

# Attachment 7

## **Verde Energy USA Illinois's Technical Qualifications Pursuant to the Illinois Public Utilities Act Part 451.330**

Verde Energy USA Illinois meets the technical qualifications listed for Subpart 451.330 under Subpart D because it has retained GP Renewables & Trading to provide procurement support and assist the company in supervising and managing short and long term wholesale procurement and supply obligations.

Gabriel Phillips, the President of GP Renewables & Trading, is one of Verde Energy USA Illinois's contractors who has the technical operational experience that meets the requirement of having two years of experience within the electric distribution field including with scheduling. He has had extensive experience in other jurisdictions in supplying energy, and significantly in overseeing and operating Verde Energy USA Inc.'s electric supplier operations in other territories. This experience is available to the Applicant through the service agreement provided as part of Attachment 6. Gabriel Phillips's resume is attached.

### *Contact Information - Gabriel Phillips*

Gabriel Phillips  
123 Morningside Dr. S.  
Westport, CT 06880  
Telephone: 203-216-8081  
Fax: 203-295-3794

Verde Energy USA Illinois has also retained ECInfosystems, Inc. ("EC"), a billing and electronic data interchange ("EDI") services company location in Garden City, New York, to manage all wholesale business systems processes. EC is an experienced and reputable EDI and outsourcing billing services company having over 300 commercial clients across the United States, Canada, Mexico and Europe. Verde has arranged for EC to provide outsourced EDI transaction management services through its EC-Central (online portal for Transaction Entry), True Track (Free Tracking Portal) and Utilibill technology solutions. Among other services, EC will provide "back office" support for account assignments, payments, customer enrollments, tracking current and historical usage, and remittance advice.

**Gabriel Phillips**

**Professional History:**

**Sempra Energy Trading; Term Power Trader/Assistant Trader—** September 2007 – May 2010; Stamford, CT

- Traded a portfolio of short and long term financial and physical power and natural gas positions spanning four ISO territories, the NYISO, ISO-NE, PJM and the Ontario IMO.
- Priced deals to service customer flow business with an average duration of less than 2 years.
- Managed basis risk to 75 different locations using over the counter basis markets and Financial Transmission Rights (FTR) markets to hedge exposure.
- Managed financial tolling deals for two NY power plants totaling 600mws modeled as options driven by various fuel prices and internal option models.
- Utilized the virtual market to diversify risk between the day ahead and real time as well as take incremental risk.
- Gained proficiency in managing and mitigating the financial impact of doing physical and financial direct customer and cleared speculative business in various regions by initiating transactions to reduce ancillary services costs generated by carrying large physical positions and to reduce Original Margin requirements with various exchanges including NYMEX and ICE.
- Built various stack and transmission models for Day Ahead and Term trading; including calibrating the model DAYZER to run in conjunction with internal systems for PJM, and two excel based stack models for NYISO and ISO-NE respectively.

**Sempra Energy Trading; Real Time Power Trader—** September 2006 – September 2007; Stamford, CT

- Traded day-ahead and hour-ahead financial and physical power in the WECC region, including the California Independent System Operator (CAISO) and the Alberta Electric System Operator (AESO).
- Built and capitalized on customer relationships in taking advantage of arbitrage and spread opportunities.
- Took day-ahead transmission positions to be utilized in real time.
- Gained proficiency in creating NERC required tags to represent the flow of energy in Real Time.
- Studied the fundamentals of the power industry as they relate Hour Ahead and Day Ahead trading; including the affect of the generation stack, transmission constraints, congestion, load forecasts and weather on prices at the various trading hubs in the WECC.

**Sempra Energy Trading; Day-Ahead Power Scheduler—** July 2006 – September 2006; Stamford, CT

- Coordinated the flow of long term and day-ahead physical power transactions for the West Coast Power Desk in the WECC region.
- Communicated with a large number of customers daily to search for Bookout opportunities in order to reduce overhead in each of the profit centers on the desk.
- Provided the desk with market intelligence gathered during communication with customers and the scheduling/tagging process.
- Learned to make NERC required tags to represent the flow of energy from generator to sink anywhere in the WECC region.

**Sempra Energy Trading; Collateral Analyst—** December 2005 – July 2006; Stamford, CT

- Processed and executed all collateral requests made by and on Sempra Energy Trading Corp, Sempra Energy Europe Ltd and Sempra Oil Trading Sarl., covering all counter parties worldwide.
- Assisted in managing basic liquidity needs by coordinating with CCO and Treasury department in the deployment of cash collateral and letters of credit.
- Reconciled the value of all types of transactions in all of SET's portfolios against the counter party's for the purpose of increasing the coverage of our credit exposure during a margin call dispute resolution. This process must be accomplished in a timely fashion without divulging sensitive information.
- Consistently work towards improved process efficiency and accuracy by increasing automation and enhancing the features of the Java application used as the Margin System.

**Sempra Energy Trading; Business Analyst—** September 2005 –December 2005; Stamford, CT

- Supported the trading floor by interpreting the intricacies of how SET's internal trading and reporting system (Affinity) calculates the value of various deals and stores/displays information for the entire trading staff in Stamford, CT alongside only two other Business Analysts.
- Translated elements of the trading business from settlements and trade entry to P&L calculation to aid the development staff in creating more efficient and accurate systems.
- Coordinated and ensured the accuracy of pricing feeds and reporting, updated our systems' information feeds from the nation's ISO's as well as maintained connectivity with data providers such as Reuters and LIM.