

STATE OF ILLINOIS

ILLINOIS COMMERCE COMMISSION

Hospital Energy Services, LLC	:	
	:	
Application for Licensure of	:	Docket No. 11-0197
Agents, Brokers, and Consultants	:	
under Section 16-115C	:	
of the Public Utilities Act.	:	

VERIFIED RESPONSE

Hospital Energy Services, LLC, ("Applicant"), hereby files the following verified response to the ALJ's preliminary review in this docket.

1) **Section 454.60 Managerial Licensing Requirements**

See attached organizational chart pursuant to Subsection 454.60(c) of the Code.

2) **Section 454.70 Technical Licensing Requirements**

See attached Appendix A (revised) representing a minimum experience of one-year in the electric industry.

Respectfully Submitted,

Hospital Energy Services, LLC

By: *Mark Mininberg*
Mark Mininberg

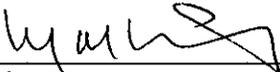
Its President

ILLINOIS
COMMERCE COMMISSION
2011 APR -5 1 A 10:35
CHIEF CLERK'S OFFICE

WHEREFORE, Hospital Energy Services, LLC requests that the Commission grant its application for licensure as an agent, broker, or consultant to engage in the procurement or sale of retail electricity supply for third parties.

Respectfully submitted,

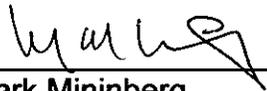
Mark Mininberg

By:  _____
President

VERIFICATION

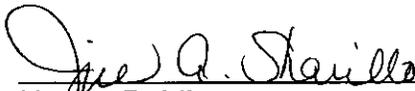
STATE OF CONNECTICUT
COUNTY OF MIDDLESEX

Mark Mininberg, being first duly sworn, deposes and says that he is the President for Hospital Energy Services, LLC; that he has read the foregoing Verified Response of Hospital Energy Services, LLC and all of the attachments accompanying and referred to within the Application; and that the statements contained in the Application and the attachments are true, correct and complete to the best of his knowledge, information and belief.



Mark Mininberg

Subscribed and sworn to before me
this 28th day of March, 2011.



Notary Public

[Stamp of Notary]

**JILL A SHARILLO
NOTARY PUBLIC
My Commission Expires
11/30/13**

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ATTACHMENT A

Hospital Energy Services' Illinois operations will be staffed by Mark Mininberg, Peter Diamond, Gregory Besek and Nancy Eatough.

Mark Mininberg is the president and sole officer of Hospital Energy Services, LLC. His professional experience in the electric industry is as follows:

Mark Mininberg is an energy agent, broker, consultant and an attorney with more than twenty-five years' experience in the energy, environmental and healthcare fields.

From 1984 to 1996, Mr. Mininberg served as an energy lawyer representing numerous industrial, governmental and consumer organizations in electric industry rate proceedings before state regulatory agencies in New York, New England and the Federal Energy Regulatory Commission in Washington, DC.

From 1992 to 1996, Mr. Mininberg served as president of the Council for Sustainable Development in Eastern Europe, a consortium of major U.S. energy industry firms, including United Technologies and Textron. He also served as an advisor to the governments of the United States, the Russian Federation and the Czech Republic in setting international electric industry standards. In this role, he helped create the U.S. government's standards for development of global electric power generation projects funded or insured by the U.S. Overseas Private Investment Corporation.

During this period, Mr. Mininberg also served as a principal in the Corporation for Sustainable Development, an electric power development firm designing and building cogeneration power plants in Central Europe in collaboration with major U.S. electric engine manufacturers Pratt & Whitney, General Electric and Textron and with electric fuel cell manufacturer United Technologies Power.

From 2000 to 2003, he was a principal in Quinnipiac Energy, the owner of a 300 MW utility-scale electric power plant located in Connecticut undergoing repowering operations to sell electricity to the Long Island Power Authority.

From 2006 to 2011, Mr. Mininberg has been president of Hospital Energy Development, LLC, developers of large-scale, hospital-based, electric and thermal cogeneration plants, including two fuel cell power plants currently under contract to sell electricity to Connecticut Light & Power, the state's dominant electric utility.

From 1996 to 2011, Mr. Mininberg has been president of Hospital Energy Services, LLC, the energy procurement and development arm for several of the nations' leading healthcare group purchasing organizations, including VHA and the University Health System Consortium, which serve more than 2,000 members representing nearly half the hospital beds in the United States. Hospital Energy currently manages electricity procurement valued at more than \$800 million for these healthcare institutions.

Mr. Mininberg is the author of numerous books and articles and is a frequent lecturer on energy industry matters, including invitations from the U.S. White House, the United Nations, the World Bank, the Oxford University Law Colloquium, the Yale University Center for International Studies, the Harvard Law School Negotiation Project, and the Columbia University School of Public Health.

Mr. Mininberg is an Honors graduate of Wesleyan University and the University of Connecticut School of Law, where he was a member of the Law Review and received the Connecticut Law Tribune Prize for legal scholarship.

Peter Diamond, VP Finance, is responsible for Hospital Energy's financial planning, analysis and management. Mr. Diamond has three years' experience in electric power plant development within the ISO New York and ISO New England regional electric system operation zones. Mr. Diamond holds an M.B.A. from the William E. Simon Graduate School of Business Administration, University of Rochester and a B.A. in Managerial Economics from Union College.

Gregory Besek, VP Client Services, is responsible for supporting the regional hospital energy groups served by Hospital Energy. Mr. Besek has more than three years' experience in electricity procurement and in electric power plant development within the ISO New York and ISO New England regional electric system operation zones. Mr. Besek began employment with Hospital Energy in June of 2008.

Nancy Eatough, VP Energy Markets, is responsible for supporting the firm's energy market research and analytics. Ms. Eatough has more than ten years' experience in electricity market research and procurement analysis. Ms. Eatough began employment with Hospital Energy in September, 2009. Mr. Eatough is a Phi Beta Kappa graduate of the University of West Virginia and holds Masters Degrees from Yale, University of Pennsylvania and New York University.

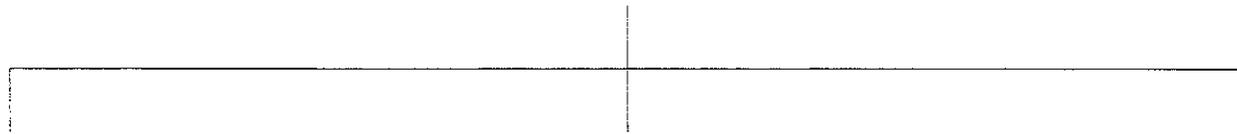
Hospital Energy Services, LLC Organization Chart

Mark Mininberg
President and General
Counsel

Peter Diamond
VP Finance and
Accounting

Gregory Besek
VP Client Services and
Contracting

Nancy Eatough
VP Energy Markets



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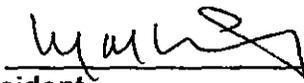
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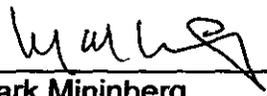
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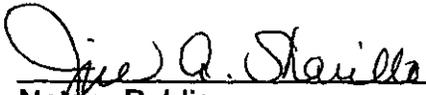
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Mark Mininberg

Subscribed and sworn to before me
this 28th day of March, 2011



Notary Public

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