

EXHIBIT G

Exhibit G - Public Redacted Version

[REDACTED]
600 N. Dairy Ashford, CH1081G15
Houston, TX 77079
[REDACTED]

WORK EXPERIENCE

ConocoPhillips Company, Power Trader/Originator (Mar. 2006 - present)

- Trading and Origination in Eastern markets including Entergy, Midwest ISO, Southern, and PJM Control areas
- Developed technical model that analyzes [REDACTED]
- Manage generating units and load in Entergy, Midwest ISO, and PJM markets

ConocoPhillips Company, Supervisor, 24 Hour Desk (Sept. 2004 – Mar. 2006)

- Oversaw real-time trading and scheduling groups
- Managed generating units in both Entergy and California ISO control areas
- Trained 11 real-time traders on all aspects of trading in the hourly market
- NERC Certified - Reliability Coordinator Operator

[REDACTED] *Hourly Power Trader (Mar. 2003 – Sept. 2004)*

- Managed approximately 4500 megawatts of [REDACTED] West Coast generation assets in California, WALC, and BPAT control areas.
- Administered six contracts with hourly swing flexibility in California and the Southwest markets making sure that [REDACTED] obligations were fulfilled
- Passed the NERC Operator Exam - Reliability Coordinator Operator

[REDACTED] *Hourly Power Trader (May 2001 – Mar. 2003)*

- Managed and coordinated generation and load in the SOCO Control Area
- Marketed [REDACTED] generation assets in EES, SOCO, and DUK to customers
- Resupplied merchant plants and tolling deals when generation could not meet customer's schedules
- Sought market opportunities utilizing assets in the Eastern interconnect including SPP, SERC, ECAR, MAIN, MAPP, PJM, NYISO, VACAR and FRCC regions

EDUCATION

- [REDACTED] Bachelor of Science in Business Administration

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[REDACTED]
600 N. Dairy Ashford, CH1081
Houston, TX 77079
[REDACTED]

WORK EXPERIENCE

ConocoPhillips Company, Power Originator (Feb. 2011 – current)

- Responsible for overseeing origination activities, both retail and wholesale, within the ERCOT region
- Responsible for managing current, ConocoPhillips retail load in Texas.
- [REDACTED]

[REDACTED] (November 2009 – February 2011)

- Responsible for developing and maintaining deal flow activity from Third Party Channel Partners
- Loaded pricing data, established product structures, checked credit and negotiated contract language for individual opportunities
- Used product expertise to establish new product structures with brokers such as [REDACTED] as well as helped develop contract language and deal tracking
- Offered [REDACTED] service through third party [REDACTED]

[REDACTED] *VP of Business Development (May 2006 – Feb. 2011)*

- Provide energy market expertise to Key Accounts – developing new business and maintaining existing clients
- Develop procurement strategies to reduce energy costs [REDACTED]
- Offer wholesale and retail portfolio management through market expertise and established relationships
- Advise clients regarding electricity and gas contract risk

[REDACTED] *Sales Manager – Texas (Sept. 2003 – May 2006)*

- Developed and managed portfolio of large industrial and commercial retail power customers
- Utilized gas and power markets experience to develop customized retail power product offerings for customers
- Customizing retail products to achieve customer goals without exceeding risk tolerance

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[REDACTED]
600 N. Dairy Ashford, CH1081G12
Houston, TX 77079
[REDACTED]
[REDACTED]

WORK EXPERIENCE

ConocoPhillips Company, 24-Hour Supervisor (Jan. 2008 – present)

- Responsible for profits and losses, ConocoPhillips Company (COP) power assets, and managing seven people
- Responsible for growing the knowledge of the team and developing new traders
- Identify talent that can help the group and company as a whole

ConocoPhillips Company, Hourly Power Trader (Feb. 2005 – Jan. 2008)

- Lead trader, trading in the CAISO, desert Southwest, Northwest, East (PJM, MISO) regions
- Responsible for managing day-ahead positions, training new traders, and developing new trading strategies
- Expert in [REDACTED], including day-ahead and hourly markets
[REDACTED]

ConocoPhillips Company, Natural Gas Scheduler (Jan. 2003 – Feb. 2005)

- Scheduled on Transco, Tennessee, Texas Gas, Algonquin, Iroquois, Dominion, Trunkline, Tetco, Destin, Sabine, and National Fuels pipelines; nominated gas at Piedmont, BGE, PSEG, and Etown gates
- Moved large volumes of transport [REDACTED]
- Responsible for managing and allocating wellhead supply from several different producers
- Functioned as an operator and prepared bills for producers, [REDACTED]
[REDACTED]
- Functioned as an asset manager, maximizing dollars out of transport, and managing load usage. [REDACTED]
[REDACTED]
- Responsible for imbalance trades
- Expert on several pipeline Electronic Bulletin Boards

[REDACTED] *Natural Gas Scheduler (Sept. 2000 – Oct. 2002)*

- Scheduled on Transco, Tennessee, Texas Gas, Dom Tran, National Fuel, Sabine and Portland pipelines
[REDACTED]
- Developed proficiency with industry-specific computer and software systems, including [REDACTED]

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EDUCATION

- [REDACTED] Bachelor of Science in Economics

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[REDACTED]
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[REDACTED]

WORK EXPERIENCE

ConocoPhillips Company, Lead Power Scheduler (2007 – present)

- Ensure all scheduling obligations are met on a daily basis
- Communicate with traders and counterparties to confirm daily and monthly positions
- Establish financial book outs or physical paths with counterparties
- Create and maintain scheduling spreadsheet for daily schedules
- Upload trades, generation and imports to the CAISO

ConocoPhillips Company, Transportation Coordinator – Truck & Rail (2003 - 2007)

- Negotiated truck and rail freight rates
- Served as subject matter expert for rail fleet matters
- Performed modal analysis for truck vs. rail transportation
- Handled all rail equipment needs for [REDACTED] business units
- Performed fleet sizing on fleets to move equipment during times of limited production

ConocoPhillips Company, Operations Coordinator – Pipelines & Terminals (2000 – 2003)

- Operated both the [REDACTED] products and crude pipelines
- Maintained daily schedule for efficient operations
- Evaluated pipeline conditions for power optimization
- Directed field personnel to repair and maintain pipelines
- Analyzed and resolved pipeline defects and problems

EDUCATION

- [REDACTED] Bachelor of Science in Business Management

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[REDACTED]
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Houston, TX 77079
[REDACTED]
[REDACTED]

WORK EXPERIENCE

ConocoPhillips Company, Power Marketing Analyst (2010 – present)

- Produced an employee manual book for the Power Marketing Analyst role and the Power Scheduler position.
- Skilled in entering trades, scheduling, managing positions [REDACTED]
- Educated the Real Time Traders and new employees on how to use [REDACTED] and created templates to help them with their daily check out process.
- Proficient with the complete Power Scheduling functions and confirming financial book outs and physical paths with numerous counterparties.
- Received training on the ERCOT Nodal market and implemented day ahead scheduling and confirming trades in the new system.
- Managed positions, entered and scheduled deals [REDACTED]
- Responding to various issues for Texas Retail such as working with the Transmission Distribution Service Providers on installing and removing meters and setting up accounts in the ERCOT portal.
- Maintaining external relationships and familiarizing counterparties with different process flows.
- Bridged knowledge gaps on physical and financial deals with the Power Settlements group.
- Worked with the IT Desk and Software Developers to resolve and keep track of issues [REDACTED].
- Researching the Greenhouse Gas Initiative (RGGI) and understanding the procurement of allowances based on monthly allocation and payment mechanism

[REDACTED] *Senior Trade Analyst – (2007 - 2009)*

- Created process improvements that minimized trade settlement failures by more than 50% reducing company liability and increasing client satisfaction.
- Developed procedures and calculation methods of commission payouts for up to 50 financial advisors per month.
- Created and implemented [REDACTED] standard processes for managing up to 7 treasury auctions on a weekly basis, improving efficiency by decreasing user input errors.
- Lead team effort to automate the daily manual trade booking process of highest volume trades to reduce impact of inaccuracies by at least 100%.
- Trained 6 employees within one month on [REDACTED] systems and provided operational knowledge and understanding of various transaction products within Wealth Management.

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- Worked directly with investment managers to resolve issues concerning trade allocations and executions as well as liquidation of client accounts.
- Provided high level support to the traders within all areas of operations. This included assisting the traders on critical points, such as short positions, issue and expiration of products, performing risk reviews and an analysis on electronic orders and ensuring customer orders get to traders quickly, efficiently and accurately.
- Managed daily cash and position reconciliation as well as general transaction processing, i.e. confirmations, trade settlements, and trade bookings.
- Calculated profit and loss on accounts and resolved discrepancies in traders' portfolios.

██████████ Business & Market Research Analyst (2004-2006)

- Member of the "South Africa House" delegation, a joint venture with the Government of South Africa to promote South African businesses in the Gulf.
- Interacted with the Department of Foreign Affairs & Department of Trade and Industry on statistics, company information, events, meetings, travel, etc.
- Consulted South African organizations on developing commercial business into the Gulf States.
- Established corporate relationships with hotel chains, restaurants and exhibition centers.
- Supported ██████████, a subsidiary, to trade in precious metal.
- Created presentations for quarterly business reviews for the CEO and senior management documenting business status and pending business initiatives.
- Prepared and reviewed financial statements of the company.
- Provided financial support to the Finance department for strategic business decisions, cost savings proposals and assisted in contract renewals and invoicing.
- Produced reports on potential company acquisitions.
- Developed comprehensive industry and company research reports.
- Strategized on establishing a base in the Middle East for three South African corporations.
- Master of Ceremonies, conducting speech about trade between South Africa and the ME at Ambassadors conference.
- Traveled to over 15 international destinations, including South Africa, England, France, Singapore, Pakistan, and various countries in the Middle East for exploring investment opportunities and establishing potential business ventures.

EDUCATION

- ██████████ M.B.A. in Global Business Management
- ██████████ B.Sc, Business Administration

EXHIBIT H

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[REDACTED]
600 N. Dairy Ashford, CH1081G7
Houston, TX 77079
[REDACTED]

WORK EXPERIENCE

- ConocoPhillips Company, Vice President-Power Marketing (Oct. 2010 – Present)
- Manage 6 direct and 8 indirect reports engaged in power origination and physical and financial trading of power and scheduling across the US with cross border activity with Mexico and Canada
- Manage trading activities including spot and term purchases and sales, execution of futures, options and swaps, and contracting for power transmission
- Monitor trading positions and daily P&L of traders and execute trades as necessary
- Develop and execute supply plan for upstream and downstream customers
[REDACTED]
- Manage corporate generation assets and coordinate commercial activities with appropriate asset managers
- Ensure the power trading organization complies with all risk management, compliance, corporate, and credit policies
- Manage staffing requirements for desks including interviews, promotions, and new hire placement
- Evaluate and procure appropriate software and systems to support desk requirements
- Provide internal leadership support to other internal groups including Gas Desk, Finance, Risk Management, Legal, Systems, Accounting, and Downstream

ConocoPhillips Company, Director-Power Marketing (Feb. 2002 – present)

- Provide all commercial expertise including forecasting, procurement, scheduling and delivering of power to serve [REDACTED] load obligations in deregulated markets
[REDACTED]
- Establish ConocoPhillips' asset management business [REDACTED]
[REDACTED]
- Initiate ConocoPhillips long-term marketing efforts [REDACTED]
[REDACTED]

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- [REDACTED]
- Represent ConocoPhillips at various stakeholder, regulatory and marketing meetings

[REDACTED] *Power Marketing and Origination (Mar. 2000 – Dec. 2001)*

- Coordinated all long-term commodity transactions and development opportunities within the MAIN and MAPP regions
- Maximized existing asset positions in MAIN, ECAR and SERC by marketing capacity and energy
- Interacted with the generation group to establish and maintain control area certifications
- Represented [REDACTED] on MAIN's Market Interface Committee and MAPP's Power and Energy Market Committee and Accreditation Subcommittee

[REDACTED] *Manager-Power Trading (Feb. 1996 – Dec. 2001)*

- Traded daily volumes in excess of 1000 MW in the MAIN and MAPP regions including the Comed hub
- Managed [REDACTED] hourly positions including 3000 MW of physical generation assets in three NERC regions
- [REDACTED]

EDUCATION

- [REDACTED] Bachelor's of Business Administration in International Business
- [REDACTED] Bachelor of Arts in Spanish

EXHIBIT I

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COMMERCIAL - POWER MARKETING

