

ILLINOIS COMMERCE COMMISSION

DOCKET NO. 12-_____

DIRECT TESTIMONY

OF

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Submitted On Behalf

Of

AMEREN ILLINOIS COMPANY

d/b/a Ameren Illinois

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TABLE OF CONTENTS

	Page No.
I. INTRODUCTION AND WITNESS QUALIFICATIONS	1
II. PURPOSE AND SCOPE	2
III. FINANCING OF THE PROJECT	3
IV. CONCLUSION	7

23 to Key Account Executive in 1995. In 2000, I accepted the position of Senior Corporate
24 Development Specialist in Corporate Finance for Ameren Services. I provided financial
25 review and guidance to senior management regarding business initiatives proposed by all
26 Ameren business lines. I completed financial projections and due diligence for Ameren's
27 subsidiaries in the acquisition of new long term debt in 2002. In 2003, I assumed
28 additional responsibilities as Supervisor Valuation and Cost-of-Capital. In this role, I
29 support Ameren's capital budgeting and project evaluation activities.

30 **Q. What are your responsibilities in your current position with Ameren**
31 **Services?**

32 A. In my current position, I also have additional responsibilities for supporting the
33 development of financial projections provided to the rating agencies, long term cash
34 forecasting, asset valuations and financial due diligence related to proposed new business
35 initiatives and financing activities.

36 **II. PURPOSE AND SCOPE**

37 **Q. Are you familiar with the transmission project described in the Petition filed**
38 **in this proceeding?**

39 A. Yes. I am familiar with the project at issue. AIC is seeking a Certificate of
40 Public Convenience and Necessity ("Certificate") authorizing it to construct a new 345
41 kilovolt ("kV") electric line (the "Transmission Line"), in an area southeast of
42 Bloomington, Illinois, connecting the Brokaw and South Bloomington substations.
43 Substation modifications (which, together with the Transmission Line, constitute the
44 "Project") will also be required.

45 **Q. What is the purpose of your testimony?**

46 A. The purpose of my testimony is to discuss the financing required for the Project
47 and to explain why AIC can finance the Project without adverse financial consequences
48 for AIC or its customers. Based on current financial considerations, my analysis
49 indicates that AIC will be able to support all of the financing for the Project during its
50 construction phase without experiencing significant adverse financial consequences for
51 itself or its customers as a result of the financial requirements imposed by construction of
52 the proposed Transmission Line.

53 **Q. In addition to your direct testimony, are you sponsoring any additional**
54 **exhibits?**

55 A. Yes. I am sponsoring the following:

- 56 • Ameren Exhibit 5.1: Moody's October 2011 Credit Opinion
- 57 • Ameren Exhibit 5.2: S&P November 2011 Credit Report

58 **III. FINANCING OF THE PROJECT**

59 **Q. Please describe the expected cash flow required to finance the Project.**

60 A. The expected cost of the Project (without AFUDC) is between \$25.5 million (for
61 the Primary Route) and \$27.5 million (Alternate Route), depending on the selected route.
62 The forecasted completion date is 2015. The following alternative construction costs
63 (without AFUDC) are estimated by year:

64

	<u>Year</u>	<u>Primary Route</u>	<u>Alternative Route</u>
65			
66	Prior	\$ 1.0 million	\$ 1.0 million
67	2011	\$ 0.5 million	\$ 0.4 million
68	2012	\$ 4.0 million	\$ 3.2 million
69	2013	\$ 4.6 million	\$ 4.6 million
70	2014	\$ 8.7 million	\$ 9.3 million
71	2015	\$ 6.7 million	\$ 9.0 million

72 By comparison, AIC's historical level of capital expenditures from 2008 to 2010 has
73 averaged \$329 million per year. It is a reasonable expectation that future capital
74 expenditures will be the same order of magnitude and will grow in subsequent years.

75 **Q. Please describe AIC's current financial situation.**

76 A. AIC renewed its short-term credit facilities in September of 2010, which provide
77 direct borrowing capability for up to \$800 million, the maximum size of this credit
78 facility. This facility is in place through 2013, and AIC fully expects to renew and/or
79 renegotiate these facilities throughout the construction timeframe of the Project. Further,
80 AIC has ability to draw from an Ameren corporate money pool and Ameren Corporation
81 could provide additional liquidity as needed.

82 With respect to permanent financings, AIC has access to the bond markets with
83 stable credit ratings that have been recently sustained by Moody's Investor Service on
84 October 5th, 2011 and by S&P on December 12th, 2011. Moody's senior secured rating is
85 Baa1 with a stable outlook. This rating reflects upgrades that were made by Moody's in
86 August of 2009. S&P senior secured rating is BBB with a positive outlook. This rating

87 reflects upgrades that were made by S&P on September of 2008, and an improvement in
88 ratings outlook (from stable to positive) made on November 22, 2011. If these ratings
89 continue, AIC will have the ability to access long term credit markets with terms and
90 conditions that compare favorably with other similarly rated companies.

91 In summary, the above described resources are more than sufficient to support the
92 financing requirements of the Project as needed.

93 **Q. What is the current outlook for AIC credit ratings?**

94 A. Moody's provides conditions that would change ratings, either up or down, in
95 their October 5th report, included as Ameren Exhibit 5.1. Ratings could go down if future
96 rate cases do not provide sufficient rate relief to maintain financial metrics as well as
97 other conditions described in their opinion, which principally concern availability of
98 liquidity to meet debt obligations on an ongoing basis. To state generally, in my opinion,
99 currently credit ratings agencies rating utilities are concerned with the ability of utilities
100 to recover costs in order to support operations and liquidity necessary to meet operational
101 requirements. I believe that both of these conditions are currently and prospectively
102 favorable from the AIC standpoint. It is noteworthy that Moody's states if there is an
103 improvement in the regulatory and political framework for AIC and evidence of credit
104 supportive rate case outcomes, the ratings could improve. Additionally, Moody's
105 specifically mentions the Illinois regulatory effort to move to formula rate plans as a
106 credit positive event. Since formula rate making was approved for electrical distribution
107 service as part of the passage of SB 1652 on October 26th, 2011, it is reasonable to
108 assume this will positively influence AIC's future credit ratings.

109 In a similar manner, S&P cites recent passage of the Energy Infrastructure
110 Modernization Act (SB 1652) in their November 22, 2011 report that moved AIC ratings
111 outlook from stable to positive. S&P comments: “We view the Illinois General
112 Assembly’s ... enactment of the Energy Infrastructure Modernization Act into law as
113 potentially reducing the regulatory lag and enhancing credit quality over the intermediate
114 period.” The full S&P report is included as Attachment 5.2 to my testimony. Thus both
115 S&P and Moody’s note positive credit trends for AIC.

116 In summary, AIC’s improving outlook for credit ratings ensures competitive
117 interest costs for long term financings and enhances the ability to renew short term credit
118 facilities. Further, the liquidity perspective is not affected by changes in my review of
119 this project’s prospective financial requirements.

120 **Q. How does the timeframe and magnitude of this Project affect costs of**
121 **prospective financings and future credit ratings?**

122 A. The expected completion date of this Project is 2015. This Project has only
123 modest construction needs between now and 2013 that should be fully supported by the
124 existing lines of credit. Any interest expense incurred between now and 2013 will be
125 minimal. After 2013, there is increased funding, but it remains a small portion of AIC's
126 total capital expenditures and of the expected borrowing capacity when AIC renews the
127 Illinois credit facilities. With respect to financing costs, AIC will have retained earnings
128 which will supply financing for this Project. As an example, assume 50% of the
129 accumulated construction costs for the alternative project will be financed with equity (in
130 the form of retained earnings) and 50% will be financed with debt. 50% of \$27.5 million

131 would mean \$13.8 million of debt could accumulate by the time the Project is in service.
132 Assume that the costs of debt would be no greater than 6%. This means a maximum of
133 \$0.83 million in annual interest expense would be possible by 2015 when the Project is
134 placed in-service. The \$0.83 million can be contrasted to the \$143 million of interest
135 expense incurred for AIC in 2010. Thus the interest expense by 2015 (even to fund the
136 more costly alternative route at 6% interest) would be less than 0.6% of 2010's expense,
137 not enough to cause any concern from a financing, ratings, or liquidity standpoint. In
138 addition, the beneficial effect of short term debt rates would decrease the prospective
139 interest costs by the time the project nears completion.

140 **Q. What about any impact on credit ratings after this Project goes in-service?**

141 A. Increased transmission revenue would provide adequate cash flow to fully support
142 the amount of debt and equity. Other costs like depreciation, maintenance and operations
143 would also be recovered via the transmission rates. This revenue would have a beneficial
144 sustaining effect on credit metrics and ratings.

145 **Q. Will AIC be reimbursed by any individual customer or group of customers
146 for its actual or estimated costs for the Project?**

147 A. No. This project is being done for reliability purposes, and not in response to the
148 specific needs of any individual customer or group of customers.

149 **IV. CONCLUSION**

150 **Q. What is your conclusion regarding AIC's ability to finance the Project?**

151 A. I conclude that AIC can finance the Project without adverse financial
152 consequences to the utility or its customers.

153 **Q. Does this conclude your testimony?**

154 **A. Yes, it does.**