

**Ameren Energy Marketing (“AEM”)**  
**Managerial Qualifications under Subpart D**

**TOM LEIGH**

Director, Sales & Marketing

*Mr. Leigh has four or more years’ experience with enterprise financial and administrative responsibilities including profit and loss responsibilities.*

Relevant Occupational Experience: Director, Sales & Marketing, AEM

Description of Duties Personally Responsible for in above Role:

Mr. Leigh directs a staff of 25 professionals responsible for marketing, contracting, delivering, settling and billing power and energy in retail and wholesale markets, including Illinois. He is responsible for managing the profit and loss of retail and wholesale power agreements held by AEM. His administrative responsibilities also include transaction data capture and risk management documentation.

Duration performed above duties: 7 years

*Mr. Leigh has four or more years’ experience buying and selling power and energy in wholesale markets.*

Relevant Occupational Experience: Manager, Sales & Marketing, AEM

Description of Duties Personally Responsible for in above Role:

Mr. Leigh’s has purchased and sold power and energy in MISO and PJM since both RTOs were implemented in Illinois (2005 and 2004 respectively). Prior to MISO and PJM implementation, Mr. Leigh was personally responsible for negotiating power sales and purchase agreements with individual customers throughout the Midwestern U.S.

Duration performed above duties: 5 years

*Mr. Leigh has four or more four years’ electric system operational experience.*

Relevant Occupational Experience: Director, Sales & Marketing, AEM

Description of Duties Personally Responsible for in above Role:

Mr. Leigh has experience overseeing AEM's participation in PJM as a load-serving entity (LSE) since the organization was implemented in 2004. He has performed the same function since MISO was implemented in Illinois in 2005, where AEM operates as a market participant on the electric grid for both generation and load-serving responsibilities.

Duration performed above duties: 7 years

*Additional biographical information:*

Mr. Leigh joined Ameren Corporation in 1997 and has 12 years of experience developing power supply contracts in Illinois' retail market and Midwestern wholesale markets. Since 2001, he has been responsible for power sales and marketing activities for Ameren Energy Marketing, overseeing the development of power supply contracts with wholesale and retail customers. Prior to joining Ameren Corporation, he worked for Woodward Clyde Consultants, and engineering consulting firm specializing in energy, infrastructure and environmental projects. Mr. Leigh holds a BS in Education from the University of Kansas.

**WILLIAM H. DULLE**

Director, Portfolio Management

*Mr. Dulle has four or more years' experience with enterprise financial and administrative responsibilities including profit and loss responsibility.*

Relevant Occupational Experience: Director, Portfolio Management, AEM

Description of Duties Personally Responsible for in above Role:

Mr. Dulle directs a staff of 35 professionals responsible for trading portfolios, power scheduling, system dispatch, contracting, settling and billing power and energy in wholesale markets transactions. He is responsible for managing the profit and loss of retail and wholesale power agreements held by AEM, and compliance with applicable FERC, NERC and SEC regulations. His administrative responsibilities also include information systems security, transaction data capture and risk management documentation.

Duration performed above duties: 7 years

*Mr. Dulle has four or more years experience managing and directing functions engaged in buying and selling power and energy in wholesale markets.*

Relevant Occupational Experience: Manager, Portfolio Management, AEM

Description of Duties Personally Responsible for in above Role:

Mr. Dulle managed the trading organization responsible for the purchase and sale of energy products in both MISO and PJM. The trading operations organization includes the dispatch, optimization and market interface for the merchant generation fleet. Duration performed above duties: 7 years

*Additional biographical information:*

Mr. Dulle joined Ameren Energy Marketing in 2000. Mr. Dulle's responsibilities include management and oversight of AEM's non-rate-regulated trading, trading operations, and coal operations functions. The trading organization is responsible for the purchase and sale of energy products in both MISO and PJM. The trading operations organization includes the dispatch, optimization and market interface for the merchant generation fleet. The coal operations team handles all functions related to procurement and transportation of coal supplies as well as related emissions and additives hedging. Mr. Dulle joined Union Electric in 1988 and has held a variety of positions prior to joining Ameren Energy Marketing in 2000. He holds an MBA from St. Louis University and a BA degree in communication from University of Missouri-St. Louis.

## **MARK FANNING**

Managing Supervisor, Business Operations

*Mr. Fanning has four or more years' experience with enterprise financial and administration responsibilities including profit and loss responsibilities on behalf of Ameren Energy Marketing. In addition, Mr. Fanning has four or more years' electric system operational experience.*

Relevant Occupational Experience: Managing Supervisor, Account Management

Description of Duties Personally Responsible for in above Role:

Mr. Fanning is responsible for customer account management, including contract administration, account switching processes (DASRs), complaint resolution, administration of tariff requirements and interface with utility personnel as required for ARES operations. He is also responsible for transmission organization (PJM, MISO) settlements and reconciliation with contract revenue.

Duration performed above duties: 6 years

*Additional biographical information:*

Mr. Fanning joined Ameren Energy Marketing in 2004 as an Account Management Executive. Since 2005 he has supervised the account management staff. Mr. Fanning is responsible for ensuring AEM's sales, marketing and account management efforts are implemented through back office systems and support personnel. Prior to joining AEM Mr. Fanning had 10 years prior experience in marketing and customer account administration with various electric companies. He holds a BJ in Advertising and a BA in Political Science from the University of Missouri.

**DEREK WAITE**

Supervisor, Retail Portfolios

*Mr. Waite has four or more years' experience with enterprise financial and administrative responsibilities including profit and loss responsibilities.*

Relevant Occupational Experience: Supervisor, Retail Portfolios Ameren Energy Marketing;

Description of Duties Personally Responsible for in above Role:

Mr. Waite's responsibilities include purchasing and selling electricity and capacity to meet the aggregated loads in AEM's retail portfolios in PJM and MISO. He oversees the application of pricing components in retail contracts, monthly settlements for RTO charges and coordinates load forecasting and reconciliation. Prior to his current position, Mr. Waite was a term trader in AEM's trading group and was responsible for transactions involving physical and financial electricity products.

Duration performed above duties: Mr. Waite has performed the portfolio management duties described above since 2007.

*Mr. Waite has four or more years' experience buying and selling power and energy in wholesale markets.*

Relevant Occupational Experience: Term Trader, Ameren Energy Marketing; Trader, Kansas City Power & Light; Trader, Aquila

Description of Duties Personally Responsible for in above Role: Mr. Waite's electricity trading experience spanned the years 2000-2007. He has managed trading portfolios in wholesale markets throughout the Midwest.

Duration performed above duties: Ameren Energy Marketing: 7 years; Kansas City Power & Light: 2 years; Aquila: 2 years

*Mr. Waite has four or more years' electric system operational experience.*

Relevant Occupational Experience: Supervisor, Retail Portfolios

Description of Duties Personally Responsible for in above Role:

Mr. Waite is responsible for the daily forecasting and submission of load obligations in PJM and the performance of the portfolio through settlements. Previously, he has been responsible for securing transmission and submitting NERC tags to satisfy load and generation obligations. He has also had previous responsibility for scheduling and submission of coal and gas generation portfolios in MISO and PJM.

Duration performed above duties: 9 years

*Additional biographical information:*

Mr. Waite joined Ameren Energy Marketing in 2004 with increasing levels of responsibility. Mr. Waite's experience in the energy industry includes hourly trading and dispatching, term trading, retail and wholesale sales, and retail portfolio management. He holds an MS in Agricultural Economics from the University of Wyoming and a BS in Agricultural Economics from the University of Illinois at Urbana-Champaign.