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January 26, 2012

CHIEF CLERK'S OFFICE

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Ms. Elizabeth A. Rolando, Chief Clerk
 Illinois Commerce Commission
 527 East Capitol Avenue
 Springfield, IL 62701

10-0568
Quarterly Report

**RE: Ameren Illinois Company d/b/a Ameren Illinois
 Energy Efficiency Portfolio Report**

Dear Ms. Rolando:

Pursuant to the Public Utilities Act 220 ILCS 5/8-104 (f)(8), attached please find the Energy Efficiency Portfolio Report, September – November 2011, filed on behalf of Ameren Illinois Company d/b/a Ameren Illinois.

If you have any questions, please call me at 217-535-5269.

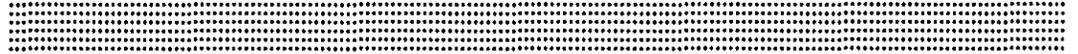
Sincerely,

Jackie K. Voiles, Director
 Regulatory Affairs

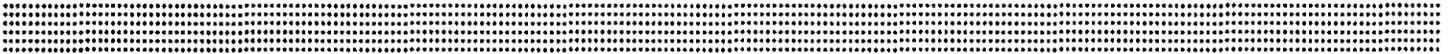
JKV/cic

Attachments

cc: Tom Kennedy – ICC
 Jennifer Hinman – ICC
 Karen Kansfield – Ameren



Energy Efficiency Portfolio Report September – November, 2011



Prepared for
ILLINOIS COMMERCE COMMISSION

Prepared by
Ameren Illinois
Energy Efficiency
300 Liberty Street
Peoria, Illinois 61602

January 5, 2012

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Background

Per 220 ILCS 5/8-104, Sec. 8-104(f)(8), the Ameren Illinois Corporation (AIC) is required to “provide for quarterly status reports tracking implementation of and expenditures for the utility's portfolio of measures and the Department's portfolio of measures...”. AIC provides the attached activity reports to satisfy this requirement.¹ AIC also routinely reports and presents portfolio activity to the Illinois Stakeholder Advisory Group (also known as SAG) of which Staff is a participant.

Per 220 ILCS 5/8-104, Sec. 8-103, (Docket #07-0539), AIC started providing an electric energy efficiency portfolio in June 2008. Per 220 ILCS 5/8-104, Sec. 8-104 and Docket #10-0568, AIC started providing a combined portfolio of gas and electric energy efficiency measures beginning in June 2011. This activity report reflects the second quarter of the fourth year AIC has been providing energy efficiency measures, which is referred to as Y4. The first three years of energy efficiency is referred to as Plan 1, while the second three year cycle is referred to as Plan 2 (Docket #10-0568). Therefore the AIC energy efficiency portfolio is currently operating in Y4 and in the first year of Plan 2.

AIC uses a prime implementer model for the portfolio's provision of services. Conservation Services Group (known as CSG) is the implementer for the residential portfolio (RES) and Services Applications International Corporation (known as SAIC) implements the business portfolio (BUS). These implementers provide both the gas and electric portfolio of services in an integrated manner.

The evaluators for Plan 1, who determine the portfolio's annual savings, were The Cadmus Group (for RES) and Opinion Dynamics Corporation (for BUS). In collaboration with Staff, these same evaluators have been selected to evaluate the Plan 2 savings achievement. Staff, AIC and the evaluator have been in negotiations on the completion of the Plan 2 evaluator contract. Staff is invited to attend AIC's routine meetings with the evaluators, is copied on communication with evaluators and per the Plan order, the evaluation work plans are developed with agreement from Staff.

As referenced, this gas portfolio reporting obligation pertains to the gas energy efficiency portfolio. However, AIC operates an integrated portfolio of gas and electric measures resulting in a summary report containing information about measures impacting both fuels. Further detail on AIC's energy efficiency portfolio and its programs can be found in the AIC's Plan 2 filing (Docket #10-0568). Additional detail on all programs can also be found at actonenergy.com and the Illinois Stakeholder Advisory Group web site (ilsag.org).

¹ Even though the legislation and the reporting requirement only pertains to the gas portfolio, AIC is also providing a summary and activity reports for the electric portfolio due to AIC operating an integrated portfolio.

As presented in the attached activity report, the gas & electric energy efficiency programs are as follows:

Residential Portfolio:

- Residential Lighting
- Appliance Recycling
- Energy Efficient Products
- New HVAC Equipment
- Home Energy Performance
- Energy Star New Homes
- Multi-Family
- Behavior Modification
- Moderate Income

Business Portfolio:

- Standard
- Custom
- Retro-Commissioning

Second Quarter Activity (Q2)

September 1, 2011 – November 30, 2011

With this being the fourth year of the portfolio, most programs are focused on expansion and enhancement as opposed to start up activities. Following is a brief explanation of per program activity:

Residential Lighting

The Residential Lighting program provides incentives to the manufacturing and retail partners to increase sales of qualified lighting. Through these upstream and midstream incentives, the end user receives a discount on the price of highly efficient ENERGY STAR or better, qualified lighting products.

Key Activities and Key Concerns this quarter:

- Program year-to-date results show savings goals are on target with costs projected to be under budget.
- Special promotions to combat the rising cost of CFLs (primarily due to the rare earth element shortage) continue. Special pricing started with Sam's Club in September and Home Depot in October. Related inventory issues and cost shifts make long range planning difficult.

Appliance Recycling

The Appliance Recycling program provides residential and small business customers free pick-up of eligible equipment (inefficient refrigerators, freezers, and if applicable, other qualifying appliances manufactured on or before 2001) and an incentive for each appliance turned in to the program.

Key Activities and Key Concerns this quarter:

- Volume has increased this quarter but is expected to diminish with the upcoming holiday season.
- The not-for-profit referral bonus is being increased to \$20 in order to further engage these organizations during the historically low-intake holiday period.
- Discussions with Sears as a participant in the program were held after a process evaluation indicated that a retail strategy may increase uptake.
- Primary units continue to run at less than 3% of refrigerators picked up. The percentage will continue to be monitored with the launch of the Sears partnership.

Residential EE Products (REEP)

This program provides rebates for products such as ENERGY STAR high-efficiency water heaters, thermostats, and smart power strips.

Key Activities and Key Concerns this quarter:

- A large volume of A/C units were rebated – over three times the projected number with a drop off in volume occurring at the end of the quarter.
- Thermostats rebates were continuing to increase with the advent of colder weather and were providing cost-effective therm savings.
- Super high efficiency water heaters and heat pumps are often a special order item at big box stores and continue to show disappointing results.

New HVAC

This program consists of retrofit and replacement upgrades for air conditioners, heat pumps, and heating and cooling systems, achieving both gas and electric energy savings. This was an existing program in Plan 1 and is now in its fourth year.

Key Activities and Key Concerns this quarter:

- Second quarter saw a dramatic decrease in the number of gas and electric applications as compared to quarterly projections. In an effort to determine the reason and formulate a plan to address the decline, the HVAC team surveyed each active HVAC program ally. Initial results were that customers were trending toward repair of existing units instead of replacing equipment - with the economy being cited as the major reason. Information gathered from industry publications confirms the survey findings and shows that residential replacement equipment has been weak for the past several months nationally, with only single digit growth while parts demand is rising.
- A HVAC contractor focus group was formed in October from areas within the Ameren Illinois territory. Information gathered at the focus group initially indicates that contractors feel the incentive levels are not high enough to make the jump to the higher SEER level on some brands of equipment.
- The online HVAC reservation request form is currently being used by 64 program allies. More allies are being trained each day.

Behavior Modification

Home Energy Reports provide customers with a profile of their energy use, energy efficiency tips, portfolio program information, and a comparison of their energy usage to their "neighbors," encouraging reduced energy use, achieving both gas and electric energy savings. This program was a pilot in Y3 and now a program in Y4. AIC targets this program to dual fuel customers. The program completed its first year in August 2011 with 50,000 participants. The Behavior Modification program is being expanded by adding another 175,000 participants for a six- to seven-month timeframe.

Key Activities and Key Concerns this quarter:

- The first 175 ,000 expansion reports were generated October 31st and with mailings beginning November 28th. The messaging will focus on gas savings during December through March.

Home Energy Performance

Home Energy Performance (HEP) includes a home energy audit, direct install measures (CFLs, energy saving faucet aerators and shower heads), and follow up sealing and insulation measures, achieving both gas and electric energy savings. This program is migrating towards becoming ENERGY STAR by its third year (Y6) with goals of collaborating with a statewide framework for program design.

Key Activities and Key Concerns this quarter:

- A total of 10 new HEP staff members were added in September and October throughout the Ameren Illinois territory. They received training in September and October and moved into production immediately.
- The HEP program continues to provide strong results in both the audit and retrofit program. September and October saw a total of 340 audits performed and 191 retrofit projects completed. More than 2 dozen contractors submitted projects with 10 contractors each submitting 3 or more.
- HEP shell measure conversion rate for PY4 has increased to 15%.

Multifamily

This program provides owners of multifamily buildings measures for apartments (in-unit program) and common area lighting, exit signs, in addition to walk-through audits and incentives for complex measures, achieving both gas and electric energy savings. This program is in its fourth year.

Key Activities and Key Concerns this quarter:

- Programmable thermostats was added as a new measure with 55 units installed.
- Over 1000 units received direct-install measures.

Energy Star New Homes

This program targets builders with a package of training, technical and marketing assistance, and incentives for construction of ENERGY STAR homes, achieving both gas and electric energy savings. A HERS test and rating is required for the program ally to receive an incentive. This program is in its fourth year.

Key Activities and Key Concerns this quarter:

- The tiered incentive approach is proving to be very effective. Each of the three tiers is tied to an increasing incentive level met by reaching improved HERs scores. The contractors are very motivated to get the higher tiered incentives.
- Over 100 builder allies have signed up for the program to date.
- Over 50 homes are currently enrolled in the program with a total of 34 completed.

Moderate Income/Warm Neighbors

This program partners with a non-profit organization and provides increased incentives for energy efficiency improvements and retrofits in moderate income households, achieving both gas and electric energy savings. This program was a pilot in Y3 and is now offered to a greater geographic area.

Key Activities and Key Concerns this quarter:

- Moderate Income program activity has concentrated on the Decatur and the Peoria areas and has expanded this quarter to the Quincy and Metro East areas.
- Over 30 projects in the pipeline with 21 completed projects in the Peoria area.

Business Portfolio

Following is a brief description of the Business portfolio programs:

- **Standard:** Incentivizes customers to purchase energy efficient measures with predetermined savings values and fixed incentive levels, achieving both gas and electric energy savings. Examples of measures include process steam, water heaters, furnaces, boilers, water heaters, seasonal HVAC and chiller tune-ups, steam trap repair, VFDs for HVAC applications, various commercial kitchen appliances including pre-rinse spray nozzles, plus stock waterers, heat exchangers, and heat reclaimers in the agriculture segment.
- **Custom:** Applies to energy efficient measures that do not fall into the Standard Incentive program. These projects normally are complex and unique, requiring separate incentive applications and calculations of estimated energy savings, achieving both gas and electric energy savings. Custom gas related measures may include heat recovery options (flue gas heat exchangers, de-super-heater heat exchangers, exhaust air heat exchangers, compressed air heat exchangers, process

heat exchangers and grain drying heat exchangers), as well as shell measures including windows, doors, infiltration reduction, roof and wall insulation.

- Retro-Commissioning - Healthcare: Provides options and incentives for businesses to improve operations and maintenance practices for buildings, systems, and processes, achieving both gas and electric energy savings.

During Plan 1 the gas energy efficiency program was limited to residential and small business customers. Beginning in year 4 all commercial and industrial customers were eligible to participate in the gas programs.

Key Activities and Key Concerns this quarter:

- Continuation of the Green Nozzle campaign with a marketing push in cooperation with City, Water, Light & Power (CWLP) in Springfield. As of November 30th 706 nozzles have been installed throughout Ameren Illinois territory.
- Act On Energy received the Governor's Sustainability Award for the Green Nozzle program in October.
- Staffing Grant program was fully subscribed with 12 grants in process. A total of 19.5 new jobs have been created through this measure which incentivizes C&I customers to manage energy efficiency projects with dedicated employees.
- Program Ally Gas Bonus proved to be a successful option to increase participation in the C&I gas programs.
- Outreach and marketing efforts have increased through increased staffing by the business program implementer - SAIC.

Ameren Illinois Electric Energy Efficiency Portfolio
Key Indicator Report
Program Year 4
June 1, 2011 through November 30, 2011

Overall Portfolio			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (MWH)			
Total	156,064	323,278	48%
Portfolio Cost			
Total	\$ 16,274,418	\$ 44,452,535	37%

Residential Programs			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (MWH)			
Total	65,570	185,352	35%
Program Cost			
Total	\$ 7,394,203	\$ 19,624,695	38%

Business Programs			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (MWH)			
Total	90,494	137,926	66%
Program Cost			
Total	\$ 8,529,809	\$ 21,843,258	39%

Other Portfolio Costs			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (MWH)			
Total	NA	NA	NA
Other Costs			
Total	\$ 350,406	\$ 2,984,582	12%

Notes: Goals for Residential and Business Programs are based on implementer contracts.
 Energy Savings are based on PY2 EMV values.
 Cumulative figures include pending projects.
 The above does not include DCEO or Volt/VAR.
 PYTD = Program Year To Date

Residential Programs					
Energy Savings (MWH)					
Programs	Actual PYTD	Pending	Cumulative PYTD	Goal	% PYTD
Lighting	27,915	13,906	41,821	117,020	36%
Energy Efficient Products	761	41	802	1,769	45%
New HVAC Equipment	3,593	243	3,836	13,593	28%
Appliance Recycling	7,987	410	8,397	12,647	66%
Home Energy Performance	439	122	561	6,761	8%
Energy Star New Homes	130	197	327	400	82%
Multi-Family	1,916	36	1,952	5,675	34%
Behavior Modification	7,783	0	7,783	26,836	29%
Moderate Income	56	35	91	651	14%
Total	50,580	14,990	65,570	185,352	35%
Program Cost					
Programs	Actual PYTD	Pending	Cumulative PYTD	Budget	% PYTD
Lighting	\$ 1,519,062	\$ 415,836	\$ 1,934,898	\$ 6,457,132	30%
Energy Efficient Products	\$ 280,186	\$ 4,500	\$ 284,686	\$ 494,462	58%
New HVAC Equipment	\$ 1,643,656	\$ 90,682	\$ 1,734,338	\$ 4,127,303	42%
Appliance Recycling	\$ 1,427,672	\$ 15,890	\$ 1,443,562	\$ 2,418,166	60%
Home Energy Performance	\$ 882,103	\$ 58,589	\$ 940,692	\$ 3,988,966	24%
Energy Star New Homes	\$ 70,496	\$ 45,227	\$ 115,723	\$ 245,091	47%
Multi-Family	\$ 294,346	\$ 2,148	\$ 296,494	\$ 812,638	36%
Behavior Modification	\$ 549,725	\$ -	\$ 549,725	\$ 720,500	76%
Moderate Income	\$ 78,157	\$ 15,928	\$ 94,085	\$ 360,437	26%
Total	\$ 6,745,403	\$ 648,800	\$ 7,394,203	\$ 19,624,695	38%

Business Programs					
Energy Savings (MWH)					
Programs	Actual PYTD	Pending	Cumulative PYTD	Goal	% PYTD
Standard	32,176	21,143	53,319	65,000	82%
Custom	1,971	29,074	31,045	49,500	63%
Retro-Commissioning	757	5,373	6,130	23,426	26%
Total	34,904	55,590	90,494	137,926	66%
Program Cost					
Programs	Actual PYTD	Pending	Cumulative PYTD	Budget	% PYTD
Standard	\$ 2,738,169	\$ 1,578,198	\$ 4,316,367	\$ 10,697,770	40%
Custom	\$ 636,964	\$ 2,894,607	\$ 3,531,571	\$ 8,661,606	41%
Retro-Commissioning	\$ 386,180	\$ 295,691	\$ 681,871	\$ 2,283,882	30%
Total	\$ 3,761,313	\$ 4,768,496	\$ 8,529,809	\$ 21,843,258	39%

Ameren Illinois Electric Energy Efficiency Portfolio
Key Indicator Report
Program Year 4
June 1, 2011 through November 30, 2011

Overall Portfolio			
	Cumulative PYTD	Goal	% PYTD
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Total	156,064	323,278	48%
Portfolio Cost			
Total	\$ 16,274,418	\$ 44,452,535	37%

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	Cumulative PYTD	Goal	% PYTD
Energy Savings (MWH)			
Total	65,570	185,352	35%
Program Cost			
Total	\$ 7,394,203	\$ 19,624,695	38%

Business Programs			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (MWH)			
Total	90,494	137,926	66%
Program Cost			
Total	\$ 8,529,809	\$ 21,843,258	39%

Other Portfolio Costs			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (MWH)			
Total	NA	NA	NA
Other Costs			
Total	\$ 350,406	\$ 2,984,582	12%

Notes: Goals for Residential and Business Programs are based on implementer contracts.
 Energy Savings are based on PY2 EMV values.
 Cumulative figures include pending projects.
 The above does not include DCEO or Volt/VAR.

Other Portfolio Costs			
Portfolio Cost			
Programs	Cumulative PYTD	Budget	% PYTD
Portfolio Administration	\$ 185,832	\$ 1,311,543	14%
Marketing and Education	\$ 162,982	\$ 429,000	38%
Evaluation, Measurement & Verification	\$ 1,592	\$ 1,244,039	0%
Total	\$ 350,406	\$ 2,984,582	12%

Demand Response *			
Energy Savings (MW)			
Programs	Actual MW	Goal	Achieved
Volt/VAR	0.00	4.19	0%
Program Cost			
Programs	Actual	Budget	Achieved
Volt/VAR	\$ 15,415	\$ 60,000	26%

* NOT included in the Overall Portfolio shown above

DCEO *			
Energy Savings (MWH)			
Programs	Cumulative PYTD	Goal	% PYTD
Total	0	40,797	0%
Program Cost			
Programs	Cumulative PYTD	Budget	Achieved PYTD
Public Sector	\$ 72,201	\$ 7,730,813	1%
Low Income	\$ 17,360	\$ 3,555,698	0%
Market Transformation and SEDAC	\$ 1,091,790	\$ 2,047,354	53%
Other	\$ 238,129	\$ 1,481,541	16%
Total	\$ 1,419,480	\$ 14,815,406	10%

* As reported by DCEO, NOT included in the Overall Portfolio shown above

Ameren Illinois Gas Energy Efficiency Portfolio
Key Indicator Report
Program Year 4
June 1, 2011 through November 30, 2011

Overall Portfolio			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (therms)			
Total	2,313,552	4,310,838	54%
Portfolio Cost			
Total	\$ 4,518,142	\$ 13,946,734	32%

Residential Programs			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (therms)			
Total	822,840	2,641,008	31%
Program Cost			
Total	\$ 2,971,063	\$ 7,354,609	40%

Business Programs			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (therms)			
Total	1,490,712	1,669,830	89%
Program Cost			
Total	\$ 1,470,952	\$ 5,390,172	27%

Other Portfolio Costs			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (therms)			
Total	NA	NA	NA
Other Costs			
Total	\$ 76,127	\$ 1,201,953	6%

*Notes : Goals for Residential and Business Programs are based on implementer contracts.
 Energy Savings are based on PY2 EMV values.
 Cumulative figures include pending projects.
 The above does not include DCEO.
 PYTD = Program Year To Date*

Residential Programs					
Energy Savings (therms)					
Programs	Actual PYTD	Pending	Cumulative PYTD	Goal	% PYTD
Energy Efficient Products	47,965	10,903	58,868	106,877	55%
New HVAC Equipment	254,194	0	254,194	889,185	29%
Home Energy Performance	177,900	49,308	227,208	543,180	42%
Energy Star New Homes	8,240	11,135	19,375	9,216	210%
Multi-Family	22,111	0	22,111	74,452	30%
Behavior Modification	207,599	0	207,599	912,632	23%
Moderate Income	20,661	12,824	33,485	105,466	32%
Total	738,670	84,170	822,840	2,641,008	31%
Program Cost					
Programs	Actual PYTD	Pending	Cumulative PYTD	Budget	% PYTD
Energy Efficient Products	\$ 86,225	\$ 5,475	\$ 91,700	\$ 206,624	44%
New HVAC Equipment	\$ 827,289	\$ -	\$ 827,289	\$ 2,654,512	31%
Home Energy Performance	\$ 928,359	\$ 209,049	\$ 1,137,408	\$ 2,754,803	41%
Energy Star New Homes	\$ 57,411	\$ 45,000	\$ 102,411	\$ 102,090	100%
Multi-Family	\$ 84,246	\$ -	\$ 84,246	\$ 273,536	31%
Behavior Modification	\$ 549,725	\$ -	\$ 549,725	\$ 720,500	76%
Moderate Income	\$ 137,919	\$ 40,365	\$ 178,284	\$ 642,544	28%
Total	\$ 2,671,174	\$ 299,889	\$ 2,971,063	\$ 7,354,609	40%

Business Programs					
Energy Savings (therms)					
Programs	Actual PYTD	Pending	Cumulative PYTD	Goal	% PYTD
Standard	833,845	29,326	863,171	902,000	96%
Custom	10,462	617,079	627,541	685,830	92%
Retro-Commissioning	0	0	0	82,000	0%
Total	844,307	646,405	1,490,712	1,669,830	89%
Program Cost					
Programs	Actual PYTD	Pending	Cumulative PYTD	Budget	% PYTD
Standard	\$ 499,948	\$ 39,028	\$ 538,976	\$ 2,950,590	18%
Custom	\$ 257,904	\$ 622,594	\$ 880,498	\$ 2,302,861	38%
Retro-Commissioning	\$ 51,478	\$ -	\$ 51,478	\$ 136,721	38%
Total	\$ 809,330	\$ 661,622	\$ 1,470,952	\$ 5,390,172	27%

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Key Indicator Report
Program Year 4
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Overall Portfolio			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (therms)			
Total	2,313,552	4,310,838	54%
Portfolio Cost			
Total	\$ 4,518,142	\$ 13,946,734	32%

Residential Programs			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (therms)			
Total	822,840	2,641,008	31%
Program Cost			
Total	\$ 2,971,063	\$ 7,354,609	40%

Business Programs			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (therms)			
Total	1,490,712	1,669,830	89%
Program Cost			
Total	\$ 1,470,952	\$ 5,390,172	27%

Other Portfolio Costs			
	Cumulative PYTD	Goal	% PYTD
Energy Savings (therms)			
Total	NA	NA	NA
Other Costs			
Total	\$ 76,127	\$ 1,201,953	6%

*Notes : Goals for Residential and Business Programs are based on implementer contracts.
 Energy Savings are based on PY2 EMV values.
 Cumulative figures include pending projects.
 The above does not include DCEO.*

Other Portfolio Costs			
Portfolio Cost			
Programs	Cumulative PYTD	Budget	% PYTD
Portfolio Administration	\$ 47,970	\$ 698,610	7%
Marketing and Education	\$ 28,157	\$ 121,000	23%
Evaluation, Measurement & Verification	\$ -	\$ 382,343	0%
Total	\$ 76,127	\$ 1,201,953	6%

DCEO *			
Energy Savings (therms)			
Programs	Cumulative PYTD	Goal	% PYTD
Total	0	470,362	0%
Program Cost			
Programs	Cumulative PYTD	Budget	% PYTD
Public Sector	\$ 9,410	\$ 2,048,646	0%
Low Income	\$ 7,690	\$ 1,575,498	0%
Market Transformation and SEDAC	\$ 6,668	\$ 546,091	1%
Other	\$ 74,480	\$ 463,382	16%
Total	\$ 98,247	\$ 4,633,817	2%

* As reported by DCEO, NOT included in the Overall Portfolio shown above