

ATTACHMENT C

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Peter Callowhill, Co-founder, Manager and CEO

With more than 30 years of business experience in the utility and tech sectors, Peter Callowhill provides strategic direction for the Company. Mr. Callowhill also oversees partner relationships to ensure customers are provided with the highest value.

Mr. Callowhill owns more than three decades of experience in the telecommunications industry, including the establishment of six Washington, D.C./Baltimore Metro area-based telecommunications firms between 1993 and 2010.

Prior to leading NRGing, LLC d/b/a NetGain Energy Advisors, Mr. Callowhill co-founded NetGain Communications, Inc (hereafter NetGain Communications). The Company assisted commercial and industrial clients with an understanding of their options for different voice, data and internet services.

The Company's standard operating practice was to:

- Meet face-to-face with its clients,
- Discuss the client's current and future requirements,
- Secure a signed Letter of Agency (LOA),
- Obtain copies of recent telecom bills for all pertinent services and/or locations,
- Prepare a summary of the relevant information that had been gleaned from the client invoices and discussions,
- Secure carrier pricing options for the required services,
- Create a written proposal, in both a Word document and Excel spreadsheet, for the client detailing the pricing options available. This information detailed the pricing for the required services and the pricing as related to different length term contracts,
- Assist the client in understanding the pros and cons of each technical option (if applicable),
- Provide guidance as to the solution(s) deemed to be the best choice,
- Assist the client with any required clarity or insight as to the carriers' contractual terms & conditions,
- Submit the final order to the carrier after scrubbing it and detailing all important facets of the client's environment,
- Oversee the provisioning of the services,
- Serve as both a resource and point of escalation for subsequent communications with the selected carrier.

NetGain Communications revenues exceeded \$2.4 million in 2009 and had 300+ clients. In May of 2010, NetGain Communications merged its client base into another Northern Virginia telecom brokerage, Association Research Group, Inc (ARG).

Prior to co-founding NetGain Communications, Mr. Callowhill co-founded Net2000 Communications, Inc. (hereafter Net2000), a telecom brokerage from 1993 – 1998. In 1999 Net2000 became a facilities-based competitive local exchange carrier (CLEC). Net2000's standard operating procedures were virtually identical to those of NetGain Communications, as described above.

At Net2000, Mr. Callowhill held varying management roles over a period of eight years, including Senior Vice President of Sales, and he played a leading role in the successful creation and execution of the firm's business strategy, driving revenues to more than \$110 million and assisting in securing more than 3,000 clients.

Mr. Callowhill also established other Washington, D.C./Baltimore Metro area firms including N2N Communications, Inc., a regional Internet Service Provider (ISP), and InterPeer, Inc, a Web Hosting service. Mr. Callowhill served as President for both companies which, through a series of acquisitions, are now components of Verio, an NTT Communications Company and national Tier 1 ISP.

Additionally, Mr. Callowhill co-founded Fastraktion, LLC, a regional venture capital firm focused on providing seed capital to start-up telecommunications firms in the Washington, D.C. area.

Earlier in his career, Mr. Callowhill held sales and sales management positions of increasing responsibility for Nortel Networks (formerly Northern Telecom), Verizon (formerly Bell Atlantic), and Motorola.

Mr. Callowhill earned a B.S. degree in biology from the College of William and Mary in Williamsburg, Virginia.