

Attachment E - Managerial Qualifications

Plymouth Rock Energy, LLC

Plymouth Rock Energy, LLC meets the managerial qualifications set for in part 451.340 as demonstrated through the experience of its executive team and managerial staff. Summaries and resumes that demonstrate that experience are included in this attachment.

Also included in this attachment are an internal organization chart that lists each employee mentioned below, as well as a summary of complaints and actions that Plymouth has taken to resolve those complaints. As is demonstrated by the outcomes of the complaints, Plymouth has consistently acted in a timely and professional manner to reach a mutually acceptable resolution with the complainant. Plymouth continually works to ensure that it is updating its marketing practices and marketer training to best suit the needs of its customers, and will do the same in Illinois.

Name and Position	Duration of Experience	Parts Satisfied
Adam Sokol, President	15 years in energy industry including 7 years as President of Plymouth Rock Energy, LLC	4+ years enterprise financial and administration responsibilities, 4+ years buying and selling power and energy in wholesale markets
Sam Ritter, COO	9 years experience in energy industry with focus on strategic planning and forecasting	4+ years buying and selling power and energy in wholesale markets
Shyam Persaud, VP Finance	20+ years experience in professional financial management with 12 years experience in the energy industry including 4 years in executive position	4+ years enterprise financial and administration responsibilities
David Sokol, Vice President	10 years experience in energy industry with 7 years executive experience at Plymouth Rock Energy, LLC	4+ years buying and selling power and energy in wholesale markets
Andy Sookram, Controller	15+ years experience in financial and accounting management	4+ years enterprise financial and administration responsibilities

Adam Sokol:

Adam Sokol is the President of Plymouth Rock Energy, LLC and has over 15 years experience in the energy industry. Prior to co-founding Plymouth Rock Energy, LLC in 2004, Adam served, and continues to serve, as the Senior Vice President of Plymouth Rock Fuel Corp. Plymouth Rock Fuel Corp is responsible for delivering heating oil to residential and commercial customers in the New York metropolitan area.

As President of Plymouth Rock Energy, LLC, Adam is responsible for providing strategic guidance and vision to grow the business. This includes overseeing all aspects of the business, including sales and marketing, pricing, buying and selling natural gas and power in the wholesale energy market, ensuring the proper risk management of the company's portfolio, financing, operational and IT functions, and regulatory and statutory compliance. Adam is also involved in the acquisition of businesses that will allow Plymouth to continue to grow.

Since starting Plymouth Rock Energy, LLC, Adam has overseen growth at a compounded annual rate of 110% in revenue over an 8 year period. As a result of this continued growth, Adam has recruited a team of knowledgeable and experienced managers and staff to help oversee the day to day operations of the company.

Sam Ritter:

Sam Ritter is in his second year as Chief Operating Officer for Plymouth Rock Energy, LLC. As a member of the executive team, he is involved in the day to day management and growth of natural gas and electricity sectors of the business. He is responsible for managing activity in existing markets, and overseeing entry into new ones. As Plymouth has continued to grow, Sam has helped manage the expansion of the existing internal infrastructure with the departments of finance, risk, supply, technology and operations. He has established revenue and budget forecasts for the promotion of short term and long term, tactical and strategic planning expectations for the overall business.

Prior to joining Plymouth, Sam was involved in natural gas trading and marketing at RBS Sempra Commodities. In this role Sam was on the natural gas trading desk, where he managed the position of customer flow business. The customer book consisted of ESCO's, power plants, municipalities and large industrial clients utilizing cash and forward physical and financial markets to manage their demand side needs.

Sam holds a Masters in Science from the Columbia University, Fu Foundation School of Engineering, and has a strong understanding of the complexities of the energy markets. His expertise has been valuable as Plymouth has continued to grow and expand to new markets.

Shyam Persaud:

Shyam Persaud is the Vice President of Finance at Plymouth Rock Energy, LLC, and is in his 12th year of financial management in the energy industry. As a member of the executive team, Shyam has been involved in the management and growth of Plymouth by managing the Finance Department and overseeing all accounting and finance related activities of the company. Shyam also is valuable in his ability to provide strategic and tactical insight and guidance to the members of the company.

Prior to joining Plymouth, Shyam served as the Director of Financial Planning and Analysis at Ram Power, a registered builder, owner and operator of geothermal power plants in North and Latin America. There he managed the Finance Department, developing and implementing financial management reports, analysis and models. During his time with Ram Power, Shyam was also responsible for partnering with the Latin American Project Manager to ensure successful completion of a 72Mw geothermal facility in Nicaragua.

Also during his 20+ year career in Financial Management, Shyam worked a Financial and Management Consultant for Constellation New Energy. In this role he initiated and championed a project to review pricing model business assumptions and to implement corrective measure where there variation from actual, resulting in a 40% increase in gross margin.

Shyam has spent the last 12 years of his impressive career in the energy industry, and as such has gained a unique understanding for the challenges and opportunities of the business. As a member of the executive team he is able to incorporate this knowledge into Plymouth's day to day operations.

David Sokol:

David is the Vice President and a shareholder in Plymouth Rock Energy, LLC. David has over 10 years of experience in the energy industry, including two years at Price Waterhouse Cooper as an auditor prior to co-founding Plymouth Rock Energy in 2004.

Since then, David's responsibilities as a member of the executive team have included providing strategic guidance to help grow the business, as well as looking for opportunities for acquisition and integration of businesses. David's day-to-day responsibilities include overseeing all operational aspects of the business, including pricing, buying and selling natural gas and power in the wholesale energy market, ensuring the proper risk management of the portfolio. David is also involved in overseeing the financial and IT functions of the business. As Plymouth has continued to grow, David has been involved in training and managing Plymouth's growing staff. David has been a vital member in recruiting experienced managers and staff to maintain the day-to-day operation of the company.

Andy Sookram:

Andy has served as the controller at Plymouth Rock Energy for the past five years. Andy has overseen tremendous growth at the company, and is responsible for managing day-to-day operations within the finance department. Andy has over 15 years of experience in accounting management, and has been a great resource to Plymouth as it has scaled.

In his role, Andy has been responsible for directing and coordinating company financial planning and budget management, monitoring all treasury functions including debt financing and debt service payments, managing preparation of financial statements, transfers and expenses, and serving as the primary liaison to external accountants and auditors. Andy's long experiencing in account management has equipped to skillfully handle the accounting obligations of a growing company.



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Phone: 516-734-0408; Fax: 516-295-1417
www.plymouthenergy.com

February 22nd, 2012

The Commissioner

Illinois Public Utility Commission

Springfield, Illinois

Dear Commissioner,

I, Adam Sokol, am currently the President, and a shareholder, of Plymouth Rock Energy LLC, with over 15 years of experience within the energy industry.

As President, my responsibilities include:

- Providing strategic guidance and vision to grow the business.
- Oversee all aspects of the business, including sales and marketing; pricing, buying and selling natural gas and power in the wholesale energy market; ensure the proper risk management of the portfolio; finance, operational and IT functions; regulatory and statutory compliances.
- Acquisitions of businesses.

Plymouth Rock Energy LLC was started by the Sokol family in 2004, and has had a Compounded Annual Growth Rate of 110% in revenue over the eight year period. As a result of the growth of the company, I have recruited a team of knowledgeable and experienced managers and staff to oversee the day to day operations of the company (resumes of which have been submitted).

Prior to co-founding Plymouth Rock Energy LLC, I was and still remain the Sr. Vice President of Plymouth Rock Fuel Corp, another family owned business, delivering heating oil to residential and commercial customers in the NY metropolitan area.

At Plymouth Rock Fuel Corp, I am responsible for the daily operations as well as acquisition of similar businesses. Duties included purchasing of heating oil on the wholesale market; pricing; sales and marketing; credit and collections; finance and IT.



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I trust that this will satisfy the Commission's requirement that we have the experience and knowledge to conduct business in the State of Illinois.

Please do not hesitate to contact me should you need more information.

Sincerely,

A handwritten signature in black ink, appearing to read "Adam Sokol", with a stylized flourish at the end.

Adam Sokol

President

Samuel N. Ritter

264 Van Nostrand Avenue, Englewood, New Jersey 07631

p: 917-715-9711

e: samuelritter@gmail.com

Education: Columbia University, Fu Foundation School of Engineering, New York, NY
Master of Science, December 2002, Operations Research Engineering – GPA: 3.61
Yeshiva University, Yeshiva College, New York, NY
Bachelor of Arts, January 2000, Major: Physics, Minor: Mathematics

Passed the SOA/CAS Actuary Exam I - May 2003

Work Experience:

Plymouth Rock Energy *Chief Operating Officer*

Woodmere, New York
January 2011 - Present

As a member of the executive team, involved in the day to day management and growth of a New York based natural gas and electricity ESCO.

Key Responsibilities include:

- Expansion and development of the electricity business within the current natural gas footprint as well as into neighboring territories.
- Expansion of the existing internal infrastructure within the departments of finance, risk, supply, technology and operations.
- Establish revenue and budget forecasts for the promotion of short term and long term, tactical and strategic planning expectations for the overall business

RBS Sempra Commodities *Natural Gas Trading & Marketing*

Stamford, Connecticut
October 2009 – December 2010

Sat on the natural gas trading desk at RBS Sempra Commodities where I managed a book and position of customer flow business. Customer book consisted of retail energy service companies (ESCO's), power plants, municipalities and large industrial clients utilizing cash and forward physical and financial markets to manage their demand side needs.

- Active in physical and paper markets: NYMEX, basis, index in the Northeast, Southeast, Gulf and Midwest.
- Liaise between customers and regional market making desks/electronic exchanges.
- Assist with and create client relationships and improve operational work flow for the trading and marketing side of business.
- Analyze, review and respond to supply and AMA RFP's
- Strong knowledge and experience with the structured finance/supply/guarantee arrangement commonly found between high credit rated trading institutions and ESCO's

Senior Business Analyst

July 2008 – September 2009

Managed 3 enterprise-wide project implementation initiatives. Day-to-day tasks included business owner interviews and investigation, execution plan documentation, modification testing and end-user training

Management Information – Revenue Reporting

- Designed and implemented revenue capture and reporting business process within time and resource budget

Interest Rate and FX Risk

- Integrated non-trading book IR and FX exposure into risk and hedging reporting., IR and FX Forward curve validation

Deal Tracker Workflow

- Primary business analyst on corporate rollout of Deal Tracker application
- Liaise between end-users and development team on enhancements and functionality

GasLimit, Inc. *Co-Founder*

Monsey, New York
May 2007 – July 2008

GasLimit was launched as a “proof of concept” looking to provide fuel price risk management services to small and medium size vehicle fleets. The company's niche was to perform as mass market counterparty for fuel consumers in need of medium to long term retail fuel price guarantees for budgeting and/or cash flow planning purposes. The resulting price risk would then be hedged by purchasing offsetting, financially settled, refined fuel products in bulk from energy traders and brokers similar to the deregulated retail natural gas and electricity model.

- Managed all aspects of the venture – fund raising, website design and development, counterparty/trading relationships, market risk, sales and marketing
- Market test results could not justify the continuation of the venture and entity was wound down in July 2008

Gateway Energy Services Corp (formerly Econnergy Energy Company)
Senior Director, Trading, Pricing and Risk

Suffern, New York
July 2003 – May 2007

Managed the Trading, Pricing and Risk Group for a retail aggregator of natural gas and power (ESCO). The company served 250,000 residential and small commercial customers across 7 states in the Northeast United States with approximately \$500 million in annual revenue. Key responsibilities included planning and execution for physical commodity, financial hedging, retail rate construction, risk management and general middle office management; reported directly to the CEO and CFO.

Trading and Supply Management Tasks

- Oversaw planning and performed execution of all physical and financial commodity purchasing

Risk Management Tasks

- Hedging responsibilities using swaps, futures, options and other derivatives to cover retail book of business
- Re-engineered work flow processes for the mitigation of operational risks

General Tasks

- Coordinated the development of reporting and pricing tools

Computer Skills:

Microsoft Office, SQL, DB Structures, Programming Logic, energy trading platforms.
Elementary knowledge of: VBA (Excel), JAVA & C++

Professional Skills:

Swaps, Options, Derivatives, Bond Pricing, Calculus, Statistics, Simulation, VaR
Utility and Retail Energy (ESCO) commodity price risk, some FAS133

Interests and Hobbies:

Traveling, Music, Snowboarding, Reading, Tennis

SHYAM PERSAUD

89-17, 213 Street, Queens Village, New York 11427

Cell: (917)-710-2869

shyampersaud@gmail.com

Home: (718)-776-1346

FINANCE AND MANAGEMENT EXECUTIVE

Innovative and Entrepreneurial Leadership ~ Business Development ~ Change Management

Astute, results-oriented Leader with proven success in working with corporations to achieve profitability and business growth objectives within start ups, turnarounds and rapid change environments. Background includes creating and implementing accounting process and controls, systems and management reports within six months, three months ahead of plan at *Homeland Renewable Energy*, with leading technology, competent human resources, and decisive leadership. Critical thinker, who can take large conceptual project or problem, break into components, establish plan and critical path, achieve incremental goal and deliver project or solution to problem on time. Expertly directs resources, technology and expenses to achieve objectives. Additional expertise includes:

- Accounting
- Strategic Planning
- Marketing Analysis
- Due Diligence
- Treasury
- Corporate / Operational Finance
- Process Improvement
- Business Development
- Change Management
- Mergers and Acquisitions
- Risk Management
- Sarbanes-Oxley (SOX) Requirement
- Employee Development
- Budgets and Forecasts
- System Technology Design & Implementation

CAREER ACCOMPLISHMENTS

- Partnered with the Board in providing analysis, strategies and insight to secure additional financing in excess of \$50M at *Ram Power*.
- Successfully converted accounting reporting from Canadian GAAP to IFRS at *Ram Power*.
- Created and developed complex financial model to determine capital requirements and investment needed to construct renewable energy fueled power plants, as well as expected Return on Investment (ROI), operating profits and cash flows, and which was presented to investors by *Homeland Renewable Energy* to acquire financing in excess of \$200 million and to start construction four months ahead of plan.
- Implemented accounting systems, controls and process, including management financial reports, reducing the reporting cycle from 2 months to 1week, and improving accuracy of financial statements.
- Increased earnings \$15 million by initiating and leading project at *Constellation NewEnergy* to identify and reduce risk exposure by analyzing the energy trading portfolio and customers' energy usage pattern and implementing sound risk management policies and controls to mitigate exposures.
- Reduced collection period from 8 weeks to 5 days by creating and implementing aggressive credit and collection policies and process, new Customer Relation Management (CRM) system, recruiting and developing a competent team.
- Boosted earnings \$5 million by initiating process improvement that resulted in the efficient streamlining of regional operational functions and reduction of cost whilst improving productivity and customer satisfaction.
- Recruited a knowledgeable and competent team of accounting and finance staff after *New Energy Venture* was acquired by *AES Corporation* and transitioned to Boston, resulting in accounting and financial management reporting that provided visibility on the company's performance, and where such information had previously never existed.

PROFESSIONAL ACCOMPLISHMENTS

PLYMOUTH ROCK ENERGY, Woodmere, NY

May 2011 –Present

Energy service provider of natural gas and electricity to residential, commercial and industrial customers.

Vice President of Finance

- Member of the executive team involved in the management and growth of the business.
- Manages the Finance Department overseeing all accounting and finance related activities of the company .
- Provide strategic and tactical insight and guidance to the Members and management of the company.

SHYAM PERSAUD

RAM POWER INC, Reno, Nevada

September 2010 – May 2011

A Canadian registered builder, owner and operator of geothermal power plants in North America and Latin America (TSX:RPI).

Director of Financial Planning & Analysis

- Manages the Finance Department, developing and implementing financial management reports, analysis and models.
- Partnering with executive management and Board in developing strategies and executing on these strategies to achieve the overall business objectives.
- Partnering with the Latin American Project Manager to ensure successful completion of a 72Mw geothermal facility in Nicaragua.
- Developed high level project budgets for the exploration of geothermal resources and construction budgets for power plants.
- Developed business plan and models to secure financing of geothermal projects.
- Successfully implemented Microsoft Dynamics AX accounting system.
- In the process of implementing AX Project in Latin America.
- Converted accounting reporting standard from CGAAP to IFRS.

HOMELAND RENEWABLE ENERGY, LLC, Newtown, Pennsylvania

July 2007 – February 2010

A builder, owner and operator of biomass fuel power plants in the US.

VP of Finance /Consultant, Finance and Management

- Managed the Accounting and Finance Department, implementing systems, establishing controls, policies and procedures in accordance with General Accepted Accounting Principles (GAAP), development of financial management reports, analysis and models.
- Partner with CFO in developing strategies to acquire and maintain capital to secure the company's long term growth, including planned public offering.
- Provided critical analytical support to Executive Management, including development of Monthly Cash Flows, Balance Sheet and Income Statement projection models, to make strategic business decisions.
- Interface with auditors.
- Initiated and created Key Performance Indicators (KPI) to measure and report on operating efficiency of the power plants, resulting in increased productivity, efficiency and reduction in cost by \$600K.
- Recruited and developed accounting and finance staff.

ENVIRONMENTAL POWER GROUP, Portsmouth, New Hampshire

February 2007 – May 2007

A developer, owner, and operator of clean energy production facilities in the US.

Consultant, Finance and Management

- Assigned complete responsibility for all accounting and finance functions, including strategic planning, executive management and SEC reporting during transitional period.
- Developed models to support various business initiatives, resulting in providing a detailed and accurate picture to potential partners and investors.

CONSTELLATION NEWENERGY, Baltimore, Maryland

February 2000 – January 2007

\$4 billion energy service provider to Commercial customers. Company was owned by AES (NYSE: AES) 1999 –2002 and then sold to Constellation Energy Group (NYSE: CEG). NewEnergy company has nine offices in the U.S. and Canada in the following cities Los Angeles, Chicago, Baltimore, Boston, Southfield, New York, Columbus, Houston, Calgary and Toronto.

Consultant, Finance and Management (July 2006 –January 2007)

- Actively partnering with the Regional Vice President of the East Region in creating and implementing long term strategic plan to sustain 10% to 15% annual growth, and creating infrastructure, new products and pricing to support growth.
- Initiated and championed project to review Pricing Model business assumptions and to implement corrective measures where there were variations from actual, resulting in a 40% increase in gross margin.

Regional Group Controller (March 2002 – April 2006)

- Developed and managed a team of 14 Regional Accountants and support staff.
- Directed general accounting, cash management, financial reporting, credit and collections and wholesale portfolio management for all regional business units.
- Reduced reporting cycle to 4 days from 2 weeks, by streamlining accounting and operational process, designing and implementing management reporting system, and tailored financial and operational systems to meet requirements of all regional business units.
- As member of the Leadership Team, actively participated in the creation and implementation of strategic goals and business development to grow business 20%.
- Cut receivable write-offs \$2 million by developing credit policies, instituting aggressive collection strategies, and establishing constructive dialogue with delinquent customers.
- Directed annual budget process and strengthened accountability by partnering with the Regional Vice Presidents in all the regional businesses.
- Recognized critical need and upgraded accounting and operational systems to support the growth of the company from a \$500 million to a \$4 billion company in 5 years.
- Implemented Sarbanes-Oxley requirements 3 months ahead of schedule.
- Researched and analyzed potential new markets and making a business case for entering these markets, resulting in the expansion into 3 new markets and increased growth by 20%.

Controller, East Region (February 2000 – February 2002)

- Initiated broad review and analysis of pricing, risk management, cost and hedging strategies to understand reasons for sustained losses as key finance member of team charged with turning around the business from a loss making entity to profitability when it was acquired by *AES Corporation*, resulting in the implementation of sound business policies, controls and accountability and a return to profitability within 2 years.
- Initiated, developed and implemented critical financial modeling tools (including rolling 5 years P&L, Balance Sheet and Cash Flows) to provide visibility of the long-term business plan and determine future infrastructure and resources needed to sustain growth, resulting in achieving growth of 25%.
- Increased margin \$5 million through hedging strategy for a cost component by identifying a counterparty willing to enter into such transaction even though a visible forward market never existed.
- Assigned ownership for financial consolidation and management reporting for all regional business units, resulting in consistent reporting and a reduction in the reporting cycle from 2 ½ weeks to 2 weeks.

BARNES AND NOBLE, INC, New York, New York
Leading retail bookseller with annual sales of \$4.8 billion

January 1990 - January 2000

Senior Business Analyst (April 1997 – January 2000)

- Directed budgeting, strategic planning, reporting, gathering and analysis of competitive; economic and demographic information.
- Responsible for the financial modeling of all new stores, including ROI, earnings, inventory and staffing levels, lease and construction costs resulting in the rollout of over 200 new superstores and growth in excess of 15%.

Manager – Merchandize Planning and Control (March 1995 – March 1997)

- Implemented change management and process improvement leading to increase productivity and reduction in the annual planning cycle from 5 months to 2 months.
- Reduced inventory 5% and improved cash flow by identifying slow turn over and obsolete books and returning these to the vendors.

Senior Staff Accountant– Operational Accounting (January 1990 – March 1995)

- Managed the operational accounting, reporting and analysis for approximately 1000 stores.
- Initiated and led project to automate daily Sales Audit process, resulting in cost reduction, increased efficiency and scalability.

SHYAM PERSAUD

GUYANA AGRICULTURAL DEVELOPMENT COMPANY LTD, Georgetown, Guyana

August 1987 – October 1989

Start up agricultural production and processing company funded by the Government of Guyana and foreign investors

Vice President of Finance and Operations

- Directed procurements, operational accounting, strategic planning, and cost and management planning and reporting.
- Negotiated with trade union and structured workers' compensation and benefit package resulting in company savings of \$ (GUY) 2 million.

EDUCATION

Certified Accountant – London, England

UNIVERSITY OF LONDON – London, England,
Bachelor of Science in Accounting(May 1985)



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February 22nd, 2012

The Commissioner

Illinois Public Utility Commission

Springfield, Illinois

Dear Commissioner,

I, David Sokol, am currently the Vice President, and a shareholder, of Plymouth Rock Energy LLC, with over 10 years of experience within the energy industry.

As Vice President, my responsibilities include:

- Providing strategic guidance and vision to grow the business.
- Oversee all operational aspects of the business, including pricing, buying and selling natural gas and power in the wholesale energy market; ensure the proper risk management of the portfolio; finance, operational and IT functions.
- Acquisitions and integration of businesses.

Plymouth Rock Energy LLC was started by the Sokol family in 2004, and has had a Compounded Annual Growth Rate of 110% in revenue over the eight year period. As a result of the phenomenal growth of the company, together with my brother, Adam, we have recruited a team of knowledgeable and experienced managers and staff to oversee the day to day operations of the company (resumes of which have been submitted) and to ensure continue and sustainable growth of the company.

Prior to co-founding Plymouth Rock Energy LLC, I was with Price Waterhouse Cooper for two years as an auditor.

I trust that this will satisfy the Commission's requirement that we have the experience and knowledge to conduct business in the State of Illinois.



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Please do not hesitate to contact me should you need more information.

Sincerely,

A handwritten signature in black ink, appearing to read "David Sokol", with a long, sweeping horizontal stroke extending to the right.

David Sokol

Vice President

Andy Sookram
M 917-288-3793 ☎ 347-649-1737
andysookram@gmail.com

QUALIFICATIONS

Detail oriented experienced controller with human resource, managerial and inventory experience. Strong business, analytical, and problem-solving skills. Hands-on, energetic and objective approach to tasks. Five years experience in the energy sector, commercial printing and direct mail procurement and production, distribution and warehousing. Familiar with most popular desktop applications and computer savvy.

TECHNICAL SKILLS

QuickBooks – PC & Mac, Peachtree, Microsoft Windows, Word, Excel, PowerPoint, Access, Project, Adobe Acrobat, Mailers +4

PROFESSIONAL EXPERIENCE

January 2007 to Present – Plymouth Rock Energy LLC –Woodmere NY
Controller / Human Resource Administrator

- Direct and coordinate company financial planning and budget management functions.
- Monitor and analyze monthly operating results against budget.
- Manage all treasury functions including debt financing and debt service payments with external agencies.
- Oversee daily operations of the finance department.
- Manage the preparation of financial statements, transfers, and expenses.
- Ensure compliance with local, state, and federal reporting requirements.
- Establish and implement departmental goals, objectives, policies, and operating procedures.
- Recruit, train, supervise, and evaluate department staff.
- Design, establish, and maintain an organizational structure and staffing to effectively accomplish the department's goals and objectives.
- Serve on planning and policy-making committees.
- Serve as primary liaison to company external accountants and auditors.
- Direct financial audits and provide recommendations for procedural improvements.
- Administer benefit plans
- Payroll management.
- Other duties as assigned.

November 2000 to December 2006 – MINT PRINT CORPORATION - Brooklyn, NY
Full Charge Bookkeeper/Manager

In my role as bookkeeper I implemented and maintained the accounting system using QuickBooks. Responsible for maintaining the general ledger, invoicing, accounts payable, accounts receivable, preparation of deposits, bank reconciliations, processing payroll with ADP Payroll, setting sales prices, cost analysis, and tracking inventory. Prepared reports such as internal financial statements, payables and receivables, profit analysis for each client and cost centers. Worked with accountant in monthly audits and reports.

In the role of manager I assisted and advised the President in on-going restructuring efforts that took the company from a loss into a profitable position. Supervised staff to ensure project processes, schedules and overall quality control standards was met. Liaised with vendors and clients on major projects that included estimates, print and mail procurement, and resolved customer disputes. Also assisted president in evaluating and updating company processes and policies.

September 2000 to November 2000 – RTI SHELVING SYSTEMS, Elmhurst, NY
Bookkeeper

Andy Sookram
M 917-288-3793 ☎ 347-649-1737
andysookram@gmail.com

Updated QuickBooks setup including chart of accounts, customers and vendors. Adjusted incorrectly posted entries including invoices and bills. Reconciled past and current banks accounts, payables and receivables.

September 1999 to September 2000 – HANK TRADERS LTD, Chaguanas, Trinidad
Accounting Manager/General Manager

As head of the accounting department I was responsible for training new and existing staff in QuickBooks. Supervised sales and accounting staff and ensuring adherence to procedures and policies. Prepared all reports including P&L, Balance Sheet, Sales, Receivables & payables

As General Manager, I supervised all other staff including sales personnel, supervisors, managers and supporting staff. Also in charge of recruiting, hiring and termination of employees. Coordinated projects such as major refurbishing of storage and refrigeration units, increasing cooling capacity, thereby considerably reducing spoilage.

March 1996 to September 1999 – R&C Enterprises Ltd, San Fernando, Trinidad
Accounting Manager – Rehired

Responsible for updating general ledger, receivables, payables, payroll. Supervised accounting and inventory staff. Directly involved in the implementation of Peachtree Accounting by an Accounting firm. Independently designed, implemented and maintained a multiple warehouse inventory system in Peachtree, including training staff, trouble shooting, and resolving conflicts.

July 1994 to March 1996 – Agostini Industries Ltd, San Juan, Trinidad
Inventory Manager

Maintained finished products inventory using FIFO method. Verifying and approving daily production. Spatial allocation on inventory in a limited warehouse space. Dispatching products to distribution centers and exports. Calculating spatial requirements for packing containers for exports and verifying contents. Monthly reports. Maintained consistently accurate inventory than predecessors.

November 1992 to April 1994 – R&C Enterprises Ltd, Chaguanas, Trinidad
Accounts Clerk

All recordkeeping functions including posting entries, accounts receivable, payables, inventory, reports and cost analysis. Reported to company accountant.

Major achievement - Recommended and implemented the transformation from "wholesale only" to retail distribution, thereby increasing sales from \$0.75M to \$15M

September 1990 to November 1992 – Chief Brand Products Ltd, Chaguanas, Trinidad
Inventory Clerk

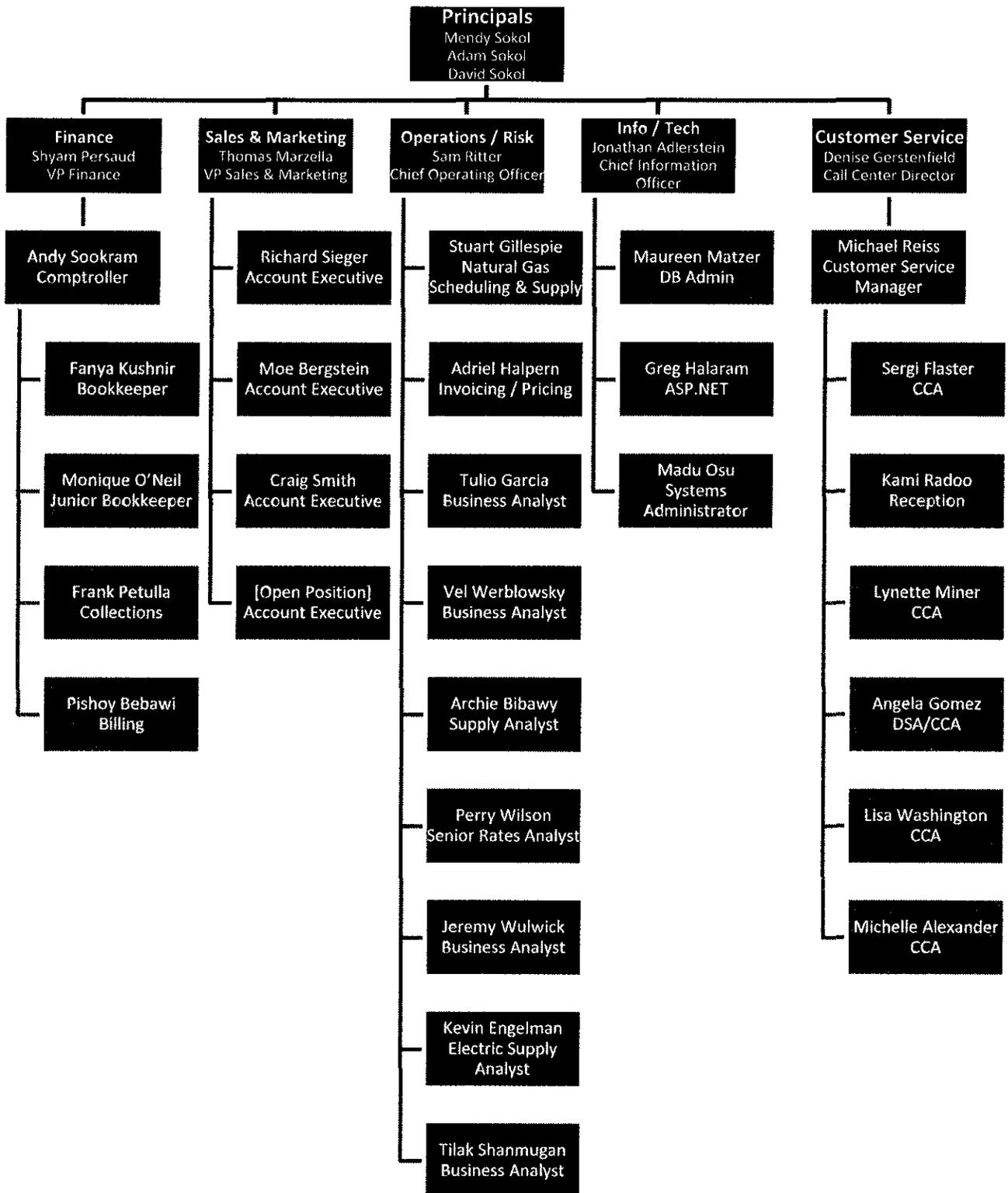
Receiving and dispatching finished goods inventory using FIFO method. Preparation products for export. Verifying end of day products from sales trucks, with the highest consistent accuracy rate. Assisting with monthly reports.

EDUCATION

High School Diploma – 1989

Association of accounting technicians Level I – 1991

Organizational Chart



Plymouth Rock Energy, LLC

Historic Complaint Data Complaint History

Department	Complaint #	Customer Name	Date	Issue	Complaint Code	Status	Data resolved	Resolution	Service Type	LDC
NYS-PSC	110550-QRS	Customer Name	3/18/2011	Customer wanted Credit for what was billed by Plymouth	Questionable Marketing Practices	Resolved	3/19/2011	Rebate check was sent to the customer.	Gas	National Grid
NYS-PSC	113380-QRS	New Elgin Inc	4/4/2011	customer was dropped and due to a clerical error Reenrolled.	Alleged ESCO Shaming	Resolved	4/5/2011	Customer was dropped from plymouth	Gas	Con-Ed
NYS-PSC	162760-QRS	Ms. Mia Donovan	7/28/2011	This was a potential customer, who felt our sales rep was not professional	Questionable Marketing Practices	Resolved	7/28/2011	We placed the Customer on our Do Not Call	Gas	Unknown
NYS-PSC	169188-QRS	Mr. Paul Vileto	8/31/2011	Customer feels that he did not have proper time to read through our contract and Customer states Plymouth was supposed to send her information and not email her,	Disatisfied w/ Terms & Conditions of Sales	Resolved	8/31/2011	Customer was dropped from plymouth	Electric	Con-Ed
NYS-PSC	164087-QRS	Ms. Susan Baiter	10/4/2011	The sales rep enrolled her right away without customer consent.	Alleged ESCO Shaming	Resolved	10/4/2011	Energy	Gas	QAR
NYS-PSC	188050-QRS	Ms. Erin Hogan	12/21/2011	This was a potential customer, who felt our sales rep was not professional	Questionable Marketing Practices	Resolved	12/21/2011	WE placed the Customer on our Do Not Call Customer was explained what an esco was	Gas	Unknown
NYS-PSC	167999-QRS	Mr. Sluice Irving	12/21/2011	customer did not understand his bill and did not understand what an esco was.	Wants Breakdown Of Bill	Resolved	12/21/2011	and was satisfied.	Gas	Con-Ed
NYS-PSC	210652-QRS	Mrs. Annmarie Congrove	1/5/2012	Customer was not happy with plymouth Energy on her bill and did not understand what	Difficulties in Returning to TBD/LDC	Resolved	1/5/2012	Customer was dropped from plymouth	Gas	National Grid-NY
NYS-PSC	210899-QRS	Mr. Joseph Fugelli	1/9/2012	customer was dropped and due to a clerical error Reenrolled.	Questionable Marketing Practices	Resolved	1/9/2012	Customer was dropped from plymouth	Gas	Con-Ed
NYS-PSC	211447 - QRS	Mr. Mario Sarone	2/22/2012	Customer was dropped with Plymouth and then was instantly dropped.	Difficulties in Returning to TBD/LDC	Resolved	2/29/2012	Customer was dropped from plymouth	Gas	National Grid
NYS-PSC	212152-QRS	Ms. Valerie Evans	1/18/2012	Customer was upset because the drop was not effective immediately.	Disatisfied w/ Drop procedure	Resolved	1/23/2012	Customer was dropped from plymouth	Gas	National Grid
NYS-PSC	210359-QRS	Mr. Avrohom Biston	1/13/2012	Customer was upset because the drop was not effective immediately.	Disatisfied w/ Drop procedure	Resolved	1/13/2012	Customer received \$25 Gift Card	Gas	QAR
NYS-PSC	210739-QRS	Ms. Sophia Tokerski	1/27/2012	customer stated she never gave authorization	Questionable Marketing Practices	Resolved	2/8/2012	Customer was dropped from plymouth	Gas	Con-Ed
NYS-PSC	210739-QRS	Ms. Sophia Tokerski	1/27/2012	Customer states Plymouth Enrolled her account without Permission and wants a credit for the period charged.	Questionable Marketing Practices	Resolved	2/1/2011	The customer was dropped and was not re-enrolled, and plymouth refunded her bill.	Gas	PSEG
NL-BPU	11W00013673	Abdullah Asile	2/1/2011	The Plymouth Sales Rep did not behave professionally and was not clear who he was.	Questionable Marketing Practices	Resolved	8/20/2011	Customer was placed on Do Not Call Lst.	Gas/Electric	PSEG
NL-BPU	11W00016347	Scott White	10/28/2011	The Plymouth Sales Rep did not behave professionally and was not clear. That he was	Questionable Marketing Practices	Resolved	10/28/2011	Customer was placed on Do Not Call Lst.	Gas/Electric	PSEG
NL-BPU	11N1841	Richard Bieglow	11/29/2011	The Plymouth Sales Rep did not behave professionally and was not clear who he was.	Questionable Marketing Practices	Resolved	11/29/2011	Customer was placed on Do Not Call Lst.	Gas/Electric	PSEG
NL-BPU	12W00001195	Edith Rishman	1/9/2012	Plymouth Charged more money that PSEG and the customer wants to drop.	Disatisfied w/ Terms & Conditions of Sales	Resolved	1/9/2012	The customer was dropped and was not re-enrolled.	Gas	PSEG
NL-BPU	12W00001195	Irvin Yauger	1/9/2012	Plymouth Charged more money that PSEG and the customer wants to drop.	Disatisfied w/ Terms & Conditions of Sales	Resolved	1/9/2012	The customer was dropped and was not re-enrolled.	Gas	PSEG
NL-BPU	12W00001195	Salvatore Afrano	1/11/2012	Customer said that Plymouth re-enrolled him without permission	Difficulties in Returning to LDC	Resolved	1/11/2012	The customer was refunded the difference and dropped.	Gas	PSEG
NL-BPU	12W00006932	Lorna Gordon	1/24/2012	Plymouth Charged more money that PSEG and the customer wants to drop.	Disatisfied w/ Terms & Conditions of Sales	Resolved	1/25/2012	Customer was placed on Do Not Call Lst.	Gas	PSEG
NL-BPU	11W1824	Anna Cline	2/13/2012	The Plymouth Sales Rep did not behave professionally and was not clear who he was.	Questionable Marketing Practices	Resolved	2/13/2012	Customer was placed on Do Not Call Lst.	Gas/Electric	PSEG
NL-BPU	11W-1824	Jill Barbanise	11/29/2011	Her wife signed up with Plymouth and Joseph felt that since we did have him physically	Questionable Marketing Practices	Resolved	11/29/2011	Customer was dropped.	Gas/Electric	PSEG
NL-BPU	12W-0081	Joseph Pecora	1/18/2012	sign a contract that we were not being honest.	Disatisfied w/ Terms & Conditions of Sales	Resolved	1/23/2012	Customer was dropped.	Gas/Electric	PSEG
NL-BPU	12W-0137	Thomas McAndrew	2/9/2012	Customer was unhappy because he incurred a penalty when he switched to Plymouth	Disatisfied w/ Terms & Conditions of Sales	Resolved	2/9/2012	Customer was dropped.	Gas	PSEG