

JIM GREVATT

Managing Consultant
Vermont Energy Investment Corporation
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PROFESSIONAL EXPERIENCE

2010-Present

Managing Consultant, Vermont Energy Investment Corporation, Burlington, VT

- Member of Consulting Division Leadership Team responsible for strategic and operational planning to ensure objectives are met for the \$5M annual consulting division.
- Provides consulting services to a wide range of clients in the areas of Energy Efficiency program design and implementation best practices

2005- 2010

Director of Residential Energy Services, Vermont Energy Investment Corporation, Burlington, VT

- Member of Senior Management Team responsible for developing and communicating strategic plans and leading cross-functional teams to achieve VEIC organizational goals and objectives.
- Direct, manage, and oversee all aspects of VEIC Residential Energy Services work.
- Responsible for development and delivery of Efficiency Vermont residential services, including new construction, retail products, and comprehensive home retrofit through Home Performance with Energy Star.
- Responsible for delivery of Vermont's Small Wind and Solar grant program to residential customers in Vermont.
- Responsible for directing a staff of 30 employees and 4 subcontractors in partnering with numerous builders, contractors, and retailers; 2010 annual budget of over \$10 million.

2001 – 2005

Manager, Energy Services, Vermont Gas Systems, Burlington, VT

- Overall responsibility for planning and implementing residential and commercial Demand-Side Management (DSM) portfolio for 37,000 Vermont Gas customers.
- Developed and managed \$1.5 million budget for programs designed to reach retrofit, new construction, and equipment replacement markets.
- Responsible for DSM Annual Report and DSM portion of all regulatory proceedings, both formal and informal, with Department of Public Service and Public Service Board.
- Responsible for Discovery responses and PSB testimony on efficiency programs for rate cases.
- Led and supported staff of seven; originated contractual relationships with numerous retrofit contractors; worked with Marketing, Service, and Call Center staffs to cross train and integrate functions and to identify common purposes.
- Developed integrated approach to residential new construction with Efficiency Vermont staff, leading to formation of Vermont Energy Star Homes; encouraged further coordination of projects for C&I and residential existing and multi-family markets; brought Vermont Gas to participation in national forums for related efficiency efforts including Consortium for Energy Efficiency.

1998 – 2001

Manager, Residential Energy Services, Vermont Gas Systems, Burlington, VT

- Directed three residential DSM programs reaching out to retrofit, new construction, and equipment replacement markets; developed and managed \$600,000 annual budget;
- Recruited, trained, and supervised three full-time staff members.
- Point person for DSM Annual Report, Integrated Resource Plan, and VGS interaction with the Weatherization Assistance Program, Department of Public Service, and related energy programs.

1996 – 1998

Manager, HomeBase Retrofit Program, Vermont Gas Systems, Burlington, VT

- Held full responsibility for comprehensive residential retrofit DSM program; managed production and supervised contract auditor; originated contracts with installation subcontractors.
- Performed energy audits for retrofit and new construction customers; performed troubleshooting for high bill complaints and home performance concerns

1994– 1996

Technical Specialist, Vermont Gas Systems, Burlington, VT

- Performed comprehensive natural gas-based energy audits, including field audits, blower-door testing, equipment-efficiency testing, computer modeling, development of job specifications, contractor solicitation and oversight, and verifications of installed measures.
- Worked with program manager to develop standards and protocols for measure installation, program implementation, and health and safety procedures; assisted in software development and troubleshooting.

1994

Associate Director, Low-Income Weatherization Assistance Program, Champlain Valley Office of Economic Opportunity, Burlington, VT

- Assisted Director in fiscal and production tracking and reporting.
- Trained and supervised technical staff; provided computer and technical support to field office staff.

1991– 1994

Technical Specialist, Champlain Valley Office of Economic Opportunity, Burlington, VT

- Performed comprehensive all-fuels residential energy audits for low-income Vermonters, including cost and savings analysis, development of job specifications, contractor solicitation and oversight, and final inspections.
- Recruited and trained installation contractors.

EDUCATION

Bachelor of Fine Arts, 1982, University of Illinois, Champaign, IL

PROFESSIONAL ACTIVITIES

Co-Chair, Consortium for Energy Efficiency Whole House Committee

SELECTED PUBLICATIONS AND PRESENTATIONS

Designing Effective Incentives to Drive Residential Retrofit Participation- DOE Technical Assistance Program Webinar, October, 2010

Quality Assurance for Residential Retrofit Programs- DOE Technical Assistance Program Webinar, October, 2010

Home Performance with ENERGY STAR, Quality Assurance in Vermont- Presenting panelist at the ACI Home Energy Retrofit Summit, April 2010

Delivering on the Promise-Engaging Communities and the Public- Presenting panelist at 2010 NEEP Summit, March, 2010

Home Performance with Energy Star in Vermont. - Presentation at CEE Member meeting, June 2009

Leading by Example: Exemplary Low Income Energy Efficiency Programs. – Presenting Panelist on Efficiency Vermont’s Residential low income services, at California’s Low Income Energy Efficiency Symposium, June 2006.

“Natural Gas Efficiency Policies, Responding to the Natural Gas Crisis One Therm at a Time”. - Co-presented with Dan York and Anna Monis Shipley of American Council for an Energy-Efficient Economy (ACEEE) -ACEEE/CEE Market Transformation Summit, 2004