

# AMERICAN ELEC. PWR. NYSE-AEP

RECENT PRICE **45.68** P/E RATIO **15.1** (Trailing: 16.4 Median: 13.0) RELATIVE P/E RATIO **0.83** DIV'D YLD **3.7%** VALUE LINE

TIMELINESS <b>3</b> Lowered 6/8/07	High: 44.8 52.0 53.3 48.2 48.9 51.2 48.8 31.5 35.5 40.8 43.1 51.2	Target Price Range 2010 2011 2012
SAFETY <b>3</b> Lowered 10/4/02	Low: 38.6 39.1 42.1 30.6 25.9 39.3 15.1 19.0 28.5 32.3 32.3 41.7	
TECHNICAL <b>3</b> Raised 8/31/07	LEGENDS — 0.95 x Dividends p sh divided by Interest Rate ... Relative Price Strength Options: Yes Shaded area indicates recession	
BETA 1.15 (1.00 = Market)		
<b>2010-12 PROJECTIONS</b>		
Price <b>65</b> Gain <b>(+40%)</b> Ann'l Total Return <b>12%</b>		
High <b>40</b> Low <b>40</b> Gain <b>(-10%)</b> Return <b>1%</b>		
<b>Insider Decisions</b>		
N D J F M A M J J		
to Buy 0 0 0 0 0 0 0 0 0		
Options 4 0 0 0 1 0 6 1 0		
to Sell 4 0 0 0 1 0 7 0 0		
<b>Institutional Decisions</b>		
4Q2006 1Q2007 2Q2007		
to Buy 234 226 205		
to Sell 190 222 230		
Hld's(000) 278133 286566 282116		
	Percent shares traded 15 10 5	
		% TOT. RETURN 8/07 THIS STOCK VS. ARITH. INDEX 1 yr. 26.1 15.8 3 yr. 52.4 52.6 5 yr. 64.9 126.5

American Electric Power acquired Central and South West Corporation (CSW) in 2000. CSW common stockholders received 0.6 of an AEP common share for each of their shares, for a total of \$4.5 billion. The transaction was effected under pooling-of-interests accounting rules. The data on this page prior to 2000 do not reflect the addition of CSW.

**CAPITAL STRUCTURE as of 6/30/07**  
Total Debt \$15026 mill. Due in 5 Yrs \$5005 mill.  
LT Debt \$13067 mill. LT Interest \$719 mill.  
Incl. \$2.34 bill. securitized bonds.  
(LT interest earned: 3.2x)

Leases, Uncapitalized Annual rentals \$331 mill.

Pension Assets-12/06 \$4.35 bill. Oblig. \$4.11 bill.

Pfd Stock \$61 mill. Pfd Div'd \$3 mill.  
607,044 shs. 4%-5%, cumulative, callable at \$102-\$110.

Common Stock 399,203,993 shs. as of 7/31/07

MARKET CAP: \$18 billion (Large Cap)

ELECTRIC OPERATING STATISTICS			
	2004	2005	2006
% Change Retail Sales (KWH)	+7	+3.7	-6
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (¢)	3.57	3.75	4.50
Capacity at Peak (Mw)	NA	NA	NA
Peak Load (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+6	+8	+1.3

Fixed Charge Cov. (%) 244 258 265

ANNUAL RATES	Past 10 Yrs.	Past 5 Yrs.	Est'd '04-'06 to '10-'12
Revenues	.5%	-18.0%	3.0%
"Cash Flow"	--	-1.0%	5.0%
Earnings	-.5%	3.0%	6.5%
Dividends	-5.0%	-9.5%	7.5%
Book Value	-.5%	-2.5%	5.5%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	3364	3408	3780	3505	14057
2005	3065	2819	3328	2899	12111
2006	3108	2936	3594	2984	12622
2007	3169	3146	3750	3185	13250
2008	3400	3300	4000	3300	14000

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	.73	.38	.80	.69	2.61
2005	.90	.57	.95	.23	2.64
2006	.96	.44	1.01	.45	2.86
2007	.68	.64	1.10	.53	2.95
2008	.75	.65	1.20	.55	3.15

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup> †				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2003	.60	.35	.35	.35	1.65
2004	.35	.35	.35	.35	1.40
2005	.35	.35	.35	.37	1.42
2006	.37	.37	.37	.39	1.50
2007	.39	.39	.39		

	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	© VALUE LINE PUB., INC.	10-12
Revenues per sh	32.43	33.08	35.63	42.53	190.10	42.96	36.82	35.51	30.76	31.82	33.15	34.85		39.50
"Cash Flow" per sh	6.47	6.03	6.36	5.11	7.65	6.99	5.76	5.89	5.96	6.54	6.75	7.05		8.25
Earnings per sh <sup>A</sup>	3.28	2.81	2.69	1.04	3.27	2.86	2.53	2.61	2.64	2.86	2.95	3.15		4.00
Div'd Decl'd per sh <sup>B</sup> †	2.40	2.40	2.40	2.40	2.40	2.40	1.65	1.40	1.42	1.50	1.59	1.72		2.20
Cap'l Spending per sh	4.00	4.13	4.47	5.51	5.69	5.08	3.44	4.28	6.11	8.89	8.95	7.75		7.50
Book Value per sh <sup>C</sup>	24.62	25.24	25.79	25.01	25.54	20.85	19.93	21.32	23.08	23.73	24.95	26.50		31.75
Common Shs Outst'g <sup>D</sup>	189.99	191.82	194.10	322.02	322.24	338.84	395.02	395.86	393.72	396.67	400.00	402.00		407.00
Avg Ann'l P/E Ratio	13.4	17.0	14.3	NMF	13.9	12.7	10.7	12.4	13.7	12.9				13.0
Relative P/E Ratio	.77	.88	.82	NMF	.71	.69	.61	.66	.73	.70				.85
Avg Ann'l Div'd Yield	5.5%	5.0%	6.2%	6.7%	5.3%	6.6%	6.1%	4.3%	3.9%	4.1%				4.2%
Revenues (\$mill)	6161.4	6345.9	6916.0	13694	61257	14555	14545	14057	12111	12622	13250	14000		16100
Net Profit (\$mill)	638.2	547.1	532.0	332.0	1063.0	976.0	984.0	1038.0	1036.0	1131.0	1170	1275		1605
Income Tax Rate	34.8%	36.6%	32.8%	66.1%	36.0%	25.2%	38.8%	33.1%	29.3%	33.0%	35.0%	35.0%		35.0%
AFUDC % to Net Profit	1.6%	1.7%	1.9%	--	--	--	3.8%	3.6%	5.4%	9.9%	13.0%	7.0%		5.0%
Long-Term Debt Ratio	51.4%	57.6%	55.1%	52.9%	54.6%	56.0%	60.6%	56.2%	54.8%	56.7%	57.5%	58.0%		55.5%
Common Equity Ratio	46.9%	41.0%	43.5%	44.4%	44.6%	43.1%	38.7%	43.1%	44.9%	43.0%	42.5%	42.0%		44.0%
Total Capital (\$mill)	9981.0	11815	11506	18151	18459	16393	20333	19584	20222	21902	23600	25425		29200
Net Plant (\$mill)	11633	11730	13055	22393	24543	21684	22029	22801	24284	26781	29300	30875		35000
Return on Total Cap'l	8.1%	6.2%	6.6%	3.8%	7.5%	7.5%	6.6%	7.0%	6.6%	6.7%	6.5%	6.6%		7.0%
Return on Shr. Equity	13.2%	10.9%	10.3%	3.9%	12.7%	13.5%	12.3%	12.1%	11.3%	11.9%	11.5%	12.0%		12.5%
Return on Com Equity <sup>E</sup>	13.3%	11.1%	10.4%	3.7%	12.8%	13.7%	12.4%	12.2%	11.3%	12.0%	11.5%	12.0%		12.5%
Retained to Com Eq	3.6%	1.6%	1.1%	NMF	3.4%	2.4%	4.5%	5.7%	5.2%	5.7%	5.5%	5.5%		5.5%
All Div'ds to Net Prof	74%	86%	89%	NMF	74%	82%	64%	54%	54%	53%	54%	54%		56%

**BUSINESS:** American Electric Power Company, Inc. (AEP), through 10 operating utilities, serves about 5.1 million customers in Arkansas, Kentucky, Indiana, Louisiana, Michigan, Ohio, Oklahoma, Tennessee, Texas, Virginia, and West Virginia. Electric revenue breakdown, '06: residential, 30%; commercial, 22%; industrial, 20%; wholesale, 22%; other, 6%. Sold 50% stake in Yorkshire

Holdings (British utility) '01; sold SEEBOARD (British utility) '02; sold Houston Pipeline '05. Generating sources not available. Fuel costs: 37% of revenues. '06 depreciation rate: 3.5%. Has 20,400 employees. Chairman, President & CEO: Michael G. Morris. Incorporated: New York. Address: 1 Riverside Plaza, Columbus, Ohio 43215-2373. Telephone: 614-716-1000. Internet: www.aep.com.

**Rate relief should help boost American Electric Power's earnings in the coming years.** So far in 2007, the company's utilities have been granted \$294 million of its expected total of \$338 million of incremental tariff hikes. For 2008 (including rate phase-in plans in Ohio), AEP's utilities have received \$175 million of an anticipated \$361 million of incremental rate relief. We have raised our earnings estimates for 2007 and 2008 by a nickel a share each year. Our revised estimates are now at the midpoints of AEP's targeted ranges of \$2.85-\$3.05 a share for this year and \$3.00-\$3.30 a share for next year.

**Regulatory matters are pending in four states.** In Oklahoma, Public Service of Oklahoma is requesting a \$49.6 million rate increase, based on an 11.75% return on equity. One of AEP's distribution companies in Texas is seeking a tariff hike of \$69.9 million, based on a 10.75% ROE. Orders on these two cases are expected soon. Appalachian Power has three separate proceedings (one for fuel costs, one for environmental and reliability costs, and one for carrying costs associated with a proposed coal gasification plant) pending in

Virginia for a total of \$138 million. Finally, the utility is asking for a certificate of need in West Virginia for the coal gasification plant. Separately, the company plans to make a filing in Ohio soon to recover higher generating costs.

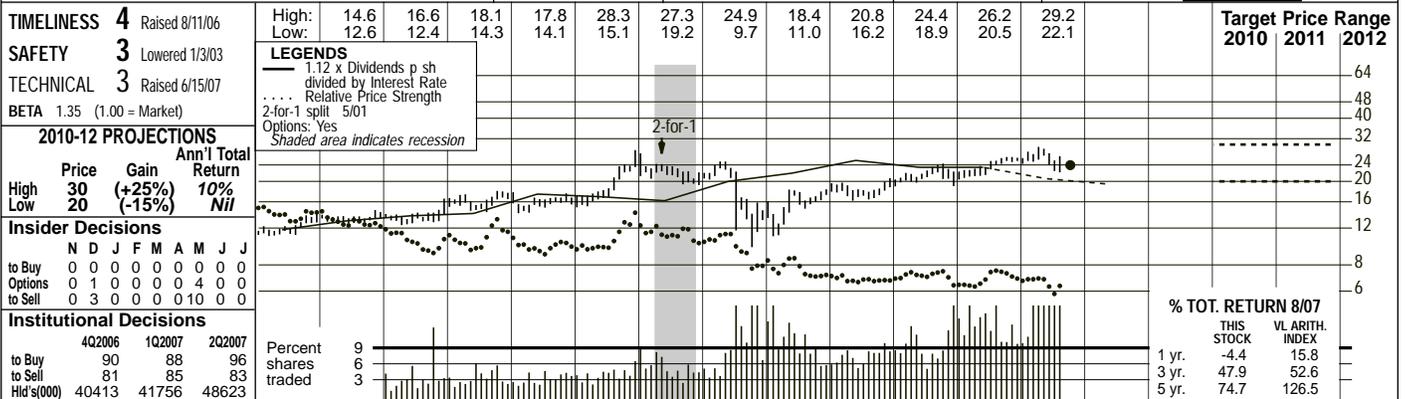
**Capital spending rose sharply in 2006, and it will probably remain high for the next several years.** AEP is in the midst of a \$4.1 billion program for environmental upgrades. This should largely be complete by 2010. The company also plans to add some generating facilities in the next five years, provided that it obtains numerous regulatory and environmental approvals. AEP also believes that it has transmission investment opportunities of \$9 billion-\$15 billion over the next decade. This could boost the company's annual earning power by over \$1.00 a share. **We consider this stock fairly valued.** Even when reflecting an estimated \$0.03-a-share boost in the quarterly dividend in the fourth period of 2007, the yield is only average for a utility. Total-return potential to 2010-2012 is also not enticing, by utility standards.

Paul E. Debbas, CFA September 28, 2007

(A) Excl. extra. gain (losses): '01, (26¢) net; '02, (\$3.86); '03, (\$1.92) net; '04, 24¢; '05, (62¢); '06, (20¢); '07, (20¢); gains (losses) on disc. ops.: '02, (57¢); '03, (32¢); '04, 15¢; '05, 7¢; '06, 2¢. '04 & '05 EPS don't add due to rounding. Next earnings report due late Oct.	(B) Div'ds historically paid early Mar., June, Sept., & Dec. ■ Div'd reinv. plan avail. † Share-	holder invest. plan avail. (C) Incl. intang. In '06: \$14.17/sh. (D) In mill. (E) Rate base: various. Rates all'd on com. eq.: 9.8%-15.7%; earned on avg. com. eq., '06: 12.1%. Reg. Clim.: Avg.	Company's Financial Strength B++ Stock's Price Stability 45 Price Growth Persistence 10 Earnings Predictability 65
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# CLECO CORPORATION NYSE-CNL

RECENT PRICE **23.94** P/E RATIO **19.0** (Trailing: 22.2 Median: 14.0) RELATIVE P/E RATIO **1.05** DIV'D YLD **3.8%** VALUE LINE



Year	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	© VALUE LINE PUB., INC.	10-12
Price	7.58	7.88	8.54	8.48	8.79	9.70	10.16	11.46	17.12	18.23	23.55	15.33	18.54	15.03	18.41	17.38	17.25	18.85	Revenues per sh	23.00
Gain	1.76	1.78	1.74	1.85	1.99	2.11	2.18	2.28	2.36	2.77	2.94	3.05	2.98	2.56	2.76	2.70	2.75	2.85	"Cash Flow" per sh	3.75
Options	.96	.97	.89	.96	1.04	1.12	1.09	1.12	1.19	1.46	1.51	1.52	1.26	1.32	1.42	1.36	1.20	1.30	Earnings per sh <sup>A</sup>	1.75
to Buy	.66	.69	.71	.73	.75	.77	.79	.81	.83	.85	.87	.90	.90	.90	.90	.90	.90	.90	Div'd Decl'd per sh <sup>B</sup> + †	1.20
to Sell	1.23	1.44	1.15	1.24	1.29	1.43	1.73	2.09	3.99	2.52	1.10	1.91	1.58	1.61	3.19	4.11	8.65	4.90	Cap'l Spending per sh	1.75
Hld's(000)	6.76	7.06	7.29	7.56	7.91	8.30	8.68	9.07	9.44	10.04	10.69	11.77	10.09	10.83	13.69	15.22	16.15	16.65	Book Value per sh <sup>C</sup>	18.25
	44.48	44.61	44.77	44.78	44.85	44.91	44.93	44.97	44.88	44.99	44.96	47.04	47.18	49.62	49.99	57.57	60.00	61.00	Common Shs Outst'g <sup>D</sup>	64.00
	10.7	12.5	14.3	12.1	11.6	11.9	12.5	14.4	13.4	13.2	14.6	12.2	12.4	13.8	15.0	17.3	17.3	17.3	Avg Ann'l P/E Ratio	14.0
	6.4	5.7	5.5	6.2	6.2	5.8	5.8	5.0	5.2	4.4	3.9	4.8	5.8	5.0	4.2	3.8	3.8	3.8	Relative P/E Ratio	.95
																			Avg Ann'l Div'd Yield	4.8%

Year	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	Revenues (\$mill)	1475
Total Debt	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	\$769.3	Net Profit (\$mill)	110
LT Debt	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	\$644.3	Income Tax Rate	38.5%
Leases	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	\$5.4	AFUDC % to Net Profit	4.0%
Pension Assets	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	\$250.5	Long-Term Debt Ratio	51.5%
Pfd Stock	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	Common Equity Ratio	48.5%
Pfd Div'd	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0	Total Capital (\$mill)	2425
Common Stock	59,918	59,918	59,918	59,918	59,918	59,918	59,918	59,918	59,918	59,918	59,918	59,918	59,918	59,918	59,918	59,918	59,918	59,918	Net Plant (\$mill)	2100
MARKET CAP	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	\$1.4	Return on Total Cap'l	6.5%
																			Return on Shr. Equity	9.5%
																			Return on Com Equity <sup>E</sup>	9.5%
																			Retained to Com Eq	3.0%
																			All Div'ds to Net Prof	69%

Year	2004	2005	2006
% Change Retail Sales (KWH)	+2.6	-2	+2.4
Avg. Indust. Use (MWH)	4194	4245	4496
Avg. Indust. Revs. per KWH (c)	5.67	7.22	7.65
Capacity at Peak (Mw)	2190	2030	2124
Peak Load, Summer (Mw)	1940	2014	2137
Annual Load Factor (%)	60.0	57.2	56.0
% Change Customers (avg.)	+1.8	+8	+5

Year	2004	2005	2006
Fixed Charge Cov. (%)	174	247	227
ANNUAL RATES of change (per sh)	10 Yrs. Past	5 Yrs. Past	Est'd '04-'06 to '10-'12
Revenues	6.5%	-3.0%	5.0%
"Cash Flow"	3.0%	-5%	6.0%
Earnings	3.0%	-	4.0%
Dividends	2.0%	1.0%	5.0%
Book Value	5.5%	5.5%	5.5%

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2004	166.6	166.3	229.4	183.5	745.8
2005	172.1	194.1	283.7	270.3	920.2
2006	223.4	251.0	294.1	232.2	1000.7
2007	223.8	261.5	320	229.7	1035
2008	255	285	350	260	1150

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2004	.26	.22	.56	.27	1.32
2005	.18	.40	.82	.03	1.42
2006	.23	.44	.50	.19	1.36
2007	.14	.25	.56	.25	1.20
2008	.20	.30	.55	.25	1.30

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2003	.225	.225	.225	.225	.90
2004	.225	.225	.225	.225	.90
2005	.225	.225	.225	.225	.90
2006	.225	.225	.225	.225	.90
2007	.225	.225	.225	.225	.90

**BUSINESS:** Cleco Corporation is a holding company for Cleco Power, which supplies electricity to about 268,000 customers in central Louisiana. Through subsidiaries, has about 1,350 megawatts of wholesale capacity. Electric revenue breakdown, '06: residential, 46%; commercial, 23%; industrial, 16%; other, 15%. Largest industrial customers are paper mills and other wood-

**Cleco has largely resolved its issues surrounding Calpine's bankruptcy.** Calpine's Chapter 11 filing affected Cleco because the companies were equal partners in the Acadia gas-fired project. Under the agreement between the two companies, Calpine was responsible for supplying fuel and marketing the plant's output. Rising gas prices hurt the project, so Calpine rejected the contract after it filed for bankruptcy protection. Then, Cleco filed a claim against Calpine. Cleco received \$78.2 million when it sold its claim and booked a \$48.1 million (\$0.80 a share) aftertax gain in the June quarter, which we have excluded from our presentation as a nonrecurring item. Cleco will also receive an additional cash payment of \$87.9 million because it was outbid in its offer for Calpine's half of Acadia. It wouldn't surprise us if Cleco eventually decides to sell its share of Acadia, and we wouldn't even rule out a sale of the company's other gas-fired project, Evangeline.

**The utility is building a base-load plant.** Cleco plans to spend \$1 billion to construct Rodemacher Unit 3. The 600-megawatt facility will use solid fuel (such

as petroleum coke). The addition of Rodemacher 3, which is targeted for late 2009, will reduce the utility's dependence on gas and purchased power. Cleco sold some stock in 2006 to finance part of the construction costs, and the rest of its financing needs will likely come from debt and the cash from the aforementioned Acadia deal.

**An earnings decline is likely this year, followed by a partial recovery in 2008.** Earnings in the first half of 2007 fell sharply because income that Cleco booked from Calpine's letters of credit after its bankruptcy boosted profits in the first half of 2006, making comparisons difficult. We look for modest kilowatt-hour sales growth and the absence of a major scheduled outage at a base-load plant, which lowered earnings in the June quarter by \$0.06 a share, to lift profits in 2008.

**This untimely stock has a yield that is about average, by utility standards.** Although we project that dividend growth will resume by the 2010-2012 period, total-return potential over that time is unexceptional.

(A) Primary EPS through '96, then diluted. Excl. nonrec. gains (losses): '00, 5c; '02, (5c), '03, (\$2.05); '05, \$2.11; '07, 80c; losses from disc. ops.: '00, 14c; '01, 4c. '04 & '05 EPS don't add due to rounding. Next egs. report due early Nov. (B) Div's historically paid in mid-Feb., May, Aug., and Nov. Div'd reinv. plan avail. † Shareholder invest. plan avail. (C) Incl. def'd chgs. In '06: \$5.30/sh. (D) In mill., adj. for split. (E) Rate base: Net orig. cost. Rate all'd on com. eq. in '06: 11.65%; earned on avg. com. eq., '06: 9.3%. Regulatory Climate: Avg. Company's Financial Strength B+ Stock's Price Stability 55 Price Growth Persistence 55 Earnings Predictability 70



# FPL GROUP, INC. NYSE-FPL

<b>RECENT PRICE</b> 60.13	<b>P/E RATIO</b> 17.2 (Trailing: 16.9; Median: 13.0)	<b>RELATIVE P/E RATIO</b> 0.98	<b>DIV'D YLD</b> 2.8%	<b>VALUE LINE</b>
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**TIMELINESS** 3 Lowered 3/2/07

**SAFETY** 1 Raised 9/6/02

**TECHNICAL** 4 Lowered 8/31/07

BETA .80 (1.00 = Market)

**2010-12 PROJECTIONS**

Price	Gain	Ann'l Total Return
High 75	(+25%)	9%
Low 60	(Nil)	3%

**Insider Decisions**

	O	N	D	J	F	M	A	M	J
to Buy	0	0	0	0	0	0	0	1	0
Options to Buy	0	0	0	0	0	0	0	0	0
to Sell	1	1	3	0	1	7	1	1	2

**Institutional Decisions**

	3Q2006	4Q2006	1Q2007
to Buy	263	276	248
to Sell	244	298	335
Hlds(000)	288290	281226	268421

**LEGENDS**

- 1.35 x Dividends p sh divided by Interest Rate
- Relative Price Strength
- 2-for-1 split 3/05
- Options: Yes
- Shaded area indicates recession

**Percent shares traded**

15	10	5
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**% TOT. RETURN 7/07**

	THIS STOCK	VL ARITH. INDEX
1 yr.	37.8	18.6
3 yr.	89.7	50.4
5 yr.	146.0	127.4

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	© VALUE LINE PUB., INC.	10-12
15.37	14.21	13.99	14.53	15.14	16.51	17.52	18.43	18.03	20.15	24.10	22.74	26.13	28.27	30.00	38.75	<b>38.80</b>	<b>40.90</b>	Revenues per sh	<b>46.95</b>
2.78	2.79	2.93	3.22	3.98	4.21	4.62	5.39	4.86	4.94	5.02	4.51	5.36	5.60	5.50	6.08	<b>6.50</b>	<b>7.05</b>	"Cash Flow" per sh	<b>8.05</b>
1.33	1.33	1.38	1.46	1.58	1.67	1.79	1.93	2.04	2.07	2.31	2.01	2.45	2.46	2.32	3.23	<b>3.45</b>	<b>3.80</b>	Earnings per sh <sup>A</sup>	<b>4.35</b>
1.20	1.22	1.24	.94	.88	.92	.96	1.00	1.04	1.08	1.12	1.16	1.20	1.30	1.42	1.50	<b>1.64</b>	<b>1.78</b>	Div'd Decl'd per sh <sup>B</sup>	<b>2.20</b>
3.50	3.47	3.28	2.03	1.82	1.33	1.52	1.71	2.41	3.70	3.28	3.44	3.75	3.75	4.09	4.35	<b>5.35</b>	<b>6.25</b>	Cap'l Spending per sh	<b>4.25</b>
9.82	10.49	10.79	11.25	11.89	12.56	13.32	14.18	15.04	15.91	17.10	17.48	18.91	20.25	21.52	24.49	<b>26.65</b>	<b>27.65</b>	Book Value per sh <sup>C</sup>	<b>35.70</b>
341.51	365.58	380.13	373.14	369.39	365.63	363.63	361.42	357.11	351.53	351.71	365.51	368.53	372.24	394.85	405.40	<b>410.00</b>	<b>414.00</b>	Common Shs Outst'g <sup>E</sup>	<b>426.00</b>
12.0	13.3	13.9	11.3	12.3	13.5	13.5	16.2	13.0	12.8	12.5	14.2	12.6	13.6	17.9	13.7	<b>14.0</b>	<b>15.5</b>	Avg Ann'l P/E Ratio	<b>15.5</b>
.77	.81	.82	.74	.82	.85	.78	.84	.74	.83	.64	.78	.72	.72	.95	.74	<b>.74</b>	<b>.74</b>	Relative P/E Ratio	<b>1.05</b>
7.5%	6.9%	6.4%	5.7%	4.5%	4.1%	4.0%	3.2%	3.9%	4.1%	3.9%	4.1%	3.9%	3.9%	3.4%	3.4%	<b>3.4%</b>	<b>3.4%</b>	Avg Ann'l Div'd Yield	<b>3.3%</b>

CAPITAL STRUCTURE as of 6/30/07		2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
Total Debt \$12828 mill. Due in 5 Yrs \$6149 mill.		6369.0	6661.0	6438.0	7082.0	8475.0	8311.0	9630.0	10522	11846	15710	15910	16930	16930	16930	16930	16930	16930	16930	16930	16930
LT Debt \$10322 mill. LT Interest \$558 mill.		637.0	679.0	712.0	719.0	796.0	710.0	883.4	887.0	885.0	1281.0	1405	1565	1565	1565	1565	1565	1565	1565	1565	1565
(LT interest earned: 4.4x)		32.3%	29.1%	31.2%	31.8%	32.3%	25.6%	29.4%	23.1%	23.5%	23.7%	24.0%	24.0%	24.0%	24.0%	24.0%	24.0%	24.0%	24.0%	24.0%	24.0%
Leases Uncapitalized None		--	--	--	--	--	--	--	--	3.2%	1.6%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Pension Assets-12/06 \$3.2 bill. Oblig. \$1.6 bill.		36.8%	30.5%	38.3%	40.6%	43.8%	46.7%	55.6%	51.6%	48.6%	49.1%	49.0%	49.0%	49.0%	49.0%	49.0%	49.0%	49.0%	49.0%	49.0%	49.0%
Pfd Stock None		60.4%	66.6%	59.2%	57.1%	54.2%	51.5%	44.4%	48.4%	51.4%	50.9%	51.0%	51.0%	51.0%	51.0%	51.0%	51.0%	51.0%	51.0%	51.0%	51.0%
Common Stock 406,831,878 shs.		8020.0	7699.0	9074.0	9795.0	11099	12406	15695	15564	16538	19521	21505	23540	23540	23540	23540	23540	23540	23540	23540	23540
MARKET CAP: \$24.5 billion (Large Cap)		9354.0	8555.0	9264.0	9934.0	11662	14304	20297	21226	22463	24499	25420	26670	26670	26670	26670	26670	26670	26670	26670	26670
ELECTRIC OPERATING STATISTICS		9.5%	10.0%	9.0%	8.6%	8.5%	6.6%	6.7%	7.0%	6.7%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%
Fixed Charge Cov. (%)		12.6%	12.7%	12.7%	12.4%	12.8%	10.7%	12.7%	11.8%	10.4%	12.9%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%
ANNUAL RATES		12.8%	13.0%	13.0%	12.6%	13.0%	10.9%	12.5%	11.8%	10.4%	12.9%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%
of change (per sh)		5.9%	6.2%	6.6%	6.3%	7.0%	4.6%	6.4%	5.6%	4.0%	6.9%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%
Revenues		55%	53%	50%	51%	47%	58%	50%	53%	61%	46%	48%	47%	47%	47%	47%	47%	47%	47%	47%	47%
"Cash Flow"		2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Earnings		+2.4	+2.3	+2.0	+2.4	+2.0	+2.4	+2.0	+2.4	+2.0	+2.4	+2.0	+2.4	+2.0	+2.4	+2.0	+2.4	+2.0	+2.4	+2.0	+2.4
Dividends		2141	1919	2140	2141	1919	2140	2141	1919	2140	2141	1919	2140	2141	1919	2140	2141	1919	2140	2141	1919
Book Value		6.33	6.75	8.70	6.33	6.75	8.70	6.33	6.75	8.70	6.33	6.75	8.70	6.33	6.75	8.70	6.33	6.75	8.70	6.33	6.75

**BUSINESS:** FPL Group, Inc. owns 100% of Florida Power & Light, a rate-regulated utility engaged in the generation, transmission, distribution, and sale of electric energy in a 27,650-square-mile area in eastern and southern Florida with a population of more than eight million. In 2006, served 4.4 million customer accounts. Utility revenue breakdown in 2006: residential, 54%; commercial, 39%; industrial, 3%; other, 4%. Energy Mix: oil and gas, 58%; nuclear, 20%; coal, 5%; purch. power, 17%. Fuel costs: 57% of revenues. 2006 depreciation rate: 4.1%. Has 10,400 employees. Chairman & Chief Executive Officer: Lewis Hay. Incorporated: Florida. Address: 700 Universe Boulevard, Juno Beach, FL 33408. Tel.: 561-694-4697. Internet: www.investor.fplgroup.com.

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2004	2331	2619	2983	2589	10522
2005	2437	2741	3504	3164	11846
2006	3584	3809	4694	3623	15710
2007	3075	3929	4950	3956	15910
2008	3225	4300	5200	4205	16930

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2004	.38	.72	.89	.47	2.46
2005	.37	.53	.88	.54	2.32
2006	.64	.60	1.32	.67	3.23
2007	.70	.86	1.19	.70	3.45
2008	.75	.90	1.35	.80	3.80

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2003	.30	.30	.30	.30	1.20
2004	.31	.31	.31	.34	1.27
2005	.355	.355	.355	.355	1.42
2006	.375	.375	.375	.375	1.50
2007	.41	.41			

**FPL Group will acquire another nuclear plant by yearend.** It has contracted to buy Wisconsin Energy's (WE) two-unit, 1,033 megawatt (mw) station for \$998 million, including nuclear fuel and other items. Under the agreement, FPL will assume responsibility for eventual decommissioning of the facilities, for which it will receive an additional \$360 million from WE's nuclear decommissioning trust. The entire output of the plants will be sold under a long-term contract to WE through the license expirations of 2030 and 2033, respectively. The purchase will be immediately accretive to earnings and will generate increasingly higher profits in succeeding years. The deal will boost the company's nuclear holdings to eight plants. The large number of units gives FPL leverage in commodity purchases. **The company is also expanding its wind-driven power business.** Through the end of 2006, FPL had invested \$1 billion in 48 wind farms for the production of 4,100 mw of energy in 15 states, making it the largest owner of this generation in the country. Plans call for another 2,000 mw in the 2007-2008 timeframe and 1,500 to 2,000 mw annually in the following four years. Federal legislation granting tax credits for wind, as well as for other renewable energy sources, is in effect to the end of 2008. Even if the law is not extended, plants already in operation will continue to receive the credits. Separately, FPL has an investment in 310 mw of solar power, but has no plans to expand in this area because of the high capital costs. **Earnings should hit an all-time high this year.** Unregulated operations are benefiting from higher prices on contract renewals. The absence of last year's costs related to the failed acquisition of Constellation Energy is another plus. Though interest costs will be higher because of additional debt outstanding, we estimate 2007 earnings will rise 7%, to \$3.45 a share. New wind projects on line point to a further gain next year. **The yield is fractionally below the industry average.** But dividend growth prospects are well above those of the group. What's more, finances are of good quality. Utility investors might do well to consider an investment here.

# GREAT PLAINS EN'GY NYSE-GXP

RECENT PRICE **28.53** P/E RATIO **15.3** (Trailing: 17.0 Median: 15.0) RELATIVE P/E RATIO **0.84** DIV'D YLD **5.8%** VALUE LINE

TIMELINESS <b>3</b> Raised 8/31/07	High: 29.4	29.9	31.8	29.6	29.0	27.6	27.0	32.8	35.7	32.8	32.8	33.4	Target Price Range 2010 2011 2012		
SAFETY <b>2</b> Raised 7/16/93	Low: 23.6	27.4	28.0	20.8	20.9	23.2	15.7	21.4	27.9	27.1	27.1	26.9			
TECHNICAL <b>3</b> Raised 6/29/07	<b>LEGENDS</b> 0.87 x Dividends p sh divided by Interest Rate . . . . Relative Price Strength Options: Yes Shaded area indicates recession														
BETA .85 (1.00 = Market)	<b>2010-12 PROJECTIONS</b> Price Gain Ann'l Total High 35 (+25%) 10% Low 25 (-10%) 2%														
<b>Insider Decisions</b> N D J F M A M J J to Buy 0 0 0 0 1 0 0 0 0 Options 0 0 0 0 0 0 0 0 0 to Sell 0 0 0 0 0 0 0 0 0													% TOT. RETURN 8/07 THIS STOCK VL ARITH. INDEX 1 yr. -2.0 15.8 3 yr. 10.8 52.6 5 yr. 80.2 126.5		
<b>Institutional Decisions</b> 4Q2006 1Q2007 2Q2007 to Buy 130 134 118 to Sell 87 94 102 Hld's(000) 44796 45103 45267													Percent shares traded 12 8 4		

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	© VALUE LINE PUB., INC. 10-12	
13.33	12.97	13.85	14.03	14.31	14.60	14.47	15.17	14.50	18.02	23.61	26.91	31.04	33.13	34.85	33.30	37.00	37.25	Revenues per sh	45.75
3.46	3.36	3.73	3.69	4.06	3.90	3.91	4.21	3.63	4.63	4.70	4.40	4.69	4.75	4.54	3.90	4.25	4.30	"Cash Flow" per sh	5.00
1.58	1.35	1.66	1.64	1.92	1.69	1.69	1.89	1.26	2.05	1.59	2.04	2.27	2.46	2.18	1.62	1.85	2.00	Earnings per sh <sup>A</sup>	2.25
1.37	1.43	1.46	1.50	1.54	1.59	1.62	1.64	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	Div'd Decl'd per sh <sup>B</sup> = †	1.66
1.98	2.09	2.09	2.02	2.20	1.66	2.05	1.97	2.97	6.67	4.38	1.91	2.19	2.66	4.49	6.05	6.70	8.40	Cap'l Spending per sh	3.25
13.90	13.79	13.99	14.13	14.50	14.71	14.19	14.41	13.97	14.88	12.59	13.58	13.82	15.35	16.37	16.70	18.30	19.45	Book Value per sh <sup>C</sup>	20.75
61.91	61.91	61.91	61.91	61.91	61.91	61.91	61.91	61.91	61.91	61.91	69.20	69.26	74.37	74.74	80.35	86.50	94.00	Common Shs Outst'g <sup>D</sup>	94.00
12.5	16.5	14.5	13.2	12.2	15.9	17.0	15.7	20.0	12.4	15.9	11.1	12.2	12.6	14.0	18.3	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	13.0
.80	1.00	.86	.87	.82	1.00	.98	.82	1.14	.81	.81	.61	.70	.67	.75	.99			Relative P/E Ratio	.85
7.0%	6.4%	6.1%	6.9%	6.5%	5.9%	5.6%	5.5%	6.6%	6.5%	6.6%	7.3%	6.0%	5.4%	5.5%	5.6%			Avg Ann'l Div'd Yield	5.6%

CAPITAL STRUCTURE as of 6/30/07		1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	© VALUE LINE PUB., INC. 10-12	
Total Debt \$1355.5 mill. Due in 5 Yrs \$650.2 mill.	895.9	938.9	897.4	1115.9	1461.9	1861.9	2149.5	2464.0	2604.9	2675.3	3200	3500	Revenues (\$mill)	4300			
LT Debt \$855.5 mill. LT Interest \$34.7 mill.	117.4	133.2	94.4	128.6	100.0	129.2	159.0	178.8	164.2	127.6	155	180	Net Profit (\$mill)	210			
Incl. \$150 mill. 8.3% mandatorily redeemable preferred securities.	19.9%	19.8%	3.3%	29.2%	16.6%	27.2%	34.2%	24.1%	18.7%	27.0%	30.0%	30.0%	Income Tax Rate	30.0%			
(LT interest earned: 4.1x)	4.0%	4.7%	6.4%	12.6%	12.8%	1.0%	1.8%	2.0%	2.1%	8.4%	19.0%	23.0%	AFUDC % to Net Profit	5.0%			
Leases, Uncapitalized Annual rentals \$16.7 mill.	45.5%	39.9%	39.4%	55.4%	53.1%	53.5%	53.8%	44.8%	47.5%	30.6%	45.0%	46.5%	Long-Term Debt Ratio	49.5%			
Pension Assets-12/06 \$364.5 mill. Oblig. \$508.8 mill.	42.8%	47.4%	49.7%	42.8%	44.6%	44.7%	44.4%	53.4%	50.9%	67.5%	53.5%	52.0%	Common Equity Ratio	49.5%			
Pfd Stock \$39.0 mill. Pfd Div'd \$1.6 mill.	205.5	1880.1	1739.6	2152.3	1747.4	2102.8	2154.6	2137.1	2403.3	1988.4	2955	3500	Total Capital (\$mill)	3925			
390,000 shs. 3.80% to 4.50% (all \$100 par & cum.), callable from \$101 to \$103.70.	2323.6	2316.4	2298.9	2527.8	2623.7	2604.1	2700.9	2734.5	2765.6	3066.2	3435	4005	Net Plant (\$mill)	4575			
Common Stock 86,098,176 shs. as of 7/31/07	7.2%	8.6%	6.9%	7.7%	7.5%	7.7%	9.0%	10.1%	8.2%	7.9%	6.5%	6.0%	Return on Total Cap'l	7.0%			
MARKET CAP: \$2.5 billion (Mid Cap)	10.5%	11.8%	9.0%	13.4%	12.2%	13.2%	16.0%	15.1%	13.0%	9.2%	9.5%	9.5%	Return on Shr. Equity	10.5%			
	11.9%	13.1%	9.0%	13.8%	12.6%	13.6%	16.4%	15.5%	13.3%	9.4%	10.0%	9.5%	Return on Com Equity <sup>E</sup>	10.5%			
	.5%	1.7%	NMF	2.6%	NMF	2.3%	4.4%	5.1%	3.2%	NMF	1.0%	1.5%	Retained to Com Eq	2.5%			
	96%	89%	NMF	81%	104%	83%	73%	68%	76%	NMF	90%	85%	All Div'ds to Net Prof	75%			

ELECTRIC OPERATING STATISTICS				BUSINESS: Great Plains Energy Incorporated is a holding company for Kansas City Power & Light, which supplies electricity to about 505,000 customers in western Missouri (57% of revs.) & eastern Kansas (43%). Elec. rev. breakdown, '06: residential, 34%; commercial, 39%; industrial, 9%; other, 18%. Generating sources, '06: coal, 72%; nuclear, 21%; other, 4%; purchased, 3%. KLT Inc. is a nonregulated subsid. with interests in energy services (Strategic Energy) and affordable housing credits. Fuel costs: 65% of revs. '06 reported deprec. rate (util.): 3.0%. Has 2,500 employees. Chairman & CEO: Michael J. Chesser. Pres. & COO: William H. Downey. Inc.: MO. Address: 1201 Walnut St., Kansas City, MO 64106-2124. Tel.: 816-556-2200. Internet: www.greatplainsenergy.com.															
% Change Retail Sales (KWH)	2004	2005	2006																
Avg. Indust. Use (MWH)	-4	+6.3	+9																
Avg. Indust. Revs. per KWH (c)	935	977	981																
Capacity at Peak (Mw)	4.67	4.66	4.65																
Peak Load, Summer (Mw)	4167	4054	4053																
Annual Load Factor (%)	3384	3512	3721																
% Change Customers (avg.)	52.0	51.8	49.2																
	+1.0	+1.0	+1.0																

**Shareholder votes on Great Plains Energy's proposed acquisition of Aquila are expected to occur soon.** The agreement calls for Great Plains to pay about \$1.6 billion (about 60% in stock, 40% in cash) and assume \$1 billion in debt for Aquila's two electric utilities in Missouri and some nonregulated assets. The deal is contingent upon the approvals of both companies' shareholders and various regulatory commissions, plus the completion of a separate asset sale between Aquila and Black Hills Corporation. The shareholder votes are scheduled for October 9th for Aquila and the following day for Great Plains. (Note: Our estimates and projections do not reflect the deal, which would be "modestly dilutive" to earnings in 2008 but should be accretive thereafter.)

**A rate case is pending in Missouri.** KCPL is seeking an increase of \$45 million based on an 11.25% return on equity. The commission's staff has recommended a hike of \$14.7 million based on a 9.72% ROE. An order is due in time for new rates to take effect at the start of 2008.

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	541.5	613.5	714.8	594.2	2464.0
2005	545.1	631.7	782.9	645.2	2604.9
2006	559.2	642.1	818.5	655.5	2675.3
2007	664.3	804.6	981.1	750	3200
2008	750	900	1050	800	3500

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	.42	.59	.91	.53	2.46
2005	.27	.34	1.19	.39	2.18
2006	d.02	.49	.69	.42	1.62
2007	.28	.29	.98	.30	1.85
2008	.30	.40	1.00	.30	2.00

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup> = †				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2003	.415	.415	.415	.415	1.66
2004	.415	.415	.415	.415	1.66
2005	.415	.415	.415	.415	1.66
2006	.415	.415	.415	.415	1.66
2007	.415	.415	.415	.415	1.66

**Kansas City Power & Light has reached a settlement in its rate case in Kansas.** The utility requested a tariff hike of \$47 million and settled for a \$28 million increase. The agreement calls for the initiation of a fuel adjustment clause. The Kansas commission still has to approve the settlement. New rates should take effect at the start of 2008.

**Large capital projects are under way.** KCPL is building a second unit at its coal-fired Iatan station, which is scheduled to begin commercial operation in 2010. The utility is also spending money for environmental upgrades. These projects are a key reason for the aforementioned rate cases.

**At the Strategic Energy subsidiary, volume and backlog are up, but margins and profits are down.** In addition, this energy marketer has experienced higher bad debt expense since it started serving small commercial customers.

**This stock offers one of the highest yields of any utility issue.** The board hasn't been able to raise the dividend in several years due to the high payout ratio. The addition of the Aquila properties would enhance our 3- to 5-year projections only modestly.

*Paul E. Debbas, CFA September 28, 2007*

# HAWAIIAN ELECTRIC NYSE-HE

RECENT PRICE **22.81** P/E RATIO **24.0** (Trailing: 20.7; Median: 13.0) RELATIVE P/E RATIO **1.30** DIV'D YLD **5.4%** VALUE LINE

<b>TIMELINESS</b> 5 Lowered 12/1/06	High: 19.8 20.8 21.3 20.3 19.0 20.6 24.5 24.0 29.5 29.8 28.9 27.5	Target Price Range 2010 2011 2012
<b>SAFETY</b> 2 Raised 2/15/02	Low: 16.6 16.4 18.2 14.0 13.8 16.8 17.3 19.1 23.0 24.6 25.7 22.6	
<b>TECHNICAL</b> 4 Lowered 8/10/07	<b>LEGENDS</b> 0.94 x Dividends p sh divided by Interest Rate Relative Price Strength 2-for-1 split 6/04 Options: Yes Shaded area indicates recession	
<b>BETA</b> .75 (1.00 = Market)	<b>2010-12 PROJECTIONS</b> Ann'l Total Price Gain Return High 25 (+10%) 7% Low 18 (-20%) Nil	
<b>Insider Decisions</b> S O N D J F M A M to Buy 0 2 0 0 0 0 0 2 0 Options 0 0 0 0 0 0 1 0 1 to Sell 0 0 0 0 0 0 0 3 2		
<b>Institutional Decisions</b> 3Q2006 4Q2006 1Q2007 to Buy 87 84 93 to Sell 52 67 68 Hld's(000) 26682 27384 28334		

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	© VALUE LINE PUB., INC. 10-12	
22.71	20.83	20.64	20.74	21.76	22.86	22.95	23.12	23.64	26.05	24.26	22.46	23.49	23.85	27.36	30.21	28.15	30.40	Revenues per sh	34.00
2.37	2.51	2.23	2.52	2.73	2.81	3.01	3.23	3.35	3.08	3.33	3.52	3.54	3.09	3.22	3.19	2.80	3.15	"Cash Flow" per sh	3.75
1.20	1.27	1.19	1.30	1.33	1.30	1.38	1.48	1.45	1.27	1.60	1.62	1.58	1.36	1.46	1.33	.95	1.25	Earnings per sh A	1.50
1.11	1.13	1.15	1.17	1.19	1.21	1.22	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	Div'd Decl'd per sh B = †	1.24
3.42	4.03	4.06	3.50	3.27	3.33	2.31	2.60	2.09	2.04	1.77	1.74	2.15	2.66	2.76	2.58	2.80	3.55	Cap'l Spending per sh	2.25
12.18	11.06	11.62	11.90	12.25	12.52	12.77	12.87	13.16	12.72	13.06	14.21	14.36	15.01	15.02	13.44	13.25	13.40	Book Value per sh C	14.00
47.73	49.52	55.35	57.31	59.55	61.71	63.79	64.23	64.43	65.98	71.20	73.62	75.84	80.69	80.98	81.46	83.50	85.50	Common Shs Outst'g D	87.00
14.2	15.3	15.5	12.5	13.5	13.7	13.2	13.4	12.1	12.9	11.8	13.5	13.8	19.2	18.3	20.3	20.3	20.3	Avg Ann'l P/E Ratio	14.0
.91	.93	.92	.82	.90	.86	.76	.70	.69	.84	.60	.74	.79	1.01	.97	1.10	1.10	1.10	Relative P/E Ratio	.95
6.5%	5.8%	6.2%	7.2%	6.6%	6.8%	6.7%	6.2%	7.1%	7.5%	6.6%	5.7%	5.7%	4.8%	4.6%	4.6%	4.6%	4.6%	Avg Ann'l Div'd Yield	6.0%

<b>CAPITAL STRUCTURE as of 3/31/07</b>		1464.0	1485.2	1523.3	1719.0	1727.3	1653.7	1781.3	1924.1	2215.6	2460.9	2350	2600	Revenues (\$mill)	2950
Total Debt \$1348.6 mill. Due in 5 Yrs \$320.4 mill.		103.3	113.2	111.1	84.6	109.8	120.2	120.1	109.6	120.3	109.9	80.0	105	Net Profit (\$mill)	140
LT Debt \$1225.0 mill. LT Interest \$68.0 mill.		34.9%	33.5%	33.9%	41.6%	34.6%	34.6%	34.9%	45.8%	36.4%	36.5%	40.0%	39.0%	Income Tax Rate	40.0%
Incl. \$50 mill. 6.5% oblig. pfd. sec. of trust subsid. (LT interest earned: 3.0x)		16.5%	14.2%	6.1%	9.8%	5.9%	4.8%	5.1%	7.6%	5.9%	8.4%	11.0%	14.0%	AFUDC % to Net Profit	6.0%
Pension Assets-12/06 \$875.3 mill. Oblig. \$985.6 mill.		43.4%	44.7%	47.2%	58.4%	56.9%	52.0%	48.6%	47.6%	45.2%	49.9%	52.0%	52.0%	Long-Term Debt Ratio	50.5%
Pfd Stock \$34.3 mill. Pfd Div'd \$2.0 mill.		44.0%	43.1%	41.4%	39.9%	41.6%	46.5%	49.8%	51.0%	53.3%	48.6%	46.5%	46.5%	Common Equity Ratio	48.0%
1,114,657 shs. 4 1/4% to 5 1/4%, \$20 par. call. \$20 to \$21; 120,000 shs. 7 7/8%, \$100 par. call. \$100.		185.3	1918.9	2049.5	2101.2	2235.8	2251.0	2186.9	2375.1	2283.9	2252.7	2370	2465	Total Capital (\$mill)	2525
Sinking fund ends 2018.		2019.6	2093.4	2066.2	2091.3	2067.5	2079.3	2311.9	2422.3	2542.8	2647.5	2725	2865	Net Plant (\$mill)	2975
Common Stock 81,962,551 shs. as of 5/1/07		7.0%	7.4%	6.8%	5.9%	6.7%	7.3%	7.3%	6.0%	6.8%	6.4%	5.0%	5.5%	Return on Total Cap'l	7.0%
MARKET CAP: \$1.9 billion (Mid Cap)		9.8%	10.7%	10.3%	9.7%	11.4%	11.1%	10.7%	8.8%	9.6%	9.7%	7.0%	9.0%	Return on Shr. Equity	11.0%
		10.6%	11.4%	11.0%	9.8%	11.6%	11.3%	10.8%	8.9%	9.7%	9.9%	7.5%	9.0%	Return on Com Equity E	11.0%
		3.0%	1.8%	1.5%	1.7%	4.4%	4.3%	3.9%	1.1%	1.5%	.7%	NMF	Nil	Retained to Com Eq	2.5%
		76%	87%	88%	84%	63%	63%	64%	87%	85%	93%	127%	100%	All Div'ds to Net Prof	79%

<b>ELECTRIC OPERATING STATISTICS</b>			
	2004	2005	2006
% Change Retail Sales (KWH)	+2.9	+3	+3
Avg. Indust. Use (MWH)	6816	6718	6623
Avg. Indust. Revs. per KWH (c)	12.86	15.21	17.38
Capacity at Yearend (Mw)	2171	2184	2204
Peak Load, Winter (Mw)	1694	1641	1685
Annual Load Factor (%)	71.5	74.1	72.5
% Change Customers (yr-end)	+1.2	+1.7	+1.2

Fixed Charge Cov. (%)	335	325	301
<b>ANNUAL RATES</b>			
of change (per sh)	Past 10 Yrs.	Past 5 Yrs.	Est'd '04-'06
Revenues	2.0%	2.0%	4.0%
"Cash Flow"	1.5%	-5%	3.0%
Earnings	.5%	-1.0%	1.5%
Dividends	.5%	-	Nil
Book Value	1.5%	2.0%	-5%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	437.1	461.8	506.8	518.4	1924.1
2005	472.6	522.3	595.9	624.8	2215.6
2006	574.9	605.0	673.9	607.1	2460.9
2007	554.0	571	600	625	2350
2008	650	650	650	650	2600

Cal-endar	EARNINGS PER SHARE A				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	.40	.14	.51	.31	1.36
2005	.30	.35	.46	.35	1.46
2006	.40	.33	.40	.20	1.33
2007	.17	.23	.30	.25	.95
2008	.30	.30	.35	.30	1.25

Cal-endar	QUARTERLY DIVIDENDS PAID B = †				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2003	.31	.31	.31	.31	1.24
2004	.31	.31	.31	.31	1.24
2005	.31	.31	.31	.31	1.24
2006	.31	.31	.31	.31	1.24
2007	.31	.31	.31	.31	1.24

**BUSINESS:** Hawaiian Electric Industries, Inc. is the parent company of Hawaiian Electric Company (HECO) & American Savings Bank (ASB). HECO & its subs., Maui Electric Co. (MECO) & Hawaii Electric Light Co. (HELCO), supply electricity to 434,000 customers on Oahu, Maui, Molokai, Lanai, & Hawaii. Operating companies' systems are not interconnected. Discontinued intl power sub. in '01. Elec. rev. breakdown, '06: residential, 34%; commercial, 34%; large light & power, 32%. Generating sources, '06: oil, 62%; purchased, 38%. Fuel costs: 52% of revs. '06 reported depr. rate (utility): 3.9%. Has 3,400 employees. Chairman: Jeffrey N. Watanabe. Pres. & CEO: Constance H. Lau, Inc.: HI. Address: P.O. Box 730, Honolulu, HI 96808-0730. Tel.: 808-543-5662. Web: www.hei.com.

**It appears as if Hawaiian Electric Industries' earning power is waning.** The last four quarterly earnings comparisons have been negative, and the last two were significantly below the company's normal level of profits. Costs at HEI's three utilities continue to rise, especially since a tight capacity situation on Oahu and Maui means that the utilities' generating plants there must be run harder — thereby requiring more maintenance and repair expenses. Pension and postretirement benefits costs are up, too. At American Savings Bank (ASB), noninterest expenses are rising as ASB continues its transformation from a community thrift to a full-service commercial bank. The good news at ASB is that nonperforming assets are low and credit quality remains strong. But HEI's poor first-quarter tally, which excluded a plant write-off of \$0.09 a share, has prompted us to slash our 2007 share-earnings estimate from \$1.30 to \$0.95. The stock has declined nearly 15% since our last report, in May. It is ranked 5 (Lowest) for Timeliness.

**Two of Hawaiian Electric Industries' utilities have rate cases pending.**

Hawaiian Electric Company (HECO) and Maui Electric Company (MECO) have filed for rate increases of \$99.6 million (7.1%) and \$19.0 million (5.3%), respectively. Each utility's petition seeks an 11.25% return on a 55.1% common-equity ratio. An interim order for HECO is expected in late 2007, and an interim decision for MECO is expected in early 2008. Earlier this year, Hawaii Electric Light Company was granted an interim rate increase of \$24.6 million (7.6%), based on a 10.7% return on a 51.19% common-equity ratio. Rate relief should help earnings make a partial recovery next year.

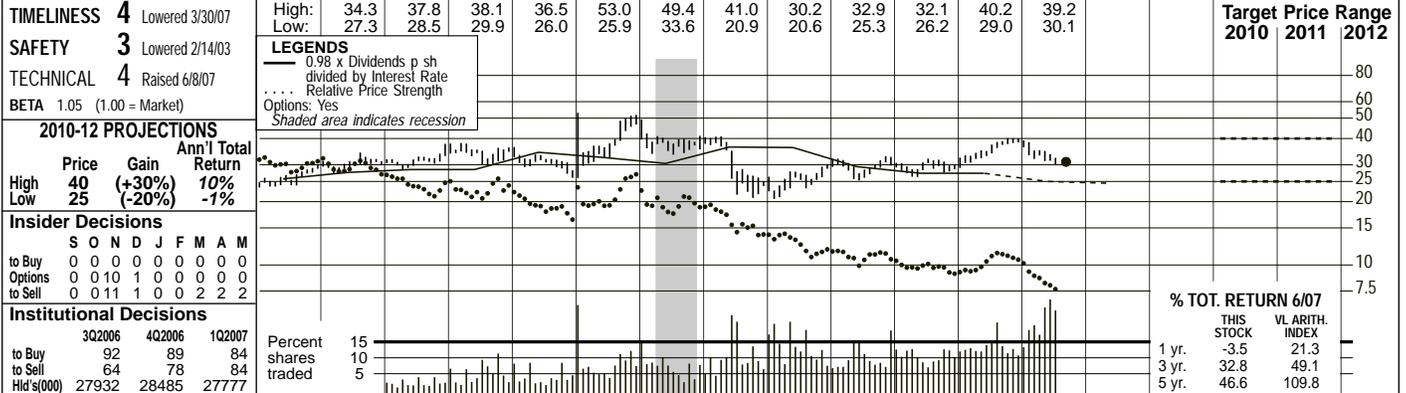
**We consider this stock unattractive, despite the fact that its yield is well above average for a utility.** At this point, we consider the dividend secure, despite the fact that we estimate that HEI won't earn the disbursement this year and will barely cover it in 2008. But we project no dividend growth, even over the 3- to 5-year period, and total-return potential over that time is minuscule. Note that we have reduced our 2010-2012 Target Price Range projection.

*Paul E. Debbas, CFA* August 10, 2007

(A) Diluted EPS. Excl. gains (losses) from disc. ops.: '98, (16c); '99, 6c; '00, (56c); '01, (36c); '03, (5c); '04, 2c; '05, (1c); nonrec. gain (loss): '05, 11c; '07, (9c). Next eqs. due early Nov.	(B) Div's historically paid in early Mar., June, Sept., and Dec. ■ Div'd reinv. plan avail. † Sharehdr. invest. plan avail. (C) Incl. intang. '06: \$2.45/sh. (D) In mill., adj. for split. (E) Rate base: Orig. cost. Rate all'd on com. eq. in '05: HECO, 10.7% (interim); in '01: HELCO, 11.5%; in '99: MECO, 10.94%; earned on avg. com. eq., '06: 9.3%. Regulat. Climate: Above Avg.	Company's Financial Strength A Stock's Price Stability 100 Price Growth Persistence 50 Earnings Predictability 80
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# IDACORP, INC. NYSE-IDA

RECENT PRICE **30.96** P/E RATIO **15.5** (Trailing: 13.6 Median: 15.0) RELATIVE P/E RATIO **0.84** DIV'D YLD **3.9%** **VALUE LINE**



1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	© VALUE LINE PUB., INC.	10-12
14.22	13.76	14.57	14.45	14.51	15.38	19.90	29.83	17.50	27.10	150.10	24.43	20.41	20.00	20.15	21.23	<b>20.10</b>	<b>21.80</b>	Revenues per sh	<b>27.80</b>
3.26	3.16	3.53	3.39	3.89	4.05	4.22	4.69	4.50	5.63	5.63	4.08	3.50	4.12	3.87	4.64	<b>4.35</b>	<b>4.55</b>	"Cash Flow" per sh	<b>5.25</b>
1.56	1.55	1.97	1.80	2.10	2.21	2.32	2.37	2.43	3.50	3.35	1.63	.96	1.90	1.75	2.35	<b>2.00</b>	<b>2.15</b>	Earnings per sh <sup>A</sup>	<b>2.25</b>
1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.70	1.20	1.20	1.20	<b>1.20</b>	<b>1.20</b>	Div'd Decl'd per sh <sup>B†</sup>	<b>1.20</b>
3.94	3.26	3.32	2.94	2.23	2.49	2.51	2.37	2.95	3.73	4.78	3.53	3.89	4.73	4.53	5.16	<b>6.95</b>	<b>6.15</b>	Cap'l Spending per sh	<b>5.25</b>
17.06	17.28	17.86	17.91	18.15	18.47	18.93	19.42	20.02	21.82	23.15	23.01	22.54	23.88	24.04	25.76	<b>26.50</b>	<b>27.75</b>	Book Value per sh <sup>C</sup>	<b>30.95</b>
33.98	36.19	37.09	37.61	37.61	37.61	37.61	37.61	37.61	37.61	37.63	38.02	38.34	42.22	42.66	43.63	<b>44.30</b>	<b>46.30</b>	Common Shs Outst'g <sup>D</sup>	<b>47.50</b>
16.8	17.0	15.4	13.9	12.4	13.7	13.6	14.4	12.7	10.9	11.4	18.9	26.5	15.5	16.7	15.1	<b>14.0</b>	<b>14.0</b>	Avg Ann'l P/E Ratio	<b>14.0</b>
1.07	1.03	.91	.91	.83	.86	.78	.75	.72	.71	.58	1.03	1.51	.82	.89	.82	<b>.82</b>	<b>.82</b>	Relative P/E Ratio	<b>.95</b>
7.1%	7.1%	6.1%	7.4%	7.2%	6.1%	5.9%	5.4%	6.0%	4.9%	4.9%	6.0%	6.7%	4.1%	4.1%	3.4%	<b>3.4%</b>	<b>3.4%</b>	Avg Ann'l Div'd Yield	<b>3.7%</b>

**CAPITAL STRUCTURE as of 3/31/07**  
 Total Debt \$1177.5 mill. Due in 5 Yrs \$345.1 mill.  
 LT Debt \$926.9 mill. LT Interest \$55.8 mill.  
 (LT interest earned: 1.5x)

**Pension Assets-12/06** \$400.9 mill. **Oblig.** \$425.6 mill.

**Pfd Stock** None

**Common Stock** 43,986,040 shs. as of 1/31/07  
**MARKET CAP:** \$1.4 billion (Mid Cap)

748.5	1122.0	658.3	1019.4	5648.0	928.8	782.7	844.5	859.5	926.3	<b>890</b>	<b>1010</b>	Revenues (\$mill)	<b>1320</b>
92.3	94.8	96.9	137.6	130.0	66.3	40.1	77.8	63.7	100.1	<b>88.0</b>	<b>97.0</b>	Net Profit (\$mill)	<b>105</b>
33.5%	32.0%	32.0%	32.1%	33.3%	--	--	--	16.9%	13.3%	<b>32.0%</b>	<b>32.0%</b>	Income Tax Rate	<b>32.0%</b>
6%	1.3%	3.2%	3.6%	3.1%	3.0%	7.5%	3.9%	4.7%	4.0%	<b>5.0%</b>	<b>5.0%</b>	AFUDC % to Net Profit	<b>5.0%</b>
46.2%	49.4%	48.9%	48.3%	46.4%	49.2%	50.8%	49.3%	50.0%	45.2%	<b>47.5%</b>	<b>47.5%</b>	Long-Term Debt Ratio	<b>50.0%</b>
46.8%	44.2%	44.8%	45.9%	47.9%	47.9%	46.4%	50.7%	50.0%	54.8%	<b>52.5%</b>	<b>52.5%</b>	Common Equity Ratio	<b>50.0%</b>
1522.2	1652.3	1680.3	1790.0	1818.0	1826.9	1862.5	1987.8	2048.8	2052.8	<b>2245</b>	<b>2455</b>	Total Capital (\$mill)	<b>2940</b>
1716.9	1711.5	1745.7	1805.0	1886.0	1906.5	2088.3	2209.5	2314.3	2419.1	<b>2620</b>	<b>2795</b>	Net Plant (\$mill)	<b>3175</b>
7.8%	7.3%	7.4%	9.2%	8.7%	5.1%	3.7%	5.3%	4.5%	6.2%	<b>5.5%</b>	<b>5.5%</b>	Return on Total Cap'l	<b>5.0%</b>
11.3%	11.3%	11.3%	14.9%	13.3%	7.1%	4.4%	7.7%	6.2%	8.9%	<b>7.5%</b>	<b>7.5%</b>	Return on Shr. Equity	<b>7.0%</b>
12.2%	12.2%	12.1%	16.0%	14.4%	7.0%	4.2%	7.2%	6.2%	8.9%	<b>7.5%</b>	<b>7.5%</b>	Return on Com Equity <sup>E</sup>	<b>7.0%</b>
2.4%	2.6%	2.9%	7.5%	6.3%	NMF	NMF	2.7%	1.3%	4.3%	<b>3.0%</b>	<b>3.5%</b>	Retained to Com Eq	<b>3.5%</b>
82%	80%	78%	55%	58%	113%	NMF	65%	80%	51%	<b>60%</b>	<b>56%</b>	All Div'ds to Net Prof	<b>53%</b>

**BUSINESS:** IDACORP, Inc. is the holding company for Idaho Power, a utility that owns 17 hydroelectric generation developments and partly owns three coal plants. Sold a patented fuel cell system in 2006. Sells electricity in Idaho (96% of revenues.) and Oregon (4%). Revenue breakdown: residential, 33%; commercial, 18%; industrial, 11%; other, 38%. Fuel and purchased power cost: 43% of '06 revenues; estimated labor costs: 9.0%. 2006 depreciation rate: 2.8%. Fuel sources: hydro, 43%; thermal, 33%; purchases, 24%. Has 1,976 employees. Chairman: Jon H. Miller. Chief Executive Officer & President: J. LaMont Kean. Incorporated: Idaho. Address: 1221 W. Idaho St., Boise, Idaho 83702. Telephone: 208-388-2200. Internet: www.idacorpinc.com.

**ELECTRIC OPERATING STATISTICS**

	2004	2005	2006
% Change Retail Sales (KWH)	+2.0		+1.0
Avg. Indust. Use (MWH)	26548	26535	26731
Avg. Indust. Revs. per KWH (c)	3.35	3.45	2.96
Capacity at Peak (Mw)	2912	3084	3085
Peak Load, Summer (Mw)	2843	2963	3084
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+3.2	+3.8	+3.6

Fixed Charge Cov. (%) 148 207 274

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '04-'06 of change (per sh)

	Past 10 Yrs.	Past 5 Yrs.	Est'd '04-'06
Revenues	3.5%	-20.5%	5.0%
"Cash Flow"	1.0%	-4.5%	4.0%
Earnings	--	-8.5%	2.0%
Dividends	-4.5%	-8.5%	Nil
Book Value	3.0%	2.5%	4.0%

**IDACORP has filed a general rate case.** The petition asks for a \$63.9 million annual increase, based on an 11.50% return on common equity, up from the current 10.25%. The raise would cover investments of \$360 million in the electrical system since the last rate order. This includes 650 miles of new transmission and distribution lines, maintenance and improvements at existing plants, environmental upgrades at coal- and gas-fired units, and costs related to relicensing hydroelectric facilities. An order on the request is due by yearend. Whatever amount is granted will take effect January 1st.

**The company plans new capacity to meet future load requirements.** The utility added 21,000 customers in each of the last two years and forecasts 2% annual growth over the next 20 years. To meet its obligations, IDA will employ a diversified set of resources. The demand-side program would reduce annual summertime peak load by 187 megawatts (mw) and by lesser amounts in the rest of the year. On the supply side, IDA has contracts to buy 400 mw of wind-driven power in 2008 and another 150 mw in 2012. It also plans to in-

crease the capacity of Shoshone Falls from 12 mw to 62.5 mw, if water is available. Too, it has requested bids for geothermal energy and is considering adding coal-fired plants at existing locations. These additions will be made as needed. For the longer haul, the company and Pacific Corp are evaluating construction of a transmission line from Wyoming to south Idaho to import inexpensive coal-fired power.

**Earnings will have difficulty matching 2006's solid performance.** Last year's favorable tax settlement with the IRS and an \$0.11-a-share profit on the sale of sulfur dioxide emission allowances will be absent this year. Too, reduced stream flows will limit off-system sales. Despite a full year of higher rates, we estimate 2007 earnings will decline 15%, to \$2.00 a share. An order on the aforementioned rate request should help boost results next year. The stock is untimely.

**We'd look elsewhere at this time.** Though the yield is a cut above the utility norm, no increase in the payout is likely for a while. IDA will need to amass cash to fund the building program.

Arthur H. Medalie August 10, 2007

Cal-endar	QUARTERLY REVENUES(\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	188.2	211.9	246.7	217.7	844.5
2005	195.6	204.9	248.4	190.6	859.5
2006	268.4	242.6	230.5	184.8	926.3
2007	205.9	230	240	214.1	890
2008	235	260	270	245	1010

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	.51	.34	.68	.37	1.90
2005	.55	.22	.56	.42	1.75
2006	.64	.53	.76	.42	2.35
2007	.56	.40	.69	.35	2.00
2008	.60	.43	.75	.37	2.15

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B†</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2003	.465	.465	.465	.465	1.86
2004	.465	.465	.465	.30	1.70
2005	.30	.30	.30	.30	1.20
2006	.30	.30	.30	.30	1.20
2007	.30	.30	.30	.30	1.20

**Rate allowed on com. eq. in Idaho in '04:** 10.25%; earned on avg. system com. eq., '06: 9.3%. Regulatory Climate: Above Average.

Company's Financial Strength	B+
Stock's Price Stability	75
Price Growth Persistence	20
Earnings Predictability	45

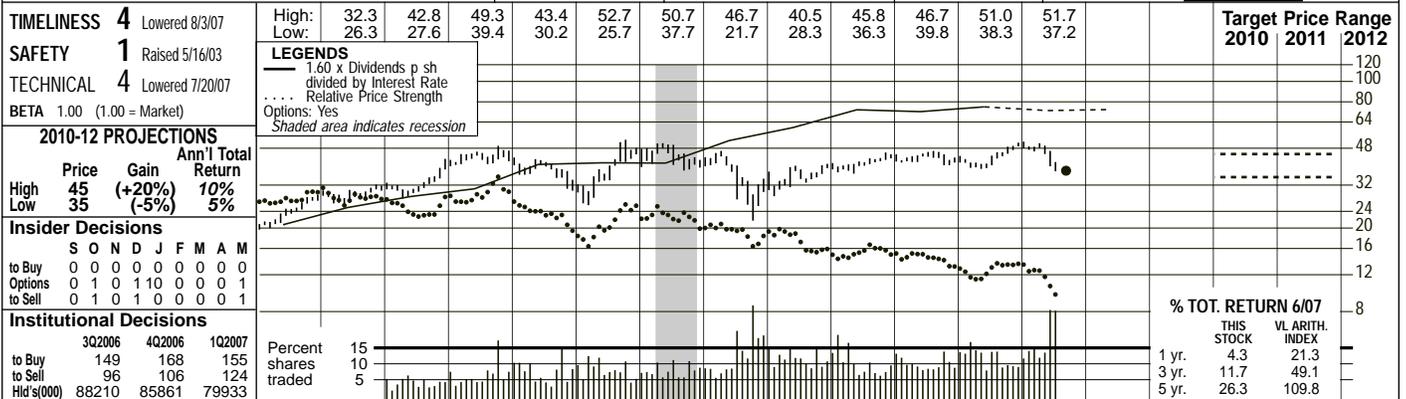
(A) EPS diluted. Excl. nonrecurring gains (loss): '93, 16c; '00, 22c; '03, 26c; '05, (24c); '06, 17c. Next earnings report due early Nov. (B) Div'ds historically paid in late Feb., late May, late Aug., and late Nov. (C) Div'd reinvestment plan avail. (D) Shareholder investment plan avail. (E) Incl. deferred debits. In '06: \$9.65/sh. (F) In mill. (G) Rate Base: Net original cost.

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# PINNACLE WEST NYSE-PNW

RECENT PRICE **37.48** P/E RATIO **14.7** (Trailing: 13.0 Median: 14.0) RELATIVE P/E RATIO **0.79** DIV'D YLD **5.7%** VALUE LINE



Year	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	10-12
Revenues per sh	16.95	19.39	19.66	19.28	19.08	20.77	23.52	25.12	28.57	43.50	53.66	28.90	30.87	31.59	30.16	34.03	<b>34.45</b>	<b>36.40</b>	42.65
"Cash Flow" per sh	d1.39	4.70	5.25	5.09	5.16	5.90	7.12	7.34	7.73	7.99	8.72	7.01	7.33	6.93	5.76	6.76	<b>6.45</b>	<b>7.05</b>	8.85
Earnings per sh <sup>A</sup>	d3.90	1.73	1.95	1.99	2.22	2.47	2.76	2.85	3.18	3.35	3.68	2.53	2.52	2.58	2.24	3.17	<b>2.55</b>	<b>2.70</b>	2.90
Div'd Decl'd per sh <sup>B†</sup>	--	--	.20	.83	.93	1.03	1.13	1.23	1.33	1.43	1.53	1.63	1.73	1.83	1.93	2.03	<b>2.13</b>	<b>2.21</b>	2.31
Cap'l Spending per sh	2.10	2.57	2.69	2.92	3.38	2.95	3.63	3.76	4.05	7.76	12.27	9.81	7.60	5.86	6.39	7.38	<b>7.95</b>	<b>7.95</b>	7.95
Book Value per sh <sup>C</sup>	15.23	17.00	18.87	20.32	21.49	22.51	23.90	25.50	26.00	28.09	29.46	29.44	31.00	32.14	34.57	34.47	<b>34.90</b>	<b>35.40</b>	37.00
Common Shs Outst'g <sup>D</sup>	87.01	87.16	87.42	87.43	87.52	87.52	84.83	84.83	84.83	84.83	84.83	91.26	91.29	91.79	99.08	99.96	<b>100.40</b>	<b>100.50</b>	100.80
Avg Ann'l P/E Ratio	--	10.8	11.5	9.6	10.8	11.8	11.8	15.2	11.9	11.3	12.0	14.4	14.0	15.8	19.2	13.7	<b>14.0</b>	<b>14.0</b>	14.0
Relative P/E Ratio	--	.66	.68	.63	.72	.74	.68	.79	.68	.73	.61	.79	.80	.83	1.02	.74	<b>0.79</b>	<b>0.79</b>	.95
Avg Ann'l Div'd Yield	--	--	.9%	4.3%	3.9%	3.5%	3.5%	2.8%	3.5%	3.8%	3.5%	4.5%	4.9%	4.5%	4.5%	4.7%	<b>4.7%</b>	<b>4.7%</b>	5.8%

Year	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	10-12
Revenues (\$mill)	1995.0	2130.6	2423.4	3690.2	4551.4	2637.3	2817.9	2899.7	2988.0	3401.8	<b>3460</b>	<b>3660</b>	4300		
Net Profit (\$mill)	248.7	252.6	270.8	283.6	312.2	215.2	230.6	235.2	223.2	317.1	<b>255</b>	<b>270</b>	290		
Income Tax Rate	37.7%	39.5%	38.3%	44.1%	40.6%	39.1%	31.4%	35.4%	36.2%	33.0%	<b>33.0%</b>	<b>33.0%</b>	33.0%		
AFUDC % to Net Profit	6.5%	7.4%	4.3%	7.6%	15.3%	20.5%	6.2%	6.9%	10.4%	6.6%	<b>4.0%</b>	<b>4.0%</b>	4.0%		
Long-Term Debt Ratio	50.5%	47.6%	50.0%	45.1%	51.7%	51.8%	50.6%	46.7%	43.2%	48.4%	<b>49.0%</b>	<b>49.0%</b>	50.0%		
Common Equity Ratio	45.6%	50.2%	50.0%	54.9%	48.3%	48.2%	49.4%	53.3%	56.8%	51.6%	<b>51.0%</b>	<b>51.0%</b>	50.0%		
Total Capital (\$mill)	4442.9	4307.6	4411.8	4337.8	5172.4	5567.9	5727.5	5535.2	6033.4	6678.8	<b>6835</b>	<b>6990</b>	7460		
Net Plant (\$mill)	4677.6	4730.6	4778.5	5133.2	5907.3	6479.4	7480.1	7535.5	7577.1	7881.9	<b>8290</b>	<b>8650</b>	9420		
Return on Total Cap'l	7.4%	7.6%	7.9%	8.1%	7.6%	5.4%	5.5%	5.6%	5.0%	6.2%	<b>5.0%</b>	<b>5.5%</b>	5.5%		
Return on Shr. Equity	11.3%	11.2%	12.3%	11.9%	12.5%	8.0%	8.1%	8.0%	6.5%	9.2%	<b>7.5%</b>	<b>7.5%</b>	8.0%		
Return on Com Equity <sup>E</sup>	11.6%	11.2%	12.2%	11.9%	12.5%	8.0%	8.1%	8.0%	6.5%	9.2%	<b>7.5%</b>	<b>7.5%</b>	8.0%		
Retained to Com Eq	6.9%	6.4%	7.1%	6.8%	7.3%	2.9%	2.6%	2.3%	1.0%	3.4%	<b>1.0%</b>	<b>1.5%</b>	1.5%		
All Div'ds to Net Prof	44%	45%	42%	43%	41%	64%	68%	71%	85%	63%	<b>83%</b>	<b>82%</b>	80%		

**BUSINESS:** Pinnacle West Capital Corporation (parent of Arizona Public Service) supplies electricity to approx. 1,780,000 people in 11 of 15 Arizona counties. Electric revenue sources: residential, 51%; commercial, industrial, and other, 49%. Power costs: 36% of electric revenues; labor costs: 13% of total revenues. The mining industry is the largest industrial customer. Energy sources: coal, 31%; nuclear, 17%; gas & other, 17%; purchased power, 35%. Has 7,140 employees. Reported '06 depreciation rate: 3.1%. Est'd plant age: 10 years. Chairman & Chief Executive Officer: William J. Post. Pres.: Jack E. Davis. Inc.: Arizona. Address: 400 E. Van Buren St., Suite 700, P.O. Box 52132, Phoenix, AZ 85072-2132. Tel.: 602-379-2568. Internet: www.pinnaclewest.com.

**Regulators have issued an order on Pinnacle West's general rate case.** They granted PNW the entire \$315 million requested for recovery of higher fuel and purchased-power costs. The decision also modifies the power supply adjuster, which will now use forward-looking, rather than historical, estimates of fuel costs that will be reconciled to actual costs. But the order falls far short of meeting company demands in the nonfuel-related sector. PNW had filed for \$120 million for recovery of outlays on the Sundance gas-fired plant, funding of the underfunded pension plan, and environmental upgrades. But it was awarded only \$7 million. That will put pressure on ratings and make it more difficult to issue debt at reasonable rates. Management has not decided whether to request a rehearing.

**The company is building transmission lines to import much-needed power.** It obtained approval for a \$300 million, 500-kilovolt line around the constrained Phoenix area to increase import capability by 917 megawatts. The project includes two substations and threading 27 miles of lines between them. Completion is targeted for the summer of 2008. PNW also expects to build a 500-kv line between southwestern New Mexico and southeastern Arizona for delivery of 1,200 mw of renewable energy. For the longer run, the company and others are exploring construction of a 600-mile, \$3 billion line from Wyoming to the Southwest to access inexpensive coal and wind-driven power.

**Earnings are headed lower this year.** Weakness in the housing market is slowing SunCor's land sales. Too, this fall's planned outage of Palo Verde 1 for the installation of new steam generators will require power purchases in the open market. Though energy sales may rise by 4%, we estimate 2007 earnings will fall more than 15%, to \$2.55 a share. New plants coming on line should boost results next year. The stock is untimely.

**The stock price has declined about 20% since our report three months ago.** The chief culprit here is the disappointing rate order. But dividend growth prospects to 2010-2012 still exceed those of the group. Utility investors might consider taking a position here.

Arthur H. Medalie  
August 10, 2007

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	566.3	711.9	886.8	734.7	2899.7
2005	585.0	755.8	955.6	691.6	2988.0
2006	670.2	925.0	1076.5	730.1	3401.8
2007	695.1	863.4	1110	791.5	3460
2008	750	910	1160	840	3660

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	.34	.78	1.14	.32	2.58
2005	.26	.88	.86	.24	2.24
2006	.12	1.11	1.84	.10	3.17
2007	.16	.78	1.35	.26	2.55
2008	.20	.80	1.40	.30	2.70

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B†</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2003	.425	.425	.425	.45	1.73
2004	.45	.45	.45	.425	1.83
2005	.475	.475	.475	.50	1.93
2006	.50	.50	.50	.525	2.03
2007	.525	.525			

(A) Diluted egs. Excl. nonrecurring gains (losses): '91, (\$4.68); '93, 22c; '94, 31c; '95, net 6c; '99, (\$1.20); '02, (77c); excl. gains (losses) from discontinued ops.: '91, \$1.76; '92, 7c; '99, (\$1.97); '00, 22c; '05, (36c); '06, 10c. Next earnings report due late Oct. (B) Div's historically paid in early Mar., June, Sept., and Dec. † Divd reinvest. plan avail. † Shareholder invest. plan avail. (C) Incl. def. chgs. In '06: \$9.51/sh. (D) In mill. (E) Rate base: Fair value. Rate all'd on com. eq. in '05: 10.25%; earned on avg. com. eq., '06: 9.2%. Reg. Clim.: Avg.



# SOUTHERN CO. NYSE-SO

RECENT PRICE **36.25** P/E RATIO **16.5** (Trailing: 16.0 Median: 15.0) RELATIVE P/E RATIO **0.94** DIV'D YLD **4.5%** VALUE LINE

**TIMELINESS** 3 Raised 8/4/06  
**SAFETY** 1 Raised 6/3/05  
**TECHNICAL** 3 Raised 8/24/07  
**BETA** .75 (1.00 = Market)

High: 25.9 26.3 31.6 29.6 35.0 35.7 31.1 32.0 34.0 36.5 37.4 38.9  
Low: 21.1 19.9 23.9 22.1 20.4 20.9 23.2 27.0 27.4 31.1 30.5 33.2

LEGENDS  
1.09 x Dividends p sh divided by Interest Rate  
... Relative Price Strength  
2-for-1 split 3/94  
Options: Yes  
Shaded area indicates recession

**2010-12 PROJECTIONS**

Price	Gain	Ann'l Total Return
High 40	(+10%)	7%
Low 35	(-5%)	4%

**Insider Decisions**

	O	N	D	J	F	M	A	M	J
to Buy	0	1	0	0	0	0	2	0	0
Options	1	0	0	2	0	0	2	2	0
to Sell	2	0	0	2	0	0	2	2	0

**Institutional Decisions**

	3Q2006	4Q2006	1Q2007	Percent shares traded
to Buy	255	292	250	9
to Sell	232	233	283	6
Hld's(000)	313264	334197	330260	3

In September, 2000, Southern spun off Mirant, its independent power marketing and trading subsidiary. Issuing 66.7 million shares, the company and Mirant shared \$1.8 billion in gross proceeds. In April, 2001, management spun off the remaining 80.3% stake in Mirant to Southern investors; 0.4 of a common share in the subsidiary was distributed for each common share in the parent held. Mirant filed for Chapter 11 bankruptcy protection in July, 2003 and emerged from bankruptcy in January, 2006.

**CAPITAL STRUCTURE as of 6/30/07**  
Total Debt \$16871 mill. Due in 5 Yrs \$4516 mill.  
LT Debt \$14073 mill. LT Interest \$739.0 mill.  
(LT interest earned: 4.0x)  
Leases, Uncapitalized Annual rentals \$135.0 mill.  
Pension Assets-12/06 \$6.69 bill. Oblig. \$5.49 bill.  
Pfd Stock \$743.9 mill. Pfd Div'd \$40.5 mill.  
Incl. 1 mill. shs. 4.20%-5.44% cum. sub. pfd. (\$100 par); 12 mill. shs. 4.95%-5.83% cum. sub. pfd. (\$1 par); 2 mill. shs. 6.0% noncum. sub. pfd. (\$25 par); 1 mill. shs. 6.0% noncum. sub. pfd. (\$100 par).  
Common Stock 756,427,551 shs.  
MARKET CAP: \$27 billion (Large Cap)

**ELECTRIC OPERATING STATISTICS**

	2004	2005	2006
% Change Retail Sales (KWH)	+3.6	+1.2	+1.4
Avg. Indust. Use (MWH)	4029	3676	3670
Avg. Indust. Revs. per KWH (¢)	4.34	5.05	5.21
Capacity at Yearend (Mw)	38622	40502	41785
Peak Load, Summer (Mw)	34414	35050	35890
Annual Load Factor (%)	61.4	60.2	60.8
% Change Customers (yr-end)	+1.5	+1.2	+1.7

Fixed Charge Cov. (%)	358	358	335
ANNUAL RATES of change (per sh)	Past 10 Yrs	Past 5 Yrs	Est'd '04-'06 to '10-'12
Revenues	2.5%	3.0%	4.5%
"Cash Flow"	1.0%	-	3.5%
Earnings	2.5%	3.0%	3.0%
Dividends	2.0%	2.0%	4.0%
Book Value	1.0%	1.0%	5.5%

Cal-endar	QUARTERLY REVENUES (mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	2732	3009	3441	2720	11902
2005	2787	3120	4358	3289	13554
2006	3063	3592	4549	3152	14356
2007	3409	3772	4800	3269	15250
2008	3600	3950	5100	3450	16100

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	.45	.48	.87	.26	2.06
2005	.43	.52	.97	.21	2.13
2006	.35	.52	.99	.25	2.10
2007	.45	.57	.96	.27	2.25
2008	.40	.55	1.05	.30	2.30

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B,†</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2003	.343	.343	.35	.35	1.39
2004	.35	.35	.358	.358	1.42
2005	.358	.373	.373	.373	1.48
2006	.373	.388	.388	.388	1.54
2007	.388	.403			

	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	© VALUE LINE PUB., INC.	10-12
Revenues per sh	18.41	16.32	17.39	14.76	14.53	14.71	15.31	16.04	18.28	19.23	19.95	20.55		23.25
"Cash Flow" per sh	3.90	4.25	4.17	3.89	3.54	3.45	3.53	3.65	4.03	4.01	4.20	4.25		4.75
Earnings per sh <sup>A</sup>	1.58	1.73	1.83	2.01	1.61	1.85	1.97	2.06	2.13	2.10	2.25	2.30		2.50
Div'd Decl'd per sh <sup>B,†</sup>	1.30	1.34	1.34	1.34	1.34	1.36	1.39	1.42	1.48	1.54	1.60	1.66		1.85
Cap'l Spending per sh	2.71	2.87	3.84	3.26	3.74	3.79	2.72	2.84	3.20	4.01	5.10	5.75		4.25
Book Value per sh <sup>C</sup>	14.08	14.02	13.82	15.67	11.42	12.15	13.13	13.86	14.41	15.23	16.35	17.40		19.75
Common Shs Outst'g <sup>D</sup>	685.00	698.63	666.00	682.00	699.00	716.90	734.80	741.80	741.60	746.40	765.00	783.00		805.00
Avg Ann'l P/E Ratio	14.0	15.7	14.3	13.2	14.6	14.6	14.8	14.7	15.9	16.2				15.0
Relative P/E Ratio	.81	.82	.82	.86	.75	.80	.84	.78	.85	.87				1.00
Avg Ann'l Div'd Yield	5.9%	4.9%	5.1%	5.0%	5.7%	5.0%	4.7%	4.7%	4.4%	4.5%				5.0%
Revenues (\$mill)	12611	11403	11585	10066	10155	10549	11251	11902	13554	14356	15250	16100		18650
Net Profit (\$mill)	1245.0	1372.0	1457.0	1501.0	1306.0	1510.0	1602.1	1589.0	1621.0	1608.0	1760	1830		2080
Income Tax Rate	36.9%	24.1%	25.6%	31.0%	29.9%	25.9%	27.0%	27.0%	26.9%	32.7%	34.0%	35.0%		35.0%
AFUDC % to Net Profit	1.6%	1.8%	1.9%	4.7%	5.1%	5.4%	4.6%	5.2%	4.4%	4.8%	6.0%	7.0%		5.0%
Long-Term Debt Ratio	46.4%	45.9%	48.2%	37.1%	43.8%	43.1%	45.9%	53.5%	53.2%	50.8%	51.5%	52.0%		53.5%
Common Equity Ratio	43.5%	42.9%	37.8%	50.6%	42.2%	43.4%	43.6%	44.1%	44.3%	46.2%	46.0%	45.5%		44.0%
Total Capital (\$mill)	22158	22817	24372	21147	18925	20086	22135	23288	24131	24618	27250	29975		35800
Net Plant (\$mill)	23652	24124	24544	21622	23084	24642	27534	28361	29480	31092	33525	36500		43400
Return on Total Cap'l	7.1%	7.6%	7.8%	8.5%	8.2%	8.6%	8.4%	8.1%	8.2%	8.2%	8.0%	7.5%		7.5%
Return on Shr. Equity	10.5%	11.1%	11.5%	11.3%	12.3%	13.2%	13.4%	14.7%	14.4%	13.3%	13.5%	12.5%		12.5%
Return on Com Equity <sup>E</sup>	11.2%	12.2%	13.6%	12.3%	14.0%	15.1%	14.8%	14.9%	14.9%	13.8%	13.5%	13.0%		13.0%
Retained to Com Eq	2.0%	2.7%	3.6%	4.1%	2.5%	4.1%	4.4%	4.7%	4.6%	3.8%	4.0%	3.5%		3.5%
All Div's to Net Prof	84%	81%	77%	71%	85%	76%	73%	69%	70%	73%	71%	72%		73%

**BUSINESS:** The Southern Company's four operating subsidiaries supply electricity to 4.3 million customers in about 120,000 square miles of Georgia, Alabama, Florida, and Mississippi. Revenue breakdown, '06: residential, 35%; commercial, 30%; industrial, 21%; other, 14%. Retail revenues by state: Georgia, 52%; Alabama, 34%; Florida, 8%; Mississippi, 6%. Also has competitive

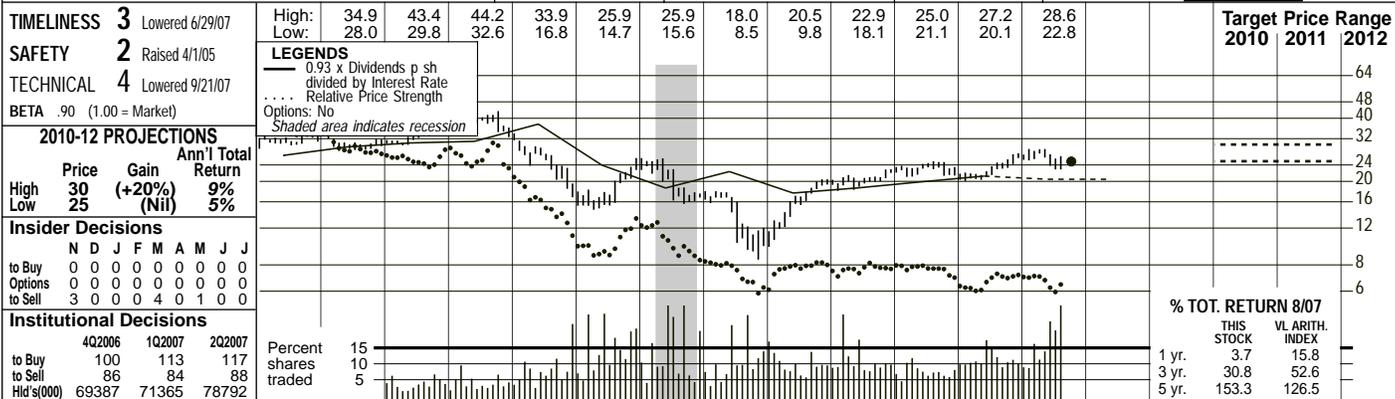
**Southern Company's largest utility subsidiary has filed a general rate case.** Georgia Power is seeking a rate hike of \$406.7 million (6%) based on a return of 12.5% on a common-equity ratio of 52.7%. The utility is looking for recovery of capital expenditures associated with environmental compliance, system reliability, and customer growth. Georgia Power's last four rate cases have resulted in three-year settlements, so such an outcome would be no surprise. In view of this, the utility's filing included an option for additional rate increases of \$191 million (2.65%) at the start of 2009 and \$45 million (0.6%) at the start of 2010. An order is expected by December, with new tariffs taking effect at the start of 2008.

**Our 2007 earnings estimate remains at the top of Southern Company's targeted range of \$2.18-\$2.25 a share.** The company's utilities are benefiting from good kilowatt-hour sales growth. Our estimate includes \$0.05-\$0.07 a share of profits from Southern's synthetic fuel investments. Note that the third-quarter comparison will be tough due to favorable weather patterns in 2006 and higher oper-

ating and maintenance expenses. **We look for a modest earnings increase in 2008.** We figure that Georgia Power will get some rate relief, which would be a plus. On the other hand, the synfuel program will cease at the end of 2007, so Southern won't have any such income next year. Accordingly, we estimate a low-single-digit earnings increase in 2008. This would fall short of Southern's annual growth target of 4%-6%. **Capital spending is rising.** The company's 2007-2009 capital budget of \$13.2 billion includes \$4.6 billion for environmental compliance. Such a large capital program necessitates some financing. Over this three-year period, Southern expects to add \$4.6 billion of debt and preferred stock, along with \$1.5 billion of common equity. Even so, the capitalization ratios should remain healthy. The company has a Financial Strength rating of A. **This top-quality stock has some appeal for conservative, income-oriented investors.** The yield is above average, even for a utility, and 3- to 5-year dividend-growth potential is respectable. *Paul E. Debbas, CFA August 31, 2007*

# WESTAR ENERGY NYSE-WR

RECENT PRICE **24.90** P/E RATIO **14.6** (Trailing: 13.2; Median: 17.0) RELATIVE P/E RATIO **0.81** DIV'D YLD **4.4%** VALUE LINE



1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	© VALUE LINE PUB., INC.	10-12
33.62	26.81	30.99	26.26	25.01	31.67	32.90	30.86	30.21	33.80	31.20	24.77	20.06	17.02	18.23	18.37	<b>18.75</b>	<b>19.70</b>	Revenues per sh	<b>22.80</b>
4.89	4.62	5.33	4.98	5.17	5.52	3.47	6.35	7.51	6.96	5.32	4.77	3.77	3.12	3.28	3.94	<b>4.00</b>	<b>4.40</b>	"Cash Flow" per sh	<b>5.50</b>
2.41	2.20	2.76	2.51	2.71	2.60	d.46	2.13	1.48	.89	d.58	1.00	1.48	1.17	1.55	1.88	<b>1.75</b>	<b>1.80</b>	Earnings per sh <sup>A</sup>	<b>2.00</b>
2.04	1.90	1.94	1.98	2.03	2.07	2.10	2.14	2.14	1.44	1.20	1.20	.87	.80	.92	.98	<b>1.08</b>	<b>1.16</b>	Div'd Decl'd per sh <sup>B+†</sup>	<b>1.28</b>
3.64	3.49	3.86	3.86	3.77	3.09	3.22	2.77	4.09	4.40	3.37	1.89	2.06	2.19	2.45	3.95	<b>8.00</b>	<b>7.30</b>	Cap'l Spending per sh	<b>5.30</b>
18.59	21.51	23.08	23.93	24.71	25.14	30.79	29.40	27.83	27.20	25.97	13.68	14.23	16.13	16.31	17.62	<b>18.65</b>	<b>19.40</b>	Book Value per sh <sup>C</sup>	<b>21.65</b>
34.57	58.05	61.62	61.62	62.86	64.63	65.41	65.91	67.40	70.08	70.08	71.51	72.84	86.03	86.84	87.39	<b>91.80</b>	<b>92.40</b>	Common Shs Outst'g <sup>E</sup>	<b>94.20</b>
10.2	12.9	12.6	11.6	11.7	11.7	--	18.4	17.2	20.6	--	14.0	10.8	17.4	14.8	12.2	<b>10.75</b>	<b>11.25</b>	Avg Ann'l P/E Ratio	<b>13.5</b>
.65	.78	.74	.76	.78	.73	--	.96	.98	1.34	--	.76	.62	.92	.79	.66	<b>.75</b>	<b>.66</b>	Relative P/E Ratio	<b>.90</b>
8.3%	6.7%	5.6%	6.8%	6.4%	6.8%	6.3%	5.5%	8.4%	7.9%	5.8%	8.6%	5.5%	3.9%	4.0%	4.3%	<b>4.3%</b>	<b>4.3%</b>	Avg Ann'l Div'd Yield	<b>4.7%</b>

CAPITAL STRUCTURE as of 6/30/07		2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Total Debt \$1883.4 mill. Due in 5 Yrs \$315.1 mill.		2151.8	2034.1	2036.2	2368.5	2186.3	1771.1	1461.1	1464.5	1583.3	1605.7	<b>1720</b>	<b>1820</b>	Revenues (\$mill)	<b>2150</b>													
LT Debt \$1713.4 mill. LT Interest \$94.9 mill.		d25.2	141.3	100.4	62.7	d40.0	72.0	108.1	100.1	134.9	165.3	<b>160</b>	<b>165</b>	Net Profit (\$mill)	<b>190</b>													
(LT interest earned: 3.3x)		NMF	9.3%	--	42.4%	NMF	53.4%	43.1%	25.0%	31.0%	25.4%	<b>25.0%</b>	<b>25.0%</b>	Income Tax Rate	<b>25.0%</b>													
Pension Assets-12/06 \$451 mill. Oblig. \$552 mill.		--	--	--	--	--	--	5.0%	--	5.0%	1.0%	<b>1.0%</b>	<b>1.0%</b>	AFUDC % to Net Profit	<b>1.0%</b>													
Pfd Stock \$21.4 mill. Pfd Div'd \$9 mill.		48.6%	58.4%	60.3%	62.6%	61.8%	71.6%	66.2%	53.8%	52.1%	50.0%	<b>49.5%</b>	<b>50.0%</b>	Long-Term Debt Ratio	<b>49.5%</b>													
121,613 shs. 4 1/2%, callable 108; 54,970 shs.		44.8%	36.9%	39.2%	36.9%	37.7%	22.9%	33.2%	45.5%	47.2%	49.3%	<b>49.5%</b>	<b>49.5%</b>	Common Equity Ratio	<b>50.0%</b>													
4 1/4%, callable 101.50; 37,780 shs. 5%, callable		4491.0	5245.9	4783.4	5169.3	4822.4	4272.4	3127.3	3049.2	3000.4	3124.2	<b>3450</b>	<b>3630</b>	Total Capital (\$mill)	<b>4075</b>													
102. All cum. \$100 par.		3783.5	3795.1	3889.4	3993.4	4042.9	3995.4	3909.5	3911.0	3947.7	4071.6	<b>4600</b>	<b>5035</b>	Net Plant (\$mill)	<b>5750</b>													
Common Stock 91,478,994 shs. as of 8/1/07		.8%	4.3%	4.5%	3.4%	1.5%	4.4%	7.0%	5.5%	6.2%	6.7%	<b>6.0%</b>	<b>6.0%</b>	Return on Total Cap'l	<b>6.0%</b>													
MARKET CAP: \$2.3 billion (Mid Cap)		NMF	6.5%	5.3%	3.2%	NMF	5.9%	10.2%	7.1%	9.4%	10.6%	<b>9.0%</b>	<b>9.0%</b>	Return on Shr. Equity	<b>9.0%</b>													
ELECTRIC OPERATING STATISTICS		NMF	7.1%	5.3%	3.2%	NMF	7.3%	10.3%	7.1%	9.5%	10.7%	<b>9.0%</b>	<b>9.5%</b>	Return on Com Equity <sup>D</sup>	<b>9.0%</b>													
2004 2005 2006		NMF	102%	NMF	NMF	NMF	120%	53%	56%	55%	49%	<b>62%</b>	<b>65%</b>	All Div'ds to Net Prof	<b>65%</b>													

BUSINESS: Westar Energy, Inc., formerly Western Resources, is the parent of Kansas Power & Light. It supplies electricity to 653,000 customers (80% of revs.) in east. Kan.; other (20%). Electric revenue sources: resid. and rural, 41%; commercial, 37%; indust., 22%; misc.: less than 1%. Acquired Kansas Gas & Electric Co. 3/92. Sold investment in ONEOK in 2003 and 85% ownership in	
Protection One in February, 2004. 2006 depreciation rate: 2.7%. Estimated plant age: 16 years. Fuels: coal; 79%; nuclear: 14%; gas: 7%. Labor costs: 17%. Has 2,223 employees. Chairman: Charles Q. Chandler IV. C.E.O. & Pres.: William B. Moore. Inc.: Kansas. Address: 818 Kansas Avenue, P.O. Box 889, Topeka, Kansas 66601. Tel.: 785-575-8227. Internet: www.wr.com.	

**Westar Energy has regulatory approval to add transmission capacity.** It will build a new line in two phases. The first phase will be a 345-kilovolt line that will run from Wichita to the Hutchinson area. WR is working with landowners along the site to obtain the necessary easements. The initial segment should be operative in mid-2009. Construction of the second phase, which will extend from the Rose Hill substation to the Oklahoma border, will begin after the first line is completed. Since both lines will be built above ground, the total cost should be under \$100 million. The lines will not only serve Westar's retail and wholesale customers, but will provide power throughout the state of Kansas.

**The company is also expanding its generating portfolio.** Last spring, it began construction of the 300-megawatt (mw), gas-fired Emporia plant, which it expects to place on line in 2008. The unit's capacity will likely be increased to 600 mw. Its life expectancy is 30 years. Management has asked the commission to determine that the total estimated cost of \$318 million will be included in the rate

base and that any amount in excess of that figure will be subject to a prudence review. WR has also received proposals for 500 mw of wind-driven power and other renewable sources and is discussing terms with the prospective providers. Finally, to diversify fuel sources, WR will soon seek a site for its next coal-fired plant that it will need by the middle of the next decade.

**Earnings may decline a bit in 2007.** Periodic recovery of fuel costs and the absence of last year's downtime for refueling the Wolf Creek nuclear plant are pluses. But these positives will be more than offset by an increase in long-term debt and more common shares outstanding to pay for planned investments. For now, we are maintaining our 2007 earnings estimate of \$1.75 a share. The focus on core operations suggests slow, but steady, income gains over the coming 3 to 5 years.

**Dividend growth prospects to 2010-2012 exceed those of the group.** But the possible loss of a lawsuit against two former executives leaves a cloud over these shares. On balance, Westar is an average utility selection.

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	Year
2004	340.3	358.4	421.5	344.3	1464.5
2005	336.5	374.8	477.9	394.1	1583.3
2006	340.0	406.6	515.9	343.2	1605.7
2007	370.3	415.2	<b>560</b>	<b>374.5</b>	<b>1720</b>
2008	<b>395</b>	<b>440</b>	<b>585</b>	<b>400</b>	<b>1820</b>

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	Year
2004	.12	.16	.70	.19	1.17
2005	.18	.32	.97	.08	1.55
2006	.30	.40	1.03	.15	1.88
2007	.34	.36	.92	.13	<b>1.75</b>
2008	<b>.30</b>	<b>.35</b>	<b>.98</b>	<b>.17</b>	<b>1.80</b>

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B+†</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	Year
2003	.30	.19	.19	.19	.87
2004	.19	.19	.19	.19	.76
2005	.23	.23	.23	.23	.92
2006	.23	.25	.25	.25	.98
2007	.25	.27	.27		

Arthur H. Medalie  
September 28, 2007

Company's Financial Strength		B++
Stock's Price Stability		80
Price Growth Persistence		25
Earnings Predictability		15

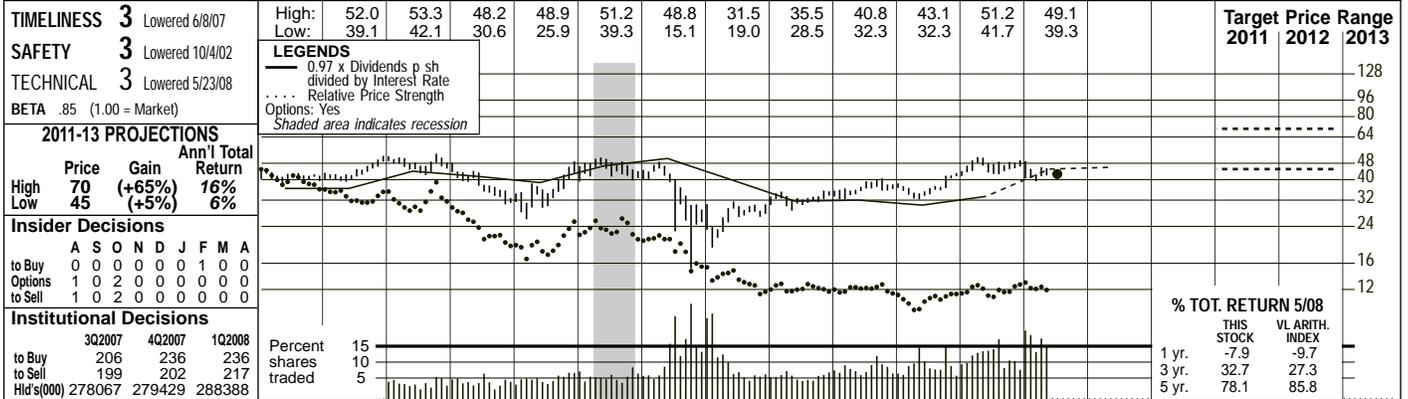
(A) EPS basic. Excl. nonrecr gains (losses): '94, \$0.31; '96, (\$0.19); '97 net, \$7.97; '98, (\$1.45); '99, (\$1.31); '00, \$1.07; '01, 27¢; '02, (\$12.06); '03 net, 77¢. Next egs. rept due late Oct. (B) Div'ds historically paid in early Jan., early April, early July, and early Oct. ■ Div'd reinvest. plan avail. † Shareholder invest. plan avail. (C) Incl. intang. in '06: \$6.29/sh. (D) Rate base deter.: fair value; rate all'd on com. eq. (elect.) in '06: 10.0%. Earned on avg. com. eq. in '06: 10.9%. Regul. Clim.: Avg. (E) In mill.

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# AMERICAN ELEC. PWR. NYSE-AEP

RECENT PRICE **42.61** P/E RATIO **12.9** (Trailing: 13.3 Median: 14.0) RELATIVE P/E RATIO **0.79** DIV'D YLD **4.1%** VALUE LINE



American Electric Power acquired Central and South West Corporation (CSW) in 2000. CSW common stockholders received 0.6 of an AEP common share for each of their shares, for a total of \$4.5 billion. The transaction was effected under pooling-of-interests accounting rules. The data on this page prior to 2000 do not reflect the addition of CSW.

**CAPITAL STRUCTURE as of 3/31/08**  
 Total Debt \$16045 mill. Due in 5 Yrs \$4670 mill.  
 LT Debt \$14705 mill. LT Interest \$809 mill.  
 Incl. \$2.183 bill. securitized bonds.  
 (LT interest earned: 3.0x)

Leases, Uncapitalized Annual rentals \$337 mill.

Pension Assets-12/07 \$4.50 bill. Oblig. \$4.11 bill.

Pfd Stock \$61 mill. Pfd Div'd \$3 mill.  
 607,044 shs. 4%-5%, cumulative, callable at \$102-\$110.

Common Stock 401,591,005 shs. as of 4/30/08  
**MARKET CAP: \$17 billion (Large Cap)**

ELECTRIC OPERATING STATISTICS			
	2005	2006	2007
% Change Retail Sales (KWH)	+3.7	-6	+5.3
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (¢)	3.75	4.50	4.65
Capacity at Peak (Mw)	NA	NA	NA
Peak Load (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+8	+1.2	+6

ANNUAL RATES	Past 10 Yrs.	Past 5 Yrs.	Est'd '05-'07 to '11-'13
Revenues	--	-19.0%	4.0%
"Cash Flow"	--	-5.5%	5.5%
Earnings	-1.0%	3.0%	7.5%
Dividends	-4.5%	-9.0%	8.0%
Book Value	--	--	6.5%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2005	3065	2819	3328	2899	12111
2006	3108	2936	3594	2984	12622
2007	3169	3146	3789	3276	13380
2008	3467	3233	3900	3400	14000
2009	3600	3400	4050	3550	14600

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2005	.90	.57	.95	.23	2.64
2006	.96	.44	1.01	.45	2.86
2007	.68	.64	1.02	.52	2.86
2008	1.02	.65	1.08	.55	3.30
2009	1.00	.70	1.20	.60	3.50

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup> <sup>†</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	.35	.35	.35	.35	1.40
2005	.35	.35	.35	.37	1.42
2006	.37	.37	.37	.39	1.50
2007	.39	.39	.39	.41	1.58
2008	.41	.41			

	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	© VALUE LINE PUB., INC.	11-13
Revenues per sh	33.08	35.63	42.53	190.10	42.96	36.82	35.51	30.76	31.82	33.41	34.65	35.85		40.75
"Cash Flow" per sh	6.03	6.36	5.11	7.65	6.99	5.76	5.89	5.96	6.54	6.64	6.95	7.30		8.75
Earnings per sh <sup>A</sup>	2.81	2.69	1.04	3.27	2.86	2.53	2.61	2.64	2.86	2.86	3.30	3.50		4.25
Div'd Decl'd per sh <sup>B</sup> <sup>†</sup>	2.40	2.40	2.40	2.40	2.40	1.65	1.40	1.42	1.50	1.58	1.67	1.80		2.40
Cap'l Spending per sh	4.13	4.47	5.51	5.69	5.08	3.44	4.28	6.11	8.89	8.88	10.00	9.70		9.25
Book Value per sh <sup>C</sup>	25.24	25.79	25.01	25.54	20.85	19.93	21.32	23.08	23.73	25.17	27.35	29.20		35.00
Common Shs Outst'g <sup>D</sup>	191.82	194.10	322.02	322.24	338.84	395.02	395.86	393.72	396.67	400.43	404.00	407.00		415.00
Avg Ann'l P/E Ratio	17.0	14.3	34.3	13.9	12.7	10.7	12.4	13.7	12.9	16.3				13.5
Relative P/E Ratio	.88	.82	2.23	.71	.69	.61	.66	.73	.70	.86				.90
Avg Ann'l Div'd Yield	5.0%	6.2%	6.7%	5.3%	6.6%	6.1%	4.3%	3.9%	4.1%	3.4%				4.2%
Revenues (\$mill)	6345.9	6916.0	13694	61257	14555	14545	14057	12111	12622	13380	14000	14600		16900
Net Profit (\$mill)	547.1	532.0	332.0	1063.0	976.0	984.0	1038.0	1036.0	1131.0	1147.0	1320	1415		1775
Income Tax Rate	36.6%	32.8%	66.1%	36.0%	25.2%	38.8%	33.1%	29.3%	33.0%	31.1%	33.0%	33.0%		33.0%
AFUDC % to Net Profit	1.7%	1.9%	--	--	--	3.8%	3.6%	5.4%	9.9%	9.8%	10.0%	10.0%		9.0%
Long-Term Debt Ratio	57.6%	55.1%	52.9%	54.6%	56.0%	60.6%	56.2%	54.8%	56.7%	58.3%	59.0%	60.5%		58.5%
Common Equity Ratio	41.0%	43.5%	44.4%	44.6%	43.1%	38.7%	43.1%	44.9%	43.0%	41.4%	40.5%	39.5%		41.5%
Total Capital (\$mill)	11815	11506	18151	18459	16393	20333	19584	20222	21902	24342	27226	30200		35100
Net Plant (\$mill)	11730	13055	22393	24543	21684	22029	22801	24284	26781	29870	32425	34825		41300
Return on Total Cap'l	6.2%	6.6%	3.8%	7.5%	7.5%	6.6%	7.0%	6.6%	6.7%	6.3%	6.5%	6.5%		7.0%
Return on Shr. Equity	10.9%	10.3%	3.9%	12.7%	13.5%	12.3%	12.1%	11.3%	11.9%	11.3%	12.0%	12.0%		12.0%
Return on Com Equity <sup>E</sup>	11.1%	10.4%	3.7%	12.8%	13.7%	12.4%	12.2%	11.3%	12.0%	11.4%	12.0%	12.0%		12.0%
Retained to Com Eq	1.6%	1.1%	NMF	3.4%	2.4%	4.5%	5.7%	5.2%	5.7%	5.1%	6.0%	6.0%		5.5%
All Div'ds to Net Prof	86%	89%	NMF	74%	82%	64%	54%	54%	53%	55%	51%	52%		56%

**BUSINESS:** American Electric Power Company, Inc. (AEP), through 10 operating utilities, serves about 5.2 million customers in Arkansas, Kentucky, Indiana, Louisiana, Michigan, Ohio, Oklahoma, Tennessee, Texas, Virginia, and West Virginia. Electric revenue breakdown, '07: residential, 33%; commercial, 24%; industrial, 22%; wholesale, 18%; other, 3%. Sold 50% stake in Yorkshire

Holdings (British utility) '01; sold SEEBBOARD (British utility) '02; sold Houston Pipeline '05. Generating sources not available. Fuel costs: 37% of revenues. '07 depreciation rate: 3.3%. Has 20,900 employees. Chairman, President & CEO: Michael G. Morris. Incorporated: New York. Address: 1 Riverside Plaza, Columbus, Ohio 43215-2373. Telephone: 614-716-1000. Internet: www.aep.com.

**Rate increases should be the key factor enabling American Electric Power's earnings to increase this year and next.** AEP's share-net targets of \$3.10-\$3.30 in 2008 and \$3.20-\$3.50 in 2009 include rate relief of \$518 million and \$773 million, respectively. All but \$37 million of this year's increases have already been secured, and \$128 million of the anticipated tariff hikes in 2009 are in place. The largest pending rate matter is a general rate case in Virginia seeking \$207.9 million, based on an 11.75% return on a common-equity ratio of 41%. There is no time requirement for an order. Another big filing is a \$128.5 million request in Indiana, based on an 11.5% return on a common-equity ratio of 45.8%. An order is expected in the first quarter of 2009.

**We have raised our earnings estimates for 2008 and 2009.** March-quarter profits were far better than we expected, so we increased our estimate by \$0.15 a share, to \$3.30. We have boosted our 2009 forecast by \$0.20 a share, to \$3.50. Investors should note that the passage of a new law in Ohio, which restores a fuel-adjustment clause there beginning next

year, will lessen AEP's earnings uncertainty. In fact, starting next year, all of the company's operations will be covered by fuel-adjustment mechanisms. That's important because coal prices are rising. The new law in Ohio also provides a framework for moving towards market-based rates for power generation, which is another benefit. AEP will likely make a filing on or shortly after August 1st.

**AEP's capital budget remains heavy.** Within the next few years, the company will wrap up an environmental spending program totaling over \$5 billion. As this concludes, transmission spending will start to ramp up. The company plans to build gas-fired facilities in Ohio and Louisiana for a total of nearly \$700 million and is seeking permission to construct a coal-fired plant in Arkansas at a cost of \$1.5 billion. AEP will need to finance much of its capital spending, and most of this will be via debt.

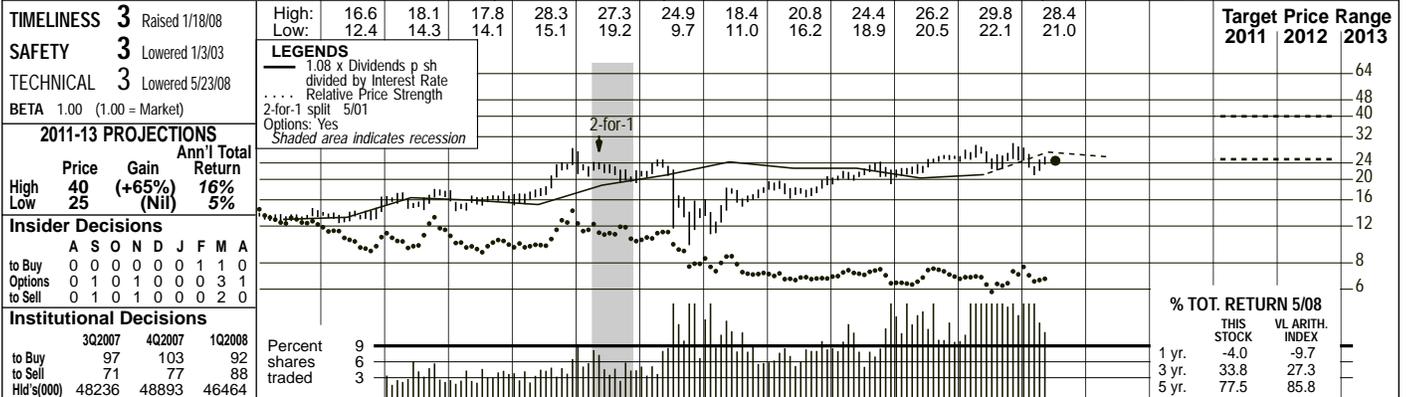
**This stock's yield is only average for a utility, but good 3- to 5-year dividend growth should produce a respectable long-term total return.**

Paul E. Debbas, CFA June 27, 2008

(A) Excl. nonrec. gains (losses): '01, (26¢); '02, (\$3.86); '03, (\$1.92); '04, 24¢; '05, (62¢); '06, (20¢); '07, (20¢); '08, 41¢; gains (losses) on disc. ops.: '02, (57¢); '03, (32¢); '04, 15¢; '05, 7¢; '06, 2¢. '05 EPS don't add due to rounding. Next earnings report due late July. (B) Div'ds historically paid early Mar., June, Sept., & Dec. (C) Div'd reinvest. plan avail. (D) Shareholder invest. plan avail. (E) Incl. intang. In '07: \$14.38/sh. (F) In mill. (G) Rate base: various. Rates all'd on com. eq.: 9.96%-15.7%; earned on avg. com. eq., '07: 11.6%. Reg. Clim.: Avg.	Company's Financial Strength B++ Stock's Price Stability 95 Price Growth Persistence 15 Earnings Predictability 80
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# CLECO CORPORATION NYSE-CNL

RECENT PRICE **24.58** P/E RATIO **14.9** (Trailing: 16.0 Median: 14.0) RELATIVE P/E RATIO **0.91** DIV'D YLD **3.7%** VALUE LINE



1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	© VALUE LINE PUB., INC.	11-13
7.88	8.54	8.48	8.79	9.70	10.16	11.46	17.12	18.23	23.55	15.33	18.54	15.03	18.41	17.38	17.19	18.05	19.35	Revenues per sh	23.75
1.78	1.74	1.85	1.99	2.11	2.18	2.28	2.36	2.77	2.94	3.05	2.98	2.56	2.76	2.63	2.69	3.05	3.25	"Cash Flow" per sh	4.25
.97	.89	.96	1.04	1.12	1.09	1.12	1.19	1.46	1.51	1.52	1.26	1.32	1.42	1.36	1.32	1.65	1.80	Earnings per sh A	2.50
.69	.71	.73	.75	.77	.79	.81	.83	.85	.87	.90	.90	.90	.90	.90	.90	.90	.90	Div'd Decl'd per sh B + †	1.50
1.44	1.15	1.24	1.29	1.43	1.73	2.09	3.99	2.52	1.10	1.91	1.58	1.61	3.19	4.11	8.51	5.40	2.90	Cap'l Spending per sh	1.75
7.06	7.29	7.56	7.91	8.30	8.68	9.07	9.44	10.04	10.69	11.77	10.09	10.83	13.69	15.22	16.85	17.75	18.75	Book Value per sh C	21.75
44.61	44.77	44.78	44.85	44.91	44.93	44.97	44.88	44.99	44.96	47.04	47.18	49.62	49.99	57.57	59.94	61.00	62.00	Common Shs Outst'g D	65.00
12.5	14.3	12.1	11.6	11.9	12.5	14.4	13.4	13.2	14.6	12.2	12.4	13.8	15.0	17.3	19.6	19.6	19.6	Avg Ann'l P/E Ratio	13.0
.76	.84	.79	.78	.75	.72	.75	.76	.86	.75	.67	.71	.73	.80	.93	1.04	1.04	1.04	Relative P/E Ratio	.85
5.7%	5.5%	6.2%	6.2%	5.8%	5.8%	5.0%	5.2%	4.4%	3.9%	4.8%	5.8%	5.0%	4.2%	3.8%	3.5%	3.5%	3.5%	Avg Ann'l Div'd Yield	4.8%

CAPITAL STRUCTURE as of 3/31/08		2005	2006	2007	BUSINESS:		
Total Debt	\$969.4 mill. Due in 5 Yrs \$503.0 mill.	515.2	768.2	820.0	515.2	768.2	820.0
LT Debt	\$861.0 mill. LT Interest \$48.3 mill. (LT interest earned: 2.6x)	53.8	56.8	69.3	53.8	56.8	69.3
Leases, Uncapitalized	Annual rentals \$10.2 mill.	33.1%	32.4%	33.5%	33.1%	32.4%	33.5%
Pension Assets-12/07	\$252.0 mill. Oblig. \$248.7 mill.	43.6%	56.2%	57.9%	43.6%	56.2%	57.9%
Pfd Stock	\$1.0 mill. Pfd Div'd \$1 mill. Includes 10,288 shares 8.125%, each convertible into 9.6 common shares, callable at \$100.8125.	51.9%	41.0%	39.7%	51.9%	41.0%	39.7%
Common Stock	60,195,494 shs. as of 4/30/08	786.2	1032.1	1139.2	786.2	1032.1	1139.2
MARKET CAP:	\$1.5 billion (Mid Cap)	1089.8	1211.6	1232.8	1089.8	1211.6	1232.8
ELECTRIC OPERATING STATISTICS		8.3%	6.9%	8.3%	8.3%	6.9%	8.3%
% Change Retail Sales (KWH)	2005 -2 2006 +2.4 2007 +2.0	12.1%	12.5%	14.4%	12.1%	12.5%	14.4%
Avg. Indust. Use (MWH)	4245 4496 4635	12.7%	12.9%	14.9%	12.7%	12.9%	14.9%
Avg. Indust. Revs. per KWH (c)	7.22 7.65 7.46	3.8%	4.2%	6.5%	3.8%	4.2%	6.5%
Capacity at Peak (Mw)	2030 2124 2166	71%	69%	57%	71%	69%	57%
Peak Load, Summer (Mw)	2014 2137 2216	Generating sources, '07: coal & lignite, 28%; gas, 14%; purchased, 58%. Fuel costs: 64% of revenues. '07 reported deprec. rate (utility): 3.3%. Has 1,200 employees. Chairman: J. Patrick Garrett. President & CEO: Michael H. Madison. Inc.: Louisiana. Address: 2030 Donahue Ferry Road, P.O. Box 5000, Pineville, Louisiana 71361-5000. Tel.: 318-484-7400. Internet: www.cleco.com.					
Annual Load Factor (%)	57.2 56.0 54.8	<p><b>Cleco's Rodemacher Unit 3 project is on budget and on schedule.</b> The \$1 billion, 600-megawatt facility is being built for commercial operation in the fourth quarter of 2009. It will use solid fuel (probably petroleum coke) and will lessen the utility's dependence on natural gas and purchased power. Cleco still needs 600 megawatts of additional intermediate and peaking generating capacity starting in 2010, so it is now evaluating some proposals. In October, the company will file the winning bids with the Louisiana Public Service Commission for its approval.</p> <p><b>The utility planned to file a general rate case shortly after this report came out.</b> The filing will seek to place Rodemacher 3 into the rate base and recover increased expenses. Cleco Power, which has not had a base rate increase since 1985, has not been earning its allowed return on equity of 11.65%. New tariffs will take effect when Rodemacher 3 enters commercial operation. Although the base rate hike needed for the new plant will be large, some of the effect on customers will be offset by lower fuel costs. (Petroleum coke is abundant and less costly than natural gas.) Assuming that the rate order is reasonable, Cleco's earnings should rise significantly in 2010.</p> <p><b>Cleco has an investment opportunity in transmission, as well.</b> The company is working with neighboring utilities for a proposal that would relieve transmission constraints in the region. The total investment will likely be at least \$50 million, and perhaps over \$200 million.</p> <p><b>Earnings are likely to be up significantly this year, and we expect another rise in 2009.</b> As Rodemacher 3 is under construction, Cleco is recording higher credits for the Allowance for Funds Used During Construction. Our 2008 estimate is at the midpoint of Cleco's targeted range of \$1.60-\$1.70 a share. We look for a high-single-digit increase next year.</p> <p><b>Cleco stock is more attractive for the 3- to 5-year period than for the near term.</b> The yield is a bit below the mean for the electric utility industry as a whole. But, total return potential to 2011-2013 is above average for a utility. Earnings should be much higher by then, and dividend growth is likely to resume in 2010.</p> <p><i>Paul E. Debbas, CFA June 27, 2008</i></p>					
% Change Customers (avg.)	+8 +5 +1.7	<p><b>Company's Financial Strength</b> B+ <b>Stock's Price Stability</b> 90 <b>Price Growth Persistence</b> 55 <b>Earnings Predictability</b> 70</p>					

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2005	172.1	194.1	283.7	270.3	920.2
2006	223.4	251.0	294.1	232.2	1000.7
2007	223.7	261.5	311.7	233.7	1030.6
2008	222.6	285	350	242.4	1100
2009	250	315	380	255	1200

Cal-endar	EARNINGS PER SHARE A				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2005	.18	.40	.82	.03	1.42
2006	.23	.44	.50	.19	1.36
2007	.14	.25	.72	.20	1.32
2008	.37	.25	.78	.25	1.65
2009	.35	.35	.85	.25	1.80

Cal-endar	QUARTERLY DIVIDENDS PAID B + †				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	.225	.225	.225	.225	.90
2005	.225	.225	.225	.225	.90
2006	.225	.225	.225	.225	.90
2007	.225	.225	.225	.225	.90
2008	.225	.225	.225	.225	.90

**ANNUAL RATES** Past 10 Yrs. 5 Yrs. Past Est'd '05-'07 of change (per sh)

Revenues	6.5%	-1.5%	5.0%
"Cash Flow"	2.5%	-1.5%	8.0%
Earnings	2.5%	-2.0%	10.5%
Dividends	1.5%	.5%	9.0%
Book Value	6.5%	7.0%	6.0%

**Fixed Charge Cov. (%)** 247 227 187

(A) Primary EPS through '96, then diluted. Excl. nonrec. gains (losses): '00, 5c; '02, (5c), '03, (\$2.05); '05, \$2.11; '07, \$1.22; losses from disc. ops.: '00, 14c; '01, 4c. '05 & '07 EPS don't add due to rounding. Next egs. report due early Aug. (B) Div's historically paid in mid-Feb., May, Aug., and Nov. Div'd reinv. plan avail. † Shareholder invest. plan avail. (C) Incl. def'd chgs. In '07: \$.19/sh. (D) In mill., adj. for split. (E) Rate base: Net orig. cost. Rate all'd on com. eq. in '06: 11.65%; earned on avg. com. eq., '07: 8.6%. Regulatory Climate: Avg.

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**DPL INC. NYSE-DPL** RECENT PRICE **28.14** P/E RATIO **13.4** (Trailing: 13.8 Median: 16.0) RELATIVE P/E RATIO **0.82** DIV'D YLD **4.0%** VALUE LINE

TIMELINESS <b>3</b> Raised 9/15/06	High: 19.2	21.8	22.0	33.8	33.3	27.3	21.4	25.4	28.3	28.8	32.7	30.5	Target Price Range 2011 2012 2013		
SAFETY <b>3</b> Lowered 1/3/03	Low: 15.3	16.6	16.3	16.4	22.0	13.5	11.2	16.4	23.9	25.0	25.4	24.4			
TECHNICAL <b>3</b> Lowered 5/30/08	LEGENDS 1.14 x Dividends p sh divided by Interest Rate ... Relative Price Strength 3-for-2 split 1/98 Options: Yes Shaded area indicates recession												64		
BETA .80 (1.00 = Market)	2011-13 PROJECTIONS												48		
Ann'l Total													40		
Price	Gain	Return											32		
High <b>35</b>	<b>(+25%)</b>	<b>10%</b>											24		
Low <b>25</b>	<b>(-10%)</b>	<b>2%</b>											20		
Insider Decisions													16		
A S O N D J F M A													12		
to Buy	0	1	0	0	0	0	0	0	0	0	0	0			
Options	0	0	0	0	0	0	0	0	0	0	0	0			
to Sell	0	0	0	0	0	0	0	0	0	0	0	0			
Institutional Decisions													8		
3Q2007 4Q2007 1Q2008													6		
to Buy	92	142	104										% TOT. RETURN 5/08		
to Sell	106	81	119										THIS STOCK	VL ARITH. INDEX	
Hlds(000)	73803	78492	76141										1 yr.	-3.2	-9.7
Percent shares traded													3 yr.	25.5	27.3
													5 yr.	112.2	85.8

1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	© VALUE LINE PUB., INC.	11-13
6.55	7.42	7.40	7.84	7.90	8.46	8.55	8.48	11.25	9.48	9.38	9.42	9.41	10.08	12.33	13.35	14.65	15.70	Revenues per sh	19.20
1.57	1.61	1.68	1.77	1.87	1.92	1.96	2.15	2.62	2.76	1.75	2.14	2.85	2.13	2.45	3.04	3.35	3.50	"Cash Flow" per sh	3.80
.89	.95	1.03	1.09	1.15	1.20	1.24	1.35	1.49	1.74	.72	1.09	1.81	.97	1.02	1.81	2.10	2.20	Earnings per sh <sup>A</sup>	2.35
.72	.75	.79	.83	.87	.91	.94	.94	.94	.94	.94	.94	.96	.96	1.00	1.04	1.10	1.16	Div'd Decl'd per sh <sup>B</sup>	1.34
.38	.73	.59	.63	.68	.71	.66	1.08	2.58	2.67	1.36	.96	.69	1.41	3.16	3.05	1.85	1.30	Cap'l Spending per sh	1.80
6.44	6.62	7.03	7.28	7.55	8.03	8.58	9.20	6.80	6.31	6.38	7.13	8.25	8.14	6.30	7.69	8.40	9.45	Book Value per sh <sup>D</sup>	12.50
155.27	155.27	160.43	160.05	159.01	160.20	161.26	157.80	127.77	126.50	126.50	126.50	126.50	127.53	113.02	113.60	112.00	112.00	Common Shs Outst'g <sup>E</sup>	112.00
13.1	14.3	13.0	13.6	13.8	13.7	15.1	13.7	16.6	15.4	28.8	14.5	11.2	26.9	26.6	16.0	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	13.0
.79	.84	.85	.91	.86	.79	.79	.78	1.08	.79	1.57	.83	.59	1.43	1.44	.84			Relative P/E Ratio	.85
6.2%	5.5%	5.9%	5.6%	5.5%	5.5%	5.0%	5.1%	3.8%	3.5%	4.5%	5.9%	4.7%	3.7%	3.7%	3.6%			Avg Ann'l Div'd Yield	4.5%

<b>CAPITAL STRUCTURE as of 3/31/08</b>																		
Total Debt \$1642.2 mill. Due in 5 Yrs \$839.4 mill.																		
LT Debt \$1276.5 mill. LT Interest \$71.3 mill.																		
(LT interest earned: 6.2x)																		
Pension Assets-12/07 \$291 mill. Oblig. \$285 mill.																		
Pfd Stock \$22.9 mill. Pfd Div'd \$0.9 mill.																		
Incl. 228,508 shs. 3.75% to 3.90%; call. \$101 to \$103 per shr.; and 6.6 mill. shrs., mand. redeem., with voting rights for up to 4.9% of total vote.																		
Common Stock 113,609,122 shs. <sup>C</sup>																		
MARKET CAP: \$3.2 billion (Mid Cap)																		
ELECTRIC OPERATING STATISTICS																		
2005 2006 2007																		
% Change Retail Sales (KWH)																		
+3.2 -2.8 +1.0																		
Avg. Indust. Use (MWH)																		
2358 2352 2332																		
Avg. Indust. Revs. per KWH (c)																		
5.08 5.61 5.76																		
Capacity at Peak (MW)																		
4405 4400 3769																		
Peak Load, Summer (MW)																		
NA NA NA																		
Annual Load Factor (%)																		
NA NA NA																		
% Change Customers (yr-end)																		
+6 +3 -1																		
Fixed Charge Cov. (%)																		
235 269 446																		
ANNUAL RATES																		
Past Past Est'd '05-'07																		
10 Yrs. 5 Yrs. to '11-'13																		
Revenues																		
4.0% 3.5% 8.5%																		
"Cash Flow"																		
3.0% 1.5% 7.0%																		
Earnings																		
1.0% -1.0% 11.0%																		
Dividends																		
1.5% 1.0% 5.0%																		
Book Value																		
-5% 2.5% 9.0%																		

**BUSINESS:** DPL Inc., parent of The Dayton Power & Light Company, sells electricity in Dayton and west-central Ohio. Serves about 515,000 retail customers. Principal industries served: automotive, food processing, paper, plastic, defense. Electric revenue breakdown in 2007: residential, 44%; commercial, 27%; industrial, 20%; other, 9%. Power costs: 41% of revenues; labor costs, 6%. '07 depreciation rate: 2.9%. Fuels: coal, 75%; other, 25%. Sold gas distribution business 10/00. Has 1,562 employees. Officers/directors own 2.3% of common stock (3/08 proxy). Non-Executive chairman: Glenn E. Harder. Chief Executive Officer & President: Paul M. Barbas, Inc.: OH. Addr.: Courthouse Plaza SW, Dayton, OH 45402. Tel.: 937-224-6000. Internet: www.dplinc.com.

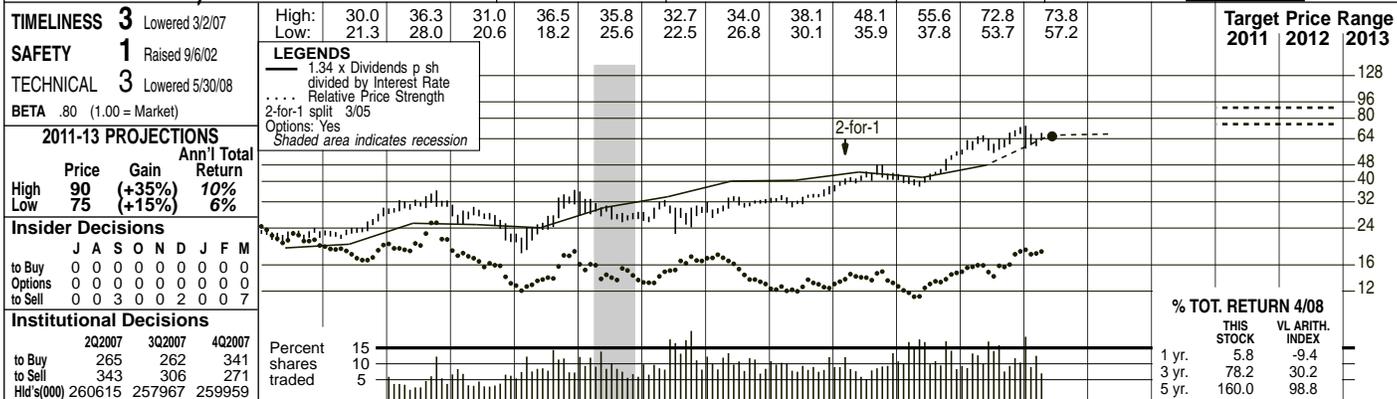
<b>DPL is winding down its environmental construction program.</b> Some 2,800 megawatts (mw) of the company's 3,769-mw capacity are coal-fired units that have been discharging mercury and other antitoxin pollutants into the atmosphere. To meet requirements of the Clean Air Act, management began installing scrubbers at its jointly owned coal plants in 2005. Desulfurization was finalized in mid-2007 at the Killen facility, and work will be finished by the end of this month at the four units of the Stuart station. The cost of the program was more than \$1 billion, of which DPL's share came to \$500 million. Payment will be made largely from the environmental investment rider and proceeds from the recent sale of five gas-peaking units. The balance must be recouped through rates. With the project behind the company, capital expenditures will decline. As a result . . .					
<b>Finances have been improving.</b> For one thing, the fixed-charge coverage rose 147 basis points in 2007, to an above-average 446%. For another, starting in the second half of last year, cash flow from operations has exceeded construction costs					
and dividend payments, and should continue to do so for several years to come. That will reduce borrowing needs and strengthen the common equity ratio. In fact, by the end of 2009, the ratio should rise to the mid-40s, a comfortable level not attained since 1999. In light of these positives, we are raising the company's Financial Strength two notches to B++.					
<b>Earnings should continue to move higher in 2008.</b> Most of the gain will come from the sale of emission allowances, which boosted first-quarter profits by \$0.14 a share. In addition, recovery of higher fuel costs will widen margins on energy sales. Too, fewer coal plant outages will reduce the need for power purchases. All told, we estimate 2008 earnings will rise 16%, to \$2.10 a share. Further, but smaller, gains are likely over the coming 3 to 5 years.					
<b>The year-ahead yield is near the industry norm.</b> And dividend growth prospects to 2011-2013 are in line with those of the group. What's more, finances are gaining strength. DPL is an average utility investment, in our opinion.					
Arthur H. Medalie June 27, 2008					
Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2005	309.7	290.8	357.4	327.0	1284.9
2006	341.1	309.0	392.5	350.9	1393.5
2007	379.7	343.1	422.0	370.9	1515.7
2008	416.1	370	450	403.9	1640
2009	445	400	480	435	1760
Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2005	.28	.13	.20	.36	.97
2006	.40	.18	.40	.04	1.02
2007	.43	.45	.53	.40	1.81
2008	.66	.45	.59	.40	2.10
2009	.60	.50	.65	.45	2.20
Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	.24	--	--	.72	.96
2005	.24	.24	.24	.24	.96
2006	.25	.25	.25	.25	1.00
2007	.26	.26	.26	.26	1.04
2008	.275	.275			

(A) Basic shs. till 1996, diluted thereafter. Excl. nonrecurr. gains (loss): '00, 33c; '01, (5c); '03, 14c; '06, 11c. Next earnings report due late July. (B) Div'ds historically pd. early Mar., June, Sept., and Dec. (C) Div'd reinvest. plan avail. (D) Incl. 7.4 mill. shrs. held by employee plans. (E) Incl. intang. '07: \$1.45 sh. (F) In mill., adj'd for splits. (G) Rate base: net original cost. Rate allowed on com. eq.: '91, 13.0%; earned avg. com. equity: '07: 26.9%. Reg. Climate: Above Avg.

Company's Financial Strength B++  
Stock's Price Stability 95  
Price Growth Persistence 40  
Earnings Predictability 50  
To subscribe call 1-800-833-0046.

# FPL GROUP, INC. NYSE-FPL

RECENT PRICE **65.70** P/E RATIO **17.1** (Trailing: 18.7; Median: 14.0) RELATIVE P/E RATIO **1.04** DIV'D YLD **2.8%** VALUE LINE



**TIMELINESS** 3 Lowered 3/2/07  
**SAFETY** 1 Raised 9/6/02  
**TECHNICAL** 3 Lowered 5/30/08  
**BETA** .80 (1.00 = Market)

**2011-13 PROJECTIONS**  
Ann'l Total  
Price **90** Gain **(+35%)** Return **10%**  
High **90** Low **75** (+15%) **6%**

**Insider Decisions**  
to Buy 0 0 0 0 0 0 0 0 0 0  
to Sell 0 0 0 0 0 0 0 0 0 0  
Options to Sell 0 0 3 0 0 2 0 0 7

**Institutional Decisions**  
2Q2007 3Q2007 4Q2007  
to Buy 265 262 341  
to Sell 343 306 271  
Hlds(000) 260615 257967 259959

High	Low	31.0	36.5	35.8	32.7	34.0	38.1	48.1	55.6	72.8	73.8	Target Price Range
21.3	28.0	20.6	18.2	25.6	22.5	26.8	30.1	35.9	37.8	53.7	57.2	2011 2012 2013
128	96	80	64	48	40	32	24	16	12			

1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	© VALUE LINE PUB., INC.	11-13
14.21	13.99	14.53	15.14	16.51	17.52	18.43	18.03	20.15	24.10	22.74	26.13	28.27	30.00	38.75	37.47	<b>39.35</b>	<b>41.35</b>	Revenues per sh	<b>47.45</b>
2.79	2.93	3.22	3.98	4.21	4.62	5.39	4.86	4.94	5.02	4.51	5.36	5.60	5.50	6.08	6.32	<b>7.20</b>	<b>7.85</b>	"Cash Flow" per sh	<b>9.50</b>
1.33	1.38	1.46	1.58	1.67	1.79	1.93	2.04	2.07	2.31	2.01	2.45	2.46	2.32	3.23	3.28	<b>3.85</b>	<b>4.20</b>	Earnings per sh <sup>A</sup>	<b>5.10</b>
1.22	1.24	.94	.88	.92	.96	1.00	1.04	1.08	1.12	1.16	1.20	1.30	1.42	1.50	1.64	<b>1.78</b>	<b>1.92</b>	Div'd Decl'd per sh <sup>B</sup>	<b>2.34</b>
3.47	3.28	2.03	1.82	1.33	1.52	1.71	2.41	3.70	3.28	3.44	3.75	3.75	4.09	4.35	4.48	<b>6.90</b>	<b>6.60</b>	Cap'l Spending per sh	<b>5.15</b>
10.49	10.79	11.25	11.89	12.56	13.32	14.18	15.04	15.91	17.10	17.48	18.91	20.25	21.52	24.49	26.35	<b>28.30</b>	<b>30.95</b>	Book Value per sh <sup>C</sup>	<b>39.65</b>
365.58	380.13	373.14	369.39	365.63	363.63	361.42	357.11	351.53	351.71	365.51	368.53	372.24	394.85	405.40	407.37	<b>412.00</b>	<b>416.00</b>	Common Shs Outst'g <sup>E</sup>	<b>428.00</b>
13.3	13.9	11.3	12.3	13.5	13.5	16.2	13.0	12.8	12.5	14.2	12.6	13.6	17.9	13.7	18.8	<b>16.0</b>	<b>16.0</b>	Avg Ann'l P/E Ratio	<b>16.0</b>
.81	.82	.74	.82	.85	.78	.84	.74	.83	.64	.78	.72	.72	.95	.74	.99	<b>1.05</b>	<b>1.05</b>	Relative P/E Ratio	<b>1.05</b>
6.9%	6.4%	5.7%	4.5%	4.1%	4.0%	3.2%	3.9%	4.1%	3.9%	4.1%	3.9%	3.9%	3.4%	3.4%	2.7%	<b>2.9%</b>	<b>2.9%</b>	Avg Ann'l Div'd Yield	<b>2.9%</b>

**CAPITAL STRUCTURE as of 3/31/08**  
Total Debt \$14038 mill. Due in 5 Yrs \$3548 mill.  
LT Debt \$12304 mill. LT Interest \$683 mill.  
(LT interest earned: 3.6x)  
Leases Uncapitalized None  
Pension Assets-12/07 \$3.6 bill. Oblig. \$1.7 bill.

**Pfd Stock** None

**Common Stock** 408,119,869 shs.

**MARKET CAP: \$26.8 billion (Large Cap)**

2005	2006	2007	2008	2009
6661.0	6438.0	7082.0	8475.0	8311.0
679.0	712.0	719.0	796.0	710.0
29.1%	31.2%	31.8%	32.3%	25.6%
30.5%	38.3%	40.6%	43.8%	46.7%
66.6%	59.2%	57.1%	54.2%	51.5%
7699.0	9074.0	9795.0	11099	12406
8555.0	9264.0	9934.0	11662	14304
10.0%	9.0%	8.6%	8.5%	6.6%
12.7%	12.7%	12.4%	12.8%	10.7%
13.0%	13.0%	12.6%	13.0%	10.9%
6.2%	6.6%	6.3%	7.0%	4.6%
53%	50%	51%	47%	58%

**Revenues per sh** 47.45  
**"Cash Flow" per sh** 9.50  
**Earnings per sh <sup>A</sup>** 5.10  
**Div'd Decl'd per sh <sup>B</sup>** 2.34  
**Cap'l Spending per sh** 5.15  
**Book Value per sh <sup>C</sup>** 39.65  
**Common Shs Outst'g <sup>E</sup>** 428.00  
**Avg Ann'l P/E Ratio** 16.0  
**Relative P/E Ratio** 1.05  
**Avg Ann'l Div'd Yield** 2.9%

**ELECTRIC OPERATING STATISTICS**

	2005	2006	2007
% Change Retail Sales (KWH)	+2.3	+2.0	+1.6
Avg. Indust. Use (MWH)	192	190	201
Avg. Indust. Revs. per KWH (c)	6.75	8.70	8.50
Capacity at Peak (Mw)	23768	24500	25677
Peak Load, Summer (Mw)	22361	21819	21982
Annual Load Factor (%)	57	60	59
% Change Customers (yr-end)	+2.4	+2.2	+2.0

Fixed Charge Cov. (%) 256 294 300

**BUSINESS:** FPL Group, Inc. owns 100% of Florida Power & Light, a rate-regulated utility engaged in the generation, transmission, distribution, and sale of electric energy in a 27,650-square-mile area in eastern and southern Florida with a population of more than eight million. In 2007, served 4.4 million customer accounts. Utility revenue breakdown in 2007: residential, 54%; commercial, 39%; industrial, 3%; other, 4%. Energy Mix: oil, 8%; gas, 52%; nuclear, 19%; coal, 6%; purch. power, 15%. Fuel costs: 54% of revenues. 2007 depreciation rate: 4.4%. Has 10,500 employees. Chairman & Chief Executive Officer: Lewis Hay. Incorporated: Florida. Address: 700 Universe Boulevard, Juno Beach, FL 33408. Tel.: 561-694-4697. Internet: www.investor.fplgroup.com.

**trial, 3%; other, 4%. Energy Mix:** oil, 8%; gas, 52%; nuclear, 19%; coal, 6%; purch. power, 15%. Fuel costs: 54% of revenues. 2007 depreciation rate: 4.4%. Has 10,500 employees. Chairman & Chief Executive Officer: Lewis Hay. Incorporated: Florida. Address: 700 Universe Boulevard, Juno Beach, FL 33408. Tel.: 561-694-4697. Internet: www.investor.fplgroup.com.

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '05-'07 of change (per sh)

	Past 10 Yrs.	Past 5 Yrs.	Est'd '05-'07
Revenues	8.0%	9.5%	5.0%
"Cash Flow"	3.5%	4.5%	8.0%
Earnings	6.0%	6.5%	9.5%
Dividends	5.0%	6.5%	7.5%
Book Value	6.5%	7.5%	8.5%

**QUARTERLY REVENUES (\$ mill.)**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2005	2437	2741	3504	3164	11846
2006	3584	3809	4694	3623	15710
2007	3075	3929	4575	3684	15263
2008	3434	4120	4720	3936	16210
2009	3680	4370	4970	4190	17210

**EARNINGS PER SHARE <sup>A</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2005	.37	.53	.88	.54	2.32
2006	.64	.60	1.32	.67	3.23
2007	.38	1.01	1.33	.56	3.28
2008	.62	.90	1.55	.78	3.85
2009	.80	.95	1.60	.85	4.20

**QUARTERLY DIVIDENDS PAID <sup>B</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2004	.31	.31	.31	.34	1.27
2005	.355	.355	.355	.355	1.42
2006	.375	.375	.375	.375	1.50
2007	.41	.41	.41	.41	1.64
2008	.445				

**FPL Group has filed a 10-year plan for meeting core customer requirements.** It expects to need an additional 5,600 megawatts over this time frame. To meet its obligations, the utility has begun building two 1,250-megawatt (mw) gas-fired plants that are scheduled to go on line in 2009 and 2010, respectively. In addition, management plans to shut down two old oil-fired units and replace them with two high-efficiency natural gas burners, each capable of generating 1,250 mw of power. The project is contingent on regulatory approval of a third unit, which is necessary to provide adequate reserve margin until the upgrading is in place. Too, demand-side management programs are designed to reduce generation by 1,850 mw yearly. For the longer term, construction of two new nuclear plants is under consideration, though no commitments have been made.

**Development of renewable resources offers good potential.** Through 2006, the company had invested more than \$1 billion in wind-driven power. It currently operates some 5,000 mw of this energy and expects to add another 7,000 mw to 9,000 mw over the coming five years. On the

**solar front, FPL is examining a variety of technologies.** It will initially construct a 10-mw pilot project and plans to expand the operation to 600 mw in Florida and California by 2014, with an investment of \$1.5 billion. Since capital costs of wind and solar power are more expensive than those of fossil fuel, federal tax credits, which expire at the end of 2008, will have to be renewed to stimulate expansion.

**Earnings should continue to climb this year.** Customer inflow keeps rising, though the rate of increase has slowed because of a weak economy. Too, unregulated operations are being helped by a full year of the Point Beach nuclear unit and the addition of new wind facilities. Despite higher interest expense, we estimate 2008 earnings will rise 17%, to \$3.85 a share. More plants on line point to further gains next year.

**Utility investors might consider taking a position here.** Though the yield is below the industry norm, dividend growth prospects to 2011-2013 exceed those of the group by far. What's more, finances are of good quality.

Arthur H. Medalie  
May 30, 2008

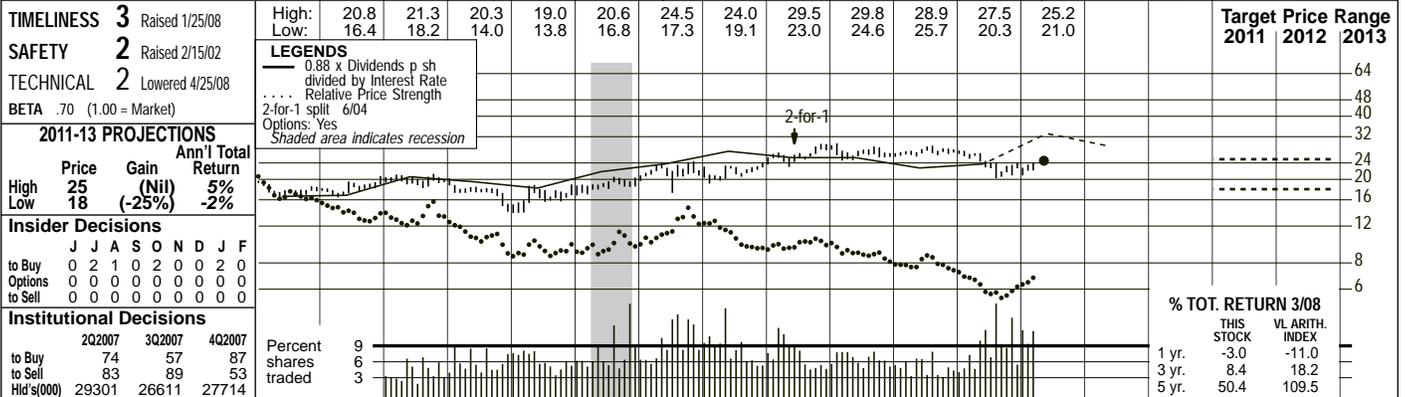
(A) Based on avg. shares. Excl. nonrec. (losses), gains: '93, (22c), '00, (5c); '02, (60c); '03, 5c. Next egs. rpt. due late July. (B) Div'ds historically paid in mid-Mar., mid-June, mid-Sept., and mid-Dec. (C) Div'd reinvestment plan avail. (D) Incl. deferred items in '07: \$4.76/sh. (E) Rate allowed on com. equity in '05: not specified; earned on '07 avg. com. eq.: 14.0%. Reg.: Above Avg. (F) In millions, adjusted for split.

Company's Financial Strength	A+
Stock's Price Stability	95
Price Growth Persistence	75
Earnings Predictability	85



# HAWAIIAN ELECTRIC NYSE-HE

RECENT PRICE **24.53** P/E RATIO **15.4** (Trailing: 22.1; Median: 15.0) RELATIVE P/E RATIO **0.93** DIV'D YLD **5.1%** VALUE LINE



1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	© VALUE LINE PUB., INC.	11-13
20.83	20.64	20.74	21.76	22.86	22.95	23.12	23.64	26.05	24.26	22.46	23.49	23.85	27.36	30.21	30.40	<b>33.90</b>	<b>33.70</b>	Revenues per sh	37.25
2.51	2.23	2.52	2.73	2.81	3.01	3.23	3.35	3.08	3.33	3.52	3.54	3.09	3.22	3.19	3.01	<b>3.40</b>	<b>3.50</b>	"Cash Flow" per sh	4.00
1.27	1.19	1.30	1.33	1.30	1.38	1.48	1.45	1.27	1.60	1.62	1.58	1.36	1.46	1.33	1.11	<b>1.45</b>	<b>1.50</b>	Earnings per sh <sup>A</sup>	1.75
1.13	1.15	1.17	1.19	1.21	1.22	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	<b>1.24</b>	<b>1.24</b>	Div'd Decl'd per sh <sup>B = †</sup>	1.24
4.03	4.06	3.50	3.27	3.33	2.31	2.60	2.09	2.04	1.77	1.74	2.15	2.66	2.76	2.58	2.62	<b>4.10</b>	<b>3.50</b>	Cap'l Spending per sh	2.75
11.06	11.62	11.90	12.25	12.52	12.77	12.87	13.16	12.72	13.06	14.21	14.36	15.01	15.02	13.44	15.29	<b>15.35</b>	<b>15.60</b>	Book Value per sh <sup>C</sup>	16.75
49.52	55.35	57.31	59.55	61.71	63.79	64.23	64.43	65.98	71.20	73.62	75.84	80.69	80.98	81.46	83.43	<b>85.50</b>	<b>86.00</b>	Common Shs Outst'g <sup>D</sup>	87.50
15.3	15.5	12.5	13.5	13.7	13.2	13.4	12.1	12.9	11.8	13.5	13.8	19.2	18.3	20.3	21.6	<b>21.6</b>	<b>21.6</b>	Avg Ann'l P/E Ratio	12.0
.93	.92	.82	.90	.86	.76	.70	.69	.84	.60	.74	.79	1.01	.97	1.10	1.13	<b>1.13</b>	<b>1.13</b>	Relative P/E Ratio	.80
5.8%	6.2%	7.2%	6.6%	6.8%	6.7%	6.2%	7.1%	7.5%	6.6%	5.7%	5.7%	4.8%	4.6%	4.6%	5.2%	<b>4.6%</b>	<b>5.2%</b>	Avg Ann'l Div'd Yield	6.0%

CAPITAL STRUCTURE as of 12/31/07		2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
Total Debt	\$1333.9 mill. Due in 5 Yrs	\$356.8 mill.	113.2	111.1	84.6	109.8	120.2	120.1	109.6	120.3	109.9	93.6	125	130	120.0	120.0	120.0	120.0	120.0	120.0	120.0	120.0	120.0	120.0	120.0	120.0	120.0	120.0
LT Debt	\$1192.1 mill.	LT Interest	\$65.3 mill.	33.5%	33.9%	41.6%	34.6%	34.6%	34.9%	45.8%	36.4%	36.5%	35.4%	39.0%	39.0%	39.0%	39.0%	39.0%	39.0%	39.0%	39.0%	39.0%	39.0%	39.0%	39.0%	39.0%	39.0%	39.0%
Incl.	\$50 mill. 6.5% oblig. pfd. sec. of trust subd. (LT interest earned: 2.9x)	14.2%	6.1%	9.8%	5.9%	4.8%	5.1%	7.6%	5.9%	8.4%	8.3%	8.4%	8.3%	12.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%
Pension Assets-12/07	\$907.3 mill. Oblig. \$998.6 mill.	44.7%	47.2%	58.4%	56.9%	52.0%	48.6%	47.6%	45.2%	49.9%	47.6%	48.0%	47.5%	48.0%	47.5%	48.0%	47.5%	48.0%	47.5%	48.0%	47.5%	48.0%	47.5%	48.0%	47.5%	48.0%	47.5%	48.0%
Pfd Stock	\$34.3 mill. Pfd Div'd \$2.0 mill.	43.1%	41.4%	39.9%	41.6%	46.5%	49.8%	51.0%	53.3%	48.6%	51.0%	50.5%	51.0%	50.5%	51.0%	50.5%	51.0%	50.5%	51.0%	50.5%	51.0%	50.5%	51.0%	50.5%	51.0%	50.5%	51.0%	50.5%
1,114,657 shs. 4 1/4% to 5 1/4%, \$20 par. call. \$20 to \$21; 120,000 shs. 7 7/8%, \$100 par. call. \$100.	Sinking fund ends 2018.	1918.9	2049.5	2101.2	2235.8	2251.0	2186.9	2375.1	2283.9	2252.7	2501.8	2600	2630	2600	2630	2600	2630	2600	2630	2600	2630	2600	2630	2600	2630	2600	2630	2600
Common Stock 83,576,528 shs. as of 2/21/08	MARKET CAP: \$2.1 billion (Mid Cap)	2093.4	2066.2	2091.3	2067.5	2079.3	2311.9	2422.3	2542.8	2647.5	2743.4	2925	3055	2925	3055	2925	3055	2925	3055	2925	3055	2925	3055	2925	3055	2925	3055	2925
		7.4%	6.8%	5.9%	6.7%	7.3%	7.3%	6.0%	6.8%	6.4%	5.2%	6.0%	6.5%	6.0%	6.5%	6.0%	6.5%	6.0%	6.5%	6.0%	6.5%	6.0%	6.5%	6.0%	6.5%	6.0%	6.5%	6.0%
		10.7%	10.3%	9.7%	11.4%	11.1%	10.7%	8.8%	9.6%	9.7%	7.1%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%
		11.4%	11.0%	9.8%	11.6%	11.3%	10.8%	8.9%	9.7%	9.9%	7.2%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%
		1.8%	1.5%	1.7%	4.4%	4.3%	3.9%	1.1%	1.5%	.7%	8%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%
		87%	88%	84%	63%	63%	64%	87%	85%	93%	89%	85%	83%	83%	83%	83%	83%	83%	83%	83%	83%	83%	83%	83%	83%	83%	83%	83%

**BUSINESS:** Hawaiian Electric Industries, Inc. is the parent company of Hawaiian Electric Company (HECO) & American Savings Bank (ASB). HECO & its subs., Maui Electric Co. (MECO) & Hawaii Electric Light Co. (HELCO), supply electricity to 440,000 customers on Oahu, Maui, Molokai, Lanai, & Hawaii. Operating companies' systems are not interconnected. Discontinued intl power sub. in '01. Elec. rev. breakdown, '07: res'l, 34%; comm'l, 34%; large light & power, 31%; other, 1%. Generating sources, '07: oil, 61%; purchased, 39%. Fuel costs: 52% of revs. '07 reported depr. rate (utility): 3.8%. Has 3,500 employees. Chairman: Jeffrey N. Watanabe. Pres. & CEO: Constance H. Lau, Inc.: HI. Address: P.O. Box 730, Honolulu, HI 96808-0730. Tel.: 808-543-5662. Web: www.hei.com.

**Hawaiian Electric Industries' better-than-expected fourth-quarter profits appear to be a sign of improvement.** A pension credit added \$0.06 to share net in the period, but even without this income, earnings would have been far better than in recent quarters. All three utilities received much-needed interim rate increases in 2007. These rate hikes contributed a total of \$32 million of rate relief last year, and because two of the utilities received their orders late in the year, the incremental rate increase in 2008 should amount to \$76 million.

**We have raised our 2008 earnings estimate, but we're still taking a cautious stance.** Although we have boosted our forecast by \$0.20 a share, to \$1.45, we think quarterly earnings won't match the tally of the fourth quarter of 2007. Operating expenses continue to rise, due not only to normal inflationary pressure but to the fact that the utilities' low reserve margin means that their generating plants have to be run harder, thereby raising maintenance costs. The effect of these higher expenses can be seen in the low returns on equity that each utility earned in 2007.

Hawaiian Electric Company's ROE was 5.0%, Hawaii Electric Light Company's was 4.4%, and Maui Electric Company's was 5.9%. **American Savings Bank's earnings have been under pressure, but conditions are becoming less unfavorable.** ASB's ROE in 2007 was 9.2%, which is below the norm in recent years. Rising expenses and a flat yield curve have hurt the bank. Asset quality is still good, however, and the yield curve has started to steepen. ASB's return on assets and interest margin rose sequentially in the fourth quarter of 2007. We think the bank will contribute to HEI's earnings growth in 2008 and 2009.

**We think this stock's above-average yield isn't enough to make it attractive.** It has been more than a decade since the dividend was increased, and the high payout ratio precludes an increase anytime soon. In fact, we project no dividend growth over the 3- to 5-year period. With the stock trading near the top of our 2011-2013 Target Price Range, total-return potential over that time is minimal. *Paul E. Debbas, CFA* *May 9, 2008*

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2005	472.6	522.3	595.9	624.8	2215.6
2006	574.9	605.0	673.9	607.1	2460.9
2007	554.0	600.8	673.4	708.2	2536.4
2008	<b>725</b>	<b>725</b>	<b>725</b>	<b>725</b>	<b>2900</b>
2009	<b>725</b>	<b>725</b>	<b>725</b>	<b>725</b>	<b>2900</b>

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2005	.30	.35	.46	.35	1.46
2006	.40	.33	.40	.20	1.33
2007	.17	.21	.24	.49	1.11
2008	<b>.35</b>	<b>.35</b>	<b>.40</b>	<b>.35</b>	<b>1.45</b>
2009	<b>.36</b>	<b>.36</b>	<b>.42</b>	<b>.36</b>	<b>1.50</b>

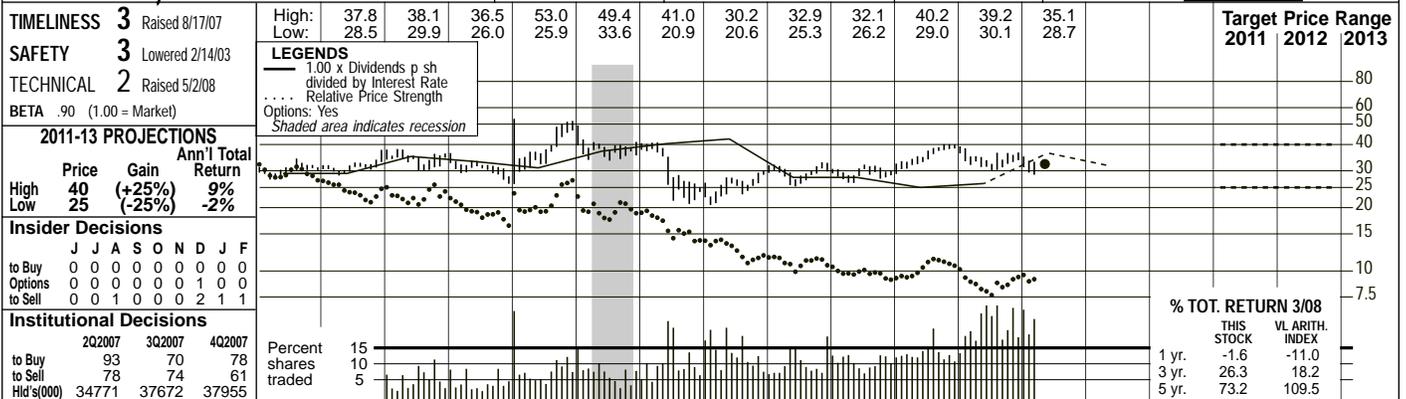
  

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2004	.31	.31	.31	.31	1.24
2005	.31	.31	.31	.31	1.24
2006	.31	.31	.31	.31	1.24
2007	.31	.31	.31	.31	1.24
2008	.31	.31	.31	.31	1.24

(A) Diluted EPS. Excl. gains (losses) from disc. ops.: '98, (16c); '99, 6c; '00, (56c); '01, (136c); '03, (5c); '04, 2c; '05, (1c); nonrec. gain (loss): '05, 11c; '07, (9c). Next eqs. due early Aug. (B) Div's historically paid in early Mar., June, Sept., and Dec. Div'd reinv. plan avail. † Sharehdr. invest. plan avail. (C) Incl. intang. '07: \$4.41/sh. (D) In mill., adj. for split. (E) Rate base: Orig. cost. Rate all'd on com. eq. in '07: HECO, 10.7% (interim); in '01: HELCO, 11.5%; in '07: MECO, 10.7%; earned on avg. com. eq., '07: 7.7%. Regulatory Climate: Above Avg. **Company's Financial Strength** B++ **Stock's Price Stability** 100 **Price Growth Persistence** 40 **Earnings Predictability** 70 **To subscribe call 1-800-833-0046.**

# IDACORP, INC. NYSE-IDA

RECENT PRICE **32.28** P/E RATIO **16.1** (Trailing: 17.4 Median: 15.0) RELATIVE P/E RATIO **0.97** DIV'D YLD **3.7%** VALUE LINE



1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	© VALUE LINE PUB., INC.	11-13
13.76	14.57	14.45	14.51	15.38	19.90	29.83	17.50	27.10	150.10	24.43	20.41	20.00	20.15	21.23	19.51	<b>21.75</b>	<b>23.25</b>	Revenues per sh	<b>27.90</b>
3.16	3.53	3.39	3.89	4.05	4.22	4.69	4.50	5.63	5.63	4.08	3.50	4.12	3.87	4.58	4.11	<b>4.55</b>	<b>4.80</b>	"Cash Flow" per sh	<b>5.25</b>
1.55	1.97	1.80	2.10	2.21	2.32	2.37	2.43	3.50	3.35	1.63	.96	1.90	1.75	2.35	1.86	<b>2.15</b>	<b>2.25</b>	Earnings per sh <sup>A</sup>	<b>2.35</b>
1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.86	1.70	1.20	1.20	1.20	<b>1.20</b>	<b>1.20</b>	Div'd Decl'd per sh <sup>B†</sup>	<b>1.20</b>
3.26	3.32	2.94	2.23	2.49	2.51	2.37	2.95	3.73	4.78	3.53	3.89	4.73	4.53	5.16	6.39	<b>6.45</b>	<b>6.30</b>	Cap'l Spending per sh	<b>5.35</b>
17.28	17.86	17.91	18.15	18.47	18.93	19.42	20.02	21.82	23.15	23.01	22.54	23.88	24.04	25.77	26.79	<b>27.20</b>	<b>27.65</b>	Book Value per sh <sup>C</sup>	<b>29.40</b>
36.19	37.09	37.61	37.61	37.61	37.61	37.61	37.61	37.61	37.63	38.02	38.34	42.22	42.66	43.63	45.06	<b>46.40</b>	<b>47.70</b>	Common Shs Outst'g <sup>D</sup>	<b>51.60</b>
17.0	15.4	13.9	12.4	13.7	13.6	14.4	12.7	10.9	11.4	18.9	26.5	15.5	16.7	15.1	18.2	<b>Bold figures are Value Line estimates</b>		Avg Ann'l P/E Ratio	<b>14.0</b>
1.03	.91	.91	.83	.86	.78	.75	.72	.71	.58	1.03	1.51	.82	.89	.82	.96			Relative P/E Ratio	<b>.95</b>
7.1%	6.1%	7.4%	7.2%	6.1%	5.9%	5.4%	6.0%	4.9%	4.9%	6.0%	6.7%	4.1%	4.1%	3.4%	3.5%			Avg Ann'l Div'd Yield	<b>3.6%</b>

**CAPITAL STRUCTURE as of 12/31/07**  
Total Debt \$1354.8 mill. Due in 5 Yrs \$324.8 mill.  
LT Debt \$1156.9 mill. LT Interest \$60.0 mill.  
(LT interest earned: 2.5x)

**Pension Assets-12/07** \$408.0 mill. **Oblig.** \$420.5 mill.

**Pfd Stock** None

**Common Stock** 45,062,727 shs.

**MARKET CAP: \$1.5 billion (Mid Cap)**

**ELECTRIC OPERATING STATISTICS**

	2005	2006	2007
% Change Retail Sales (KWH)	-	+1.0	+4.3
Avg. Indust. Use (MWH)	26535	26731	27413
Avg. Indust. Revs. per KWH (c)	3.45	2.96	2.92
Capacity at Peak (Mw)	3084	3085	3267
Peak Load, Summer (Mw)	2963	3084	3193
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+3.8	+3.6	+2.6

Fixed Charge Cov. (%) 207 274 262

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '05-'07 of change (per sh)

	Past 10 Yrs.	Past 5 Yrs.	Est'd '05-'07
Revenues	2.0%	-21.5%	5.5%
"Cash Flow"	.5%	-4.0%	4.0%
Earnings	-1.0%	-7.0%	3.0%
Dividends	-4.5%	-8.5%	Nil
Book Value	3.5%	2.5%	2.5%

**QUARTERLY REVENUES(\$ mill.)**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2005	195.6	204.9	248.4	210.6	859.5
2006	268.4	242.6	230.5	184.8	926.3
2007	206.7	213.8	261.5	197.4	879.4
2008	<b>235</b>	<b>260</b>	<b>270</b>	<b>245</b>	<b>1010</b>
2009	<b>260</b>	<b>285</b>	<b>295</b>	<b>270</b>	<b>1110</b>

**EARNINGS PER SHARE <sup>A</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2005	.55	.22	.56	.42	1.75
2006	.64	.53	.76	.42	2.35
2007	.56	.42	.65	.23	1.86
2008	<b>.60</b>	<b>.43</b>	<b>.75</b>	<b>.37</b>	<b>2.15</b>
2009	<b>.63</b>	<b>.45</b>	<b>.77</b>	<b>.40</b>	<b>2.25</b>

**QUARTERLY DIVIDENDS PAID <sup>B†</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2004	.465	.465	.465	.30	1.70
2005	.30	.30	.30	.30	1.20
2006	.30	.30	.30	.30	1.20
2007	.30	.30	.30	.30	1.20
2008	.30	.30	.30	.30	1.20

**BUSINESS:** IDACORP, Inc. is the holding company for Idaho Power, a utility that owns 17 hydroelectric generation developments and partly owns three coal plants. Also invests in affordable housing. Sold a patented fuel cell system in 2006. Sells electricity in Idaho (96% of revenues.) and Oregon (4%). Revenue breakdown: residential, 46%; commercial, 25%; industrial, 15%; other, 14%.

**IDACORP has received higher rates.** Last June, the company filed for a hike of \$63.9 million, based on an investment of \$300 million in the electric system since the last rate case. The application included a requested return on equity of 11.5%. Negotiations with interested groups resulted in an annual increase of \$32.1 million. The parties did not, however, resolve the issue of adjusting allowed power supply costs or the use of a forecast test year in a manner that would balance concerns of intervenors with those of IDA's needs, but they agreed to make a concerted effort to do so. An interim arrangement on these matters will be in place until a final solution is reached. Regulators approved the pact, but did not specify either an overall rate of return or a return on equity. The order took effect on March 1st.

**The company plans a diverse set of resources to meet projected load growth.** Management's forecast of a 2% annual increase in customer demand, coupled with the absence of a reserve margin, points to the need for new generation shortly. To meet its obligations, IDA recently bought 45 megawatts (mw) of

geothermal power and solicited bids for 50 mw more in 2009. It also requested bids for 270 mw of gas-fired energy in preference to expanding the capacity of the Jim Bridger coal-fired unit. On the wind-power front, 100 mw will be added by yearend. Another 150 mw will be purchased in 2012. Too, IDA awaits Federal Energy Regulatory approval for a license extension of its 1,167-mw Hells Canyon hydro plant. These additions will require some external financing over the next few years. **Better hydro conditions should lift earnings this year.** Improved stream flows will reduce reliance on more costly fossil fuel generation and will increase wholesale energy sales. IDA will also benefit from 10 months of higher rates. In all, we estimate 2008 earnings will rise 16%, to \$2.15 a share. Moderate increases are likely over the next few years.

**The stock is not on our recommended list.** The yield is near the industry norm, but we expect no boost in the payout through the 2011-2013 time frame. IDA will need to preserve cash to fund the building program.

*Arthur H. Medalie*  
May 9, 2008

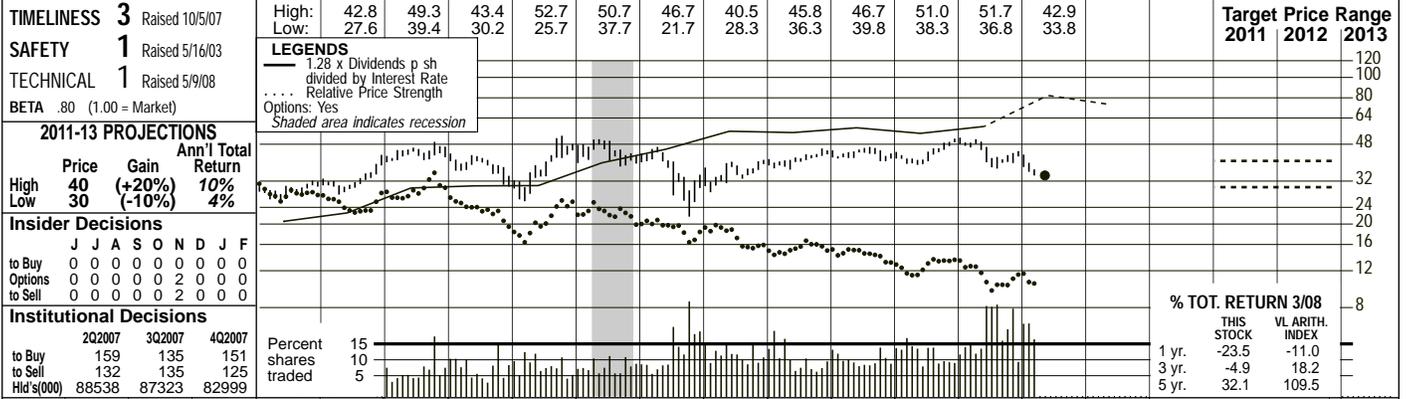
(A) EPS diluted. Excl. nonrecurring gains (loss): '93, 16c; '00, 22c; '03, 26c; '05, (24c); '06, 17c. Next earnings report due mid-May. (B) Div'ds historically paid in late Feb., late May, late Aug., and late Nov. (C) Div'd reinvestment plan avail. (D) Shareholder investment plan avail. (E) Incl. deferred debits. In '07: \$3.86/sh. Rate allowed on com. eq. in Idaho in '04: 10.25%; earned on avg. system com. eq., '07: 7.1%. Regulatory Climate: Above Average.

Company's Financial Strength	B+
Stock's Price Stability	15
Price Growth Persistence	90
Earnings Predictability	50

To subscribe call 1-800-833-0046.

# PINNACLE WEST NYSE-PNW

RECENT PRICE **34.02** P/E RATIO **14.2** (Trailing: 12.3 Median: 14.0) RELATIVE P/E RATIO **0.86** DIV'D YLD **6.2%** VALUE LINE



2011-13 PROJECTIONS	Price	Gain	Ann'l Total Return
High	40	(+20%)	10%
Low	30	(-10%)	4%

Insider Decisions											
	J	A	S	O	N	D	J	F			
to Buy	0	0	0	0	0	0	0	0	0	0	0
Options	0	0	0	0	0	0	0	0	0	0	0
to Sell	0	0	0	0	0	2	0	0	0	0	0

Institutional Decisions			
	2Q2007	3Q2007	4Q2007
to Buy	159	135	151
to Sell	132	135	125
Hlds(000)	88538	87323	82999

1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	© VALUE LINE PUB., INC.	11-13
19.39	19.66	19.28	19.08	20.77	23.52	25.12	28.57	43.50	53.66	28.90	30.87	31.59	30.16	34.03	35.07	<b>37.25</b>	<b>39.15</b>	Revenues per sh	<b>43.00</b>
4.70	5.25	5.09	5.16	5.90	7.12	7.34	7.73	7.99	8.72	7.01	7.33	6.93	5.76	6.76	6.69	<b>6.55</b>	<b>7.10</b>	"Cash Flow" per sh	<b>8.65</b>
1.73	1.95	1.99	2.22	2.47	2.76	2.85	3.18	3.35	3.68	2.53	2.52	2.58	2.24	3.17	2.96	<b>2.50</b>	<b>2.65</b>	Earnings per sh <sup>A</sup>	<b>3.05</b>
--	.20	.83	.93	1.03	1.13	1.23	1.33	1.43	1.53	1.63	1.73	1.83	1.93	2.03	2.10	<b>2.12</b>	<b>2.20</b>	Div'd Decl'd per sh <sup>B+†</sup>	<b>2.58</b>
2.57	2.69	2.92	3.38	2.95	3.63	3.76	4.05	7.76	12.27	9.81	7.60	5.86	6.39	7.38	9.14	<b>10.55</b>	<b>11.80</b>	Cap'l Spending per sh	<b>9.35</b>
17.00	18.87	20.32	21.49	22.51	23.90	25.50	26.00	28.09	29.44	29.44	31.00	32.14	34.57	34.47	35.15	<b>35.55</b>	<b>36.00</b>	Book Value per sh <sup>C</sup>	<b>37.50</b>
87.16	87.42	87.43	87.52	87.52	84.83	84.83	84.83	84.83	84.83	91.26	91.29	91.79	99.08	99.96	100.49	<b>100.70</b>	<b>100.90</b>	Common Shs Outst'g <sup>D</sup>	<b>107.00</b>
10.8	11.5	9.6	10.8	11.8	11.8	15.2	11.9	11.3	12.0	14.4	14.0	15.8	19.2	13.7	14.9	<b>13.7</b>	<b>14.9</b>	Avg Ann'l P/E Ratio	<b>11.5</b>
.66	.68	.63	.72	.74	.68	.79	.68	.73	.61	.79	.80	.83	1.02	.74	.79	<b>.74</b>	<b>.79</b>	Relative P/E Ratio	<b>.75</b>
--	.9%	4.3%	3.9%	3.5%	3.5%	2.8%	3.5%	3.8%	3.5%	4.5%	4.9%	4.5%	4.5%	4.7%	4.8%	<b>4.7%</b>	<b>4.8%</b>	Avg Ann'l Div'd Yield	<b>7.0%</b>

CAPITAL STRUCTURE as of 12/31/07																																																																	
Total Debt \$3531.6 mill. Due in 5 Yrs \$1414.0 mill.																																																																	
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**BUSINESS:** Pinnacle West Capital Corporation (parent of Arizona Public Service) supplies electricity to approx. 1,780,000 people in 11 of 15 Arizona counties. Electric revenue sources: residential, 51%; commercial, industrial, and other, 49%. Power costs: 39% of electric revenues; labor costs: 13% of total revenues. The mining industry is the largest industrial customer. Energy sources: coal, 37%; nuclear, 22%; gas & other, 18%; purchased power, 23%. Has 7,600 employees. Reported '07 depreciation rate: 3.1%. Est'd plant age: 10 years. Chairman & Chief Executive Officer: William J. Post. Pres.: Jack E. Davis. Inc.: Arizona. Address: 400 E. Van Buren St., Suite 700, P.O. Box 52132, Phoenix, AZ 85072-2132. Tel.: 602-379-2568. Internet: www.pinnaclewest.com.

**Pinnacle West has filed a general rate case.** It seeks an increase of \$265.5 million to recover investments of over \$1 billion a year needed to maintain and upgrade infrastructure. Some \$256.5 million of the request is for nonfuel-related items. The application includes an \$86.6 million attrition adjustment to offset earnings erosion between the end of the test year and 2010. Finally, it proposes time-of-use rates to reduce energy consumption during peak periods. The petition is based on an 11.5% allowed return on common equity, up from the current 11.0%. Whatever amount is awarded will be operative on July 1, 2009. Separately, Pinnacle received \$30 million in higher transmission tariffs last March 1st.

**The company is adding capacity to meet rising demand.** It recently completed a 100-mile transmission line surrounding Phoenix that will permit the inflow of 917 megawatts (mw) of power into the constrained area. Too, PNW and partners plan a 122-mile line from the Palo Verde nuclear hub to Yuma, Arizona to insure adequate power in that region. Construction will start in 2010 and should be finished two years later. In addition, PNW has purchased a two-unit 96-mw gas-fired peaking plant that will begin operating shortly to help meet high summer needs.

**Earnings comparisons will be tough this year.** Unusually favorable weather and one-time income tax benefits boosted 2007 earnings by \$0.36 a share. And this year, the SunCor real estate subsidiary's contribution will likely be minimal because of a weak housing market. Despite increased income generated by new plants on line, we estimate current-year earnings will fall 16%, to \$2.50 a share. An order on the pending rate case suggests improvement in 2009.

**Dividend growth momentum has slowed.** From 1994 through 2006, the payout was raised \$0.10 a share annually. But 2007's disappointing rate order induced the directors not to authorize an increase at this time. Still, based on our projection of earnings gains to 2011-2013, dividend hikes over the same timeframe will exceed those of the group. PNW remains an above-average utility selection, in our opinion.

Arthur H. Medalie  
May 9, 2008

(A) Diluted eps. Excl. nonrecurring gains (losses): '93, 22c; '94, 31c; '95, net 6c; '99, (\$1.20); '02, (77c); excl. gains (losses) from discontinued ops.: '92, 7c; '99, (\$1.97); '00, 22c; '05, (36c); '06, 10c. Next earnings report due late July. (B) Div'ds historically paid in early Mar., June, Sept., and Dec. ■ Divd reinvest. plan avail. † Shareholder invest. plan avail. (C) Incl. def. chgs. In '07: \$7.36/sh. (D) In mill. eq. in '05: 10.25%; earned on avg. com. eq., '07: 8.6%. Reg. Clim.: Avg. Company's Financial Strength A  
Stock's Price Stability 100  
Price Growth Persistence 20  
Earnings Predictability 60  
To subscribe call 1-800-833-0046.





# WESTAR ENERGY NYSE-WR

RECENT PRICE **23.37** P/E RATIO **11.7** (Trailing: 13.6; Median: 16.0) RELATIVE P/E RATIO **0.72** DIV'D YLD **5.0%** VALUE LINE

TIMELINESS <b>3</b> Lowered 6/29/07	High: 43.4	44.2	33.9	25.9	25.9	18.0	20.5	22.9	25.0	27.2	28.6	25.9	Target Price Range 2011 2012 2013																																								
SAFETY <b>2</b> Raised 4/1/05	Low: 29.8	32.6	16.8	14.7	15.6	8.5	9.8	18.1	21.1	20.1	22.8	21.8																																									
TECHNICAL <b>3</b> Lowered 5/23/08	<p>LEGENDS                      0.93 x Dividends p sh divided by Interest Rate                      ... Relative Price Strength                      Options: No                      Shaded area indicates recession</p>												64																																								
BETA .90 (1.00 = Market)	<p>2011-13 PROJECTIONS</p> <table border="1"> <tr> <td>Price</td> <td>Gain</td> <td>Ann'l Total Return</td> </tr> <tr> <td>High 30</td> <td>(+30%)</td> <td>11%</td> </tr> <tr> <td>Low 20</td> <td>(-15%)</td> <td>2%</td> </tr> </table>												Price	Gain	Ann'l Total Return	High 30	(+30%)	11%	Low 20	(-15%)	2%	48																															
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1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	© VALUE LINE PUB., INC.	11-13
26.81	30.99	26.26	25.01	31.67	32.90	30.86	30.21	33.80	31.20	24.77	20.06	17.02	18.23	18.37	18.09	<b>18.05</b>	<b>18.90</b>	Revenues per sh	<b>21.80</b>
4.62	5.33	4.98	5.17	5.52	3.47	6.35	7.51	6.96	5.32	4.77	3.77	3.12	3.28	3.94	3.77	<b>4.30</b>	<b>4.50</b>	"Cash Flow" per sh	<b>6.05</b>
2.20	2.76	2.51	2.71	2.60	d.46	2.13	1.48	.89	d.58	1.00	1.48	1.17	1.55	1.88	1.84	<b>2.00</b>	<b>1.70</b>	Earnings per sh <sup>A</sup>	<b>1.95</b>
1.90	1.94	1.98	2.03	2.07	2.10	2.14	2.14	1.44	1.20	1.20	.87	.80	.92	.98	1.08	<b>1.16</b>	<b>1.20</b>	Div'd Decl'd per sh <sup>B+†</sup>	<b>1.32</b>
3.49	3.86	3.86	3.77	3.09	3.22	2.77	4.09	4.40	3.37	1.89	2.06	2.19	2.45	3.95	7.84	<b>8.70</b>	<b>8.00</b>	Cap'l Spending per sh	<b>5.75</b>
21.51	23.08	23.93	24.71	25.14	30.79	29.40	27.83	27.20	25.97	13.68	14.23	16.13	16.31	17.62	19.14	<b>20.40</b>	<b>20.90</b>	Book Value per sh <sup>C</sup>	<b>22.75</b>
58.05	61.62	61.62	62.86	64.63	65.41	65.91	67.40	70.08	70.08	71.51	72.84	86.03	86.84	87.39	95.46	<b>102.00</b>	<b>102.60</b>	Common Shs Outst'g <sup>E</sup>	<b>104.40</b>
12.9	12.6	11.6	11.7	11.7	--	18.4	17.2	20.6	--	14.0	10.8	17.4	14.8	12.2	14.1	<b>Bold figures are Value Line estimates</b>		Avg Ann'l P/E Ratio	<b>13.0</b>
.78	.74	.76	.78	.73	--	.96	.98	1.34	--	.76	.62	.92	.79	.66	.74			Relative P/E Ratio	<b>.85</b>
6.7%	5.6%	6.8%	6.4%	6.8%	6.3%	5.5%	8.4%	7.9%	5.8%	8.6%	5.5%	3.9%	4.0%	4.3%	4.2%			Avg Ann'l Div'd Yield	<b>5.2%</b>

**CAPITAL STRUCTURE as of 12/31/07**  
 Total Debt \$2070.4 mill. Due in 5 Yrs \$1893.1 mill.  
 LT Debt \$1889.8 mill. LT Interest \$94.7 mill.

(LT interest earned: 3.3x)  
**Pension Assets-12/07** \$468 mill. **Oblig.** \$578 mill.  
**Pfd Stock** \$21.4 mill. **Pfd Div'd** \$9 mill.  
 121,613 shs. 4 1/2%, callable 108; 54,970 shs. 4 1/4%, callable 101.50; 37,780 shs. 5%, callable 102. All cum. \$100 par.

**Common Stock** 95,463,180 shs.  
**MARKET CAP: \$2.2 billion (Mid Cap)**

2034.1	2036.2	2368.5	2186.3	1771.1	1461.1	1464.5	1583.3	1605.7	1726.8	<b>1840</b>	<b>1940</b>	Revenues (\$mill)	<b>2275</b>
141.3	100.4	62.7	d40.0	72.0	108.1	100.1	134.9	165.3	168.4	<b>200</b>	<b>175</b>	Net Profit (\$mill)	<b>205</b>
9.3%	--	42.4%	NMF	53.4%	43.1%	25.0%	31.0%	25.4%	27.5%	<b>28.0%</b>	<b>28.0%</b>	Income Tax Rate	<b>28.0%</b>
--	--	--	--	--	5.0%	--	--	5.0%	10.4%	<b>8.0%</b>	<b>8.0%</b>	AFUDC % to Net Profit	<b>5.0%</b>
58.4%	60.3%	62.6%	61.8%	71.6%	66.2%	53.8%	52.1%	50.0%	50.6%	<b>48.5%</b>	<b>50.6%</b>	Long-Term Debt Ratio	<b>50.0%</b>
36.9%	39.2%	36.9%	37.7%	22.9%	33.2%	45.5%	47.2%	49.3%	48.9%	<b>51.0%</b>	<b>50.0%</b>	Common Equity Ratio	<b>49.5%</b>
5245.9	4783.4	5169.3	4822.4	4272.4	3127.3	3049.2	3000.4	3124.2	3738.3	<b>4090</b>	<b>4255</b>	Total Capital (\$mill)	<b>4785</b>
3795.1	3889.4	3993.4	4042.9	3995.4	3909.5	3911.0	3947.7	4071.6	4803.7	<b>5450</b>	<b>5980</b>	Net Plant (\$mill)	<b>6800</b>
4.3%	4.5%	3.4%	1.5%	4.4%	7.0%	5.5%	6.2%	6.7%	5.8%	<b>6.0%</b>	<b>5.5%</b>	Return on Total Cap'l	<b>5.5%</b>
6.5%	5.3%	3.2%	NMF	5.9%	10.2%	7.1%	9.4%	10.6%	9.1%	<b>9.5%</b>	<b>8.0%</b>	Return on Shr. Equity	<b>8.5%</b>
7.1%	5.3%	3.2%	NMF	7.3%	10.3%	7.1%	9.5%	10.7%	9.2%	<b>9.5%</b>	<b>8.0%</b>	Return on Com Equity <sup>D</sup>	<b>8.5%</b>
NMF	NMF	NMF	NMF	NMF	4.9%	3.2%	4.3%	5.5%	4.3%	<b>4.0%</b>	<b>2.5%</b>	Retained to Com Eq	<b>3.0%</b>
120%	NMF	NMF	NMF	120%	53%	56%	55%	49%	53%	<b>58%</b>	<b>71%</b>	All Div'ds to Net Prof	<b>68%</b>

**ELECTRIC OPERATING STATISTICS**

	2005	2006	2007
% Change Retail Sales (KWH)	+4.6	+4.8	+2.3
Avg. Indust. Use (MWH)	1233	1248	1235
Avg. Indust. Revs. per KWH (c)	4.34	4.58	4.55
Capacity at Peak (Mw)	5851	6033	6178
Peak Load, Summer (Mw)	4549	4914	4836
Annual Load Factor (%)	55.5	54.0	54.5
% Change Customers (yr-end)	+1.1	+1.2	+1.0

Fixed Charge Cov. (%) 255 291 302

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '05-'07 of change (per sh)

Revenues	-5.0%	-9.5%	3.0%
"Cash Flow"	-2.5%	-8.5%	8.5%
Earnings	1.0%	32.0%	1.5%
Dividends	-7.0%	-5.0%	5.0%
Book Value	-4.0%	-4.5%	4.5%

**BUSINESS:** Westar Energy, Inc., formerly Western Resources, is the parent of Kansas Power & Light. It supplies electricity to 674,000 customers in east Kansas. Electric revenue sources: residential and rural, 41%; commercial, 37%; industrial, 22%; misc.: less than 1%. Acquired Kansas Gas & Electric Co. 3/92. Sold investment in ONEOK in 2003 and 85% ownership in Protection One

in February, 2004. 2007 depreciation rate: 2.7%. Estimated plant age: 16 years. Fuels: coal; 56%; nuclear: 9%; gas: 34%; other, 1%. Labor costs: 17%. Has 2,323 employees. Chairman: Charles Q. Chandler IV. C.E.O. & President: William B. Moore. Inc.: Kansas. Address: 818 Kansas Avenue, P.O. Box 889, Topeka, Kansas 66601. Tel.: 785-575-8227. Internet: www.wr.com.

**Westar Energy has filed a general rate case.** The company seeks higher base rates of \$90.0 million in the northern region and \$87.6 million in the southern jurisdiction of Kansas. The increase would recover the \$318 million cost of the 600-megawatt gas-fired facility at the Emporia Energy center. Other drivers of the hike include recoupment of investments in plant and equipment since the last rate case, the planned acquisition of 300 mw of wind farms, and emission-control work on coal-fired units. The application also asks for \$69 million to recover the cost of restoring damage inflicted by last December's severe ice storm. To ease the burden on customers, WR would spread this cost over a number of years. An order on the request is due in January.

**The company and partners seek approval to build a transmission line to improve the flow of power.** The plan calls for threading a 230-mile, 765-kilovolt line that would run from northwest of Wichita to the Kansas border. The line would not only serve Westar's customers but would provide other Kansas utilities with access to wholesale markets. It would

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2005	336.5	374.8	477.9	394.1	1583.3
2006	340.0	406.6	515.9	343.2	1605.7
2007	370.3	415.2	548.5	392.8	1726.8
2008	406.8	<b>440</b>	<b>580</b>	<b>413.2</b>	<b>1840</b>
2009	<b>425</b>	<b>470</b>	<b>615</b>	<b>430</b>	<b>1940</b>

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2005	.18	.32	.97	.08	1.55
2006	.30	.40	1.03	.15	1.88
2007	.34	.36	.99	.15	1.84
2008	.63	<b>.30</b>	<b>.95</b>	<b>.12</b>	<b>2.00</b>
2009	<b>.27</b>	<b>.32</b>	<b>1.00</b>	<b>.11</b>	<b>1.70</b>

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B+†</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2004	.19	.19	.19	.19	.76
2005	.23	.23	.23	.23	.92
2006	.23	.25	.25	.25	.98
2007	.25	.27	.27	.27	1.06
2008	.27	.29			

also allow expanded development of Kansas' wind resources. Completion is targeted for the end of 2013. But the project has run into head-on competition from ITC Holdings, which wants to construct the line itself. The state commission is expected to decide by yearend which party will be permitted to build the line.

**Our 2008 earnings estimate requires an explanation.** Since income taxes are an integral part of operations, we've included a one-time \$0.40-a-share credit in the first quarter from a federal tax audit covering prior years. Without this plus, we estimate current-year earnings would decline 13%, to \$1.60 a share, because of higher interest expenses and more shares outstanding. Small, but steady, gains are likely over the next few years, but we don't expect earnings to attain the level of the mid-1990s for some time to come.

**The year-ahead yield is a full percentage point above that of the group.** But the possible loss of a lawsuit against two former executives leaves a cloud over these shares. On balance, we rate Westar an average utility selection.

Arthur H. Medalie  
June 27, 2008

(A) EPS basic. Excl. nonrecr gains (losses): '94, \$0.31; '96, (\$0.19); '97 net, \$7.97; '98, (\$1.45); '99, (\$1.31); '00, \$1.07; '01, 27c; '02, (\$12.06); '03 net, 77c. Next egs. rept due late July.	(B) Div'ds historically paid in early Jan., early April, early July, and early Oct. ■ Div'd reinvest. plan avail. † Shareholder invest. plan avail. (C) Incl. intang. in '07: \$6.04/sh. (D) Rate base deter.: fair value; rate all'd on com. eq. (elect.) in '06: 10.0%. Earned on avg. com. eq. in '07: 9.8%. Regul. Clim.: Avg. (E) In mill.	Company's Financial Strength	B++
		Stock's Price Stability	100
		Price Growth Persistence	20
		Earnings Predictability	25