

Attachment F

Technical and Managerial Qualifications

Frank McGovern

President

Clearview Electric, Inc.

A utilities company providing energy services to small businesses and residential consumers. The company currently provides energy services in three states with plans to expand to several more states.

Manager – New Product Development

GTE / Verizon

Responsible for profit and loss, project management and all aspects of bringing new lines of business into the market place, including all market research, marketing, direct marketing, sales, distribution, operations, network design and finances. Brought five new product lines to GTE with a combined 5 year financial projections of \$160 million. Mercer Consulting cited GTE as having the best New Product Development Organization in the Telecom industry.

Staff Manager – Corporate Strategy

GTE / Verizon

Responsible for multiple projects determining the future direction of GTE's Residential local phone service. Projects included the coordination of the 1992 1993 and 1994 consumer market plan followed by GTE's Residential Local Organization. Plans included the development of the long term retail outlet plan, creation of the strategy for residential data, evaluation of the on-line market place, definition and co-development the business plan for a directory assistance product.

Staff Specialist – New Services Regulatory

GTE / Verizon

Developed regulatory support and strategies for business consumer and government products. Products included Centrex, CLASS, and E-911. Testified before State Public Utility Commissions.

Engineering & Operations Positions

General Electric

Engineering Manager

GE Mexican Operations – C.C. Acuna, Mexico

Directed 4 engineers and 12 technicians for start up of a 400 person new factory in Mexico.

Department Supervision

GE Automotive Lighting – Memphis TN

Supervised 87 employees in the production of 2 million light bulbs daily. Initiated a project leading 3 engineers to save \$175,000. Improved the production process by 4%.

Quality Engineer

GE Power Systems – Fitchburg, MA

Supervised 7 employees on 3 shifts for the receipt of incoming components. Managed volume growth increasing from 40 to 80 million dollars without increasing employees.

Project Engineer

GE Power Systems – Lynn, MA

Supervised 15 employees to establish a new warehouse. Moved \$12 million of production to a new facility. Integrated 10,000 parts into a new inventory system.

Computer System Specialist

GE Aerospace Systems – Utica, NY

Designed a PC Based computer network for over 600 PCs. Wrote the front-end code, user's manual and system documentation. Trained employees in the software.

Staff Engineering

Raytheon – Bedford, MA

Developed diagnostic test code for several stages of the Patriot Missile.

EDUCATION

MBA - Marketing

University of Texas, at Austin

MS - Mechanical Engineering

University of Texas, at Austin

BS - Industrial Engineering and Operations Research

University of Mass., at Amherst

Peter Jucha

Vice President

Clearview Electric, Inc.

Executive Management of all day-to-day operational issues for Clearview Electric. Designed and implemented an easy to use call center computer application which provides for a single interface for call center operators. This system will allow Clearview to provide superior customer service, customer account tracking, accurate information transfer to communications providers, accurate billing, short new employee training times and a higher ratio of customers to call center operators.

Vice President

Quality Telephone

Executive Management of all day-to-day operational issues for Quality Telephone, a switchless CLEC providing local residential telephone service. Designed and implemented an easy to use call center computer application which provides for a single interface for call center operators to all communication companies. This system allows Qtel to provide superior customer service, customer account tracking, accurate information transfer to communications providers, accurate billing, short new employee training times and a higher ratio of customers to call center operators.

Operations Manager

EZCOM

Developed business strategy that resulted in the growth from a small two store operation to the largest independent retail outlet in the Arizona, which resulted in a ten fold increase in revenue. Designed and developed computer application unique in the industry. Provide communication product and service evaluation and technical interface with communication providers

Director Customer Contact Systems

Tandem Computers

Responsible for all Tandem Computer's Americas Telecommunications Teams covering operator services, information delivery and customer contact systems Additional responsibilities include the establishment of alternative channels of distribution, evaluating new potential Alliance Partners and the development of product migration strategies.

Senior Account Manager for NYNEX

Tandem Computers

Responsible for Tandem's entry into the Operator Services segment of the Telco market. Competed in a marketplace dominated by IBM and CCI. Enhanced Volt Delta's Directory Assistance System offering and provided all Intercept System offerings design and responses in RFP resulting in a 50M+ revenue for Tandem and Volt Delta at NYNEX. The impact of NYNEX's decision on other Telcos now makes Tandem a major force in this marketplace.

Set sales strategy for AIN, Yellow Pages, EDA, CNA, Image, Voice, Fax, SS7 Billing, SS7 Fraud, SS7 Call Management System, Video on Demand, etc with Tandem Partners Volt Delta, Anderson Consulting, Texas Instruments, NTI.

Western Regional Manager

VoiceTek

Established opportunities in Western Region (CA, CO, WA, AZ and Australia) where no significant business existed. Established Remarketing Agreement for Voicetek products by Tandem Computers by leveraging business relationships at USWest, PacBell, Bell Atlantic, NYNEX and MCI. Worked with Tandem to develop strategy for Tandem's Enhanced Services Platform for implementation both in and outside of the Telco Central Office.

Regional Director, Eastern Sales

Computer Consoles Inc

Responsible for Bell Atlantic and MCI. One of top three producers for Computer Consoles Inc (CCI) avenging more than 15 million annually in sales to the communications industry. Responsible for CCI's entry into the Intelligent Network business and successfully sold such products a Virtual Private Network, Calling Card Validation and 800 Service. These services included the integration of switching systems (NTI and AT&T), computer systems (SCP, SMS, AP) and working with or planning for CCS7, ISDN, STP, IP etc. implementation. Successfully competed against IBM, AT&T, Northern Telcom, Tandem, Stratus and DEC.

Rebecca Rhoades-Herrera

Director Information Technology

Clearview Electric, Inc.

A utilities company providing energy services to small businesses and residential consumers. The company currently provides energy services in three states with plans to expand to several more states.

Manager of Information Technologies

Maxim Technologies, Dallas, TX

Managed all aspects of IT projects for Maxim Technologies, a 110 million dollar per year oil and constructions operations. Purchased and managed all hardware and telecommunications equipment for the Maxim. Upgraded and replaced the entire Data and Voice system and infrastructure for Maxim. Developed, implemented and monitored IT policies and procedures.

Brought the company through government and client certification for Y2K compliance. Y2K budget was \$500,000 and delivered solutions for under \$16,000. Implemented a system to continually like the Maxim headquarters with 73 field offices. Through negotiations, reconfigurations, and routing changes save over \$750,000 in Telecommunications expenses.

Network Analyst

CURA Environmental, Dallas, TX

Provided administrative and maintenance support for the Banyan Vines File server. Supported all company PC workstation users and the End User Computing department. Primary duties for this COBOL and FOCUS programming department included budget forecasting and compilation, corporate client billing, regulatory records control of testing and procedures data, QA and testing of COBOL and FOCUS software changes, client training management, and word processing. Additional duties included assisting programmers in testing and correcting programs to meet critical time requirements.

Network Analyst

J.C. Penney, Plano, TX

Set software and coding for multiple hardware and software applications through out the JC Penney's world headquarters. Setup forms and other administrative applications. Supported and assisted in the operation of graphics and type setting equipment for publication applications.

EDUCATION

Bachelor of Science - Management Information Systems Richland College
Associates Degree - Information Systems Collin County Community College

CLEARVIEW ELECTRIC, INC.

