

ATTACHMENT F

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Linde Energy Services, Inc. Managerial Qualifications

Applicant seeks to serve the load of non-residential retail customers with maximum electrical demands of 1MW or more. Under Part 451.130 of the Commission's Rules, Applicant is deemed to possess sufficient managerial capabilities to serve retail customers under Subpart B if it has at least one person in a management position with three or more years of experience with a business enterprise.

The Applicant demonstrates that it meets the Managerial Qualifications of Subpart B through its experienced management staff as shown by the managerial biographies and the corporate organizational chart. (See Attachments F-1 and F-2). Specifically, Messrs. Occhipinti and Stalica have been involved in the management of Linde Energy Services, Inc., since 2003 when it began serving retail electric customers. Mr. Messer has managed the day-to-day operations of Linde Energy Services, Inc., since he joined the company in October 2004.

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Linde Energy Services, Inc. Managerial Biographies

E. JOHN OCCHIPINTI

John Occhipinti is President of Linde Energy Services, Inc. ("LESI") and Head of Energy - Americas for Linde, LLC ("Linde"). LESI and Linde are a part of The Linde Group, the world's leading gases and engineering company with around 50,000 employees working in about 100 countries and with over 500MW of industrial load in North America.

As President of LESI, Mr. Occhipinti is responsible for its overall operations since it began supplying retail load in March of 2003, a period of more than seven years. Mr. Occhipinti is also responsible for advising Linde management on electricity matters and other energy related issues. His department is responsible for managing over \$200 MM of electricity spend in North and South America. Some of those duties include: new plant siting, utility contract negotiations and administration; liaisons with and expert testimony before state and federal regulatory and legislative bodies.

Mr. Occhipinti joined BOC Gases (now known as Linde LLC) in 1984 after holding various engineering management positions with the American Electric Power Corporation, Stone & Webster Management Consultants and the Olin Chemicals Corporation.

Mr. Occhipinti received his BS and MS degrees in Electrical Engineering from the Georgia Institute of Technology in 1972 and 1973 and his Master of Business Administration from Long Island University in 1979.

Mr. Occhipinti has served as Chairman of the Electricity Consumers Resource Council (ELCON), a Washington based association of 36 large industrial electricity consumers. He has also served as Chairman of various state energy groups including Alabama, Connecticut, West Virginia and Pennsylvania. He has testified before State Public Service Commissions in Pennsylvania, West Virginia and Hawaii and the Connecticut State Legislature.

He is married and resides in Mahwah, New Jersey.

Larry Stalica

Mr. Stalica currently holds the positions of Vice President for Linde Energy Services, Inc. ("LESI") and Manager – Energy and Regulatory Affairs for Linde LLC. ("Linde"). LESI and Linde are a part of The Linde Group, the world's leading gases and engineering company with around 50,000 employees working in about 100 countries and with over 500MW of industrial load in North America.

Mr. Stalica formed LESI in 2003 as a Load Serving Entity which allows Linde to participate directly in wholesale energy markets and secure electric supply for its manufacturing facilities in electricity markets across the United States. LESI currently supplies affiliated load within the Midwest ISO, PJM and ISO New England. In his role as Vice President for LESI, Mr. Stalica is responsible for risk management activities and energy procurement. Mr. Stalica has been directly engaged in the sale and purchase of electric power and energy in wholesale energy markets for LESI in each year since its founding—a total of more than seven years.

Prior to joining Linde, Mr. Stalica was Manager – Energy, Facilities, and Maintenance – Americas Tube Operations for Thomson Consumer Electronics. In this position, he managed energy and facility issues for Thomson's television picture tube plants in North America. Thomson Consumer Electronics is a division of Thomson Multimedia.

Mr. Stalica is a Senior Member of the Association of Energy Engineers. He is the current Vice President of the Indiana Industrial Energy Consumers, and a past President of the Industrial Energy Consumers of Pennsylvania. Mr. Stalica has testified before various federal, regional and state commissions and committees as an advocate for end-user rights and opportunities in wholesale and retail energy markets.

Mr. Stalica is a graduate of the Pennsylvania State University where he received a Bachelor of Science Degree in Electric Engineering in 1989. Mr. Stalica also graduated from the United States Navy's Nuclear Power School in Orlando, Florida, and is a certified Engineer by the Department of Energy's Naval Reactors Program, which operates and maintains the power plants of the Navy's nuclear fleet.

Mr. Stalica is married and has two children. He and his family make their home in Easton, Pennsylvania.

Michael K. Messer

Mr. Messer currently holds the positions of Vice President for Linde Energy Services, Inc. ("LESI") and Manager – Energy and Regulatory Affairs for Linde LLC ("Linde"). LESI and Linde are a part of The Linde Group, the world's leading gases and engineering company with around 50,000 employees working in about 100 countries and with over 500MW of industrial load in North America.

In his current position as Vice President of LESI, Mr. Messer manages the day-to-day wholesale and retail electric supply operations for LESI in the PJM Interconnection, ISO New England, and Midwest ISO. LESI performs all functions of a retail electricity supply business ranging from wholesale power procurement, RTO/ISO scheduling, RTO/ISO settlements, congestion management, customer invoicing and federal/state regulatory reporting. Mr Messer has managed the day-to-day operations of LESI since joining the company in October of 2004, a period of nearly six years.

Mr. Messer represents Linde on several Industrial Coalition Organizations for electric usage in Northeast U.S. markets and serves on the Board of Directors for the Industrial Energy Consumers of Pennsylvania (IECPA) organization.

Prior to joining Linde, Mr. Messer held several management positions including; Vice President with American PowerNet (providing energy supply consulting services to Fortune 500 Companies), Director – Northeast with Engage Energy (implementing origination initiatives in the PJM Interconnection market), Director with Enporion, Inc. (managing business-to-business e-Commerce programs) and Manager – Sales Support with PPL EnergyPlus (directing retail electric supply marketing initiatives for PPL EnergyPlus and conducting wholesale buying and selling electric transactions across the Northeast and Mid-West U.S. markets.

Mr. Messer received his BS degree in Civil Engineering from Carnegie Mellon University in 1981 and his Master of Business Administration from Lehigh University in 1990 with Beta Gamma Sigma honors. He is a Registered Professional Engineer in the State of Pennsylvania.

Mr. Messer is married and has one child. He and his family make their home in Center Valley, Pennsylvania.

Philippe D. Brunet

Mr. Brunet holds the positions of Vice President – Finance for Linde Energy Services, Inc. (“LESI”) and Head of Finance – North America for Linde LLC (“Linde”).

In this current roles, Mr. Brunet is responsible for all the Finance areas including, Finance Planning and Analysis, Finance Control, Treasury, and Tax for North America.

Philippe Brunet comes to Linde with a vast international experience in various areas of Finance. Prior to joining Linde, Inc. North America, Mr. Brunet held the position of Senior VP, Finance for the Saint Gobain Containers US division.

He received his Business degree from ESSEC (France) and a PGL degree from Harvard Business School.

Mr. Brunet is married and has four children. He and his family make their home in Short Hills, New Jersey.

Mark Weller

Mr. Weller currently holds the position of Secretary for Linde Energy Services, Inc. ("LESI") and General Counsel for Linde LLC. ("Linde").

Mr. Weller has been in the industrial gas industry for the majority of his legal career, having started with AGA Gas, Inc. in 1985. He is a former chairman of the Compressed Gas Association legal committee as well as former business law instructor at Cleveland State University.

Mr. Weller is a graduate of Penn State University and holds law and MBA degrees from the John Marshall College of Law/Cleveland State University.

Mr. Weller is married and has two children. He and his family make their home in Independence, Ohio.

Gabriela Redondo

Mrs. Redondo currently holds the positions of Treasurer for Linde Energy Services, Inc. ("LESI") and North America Treasurer and Head of Control – Mexico for Linde LLC ("Linde").

In her current positions, Mrs. Redondo manages the day-to-day cash management activities (investments, funding needs, foreign exchange exposure, Bank relationships, Leasing, Delegation of authority) as well as providing support to the revenue management and payables areas in order to optimize working capital and ensure the use of latest banking services that can help us improving working capital, productivity and controls. In her Mexico role she has the responsibility of ensuring financial integrity of 6 legal entities, providing financial reporting to the The Linde Group, managing financial planning, capital expenditure planning, treasury, tax, external financing, external-internal audits and payroll activities.

Mrs. Redondo has been with Linde for 15 years. Prior to the Linde Treasurer and Mexico Finance Director roles, Mrs. Redondo was the Latin America Finance Director, responsible for the Finance of 24 legal entities throughout Latin America (Venezuela, Colombia, Aruba, Curacao, Chile, Argentina, Peru, Ecuador, Virgin Islands and Brazil). Prior to joining Linde, Mrs. Redondo held several management positions including: Mergers and Acquisitions Manager with BOC Gases Venezuela, Compressed Product Manager with BOC Gases Venezuela, Revenue Management Manager with Cutler Hammer-Eaton Corporation Venezuela, Finance Manager with Comercializadora Savoy-Polar Group Venezuela and Senior Financial Analyst with Banco Caracas Venezuela.

Mrs. Redondo received her BS degree in Business Administration with double major in Management and Bank-Finance from Metropolitana University of Venezuela in 1989 and her Master of Business Administration from Boston College in 1994.

Mrs. Redondo is married and has two children. She and her family make their home in Livingston, New Jersey.

Jonathan P. Hoy

Mr. Hoy currently holds the positions of Assistant Treasurer and Controller – Taxes for Linde Energy Services, Inc. (“LES”) and Head of Financial Planning & Analysis for Linde LLC (“Linde”).

In his current positions, Mr. Hoy is responsible for the banking and treasury, credit, accounts receivable, customer administration, billing and accounts payable functions for the North American region of The Linde Group. The North American region includes the U.S., Canada, Mexico and the Caribbean.

Mr. Hoy is a member of the American Institute of Public Accountants. He received his BSBA degree in Accounting from Bowling Green State University in 1978 and his Master of Accountancy from Bowling Green in 1979. He is a Certified Public Accountant in the State of Ohio.

Mr. Hoy is married and has two children. He and his family make their home in Basking Ridge, NJ.

Noriko Ellen Okamoto

Ms. Okamoto currently holds the positions of General Counsel for Linde Energy Services, Inc. ("LESI") and Associate Counsel for Linde LLC ("Linde").

In her current positions, Ms. Okamoto provides legal advice and support to Linde Energy Services, Inc. and the global Tonnage group of Linde LLC. She also supports various other business groups within Linde LLC on commercial transactional matters.

Prior to joining Linde LLC, Ms. Okamoto was Ombudsman at Tyco International (US) Inc., Assistant General Counsel at Tyco Telecommunications (US) Inc., Senior Attorney at AT&T Corp., a Litigation Associate at the law firm of Donovan Leisure Newton and Irving and a Law and Motion Law Clerk at the Superior Court of California, County of Los Angeles. As in-house counsel, Ms. Okamoto, with her litigation background, provided legal advice and counsel on general commercial matters and supported complex commercial transactions. Ms. Okamoto has extensive international contracting experience.

Ms. Okamoto is a graduate of Vassar College in 1984, with an A.B. in Political Science, and received her J.D. at the University of California, Los Angeles in 1987. Ms. Okamoto is admitted to practice law in the State of California and has an In-House Limited License in the State of New Jersey.

ATTACHMENT F-2

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Linde Energy Services, Inc.
Corporate Organizational Chart

