from sales to vice-president of sales with different manufacturers of products.

#### **District Sales Manager**

*Tst/Impreso, Inc. Coppell, Texas*

Mar. 2002-Oct. 2002

Marketed computer paper, copy paper, POS rolls, and engineering rolls to distributors.

Responsibilities included pricing, recruiting distributors, maintaining customers from United Computer Supplies after a buyout by Tst/Impreso, Inc.

Maintained nearly 100% of customers for the new company.

#### **Regional Sales Manager**

*United Computer Supplies, Inc. Itasca, Illinois* Feb. 1992-Mar. 2002

Increased personal sales from \$10,000 to over \$1 million in one year.

Total sales exceeded \$5,000,000 per year.

Marketing computer paper, copy paper, and point of sale rolls to distributors.

Responsibilities include pricing, recruiting distributors, developing freight programs, negotiating warehousing and controlling inventory in warehouses.

Attend and service all trade shows in the territory.

#### **Vice-president of Sales**

*Datamax Corporation, Cleveland, Ohio* Feb. 1988- Feb. 1992

Increased divisional sales from \$0 to over \$2.5 million per year.

Full responsibility for the sales division marketing computer paper to distributors.

Duties include pricing, recruiting distributors, developing freight programs, and negotiating purchase of raw paper rolls.

#### **Regional Sales Manager**

*Star Forms, Inc., Moline, Illinois* May 1983- Feb. 1988

Increased Sales from \$1.7 million to over \$12 million per year.

Awarded Sales Manager of the Year for 1987.

Sold computer paper to distributors.

#### **Sales Representative**

*Frick-Gallagher Co., Lancaster, Ohio* 1981-1983

Sold industrial shelving and storage racks through distributors and to end-users.

#### **Sales Representative**

*Lyon Metal Products, Inc., Aurora, Illinois* 1974-1980

Sold industrial shelving, lockers, and office furniture to distributors and directly to end-users.

**Center Consultant**

*Aamco Transmissions, King of Prussia, Pennsylvania* 1973-1974

Assisted franchised centers in all phases of their operations including advertising, customer service, and administration with overall emphasis on increasing the profit statement.

**Salesman**

*New York Life Insurance, Pittsburgh, Pennsylvania* 1973

Sold life and health insurance to individuals.

**Salesman**

*Procter and Gamble, Cincinnati, Ohio* 1969-1972

Sold institutional shortening to restaurants and bakery trades, both to distributors and directly to end-users.

Salesman of the year of our division in 1971.

**Community Service**

Served ten years on the board of directors for Teen Challenge, a drug and alcohol rehabilitation center for women in Columbus, Ohio.

**Steve Wilson**  
664 Grove Creek Rd..  
Waxahachie, Texas 75165

**SUMMARY OF QUALIFICATIONS**

- *Recruiting, training, and directing sales and marketing staff*
- *Negotiating Contracts*
- *Assuring compliance with contract specifications*
- *Effective oral presentations*
- *Estimating and bidding projects*
- *Liaison with client companies*

**PROFESSIONAL EXPERIENCE**

- March 2002-  
Present      **TEXZON UTILITIES, LTD. - CEO**  
Founded company, acquired Aggregator approval from the PUC of Texas and Ohio, negotiates contracts with the energy providers in Texas, recruits agents and affiliates for retail sales, manages strategic accounts and partnerships.
- March 2000-  
March 2002      **LAYERONE- Vice President Site Development**  
Responsible for site selection, design, and construction of Telecommunication sites throughout the U.S. Coordinated entrance and construction for clients and customers in all Layerone locations.
- Sept. 1995  
-March 2000      **ACSI/e.spire- Regional Construction Manager**  
Responsible for OSP design and construction, buildout of Node and Switch sites, and support of local sales and operations in numerous Texas cities for this CLEC.
- 1/94-9/95      **MCI- Contract Transmission Systems Engineer**  
Engineer Sonet OC-48 overbuilds in the heavily congested New York City area and the northeast.
- 1986-1994      **William's Telecommunications Group (WTG)/ Lightnet**  
Fiber Optic Technician III (Dallas, TX.)  
Maintained the Transmission and Switch Terminals in Dallas. Responsible for maintaining over 200 miles of outside fiber. Often called upon to perform specialized projects in numerous locations throughout the United States.
- 1985-1986      **ITI -Siloam Springs, Ark.**  
Director of Fiber Optics  
Developed products, secured work, and supervised projects for a fiber optics department within this contracting firm.
- 1983-1985      **C&W Underground Construction**

*Partner/ General Manager*

*Directed all phases of operations for cable placing contracting company. Secured work with Bell, General Telephone, and CATV companies in various Texas cities.*

1981-1983

**Multiple Cable Systems**

*Vice President*

*Set up and managed underground contracting company. Developed a successful company that is still in operation.*

1980-1981

**Specialty Power Products**

*General Foreman*

*Hired and trained personnel, supervised up to 50 employees. Directed CATV construction for CATV companies in various cities.*

1978-1980

**Storer Cable TV**

*Assistant Manager*

*Supervised cable construction, installations, customer service, and sales. Assisted in acquiring CATV franchises in 20 cities in the Dallas/Fort Worth area.*

**EDUCATION**

*Mountain View Junior College (1976-1979)*

*Major: Business*

*Member of President's List*

*Many Telecommunication classes and Seminars*

**PERSONAL**

*Born: 5/30/58*

*Excellent Health*

*Married with 3 children*

**REFERENCES**

*Available upon request*

## Attachment C

### Management Team

Texzon has a well developed management team with extensive backgrounds in the duties they perform. Here's a list of its key people, including their responsibilities and experience.

**Steve Wilson (Founder and CEO)** - Steve founded Texzon to explore opportunities in the deregulated electricity markets after a highly successful career of 20 years in the deregulated telecommunication industry. His primary responsibilities at Texzon include product development, strategic ventures, vendor relations, and directing the Texzon team.

**David Griffith (Founder and President)** - David co-founded Texzon after spending over 30 years in sales and sales management. He was also the founder of 2 other companies. His responsibilities include sales direction and training, opening new markets, and agent recruitment and management. David received his Bachelor's degree with a major in Marketing from The Ohio State University and his MBA of Business Management from Robert Morris University.

**Tom Spradling (Comptroller)** - Tom came to Texzon in 2006 after 30+ years in the banking industry. Tom oversees all Texzon financial expenditures, budgets, invoicing, receivables, payroll, reporting and taxes. Tom graduated Magna Cum Laude with a Bachelor of Business Administration from Baylor University.

**Larry Eon (Sales Manager)** - Larry started with Texzon in 2006 after retiring from a 25 year career with Shell Oil as a regional sales manager. Larry handles Texas electricity sales opportunities including supervising our independent agents, customer service, pricing, contracts, and renewals and Retail Electric Provider (REP) relations. Larry graduated from Texas A&M University with a Bachelors of Science degree.

**Stephanie Wilson (Office Manager)** - Stephanie came to Texzon in 2003 and serves as receptionist, phone attendant, and secretary. Stephanie also tracks all agent commissions, maintains spreadsheets on customer signups and maintains the online library of pricing, forms, and contracts for their agents.

FILE

# The Public Utilities Commission of Ohio

## Ohio Natural Gas Governmental Aggregator Certificate

### Renewal

Issued pursuant to Case Number(s):

**09-1046-GA-AGG**

Is

Ohio Natural Gas Governmental Aggregator Certificate Number:

**09-168G(2)**

Granted to:

**Texzon Utilities, Ltd.**

Whose office or principal place of business is located at:

**204 N I-35 Suite A, Red Oak TX 75154**

And is hereby certified to provide:

**Aggregation and Power Broker Services**

within the state of Ohio, for a two-year period.

Certification Effective:

**December 5, 2011 through December 5, 2013**

The certification of Ohio natural gas governmental aggregators is governed by Chapter 4901:1-27 of the Ohio Administrative Code and section 4929.20 of the Ohio Revised Code.

This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) as well as those under law, are not met.

Certified entity is subject to all rules and regulations of the commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio

Dated: **December 19, 2011**

By Order of  
The Public Utilities Commission of Ohio

Betty McCauley  
Betty McCauley, Secretary  
Tanowa M. Troupe, Acting Secretary  
M. Beth Trombold, Acting Secretary

Form No. CRNGS/GAG-06

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.  
Technician AD Date Processed 12/19/11

## CRNGS AUTOMATIC CASE ACTION FORM

Case No. **09-1046-GA-AGG**

Date Sent: **December 15, 2011**

Effective Date of Certificate: **December 5, 2011**

Certificate Expires: **December 5, 2013**

Company Name and Company Name d/b/a: **Texzon Utilities, Ltd.**

**Renewal**

**Action Needed:**

Issue Certificate Number \_\_\_\_\_ to: \_\_\_\_\_ at (address): \_\_\_\_\_

Certified To Provide the Following Services:

- Retail Generation
- Aggregation
- Power Marketer
- Power Broker
- Governmental Aggregation

Renew Certificate No. **09-168G(1) to 09-168G(2)**

Revise Certificate No. \_\_\_\_\_ to (check all applicable):

Reflect name change from \_\_\_\_\_ to \_\_\_\_\_

Reflect address change from \_\_\_\_\_ to \_\_\_\_\_

Add new service offering to certificate:

- Retail Generation
- Aggregation
- Power Marketer
- Power Broker
- Governmental Aggregation

Correct Administrative Error

Reflect Change of Ownership to: \_\_\_\_\_

Cancel Certificate No. \_\_\_\_\_

Protect Un-redacted copies until \_\_\_\_\_

Close Case File, Case Withdrawn at Applicant's Request

Close Case File

**CASE NUMBER:** 09-1046-GA-AGG  
**CASE DESCRIPTION:** TEXZON UTILITIES LTD  
**DATE OF SERVICE:** 12/19/2011  
**DOCUMENT SIGNED ON:** 12/19/2011

Sign Here: \_\_\_\_\_  
*pdc*

	APPLICANT	
PARTY OF RECORD		ATTORNEY
TEXZON UTILITIES LTD PRESIDENT DAVID GRIFFITH 204 N I-35 SUITE A RED OAK, TX 75154 Phone:(972) 938-0533 Email:DGRIFFITH@TEXZON.NET	NONE	

	ATTORNEY	
PARTY OF RECORD		ATTORNEY
none		*Spradling, Tom Mr. Texzon Utilities, Ltd. 204 N I-35 Suite A Red Oak, TX 75154 Phone:(972) 938-0533 Fax:(214) 279-0115 Email:swilson@texzon.net



**Public Utilities Commission**

John Kasich, Governor  
Todd A. Snitchler, Chairman

Commissioners

Paul A. Centolella  
Cheryl Roberto  
Steven D. Lesser  
Andre T. Porter

**PUBLIC UTILITIES COMMISSION OF OHIO**

*Certified as a Competitive Retail Electric Service Provider*

**RENEWAL**

Certificate Number:

**09-178E (2)**

Issued Pursuant to Case Number(s):

**09-1045-EL-AGG**

A certificate as a Competitive Retail Electric Service Provider is hereby granted to **Texzon Utilities, Ltd** whose office or principal place of business is located at **204 N. I-35 Suite A, Red Oak, TX 75154** to provide **aggregation and power broker** services within the State of Ohio effective **December 03, 2011**.

The certification of competitive retail electric suppliers is governed by Section 4901:1-24-(01-13) of the Ohio Administrative Code, Section 4901:1-21-(01-15) of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) are not met.

Subject to all rules and regulations of the Commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio.

Dated: **December 6, 2011**

By Order of

PUBLIC UTILITIES COMMISSION OF OHIO

Betty McCauley, Secretary  
Tanowa M. Troupe, Acting Secretary  
M. Beth Trombold, Acting Secretary

**Certificate Expires: December 03, 2013**

THIS IS TO CERTIFY THAT THE IMAGES APPEARING ARE AN ACCURATE AND COMPLETE REPRODUCTION OF A CASE FILE DOCUMENT DELIVERED IN THE REGULAR COURSE OF BUSINESS  
Technician DM Date Processed DEC 07 2011

## **CRES AUTOMATIC CASE ACTION FORM**

Case No. **09-1045-EL-AGG**

Date Sent: **December 6, 2011**

Effective Date of Certificate: **December 3, 2011**

Certificate Expires: **December 3, 2013**

Company Name and Company Name d/b/a: **Texzon Utilities, Ltd.**

**Renewal**

### **Action Needed:**

- Issue Certificate Number to: \_\_\_\_\_ at (address): \_\_\_\_\_
- Certified To Provide the Following Services:
- Retail Generation
  - Aggregation
  - Power Marketer
  - Power Broker
  - Governmental Aggregation
- Renew Certificate No. **09- 178E (1) to 09- 178E (2)**
- Revise Certificate No. \_\_\_\_\_ to (check all applicable):
- Reflect name change from \_\_\_\_\_ to \_\_\_\_\_
  - Reflect address change from \_\_\_\_\_ to \_\_\_\_\_
  - Add new service offering to certificate:
    - Retail Generation
    - Aggregation
    - Power Marketer
    - Power Broker
    - Governmental Aggregation  - Correct Administrative Error
  - Reflect Change of Ownership to: \_\_\_\_\_
- Cancel Certificate No. \_\_\_\_\_
- Protect Un-redacted copies until \_\_\_\_\_
- Close Case File, Case Withdrawn at Applicant's Request
- Close Case File



**PENNSYLVANIA  
PUBLIC UTILITY COMMISSION**

IN THE MATTER OF THE APPLICATION OF: A-2010-2187969

The Application of Texzon Utilities Ltd. for approval to begin to offer, render, furnish or supply electricity or electric generation services as a broker/marketer of retail electric power to the public within the Commonwealth of Pennsylvania.

The Pennsylvania Public Utility Commission hereby certifies that after an investigation and/or hearing, it has, by its report and order made and entered, found and determined that the granting of the application is necessary or proper for the service, accommodation, convenience and safety of the public and hereby issues, evidencing the Commission's approval, to the applicant this:

**LICENSE FOR ELECTRIC GENERATION SUPPLIER.**

In Witness Whereof, the PENNSYLVANIA PUBLIC UTILITY COMMISSION has caused these presents to be signed and sealed, and duly attested by its Secretary at its office in the city of Harrisburg this 2<sup>nd</sup> day of September 2010.



Secretary



## OFFICE OF THE SECRETARY OF STATE

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JESSE WHITE • Secretary of State

08/10/12

FILE: S026273

NATIONAL REGISTERED AGENTS INC  
200 WEST ADAMS STREET  
CHICAGO, IL. 60606

RE TEXZON UTILITIES, LTD

DEAR SIR OR MADAM:

IT HAS BEEN A PLEASURE TO APPROVE AND FILE YOUR APPLICATION FOR ADMISSION TO TRANSACT BUSINESS THAT REGISTERED YOUR LIMITED PARTNERSHIP WITH THIS OFFICE ON 08/10/2012. WE EXTEND OUR BEST WISHES FOR SUCCESS IN YOUR VENTURE. PLEASE NOTE THE ASSIGNED FILE NUMBER MUST BE USED WHEN TRANSACTING ANY BUSINESS WITH THIS OFFICE.

WE ARE RETURNING THE FILED COPY OF THIS DOCUMENT TO YOU FOR YOUR RECORDS.

THIS OFFICE LOOKS FORWARD TO ASSISTING YOU IN THE FUTURE.

SINCERELY YOURS,

A handwritten signature in cursive script that reads "Jesse White".

JESSE WHITE  
SECRETARY OF STATE  
BUSINESS SERVICES DEPARTMENT  
LIMITED LIABILITY DIVISION  
(217) 524-8008

Form **LP 902**

March 2011

**Secretary of State**  
Department of Business Services  
Limited Liability Division  
501 S. Second St. Rm. 357  
Springfield, IL 62756  
217-524-8008  
www.cyberdrivellinois.com

Payment must be made by certified check, cashier's check, Illinois attorney's check, Illinois C.P.A.'s check or money order payable to Secretary of State.

Illinois Uniform Limited Partnership Act

**Application for Certificate of Authority**

6024373

FILE #.

This space for use by Secretary of State

**SUBMIT IN DUPLICATE**

Please type or print clearly.

This space for use by Secretary of State.

Filing Fee: \$150

Approved: *ZB*

Correspondence regarding this filing will be sent to the registered agent of the Limited Partnership unless a self-addressed, stamped envelope is included.

**FILED**

AUG 1 9 2012

**JESSE WHITE**  
SECRETARY OF STATE

1. Limited Partnership Name: Texzon Utilities, Ltd.

2. Alternate Name: Texzon Utilities, LP

(By electing this Alternate Name, the Limited Partnership hereby agrees not to use its Company Name in the transaction of business in Illinois.)

3. Address of designated office at which records required by Section 111 will be kept:

204 N.I-35 Service Rd. Suite A

Street Address (P.O. Box alone is unacceptable.)

Red Oak, Texas, 75154

City, State, ZIP

4. Federal Employer Identification Number (F.E.I.N.): 20-8543830

5. Limited Partnership formed in jurisdiction of: Texas on 08/28/2006, and validly exists there as a Limited Partnership on this file date. (Attach current Certificate of Existence from jurisdiction.)

6. Registered Agent: National Registered Agents, Inc.  
Name

Registered Office: 200 West Adams Street Suite 2007  
Street Address (P.O. Box alone is unacceptable.)

Chicago  
City

IL

60606  
ZIP

7. The undersigned agree(s) to keep the records as detailed in item 3 until the Limited Partnership's registration in this state is cancelled or amended.

8. This is a Foreign Limited Liability Limited Partnership:

Yes  No

9. Purpose(s) for which the Limited Partnership was organized and the purpose(s) that it proposes to conduct in the transaction of business in Illinois:

Marketing of Gas and Electricity

10. Names and Addresses of all General Partners. If a General Partnership listed is not registered or qualified in Illinois, submit original Certificate of Good Standing dated within the last 30 days.

1. Steve Wilson  
General Partner Name  
204 N I-35 Service Rd, Suite A  
Street Address  
Red Oak, TX 75154  
City, State, ZIP

2. David Griffith  
General Partner Name  
204 N I-35 Service Rd, Suite A  
Street Address  
Red Oak, TX 75154  
City, State, ZIP

3. \_\_\_\_\_  
General Partner Name  
\_\_\_\_\_  
Street Address  
\_\_\_\_\_  
City, State, ZIP

4. \_\_\_\_\_  
General Partner Name  
\_\_\_\_\_  
Street Address  
\_\_\_\_\_  
City, State, ZIP

11. This application is accompanied by a recently authenticated Certificate of Existence from the state or country where the applying entity is formed.

The original application to transact business must be signed by at least one General Partner. The undersigned affirms, under penalties of perjury, that the facts stated herein are true, correct and complete.

Dated: 8/7/2012

  
Signature

David Griffith, General Partner  
Name and Title (type or print)

\_\_\_\_\_  
General Partner Name  
(if a corporation or other entity (must be in good standing))

**Signatures must be in black ink on an original document.  
Carbon copy, photocopy or rubber stamp signatures  
may only be used on conformed copies.**