



ILLINOIS COMMERCE COMMISSION

August 9, 2010

EnerCom, Inc.
Application for Licensure of
Agents, Brokers and Consultants
under Section 16-115C of the
Public Utilities Act.

:
:
:
:
/

Case 10-0410
AL Judge: Stephen Yoder

SUPPLEMENTAL INFORMATION

Provided per the ALJ's Ruling in the above matter dated July 15, 2010

EXHIBIT D

RESUME/CV
OF

Applicant's President and Principal, Gerald Gora

Gerald F. Gora _____ **5698 Beauchamp Place Drive**
West Bloomfield, MI 48322
Phone: (248) 203-0000
Fax: (248) 203-0047
E-mail: gfgora@enercomenergy.com

PROFESSIONAL EXPERIENCE

- * **Sales Manager / President / Principal** (12 years)
EnerCom, Inc., Bingham Farms, MI
 - Principal of alternate energy savings marketing firm with over 50 agents... currently EnerCom has over 10,000 electricity and natural gas customers who have signed with certified & licensed Suppliers in the States of Illinois, Michigan, Ohio, Pennsylvania, and Texas.

- * **Sales Manager / Energy Agent** (2 years)
Energy America, Bingham Farms, MI
 - Was top commercial natural gas salesman for the company in North America sold 7,000,000 ccfs of natural gas in a 6 month period... became successful sales manager of 15 agents.

- * **Broker / Sales Manager / Owner** (18 years)
Realbus, Southfield, MI
 - Proprietor of real estate firm specializing only in the sale of business opportunities... average sales in excess of 5 million per year with a 10 man sales staff.

- * **Real Estate Salesman** (2 years)
Hubbard Associates, Troy, MI
 - Specialized in industrial-commercial real estate.

- * **College Teacher** (2 years)
South Macomb Community College, Warren, MI
 - Taught general as well as industrial psychology.

- * **Securities Salesman** (2 years)
Merrill Lynch, Pierce, Fenner and Smith, Southfield, MI
 - Generates and developed corporate accounts... licensed with the New York, American, NASDQ, and Michigan OTC security exchanges, as well as the Chicago Board of Trade and Chicago Mercantile commodity exchanges.

- * **Assistant Personnel Director** (3 years)
Consumer Energy, Royal Oak, MI
 - Was responsible for negotiating Step II labor grievances, personnel hiring, and directing the division safety program.

EDUCATIONAL BACKGROUND

- * **Bachelor of Arts Degree-*University of Detroit***
Majored in Psychology
- * **Master of Arts Degree-*University of Detroit***
Specialized in Industrial Psychology

CIVIC ACTIVITIES

- * Charter member of Troy Kiwanis Club
- * Chairman of *Operation Drug Prevention* of Oakland County, MI

REFERENCES FURNISHED UPON REQUEST