

Resume

**Thomas F. Maher**  
**12263 Odell Road, Linden, MI 48451**  
**810-691-4337 cell**

- 05-1972: High School graduation, Gardner, IL. (baseball, basketball, debate team, and 4 year perfect attendance award. (high level of maturity & commitment to doing things right at an early age)
- 05-1976: **Cum Laude – Loras College Graduate, Dubuque, IA, BA in Business**, with secondary teaching degree.
- From /06-1976 Agent for **Northwestern Mutual Life Insurance Co of Milwaukee**, in Dubuque. Sold life insurance, disability income, annuities, pensions, and group health insurance.
- To/ 11-1981 Achievements include Gold Award for first year agent-Rookie of the Year contest, Million Dollar Round Table, 100 Lives per year, CLU and ChFC certifications obtained.
- From / 11-1981 **Massachusetts Mutual District Manager**, started a scratch district office in Dubuque, IA, where I built a 15 man agency in 18 months, 140 % of target goal. I was the number one Mass Mutual agent in the State of Iowa (approximately 110) for health sales. Completed course study for the prestigious RHU designation. (Registered Health Underwriter)
- To / 10-1985
- From / 10-1985 **American United Life**, started a scratch General Agency in Dubuque, Iowa. I achieved exceptional results. By 1987 I was making 122,000. personal income
- To / 07-1989 from the team of 23 agents I personally recruited, trained, and motivated. December 1987 I bought the James Weiland Property Casualty Insurance Agency of Dubuque, IA.
- From / 07-1989 **National Sales Director with NMA** (National Marketing Alliance of Detroit, MI) Recruited Agents, General Agents, PPGA's, and Financial Planners. Most of results
- To / 05-1999 came from Michigan, Ohio, and Indiana. During this time I grew team to 242 in size, Became a Registered Health Underwriter (RHU), personally produced and also started doing Reverse Mortgages and personal income tax returns for income and cross selling opportunities.
- From / 06-1999 Concentrated on the Mortgage and Tax work exclusively, good timing on the real estate
- To / 02-2007 boom, made low six figure income 3 of the 7 years.
- 03/2005** **ENERGY SALES** for Jerry Gora, President of EnerCom Energy, Bingham Farms, MI.
- 11-10 to Present **President & Founder of Consumer Energy Options, LLC** with partner Fred Krug. Currently represent 11 suppliers: Including Integrys Energy, Direct Energy, World Energy, Glacial Energy, Infinite Energy, Nordic Energy, Santanna Energy, etc. and operating in 36 States. Oversee all training, sales, strategic planning and operations.