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ILLINOIS COMMERCE COMMISSION



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CHIEF CLERK'S OFFICE

March 23, 2010

Elizabeth A. Rolando
Chief Clerk
Illinois Commerce Commission
527 East Capitol Avenue
Springfield, IL 62701

Errata

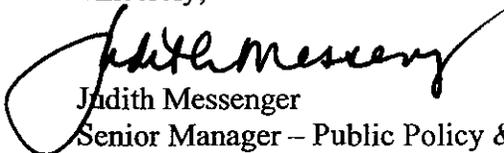
RE: Errata for the Application for Licensure of Agents, Brokers and Consultants under Section 16-115C of the Public Utilities Act for Technology Resource Solutions, Inc., Docket 10-0007

Dear Ms. Rolando,

As discussed with Mr. Rashid of the ALJ's Staff, please find the updated resume of Carl Pietrykowski for the Application for Licensure of Agents, Brokers and Consultants under Section-115C of the Public Utilities Act for Technology Resource Solutions, Inc. Docket 10-0007.

If you have further questions, please feel free to contact me at (585) 340-2822 or by e-mail at judy.messeng@paetec.com.

Sincerely,



Judith Messenger
Senior Manager – Public Policy & Regulatory

Cc: Phil Hardas, ALJ's Assistant, Illinois Commerce Commission
Yassir Rashid, ALJ's Assistant, Illinois Commerce Commission

VERIFICATION

State of New York
County of Monroe

I, Judith Messenger, hereby verify that I am the Senior Manager – Public Policy & Regulatory of the Applicant.

I hereby certify that I have carefully examined all of the statements contained in letter dated March 23, 2010 and in the attachments hereto and made a part hereof, that I have knowledge of the matters set forth herein, that all statements made and matters set forth herein are true and correct to the best of my knowledge, information and belief and that I know of no material omission.

Dated this 23rd day of March, 2010.

Signature Judith Messenger

Title Senior Manager - Public Policy + Regulatory

Sworn and subscribed before me on this 23rd day of March, 2010.

Leslie E. Hartford
Signature of official administering oath

My commission expires 8/17/2013

LESLIE E. HARTFORD LEH
NOTARY PUBLIC-STATE OF NEW YORK
No. 01HA6210284
Qualified in Monroe County
My Commission Expires August 17, 2013

Carl J. Pietrykowski

SUMMARY: Results-oriented, energy industry professional with over 30 years of experience in engineering, operations, sales, marketing, business development and management.

EXPERIENCE:

PAETEC Communications, Fairport, New York

Present

Regional Sales Director

- Member of the executive team tasked with expanding and establishing PAETEC Energy Solutions by adding supply options and growing the sales force

Utility Logistics, LLC, Syracuse, New York

2009-2010

President - Owner

- Consultancy that brought an energy supply start-up to market by providing guidance on utility tariffs, rate design, supply operations and market intelligence
- Advised customer on various supply and utility rate options

Mirabito Energy Products, Binghamton, New York

2008-2009

Vice President – Sales and Marketing

- Responsible for the sales of over 250 million gallons of gasoline and distillates and nearly one million gallons of lubricating oils in Eastern New York and Northern Pennsylvania
- Responsible for establishing a natural gas and electricity marketing program by representing a number of energy marketing companies across New York state
- Managed the purchase, repair and dispatch of a fleet of 30 tractor trailers, 2 tank wagons, 2 box trucks and 45 drivers
- Supervised three managers and a sales staff of six employees

Hess Corporation, Syracuse, New York

2006 – 2007

Manager, Channel Sales

- Managed the transition of the Select Energy customer portfolio to Hess
- Managed all agent and representative sales of electricity and natural gas for the Upstate New York and New England Regions. Approximately \$3.8 million in gross margin annually
- Managed all sale-for-resale partnerships which accounted for \$3.4 million in annual gross margin

Select Energy/Northeast Utilities, Inc., Syracuse, New York

2001 – 2006

Niagara Mohawk Energy Marketing, Syracuse, New York

1997 – 2001

Director, Strategic Marketing/Planning/Manager, Partner Business

- Responsible for finding and analyzing future growth opportunities, especially business partnerships

Carl J. Pietrykowski

- Developed and managed retail alliances that profitably sold \$250 million of electricity and natural gas to over 100,000 customers through sale-for-resale relationships
- Developed products and services to support those alliances, such as billing modules and tracking systems. Also provided contract administration and transaction confirmations
- Oversaw the procurement of fuel and the dispatch of an 80 Megawatt power plant in Syracuse
- Total book of business accounted for roughly \$4 million in gross margin annually

Niagara Mohawk Power Corporation, Syracuse, New York

Manager, Large Commercial & Industrial Marketing – Electric

1994 - 1996

- Responsible for the design, development and implementation of products and services for the large customer segment
- Delivered optional pricing products, energy efficiency programs, beneficial electrotechnologies, energy related information and consulting services
- Products were aimed at retaining and growing a class of customers that provided \$1 billion in annual revenue

Project Manager - Consumer Services

1992 -1994

- Accountable for retaining roughly \$160 million in revenue associated with large commercial and industrial customers
- Accomplished through the development and implementation of innovative products and services
- Negotiated long term contracts and performance agreements with customers
- Directed the activities of seventeen management employees with engineering and business backgrounds

Project Manager - Meeting Customer Needs Initiative

1991 – 1992

- Responsible for implementing the Company's first Customer Quality Improvement Program - 28 recommendations from the Company's self-assessment program designed to improve residential customer satisfaction
- All recommendations implemented and over time, customer satisfaction improved over 12 percentage points
- Total program costs were over \$2 Million

Program Director - Independent Assessment Group

1989 –1991

- Assigned to a project team to perform a company-wide self-assessment for the Company's Executive Management Team
- Provided feedback and progress reports to the Chief Executive Officer and the New York Public Service Commission
- One specific assignment was to lead a sub-team for an initiative to improve residential customer satisfaction

Audit Coordinator/Project Engineer/Lead Engineer

1982 –1989

- Various engineering, project management and engineering management positions, including design engineering, performance measurement and monitoring

Wisconsin Electric Power Company, Milwaukee, Wisconsin

1980 - 1982

Carl J. Pietrykowski

Rochester Gas and Electric Corporation, Rochester, New York 1978 -1980

EDUCATION:

- Master of Business Administration, Chapman University
- Bachelor of Science, Mechanical Engineering, Rochester Institute of Technology

LICENSE: Professional Engineer in New York

PROFICIENCIES:

- All Microsoft Office products -Word, Excel, PowerPoint and Access.
- NYISO Operating Procedures and Technical Bulletins
- Understanding of numerous gas and electric utility rates and tariffs in New York, Pennsylvania, New Jersey and New England

PROFESSIONAL/VOLUNTEER ACTIVITIES:

- United Way Campaign Coordinator and Liaison 1997 – 2005
- 1996 United Way Loaned Executive – responsible for helping organize the fund-raising efforts for 14 local employers that provided \$1.4 million in contributions