



## **MANAGERIAL FITNESS**

### **Mr. David O. Pearsall – Chairman & CEO**

The Chairman & CEO of People's Power & Gas LLC is Mr. David O. Pearsall. From 2007 to 2010, Mr. Pearsall founded, owned and operated Public Power & Utility Inc., a retail energy supplier licensed by the Connecticut, Massachusetts, Maine, Maryland, New Jersey, New York, and Pennsylvania Department of Public Utility Commissions. Mr. Pearsall sold all his interests in Public Power & Utility in 2010. Prior to PP&U, Mr. Pearsall was the owner and president of Modern Electrical Contractors of New Milford, CT and conducted electrical installation and maintenance of electrical systems for large commercial, small commercial and residential accounts from 2004 to 2007.

Mr. Pearsall is a hands-on executive and works directly with customers and sales personnel to insure that there is a clear understanding regarding enrollment processes, sales agreements, pricing, and administrative aspects of the retail energy industry. He regularly makes presentations and holds discussions regarding retail electricity purchasing to major businesses, small business owners, municipal agencies, and civic groups.

### **Ms. Ingrid Peterson – Executive Assistant/Compliance & Regulatory Affairs**

Ms. Peterson has a Bachelor of Arts degree and over 14 years experience as an executive assistant and over two years in the retail electric market. She has experience working with multiple utility commissions in several states and with various utility companies in the application and compliance procedures. Ms. Peterson also communicates to staff the Compliance & Regulatory issues dictated by the State Utility Commissions and Utility Companies.

### **Ms. Suzanne Keseru – EDI Coordinator & Account Analyst**

Ms. Keseru has three years experience in the retail electric market. Ms. Keseru has an extensive knowledge and understanding of customer accounts and their relationship to the EDI system and programs. Ms. Keseru will be completing EDI supplier training in Connecticut, Maine, Massachusetts, New Hampshire and New York within the next three months.

### **Ms. Kristin Cassidy – Executive Assistant/Customer Service Specialist**

Ms. Cassidy has over three years experience in the retail electric market. She manages all aspects of customer service. On a day to day basis, Ms. Cassidy works with a high volume of customers via incoming and outgoing calls, email and mail. Ms. Cassidy processes all paper enrollments through the EDI system and has a full understanding of the system and processes.



Attachment D

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## Organizational Chart

