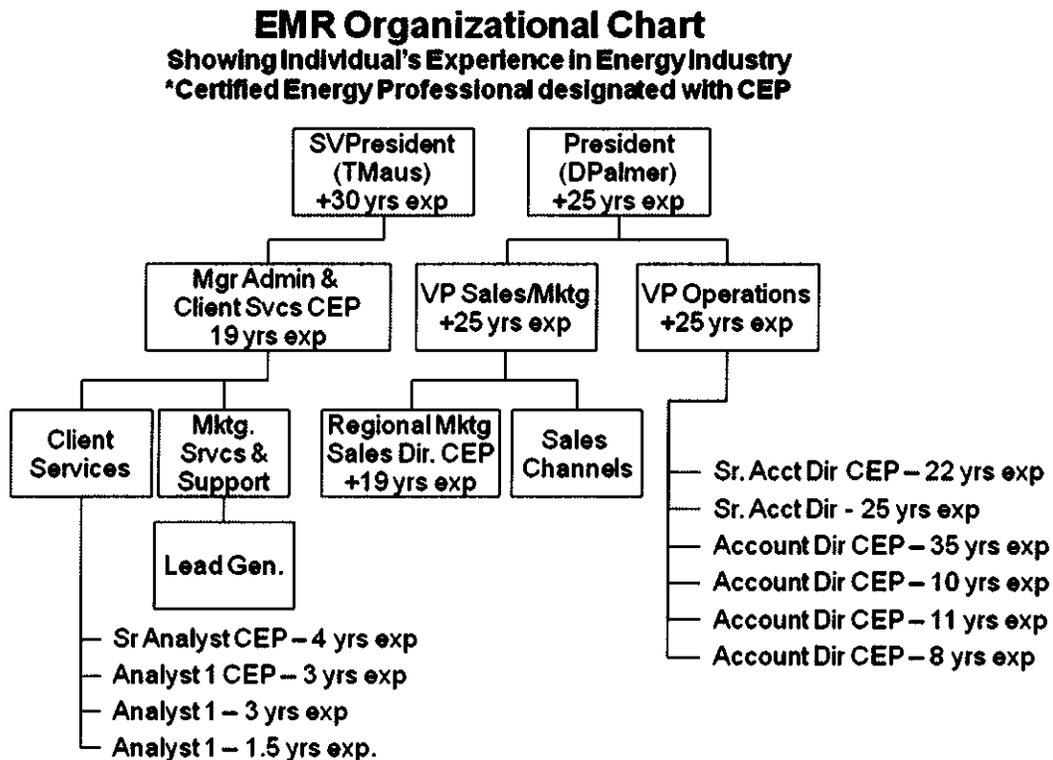


Attachment C

Occupational Background Information on Technical Staff Including Organizational Chart



*CEP defined in Section 9, paragraph 3 of application

Regional Marketing Sales Director

EMR's Regional Marketing Sales Director brings over 19 years of knowledge and experience in the energy industry to the table when working on behalf of our Clients. His broad experience includes planning, marketing, sales, management, trading, analysis, and accounting. His current duties include identifying key regional areas to serve customer needs created by deregulation and executing on those plans delivering value and maximizing electricity and natural gas cost reductions to clients.

Prior to joining Energy Management Resources, he spent his career with Aquila where he held a variety positions. During his last 8 years at Aquila, his focus was business development in the unregulated retail industrial and commercial marketplace focusing primarily on electricity and natural gas. This included developing relationships and fulfilling needs of retail marketing companies nationally, growing a commodity business through effective management and training of a direct and agent sales force to

identify and meet customer needs, and management of a customer service platform designed to maximize field sales growth while providing top notch customer service.

His previous experience at Aquila centered on the natural gas wholesale activity resulting from FERC Order 636. Major activities during the period included managing a company owned storage facility, trading weather contingent options, and performing due diligence in the credit assessment of residential aggregation companies in need of capital for growth. During his career, he has witnessed firsthand the positive client benefits of energy deregulation.

He graduated with honors with a BS in Business Administration from the University of Nebraska.