

**ATTACHMENT B**  
***Pursuant to 454.60 Managerial Licensing Requirements***

DYNAMIS ENERGY, LLC *DBA* UNITED ENERGY SERVICES

ABC APPLICATION WITH THE STATE OF ILLINOIS COMMERCE COMMISSION

# Robert Michael Scott II

2707 Cole Avenue #222

Dallas, TX 75204

214-417-0655

msscott@unitedenergyservices.net

## EXPERIENCE

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*October 2011-Current:*

**Dynamis Energy LLC**, Houston, TX

*President*

- Establish new relationships for sales groups
- Manage Retail Energy Supplier relationships
- Manage total personal book of business equal to 75,000 megawatt hour's annual usage
- Provide training for agents in the IL, TX, PA and NJ markets
- Assist in the assessment of the long term goals for Dynamis Energy

*Dec 09-September 2011:*

**Great Lakes Energy**, Dallas, TX

*COO*

- *Managed 150 electricity sales agents in IL, NJ, MA, & PA*
- *Responsible for creating customer cost savings initiatives*
- *Manage relationships with various Retail Electricity Providers*
- *Establish goals for sales channels and provide training on the various utilities*
- *Supervised the acquisition of 14,000 electricity customers in IL, NJ & PA*

*September05-September 2011:*

**Gulf States Energy**, Dallas, TX

*Senior Sales Consultant*

- Responsible for developing personal book of business and maintaining an annual sales quota
- Responsible for training of new consultants
- Recognized as a Texas Electricity Professionals Association approved consultant

## EDUCATION

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**Bachelor of Arts, International Politics & Communication**, May 2005

University of Kansas, Lawrence, Kansas

# Justin R. Bishop

8387 SW 78<sup>th</sup> Lane  
Gainesville, FL 32608

772-260-8877

jrbishop@infiniteenergy.com

## EXPERIENCE

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*Dec 11-Current:*

**Dynamis Energy, LLC**, Dallas, TX

*Executive VP / COO*

- Oversee mass marketing projects for natural gas and electricity providers
- Manage Channel Partner relationships
- Responsible for setting direction of the company with the CEO

*Feb 09-Dec 11:*

**Infinite Energy, Inc.**, Gainesville, FL

*Inside Sales Manager*

- Oversees Inside Sales Department that consists of over 70 employees
- Led Inside Sales Department to a record year of annual margin that totaled 3.8 million dollars in 2009 and 4.5 million in 2011
- Managed total book of business worth 15million annually

*Dec 07-Feb 09:*

**Infinite Energy, Inc.**, Gainesville, FL

*Inside Sales Supervisor*

- Responsible for directly supervising, coaching, motivating and leading approximately 10 Inside Sales Representatives
- Team brought in over \$900,000 in new gross margin in 12 months
- Chosen as Texas electric Subject Matter Expert and responsible for all aspects of the sales department's needs for entering a new deregulated market

*Jan 04-Dec 07:*

**United Energy Services, Inc.**, Stuart, FL

*Partner*

- Responsible for development of national energy buying company, which aids clients in reducing their energy costs
- Analyze deregulated markets to determine which are most competitive and lucrative while providing the client with the most savings
- Provide fundamental and technical analysis and forecasts for clients on daily, weekly and annual basis

*February 02-January 04:*

**Infinite Consulting, LLC**, Gainesville, FL

*Director, Business Development*

- Oversaw all commercial services
- New account acquisition, setup, administration, and program revisions as necessary to meet shifts in market dynamics

## EDUCATION

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**Bachelor of Arts, Business Administration**, December 2000

University of Florida, Gainesville, Florida

Outside Specialization: Mass Communications

**Passed Series 3**, National Commodity Futures Exam, September 2002

**Integrity Selling**, September 2001, 2008

# Jason E. Nowling

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Alachua, FL 32615

352-219-5432

jnowling@unitedenergyservices.net

## EXPERIENCE

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*Jan 12-Current*

**United Energy Services, Inc.**, Gainesville, FL

*Director of Sales*

- Responsible for development of indirect and direct sales channels.
- Developed sales channels throughout the country in deregulated areas
- Provide support to all sales efforts and streamlining processes

*Jan 99-Jan 12:*

**Infinite Energy, Inc.**, Gainesville, FL

*Director of Sales*

- Oversee Sales Department that consists of over 100 employees
- Managed total book of business worth 35 million annually
- Managed all indirect and direct sales channels

*Jan 04-Current:*

**J & B Holdings, LLC**, Gainesville, FL

*President*

- Responsible for buying and selling property
- Managed rental homes and condos

## EDUCATION

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**Bachelor of Arts, Political Science**, May 1999

University of Florida, Gainesville, Florida

Outside Specialization: Business Administration

**Integrity Coaching**, 2005

**Integrity Selling**, September 2001, 2008

**ORGANIZATIONAL CHART**

