

REDACTED

DIRECT TESTIMONY

of

BONITA A. PEARCE

Accounting Department  
Financial Analysis Division  
Illinois Commerce Commission

Proposed General Increase in Electric Rates

Commonwealth Edison Company

Docket No. 10-0467

October 26, 2010

Confidential Information Identified As  
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OPEB INCREASE

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1 **WITNESS IDENTIFICATION**

2 **Q. Please state your name and business address.**

3 A. My name is Bonita A. Pearce. My business address is 527 East Capitol  
4 Avenue, Springfield, Illinois 62701.

5

6 **Q. By whom are you employed and in what capacity?**

7 A. I am currently employed as an Accountant in the Accounting Department  
8 of the Financial Analysis Division of the Illinois Commerce Commission  
9 ("ICC" or "Commission").

10

11 **Q. Please describe your background and professional affiliations.**

12 A. I am a licensed Certified Public Accountant with a Bachelor of Science in  
13 Accountancy from Illinois State University. Prior to joining the  
14 Commission in March of 2001, I was engaged in the practice of public  
15 accounting for sixteen years. I returned to the practice of public  
16 accounting for a brief period in 2005, but returned to the Commission in  
17 2006.

18

19 **Q. Have you previously testified before a regulatory body?**

20 A. Yes, I have testified on several occasions before the Commission.

21

22 **Q. What are your responsibilities in this case?**

23 A. I have been assigned to this case by the Manager of the Accounting  
24 Department of the Commission. I am to review the filing of  
25 Commonwealth Edison Company (“ComEd” or the “Company”), analyze  
26 the underlying data, and propose adjustments or make other  
27 recommendations when appropriate.

28

29 **Q. What is the purpose of your testimony in this proceeding?**

30 A. The purpose of my testimony is to propose adjustments to the Company’s  
31 operating statements and rate base with regard to the 2009 pension  
32 asset, deferred tax liability for Medicare Part D, 2010 salary and wage  
33 increase, incentive compensation, perquisites and awards, severance  
34 expenses, directors’ fees and expenses, corporate aircraft costs, 2005  
35 pension funding costs, 2010 pension and OPEB increase and cash  
36 working capital. Finally, I will address the impact of the instant proceeding  
37 on Rider UF, specifically the establishment of an updated Base  
38 Uncollectible Factor (“BUF”) associated with delivery service, or Delivery  
39 Uncollectible Factor (“DUF”), as described in the Company’s tariffs on 3<sup>rd</sup>  
40 Revised Sheet No. 267.

41

42 **Q. Are you sponsoring any schedules as part of ICC Staff Exhibit 3.0?**

43 A. Yes. I prepared the following schedules that reflect data as of, or for the  
44 test year ending, December 31, 2009:

45 Schedule 3.01 - Adjustment to Remove Pension Asset

- 46 Schedule 3.02 - Adjustment to Remove Pro Forma Deferred Tax Liability
- 47 for Medicare Part D
- 48
- 49 Schedule 3.03 - Adjustment to Reverse Pro Forma 2010 Salary and
- 50 Wage Increase
- 51
- 52 Schedule 3.04 - Adjustment to Reduce Incentive Compensation
- 53
- 54 Schedule 3.05 - Adjustment to Remove Perquisites and Awards
- 55
- 56 Schedule 3.06 - Adjustment to Reduce Severance Expenses
- 57
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- 60
- 61 Schedule 3.08- Adjustment to Reduce Administrative and General
- 62 Expenses – Corporate Aircraft Costs
- 63
- 64 Schedule 3.09 - Adjustment to Remove 2005 Pension Contribution
- 65 Funding Costs
- 66
- 67 Schedule 3.10 - Adjustment to Reverse Pro Forma 2010 Pension and
- 68 OPEB Increase
- 69
- 70 Schedule 3.11 - Adjustment to Reduce Cash Working Capital

**ADJUSTMENTS**

**Adjustment to Remove Pension Asset**

- 71 **Q. Please describe ICC Staff Exhibit 3.0, Schedule 3.01, Adjustment to**
- 72 **Remove Pension Asset.**
- 73 A. On ICC Staff Exhibit 3.0, Schedule 3.01, Adjustment to Remove Pension
- 74 Asset, I propose removing from rate base the pension asset that ComEd
- 75 added to rate base, net of accumulated deferred income taxes.
- 76
- 77 **Q. Please describe the pension asset that your adjustment removes.**

78 A. The pension asset is reflected with other deferred debits on the  
79 Company's Schedule B-10, page 1 of 6, line 6, column (J). This deferred  
80 debit represents the jurisdictional portion of a discretionary cash  
81 contribution by ComEd to the Exelon pension plan that includes ComEd  
82 employees. It is discretionary in that the amount of the contribution is in  
83 excess of the minimum contribution to the pension plan required by  
84 ERISA (*Employee Retirement Income Security Act of 1974*).

85

86 **Q. Please explain (1) how pension costs are recovered from ratepayers;**  
87 **and, (2) how that differs from the way pension plans are funded.**

88 A. ComEd's ratemaking proposal confuses these two independent  
89 determinations. Pension costs are fully recovered from ratepayers on an  
90 accrual basis. Ratepayers pay the cost based on when service is provided  
91 by utility employees that results in a pension obligation. This ratemaking  
92 treatment should fully provide the funding for the pension costs so that the  
93 funds will be available when the obligation is due.

94

95 Pension plans are funded with the Company's cash contributions to its  
96 pension plans. Funding the pension plan does not occur simultaneously  
97 with the receipt of funds from ratepayers. Funding is determined  
98 according to rules as set forth under ERISA and the IRC (*Internal*  
99 *Revenue Code*). The recovery of pension costs from ratepayers and  
100 funding of the pension plans by the Company are independent from one

101 another. As will be explained later, however, ComEd's ratemaking  
102 proposal for its pension asset incorrectly treats these two determinations  
103 as if the funding pattern established the regulatory treatment.

104

105 Ratepayers pay rates that will fully provide for pension costs based on  
106 when utility employees provide service, and as a result, the determination  
107 of rates should not be dependent on the discretionary funding decisions of  
108 ComEd to its pension plans.

109

110 It should be noted that in the instant proceeding, the Company is  
111 requesting cost recovery of four different components of pension cost: (1)  
112 the 2009 discretionary pension contribution (referred to by the Company  
113 as the pension asset); (2) a debt service return on its 2005 excess  
114 pension contribution; (3) the actuarially determined pension cost for 2009;  
115 and (4) a pro forma increase to reflect the most recent actuarial estimate  
116 for 2010. Items (1) and (2) are cash basis contributions that should not  
117 impact pension cost recovery for ratemaking. Item (3) is the actuarially  
118 determined accrual basis pension cost that should be reflected for utility  
119 ratemaking; and item (4) is a pro forma adjustment to reflect an increase  
120 in pension costs for 2010. As explained hereafter, I have removed the  
121 impact of item (1) in ICC Staff Exhibit 3.0, Schedule 3.01; I have removed  
122 item (2) in ICC Staff Exhibit 3.0, Schedule 3.09; and I have removed item  
123 (4) in ICC Staff Exhibit 3.0, Schedule 3.10.

124

125 **Q. Please explain the rationale for removing the pension asset from rate**  
126 **base in the 2010 test year.**

127 A. The pension asset should be excluded from rate base because:

128 1). It represents a discretionary cash contribution that was made with  
129 funds provided by ratepayers, not shareholders.

130 2). As a discretionary contribution, the pension asset was neither ordinary  
131 nor necessary for the provision of utility service. The Company failed to  
132 demonstrate the cost is prudently incurred.

133 3). Inclusion of the discretionary cash contribution as a pension asset  
134 would improperly impact the setting of utility rates by charging ratepayers  
135 a return on the cash basis contribution in addition to actuarially-  
136 determined accrual basis pension costs.

137

138 **Q. Please explain why the pension asset represents a discretionary**  
139 **cash contribution that was made with funds provided by ratepayers,**  
140 **not shareholders.**

141 A. Company witnesses Trpik and Houtsma assert that the 2009 pension  
142 contribution that is the basis for the pension asset, “was funded using a  
143 combination of debt and internally generated funds” (ComEd Ex. 4.0,  
144 page 23, line 431 and ComEd Ex. 6.0 Revised, page 30, lines 605 – 606).

145

146 I maintain the contribution was funded by ratepayers, not shareholders.  
147 Absent a showing that the contribution was funded with borrowings or an  
148 equity contribution, the source must be internally generated funds  
149 provided by ratepayers.

150

151 **Q. Please explain.**

152 A. The Company asserts that while some portion of the contribution was  
153 provided by internally generated funds, none of the \$92 million  
154 contribution was provided by customers (ComEd Ex. 6.0 Revised, page  
155 29, lines 586 – 588). This is counter-intuitive since internally generated  
156 funds would arise from the Company's operations as a regulated utility  
157 and the provision of electric service to ratepayers. As such, these  
158 internally generated funds would be provided by normal operating  
159 revenues collected from utility customers—in other words, funds supplied  
160 by ratepayers. Accordingly, since the pension asset is funded by normal  
161 operations (i.e., revenue collected from ratepayers) rather than provided  
162 by shareholders, shareholders should not earn a return on it.

163

164 Ms. Houtsma claims the pension contribution does not represent  
165 customer supplied funds because ComEd's rates have included recovery  
166 of pension expense based on annual accounting accruals determined by  
167 the Company's actuaries in accordance with generally accepted

168 accounting principles. (ComEd Ex. 6.0 Revised, pp. 30-31, lines 589 –

169 594) She further claims:

170           However, under extreme circumstances, such as those  
171           experienced in 2008 with the dramatic loss in market value of the  
172           trust fund investments, the amounts recovered from customers are  
173           insufficient to provide the funds needed to meet the actuarially-  
174           derived amounts. As discussed above, Exelon recognized a  
175           special liability of \$2.24 billion in light of the deterioration of the  
176           trust fund assets. This cost is directly attributable to ComEd  
177           employees but was never part of the annual pension expense  
178           reflected in customer rates. ComEd's 2009 contribution was made  
179           to address this circumstance. (ComEd Ex. 6.0 Revised, page 30,  
180           lines 594 – 601).

181  
182           In the preceding excerpt of her direct testimony, Ms. Houtsma admits the  
183           ratepayers have been paying the actuarially-determined amount of  
184           pension expense that has been reflected in utility rates all along. (It  
185           should also be noted that such an actuarially-determined amount for 2009  
186           pension expense and a related pro forma increase, also actuarially-  
187           determined, for 2010 pension expense are reflected in the operating  
188           statement of the instant proceeding.) However, Ms. Houtsma's  
189           explanation confuses an accrual basis pension expense that is reflected in  
190           utility rates, with cash contributions that do not form the basis of pension  
191           costs for accrual accounting or utility rate-making.

192  
193           Pension expense is fully recovered from ratepayers on an accrual basis,  
194           that is, pension expense associated with the service provided by utility  
195           employees in the test year is reflected in rates. This ratemaking treatment  
196           will fully fund pension costs as determined by the applicable actuarial

197 studies so that the funds will be available when the pension obligation is  
198 due. Since present utility rates are based on actuarial assumptions and  
199 calculations of pension cost for periods prior to 2008, they do not reflect  
200 the impact of the 2008 market decline. However, updated current and  
201 future actuarial studies that form the basis of pension costs for future  
202 rates will reflect this market decline, as well as other changes that may  
203 arise due to dynamic economic conditions. Future actuarial studies would  
204 recognize the impact of the excess contribution that had been made by  
205 the Company in 2009, as well. Therefore, from a ratemaking standpoint it  
206 would be inappropriate and unnecessary to include this discretionary cash  
207 contribution (i.e., the pension asset) because it is not associated with the  
208 service provided by ComEd employees in the test year.

209

210 **Q. Please explain why, as a discretionary contribution, this regulatory**  
211 **debit was neither ordinary nor necessary and why the Company**  
212 **failed to demonstrate the cost is prudently incurred and used and**  
213 **useful for providing utility service.**

214 A. Regardless of the rationale behind the Company's business decision, the  
215 fact remains that as a discretionary contribution, the Company was not  
216 required to spend this money. Hence, the cost was neither ordinary nor  
217 necessary for ratemaking purposes. Accordingly, the Company must bear  
218 the burden of proof in demonstrating that this cost was prudently incurred.

219

220 **Q. Was this cost prudently incurred?**

221 A. No, it was not. Inclusion of the discretionary cash contribution as a  
222 pension asset results in a net increase in costs to ratepayers because the  
223 requested return to shareholders is higher than the offsetting reduction to  
224 pension expense that results from such discretionary contribution.

225

226 **Q. Please explain.**

227 A. First, the Company was not required to make an excess contribution to  
228 the plan, as evidenced by the Company's response to ICC Staff Data  
229 Request BAP-1.04 wherein the Company identifies the additional  
230 contribution as "discretionary." (According to ERISA rules, the minimum  
231 jurisdictional ComEd contribution for 2009 was \$8,928,264 and the  
232 maximum jurisdictional contribution was \$1,774,544,145 (Company's  
233 response to ICC Staff Data Request BAP – 2.02, Attach 1, lines 3 and 6,  
234 respectively). According to the Company's response to AG Data Request  
235 AG-2.09, paragraph three:

236 ComEd's 2009 pension contribution is shown on WPB-10, Page 2,  
237 Line 6, Column E. The \$163.7 million includes the \$152 million  
238 **discretionary contribution** (referenced in testimony) to ComEd's  
239 largest defined benefit pension plan and **required contributions** to  
240 the cash balance pension and supplemental management  
241 retirement plans covering ComEd employees. (emphasis added)  
242

243 The Company, of its own volition, made a discretionary contribution of  
244 \$152 million, the jurisdictional portion of which is reflected as a deferred  
245 debit of \$92,591,000, an increase to rate base in the instant proceeding.

246 The deferred debit of \$92,591,000 (Schedule B-10, page 1 of 6, line 6,  
247 column (J)) multiplied by the Company's requested rate of return, 8.99%  
248 (Schedule A-2, line 4, column (C)) will cost ratepayers \$8,324,000 in the  
249 instant proceeding. This additional cost is partially offset by a reduction  
250 to the pro forma increase for 2010 pension and OPEB expense (Schedule  
251 C-2.2) in the amount of \$6,464,000, based on the Company's response to  
252 ICC Staff Data Request BAP-1.04, Attach 1, line 1, column (J).  
253 Accordingly, the net impact of the discretionary contribution is an  
254 additional cost of \$1,860,000 (\$8,324,000 - \$6,464,000) in the instant  
255 proceeding.

256

257 **Q. Will the discretionary contribution for 2009 produce additional**  
258 **benefits to ratepayers beyond the instant proceeding?**

259 A. No, it will not. According to the Company's response to ICC Staff Data  
260 Request BAP-14.02 (a), an economic analysis performed in mid-2009 in  
261 connection with the 2009 pension contribution indicated that, over the long  
262 term, the Company and its customers could be economically neutral  
263 between making the 2009 contribution and making mandatory  
264 contributions when required. Moreover, the Company's response to ICC  
265 Staff Data Request BAP-14.02 (a) states:

266 The Company did not explicitly estimate the benefits to customers  
267 over the longer term because quantification of those benefits is  
268 **speculative, with much of the estimate dependent on**  
269 **assumptions concerning the timing of future rate cases.** There  
270 are, however, benefits inuring to customers as a result of the 2009  
271 contribution. (Emphasis added)

272

273 The above response indicates that the Company's forecast indicates no  
274 net benefit to ratepayers in the long-term and that such forecast is  
275 inherently speculative. In contrast, the inclusion of the proposed pension  
276 asset in the instant proceeding results in known and measurable costs to  
277 ratepayers as soon as the rates go into effect in June 2011.

278

279 **Q. Please explain why inclusion of the discretionary cash contribution**  
280 **as a "pension asset" would improperly impact the setting of utility**  
281 **rates by charging ratepayers a return on the cash basis contribution**  
282 **in addition to actuarially-determined accrual basis pension costs.**

283 A. As mentioned previously, the recovery of pension costs from ratepayers  
284 and the funding of the pension plans by the Company are independent  
285 from one another. ComEd's ratemaking proposal for its pension asset  
286 incorrectly treats these two functions as if the funding pattern established  
287 the regulatory treatment. In fact, pension expense is determined by  
288 accounting rules based on actuarial calculations that recognize an amount  
289 of pension cost for each period. Cash contributions to pay the pension  
290 obligation are based on ERISA and IRC regulations with monies provided  
291 through the collection of utility revenues from ratepayers. Because the  
292 pension expense that is reflected in utility rates is determined with a  
293 different set of rules than the cash contributions, the amount contributed  
294 for a certain period is usually not the same amount as the pension

295 expense for that period. It is the pension expense that is reflected in utility  
296 rates. Over time, the amounts recovered in rates will be sufficient to meet  
297 the pension plan obligation, but it would be double counting to make  
298 ratepayers provide a return to shareholders on the amount of cash  
299 contributed in addition to the actuarially determined accrual basis pension  
300 cost that has been, and continues to be, reflected in rates.

301

302 **Q. Has the Commission addressed the Pension Asset issue in a prior**  
303 **ComEd rate case?**

304 A. Yes. In the second prior rate case filing, Docket No. 05-0597, the  
305 Company also included a pension contribution in rate base. The  
306 Commission addressed the treatment of pension assets as a result of  
307 Staff's position that excluded the pension asset. In Docket No. 05-0597,  
308 the Commission supported Staff's exclusion of the excess pension  
309 contribution from rate base. However, the Commission granted a debt  
310 return on the contribution, to be recovered through operating expenses,  
311 based on what ComEd's actual cost of long-term debt would have been  
312 had ComEd, instead of Exelon, issued long-term debt in June 2005 to  
313 finance the \$803 million contribution. The Commission approved cost  
314 recovery of the debt return because the record showed that the  
315 contribution assisted in providing adequate funding for the retirement  
316 obligations to ComEd's workforce and that ComEd's customers saved  
317 \$30.2 million as a result of the contribution. The Commission found that

318 these savings more than outweighed the \$25.3 million cost of the debt  
319 return; therefore, the Commission approved this limited form of cost  
320 recovery in rehearing. The Commission cautioned, however, that it does  
321 not sanction the prefunding of a utility pension plan as a mechanism to  
322 increase base rates (Docket No. 05-0597, Order on Rehearing, p. 28).

323

324 **Q. Did the Company address the prior Commission Order in its**  
325 **testimony?**

326 A. Yes, ComEd witness Ms. Kathryn M. Houtsma (ComEd Ex. 6.0 Revised,  
327 page 29, lines 577 - 578) mentioned that the pension contribution of 2005  
328 was intended to fully fund the pension plan, and she asserts that it did  
329 produce that result at the time. She indicated, however, that the extra  
330 contribution for 2009 was necessary due to the poor market conditions  
331 that resulted from the 2008 market decline. She also asserted that the  
332 2009 pension contribution differs from the 2005 contribution because the  
333 2009 contribution was made with a combination of debt and internally  
334 generated funds, in contrast to the 2005 contribution that was funded  
335 through an equity contribution from Exelon. She further explained that in  
336 response to concerns raised by the Commission regarding the funding  
337 options available at the time, ComEd agreed to accept a debt-only return  
338 on the 2005 contribution (ComEd Ex. 6.0 Revised, page 30, lines 605 –  
339 611).

340

341 **Q. How do you respond to Ms. Houtsma's statements?**

342 A. I would first note that in the period from 2004 to present, 2005 is the only  
343 other year for which a discretionary contribution was made, based on the  
344 Company's response to ICC Staff Data Request BAP-2.01, Attach 1.  
345 Interestingly, both 2005 and 2009 were historical test years on which the  
346 Company based its request for a rate increase. In both years the  
347 Company sought to obtain a return at the weighted average cost of  
348 capital, 8.01% in 2005 and 8.99% in 2009. Although the 2005  
349 contribution was intended to fully fund the pension plan, Ms. Houtsma  
350 admitted that economic events of 2008 significantly increased the  
351 underfunded status of the plan. So again in 2009, the Company seeks full  
352 recovery of a discretionary contribution to improve the funded status of the  
353 plan and to help control future increases in pension expense (ComEd Ex.  
354 6.0 Revised, page 29, lines 575 – 585). This experience demonstrates  
355 how changing economic conditions affect pension plans. It also  
356 demonstrates why it is not good ratemaking policy to burden ratepayers  
357 with additional costs that result from cash contribution funding practices in  
358 excess of actuarially determined accrual basis pension costs. The accrual  
359 basis pension costs are based on actuarial valuations performed annually.  
360 They reflect assumptions that may change over time to reflect current and  
361 expected future economic conditions.

362

363 **Adjustment to Remove 2005 Pension Contribution Funding Costs**

364 **Q. Please describe ICC Staff Exhibit 3.0, Schedule 3.09, Adjustment to**  
365 **Remove 2005 Pension Contribution Funding Costs.**

366 A. ICC Staff Exhibit 3.0, Schedule 3.09, Adjustment to Remove 2005  
367 Pension Contribution Funding Costs, reflects my adjustment to remove  
368 the Company's pro forma adjustment to include the cost of debt service  
369 on the 2005 pension contribution, net of accumulated deferred income  
370 taxes, in the operating statement of the 2009 test year revenue  
371 requirement (Schedule C-2.3).

372

373 **Q. Please provide the rationale for your adjustment.**

374 A. The reasons for my adjustments are the following:

375 1). The Order on Rehearing in Docket No. 05-0597 did not authorize a  
376 recovery of the 2005 pension contribution funding costs beyond that  
377 proceeding (Docket No. 05-0597, Order on Rehearing, p. 28).

378 2). The Company has not demonstrated ongoing ratepayer benefits to  
379 support recovery of the \$25M cost of the 2005 pension contribution in the  
380 instant proceeding (i.e., there is no demonstration of net benefit to  
381 ratepayers at present).

382 3). The Company's pension cost for ratemaking purposes has been, and  
383 should continue to be, based on the most recent actuarial analysis.

384 Therefore, it would not be consistent or proper to burden ratepayers with  
385 the additional cost of debt service on the 2005 pension prepayment (i.e.,

386 the Company's decision to prepay its pension contribution in 2005 should  
387 not result in additional pension costs to ratepayers now and into the  
388 future).

389

390 **Q. Has the Commission addressed the issue of pension asset treatment**  
391 **in other ratemaking proceedings?**

392 A. Yes. In Docket No. 04-0779 and Docket No. 95-0219, Nicor sought to  
393 increase utility rate base for the amount of a prepaid pension asset. In  
394 both cases the Commission found that the pension asset was created by  
395 ratepayer-supplied funds, not by shareholder-supplied funds. The  
396 Commission concluded that ratepayers should not be denied the benefits  
397 associated with the previous overpayment for pension expense which they  
398 funded. Accordingly, the Commission concluded that the pension asset  
399 should be eliminated from rate base. (Docket No. 95-0219, Order, p. 9;  
400 Docket No. 04-0779, Order p. 21) The Commission maintained this  
401 position in Nicor Gas' most recent rate case (Docket No. 08-0363, Order,  
402 p. 18).

403

404 The Commission also addressed the issue for North Shore Gas and  
405 Peoples Gas, Light and Coke Company in Docket Nos. 07-0241/-0242  
406 (Cons.) and again in Docket Nos. 09-0166/-0167 (Cons.). In their initial  
407 filing for Docket Nos. 07-0241/-0242 (Cons.), the Companies excluded all  
408 pension and OPEB related assets and liabilities from rate base. However,

409 the Companies later sought to include the Peoples Gas pension asset  
410 and the North Shore pension liability in rate base in response to  
411 adjustments proposed by Staff and Interveners that reduced rate base for  
412 OPEB liabilities. The Commission agreed that rate base should be  
413 reduced for OPEB liabilities and also found that neither the pension asset  
414 nor contributions to the pension plan should be reflected in the utility's rate  
415 base (Docket No. 07-0241/-0242 (Cons.), Order February 5, 2008, p. 36).

416

417 In Docket Nos. 09-0166/-0167 (Cons.), Peoples Gas reflected in rate base  
418 an increase for the balance of the pension asset. North Shore Gas  
419 reflected a pension liability as a reduction to rate base. In response to  
420 arguments that the pension asset should be removed from rate base, the  
421 Commission found that the pension asset/liability should be removed from  
422 utility rate base and the OPEB liability should be reflected as a reduction  
423 to rate base (Docket Nos. 09-0166/-0167 (Cons.), Order, pp. 36 - 37).

424

425 **Adjustment to Remove Pro Forma 2010 Pension and OPEB Increase**

426 **Q. Please describe ICC Staff Exhibit 3.0, Schedule 3.10, Adjustment to**  
427 **Remove Pro Forma 2010 Pension and OPEB Increase**

428 A. ICC Staff Exhibit 3.0, Schedule 3.10, Adjustment to Remove Pro Forma  
429 2010 Pension and OPEB Increase, removes the Company's pro forma  
430 adjustment to include the estimated increase in pension and OPEB costs  
431 for 2010 (Schedule C-2.2).

432

433 **Q. Please explain.**

434 A. The Company's pro forma adjustment for jurisdictional 2010 pension and  
435 OPEB increases is based on a preliminary estimate prepared by the  
436 actuary in March 2010. According to the transmittal letter that  
437 accompanied the actuarial calculations, these are preliminary results  
438 based on estimates. This report also reflected final results for 2009.  
439 Because the final 2010 actuarial valuation has not been completed, this  
440 adjustment is not known and measurable, as required by Section 287.40.  
441 Because it is not known and measurable, my adjustment removes it.

442

443 **Adjustment to Remove the Company's Pro Forma Deferred Tax Liability for**  
444 **Medicare Part D**

445

446 **Q. Please describe ICC Staff Exhibit 3.0, Schedule 3.02, Adjustment to**  
447 **Remove Pro Forma Deferred Tax Liability for Medicare Part D.**

448 A. ICC Staff Exhibit 3.0, Schedule 3.02, Adjustment to Remove Pro Forma  
449 Deferred Tax Liability for Medicare Part D, reflects my adjustment to  
450 remove the rate base and operating statement impacts of the Company's  
451 Medicare Part D pro forma adjustments (Schedule B-2.4 and Schedule C-  
452 2.18, respectively).

453

454 **Q. Please describe your understanding of the Company's pro forma**  
455 **adjustments related to Medicare Part D.**

456 A. Based on the Company's response to AG's Data Request AG-3.04 (a),  
457 the Company seeks, in the instant proceeding, to create new regulatory  
458 assets for various items, one of which relates to the future impact of  
459 health care reform legislation that was enacted during March 2010.  
460 According to the Company's response to AG Data Request AG-1.34, the  
461 Company has estimated on Schedule C-2.18 an increase in the  
462 accumulated deferred income tax ("ADIT") liability as of December 31,  
463 2012 and proposes to amortize this amount over a 36-month period,  
464 beginning with the instant proceeding. Accordingly, the 2009 test year  
465 operating statement reflects one-third of the projected increase in the  
466 ADIT liability on a jurisdictional basis, \$3.104M. The 2009 test year rate  
467 base reflects an "average" of the ADIT balance of \$4.657M, as reflected  
468 on Schedule B-2.4.

469

470 **Q. Please explain.**

471 A. According to Schedule C-2.18, note (1), the health care reform law that  
472 was enacted March 2010 reduces the federal tax deductibility of retiree  
473 health care costs to the extent the retiree health care plan receives federal  
474 subsidies that provide prescription drug benefits at least equal to  
475 Medicare Part D prescription drug benefits. The Company estimates the  
476 reduced deductibility of these Medicare Part D subsidies will increase the  
477 December 31, 2012 ADIT by \$9.313M for the period 2004 through 2012  
478 on a jurisdictional basis. The Company further proposes to amortize this

479 amount over a 36-month period, so that the pro forma adjustment on  
480 Schedule C-2.18 reflects \$3.104M amortization of the requested  
481 regulatory asset.

482

483 Additionally, Schedule B-2.4 reflects a reduction to rate base for the  
484 “average balance” of the estimated increase in the December 31, 2012  
485 ADIT liability during the proposed 36 month amortization period. The  
486 Company has estimated the “average” balance of the related ADIT for the  
487 period 2010 through 2012 by adding a zero balance at January 1, 2010 to  
488 the estimated December 31, 2012 balance of \$9.313M and dividing the  
489 sum by 2. My adjustment removes both the operating statement and rate  
490 base impacts of the Company’s pro forma adjustments for the Medicare  
491 Part D subsidies.

492

493 **Q. What is the purpose of the pro forma amortization (Schedule C-2.18)**  
494 **in the instant proceeding?**

495 A. According to the Company’s response to Data Request AG-1.32, ComEd  
496 believes the Medicare Part D amortization is necessary to recover taxes  
497 payable on the federal subsidy accrued by ComEd for the years 2004  
498 through 2009 that had been assumed to be non-taxable income. This  
499 adjustment is intended to recover the tax liability that results from the  
500 March 2010 legislation reducing the tax deductibility of these prior year  
501 subsidies.

502

503 **Q. Why did the Company select a 36-month amortization period on**  
504 **Schedule C-2.18, line 10, column (C)?**

505 A. According to the Company's response to Data Request AG-1.34:

506 This net deferred tax liability represents increased taxes ComEd  
507 must pay on the Federal subsidies the Company receives for  
508 providing prescription drug coverage to its retirees. The  
509 deductibility of these subsidies was changed as a result of the  
510 health care legislation passed by Congress and signed by the  
511 president in 2010. While the terms of the legislation become  
512 effective on January 1, 2013, ComEd was required to recognize the  
513 accounting impact of the new law in the period in which it was  
514 enacted.

515

516 In proposing a (3) year amortization period, ComEd considered the  
517 fact that such a period represents a reasonable estimate of the  
518 time duration between rate cases and is consistent with  
519 amortization periods used for other items, such as deferred rate  
520 case expenses. Moreover, the amortization of the liability over this  
521 period allows the company to recover a portion of the funds to pay  
522 this tax obligation by the January 1, 2013, effective date of the  
523 legislation.

524

525 **Q. Please explain your rationale for removal of these pro forma**  
526 **adjustments.**

527 A. The Company asserts that ComEd recorded a charge in March 2010 to  
528 recognize a tax liability associated with the subsidy that has previously  
529 been included in customer rates. According to ComEd, the cost was  
530 incurred in March 2010 upon passage of the health care reform act and  
531 as such, constitutes a known and measurable cost for which a pro forma  
532 adjustment is consistent with the provisions of Section 287.40 of 83 Illinois

533 Administrative Code (Company response to Data Request AG-3.04, part  
534 (b)).

535

536 I propose to remove the pro forma adjustments because the effective date  
537 of the legislation is beyond the time frame permitted by Section 287.40 for  
538 pro forma adjustments to an historical test year--that is, within 12 months  
539 after the filing date of the tariffs, June 30, 2010. Additionally, the pro  
540 forma adjustments are not based on known and measurable changes  
541 because the amount of the changes is not determinable, as further  
542 required by Section 287.40.

543

544 **Q. Please explain why the effective date of the legislation, not the date**  
545 **the legislation was signed, should be used to determine the date of**  
546 **the change pursuant to Section 287.40.**

547 A. The legislation may change prior to the effective date of January 1, 2013,  
548 which is 30 months subsequent to the filing date of the tariffs, June 30,  
549 2010. Additionally, the Company's calculation includes the impact of cash  
550 subsidies for the period 2010 through 2012, which are based on  
551 estimates, not known and measurable amounts. If the Company plans to  
552 file a rate case in three years, as indicated in the previously quoted  
553 Company response to Data Request AG-1.34, the next rate case will  
554 approximate a filing date of June 30, 2013. By then the impact of this  
555 legislation should be known and measureable.

556

557 **Adjustment to Reverse Pro Forma 2010 Salary and Wage Increase**

558 **Q. Please describe ICC Staff Exhibit 3.0, Schedule 3.03, Adjustment to**  
559 **Reverse Pro Forma 2010 Salary and Wage Increase.**

560 A. ICC Staff Exhibit 3.0, Schedule 3.03 reflects my adjustment to reverse the  
561 Company's pro forma 2010 salary and wage increase because the  
562 amount of 2010 salaries and wages expense is not known and  
563 measurable. The Company's pro forma adjustment would improperly  
564 impact the 2009 test year revenue requirement by including an increase  
565 for salary and wage increases without considering potential offsetting  
566 decreases to salaries and wages that may occur in 2010.

567

568 **Q. Please explain.**

569 A. The Company reflected a pro forma adjustment for jurisdictional 2010  
570 salary and wage increases based on 2009 base payroll. According to  
571 Schedule WPC-2.1, page 1, Note (1), these wage escalations are  
572 calculated based on 2010 corporate planning assumptions for  
573 management wage escalations at 3% and IBEW Local 15 wage  
574 escalations of 4%. Although the IBEW wage escalation of 4% is  
575 supported by a Memorandum of Agreement that reflects a 4.00% wage  
576 increase effective April 1, 2010, the remainder of this pro forma  
577 adjustment is based on corporate planning assumptions that are neither  
578 known nor measurable. Additionally, it would be improper to reflect

579 estimated wage and salary increases for 2010 without also considering  
580 potential decreases that could occur. For example, the Company's  
581 response to Data Request AG-2.20 confirms that between late 2009 and  
582 the first seven months of 2010, a decrease in the number of employees  
583 was realized in two areas: Operations and Customer Operations.  
584 Although the response indicates that the reduced staffing levels are  
585 partially mitigated with increased overtime and some increase in the  
586 number of employees may occur, this scenario illustrates the fact that the  
587 2010 salaries and wages expense is not known and measurable.  
588 Accordingly my adjustment reverses the one-sided impact of the  
589 Company's pro forma adjustment for 2010 salary and wage increases and  
590 the related tax impacts.

591

592 **Adjustment to Reduce Incentive Compensation**

593 **Q. Please describe ICC Staff Exhibit 3.0, Schedule 3.04, Adjustment to**  
594 **Reduce Incentive Compensation.**

595 A. ICC Staff Exhibit 3.0, Schedule 3.04, Adjustment to Reduce Incentive  
596 Compensation presents my proposed disallowance of incentive  
597 compensation costs reflected in the 2009 test year. This adjustment  
598 disallows costs related to shareholder-oriented goals within the following  
599 Plans: Annual Incentive Plan ("AIP") applicable to salaried and bargaining  
600 unit employees; AIP applicable to Senior Vice Presidents and higher level  
601 executives; Long-term Incentive Plan - Cash ("LTIP - Cash"); and Long-

602 term Incentive Plan – Restricted Stock (“LTIP – Restricted Stock”). It also  
603 removes costs for which the Company did not establish clear ratepayer  
604 benefits. Finally, it reflects removal of capitalized costs that were  
605 disallowed in Docket No. 07-0566 and in Docket No. 05-0597 related to  
606 prior years’ incentive compensation plans that are included in the 2009  
607 test year, as described in the Company’s responses to ICC Staff Data  
608 Request BAP- 15.02 (c) and BAP-15.01 (c), respectively.

609

610 **Q. Please provide the rationale for disallowing costs related to goals**  
611 **within the AIP applicable for the 2009 test year.**

612 A. My adjustment removes 100% of the costs related to the Operating Net  
613 Income goal that is applicable to the AIP for Senior Vice Presidents and  
614 higher level executives. It also removes 50% of the costs related to the  
615 Operating and Maintenance (“O & M”) Expense and Capital Expenditures  
616 metrics within the AIP applicable to both salaried and bargaining unit  
617 employees, as well as Senior Vice Presidents and higher level executives,  
618 because these goals provide benefits to shareholders. Finally, it removes  
619 100% of the cost related to the Focused Initiatives metric because these  
620 measures are based on achievement of internal budget amounts for  
621 which the Company has not established clear ratepayer benefits.

622

623 **Q. Please describe the Key Performance Indicators (“KPIs”) the AIP**  
624 **uses to measure performance and their impact on incentive**  
625 **compensation costs related to the 2009 AIP.**

626 A. Based on the Company’s response to ICC Staff Data Request BAP-2.03  
627 (Corrected) – Attach 1 and 2, the 2009 Annual Incentive Program, ComEd  
628 uses three types of KPIs, financial, cost and operational, to measure its  
629 relative performance. These KPIs are called Funding KPIs because they  
630 fund the AIP and establish the potential AIP payout available. The  
631 Financial performance KPI is only applied to employees at the level of  
632 Senior Vice President and above. This KPI is measured using ComEd  
633 Net Income. Cost performance is measured through two KPIs: O & M  
634 Expense and Capital Expenditures. These KPIs apply to all ComEd  
635 employees covered by the AIP. Operation performance is measured  
636 through five equally weighted operational KPIs: ComEd CAIDI, which  
637 measures the average duration of customer outages; ComEd SAIFI,  
638 which measures the average frequency of customer outages; ComEd  
639 OSHA Recordable Rate, which measures ComEd employee safety;  
640 ComEd Customer Satisfaction index, which measures overall customer  
641 satisfaction; and Achievement of ComEd Focused Initiatives, a  
642 productivity measure that is new for 2009.

643  
644 There are three levels of performance associated with each AIP Funding  
645 KPI: Threshold, Target and Distinguished. According to the Company’s

646 response to Data Request IIEC-2.09, the 2009 AIP was funded at the  
647 target level.

648

649 **Q. How were the Total O & M Expense and Total Capital Expenditures**  
650 **KPIs used to measure performance for the 2009 test year?**

651 A. According to the Company's response to Data Request AG-3.18 (a), 2009  
652 Incentive Targets were to spend no more than \$648.4M for O & M  
653 expenses and no more than \$725.9M for capital expenditures. Since the  
654 Company actually spent \$602.7 for O & M expenses and \$714.4 for  
655 capital expenditures, the target level KPI for these metrics was achieved.

656

657 **Q. How were the 2009 Incentive Targets for the Total O & M Expense**  
658 **and Total Capital Expenditures metrics established?**

659 A. Based on the response to ICC Staff Data Request BAP-2.03, Attach 1,  
660 pp. 4 – 5, note (3):

661 These performance goals are based on the revised budget and are  
662 subject to the AIP KPI appeal process and subsequent approval by  
663 the ComEd Board of Directors and the Exelon Compensation  
664 Committee.

665

666 **Q. What is your rationale in recommending disallowance of 50% of the**  
667 **AIP amounts related to the O & M Expense and Capital Expenditures**  
668 **metrics?**

669 A. These goals are aimed at reducing operating costs and capital  
670 expenditures during 2009. Although ratepayers will benefit from the lower

671 costs reflected in the test year revenue requirement when the  
672 corresponding rates take effect in approximately June 2011, shareholders  
673 would also have received benefits because existing rates are based on  
674 recovery of costs prior to reaching these reductions. Accordingly, since  
675 shareholders receive all the benefits of these savings during the interim  
676 period, my adjustment divides the cost of this incentive equally between  
677 shareholders and ratepayers.

678

679 **Q. How is the new Achievement of ComEd Focused Initiatives KPI used**  
680 **to measure performance?**

681 **A.** Based on the Company's response to ICC Staff Data Request BAP-2.03,  
682 Attach 1, pp. 4 – 5, note (4):

683 Performance is based on productivity level achieved, generally  
684 calculated as the percentage of actual work completed and dollars  
685 spent versus 100% of the work planned and dollars budgeted. At a  
686 minimum, 90% of each planned initiative work scope must be  
687 achieved for any incentive to be paid for this metric. The 9 ComEd  
688 focused initiatives are 2009 Summer Critical Program, Top Priority  
689 Circuit Program, Underground (URD) Cable Program, Distribution  
690 Automation Program, Substation Transformer Maintenance  
691 Template Program; Vegetation Management for Distribution,  
692 Vegetation Management for Transmission, Customer Operations  
693 Metering Improvements, and Customer Service Technology  
694 Improvements.

695

696 **Q. Please provide the rationale for your disallowance of 100% of these**  
697 **costs in the 2009 test year.**

698 A. My adjustment removed 100% of the Focused Initiatives KPI because the  
699 Company has not demonstrated incremental ratepayer benefits  
700 associated with these initiatives. The productivity levels are based on  
701 budgeted dollars that are within the Company's control to establish and  
702 achieve.

703

704 **Q. Please explain.**

705 A. The nine focused initiatives relate to operational activities that are  
706 necessary for the provision of safe and reliable utility service. Because  
707 these initiatives are based on achievement of an internal benchmark like  
708 budgeted amounts (Company response to Data Request AG-3.17), the  
709 Company has created an artificial "incentive" that forces ratepayers to pay  
710 a premium for operational services that are ordinary and necessary for  
711 delivery service. In other words, the budgeted amounts are set by the  
712 Company—they are not established independently, like a benchmark that  
713 is tied to customer responses or a reduction in the number of accidents.  
714 Accordingly, the "benefits" to customers are largely a creation of the  
715 Company's budget process, not much else

716

717 **Q. Please provide the rationale for disallowing costs related to the**  
718 **Long-term Incentive Plan - Cash ("LTIP - Cash") for the 2009 Plan**  
719 **year.**

720 A. My adjustment removes two-thirds of the costs related to the LTIP – Cash  
721 Plan in the 2009 test year. Based on the Company’s response to ICC  
722 Staff Data Request BAP-2.03 (Corrected) – Attach 3, page 1, Program  
723 Measures, the 2009 ComEd LTIP - Cash included three categories of  
724 goals: financial, operational and regulatory/legislative. The financial  
725 goals related to ComEd operating Return on Equity (“ROE”) and capital  
726 structure; the operational goals related to SAIFI and CAIDI, and the  
727 regulatory/legislative goals relate to rate-making, preservation of the  
728 power procurement process and avoidance of harmful legislation. These  
729 three categories are weighted equally at one-third each. My adjustment is  
730 based on disallowance of two such categories—financial and  
731 regulatory/legislative incentives. Accordingly, it reflects disallowance of  
732 two-thirds of the cost of the LTIP-Cash reflected in the 2009 test year.

733

734 **Q. Please provide the rationale for disallowance of these two incentive**  
735 **categories.**

736 A. The first category, financial incentives, is based on ComEd’s operating  
737 Return on Equity (“ROE”) and capital structure. The 2009 target for this  
738 goal is:

739 By year-end 2009, ComEd’s 2010 budget should reflect financial  
740 stability as evidenced in financial measures such as an industry  
741 median, operating, non-GAAP, ROE (currently projected to be at  
742 about 9% with a capital structure that is about 50-60% debt).  
743 (response to BAP-2.03 (Corrected) – Attach 3, page 1, Program  
744 Measures)

745  
746 Because these financial goals enhance shareholder value, not ratepayer  
747 benefit, the cost of this incentive should be removed from the 2009 test  
748 year revenue requirement.

749  
750 The second category, regulatory/legislative incentive, is based on the  
751 following performance targets:

752 1). By year-end 2009, ComEd should have in place a rate making  
753 process that minimizes regulatory lag while providing for recovery  
754 of prudently incurred costs;

755  
756 2). By year-end 2009, power procurement should be a fairly  
757 routine process that provides for the pass through of power costs to  
758 customers; and

759  
760 3). By year-end 2009, continue to avoid legislation that could  
761 adversely impact the effective operation of the business through  
762 intelligence gathering, alignment of lobbying and communication  
763 strategies and development of contingency plans.

764  
765 (Company response to ICC Staff Data Request BAP-2.03  
766 (Corrected) – Attach 3, page 1, Program Measures)

767

768 The first of these goals, a rate-making process that minimizes regulatory  
769 lag, would seem to describe a plan for more frequent rate increases. The  
770 prospect of more frequent rate increases would not be a ratepayer  
771 benefit, and therefore, should not be a cost included in delivery service  
772 rates. The second of these goals, achieving a routine power procurement  
773 cost pass through process, is outside the scope of delivery services and

774 therefore, should not be a factor in setting rates for delivery service. The  
775 third goal, avoidance of legislation adverse to the Company's business  
776 interests, is clearly a lobbying function, the cost of which is prohibited from  
777 rate recovery under the provisions of Section 9-224 of the Public Utilities  
778 Act ("Act"), which states:

779           The Commission shall not consider as a expense of any public  
780           utility company, for the purpose of determining any ret or charge,  
781           any amount expended for political activity or lobbying ad defined in  
782           the "Lobbyist Registration Act." (220 ILCS 5/9-224)  
783

784 **Q. Please provide the rationale for disallowing costs related to the**  
785 **Long-term Incentive Plan – Restricted Stock ("LTIP – Restricted**  
786 **Stock") for the 2009 Plan year.**

787 A. My adjustment removes 100% of the cost of the Exelon 2009 Key  
788 Manager Restricted Stock Award for the following reasons:

789       1) It is available to individuals who play key roles in supporting Exelon's  
790       financial and operational success and whose retention is critical to long-  
791       term succession; and

792       2). It provides recipients with restricted stock units ("Restricted Stock").

793

794 **Q. Please explain.**

795 A. The objective of this plan is to further the financial and operational  
796 success of Exelon, not ComEd. Arguably, the financial success of Exelon

797 is favorably impacted by ComEd rate increases. Additionally, the  
798 Company has made no showing that Exelon's financial and operational  
799 success directly benefits ComEd ratepayers. Because the Company has  
800 not demonstrated that this incentive program provides any direct benefit to  
801 ComEd ratepayers, these costs should be removed from the 2009 test  
802 year revenue requirement. Finally, these key managers are rewarded  
803 with restricted stock, which aligns the interests of the recipients with  
804 shareholders, not ratepayers.

805

806 **Q. Has the Commission accepted similar adjustments for incentive**  
807 **compensation in prior Orders?**

808 A. Yes. In Docket No. 07-0566 (Order, p. 61), the Company's 2007 rate  
809 case, the Commission reiterated the standard that was applied in the  
810 previous ComEd 2005 rate case, Docket No. 05-0597 (Order, pp. 95-96)  
811 as follows: the utility can recover its expenses when it can prove that the  
812 expenses are reasonable, related to utility services, and of benefit to  
813 ratepayers or utility service. The issue of disagreement in Docket No. 07-  
814 0566 was whether ComEd's incentive compensation plan provided  
815 benefits to ratepayers. In that case, one contested issue focused on  
816 ComEd's AIP Net Income Metric, for which the Commission agreed with  
817 Staff's proposed adjustment to disallow 100% of AIP costs related to the  
818 financial net income goal which primarily benefits shareholders.  
819 Regarding the AIP Total Costs goals, the Commission allowed recovery of

820 these costs. The final contested area concerned ComEd's LTIP, in which  
821 Staff proposed to disallow one-third of these costs because they were  
822 based on financial goals and another one-third based upon legislative and  
823 regulatory goals, neither of which benefited ratepayers, according to Staff.  
824 The Commission supported the disallowance of these costs (Docket No.  
825 07-0566, Order, p. 61).

826

827 **Adjustment to Remove Perquisites and Awards**

828 **Q. Please describe ICC Staff Exhibit 3.0, Schedule 3.05, Adjustment to**  
829 **Remove Perquisites and Awards.**

830 A. Schedule 3.05 presents my adjustment to remove the cost of perquisites  
831 and awards from the 2009 test year. These consist of retention awards,  
832 performance based awards in addition to incentive compensation, other  
833 performance, signing bonus and stock awards. These costs are not  
834 necessary for the provision of utility service, nor did the Company  
835 demonstrate that they provide direct ratepayer benefits; therefore, my  
836 adjustment removes them.

837

838 **Adjustment to Reduce Severance Expenses**

839 **Q. Please describe ICC Staff Exhibit 3.0, Schedule 3.06, Adjustment to**  
840 **Reduce Severance Expenses.**

841 A. Schedule 3.06 presents my adjustment to remove the jurisdictional portion  
842 of severance costs related to cash and stock incentive compensation

843 plans. These costs would not be recoverable under normal ratemaking  
844 conditions for the reasons indicated in the previous discussion of incentive  
845 compensation costs. Accordingly, they should not be recovered as  
846 severance costs in the 2009 revenue requirement. My adjustment reflects  
847 the Company's proposed three-year amortization of severance costs.

848

849 **Adjustment to Reduce Miscellaneous General Expenses - Directors' Fees**  
850 **and Expenses**

851 **Q. Please describe ICC Staff Exhibit 3.0, Schedule 3.07, Adjustment to**  
852 **Reduce Directors' Fees and Expenses.**

853 A. ICC Staff Exhibit 3.0, Schedule 3.07 presents my adjustment to reduce  
854 Miscellaneous General Expenses – Directors' Fees and Expenses by 50%  
855 for the 2009 test year. My adjustment removes 50% of these costs  
856 because of the shared benefit between ratepayers and shareholders.  
857 Because members of the Board of Directors primarily represent the  
858 interests of shareholders in their activities and decision-making,  
859 shareholders should share this cost with ratepayers.

860

861 **Adjustment to Reduce Administrative and General Expenses - Corporate**  
862 **Aircraft Costs**

863 **Q. Please describe ICC Staff Exhibit 3.0, Schedule 3.08, Adjustment to**  
864 **Reduce Administrative and General Expenses – Corporate Aircraft**  
865 **Costs.**

866 A. ICC Staff Exhibit 3.0, Schedule 3.08 presents my adjustment to remove  
867 the cost of corporate aircraft from the 2009 test year revenue requirement.

868 Based on the Company's response to Data Request AG-6.07, including  
869 Attach 1, these aircraft charges are largely allocated from ComEd's  
870 parent, Exelon, and include meetings and activities related to affiliate and  
871 investor business activities which should not be charged to ratepayers.

872

873 **Q. Please explain.**

874 A. A sample of charges, reflected on the Company's response to Data  
875 Request AG-6.07, Attach 1, page 1, includes aircraft costs allocated to  
876 ComEd, the purpose of which is described as: attend Sunoco meeting in  
877 Philadelphia and FERC meeting in DC, Exelon board meeting and PAC  
878 event, BMO capital markets meeting, Executive Committee meeting, Risk  
879 meetings, and Lyric Opera Opening Night. These activities do not  
880 represent ordinary and necessary costs for ComEd delivery service, nor  
881 do they provide direct benefits to ratepayers. Accordingly, my adjustment  
882 removes them from the 2009 test year revenue requirement.

883

884 **Adjustment to Reduce Cash Working Capital**

885 **Q. Please describe ICC Staff Exhibit 3.0, Schedule 3.09, Adjustment to**  
886 **Reduce Cash Working Capital.**

887 A. Schedule 3.09 presents my adjustment to reduce the Cash Working  
888 Capital ("CWC") component of rate base after giving effect to my  
889 adjustments to the lead lag study and reflecting the impact of Staff's  
890 adjustments to the 2009 test year revenue requirement. The final balance

891 of Cash Working Capital will be established using the revenue  
892 requirement and methodology that is ultimately approved by the  
893 Commission in this proceeding.

894

895 **Q. Please describe the primary differences between your calculation of**  
896 **CWC and the Company's calculation of CWC, as detailed on**  
897 **Schedule B-8.**

898 A. The primary differences between my calculation and the Company's  
899 calculation are the following:

900 1). My calculation reflects expense lead days for intercompany expenses  
901 consistent with the number of expense lead days for other O & M  
902 expenses;

903 2). My calculation reflects zero revenue lag days and negative 35.21  
904 expense lead days for the Energy Assistance Charges/Renewable Energy  
905 pass through tax;

906 3). My calculation reflects zero revenue lag days and negative 44.21  
907 expense lead days for the Gross Receipts/Municipal Utility Tax pass  
908 through tax;

909 4). My calculation reflects a reduction in the revenue collection lag days  
910 for utility service, which also impacts the collection of the Illinois Excise  
911 Tax and the City of Chicago Infrastructure Maintenance Fee pass-through  
912 taxes; and,

913 5) My calculation reflects the same number of expense lead days for  
914 employee benefits and FICA tax as the Company reflected for base  
915 payroll and withholdings.

916 The remaining differences between my calculation and the Company's  
917 calculation result from Staff's adjustments to the revenue requirement.

918

919 **Q. Please provide the rationale for your first change to the Company's**  
920 **calculation, an increase in the number of lead days for intercompany**  
921 **expenses.**

922 A. I changed the number of expense lead days on inter-company expense  
923 payments to be consistent with the expense lead days calculated by the  
924 Company for other O & M expenses, 64.34 days. The Company used  
925 30.35 average expense lead days in its calculation, as explained in the  
926 direct testimony of Mr. Subbakrishna (ComEd Ex. 7.0, page 21, lines 433  
927 – 437):

928 This Lead time was derived from the billing and settlement  
929 procedures contained in an annex to ComEd's General Service  
930 Agreement ("GSA"), i.e., payments due on or around the 15<sup>th</sup> of the  
931 month following the provision of service.  
932

933 Because the timing of payments to affiliated interests is within the  
934 Company's discretion, it would not be proper to charge ratepayers a  
935 higher CWC requirement in order to pay ComEd's affiliates earlier than  
936 non-affiliated vendors are paid. To do so would be a form of cross-  
937 subsidization. Essentially, ratepayers would be penalized through higher

938 costs (in the form of higher CWC) for services provided by ComEd  
939 affiliates. Such arrangements are prohibited in affiliated interest  
940 agreements in general, and that concept should be reflected in the  
941 calculation of CWC for intercompany expenses.

942

943 **Q. Please provide the rationale for your second change to reflect zero**  
944 **revenue lag days and negative 35.21 expense lead days for the**  
945 **Energy Assistance Charges/Renewable Energy pass through tax.**

946 A. The statute governing the Energy Assistance Charge (305 ILCS 20/13)  
947 provides that a public utility engaged in the delivery of electricity shall  
948 assess each of its customer accounts a monthly charge. The utility shall  
949 remit all moneys received as payment to the Illinois Department of  
950 Revenue by the 20<sup>th</sup> day of the month following the month of collection.  
951 Based on this provision, the Company has the use of these moneys for a  
952 full 20 days plus the midpoint of the month in which the receipts were  
953 collected, 15.21 days by the Company's calculation (ComEd Ex. 7.0, page  
954 14, lines 281 – 282). The sum of these two amounts (20 + 15.21) equals  
955 my negative expense lead of 35.21 days. There is no revenue lag  
956 because the Company did not provide any service in connection with this  
957 pass through tax. The lead/lag impact consists of the length of time  
958 between the date receipts are collected from customers and the date such  
959 receipts are remitted to the taxing authority.

960

961 **Q. Please provide the rationale for your third change to reflect zero**  
962 **revenue lag days and negative 44.21 expense lead days for the Gross**  
963 **Receipts/Municipal Utility pass through tax.**

964 A. Each municipality has its own ordinance to enact municipal utility/gross  
965 receipts taxes. Based on the Company's response to ICC Staff Data  
966 Request BAP-4.01(c), ComEd remits these taxes to about 235  
967 municipalities outside the City of Chicago, as well as the City itself.  
968 Accordingly, my change is based on the municipal ordinance for the City  
969 of Chicago because this single ordinance affects the largest number of  
970 customers. The City of Chicago's Municipal Electric Use Tax is imposed  
971 on the use or consumption of purchased electricity, according to the  
972 number of kilowatt hours consumed in a month. The tax is recoverable  
973 from customers in the same manner as the original charge for delivering  
974 the electricity. ComEd must file a monthly tax return to accompany the  
975 remittance of such taxes, due by the last day of the month following the  
976 month during which such tax is collected. (Company response to ICC  
977 Staff Data Request BAP-4.01- Attach 1, Journal—City Council—Chicago,  
978 page 71746, Section 3-53-040, Tax Remittance and Return).

979  
980 Based on this provision, the Company has the use of these moneys for a  
981 full 29 days plus the midpoint of the month in which the receipts were  
982 collected, 15.21 days by the Company's calculation (ComEd Ex. 7.0, page  
983 14, lines 281 – 282). The sum of these two amounts (29 + 15.21) equals

984 my negative expense lead of 44.21 days. There is no revenue lag  
985 because the Company did not provide any service in connection with this  
986 pass through tax. The lead/lag impact consists of the length of time  
987 between the date receipts are collected from customers and the date such  
988 receipts are remitted to the taxing authority.

989

990 **Q. Please describe your fourth change to reflect a reduction in the**  
991 **revenue collection lag days for utility service.**

992 A. BEGIN CONF\*\*\*XX  
993 XXX  
994 XXX  
995 XXX  
996 XXX  
997 XXX  
998 XXX  
999 XXX  
1000 XXXXXXXXXXXXXXX \*\*\*END CONF

1001

1002 **Q. Please provide the rationale for this change.**

1003 A. BEGIN CONF\*\*\*XX  
1004 XXX  
1005 XXX  
1006 XXX

1007 [REDACTED]  
1008 [REDACTED]  
1009 [REDACTED]  
1010 [REDACTED]  
1011 [REDACTED]\*\*\*END CONF

1012

1013 **Q. Please describe your fifth change to reflect the same number of**  
1014 **expense lead days for employee benefits and FICA tax as the**  
1015 **Company reflected for base payroll and withholdings.**

1016 A. The Company’s CWC calculation reflects an expense lead time of zero  
1017 days for employee benefits. According to the testimony of Mr.  
1018 Subbakrishna, the major benefits provided by ComEd to its employees  
1019 are life insurance, health and dental coverage, vision coverage, long term  
1020 disability assistance, COBRA coverage, and a 401-K match. Vendors of  
1021 such programs are paid from trusts that are funded by ComEd. ComEd  
1022 funds such trusts on payday (both the employee contribution and  
1023 ComEd’s match are transmitted at the same time). (ComEd Ex. 7.0, page  
1024 20, lines 401 – 407). Accordingly, I reflected the same number of  
1025 expense lead days for employee benefits as the Company used for base  
1026 payroll and withholdings, 14.64 days.

1027

1028 **Rider UF – Uncollectible Factors**

1029 **Q. Have you reviewed the Company’s proposed changes to Rider UF –**  
1030 **Uncollectible Factors, as reflected on the 3<sup>rd</sup> Revised Sheet No. 267,**  
1031 **in connection with the instant proceeding?**

1032 A. Yes, a redline version of the proposed changes is reflected on 3<sup>rd</sup> Revised  
1033 Sheet No. 267 attached to the testimony of ComEd witness Mr. Larry  
1034 Alongi (ComEd Ex. 16.22 Revised). The proposed changes update the  
1035 base uncollectible factors (“BUFs”).

1036

1037 **Q. Why is it necessary to update the BUFs?**

1038 A. I understand that the BUF for delivery services, the delivery uncollectible  
1039 factor (“DUF”), will be re-set based on the final revenue requirement  
1040 approved by the Commission in this proceeding. According to 1<sup>st</sup> Revised  
1041 Sheet No. 267.7 of Rider UF, the base distribution uncollectible costs  
1042 (“BDU”) is equal to the annual bad debt expense amount approved by the  
1043 ICC in base rate charges for ICC-jurisdictional delivery service provided to  
1044 retail customers, divided by annual distribution base rate revenue  
1045 (“ADBRR”) approved by the ICC in base rate charges for delivery service.  
1046 The new DUF is a function of the final uncollectibles expense as a  
1047 percentage of the final revenues. This percentage will be added to 1.0 to  
1048 establish a new factor, the DUF, as described in the applicable tariff, Rider  
1049 UF (3rd Revised Sheet No. 267). For example, if the Company were to  
1050 accept the Company’s proposed revenue requirement, the resulting

1051 overall DUF would be 1.0148 calculated by dividing the uncollectible  
1052 expense of \$36,070,000 [\$29,857,000 (Sch. C-16, p. 1 of 6, line 3, col.  
1053 (D)) + \$6,213,000 (Sch. C-1, p. 1 of 2, line 9, col. (F))] by the resulting pro  
1054 forma operating revenues of \$2,433,735,000 (Sch. C-1, line 3, col. (G)).

1055 Thus, I recommend that the Commission’s Final Order state:

1056 The Company shall revise its tariffs to reflect a Delivery  
1057 Uncollectible Factor (DUF) for each retail customer designation  
1058 (residential, nonresidential, and all other) based on the final  
1059 revenue requirement established in this order. Effective with the  
1060 compliance tariffs filed as a result of this proceeding, the DUF will  
1061 be as follows:

|      |                |        |
|------|----------------|--------|
| 1062 |                |        |
| 1063 | Residential    | 1.XXXX |
| 1064 | Nonresidential | 1.XXXX |
| 1065 | All Other      | 1.XXXX |
| 1066 |                |        |

1067 The above values for the revised DUF are provided for illustrative  
1068 purposes only. Actual amounts will be based upon the final revenue  
1069 requirement as approved by the Commission.

1070

1071 **Q. Is testimony provided by the Company consistent with the**  
1072 **methodology reflected in the tariff?**

1073 A. No, it is not. ComEd witness Ms. Kathryn Houtsma (ComEd Ex. 6.0, page  
1074 38, lines 777 – 780) states:

1075 Upon approval of new rates in this proceeding the Annual  
1076 Distribution Base Rate Revenue (ADBRR) in Rider UF will be  
1077 increased to \$36,070,000 and the incremental amounts charged or  
1078 credited under Rider UF will be the difference between that amount  
1079 and the actual costs for the relevant period.  
1080

1081 This does not comport with the method established by the tariff, which  
1082 clearly states that the BDU is a function of the DUF factor applied to  
1083 distribution base rate revenues (“DBRR”) to derive delivery uncollectible  
1084 revenue (“DUR ( 3<sup>rd</sup> Revised Sheet No. 267.6). DUR is the basis for  
1085 determining the incremental amounts charged or credited. The  
1086 \$36,070,000 mentioned by Ms. Houtsma is the uncollectibles expense  
1087 reflected in the Company’s initial filing on Schedule C-1. The final amount  
1088 of uncollectible expense expressed as a percentage of final revenues will  
1089 be the basis for determining the amount of uncollectible expense  
1090 recovered in base rates, not a flat dollar amount.

1091

1092 **Q. Does the instant proceeding have any additional impact on Rider**  
1093 **UF?**

1094 A. The instant proceeding could potentially impact the calculation of BUFs in  
1095 Rider UF if the Commission switched from using the actual uncollectible  
1096 amount set forth in Account 904 to using net write-offs in such tariff, but  
1097 only if net write-offs are also used to determine the utility’s uncollectible  
1098 amount in rates during the instant proceeding.

1099

1100 **Q. Please explain.**

1101 A. Based on my review of Section 16-111.8 (a) of the Act, Automatic  
1102 adjustment clause tariff; uncollectibles, states:

1103 The Commission may, in a proceeding to review a general rate  
1104 case filed subsequent to the effective date of the tariff established  
1105 under this Section, prospectively switch from using the actual  
1106 uncollectible amount set forth in Account 904 to using net write-offs

1107 in such tariff, but only if net write-offs are also used to determine  
1108 the utility's uncollectible amount in rates. In the event the  
1109 Commission requires such a change, it shall be made effective at  
1110 the beginning of the first full calendar year after the new rates  
1111 approved in such proceeding are first placed in effect and an  
1112 adjustment shall be made, if necessary, to ensure the change does  
1113 not result in double-recovery or unrecovered uncollectible amounts  
1114 for any year.

1115  
1116 Hence, I have calculated the percentage of uncollectible expense for this  
1117 proceeding, using net write-offs, as 1.51%<sup>1</sup>

1118

1119 **Q. Has the Company proposed a switch from using the uncollectible**  
1120 **amount set forth in Account 904 to using net write-offs in the instant**  
1121 **proceeding?**

1122 A. Not to my knowledge.

1123

1124 **Q. Do you recommend the Commission require the Company to change**  
1125 **its method from using Account 904 to using the net write-off**  
1126 **method?**

1127 A. Yes. The balance of Account 904, uncollectibles expense, fluctuates with  
1128 changes to the allowance for doubtful accounts. The allowance for  
1129 doubtful accounts is based on estimates of uncollectible accounts. A  
1130 switch to the net write-off method would ensure that the calculation of  
1131 incremental uncollectible expenses recoverable through Rider UF is

---

<sup>1</sup> Calculated as follows: 2009 write-offs minus 2009 recoveries, the net amount divided by total operating revenues for 2009 [ $(\$122,226 - \$34,720)/\$5,785,432 = 1.5125\%$ ]. Write-offs and recoveries were obtained from the Company's Schedule C-16, page 3, line 4, columns (D) and (E), respectively. The total operating revenues were obtained from the Company's 2009 FERC Form 1, page 300, line 27.

1132 based on actual accounts written-off and recovered, instead of estimated  
1133 amounts. Actual information is preferable to estimates since it is more  
1134 accurate, and should be used whenever available. Thus, I recommend  
1135 the Commission find that:

1136 According to the provisions of 220 ILCS 5/16-111.8,  
1137 Commonwealth Edison Company is hereby directed to switch from  
1138 using the actual uncollectible amount set forth in Account 904 to  
1139 using net write-offs in such tariff, and such net write-offs are also to  
1140 be used to determine the utility's uncollectible amount in rates.  
1141 This change shall be effective at the beginning of the first full  
1142 calendar year after the new rates approved in this proceeding are  
1143 first placed in effect and an adjustment shall be made, if necessary  
1144 to ensure the change does not result in double-recovery or  
1145 unrecovered uncollectible amount for any year.  
1146

1147 **Conclusion**

1148 **Q. Does this conclude your prepared direct testimony?**

1149 **A.** Yes, it does.

Commonwealth Edison Company  
 Adjustment to Remove Pension Asset  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

| Line No. | Description   | Total Amount       | Source  |
|----------|---|--------------------|---|
| (a)      | (b)   | (d)                | (e)   |
|          | <u>Rate Base Adjustment:</u>  | <u>Dr/(Cr)</u>     |   |
| 1        | Deferred Debit for 2009 Pension Contribution Per Staff                            | \$ -               |   |
| 2        | Deferred Debit for 2009 Pension Contribution Per Company                          | <u>92,591</u>      | Schedule B-10, Page 1 of 6, line 6, column (J).           |
| 3        | Staff Adjustment to Reduce Rate Base - Deferred Debits                            | <u>\$ (92,591)</u> | Line 1 minus line 2                                       |
| 4        | Accumulated Deferred Income Taxes Per Staff                                       | \$ -               |   |
| 5        | Accumulated Deferred Income Taxes Per Company                                     | <u>(23,841)</u>    | See line 10 below   |
| 6        | Staff Adjustment to Reflect Associated Accumulated Deferred Income Taxes ("ADIT") | <u>\$ 23,841</u>   | Line 4 minus line 5                                       |
| 7        | Combined Rate Base Reduction Per Staff - Removal of Pension Asset and ADIT        | <u>\$ (68,750)</u> | Line 3 plus line 6  |
|          | * <u>Calculated as:</u>   |                    |   |
| 8        | Net Pension-Related ADIT Balance As of December 31, 2009                          | \$ (207,317)       | Response to AG 2.10, Att. 1, WPB-9, line 12, column ( C ) |
| 9        | Pension-Related Amount To Be Excluded From Test Year ADIT                         | <u>(183,476)</u>   | Response to AG 2.10, Att. 1, WPB-9, line 14, column ( C ) |
| 10       | Difference--to line 5   | <u>\$ (23,841)</u> | Line 8 minus line 9                                       |

Commonwealth Edison Company  
 Adjustment To Remove Pro Forma Deferred Tax Liability For Medicare Part D  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

| Line No.                               | Description   | Amount           | Source                                  |
|--|---|------------------|---|
| (a)                                    | (b)   | (c)              | (d)                                     |
| <u>Rate Base Adjustment:</u>           |   | <u>Dr/(Cr)</u>   |   |
| 1                                      | Pro Forma balance of deferred tax liability that should be reflected in rate base per Staff'  | \$ -             | ICC Staff Exhibit 3.0                   |
| 2                                      | Pro Forma balance of deferred tax liability that should be reflected in rate base per Company | <u>(4,657)</u>   | Schedule B-2.4, line 4, column (B)      |
| 3                                      | Staff Adjustment to Increase Regulatory Assets  | <u>\$ 4,657</u>  | Line 1 minus line 2.                    |
| <u>Operating Statement Adjustment:</u> |   |                  |   |
| 4                                      | Pro Forma Amortization of Deferred Tax Liability for Medicare Part D, per Staff               | \$ -             | ICC Staff Exhibit 3.0.                  |
| 5                                      | Pro Forma Amortization of Deferred Tax Liability for Medicare Part D, per Company             | <u>3,104</u>     | Schedule C-2.18, line 11, column ( C ). |
| 6                                      | Staff Adjustment to Reduce Regulatory Debits  | <u>(\$3,104)</u> | Line 4 minus line 5.                    |

Commonwealth Edison Company  
 Adjustment To Reverse Pro Forma 2010 Salary and Wage Increase  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

| Line No.                               | Description   | Amount            | Source                              |
|--|---|-------------------|-------------------------------------|
| (a)                                    | (b)   | (c)               | (d)                                 |
| <u>Operating Statement Adjustment:</u> |   |                   |                                     |
| 1                                      | Pro Forma 2010 Salary and Wage Increase per Staff                                 | \$ -              | ICC Staff Exhibit 3.0               |
| 2                                      | Pro Forma 2010 Salary and Wage Increase per Company                               | 8,809             | Schedule C-2.1, line 7, column (B). |
| 3                                      | Staff Adjustment to Reverse Pro Forma 2010 Salary and Wage Increase (See Note 1.) | <u>\$ (8,809)</u> | Line 1 minus line 2                 |

| Note 1. Distribution of line 3, based on Schedule C-2.1, col. (B) | A/C Distribution  |
|---|-------------------|
| Distribution O & M  | \$ (4,228)        |
| Customer Accounts   | (2,990)           |
| Customer Service & Informational                                  | (103)             |
| Administrative & General  | (735)             |
| Taxes Other Than Income   | (753)             |
| Total   | <u>\$ (8,809)</u> |

Commonwealth Edison Company  
Adjustment to Reduce Incentive Compensation  
For the Test Year Ending December 31, 2009  
(In Thousands)

Docket No. 10-0467  
ICC Staff Exhibit 3.0  
Schedule 3.04  
Page 1 of 6

| Line No. | Description  | Amount             | Source   |
|----------|--|--------------------|--|
| (a)      | (b)  | (c)                | (d)  |
| 1        | Total Distribution per Staff                                 | \$ 6,380           | Sch. 3.04, pp. 2, 3, and 4, line 1                                     |
| 2        | Total Distribution per Company                               | 12,706             | Sch. 3.04, pp. 2, 3, and 4, line 2                                     |
| 3        | Total Staff Proposed Adjustment to Distribution Expense      | <u>\$ (6,326)</u>  | Line 1 minus line 2  |
| 4        | Total Customer Accounts per Staff                            | \$ 5,136           | Sch. 3.04, p. 2, line 4  |
| 5        | Total Customer Accounts per Company                          | 8,033              | Sch. 3.04, p. 2, line 5  |
| 6        | Total Staff Proposed Adjustment to Customer Accounts Expense | <u>\$ (2,897)</u>  | Line 4 minus line 5  |
| 7        | Total Admin. & General per Staff                             | \$ 3,053           | Sch. 3.04, pp. 2 line 7; and pp. 3 and 4, line 4                       |
| 8        | Total Admin. & General per Company                           | 5,215              | Sch. 3.04, pp. 2 line 8; and pp. 3 and 4, line 5                       |
| 9        | Total Staff Proposed Adjustment to Admin. & General Expense  | <u>\$ (2,162)</u>  | Line 7 minus line 8  |
| 10       | Regulatory Debits per Staff                                  | \$ 1,029           | Sch. 3.04, p. 2, line 10   |
| 11       | Regulatory Debits per Company                                | 1,609              | Sch. 3.04, p. 2, line 11   |
| 12       | Total Staff Proposed Adjustment to Regulatory Debits Expense | <u>\$ (580)</u>    | Line 10 minus line 11  |
| 13       | Total Capitalized amount per Staff                           | \$ 9,148           | Sch. 3.04, p. 2 line 13; and pp. 3 and 4, line 7; pp. 5 and 6, line 1. |
| 14       | Total Capitalized amount per Company                         | 22,968             | Sch. 3.04, p. 2 line 14; and pp. 3 and 4, line 8; pp. 5 and 6, line 2. |
| 15       | Total Staff Proposed Adjustment to Rate Base                 | <u>\$ (13,820)</u> | Line 13 minus line 14  |
| 16       | Total Payroll Taxes Per Staff                                | \$ -               | Sch. 3.04, p. 2  |
| 17       | Total Payroll Taxes Per Company                              | 1,053              | Sch. 3.04, p. 2, line 18   |
| 18       | Total Staff Proposed Adjustment to Taxes Other Than Income   | <u>\$ (1,053)</u>  | Line 16 minus line 17  |
| 19       | Accumulated Depreciation per Staff                           | \$ -               | Sch. 3.04, p. 2, line 19; pp. 3 and 4, line13; pp. 5 and 6, line 4.    |
| 20       | Accumulated Depreciation per Company                         | (1,023)            | Sch. 3.04, p. 2, line 20; pp. 3 and 4, line14; pp. 5 and 6, line 5.    |
| 21       | Staff Proposed Adjustment to Accumulated Depreciation        | <u>\$ 1,023</u>    | Line 19 minus line 20  |
| 22       | Accumulated Deferred Income Taxes per Staff                  | \$ -               | Sch. 3.04, pp. 5 and 6, line 7.  |
| 23       | Accumulated Deferred Income Taxes per Company                | (468)              | Sch. 3.04, pp. 5 and 6, line 8.  |
| 24       | Staff Proposed Adjustment to Accum. Def. Income Taxes        | <u>\$ 468</u>      | Line 22 minus line 23  |
| 25       | Depreciation Expense per Staff                               | \$ -               | Sch. 3.04, p. 2, line 22; pp. 3 and 4, line 16; pp. 5 and 6, line 10.  |
| 26       | Depreciation Expense per Company                             | 374                | Sch. 3.04, p. 2, line 23; pp. 3 and 4, line 17; pp. 5 and 6, line 11.  |
| 27       | Staff Proposed Adjustment to Depreciation Expense            | <u>\$ (374)</u>    | Line 25 minus line 26  |

Commonwealth Edison Company  
Adjustment to Reduce Incentive Compensation  
For the Test Year Ending December 31, 2009  
(In Thousands)

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| Line No. | Description  | Amount            | Source                       |
|----------|--|-------------------|------------------------------|
| (a)      | (b)  | (c)               | (d)                          |
| (a)      | (b)  | (e)               | (f)                          |
|          | Historical 2009 Costs: Annual Incentive Plan ("AIP")   |                   |                              |
| 1        | Distribution per Staff                                 | \$ 5,723          |                              |
| 2        | Distribution per Company                               | 8,951             | See Note 1.                  |
| 3        | Staff Proposed Adjustment to Distribution Expense      | <u>\$ (3,228)</u> | Line 1 minus line 2          |
| 4        | Customer Accounts per Staff                            | \$ 5,136          |                              |
| 5        | Customer Accounts per Company                          | 8,033             | See Note 1.                  |
| 6        | Staff Proposed Adjustment to Customer Accounts Expense | <u>\$ (2,897)</u> | Line 4 minus line 5          |
| 7        | Admin. & General per Staff                             | \$ 2,998          |                              |
| 8        | Admin. & General per Company                           | 4,689             | See Note 1.                  |
| 9        | Staff Proposed Adjustment to Admin. & General Expense  | <u>\$ (1,691)</u> | Line 7 minus line 8          |
| 10       | Regulatory Debits per Staff                            | \$ 1,029          |                              |
| 11       | Regulatory Debits per Company                          | 1,609             | See Note 1.                  |
| 12       | Staff Proposed Adjustment to Regulatory Debits Expense | <u>\$ (580)</u>   | Line 10 minus line 11        |
| 13       | Capitalized amount per Staff                           | \$ 9,036          |                              |
| 14       | Capitalized amount per Company                         | 14,405            | See Note 1.                  |
| 15       | Staff Proposed Adjustment to Rate Base                 | <u>\$ (5,369)</u> | Line 13 minus line 14        |
| 16       | Total Disallowance                                     | \$ (13,766)       | Sum of Lines 3, 6, 9, and 12 |
| 17       | Calculated Payroll Taxes                               | (1,053)           | Line 16 x 7.65%              |
| 18       | Staff Proposed Adjustment to Taxes Other Than Income   | <u>\$ (1,053)</u> | Line 17                      |
| 19       | Accumulated Depreciation per Staff                     | \$ -              |                              |
| 20       | Accumulated Depreciation per Company                   | (162)             | See Note 5.                  |
| 21       | Staff Proposed Adjustment to Accumulated Depreciation  | <u>\$ 162</u>     | Line 19 minus line 20        |
| 22       | Depreciation Expense per Staff                         | \$ -              |                              |
| 23       | Depreciation Expense per Company                       | 162               | See Note 5.                  |
| 24       | Staff Proposed Adjustment to Depreciation Expense      | <u>\$ (162)</u>   | Line 22 minus line 23        |

Notes:

1 Source: Company Response to Staff Data Request BAP-2.03, Attach 5, page 1 of 3.

2 Summary of 2009 AIP Costs:

|  | Expense          | Capital          | Total            |                                    |
|--|------------------|------------------|------------------|------------------------------------|
|  | (in thousands)   |                  |                  |                                    |
|  | 61%              | 39%              | 100%             |                                    |
| Percentage of AIP expensed/capitalized in 2009           |                  |                  |                  | BAP-2.03 (Corrected) - Att 6       |
| Jurisdictional AIP for 2009                              | \$ 24,152        | \$ 14,405        | \$ 38,557        | BAP-2.03 (Corr) - Att 5, p. 1 of 3 |
| less: AIP applicable to Senior VPs and above             | 679              | -                | 679              | AG-1.25 - Att. 1 and as calculated |
| less: AIP of ComEd Presidents and CEO from A & G         | 871              | -                | 871              | BAP-2.03 (Corr) - Att 5, p. 1 of 3 |
| AIP applicable to Salaried and Bargaining Unit Employees | <u>\$ 22,602</u> | <u>\$ 14,405</u> | <u>\$ 37,007</u> |                                    |

3 Calculation of Disallowed 2009 AIP Costs:

|   | Expense         | Capital         | Total            |                                    |
|---|-----------------|-----------------|------------------|------------------------------------|
| AIP of Salaried and Bargaining Unit Employees -   |                 |                 |                  |                                    |
| Half of cost related to O & M Metric              | \$ 3,159        | \$ 2,019        | \$ 5,178         | AG-1.25 - Att. 1 and as calculated |
| Half of cost related to Cap. Exp. Metric          | 2,409           | 1,540           | 3,948            | AG-1.25 - Att. 1 and as calculated |
| All of cost related to Focused Initiatives Metric | 2,527           | 1,616           | 4,143            | AG-1.25 - Att. 1 and as calculated |
| Subtotal  | <u>\$ 8,094</u> | <u>\$ 5,175</u> | <u>\$ 13,269</u> |                                    |
| AIP of Senior VPs and above -                     |                 |                 |                  |                                    |
| All of cost related to Net Income Metric          | \$ 144          | \$ 92           | \$ 236           | AG-1.25 - Att. 1 and BAP-9.02      |
| Half of cost related to O & M Metric              | 47              | 30              | 77               | AG-1.25 - Att. 1 and as calculated |
| Half of cost related to Cap. Exp. Metric          | 36              | 23              | 59               | AG-1.25 - Att. 1 and as calculated |
| All of cost related to Focused Initiatives Metric | 76              | 49              | 125              | AG-1.25 - Att. 1 and as calculated |
| Subtotal  | <u>\$ 303</u>   | <u>\$ 194</u>   | <u>\$ 497</u>    |                                    |
| Disallowance of 2009 AIP                          | <u>\$ 8,397</u> | <u>\$ 5,369</u> | <u>\$ 13,766</u> |                                    |

4 Distribution of Staff Disallowed 2009 AIP Expenses:

|                            |                 |   |
|----------------------------|-----------------|---|
| Regulatory Debits          | \$ 580          | BAP-2.03 (Corr) - Att 5, p. 1 of 3 and as calculated. |
| Distribution               | 3,228           | BAP-2.03 (Corr) - Att 5, p. 1 of 3 and as calculated. |
| Customer                   | 2,897           | BAP-2.03 (Corr) - Att 5, p. 1 of 3 and as calculated. |
| Administrative and General | 1,691           | BAP-2.03 (Corr) - Att 5, p. 1 of 3 and as calculated. |
| Total                      | <u>\$ 8,397</u> |   |

5 Line 15 multiplied by estimated depreciation rate of 3.01% from FERC Form 1 page 337.

Commonwealth Edison Company  
Adjustment to Reduce Incentive Compensation  
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(In Thousands)

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| Line No. | Description  | Amount            | Source                  |
|----------|--|-------------------|-------------------------|
| (a)      | (b)  | (c)               | (d)                     |
|          | <u>Historical 2009 Costs: Long-Term Incentive Plan ("LTIP") - Cash</u> |                   |                         |
| 1        | Distribution Expense Per Staff   | \$ 657            | See Note 1.             |
| 2        | Distribution Expense Per Company                                       | 1,991             | See Note 2.             |
| 3        | Staff Proposed Adjustment to Distribution Expense                      | <u>\$ (1,334)</u> | Line 1 minus line 2.    |
| 4        | General and Administrative Expense Per Staff                           | \$ 55             | See Note 1.             |
| 5        | General and Administrative Expense Per Company                         | 167               | See Note 2.             |
| 6        | Staff Proposed Adjustment to General and Administrative Expense        | <u>\$ (112)</u>   | Line 4 minus line 5.    |
| 7        | Capitalized amount per Staff   | \$ 111            | See Note 1.             |
| 8        | Capitalized amount per Company   | 337               | See Note 2.             |
| 9        | Staff Proposed Adjustment to Rate Base                                 | <u>\$ (226)</u>   | Line 7 minus line 8.    |
| 10       | Total Disallowance   | \$ (1,672)        | Sum of Lines 3, 6 and 9 |
| 11       | Calculated Payroll Taxes   | \$ (128)          | Line 10 x 7.65%         |
| 12       | Staff Proposed Adjustment to Taxes Other Than Income                   | <u>\$ (128)</u>   | Line 11.                |
| 13       | Accumulated Depreciation per Staff                                     | \$ -              | ICC Staff Exhibit 3.0   |
| 14       | Accumulated Depreciation per Company                                   | (7)               | See Note 3.             |
| 15       | Staff Proposed Adjustment to Accumulated Depreciation                  | <u>\$ 7</u>       | Line 13 minus line 14.  |
| 16       | Depreciation Expense per Staff   | \$ -              | ICC Staff Exhibit 3.0   |
| 17       | Depreciation Expense per Company                                       | 7                 | See Note 3.             |
| 18       | Staff Proposed Adjustment to Depreciation Expense                      | <u>\$ (7)</u>     | Line 16 minus line 17.  |

Notes:

- 1 Per BAP-2.03, Attach 5, p. 2 of 3, reflects removal of Financial Goal - 100% and Regulatory/Legislative Goal 100%. These two goals comprise two-thirds of the total.
- 2 Source: Company Response to Staff Data Request BAP-2.03 Attach 5, page 2 of 3.
- 3 Line 9 multiplied by estimated depreciation rate of 3.01% from FERC Form 1, page 337.

Commonwealth Edison Company  
Adjustment to Reduce Incentive Compensation  
For the Test Year Ending December 31, 2009  
(In Thousands)

Docket No. 10-0467  
ICC Staff Exhibit 3.0  
Schedule 3.04  
Page 4 of 6

| Line No. | Description   | Amount            | Source                |
|----------|---|-------------------|-----------------------|
| (a)      | (b)   | (c)               | (d)                   |
|          | <u>Long-term Incentive Plan - Restricted Stock</u>    |                   |                       |
| 1        | Distribution per Staff                                | \$ -              | ICC Staff Exhibit 3.0 |
| 2        | Distribution per Company                              | 1,764             | See Note 1.           |
| 3        | Staff Proposed Adjustment to Distribution Expense     | <u>\$ (1,764)</u> |                       |
| 4        | Admin. & General per Staff                            | \$ -              | ICC Staff Exhibit 3.0 |
| 5        | Admin. & General per Company                          | 359               | See Note 1.           |
| 6        | Staff Proposed Adjustment to Admin. & General Expense | <u>\$ (359)</u>   |                       |
| 7        | Capitalized amount per Staff                          | \$ -              | ICC Staff Exhibit 3.0 |
| 8        | Capitalized amount per Company                        | 896               | See Note 1.           |
| 9        | Staff Proposed Adjustment to Rate Base                | <u>\$ (896)</u>   |                       |
| 13       | Accumulated Depreciation per Staff                    | \$ -              |                       |
| 14       | Accumulated Depreciation per Company                  | (27)              | See Note 2.           |
| 15       | Staff Proposed Adjustment to Accumulated Depreciation | <u>\$ 27</u>      |                       |
| 16       | Depreciation Expense per Staff                        | \$ -              |                       |
| 17       | Depreciation Expense per Company                      | 27                | See Note 2.           |
| 18       | Staff Proposed Adjustment to Depreciation Expense     | <u>\$ (27)</u>    |                       |

Notes:

- 1 Per BAP-2.03, Attach 5, p. 3 of 3, LTIP - Restricted Stock Award Disallowance - 100%
- 2 Line 9 multiplied by estimated depreciation rate of 3.01% from FERC Form 1 page 337

Commonwealth Edison Company  
Adjustment to Reduce Incentive Compensation  
For the Test Year Ending December 31, 2009  
(In Thousands)

Docket No. 10-0467  
ICC Staff Exhibit 3.0  
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Page 5 of 6

| Line No. | Description  | Amount            | Source      |
|----------|--|-------------------|-------------|
| (a)      | (b)  | (c)               | (d)         |
|          | <u>Capitalized Costs Disallowed in Docket No. 07-0566:</u> |                   |             |
| 1        | Plant in Service per Staff                                 | \$ -              |             |
| 2        | Plant in Service per Company                               | 1,355             | See Note 1. |
| 3        | Staff Proposed Adjustment to Plant in Service              | <u>\$ (1,355)</u> |             |
| 4        | Accumulated Depreciation per Staff                         | \$ -              |             |
| 5        | Accumulated Depreciation per Company                       | (99)              | See Note 1. |
| 6        | Staff Proposed Adjustment to Accumulated Depreciation      | <u>\$ 99</u>      |             |
| 7        | Accumulated Deferred Income Taxes per Staff                | \$ -              |             |
| 8        | Accumulated Deferred Income Taxes per Company              | (56)              | See Note 1. |
| 9        | Staff Proposed Adjustment to Accum. Def. Income Taxes      | <u>\$ 56</u>      |             |
| 10       | Depreciation Expense per Staff                             | \$ -              |             |
| 11       | Depreciation Expense per Company                           | 33                | See Note 1. |
| 12       | Staff Proposed Adjustment to Depreciation Expense          | <u>\$ (33)</u>    |             |

Notes:

1. Source: Company Response to Staff Data Request BAP-15.02 ( c ).

Commonwealth Edison Company  
Adjustment to Reduce Incentive Compensation  
For the Test Year Ending December 31, 2009  
(In Thousands)

Docket No. 10-0467  
ICC Staff Exhibit 3.0  
Schedule 3.04  
Page 6 of 6

| Line No. | Description  | Amount            | Source      |
|----------|--|-------------------|-------------|
| (a)      | (b)  | (c)               | (d)         |
|          | <u>Capitalized Costs Disallowed in Docket No. 05-0597:</u> |                   |             |
| 1        | Plant in Service per Staff                                 | \$ -              |             |
| 2        | Plant in Service per Company                               | 5,975             | See Note 1. |
| 3        | Staff Proposed Adjustment to Plant in Service              | <u>\$ (5,975)</u> |             |
| 4        | Accumulated Depreciation per Staff                         | \$ -              |             |
| 5        | Accumulated Depreciation per Company                       | (729)             | See Note 1. |
| 6        | Staff Proposed Adjustment to Accumulated Depreciation      | <u>\$ 729</u>     |             |
| 7        | Accumulated Deferred Income Taxes per Staff                | \$ -              |             |
| 8        | Accumulated Deferred Income Taxes per Company              | (412)             | See Note 1. |
| 9        | Staff Proposed Adjustment to Accum. Def. Income Taxes      | <u>\$ 412</u>     |             |
| 10       | Depreciation Expense per Staff                             | \$ -              |             |
| 11       | Depreciation Expense per Company                           | 146               | See Note 1. |
| 12       | Staff Proposed Adjustment to Depreciation Expense          | <u>\$ (146)</u>   |             |

Notes:

1. Source: Company Response to Staff Data Request BAP-15.01 ( c ).

Commonwealth Edison Company  
 Adjustment To Remove Perquisites and Awards  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

| Line No. | Description  | Amount            | Source                         |
|----------|--|-------------------|--------------------------------|
| (a)      | (b)  | (c)               | (d)                            |
|          | <u>Operating Statement Adjustment:</u>                                     | <u>Dr/(Cr)</u>    |                                |
| 1        | Perquisites and Awards Expense Per Staff                                   | \$ -              | ICC Staff Exhibit 3.0          |
| 2        | Perquisites and Awards Expense Per Company                                 | 3,495             | Response to BAP-7.06, Attach 1 |
| 3        | Staff Adjustment to Reduce Operating Expense (See distribution in Note 1.) | <u>\$ (3,495)</u> | Line 1 minus line 2            |
|          | <u>Rate Base Adjustment:</u>   |                   |                                |
| 4        | Capitalized Portion Per Staff  | \$ -              | ICC Staff Exhibit 3.0          |
| 5        | Capitalized Portion Per Company  | 160               | Response to BAP-7.06, Attach 1 |
| 6        | Staff Adjustment to Reduce Rate Base                                       | <u>\$ (160)</u>   | Line 4 minus line 5            |
| Note 1.  | <u>Distribution of Operating Statement Adjustment:</u>                     |                   |                                |
|          | Distribution Expense   | \$ (125)          |                                |
|          | Customer Accounts Expense  | (85)              |                                |
|          | Customer Service Expense   | (910)             |                                |
|          | Administrative and General Expense   | (2,375)           |                                |
|          | Total  | <u>\$ (3,495)</u> |                                |

Commonwealth Edison Company  
 Adjustment To Reduce Severance Expenses  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

| Line No. | Description   | (c)<br>Dr/(Cr)  | Source<br>(d)                   |
|----------|---|-----------------|---------------------------------|
| (a)      | (b)   | (c)             | (d)                             |
|          | <u>Operating Statement Adjustment:</u>                  | <u>Dr/(Cr)</u>  |                                 |
| 1        | Remove cost of Cash Incentive Compensation Benefits     | \$ (841)        | Response to BAP-16.01, Attach 1 |
| 2        | Remove cost of Stock Compensation Benefits              | (119)           | Response to BAP-16.01, Attach 1 |
| 3        | Staff adjustment to reduce total severance costs        | \$ (960)        | Line 1 plus line 2              |
| 4        | Period of amortization for severance costs (in years)   | <u>3</u>        | Per Schedule C-2.5, line 5      |
| 5        | Staff reduction of annual severance costs (See Note 1.) | <u>\$ (320)</u> | Line 3 divided by line 4.       |
| Note 1.  | <u>Distribution of Operating Statement Adjustment:</u>  |                 |                                 |
|          | Account 920   | \$ (320)        | Response to AG 1.22, Attach 1   |
|          | Account 926   | 0               | Response to AG 1.22, Attach 1   |
|          | Total   | <u>\$ (320)</u> |                                 |

Commonwealth Edison Company  
 Adjustment To Reduce Miscellaneous General Expenses - Directors' Fees and Expenses  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

| Line No.             | Description  | Amount          | Source  |
|----------------------|--|-----------------|---|
| (a)                  | (b)  | (c)             | (d)   |
|                      | <u>Operating Statement Adjustment:</u>                                 |                 |   |
| 1                    | Directors' Fees and Expenses per Staff                                 | \$ 312          | Line 9  |
| 2                    | Directors' Fees and Expenses per Company                               | 625             | Line 6  |
| 3                    | Staff Adjustment to Reduce Administrative and General Expense          | <u>\$ (312)</u> | Line 1 minus line 2                               |
| <u>Calculations:</u> |  |                 |   |
| 4                    | Directors' Fees and Expenses   | \$ 705          | Per Schedule C-21, page 1 of 2, line 10, col. (D) |
| 5                    | Jurisdictional percent   | 88.60%          | Per Schedule C-21, page 1 of 2, Note (2)          |
| 6                    | Jurisdictional amount reflected on Schedule C-21, line 15, col. (E)    | <u>\$ 625</u>   | Line 4 multiplied by line 5                       |
| 7                    | Staff proposed percentage reduction to jurisdictional amount in Note 1 | 50.00%          | ICC Staff Ex. 3.0                                 |
| 8                    | Staff reduction to jurisdictional amount on line 6                     | <u>\$ 312</u>   | Line 6 multiplied by line 7                       |
| 9                    | Staff proposed jurisdictional amount of Directors' Fees and Expenses   | <u>\$ 312</u>   | Line 6 minus line 8                               |

Commonwealth Edison Company  
 Adjustment To Reduce Administrative and General Expenses - Corporate Aircraft Costs  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

| Line No.             | Description   | Amount          | Source                   |
|----------------------|---|-----------------|--------------------------|
| (a)                  | (b)   | (c)             | (d)                      |
|                      | <u>Operating Statement Adjustment:</u>                        |                 |                          |
| 1                    | Corporate Aircraft Costs per Staff                            | \$ -            | ICC Staff Exhibit 3.0    |
| 2                    | Corporate Aircraft Costs per Company                          | 874             | Line 7, below            |
| 3                    | Staff Adjustment to Reduce Administrative and General Expense | <u>\$ (874)</u> | Line 1 minus line 2      |
| <u>Calculations:</u> |   |                 |                          |
| 4                    | Corporate aircraft costs directly charged to ComEd in 2009    | \$ 8            | Response to AG-6.07      |
| 5                    | Corporate aircraft costs allocated to ComEd in 2009           | 918             | Response to AG-6.07      |
| 6                    | Less: portion excluded in executive salaries                  | (52)            | Response to AG-6.07      |
| 7                    | Total corporate aircraft costs charged to ComEd in 2009       | <u>\$ 874</u>   | Sum of lines 4 through 6 |

Commonwealth Edison Company  
 Adjustment To Remove 2005 Pension Contribution Funding Costs  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

| Line No. | Description  | Amount             | Source                             |
|----------|--|--------------------|------------------------------------|
| (a)      | (b)  | (c)                | (d)                                |
|          | <u>Operating Statement Adjustment:</u>                                 |                    |                                    |
| 1        | Regulatory Debit - 2005 Pension Contribution Funding Costs per Staff   | \$ -               | ICC Staff Exhibit 3.0              |
| 2        | Regulatory Debit - 2005 Pension Contribution Funding Costs per Company | 25,078             | Schedule C-2.3, line 7, column (D) |
| 3        | Staff Adjustment to Reduce Regulatory Debits                           | <u>\$ (25,078)</u> | Line 1 minus line 2                |

Commonwealth Edison Company  
 Adjustment To Remove Pro Forma 2010 Pension and OPEB Increase  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

| Line No.                               | Description  | Amount            | Source                                     |
|--|--|-------------------|--|
| (a)                                    | (b)  | (c)               | (d)  |
| <u>Rate Base Adjustment:</u>           |  | <u>Dr/(Cr)</u>    |  |
| 1                                      | Accumulated Deferred Income Taxes Per Staff  | \$ -              | ICC Staff Exhibit 3.0                      |
| 2                                      | Accumulated Deferred Income Taxes Per Company  | <u>3,952</u>      | Schedule B-2, Page 1, line 11, column (D). |
| 3                                      | Staff Adjustment to Remove Associated Accumulated Deferred Income Taxes ("ADIT")           | <u>\$ (3,952)</u> | Line 1 minus line 2                        |
| <u>Operating Statement Adjustment:</u> |  |                   |  |
| 4                                      | Pro Forma Adjustment to reflect 2010 Pension and OPEB Increase, per Staff                  | \$ -              | ICC Staff Exhibit 3.0.                     |
| 5                                      | Pro Forma Adjustment to reflect 2010 Pension and OPEB Increase, per Company                | <u>9,943</u>      | Schedule C-2.2, line 5, column (H).        |
| 6                                      | Staff Adjustment to Reduce Administrative and General Expenses                             | <u>(\$9,943)</u>  | Line 4 minus line 5.                       |
| 7                                      | Accumulated Deferred Income Taxes Per Staff  | \$ -              | ICC Staff Exhibit 3.0.                     |
| 8                                      | Accumulated Deferred Income Taxes Per Company  | <u>(3,952)</u>    | Schedule C-2.2, line 9, column (H).        |
| 9                                      | Staff Adjustment to Reflect Associated Accumulated Deferred Income Taxes ("ADIT")          | <u>\$ 3,952</u>   | Line 4 minus line 5                        |
| 10                                     | Combined Operating Expense Reduction Per Staff - Removal of 2010 Pension and OPEB Increase | <u>\$ (5,991)</u> | Line 3 plus line 6                         |

Commonwealth Edison Company  
 Adjustment to Cash Working Capital  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

| <u>Line</u> | <u>Item</u><br>(a)                             | <u>Amount</u><br>(b) | <u>Lag (Lead)</u><br>(c) | <u>CWC Factor</u><br>(d)<br>(c/365) | <u>CWC Requirement</u><br>(e)<br>(b*d) | <u>Column C Source</u><br>(f)                          |
|-------------|--|----------------------|--------------------------|-------------------------------------|--|--|
| 1           | Revenues                                       | \$ 1,378,503         | 47.700                   | 0.13068                             | \$ 180,150                             | Schedule 3.11, Page 2, column b, line 7                |
|             | Collections of Pass-through Taxes:             |                      |                          |                                     |  |  |
| 2           | Energy Assistance/Renewable Energy             | 40,584               | 0.00000                  | 0.00000                             | -                                      | Company Schedule B-8, Page 1, Column E, Line 34        |
| 3           | Gross Receipts/Muni Utility Tax                | 209,867              | 0.00000                  | 0.00000                             | -                                      | Company Schedule C-18, Page 1, Column B, Line 17       |
| 4           | Illinois Excise Tax                            | 251,725              | 32.490                   | 0.08901                             | 22,407                                 | Company Schedule C-18, Page 1, Column B, Line 18       |
| 5           | City of Chicago Infrastructure Maintenance Fee | 87,942               | 32.490                   | 0.08901                             | 7,828                                  | Company Schedule B-8, Page 1, Column E, Line 37        |
| 6           | Total Receipts                                 | <u>\$ 1,968,621</u>  |                          |                                     | <u>210,385</u>                         | Lines 1 through 5                                      |
| 7           | Base Payroll and Withholdings                  | 261,467              | (14.640)                 | (0.04011)                           | (10,487)                               | Schedule 3.11, Page 3, Column b, Line 5                |
| 8           | Employee Benefits - Pension & OPEB             | 176,288              | (14.640)                 | (0.04011)                           | (7,071)                                | Schedule 3.11, Page 3, Column b, Line 16               |
| 9           | Employee Benefits - Amort. Of Sever.           |                      | 0.000                    | 0.00000                             | -                                      |  |
| 10          | Employee Benefits - Other                      |                      | (5.120)                  | (0.01403)                           | -                                      |  |
| 11          | Inter-Company billings - Less Pass-throughs    | 99,668               | (64.340)                 | (0.17627)                           | (17,569)                               | Schedule 3.11, Page 2, Column b, Line 12               |
| 12          | Inter-Company billings - Pass-throughs         | 45,911               | (64.340)                 | (0.17627)                           | (8,093)                                | Schedule 3.11, Page 2, Column b, Line 13               |
| 13          | Property Leases                                | 25,645               | (7.820)                  | (0.02142)                           | (549)                                  | Company Schedule B-8, Page 1, Column E, Line 15        |
| 14          | Other Operations and Maintenance Expenses      | 179,218              | (64.340)                 | (0.17627)                           | (31,591)                               | Schedule 3.11, Page 2, Column b, Line 19               |
| 15          | Property/Real Estate Tax                       | 12,124               | (383.960)                | (1.05195)                           | (12,754)                               | Company Schedule C-18, Page 1, Column C, Line 5        |
| 16          | FICA Tax                                       | 17,283               | (14.640)                 | (0.04011)                           | (693)                                  | Schedule 3.11, Page 3, Column b, Line 12               |
| 17          | Federal Unemployment Tax                       | 172                  | (75.630)                 | (0.20721)                           | (36)                                   | Company Schedule B-8, Page 1, Column E, Line 19        |
| 18          | State Unemployment Tax                         | 337                  | (75.630)                 | (0.20721)                           | (70)                                   | Company Schedule B-8, Page 1, Column E, Line 20        |
| 19          | Electricity Distribution Tax                   | 101,745              | (29.630)                 | (0.08118)                           | (8,259)                                | Company Schedule C-18, Page 1, Column C, Line 6        |
| 20          | State Franchise Tax                            | 1,728                | (177.500)                | (0.48630)                           | (840)                                  | Company Schedule C-18, Page 1, Column C, Line 11       |
| 21          | City of Chicago Dark Fiber Tax                 | 83                   | (75.630)                 | (0.20721)                           | (17)                                   | Company Schedule C-18, Page 1, Column C, Lines 12 + 14 |
| 22          | State Public Utility Fund Tax                  | 3,848                | (6.520)                  | (0.01786)                           | (69)                                   | Company Schedule C-18, Page 1, Column C, Line 7        |
| 23          | Illinois Sales and Use Tax                     | 385                  | (45.130)                 | (0.12364)                           | (48)                                   | Company Schedule C-18, Page 1, Column C, Line 9        |
| 24          | Chicago Sales and Use Tax                      | 293                  | (30.290)                 | (0.08299)                           | (24)                                   | Company Schedule C-18, Page 1, Column C, Line 10       |
| 25          | Interest Expense                               | 235,047              | (91.020)                 | (0.24937)                           | (58,614)                               | Schedule 1.05, Column b, Line 3                        |
| 26          | State Income Tax                               | 30,359               | (37.880)                 | (0.10378)                           | (3,151)                                | Schedule 1.01, Column i, Line 19                       |
| 27          | Federal Income Tax                             | 62,401               | (37.880)                 | (0.10378)                           | (6,476)                                | Schedule 1.01, Column i, Line 20                       |
|             | Payments of Pass-through Taxes                 |                      |                          |                                     |  |  |
| 28          | Energy Assistance/Renewable Energy             | 40,584               | (35.210)                 | (0.09647)                           | (3,915)                                | Company Schedule B-8, Page 1, Column E, Line 34        |
| 29          | Gross Receipts/Municipal Utility Tax           | 209,867              | (44.210)                 | (0.12112)                           | (25,420)                               | Company Schedule C-18, Page 1, Column B, Line 17       |
| 30          | Illinois Excise Tax                            | 251,725              | 13.300                   | 0.03644                             | 9,172                                  | Company Schedule C-18, Page 1, Column B, Line 18       |
| 31          | City of Chicago Infrastructure Maintenance Fee | 87,942               | (28.430)                 | (0.07789)                           | (6,850)                                | Company Schedule B-8, Page 1, Column E, Line 37        |
| 32          | Total Outlays                                  | <u>\$ 1,582,653</u>  |                          |                                     | <u>\$ (193,424)</u>                    | Sum of Lines 7 through 31                              |
| 33          | Cash Working Capital per Staff                 |                      |                          |                                     | \$ 16,961                              | Line 6 plus line 32                                    |
| 34          | Cash Working Capital per Company               |                      |                          |                                     | 95,736                                 | ComEd Schedule B-8, Page 1, Column (H), Line 46        |
| 35          | Difference -- Adjustment per Staff             |                      |                          |                                     | <u>\$ (78,775)</u>                     | Line 33 minus Line 34                                  |

Commonwealth Edison Company  
 Adjustment to Cash Working Capital  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

| Line | (a)  | Amount<br>(b)       | Source<br>(c)                                   |
|------|--|---------------------|---|
| 1    | Total Operating Revenues                           | \$ 2,115,829        | Schedule 1.01 , Column i, Line 5                |
| 2    | Purchased Power                                    | -                   |   |
| 3    | Uncollectible Accounts                             | (31,037)            | Schedule 1.01 , Column i, Line 6                |
| 4    | Depreciation & Amortization                        | (386,848)           | Schedule 1.01 , Column i, Line 12               |
| 5    | Return on Equity                                   | (313,882)           | Line 10 below                                   |
| 6    | Regulatory Debits                                  | (5,559)             | Line 19 below                                   |
| 7    | Total Revenues for CWC calculation                 | <u>\$ 1,378,503</u> | Sum of Lines 1 through 6                        |
| 8    | Total Rate Base                                    | \$ 6,663,284        | Schedule 1.03, Column d, Line 23                |
| 9    | Weighted Cost of Capital                           | 4.71%               | Schedule 4.1                                    |
| 10   | Return on Equity                                   | <u>\$ 313,882</u>   | Line 8 times Line 9                             |
| 11   | Operating Expense Before Income Taxes              | \$ 1,357,406        | Schedule 1.01, Column i, Line 18                |
| 12   | Intercompany billings - Less Pass-throughs         | (99,668)            | ComEd Schedule B-8, Page 1, Column (E), Line 13 |
| 13   | Intercompany billings - Pass-throughs              | (45,911)            | ComEd Schedule B-8, Page 1, Column (E), Line 14 |
| 14   | Employee Benefits Expense                          | (176,288)           | Schedule 3.11, Page 3, Column b, Line 16        |
| 15   | Payroll Expense                                    | (261,467)           | Schedule 3.11, Page 3, Column b, Line 5         |
| 16   | Uncollectible Accounts                             | (31,037)            | Schedule 1.01, Column i, Line 6                 |
| 17   | Depreciation & Amortization                        | (386,848)           | Schedule 1.01 , Column i, Line 12               |
| 18   | Property Leases                                    | (25,645)            | ComEd Schedule B-8, Page 1, Column (E), Line 15 |
| 19   | Regulatory Debits                                  | (5,559)             | Schedule 1.01, Column i, Line 14                |
| 20   | Taxes Other Than Income                            | (145,765)           | Schedule 1.01 Column i, Line 13                 |
| 21   | Other Operations & Maintenance for CWC Calculation | <u>\$ 179,218</u>   | Sum of Lines 11 through 20                      |

Commonwealth Edison Company  
 Adjustment to Cash Working Capital  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

| <u>Line</u>  | <u>Description</u><br>(a)                                | <u>Amount</u><br>(b) | <u>Source</u><br>(c)                         |
|--|--|----------------------|--|
| 1  | Direct O & M Payroll per Company                         | \$ 299,076           | Schedule C-11.1, Page 1, line 8, column (B)  |
| 2  | less: Power Production payroll                           | (1,090)              | Schedule C-11.1, Page 1, line 2, column (B)  |
| 3  | less: Transmission payroll                               | (28,463)             | Schedule C-11.1, Page 1, line 8, column (B)  |
| 4  | less: Pro forma 2010 salary and wage increase            | (8,056)              | Sched. 3.03, Note 1, column ( C )            |
| 5  | less: Incentive Compensation disallowed                  | (11,965)             | Sched. 3.04, lines 3,6,9, and 12, col. ( C ) |
| 6  | less: Perquisites and Awards disallowed                  | (3,495)              | Sched. 3.05, line 3, col. ( C )              |
| 7  | less: Severance expenses disallowed                      | (280)                | Note 1., line 18                             |
| 8  | Direct Payroll per Staff                                 | <u>\$ 261,467</u>    | Sum of Lines 1 through 7                     |
| 9  | FICA Taxes   | \$ 19,089            | Schedule C-18, Page 1, Column ( C ), Line 8  |
| 10   | less: Pro forma 2010 salary and wage increase            | (753)                | Sched. 3.03, Note 1, column ( C )            |
| 11   | less: Incentive Compensation disallowed                  | (1,053)              | Sched. 3.04, Line 18, column ( C )           |
| 12   | FICA Tax   | <u>\$ 17,283</u>     | Sum of Lines 9 through 11                    |
| 13   | Employee Benefits per Company                            | \$ 186,231           | Schedule C-11.3, line 10, column ( D )       |
| 14   | less: 2010 pension/OPEB increase                         | (9,943)              | Sched. 3.10, Line 6, column ( C )            |
| 15   | Employee Benefits per Staff                              | <u>\$ 176,288</u>    | Sum of Lines 13 through 14                   |
| <u>Note 1. Cash portion of severance costs disallowed:</u> |  |                      |  |
| 16   | Remove cost of Cash Incentive Compensation Benefits      | \$ (841)             | Sched. 3.06, line 1, col. ( C )              |
| 17   | Period of amortization for severance costs (in years)    | 3                    | Sched. 3.06, line 1, col. ( C )              |
| 18   | Staff reduction of annual severance costs (cash portion) | <u>\$ (280)</u>      | Line 16 divided by line 17                   |