

ATTACHMENT C – MANAGERIAL LICENSING QUALIFICATIONS AND TECHNICAL LICENSING QUALIFICATIONS

Applicant, Global Energy Market Services, LLC is a wholly owned subsidiary of Fellon-McCord & Associates, LLC (“FMA”). FMA has been providing energy management services for 18 years in the energy business with 12 years in electricity consulting. FMA will provide employees, capital and back office support for Applicant. Two employees of FMA are engaged full time in Applicants operations, Charles Lanager and Douglas Schaefer. Both employees are experienced and trained in the energy businesses and the Brokerage of Electricity and Electricity Services. They have, from their immediate past employment, been working as brokers in the State of Pennsylvania for 2 years. The other personnel supporting Applicant have over 30 years in the electricity industry from all business segments. Andrew R. Fellon, the CEO and President of Applicant has over 20 years in the energy industry.

Douglas Schaefer and Charles Lanager both meet the technical requirements of Part 454.70.

Exhibit 1 – Organization Chart

Andrew R. Fellow, President, CEO	
Peter C. Brown, COO	
Charles Lanager, Executive Director, Brokerage	Patrick Frazier, Executive Director, Electricity Services
Douglas Schaefer, Director, Operations	

Exhibit 2 – Resumes of Key Employees

ANDREW R. FELLON

3 Overbrook Road
Louisville, KY 40207

Work History:

- 2008-Present Fellon-McCord & Associates, LLC – Full Service Provider of Energy Procurement, Consulting & Management Services – Global focus
President & CEO and Co-owner
- 2003-2008 Fellon-McCord, *President & CEO*
and
Constellation NewEnergy-Gas Division, *President & CEO*
Led these two North American energy consulting and natural gas marketing service providers for Constellation Energy Group
- 2001-2002 Allegheny Energy Services, Greensburg, PA
Contract Executive
Provided the transitional executive work required upon Allegheny's acquisition of both the Fellon-McCord and Alliance Gas Services businesses
- 1993-2003 Alliance Gas Services-Full Service Natural Gas Marketing Company –North American focus
Co-founder, President & CEO and Owner
- 1992-2001 Fellon-McCord-Full Service Provider of Energy Procurement, Consulting & Management Services – North American focus
Co-founder, President & CEO and Owner
- 1987-1992 Centran Corporation
Senior Vice President National Accounts
- 1986-1987 Columbia Gas System
Industrial Consulting Engineer
- Education:* Pennsylvania State University. BS, Industrial & Management Systems Engineering
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PETER C. BROWN

7608 Wolf Spring Court
Louisville, Kentucky 40241

Peter Brown is an experienced energy professional proficient in energy related transactions, development and construction of generation facilities, mergers and acquisitions of energy companies and project entities, placement of energy related financing facilities and natural gas regulatory issues.

PROFESSIONAL EXPERIENCE

FELLON-MCCORD & ASSOCIATES, LLC Louisville, Kentucky 2008 to Present

Energy consulting and management company providing energy procurement, management, sustainability and asset optimization services to industrials, commercial accounts, municipalities and universities.

Chief Operating Officer

Responsible for management of company operations including gas and electricity services fulfillment, power dispatch, client management, legal, IT, HR, accounting, finance and administration

- Part of Executive team responsible for strategic planning and overall management of the company.
- Acting general counsel responsible for all legal matters affecting the company.
- Evaluate and structure mergers and acquisitions of the company.
- Responsible for fulfillment of all customer contracts and maintaining client relationships.

PATRICK W. FRAZIER

Oct 2008 – Present: Fellon McCord & Associates, LLC, Louisville, KY (*Energy Consulting specializing in all facets of the energy spectrum, focusing on municipal, cooperative, industrial and commercial clients*)

Position held: Executive Director, Electricity Services

Responsibilities

Manager responsible for the management and leadership of the Electricity Services department. The department consists of the following functional areas:

- ◆ Retail electricity services consisting of power supply design, procurement, invoice review and verification and provision of electricity market intelligence;
- ◆ 24/7 Energy Desk services consisting wholesale power supply design, procurement, 24/7 management in ISO/RTO and bilateral markets, shadow settlements and provision of electricity market intelligence;
- ◆ Demand response application design and 24/7 management for clients with assets, both generation and demand, that can be applied to demand response programs.

May 2006 – Oct 2008: DaCott Power & Transmission Solutions, Inc., Louisville, KY (*Consulting and engineering company specializing in power supply services for municipal, cooperative and industrial customers in the Midwest*)

Position held: Managing Partner & Co-Owner

Responsibilities

- ◆ Grow the company's service area based on contacts and relationships gained from past industry experiences;
- ◆ Perform value adding consulting and engineering work for our customers in order to give them an opportunity to have a cost effective and risk manageable power supply.

January 2001 – May 2006: AMP-Ohio, Inc., Columbus, OH (*Non-profit provider of wholesale electric energy to its municipal members*)

Position held: Vice President of Energy Operations & Power Generation

Responsibilities

Executive manager, reporting directly to the CEO, responsible for the management and leadership of the 126 person Energy Operations and Power Generation department. The department consists of the following functional areas:

- ◆ Power Generation;
 - A 213 MW coal fired generation plant consisting of four units;
 - Distributed generation, consisting of 322 MW of generation made up of both gas fired combustion turbine generators and diesel fired reciprocating engine generators;
 - A 42 MW hydroelectric generation plant located on the Ohio river;
 - A 7.2 MW wind farm made up of four generation units;
- ◆ Energy Control Center, which is responsible for transmission operations, power transactions, risk management and economic utilization of resources (e.g., generation and contractual purchases), with the mission to reliably deliver cost effective wholesale power and energy to AMP-Ohio's members;
- ◆ Power Supply Planning and membership development;
- ◆ Transmission Affairs, consisting of items related to FERC, MISO, PJM and NERC;
- ◆ Fuel Supply, which negotiates, procures and delivers fuels (i.e., coal, natural gas and diesel) and fuel related items (i.e., emission allowances and transportation) required for the generation assets.

1999 – 2000: AESI – US, Inc., Atlanta, GA (*Consulting and engineering company specializing in the electric energy industry*)

Position held: Director of Utility Operations

1984 - 1999: Louisville Gas and Electric Company (LG&E), Louisville, KY (*Regional provider of electric and gas related energy products*)

Positions held: Various levels of increasing responsibility up to Manager of Utility Power Sales

1990-1992: University of Louisville Speed Scientific School, Louisville, KY

Position held: Associate Instructor

EDUCATION

Masters of Electrical Engineering, University of Louisville Speed Scientific School.

Bachelors of Applied Science in Electrical Engineering, University of Louisville Speed Scientific School.

PROFESSIONAL ASSOCIATIONS

Institute of Electrical and Electronic Engineers

NERC Standards Authorization Committee (2004 – 2005)

Operating Committee for Ohio Valley Electric Corp. (When at LG&E)
ECAR and NERC Market Interface Committee (When at LG&E)
AIMS (Automated Interchange Matching System) Operation Committee Member (When at LG&E)

CHUCK LANAGER

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EDUCATION

The Pennsylvania State University

1980-1984

Bachelor of Science Degree, Electrical Engineering

EXPERIENCE

West Penn Power / Allegheny Power

1985 - 1999

Served in various positions on the regulated utility side of the company, including executive positions in marketing, customer service and accounting, meter reading and collections.

Allegheny Energy Supply

1999 - 2007

1999 to 2001, was responsible for various aspects of marketing and delivering unregulated retail electric generation services to a market area that eventually included Pennsylvania, Maryland, New Jersey and Ohio. This included experience with various state and EDC rules, EDI transactions and energy pricing.

2002 to 2007, managed the group responsible for all of the company's long-term wholesale electricity and natural gas transactions throughout the country. Transactions included Provider of Last Resort contracts in PJM territory, as well as generator off-take agreements, wholesale municipal load contracts and long-term wholesale and retail energy transactions and financial transmission rights.

Keytex Energy LLC

2007-2010

Co-founder and Principal of Keytex Energy LLC and affiliates. Keytex performed both physical and financial electricity trading in the PJM, NY-ISO and ISO-NE market areas. The Keytex Energy Solutions subsidiary performed retail electricity brokerage services in Pennsylvania and Ohio service territories

DOUGLAS J. SCHAEFER

118 Meadow Drive, Beaver Falls, Pennsylvania, 15010

(724) 891-3207

dschaefer@gems-energy.com

PROFESSIONAL EXPERIENCE

Fellon-McCord, Pittsburgh, Pennsylvania

2010 - Present

Retail electricity brokerage.

Director – Operations Management, (2010-Present)

- Perform all operational aspects of the Energy Brokerage Services Business in order to meet its annual performance goals.
- Provide leadership to create a team environment by presenting direct reports with a positive role model that consistently fosters professional relationships with other Fellon-McCord groups and clients.
- Work effectively with account executives to proactively develop energy brokerage sales ideas and cross sell Fellon-McCord services to existing clients.
- Provide and/or coordinate the fulfillment of Fellon-McCord's contractual service requirements with regard to its Energy Brokerage Services Business activities
- Manage direct reports including assigning work responsibilities, training, hiring, career development and conducting performance evaluations.
- Oversee staffing levels for efficient completion of Energy Brokerage Services Business tasks and responsibilities.
- Ensure the Energy Brokerage Services Business' adherence to company policies and procedures.
- Attend meetings/seminars/conferences to represent company and/or clients as required.

KEYTEX ENERGY, LLC, Greensburg, Pennsylvania

2008 - 2010

Retail electricity brokerage and energy trading company.

Owner, (2008-2010)

- *Oversee day to day energy trading operations of Keytex Energy and Steel City Energy.*
- *Secretary / Treasurer of Keytex Energy Holdings and its affiliated companies.*

STRATEGIC ENERGY, LLC, Pittsburgh, Pennsylvania

1998 - 2008

Retail electricity Supply Company.

Director, Portfolio Management, (2004-2008)

Manager, Power Supply Coordination, (2002-2004)

Portfolio Manager, (1998-2001)

CNG ENERGY SERVICES, Pittsburgh, Pennsylvania

1997 - 1998

Energy supply company.

Power Scheduler.

THRIVENT FINANCIAL, Monroeville, Pennsylvania

1992 - 1997

Insurance provider.

District Representative

EDUCATION

CARNEGIE MELLON TEPPER SCHOOL OF BUSINESS, Pittsburgh, Pennsylvania ***Strategic Energy Leadership Development Program, 2007***

UNIVERSITY OF PITTSBURGH, Pittsburgh, Pennsylvania ***Bachelor of Arts in Economics, 1990***