

Erica Jones

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Education

Bachelor of Arts (December 1996)

Experience

Tecomax

January 2006 – April 2006

Salesperson for Tecomax, the exclusive marketing branch for Reliant Energy

- Cold calling, commercial clients in individual and open markets in Fort Worth and Dallas
- Training and collaborating in client retention and client issues
- Consistent contract review and maintenance governed by ERCOT and PUCT

Independent Energy Solutions, LLC

April 2006 – February 2008

- Brokering contracts between the REPs and client.
- Following State and Utility regulations on the completion of contracts and creating accurate reporting for individual REPs in Texas.

Erica Jones self-employed, D/B/A Frozen Glory Energy Group

February 2008 – Present

- Auditing and evaluating current commercial and residential contracts for rate changes, legal notices pertaining to but not exclusively of the Retail Electric Providers.
- Summarizing and detailing issues and new laws that the State of Texas regulates in the electricity industry for current and pending clients.
- Brokering contracts between the REP and client.
- Following State and Utility regulations on the completion of contracts and managing accurate reporting for individual REPs in Texas.
- Training brokers in de-regulated areas of Texas in the electricity industry
- Creating and building relationships between the client and REPs while negotiating favorable outcomes for both parties.