

ATTACHMENT A

**MANAGERIAL QUALIFICATIONS
CORPORATE ORGANIZATION
BACKGROUND**

Attachment A: Satisfaction of Managerial Licensing Requirements (Section 454.60)

a.) Technology Resource Solutions, Inc., d/b/a PAETEC Energy, retains highly competent personnel and maintains an active training program to help its staff remain current with evolving product and regulatory change. The operations staff provides client guidance for the procurement of electric supply, natural gas supply and demand response services. This guidance is based upon independent market and product knowledge in addition to information provided by each supplier with respect to their programs and services. Technology Resource Solutions, Inc. has operated as a broker in the state of New York since 2004.

b.) Ken Rowen

Through nearly 25 years of telecom and energy industry experience, Ken has held management and executive positions in sales, marketing, business development and operations.

In 2004, Ken was a principal in the launch of Technology Resource Solutions, Inc., d/b/a VARO Technologies, a New York-based firm that specialized in the consultation and brokering of de-regulated energy services to the commercial, industrial and government markets.

Since the 2008 acquisition by PAETEC, Ken has been leading the management and business development efforts of the business. PAETEC Energy is planning the 2010 launch of an expansion initiative into nearly all restructured energy markets in the U.S.

Tom Vacanti

Tom started his telecom career in 1983 with the former Rochester Telephone and enjoyed a highly successful tenure over nearly 20 years at the former MCI Communications. Over the final 10 years with MCI's wholesale division, he was recognized as the most consistent, top sales professional.

In 2004, Tom was a principal in the launch of Technology Resource Solutions, Inc., d/b/a VARO Technologies, a New York-based firm that specialized in the consultation and brokering of de-regulated energy services to the commercial, industrial and government markets.

Since the 2008 acquisition by PAETEC, Tom has been leading the sales management effort for the business. PAETEC Energy is planning the 2010 launch of an expansion initiative into nearly all restructured energy markets in the U.S.

**Attachment A Continued:
Satisfaction of Managerial Licensing Requirements (Section 454.60)**

c.)

