

**Robert S. Kramb**

861 Tulare St., Pismo Beach, CA 93449

791 Price St. #177, Pismo Beach, CA 93449

Phone: 805-773-3762 - Cell 805-441-2177 - email: [robertk@bmarkenergy.com](mailto:robertk@bmarkenergy.com)

**PROFESSIONAL EXPERIENCE**

**Bmark Energy Inc:** 1993 to present

**President and Treasurer:**

Daily activities involve interaction with utilities, energy analysts, energy suppliers, and end-use customers, with all efforts toward reducing company end-use consumption, energy purchase costs, and overall annual energy spend on electricity and natural gas.

**Areas of involvement:**

Utility and supplier bill reviews as well as tracking meter and interval data. Complete review of existing utility tariffs as well as current supplier offers for both fixed and indexed rates for various terms. We also consult regarding energy market conditions and risk avoidance levels. Provide energy market updates to advise companies on future potential purchase opportunities.

**Deregulation Center:**

We keep companies abreast of new deregulation activity in different states and utility service areas to alert them to new purchase and cost-saving opportunities.

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**Southern California Gas Co. (Sempra) 1981 – 1993**

**Billing and Customer Service:**

Worked with customers to ensure customer satisfaction on both the billing and service end of the utility. When deregulation began in 1993, it was time for another career.

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**PROFESSIONAL EXPERIENCE**

- **Member of Association of Energy Engineers**
- **Certified Energy Procurement Professional (certified designation)**

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**EDUCATION AND TRAINING**

- **National University – Bachelor of Business Administration**
  - **UCSB and Cal Poly SLO – Undergraduate courses**
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## **ADDITIONAL COMMENTS AND REFERENCES**

Bmark Energy currently consults with companies in almost every state whose energy markets (electricity and/or natural gas) are deregulated.

In most cases there are energy cost savings available by consuming less energy, by better measuring and managing energy, or by purchasing energy at lower rates.

We currently work with hospital groups in California; fast food chains in NY, NJ, FL; a pharmaceutical group with facilities in four states; a hotel group with facilities in six states; and a nationwide Feed Terminal company located in numerous states.

Our practice always promotes the end-user's best interest . . . first.

For further information please see our web site [www.bmarkenergy.com](http://www.bmarkenergy.com).

## **MERIDEE A. KRAMB**

861 Tulare St., Pismo Beach, CA 93449  
805-773-3762 merideek@bmarkenergy.com

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**Bmark Energy  
Pismo Beach, CA**

**Vice President, Secretary**

**2001-Present**

COORDINATES MARKETING AND CONTRACT ADMINISTRATION. SUPPORTS BMARK INDEPENDENT CONTRACTORS OF ENERGY (ICE). RESPONSIBLE FOR SUPERVISING BACK-OFFICE DUTIES WHILE INTERFACING WITH UTILITY COMPANIES AND 3<sup>RD</sup> PARTY SUPPLIER ENTITIES. ENSURE THAT CUSTOMERS ARE RETAINED BY BMARK ENERGY BY WORKING TO PROVIDE THEM WITH THE BEST AVAILABLE MARKET INFORMATION AND COMPETITIVE PRICING, WHILE ATTENDING TO ANY CUSTOMER SERVICE RELATED ISSUES.

**Den-Mat Corp.  
Santa Maria, CA**

**Document Control Specialist**

**1997-2001**

RESPONSIBLE FOR MAINTAINING AND CONTROLLING PROCESS WORK INSTRUCTIONS, STANDARD TEST METHODS, QC REPORTS AND ASSOCIATED DOCUMENTS IN SUPPORT OF ISO 9000 CERTIFICATION, FOR APPROXIMATELY 20 DEPARTMENTS (400 EMPLOYEES). ALSO, ASSIST IN FDA RECORDS DEPT. KEEPING PRODUCT INVENTORY AND GOVERNMENT REQUIRED PRODUCT INGREDIENT STATISTICS (PROFESSIONAL & CONSUMER).

**ITT Federal Services Corp., Vandenberg Air Force Base  
Lompoc, CA**

**Tech. Writer/Document Validation Specialist**

**1989-1996**

PREPARE ENGINEERING DOCUMENTATION (TEST REPORTS, SOFTWARE DEVELOPMENT SPECS, PRODUCT SPECS) AND NONTECHNICAL DOCUMENTATION (USER HANDBOOKS, PROGRESS REPORTS, AGENDAS, MINUTES) FOR DELIVERY TO THE AIR FORCE IN SUPPORT OF MINUTEMAN, PEACEKEEPER, TITAN, COMMERCIAL LAUNCH AND NASA SHUTTLE PROJECTS. EDITED AND COORDINATED PROCEDURES FOR ISO 9001 CERTIFICATION.

**Bendix Field Engineering, Jet Propulsion Laboratory  
Pasadena, CA**

**Sr. Tech. Writer/Editor (Production Coord.)**

**1981-1989**

POSITION REQUIRED TECHNICAL WRITING AND EDITING SKILLS IN SUPPORT OF THE DEEP SPACE NETWORK TO SUPPORT SHUTTLE PAYLOADS, SATELLITE TRACKING, AND GROUND COMMUNICATIONS. WORKED DIRECTLY WITH ENGINEERS, TECHNICIANS, AND SUPPORT PERSONNEL.



## OFFICE OF THE SECRETARY OF STATE

JESSE WHITE • Secretary of State

NOVEMBER 10, 2009

6676-509-1

FAXXON LEGAL INFORMATION SERVICES, INC.  
2501 CHATHAM RD, STE 110  
SPRINGFIELD, IL 62704

RE BMARK ENERGY, INC.

DEAR SIR OR MADAM:

IT IS OUR PLEASURE TO APPROVE YOUR REQUEST TO TRANSACT BUSINESS IN THE STATE OF ILLINOIS. FEES IN THIS CONNECTION HAVE BEEN RECEIVED AND CREDITED.

THIS DOCUMENT MUST BE RECORDED IN THE OFFICE OF THE RECORDER OF THE COUNTY IN ILLINOIS IN WHICH THE REGISTERED OFFICE OF THE CORPORATION IS LOCATED, AS PROVIDED BY SECTION 1.10 OF THE BUSINESS CORPORATION ACT OF THIS STATE. FOR FURTHER INFORMATION CONTACT YOUR RECORDER OF DEEDS.

THE CORPORATION MUST FILE AN ANNUAL REPORT AND PAY FRANCHISE TAXES PRIOR TO THE FIRST DAY OF ITS ANNIVERSARY MONTH (MONTH OF QUALIFICATION) NEXT YEAR. A PRE-PRINTED ANNUAL REPORT FORM WILL BE SENT TO THE REGISTERED AGENT AT THE ADDRESS SHOWN ON THE RECORDS OF THIS OFFICE APPROXIMATELY 60 DAYS PRIOR TO ITS ANNIVERSARY MONTH.

SECURITIES CANNOT BE ISSUED OR SOLD EXCEPT IN COMPLIANCE WITH THE ILLINOIS SECURITIES LAW OF 1953, 815 ILLINOIS COMPILED STATUTES, 5/1 ET SEQ. FOR FURTHER INFORMATION, CONTACT THE OFFICE OF THE SECRETARY OF STATE, SECURITIES DEPARTMENT AT (217) 782-2256 OR (312) 793-3384.

SINCERELY YOURS,

JESSE WHITE  
SECRETARY OF STATE

DEPARTMENT OF BUSINESS SERVICES  
CORPORATION DIVISION  
TELEPHONE (217) 782-6961

JW:CD

**FORM BCA 13.15** (rev. Dec. 2003)  
**APPLICATION FOR AUTHORITY TO  
 TRANSMIT BUSINESS IN ILLINOIS**  
 Business Corporation Act

**FILED**

Jesse White, Secretary of State  
 Department of Business Services  
 Springfield, IL 62756  
 Telephone (217) 782-1834  
 www.cyberdriveillinois.com

NOV 10 2009

JESSE WHITE  
 SECRETARY OF STATE

Remit payment in the form of a cashier's  
 check, certified check, money order  
 or an Illinois attorney's or CPA's check  
 payable to the Secretary of State.  
**SEE NOTE 1 CONCERNING PAYMENT!**

6676 5091  
 File #

Filing Fee \$ 150.00 Franchise Tax \$ 25.00 Penalty/Interest \$ 0 Total \$ 175.00 Approved: SR  
 Submit in duplicate Type or Print clearly in black ink Do not write above this line

1. (a) CORPORATE NAME: Bmark Energy, Inc.

(Complete item 1 (b) only if the corporate name is not available in this state.)

(b) ASSUMED CORPORATE NAME: \_\_\_\_\_  
 (By electing this assumed name, the corporation hereby agrees NOT to use its corporate name in the  
 transaction of business in Illinois. Form BCA 4.15 is attached.)

2. State or Country of Incorporation California; Date of Incorporation June 28, 2001; Period of Duration perpetual

3. (a) Address of the principal office, wherever located: 791 Price Street #177  
Pismo Beach, CA 93449  
 (b) Address of principal office in Illinois: none  
 (If none, so state)

4. Name and address of the registered agent and registered office in Illinois.  
 Registered Agent: Faxon Legal Information Services, Inc.  
 Registered Office: 2501 Chatham Road, Suite 110  
Springfield, IL 62701 Sangamon  
 City ZIP Code County (A P.O. BOX alone is not acceptable.)

5. States and countries in which it is admitted or qualified to transact business: (Include state of incorporation)  
California, Pennsylvania (pending), Maryland (pending)

6. Name and addresses of officers and directors: (If more than 3 directors and/or additional officers, attach list.)

| Name      | No. & Street                           | City        | State | ZIP   |
|-----------|--|-------------|-------|-------|
| President | Robert S. Kramb 791 Price Street #177  | Pismo Beach | CA    | 93449 |
| Secretary | Meridee A. Kramb 791 Price Street #177 | Pismo Beach | CA    | 93449 |
| Director  | Robert S. Kramb 791 Price Street #177  | Pismo Beach | CA    | 93449 |
| Director  | Meridee A. Kramb 791 Price Street #177 | Pismo Beach | CA    | 93449 |

7. The purpose or purposes for which it was organized which it proposes to pursue in the transaction of business in this state: (If not sufficient space to cover this point, add one or more sheets of this size)

energy sales and consulting services

8. Authorized and issued shares:

| Class        | Series | Par Value    | Number of Shares    | Number of Shares |
|--------------|--------|--------------|---------------------|------------------|
| common stock |        | no par value | Authorized<br>1,000 | Issued<br>100    |

(If more, attach list)

9. Paid-in Capital: \$ 35,000  
("Paid-in Capital" replaces the terms Stated Capital & Paid-in Surplus and is equal to the total of these accounts.)

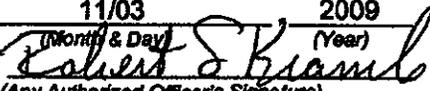
10. (a) Give an estimate of the total value of all the property\* of the corporation for the following year: \$ 12,000
- (b) Give an estimate of the total value of all the property\* of the corporation for the following year that will be located in Illinois: \$ 0.00
- (c) State the estimated total business of the corporation to be transacted by it everywhere for the following year: \$ 500,000
- (d) State the estimated annual business of the corporation to be transacted by it at or from places of business in the State of Illinois: \$ 40,000

11. Interrogatories: (Important - this section must be completed.)

- (a) Is the corporation transacting business in this state at this time? NO
- (b) If the answer to item 11(a) is yes, state the exact date on which it commenced to transact business in Illinois:

12. This application is accompanied by a certified copy of the articles of incorporation, as amended, duly authenticated, within the last ninety (90) days, by the proper officer of the state or country wherein the corporation is incorporated.

13. The undersigned corporation has caused this application to be signed by a duly authorized officer, who affirms, under penalties of perjury, that the facts stated herein are true. (All signatures must be in BLACK INK.)

Dated 11/03 2009  
(Month & Day) (Year)  
  
(Any Authorized Officer's Signature)  
Robert S. Kramb, President  
(Print Name and Title)

Bmark Energy, Inc.  
(Exact Name of Corporation)

\* PROPERTY as used in this application shall apply to all property of the corporation, real, personal, tangible, intangible, or mixed without qualifications.

Note 1: Payment in connection with this application must be in the form of a certified check, cashier's check, Illinois attorney or CPA's check or money order made payable to the "Secretary of State". The minimum fee due upon qualification is \$175. Any additional fees will be billed and must be paid before this application can be filed.

License or Permit Bond for ABC Applicants

[The requirements for a license or permit bond are described in 83 Ill. Adm. Code 454.80. The following Sample License or Permit Bond for ABC Applicants has been prepared by the Staff of the Illinois Commerce Commission. It is intended to be a source of information and a template that may be of use to entities petitioning the Illinois Commerce Commission for a License to be an Agent, Broker, or Consultant ("ABC") under Section 16-115C of the Public Utilities Act ("Act") [220 ILCS 5/16-115C] and 83 Ill. Adm. Code 454 ("Part 454"), Licensure of Agents, Brokers, and Consultants. The following sample is not intended to constitute legal advice regarding compliance with Section 16-115C of the Act, 83 Ill. Adm. Code 454, or any applicable case law.]

License or Permit Bond

License or Permit Bond No 0517850  
International Fidelity Insurance Company  
One Newark Center, 20<sup>th</sup> Floor, Newark, New Jersey 07102-5207

KNOW ALL MEN BY THESE PRESENTS, That we, **Bmark Energy, Inc** as Principal, and **International Fidelity Insurance Company** a New Jersey Corporation, and authorized to do business in Illinois, as Surety, are held and firmly bound unto THE PEOPLE OF THE STATE OF ILLINOIS as Obligee, in the sum of FIVE THOUSAND AND NO/100 Dollars (\$5,000.00), for which sum, we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, by these presents.

THE CONDITIONS OF THIS OBLIGATION ARE SUCH, That WHEREAS, the Principal has been or is about to be granted a license or permit to do business to operate as an ABC (Agent, Broker, or Consultant) under 220 ILCS 5/16-115C and is required to execute this bond under 83 Illinois Administrative Code Part 454.80 by the Obligee.

NOW, Therefore, if the Principal fully and faithfully perform all duties and obligations of the Principal as an ABC, then this obligation to be void; otherwise to remain in full force and effect.

This bond may be terminated as to future acts of the Principal upon thirty (30) days written notice by the Surety; said notice to be sent to 527 East Capitol Avenue, Springfield, Illinois 62701, of the aforesaid State of Illinois, by certified mail.

Dated this 27<sup>th</sup> day of October, 2009

Bmark Energy, Inc.

Principal

by:

*Robert S. Kramel*

International Fidelity Insurance Company

Surety

by:

*Barbara Lindsay Sutton*  
Barbara Lindsay Sutton, Attorney-in-fact

# POWER OF ATTORNEY INTERNATIONAL FIDELITY INSURANCE COMPANY

HOME OFFICE: ONE NEWARK CENTER, 20TH FLOOR  
NEWARK, NEW JERSEY 07102-5207

**KNOW ALL MEN BY THESE PRESENTS:** That INTERNATIONAL FIDELITY INSURANCE COMPANY, a corporation organized and existing laws of the State of New Jersey, and having its principal office in the City of Newark, New Jersey, does hereby constitute and appoint

**BARBARA LINDSAY SUTTON, LEONORE WOOLPERT, MYRNA SMITH, KERRY POLLOCK,  
GREGORY R. MORRIS**

San Luis Obispo, CA.

its true and lawful attorney(s)-in-fact to execute, seal and deliver for and on its behalf as surety, any and all bonds and undertakings, contracts of indemnity and other writings obligatory in the nature thereof, which are or may be allowed, required or permitted by law, statute, rule, regulation, contract or otherwise, and the execution of such instrument(s) in pursuance of these presents, shall be as binding upon the said INTERNATIONAL FIDELITY INSURANCE COMPANY, as fully and amply, to all intents and purposes, as if the same had been duly executed and acknowledged by its regularly elected officers at its principal office.

This Power of Attorney is executed, and may be revoked, pursuant to and by authority of Article 3-Section 3, of the By-Laws adopted by the Board of Directors of INTERNATIONAL FIDELITY INSURANCE COMPANY at a meeting called and held on the 7th day of February, 1974.

The President or any Vice President, Executive Vice President, Secretary or Assistant Secretary, shall have power and authority

- (1) To appoint Attorneys-in-fact, and to authorize them to execute on behalf of the Company, and attach the Seal of the Company thereto, bonds and undertakings, contracts of indemnity and other writings obligatory in the nature thereof and,
- (2) To remove, at any time, any such attorney-in-fact and revoke the authority given.

Further, this Power of Attorney is signed and sealed by facsimile pursuant to resolution of the Board of Directors of said Company adopted at a meeting duly called and held on the 29th day of April, 1982 of which the following is a true excerpt:

Now therefore the signatures of such officers and the seal of the Company may be affixed to any such power of attorney or any certificate relating thereto by facsimile, and any such power of attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by facsimile signatures and facsimile seal shall be valid and binding upon the Company in the future with respect to any bond or undertaking to which it is attached.



IN TESTIMONY WHEREOF, INTERNATIONAL FIDELITY INSURANCE COMPANY has caused this instrument to be signed and its corporate seal to be affixed by its authorized officer, this 16th day of October, A.D. 2007.

INTERNATIONAL FIDELITY INSURANCE COMPANY

STATE OF NEW JERSEY  
County of Essex

Secretary

On this 16th day of October 2007, before me came the individual who executed the preceding instrument, to me personally known, and, being by me duly sworn, said he is the therein described and authorized officer of the INTERNATIONAL FIDELITY INSURANCE COMPANY; that the seal affixed to said instrument is the Corporate Seal of said Company; that the said Corporate Seal and his signature were duly affixed by order of the Board of Directors of said Company.



IN TESTIMONY WHEREOF, I have hereunto set my hand affixed my Official Seal, at the City of Newark, New Jersey the day and year first above written.

A NOTARY PUBLIC OF NEW JERSEY  
My Commission Expires Nov. 21, 2010

### CERTIFICATION

I, the undersigned officer of INTERNATIONAL FIDELITY INSURANCE COMPANY do hereby certify that I have compared the foregoing copy of the Power of Attorney and affidavit, and the copy of the Section of the By-Laws of said Company as set forth in said Power of Attorney, with the ORIGINALS ON IN THE HOME OFFICE OF SAID COMPANY, and that the same are correct transcripts thereof, and of the whole of the said originals, and that the said Power of Attorney has not been revoked and is now in full force and effect

IN TESTIMONY WHEREOF, I have hereunto set my hand this 27th day of October, 2009

Assistant Secretary

# CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

STATE OF CALIFORNIA

County of San Luis Obispo }

On October 27, 2009 before me, Cathi P. Madrigal, Notary Public  
Date Here Insert Name and Title of the Officer

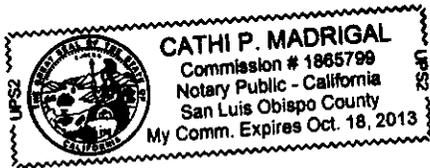
personally appeared Barbara Lindsay Sutton  
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

Witness my hand and official seal.

Signature Cathi P. Madrigal  
Signature of Notary Public



Place Notary Seal Above

## OPTIONAL

Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document.

### Description of Attached Document

Title or Type of Document: License or Permit Bond

Document Date: October 27, 2009 Number of Pages: 2

Signer(s) Other Than Named Above: \_\_\_\_\_

### Capacity(ies) Claimed by Signer(s)

Signer's Name: Barbara Lindsay Sutton

- Individual
- Corporate Officer — Title(s): \_\_\_\_\_
- Partner —  Limited  General
- Attorney in Fact
- Trustee
- Guardian or Conservator
- Other: \_\_\_\_\_

RIGHT THUMBPRINT  
OF SIGNER

Top of thumb here

Signer Is Representing:  
International Fidelity  
Insurance Company

Signer's Name: \_\_\_\_\_

- Individual
- Corporate Officer — Title(s): \_\_\_\_\_
- Partner —  Limited  General
- Attorney in Fact
- Trustee
- Guardian or Conservator
- Other: \_\_\_\_\_

RIGHT THUMBPRINT  
OF SIGNER

Top of thumb here

Signer Is Representing:  
\_\_\_\_\_  
\_\_\_\_\_



State of California



**SECRETARY OF STATE**

I, *BILL JONES*, Secretary of State of the State of California, hereby certify:

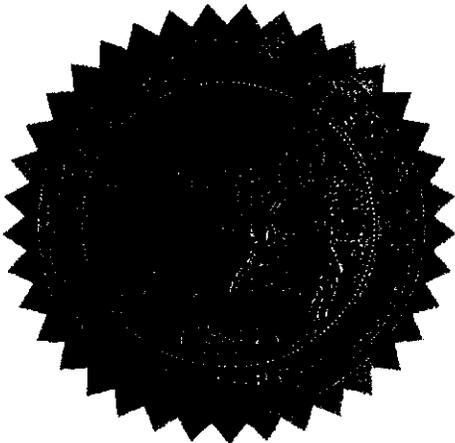
That the attached transcript of 1 page(s) has been compared with the record on file in this office, of which it purports to be a copy, and that it is full, true and correct.

**IN WITNESS WHEREOF**, I execute this certificate and affix the Great Seal of the State of California this day of

JUL 08 2001



Secretary of State



2349355

**ARTICLES OF INCORPORATION  
OF  
BMARK ENERGY, INC.**

**ENDORSED - FILED**  
in the office of the Secretary of State  
of the State of California

**JUN 28 2001**

I.

The name of the corporation is Bmark Energy, Inc.

**BILL JONES, Secretary of State**

II.

The purpose of the corporation is to engage in any lawful act or activity for which a corporation may be organized under the General Corporation Law of California other than the banking business, the trust company business or the practice of a profession permitted to be incorporated by the California Corporations Code.

III.

The name and address in this state of the corporation's initial agent for service of process is: Mary Elizabeth Collins, Esq., Ellis & Collins, 1150 Osos Street, Suite 203, San Luis Obispo, California 93401.

IV.

The corporation is authorized to issue 1,000 shares of common stock of one class.

V.

The liability of the directors of the corporation for monetary damages shall be eliminated to the fullest extent permissible under California law. The corporation is authorized to indemnify the directors, officers and other agents of the corporation to the fullest extent permissible under California law.

IN WITNESS WHEREOF, the undersigned has executed these Articles of Incorporation this 27<sup>th</sup> day of June, 2001.

  
\_\_\_\_\_  
Mary Elizabeth Collins





**BUSINESS TAX CERTIFICATE**  
CITY OF PISMO BEACH

NOT TRANSFERABLE

This business tax certificate is, in effect, a receipt for payment of those tax fees set forth in Chapter 5, Pismo Beach Municipal Code. Issuance of this certificate is not an endorsement, nor certification of compliance with other ordinances or laws. This certificate is issued without verification that the business is subject to or exempt from licensing by the State of California.

PLEASE POST IN A  
CONSPICUOUS PLACE

FOR PERIOD 10/01/09 TO 09/30/10  
LOC: 861 TULARE ST

BUSINESS TAX NO. 5332  
TYPE OF BUSINESS

BMARK ENERGY  
791 PRICE ST #177  
PISMO BEACH CA 93449

*Susan West-Jones*

FINANCE DEPARTMENT REPRESENTATIVE

**CITY OF PISMO BEACH**  
**BUSINESS TAX CERTIFICATE No. 003307**

EFFECTIVE 10/01/93 TILL 9/30/94

FEE

LICENSEE: BMARK ENERGY

ACCT. 32370

LOCATION: 861 TULARE

COLLECTOR *J. Hays*

OWNER (S): KRAMB ROBERT S  
KRAMB, MERIDEE A  
P.O. BOX 295  
PISMO BEACH CA 93449

CLASSIFICATION: BUSINESS SERVICES

MUNI CODE  
4 - 160

**NOT TRANSFERABLE — KEEP AVAILABLE FOR INSPECTION**