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November 1, 2011

VIA E-DOCKET

Ms. Elizabeth A. Rolando
Chief Clerk
Illinois Commerce Commission
527 East Capitol Avenue
Springfield, IL 62701-1827
(217) 782-7434

Re: Application for a Certificate of Interexchange Service Authority to Operate as a Reseller of Telecommunications Services Within the State of Illinois for Residential Long Distance, Inc.

Dear Ms. Rolando:

Attached please find updated Prefiled Direct Testimony to be attached to the Application for a Certificate of Interexchange Service Authority to Operate as a Reseller of Telecommunications Services Within the State of Illinois for Residential Long Distance, Inc.

Please acknowledge receipt via return e-mail.

If you have any questions or if I may provide you with additional information, please contact me at the above address or telephone number. Thank you for your attention to this matter.

Respectfully submitted,

/s/

Lance J.M. Steinhart
Attorney for Residential Long Distance, Inc.

Enclosures

cc: Alicia Treder

**STATE OF ILLINOIS
ILLINOIS COMMERCE COMMISSION**

Residential Long Distance, Inc. :
Application for a :
Certificate of :
Interexchange Service :
Authority to :
Operate as a Reseller of : **Docket No.** _____
Telecommunications Services :
Within the State of Illinois :

**PREFILED DIRECT TESTIMONY
OF
MARTIN TIBBITTS**

1. Q. Please state your name and business address.
A. Martin Tibbitts, 300 Maple Park Blvd., Ste. 301, St. Clair Shores, Michigan 48081.
2. Q. By whom are you employed, and what is your position?
A. I am the President of Residential Long Distance, Inc.
3. Q. Please describe your management experience.
A. My management experience, as well as the other key members of Residential Long Distance, Inc.'s management team is set forth on Attachment C to our application.
4. Q. What is the purpose of your testimony?
A. The purpose of my testimony is to describe Residential Long Distance, Inc.'s business and to demonstrate Residential Long Distance, Inc.'s financial, technical and managerial ability to provide high quality, competitively priced, telecommunications services, and to describe how the company will provide its services to customers within the State of Illinois.
5. Q. Please describe Residential Long Distance, Inc.'s business.
A. Residential Long Distance, Inc. is a reseller of interexchange telecommunications services, and is requesting authority to provide such services from points of origin

within the State of Illinois to points of destination within the State of Illinois. Residential Long Distance, Inc. intends to provide interexchange services, such as outbound 1+ dialing and directory assistance. Residential Long Distance, Inc. intends to market its telecommunications service primarily to residential customers. Residential Long Distance, Inc.'s prices for long distance service will be competitive with AT&T Communications of Illinois, Inc.'s prices.

6. Q. In what state is Residential Long Distance, Inc. organized?
A. Nevada. A copy of Residential Long Distance, Inc.'s Articles of Incorporation is provided in Attachment B to our application.
7. Q. Is Residential Long Distance, Inc. certified to do business in Illinois?
A. Yes. A copy of Residential Long Distance, Inc.'s qualification documents from the Secretary of state is provided in Attachment B to our application.
8. Q. Describe Residential Long Distance, Inc.'s financial ability to provide the proposed services.
A. Copies of Residential Long Distance, Inc.'s Balance Sheet as of July 31, 2011 and Profit and Loss Statement for the period ended July 31, 2011 are provided as Attachment D to our application. The company intends to provide service by utilizing cash flow from operations, as well as contributions from its principals if required.
9. Q. Who are the officers of Residential Long Distance, Inc.?
A. The current officers of Residential Long Distance, Inc. are as follows:
Martin Tibbitts – President/Treasurer
Rick Beer - Secretary
10. Q. Describe Residential Long Distance, Inc.'s management team.
A. Residential Long Distance, Inc.'s management team is described on Attachment C to our application. As shown, our management team has many years' experience in the telecommunications industry.

11. Q. In your opinion, does Residential Long Distance, Inc. have the financial and managerial resources necessary to provide the proposed telecommunications services in the State of Illinois?
- A. Yes. In my opinion, Residential Long Distance, Inc. has the necessary financial and managerial resources to provide the proposed telecommunications services in the State of Illinois.
12. Q. Does Residential Long Distance, Inc. intend to file a tariff in Illinois?
- A. Yes. Residential Long Distance, Inc. will file a tariff upon a grant of certification by the Illinois Commerce Commission.
13. Q. Would you describe the configuration of Residential Long Distance, Inc.'s system and equipment?
- A. Residential Long Distance, Inc. will be a pure switchless reseller utilizing the equipment of and the services provided by a facilities based carrier. Originating calls from a customer are carried by the local exchange telephone company (LEC) to the LEC's end office or access tandem serving that customer. The LEC routes the calls to the underlying carrier for transmission.
14. Q. When dialing out on a phone serviced by Residential Long Distance, Inc., what number(s) does the end user dial in order to access Residential Long Distance, Inc.?
- A. The end user will dial 1 + area code and number.
15. Q. How is the end user billed?
- A. The end users will be billed directly by the company, which will utilize "real-time" completed call detail information from our underlying carriers.
16. Q. In your opinion, does Residential Long Distance, Inc. have the technical ability and resources necessary to provide the proposed telecommunications services to customers in the State of Illinois?

- A. Yes. In my opinion, Residential Long Distance, Inc. has the necessary technical ability and resources to provide telecommunications service to customers within the State of Illinois. In addition to its own management, as a switchless reseller, the company will rely on the technical capabilities and support of its facilities-based underlying carriers.
17. Q. Are you familiar with the term slamming, and if so, what will your company do to prevent slamming?
- A. Yes, I am familiar with the term and the meaning of slamming. Our company will take all necessary measures in order to prevent slamming, including attempting to get a signed letter of agency from all presubscribed customers prior to commencing service, and all marketing will be done in accordance with all applicable state and federal regulations.
18. Q. Are there any pending complaints against Residential Long Distance, Inc. in any states where it is providing telecommunications services?
- A. No.
19. Q. Is the company currently authorized to provide service in any other states?
- A. Yes, the company is currently authorized to provide service in Arkansas, Colorado, Washington D.C., Georgia, Idaho, Indiana, Iowa, Kansas, Kentucky, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Montana, New Hampshire, New Jersey, New Mexico, North Carolina, North Dakota, Oregon, Pennsylvania, Rhode Island, South Dakota, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, and Wyoming. No such applications have been denied.
20. Q. Please describe what services you intend to provide in the State of Illinois?
- A. We intend to provide 1+ and directory assistance. We do not intend to provide operator services. Operator services will be provided by our underlying carriers.
21. Q. Will Residential Long Distance, Inc. have any employees located in Illinois?
- A. No.

22. Q. Does the company wish to keep its books and records at its principal place of business in Michigan?

A. Yes.

23. Q. Does this conclude your testimony?

A. Yes.