

ILLINOIS  
COMMERCE COMMISSION

VIA OVERNIGHT MAIL

2009 NOV 23 1 A 9: 32 *JMS*

November 20, 2009

CHIEF CLERK'S OFFICE

Elizabeth A. Rolando, Chief Clerk  
Illinois Commerce Commission  
527 East Capital Avenue  
Springfield, IL 62701

*Re: Application of TFS Energy Solutions, LLC for Licensure of Agents, Brokers and Consultants Under Section 16-115C of the Public Utilities Act, Docket No. 09-0468*

Dear Ms. Rolando:

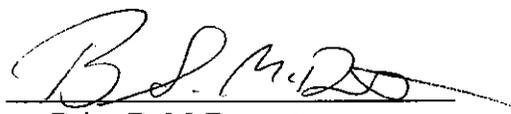
TFS Energy Solutions, LLC ("Applicant") hereby provides the following additional materials in response to the November 13, 2009 Notice of Administrative Law Judge's Ruling in the captioned proceeding:

- (i) Copies of the most recent resumes of Brian McDermott and Alan Kurzer;
- (ii) An organization chart of Applicant indicating the positions of the Applicant's officers; and
- (iii) A verification of Brian McDermott with respect to the materials included with this submission.

Please contact the undersigned if you have any questions or need additional information in regarding the above-captioned proceeding.

Respectfully submitted,

TFS ENERGY SOLUTIONS, LLC

By:   
Brian D. McDermott  
Senior Director

cc: Administrative Law Judge Yoder  
(syoder@icc.illinois.gov) and  
Steve Hickey, ICC Staff  
(shickey@icc.illinois.gov)  
(by electronic mail)

VERIFICATION

State of Connecticut

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ss.

County of Fairfield

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I, Brian McDermott, being duly sworn, state to the best of my information and belief:

1. I am the duly appointed Senior Director of TFS Energy Solutions, LLC d/b/a Tradition Energy ("Tradition Energy"), and as such I am authorized to and make this verification on behalf of Tradition Energy.

2. The materials provided in the foregoing response to the Notice of Administrative Law Judge's Ruling are true and complete to the best of my knowledge, information and belief.



Brian McDermott

Sworn and subscribed before me this 20 day of November, 2009



Name: Nick LaRone

My commission expires as of 10-31-2011.

Phone: 203-351-1590  
Fax: 203-967-0426  
Email: akurzer@traditionenergy.com

# Alan Kurzer

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## Experience

2000–Present TFS Energy Solutions and TFS Energy Stamford, CT

### **President**

- “Energy Broker of the Year” from Commodities Now in 2005 and 2006
- Awarded Number One rankings 67 times over the past 10 years by Energy Risk and Environmental Finance magazines
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1998-2000 SDI Energy Group Greenwich,CT

### **Senior Vice President & Managing Director**

- Created as a joint venture between Gerald Energy group and Sakura Delsher, Inc. and maintained prior responsibilities

1986-1998 Gerald Commodities New York, NY

### **President and CEO**

- Institutional futures brokerage and clearing firm specializing in energy, metals, financial and soft commodities
- Responsible for global energy futures and OTC brokering as well as sales, marketing and business development activities

1981-1986 Caltex Petroleum Corp New York, NY

- Held a variety of crude oil and refined products supply and trading positions in New York, Singapore and Dallas

## Education

1979 Binghamton University Binghamton, NY

- B.A. – Harper College

1981 Cornell University Ithaca, NY

- M.B.A - Johnson School of Management

272 Rivergate Drive  
Wilton, CT 06897

Phone: 203-205-9650  
Fax: 203-967-0426  
Email:  
bmcdermott@traditionenergy.com

# Brian McDermott

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## Experience

2006–Present                      Tradition Energy                      Stamford, CT

### **Sr. Director, Pricing & Operations**

- Facilitate and manage energy procurement for over 2000 customers with over 50 suppliers of natural gas and electricity throughout the United States, Canada, and Europe.
- Analyze customer usage patterns and make recommendations on products, terms, and suppliers.
- Oversee all back office operations, including deal bookings, tracking, reporting, accounts payables, and accounts receivables.
- Oversee client services group which is responsible for monitoring customer enrollments and switches with our suppliers as well as monitoring invoices between suppliers and customers to ensure accurate billings. Client Services also is responsible for handling any post-contractual issues that may arise such as billing issues, meter add-ons or deletes, and tax status changes.
- Responsible for obtaining and maintaining all appropriate state licenses and following any regulatory changes that may occur from time to time in various states/markets.
- Track and chart various wholesale and retail market pricing.
- From 2006-2008 was also the firms Compliance Officer for our regulated wholesale energy brokerage business (TFS Energy)

2000-2006                      TFS Energy                      Stamford, CT

### **Sr. Commodities Broker**

- Broker of Natural Gas for various pipelines along the west coast in the United States and Canada.
- Executed orders for various banks, hedge funds, marketers, suppliers, and utilities.
- Maintained Series 3 certification and kept current with all required ethics and AML training requirements per NFA rules and regulations.

1998–2000                      Sakura Dellsler, Inc                      Greenwich, CT

### **Commodities Broker**

- Broker of Natural Gas for various pipelines along the west coast in the United States and Canada.
- Executed orders for various banks, hedge funds, marketers, suppliers, and utilities.
- Maintained Series 3 certification and kept current with all required ethics and AML training requirements per NFA rules and regulations.

1997-1998 Gerald Energy New York, NY

**Commodities Broker / NYMEX Floor Clerk**

- Broker of Natural Gas for various pipelines along the west coast in the United States and Canada.
- Executed orders for various banks, hedge funds, marketers, suppliers, and utilities.
- Became Series 3 certified and kept current with all required ethics and AML training requirements per NFA rules and regulations.
- Placed executable orders from our customers into the trading pits on the floor of the NYMEX and allocated those trades to the appropriate customers clearing accounts.

**Education**

1993–1997 University at Albany, SUNY Albany, NY

- B.A., Psychology, with Business Minor

# Organizational Flow Chart

Alan Kurzer  
President  
TFS Energy Solutions, LLC



Brian McDermott  
Senior Director  
Global Pricing and Operations  
TFS Energy Solutions, LLC