

Robert Michael Scott II

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EXPERIENCE

October 2011-Current:

Dynamis Energy LLC, Houston, TX

President

- Establish new relationships for sales groups
- Manage Retail Energy Supplier relationships
- Manage total personal book of business equal to 75,000 megawatt hour's annual usage
- Provide training for agents in the state of Texas
- Assist in the assessment of the long term goals for Dynamis Energy

Dec 09-September 2011:

Great Lakes Energy, Dallas, TX

COO

- Managed 150 electricity sales agents in IL, NJ, MA, & PA
- Responsible for creating customer cost savings initiatives
- Manage relationships with various Retail Electricity Providers
- Establish goals for sales channels and provide training on the various utilities
- Supervised the acquisition of 14,000 electricity customers in IL, NJ & PA

September 05-September 2011:

Gulf States Energy, Dallas, TX

Senior Sales Consultant

- Responsible for developing personal book of business and maintaining an annual sales quota
- Responsible for training of new consultants
- Recognized as a Texas Electricity Professionals Association approved consultant

EDUCATION

Bachelor of Arts, International Politics & Communication, May 2005