

ILLINOIS COMMERCE COMMISSION

DOCKET 09-0319

IAWC EXHIBIT 13.00R1

**REBUTTAL TESTIMONY OF
J. ROWE MCKINLEY**

ILLINOIS-AMERICAN WATER COMPANY

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**REBUTTAL TESTIMONY
OF
J. ROWE MCKINLEY**

I. WITNESS INTRODUCTION

Q1. Please state your name and business address.

A. My name is Jennings Rowe McKinley II and my business address is 11401 Lamar Avenue, Overland Park, Kansas 66211.

Q2. Are you the same J. Rowe McKinley who previously filed testimony in this proceeding?

A. Yes I am.

II. PURPOSE OF REBUTTAL TESTIMONY

Q3. What is the purpose of your rebuttal testimony?

A. The purpose of my rebuttal testimony is to respond to Staff witness Lazare’s testimony regarding IAWC’s Exhibit 13.01 (Revised), the *Report on Capacity Factors by Customer Class for the Illinois-American Water Company*, or demand study (“Demand Study”).

III. RESPONSE TO STAFF WITNESS LAZARE

Q4. Have you reviewed Mr. Lazare’s testimony?

A. Yes. He provides background regarding the development of the Demand Study and raises certain concerns about the study.

Q5. On pages 14-15, Mr. Lazare states the Docket 08-0463 Joint Motion’s proposal to the Commission to use an indirect approach to the Demand Study did not describe in detail the methodology to be used. Do you agree?

27 A. No. The Demand Study's methodology ("Methodology," provided as IAWC
28 Exhibit 13.02) set forth in detail the steps to be taken in performing a demand
29 study, making clear that the study was an "indirect" study and describing the
30 types of data which would be used to complete the study. As I testified
31 previously, the parties to Docket 08-0463 (the Company, the People of the State
32 of Illinois represented by the Illinois Attorney General, the Illinois Industrial Water
33 Consumers, the Cities of Champaign and Urbana and the Villages of St. Joseph
34 and Savoy, and the Staff of the Illinois Commerce Commission (together, the
35 "Parties")), convened a workshop ("Workshop") on September 23, 2008 to
36 discuss a proposed approach for a demand study. At the Workshop, IAWC
37 presented the Methodology, which described in detail a multi-year indirect
38 demand study ("Multi-Year Study"). With respect to the Multi-Year Study, the
39 Parties indicated that they did not object to the Methodology as proposed by the
40 Company, provided that the Commission deemed it consistent with the directives
41 in the Docket 08-0463 Initiating Order. The Parties therefore filed a Joint Motion
42 for Clarification ("Joint Motion") on October 3, 2008 requesting that the
43 Commission authorize IAWC's completion of the Multi-Year Study using the
44 proposed Methodology. The Commission granted the Joint Motion and expressly
45 approved the use of the Methodology presented in IAWC Exhibit 13.02

46 **Q6. Mr. Lazare suggests on page 15 that the Joint Motion clearly left to a later**
47 **date discussion of a specific plan for developing these demand factors. Is**
48 **that your understanding?**

49 **A.** No. As discussed above, in granting the Joint Motion, the Commission approved
50 a detailed plan. The references to “additional adjustments to recognize potential
51 variations in weekly water use” in estimating maximum day demands and
52 indicating that to “the extent possible, actual demand data will be reviewed and
53 used” simply indicated that the Company would use all available, relevant data in
54 preparing the Demand Study. Thus I disagree with Mr. Lazare’s conclusion that
55 “there is no reason to assume that the Commission has approved in advance the
56 specific approach that IAWC has presented in this rate proceeding.” While it is
57 correct that the Commission did not sign off on every individual item of data that
58 would be used (and which data had not even been gathered at the time), the
59 Commission did approve the specific approach that IAWC used in its Demand
60 Study. Moreover, Mr. Lazare acknowledges (in data response IAWC-ICC 2.01),
61 that he is not contending that data required for the approved Methodology was
62 inadequate or unavailable.

63 **Q7. Mr. Lazare later suggests that the Commission consider requiring the**
64 **Company to perform a demand study utilizing direct measurement. Do you**
65 **agree with his suggestion?**

66 **A.** No. As IAWC witness Mr. Kaiser indicates, such a study would be costly, and
67 would present possible operational concerns. I also question whether a direct
68 measurement study has the advantage of “accuracy” as Mr. Lazare suggests.

69 **Q8. Please comment further on Mr. Lazare’s assertion that the advantage of**
70 **direct measurement is accuracy.**

71 **A.** Mr. Lazare argues that the indirect calculations of maximum day and maximum
72 hour demand factors presented by the Company employ judgments about the
73 behavior of customer classes within the maximum day and maximum hour that
74 may or may not conform to reality. He believes the most accurate way to test the
75 validity of these judgments would require some form of directly measuring
76 ratepayer demands. However, such measurements are not commonly utilized in
77 the water industry and are prone to potential adverse conditions or shortcomings
78 including: (1) failure of metering equipment resulting in incomplete data as
79 experienced for the R1 residential datasets created in 2007, (2) requirements
80 that distribution systems be isolated from other mains to gather demand data
81 from specific areas assumed representative of customer classes, which may
82 provide inadequate fire protection for those areas; (3) the year sampled may be a
83 wet year, so that the system peak for purposes of developing customer class
84 capacity factors does not occur in that year; and (4) the metering process is very
85 expensive and can only provide information for a relatively small sample of each
86 customer class which may or may not be representative of the entire customer
87 class. These shortcomings are very real with regards to a direct measurement
88 analysis, and Mr. Lazare recognizes many of these potential problems in his own
89 testimony. The overall results of the indirect demand study analysis presented in
90 the Demand Study are not subject to these concerns. The Demand Study results
91 are applicable and relevant for cost of service allocations, utilize actual system
92 peak demand data over the past six years in total and by class (on a monthly
93 basis and on a daily basis for sampled residential accounts in the Chicago Metro

94 area), and are provided at a small fraction of the cost for a demand study based
95 on direct measurements, the latter of which may not even measure the actual
96 peak demands of the various customer classes.

97 **Q9. Does Mr. Lazare accept the results of the Demand Study?**

98 **A.** No. He raises concerns about the Demand Study that appear to be based
99 primarily on his assertion that the Demand Study's results are entirely derived
100 from data gathered from four Chicago Metro districts. As I discuss below, his
101 assertion is not correct.

102 **Q10. Is Mr. Lazare's assertion (p. 18) that IAWC used "pumpage data for four
103 Chicago Metro areas comprising 2,161 residential accounts to derive
104 capacity factors for all Illinois districts" a correct interpretation of the
105 Demand Study?**

106 **A.** No. The Demand Study developed capacity factors based on system and
107 customer billing data gathered from each IAWC district, so that capacity factors
108 for each district were based on data from that district. As the Demand Study
109 makes clear, the residential daily variation ("RDV") factors or ratios to which Mr.
110 Lazare refers were first developed as estimates based on a number of
111 considerations, including judgment supported by the reasonableness of the
112 resulting system diversity factors, the relationship of prior and measured
113 residential capacity factors to other customer classes, how resulting capacity
114 factors compared with capacity factors previously used to design IAWC water
115 rates in prior rate cases; and how resulting capacity factors compared with
116 customer class capacity factors determined in other water rate studies. As

117 discussed in detail in the Demand Study (IAWC Ex. 13.01 (Revised), pp. 13-17)
118 and in discovery responses, one factor (but not the only factor) considered in
119 determining the RDV factor was actual daily pumpage records of 2,161
120 residential accounts within four Chicago Metro service areas that serve
121 residential customers either exclusively or with very little influence from other
122 customer classes. This type of residential data is not available for other districts
123 operated by the Company (with the exception of Terra Cotta, discussed below).
124 As discussed below, the ability to utilize such actual residential data was
125 considered relevant and significant, as a goal of the demand study methodology
126 was to use actual data where reasonably possible.

127 Five districts within the Chicago Metro rate area were identified as isolated
128 systems that were primarily residential and had a master meter for the area that
129 was connected to the SCADA system, and so were selected for analysis. One of
130 the districts (Terra Cotta) was removed from consideration when it was
131 discovered that several days of water usage was being met by a new water tank
132 before being refilled, resulting in several days with no indicated pumpage data.
133 Of the four remaining districts, the percentage of July 2005 water usage
134 attributed to residential customers was as follows: Liberty Ridge – 99.1 percent;
135 Arrowhead – 99.6 percent; Liberty Ridge East – 100 percent; and Alpine Heights
136 – 100 percent. These four districts served 2,161 residential customers in 2005.

137 Maximum day and average day pumpage for these areas was used to
138 determine a ratio of maximum day pumpage to average day pumpage in the
139 maximum month (the “Residential MD/ADMM”). To determine the RDV factor for

140 each rate area, the Residential MD/ADMM was divided by the ratio of system
141 maximum day to average daily pumpage in the year's maximum month (see
142 IAWC Exhibit 13.01 (Revised), Table 2, Line 10) (the "System MD/ADMM").

143 The four Chicago Metro districts are primarily residential, and provide data
144 regarding the Residential MD/ADMM. The Residential MD/ADMM is considered
145 indicative of the ratio of residential maximum day to average day water usage in
146 the Midwest. Therefore, the Residential MD/ADMM is considered representative
147 of residential customers in IAWC service areas for the purpose of developing the
148 RDV factor for each respective rate area, based on the ratio of Residential
149 MD/ADMM to System MD/ADMM. As described in IAWC Exhibit 13.01
150 (Revised), the maximum day and maximum hour capacity factors for each IAWC
151 rate area (see Table 19) were developed using rate-area specific system and
152 billing data.

153 The RDV factor is one component in the calculation of maximum day and
154 maximum hour capacity factors. Where Residential MD/ADMM data is not
155 available, judgment considerations regarding the RDV factor are supported by
156 the reasonableness of the resulting system diversity factors. As discussed on
157 page 13 of IAWC Exhibit 13.01 (Revised), preliminary RDV factors were
158 developed for each rate area based on a number of considerations.

159 As discussed above, however, measured Residential MD/ADMM data was
160 available for the four Chicago Metro districts. In reviewing this data, it was
161 determined that use of measured Residential MD/ADMM data in calculating an
162 RDV factor for each rate area (based on the rate area's System MD/ADMM)

163 corroborated the preliminary RDV calculations. The calculated RDV factor for
164 each rate area, with the exception of Chicago Metro, is consistent with the range
165 of diversity factor ratios (1.1 to 1.4) identified as acceptable in AWWA Manual
166 M1. Excluding the Chicago Metro rate area, which is primarily residential, the
167 diversity ratios for IAWC's rate areas range from a low 1.20 in Lincoln to a high of
168 1.26 in SPSPSB (IAWC Ex. 13.01 (Revised), Table 17); the midpoint of the range
169 considered acceptable to AWWA is 1.25. As explained in IAWC Exhibit 13.01
170 (Revised), page 13, the Chicago Metro area RDV factor is lower than that of
171 other areas due to its primarily residential customer makeup. Because use of the
172 calculated Residential MD/ADMM for the four Chicago Metro districts
173 corroborated the preliminary RDV factors, it was determined that basing the
174 proposed capacity factors on calculated Residential MD/ADMM was appropriate.

175 **Q11. What is your response to Mr. Lazare's concern (p. 22) that the Company**
176 **has failed to demonstrate that the pattern of demands for these customers**
177 **accurately reflects the demands of IAWC customers on a statewide basis?**

178 **A.** The Residential MD/ADMM relationship established by actual measurement of a
179 large sample of residential customers in the Chicago Metro rate area is
180 representative of such patterns on a statewide basis due to the resulting
181 reasonableness of the system diversity factors determined for each rate area. In
182 addition, this is the type of "actual" data that, in accordance with the
183 Methodology, was to be used in the Demand Study to the extent it was available.
184 Direct measurement data available from the demand study conducted in 2007 in
185 Docket 07-0507 ("Docket 07-0507 Study") also supports the reasonableness of

186 the Residential MD/ADMM results determined from daily usage data of Chicago
 187 Metro residential customers. As indicated in the table below, actual daily
 188 measurements during June 2007 in
 189 the Docket 07-0507 Study identified
 190 the maximum day usage for two of
 191 the three residential customer
 192 subclasses in the Interurban
 193 service area. The 1.578
 194 Residential MD/ADMM value
 195 determined for Chicago Metro

**Docket 07-0507 Demand Study Results for
 Medium and Low Density Residential Customers**

	R2	R3	Coincidental R2 & R3
	cf/day	cf/day	cf/day
MD	9,577	22,754	30,989
ADMM	6,530	13,681	20,211
MD/ADMM	1.467	1.663	1.533
AD	5,454	6,542	11,996
MD/AD	1.76	3.48	2.58

cf/day - cubic feet/day

Source: IAWC Exhibit 11.01, Docket 07-0507

196 residential customers falls between the MD/ADMM values determined for the low
 197 (R3) and medium (R2) residential customers in the Interurban service area and is
 198 very close to the weighted coincidental average of 1.533 for the two Interurban
 199 residential subclasses. The maximum day value for the R1 or high density
 200 residential customers occurred in July 2007 but daily data for this month and
 201 June 2007 was not complete (presumably due to problems with metering
 202 equipment). Therefore, R1 data could not be included in the above table. In
 203 comparing the Interurban data from the Docket 07-0507 Study with the Chicago
 204 Metro data, it should be noted that on a pure usage basis, the average daily
 205 volume for the Chicago Metro customers is over six times that of the data
 206 reported for the two Interurban residential subclasses which implies, assuming
 207 similar average usage per customer, that the sample size for the Chicago Metro
 208 customers is also over six times larger than the sample for the Interurban

209 customers. Therefore, considering the relatively large sample size of the
210 Chicago Metro data, and without knowing the percentage distribution of the three
211 residential subclasses in the Interurban service area, greater weight should be
212 given to the Residential MD/ADMM determined for the Chicago Metro area. For
213 these reasons, the Chicago Metro data can be considered representative of
214 residential usage in IAWC's service areas.

215 **Q12. Do you agree with Mr. Lazare's assertion (p.22) that Chicago Metro is more**
216 **weather sensitive than other IAWC service areas?**

217 **A.** No. Mr. Lazare's asserted weather sensitivity cannot be demonstrated by simply
218 averaging values in the Chicago Metro area and comparing them to other rate
219 areas. The data used in Mr. Lazare's Schedule 1 is derived from Table 7 of the
220 Demand Study, which shows the ratio of the average day usage during the
221 maximum month for each customer class divided by the average annual usage of
222 each customer class. This ratio represents the minimum possible ratio of
223 maximum day to average day demand of each customer class without regard to
224 local system demands. These residential demands can be influenced by
225 weather conditions as Mr. Lazare asserts, but they can also be influenced by
226 general economic conditions in the service area, relative efficiency on fixtures
227 and toilets, availability of automatic irrigation systems, yard size, type of grass,
228 relative mixture of single family versus multifamily units, or customer preferences
229 and priorities for yard maintenance. The actual variance of average day usage
230 during the maximum month to average annual usage for Chicago Metro, as
231 shown in Table 7, ranges from 117% to 161%, with two of the six districts in the

232 Chicago Metro rate area being within the 110% to 135% range Mr. Lazare
233 reports for the other districts. Thus, there is no basis to conclude that Chicago
234 Metro is more “weather sensitive” than other districts.

235 **Q13. Is Mr. Lazare correct in suggesting (p. 23) that the use of Chicago Metro**
236 **data led to variations in residential usage over the maximum month that**
237 **exceeded variation in system pumpage for the District as a whole?**

238 **A.** No. The variations Mr. Lazare observed are based on inclusion of system
239 delivery data for periods of more than 30 days in the determination of the
240 average daily usage in the maximum month (“ADMM”) in certain districts. The
241 Chicago Metro data discussed above does not impact the MD/ADMM ratio of
242 1.014 indicated for the Pekin system in Tables 2 and 10 of IAWC Exhibit 13.01
243 (Revised). However, Mr. Lazare’s observations did lead to the discovery that the
244 10.206 mgd ADMM value for the Pekin system, as shown in Table 2 of IAWC
245 Exhibit 13.01 (Revised), was overstated. This value was derived from monthly
246 system delivery information, which was initially assumed to be based on calendar
247 months, but which was recently determined to actually represent more than 30 or
248 31 calendar days for the indicated maximum month. Therefore, adjustments
249 were made to revise the maximum month system data for each district, except
250 those in the Chicago Metro rate area, Interurban District and Pontiac District, for
251 which different data sources (not affected by billing periods length of more than
252 30 days) were used. The different data sources were utilized for these districts
253 because it was necessary to obtain usage detail for each district within the
254 Chicago Metro rate area and to recognize that Interurban is served by two

255 treatment plants. The Pontiac District used different data because it was the only
256 district that peaked in 2008 and the prior system delivery data was not available
257 for 2008 when all peak data was reviewed and updated as required to reflect the
258 availability of the 2008 data. Because the differences between residential usage
259 over the maximum month and variations in system pumpage that Mr. Lazare
260 referred to were not the result of application of the Chicago Metro data, Mr.
261 Lazare's concern in this regard about the use of the Chicago Metro data are not
262 warranted.

263 **Q14. Have you incorporated the system operating data corrections described**
264 **above, related to the system ADMM and the impact on the ratio of system**
265 **MD/ADMM, into the Demand Study?**

266 **A.** Yes. The corrected data results in changes to the ADMM in all districts except
267 Interurban, Pontiac, and the districts within the Chicago Metro rate area. This
268 results in changes to certain of the RDV values shown in Table 8 of the Demand
269 Study. It also results in minor changes to the customer class capacity factors for
270 the following districts: Alton, Cairo, Peoria, Streator, South Beloit, Champaign,
271 Lincoln, Pekin, and Sterling. The changes are reflected in a revised Demand
272 Study ("Revised Study") provided as IAWC Exhibit 13.01R1, along with certain
273 other minor revisions. These capacity factor changes are not considered
274 material and, as discussed by Mr. Herbert, do not require revisions to the
275 Company's cost of service study. Furthermore, the use of the corrected data and
276 the resulting ratios of MD/ADMM essentially eliminates Mr. Lazare's previous
277 concern related to the very low system MD/ADMM, as compared to the

278 residential MD/ADMM, originally shown for Pekin and his resulting concerns
279 about low levels of usage by nonresidential classes during the system maximum
280 month.

281 **Q15. Is Mr. Lazare correct in asserting that IAWC's data for Pekin shows that at**
282 **the time of the residential peak, other classes are using significantly less**
283 **water than average, and this could occur only on a weekend day?**

284 **A.** Mr. Lazare is correct in his understanding that the prior indicated system
285 pumpage for the ADMM in Pekin is not consistent with the usage patterns of the
286 various customer classes. As discussed above, the prior data was based on
287 pumpage periods of more than 30 days, and the Revised Study corrects this. In
288 addition, Mr. Lazare's analysis assumes that the customer class peak demands
289 are coincidental, but in fact they are non-coincidental and occur in different
290 months. Therefore, he is overstating the demands of non-residential customers
291 at the time when the residential customers are peaking. Mr. Lazare's illustration
292 for Pekin assumes that the maximum month data shown in Table 6 is for the
293 same month for all classes, but in fact, the customer classes' maximum month of
294 water usage occurs in different months. For Pekin, residential customers had
295 their monthly water usage peak in June, commercial users in May, industrial
296 customers in March and other public authority customers in August. The
297 system's maximum month occurred in June, so only the residential customer
298 class had a peak month coincident with the system's peak month. However, as
299 discussed above, the Pekin system's ADMM was revised to a lower level of
300 8.753 mgd, resulting in a revised MD/ADMM of 1.183 (Table 2 of IAWC Exhibit

301 13.01R1) instead of 1.014. This revised value decreases the RDV to 1.35 as
302 shown in Table 8 of IAWC Exhibit 13.01R1. With these revisions, residential
303 maximum day usage, per Mr. Lazare's analysis, would be 4,110 (1.35 x 3,044.2)
304 Mg/day resulting in 1,066 Mg/day of residential usage above the ADMM.
305 Maximum day usage for the system remains at 10,353 Mg/day per Table 2,
306 which is 1,600 (10,353 – 8,753) Mg/day greater than the district's ADMM and is
307 greater than the peak residential usage. These results are consistent with
308 Pekin's system characteristics, as almost half of Pekin's total water usage is
309 attributable to industrial customers that typically have the lowest customer class
310 demand factors.

311 **Q16. Is Mr. Lazare's concern about Pekin peak residential usage addressed by**
312 **the revisions for the Pekin system's maximum month data that were**
313 **discussed previously?**

314 **A.** Yes. Because, as shown in the Revised Report, the system peak usage is
315 greater than the residential peak, his concern that nonresidential usage would
316 have to decline at the time of the residential peak is eliminated.

317 **Q17. Is it nevertheless generally correct that, under IAWC's approach, the lower**
318 **the daily system variation, the higher the assumed residential daily**
319 **variation?**

320 **A.** Yes. There is typically more system-wide customer class usage diversity within
321 those rate areas with lower system MD/ADMM ratios, which is essentially
322 "masking" or "diluting" the true contribution of the residential class's contribution
323 to the system maximum day demand.

324 **Q18. Is Mr. Lazare correct in asserting that measured data show that commercial**
325 **demand varies more than residential demand, and this is inconsistent with**
326 **the IAWC study assumptions?**

327 **A.** No, the IAWC study assumptions and analyses, the results of which are
328 presented in Tables 9 and 13 of IAWC Exhibit 13.01R1, apply to class
329 differences in maximum day and hour demands relative to annual average day
330 demands among the customer classes. Even though Demand Study data for
331 Sterling shows that commercial customers have a higher ratio of ADMM to
332 annual average day usage than indicated for residential customers, the variation
333 of the daily demands within the maximum month are expected to be lower for
334 commercial and industrial customers than for residential customers because their
335 water usage is less influenced by weather conditions than residential customers.
336 This conclusion is supported by the overall resulting capacity factors by class, the
337 resulting diversity ratios, which are in the range of reasonableness, and the class
338 capacity factors previously utilized by IAWC in its rate filings which have been
339 accepted by the Illinois Commerce Commission in previous rate case dockets.
340 Thus, it is my position that for IAWC's service districts, it is appropriate to utilize
341 commercial class maximum day variation factors that are lower than the
342 residential variation factors.

343 **Q19. Is Mr. Lazare correct in suggesting (p. 29) that the AWWA Manual and the**
344 **West Virginia data contradict the assumption that residential customers**
345 **have a higher daily variation than other classes?**

346 A. No, the discussion in the AWWA Manual is largely related to a hypothetical
347 example included in the Manual that does not have the benefit of actual demand
348 data, such as that used in the Revised Study from the Chicago Metro districts.
349 As a case in point, the AWWA Manual M1 example's minimum maximum day
350 capacity factor estimate of 179% for residential customers is significantly higher
351 than the actual recorded results presented in the Revised Study. The Revised
352 Study, by contrast, reflects the actual characteristics of IAWC's service areas. If
353 the AWWA example had used a minimum maximum day value more consistent
354 with the results of the Revised Study, say 135%, the weekly usage adjustment
355 factor (or residential daily variation adjustment) required to get the same
356 residential maximum day capacity factor of 250% with the same 1.34 system
357 MD/ADMM ratio would have been 1.38 (2.50 / 1.35 / 1.34). This adjustment is
358 very similar to those presented in Table 8 of the Revised Study.

359 It is difficult to comment on the applicability of the West Virginia data since
360 I am not familiar with the customers that compose the various customer classes
361 nor the study related to determining the indicated demand factors. However, if
362 residential customers have small yards or do not irrigate their yards as much as
363 residential customers in other regions, while the commercial or public customer
364 class includes such high demand customers as golf courses or high schools and
365 colleges with irrigated football or other playing surfaces, it is possible for such
366 customers to exhibit higher demands than the residential customer class. In
367 summary, I am not fully aware of the circumstances related to the variations in
368 class demands for the West Virginia situation, but it is clear that the class

369 characteristics there are quite different from those experienced in the Demand
370 Study performed for the Company's Illinois systems. However, as indicated by
371 the capacity factors used by the Company in prior rate cases, the capacity
372 factors assigned to the residential customers have exceeded those assigned to
373 other customer classes.

374 **Q20. Is Mr. Lazare's alternate demand ratio methodology as described at pages**
375 **32-33 reasonable?**

376 **A.** No. As discussed above, Mr. Lazare's conclusion that an alternative method is
377 needed is largely based on his observations of the Pekin system, which were
378 found to be based on incorrect data that was corrected in the Revised Study.
379 Thus, I do not believe there is a need for an alternative approach. Mr. Lazare
380 also makes various assumptions that are not clearly supported by the data; he
381 develops relatively low capacity factors that are inconsistent with capacity factors
382 used in prior studies, and which, if adopted, would result in significant shifts of
383 costs to the residential customers; he does not support his analyses with system
384 data to show that the customer class demands are consistent with the system
385 demands actually experienced; and the overall system diversity factors resulting
386 from the application of his proposed demand factors to the test year 2010 annual
387 usage by customer class for each of the rate areas provides system diversity
388 factors for each rate area below 1.10, which is well below the range of 1.10-1.40
389 recommended by the AWWA Manual M1.

390 **Q21. Please explain these concerns with Mr. Lazare's methodology.**

391 **A.** One of his assumptions for using a weighting of 2/7 for the demand factors
392 developed in the Demand Study and 5/7 based upon his alternative demand
393 factors by class is based on his single analysis of the Pekin system that was
394 discovered to be based on incorrect system average day usage for the maximum
395 month, as discussed above. Thus, his basic premise of the need for a "hybrid
396 allocator" methodology is flawed and unnecessary. He also indicates that no one
397 knows what day of the week residential customers will exhibit peak usage, but
398 then he uses the Chicago Metro data to assign a 2/7ths chance of the residential
399 peak occurring within the weekend simply because he believed that this data
400 indicated a coincidental day demand that occurred on a Saturday. However, a
401 review of the supporting detail shows that the maximum day demand of only one
402 of the four sampled Chicago Metro areas occurred on a Saturday. The maximum
403 day demand for two of the sampled districts actually occurred on a Wednesday in
404 the maximum month of July 2005, with the remaining district showing its
405 maximum day demand occurring on a Monday in June 2005. He then further
406 assumes that all non-residential classes use more water on the week days than
407 on the weekend because "businesses and governmental agencies would be
408 open" on those days, which ignores the fact that some business such as
409 restaurants, retail stores, and entertainment related business are also open
410 during the weekend and are just as likely to use more water on a daily basis
411 during this time than the average daily water usage during the five day week
412 period.

413 Concerning Mr. Lazare's calculation procedure, I find that he has made
414 several errors and misuses the information from the Demand Study. I will use his
415 first page of Schedule 3 developed for the Champaign rate area as an illustrative
416 example for my comments, recognizing that similar comments could be made for
417 the schedules developed for all of the other rate areas. First, the maximum day
418 variation values taken from Table 9 of the Demand Study that he shows on Line
419 1 of Schedule 3 are meant to relate residential MD/AD ratios to other customer
420 classes. They are not intended to be used to "factor down" actual customer class
421 maximum month data. Table 9 factors are used in the Demand Study to adjust
422 the indicated RDV for each rate area to be representative of the relative daily
423 variations of each respective customer class based on prior customer class
424 relationships identified in Table 7. Using the Table 9 factors without the
425 corresponding RDV from Table 8 artificially reduces the actual experienced
426 demands of each customer class. Therefore, Line 1 should only be used in
427 conjunction with an RDV or, in this example, they should be multiplied by the 1.4
428 RDV indicated for Champaign in Table 8 of the Demand Study.

429 Second, the average day within each customer classes' maximum month
430 data shown on Line 2 of Schedule 3 were not experienced in the same month as
431 the maximum month for the system. This data, if divided by the average annual
432 usage for each customer class, should represent the minimum maximum day
433 usage of each customer class. Instead of factoring down this data by the use of
434 the percentages derived in Table 9, it would have been more appropriate for Mr.
435 Lazare to have actually "factored up" the average daily usage for each maximum

436 month to be more representative of each classes' non-coincidental maximum day
437 demand. This could be done by applying the RDV as previously indicated, and
438 multiplying by the system daily variation of 1.132 shown on Line 5 and, for this
439 example, adjusting for the residential and commercial customers being billed on
440 a bimonthly basis in the Champaign rate area. Had this been done, the sum of
441 the estimated non-coincidental demands should have exceeded the maximum
442 day demand experienced by the system as a whole. Instead, the total sum of
443 factored down non-coincidental maximum day demands shown on Line 6 of
444 Schedule 3 is only 79% (26,423 / 33,320) of the system's 33,320 Mg/day
445 coincidental maximum day demand. Therefore, because there is not a
446 relationship to actual system maximum day demand, the indicated system
447 maximum day value reported on Line 6 of his Schedule 3 is not realistic.

448 Third, the hybrid extra capacity values shown on Line 14 for Other Water
449 Utilities and Large Customers are incorrect because Mr. Lazare transposed the
450 maximum day extra capacity factors from the Demand Study. The same
451 transposition error occurs on Line 15 for average daily consumption.

452 **Q22. What is the effect on Mr. Lazare's results of addressing the concerns**

453 **above?**

454 **A.** I do not agree with Mr. Lazare's alternative hybrid approach nor the need for the
455 proposed use of his 5/7ths and 2/7ths allocation factors. This approach does not
456 follow the Methodology that was agreed to be used (IAWC Exhibit 13.02).
457 Accordingly, while we offer the following comments to modify Mr. Lazare's
458 approach to be more consistent with the intended use of customer class variation

459 factors, tie-in better with actual system data, and produce capacity factors more
460 consistent with those produced in the Demand Study, we do not endorse it. To
461 illustrate the impact of suggested modifications to Mr. Lazare's alternative
462 analysis for Champaign, a modified version of his Schedule 3 has been prepared
463 and is presented herein as Schedule 1. Two additional lines are added to his
464 analysis and subscripted with the letter "a" for identification purposes. Line 3 of
465 the modified analysis recognizes the RDV (Line 1a) and the residential and
466 commercial billing adjustments (Line 2a) as previously discussed. These two
467 adjustments result in factoring up the average day within the maximum month
468 usage or ADMM (Line 2) to more properly approach an estimate for non-
469 coincidental maximum day demand by customer class. The next modification
470 applies the system daily variation (Line 5) to the weighted share of maximum day
471 demand shown on Line 3, which includes adjustments to actual customer class
472 ADMM shown on Line 2, instead of applying it to only the unadjusted ADMM
473 (Line 2) as proposed by Mr. Lazare. This revision produces a more reasonable
474 non-coincidental maximum day demand for the system, since the resulting
475 increased value of 34.58 mgd shown on Line 6 is now slightly greater than the
476 actual coincidental system demand of 33.32 mgd and results in a more realistic
477 excess of system maximum day demand over ADMM demand (Line 6 – Line 2)
478 as shown on Line 7. The resulting revised capacity factors by customer class
479 shown on Line 11 of Schedule 1 are much closer to those determined in the
480 Demand Study. Therefore, if Mr. Lazare had properly applied the adjustment
481 factors and made a few minor changes in his allocation procedure, he could have

482 produced higher customer class capacity factors that are more consistent with
483 the system’s maximum day demand.

484 **Q23. Does Mr. Lazare’s alternative approach produce diversity factors that are**
485 **within the range of reasonableness set forth in AWWA Manual M1?**

486 **A.** No. In order to test the alternative customer class capacity factors developed
487 under Mr. Lazare’s hybrid approach, the proposed hybrid capacity factors were
488 applied to projected test year 2010
489 average day demands to estimate non-

**Indicated System Maximum Day
Diversity Factors Using
Alternative Hybrid Methodology**

490 coincidental maximum day demands. The
491 sum of these demands divided by the
492 corresponding coincidental system
493 demand produced system maximum day
494 diversity factors that were generally well

Rate Area	Diversity Factor
Champaign	1.01
Chicago Metro	1.07
Lincoln	1.07
Pekin	0.99
Zone 1 (SPSPSB & Sterling)	1.10
AWWA Allowable Range	1.10 - 1.40

495 below the lower limit of the range considered reasonable by the AWWA Manual
496 M1 as indicated in the adjoining table. Therefore, the alternative hybrid customer
497 class capacity factors proposed by Mr. Lazare are not reasonable according to
498 general industry standards. Tables used to develop the maximum day system
499 diversity factors are attached as Schedule 2.

500 **Q24. Does this conclude this portion of your rebuttal testimony?**

501 **A.** Yes, it does. I will file additional rebuttal to interveners in this case in accordance
502 with the modified case schedule.

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**Modified Development of Maximum Day Capacity Factors
for Champaign**

Line No.	Description	Residential	Commercial	Industrial	Other Public Authority	Other Water Utilities	Large Customers	Total
1	Max Day Variations (Table 9)	100%	85%	80%	80%	80%	80%	
1a	Residential Daily Variation (Table 8)	1.4	1.4	1.4	1.4	1.4	1.4	
2	Ave. Max Month Use (Table 6)	10,975	4,352	1,916	759	912	4,428	23,342
2a	Bimonthly Billing Adjustment (Table 10)	1.05	1.05	1.00	1.00	1.00	1.00	
3	Weighted Share (Line 1 x 1a x 2 x 2a)	16,133	5,438	2,146	850	1,022	4,959	30,548
4	Share of Total (Line 3)	0.528	0.178	0.070	0.028	0.033	0.162	1.000
5	System Daily Variation (Table 2)							1.132
6	System Max Day (Line 3 x Line 5)	(Actual Coincidental System Max Day Demand is 33,320 Mg/day per Table 2)						34,580
7	Excess of System Max Day over Average Day Max Month (Line 6-Line 2)							11,238
8	Share of Excess (Line 4 x 7)	5,935	2,001	789	313	376	1,824	11,238
9	Max Day (Line 2 + 8)	16,910	6,353	2,705	1,071	1,288	6,252	34,580
10	Average Annual Use (Table 6)	8,434	3,246	1,797	581	626	3,374	18,058
11	Max Day Ratio (Line 9 / Line 10)	200%	196%	151%	184%	206%	185%	

Sources: Demand Study (IAWC Ex. 13.01(Revised))

Champaign
Test Year 2010 Units of Service with Hybrid Customer Class Demand Factors

Line No	Customer Class	(1)	(2)	(3)	(4)	(5)
		Water Usage		Maximum Day		
		Annual	Average Day	Capacity Factor	Total Capacity	Extra Capacity
		Ccf	Ccf/day (2) / 365		Ccf/day (2) x (3)	Ccf/day (4) - (2)
				Schedule 3		
1	Residential	4,270,658	11,700	168%	19,656	7,956
2	Commercial	1,595,751	4,372	162%	7,083	2,711
3	Industrial	730,576	2,002	124%	2,482	480
4	Large Industrial	0	0		0	0
5	Other Public Authority	378,425	1,037	151%	1,566	529
6	Large Other Pub. Auth.	1,691,276	4,634	152%	7,044	2,410
7	Other Water Utilities	415,430	1,138	169%	1,923	785
8	Total	9,082,116	24,883		39,754	14,871
9	Total noncoincidental demand				39,754	
10	Total coincidental demand [1.586 x 24,883 Ccf/day]				39,474	
11	Ratio non to coincidental demand (Diversity Factor)				1.01	
12	Diversity Factor Typical Range for Utilities				1.10 - 1.40	

Notes:

- Capacity factor for Large Other Public Authorities was shown as 158% on Schedule 3 before correction of first transposition error.
- Capacity factor for Other Water Utilities was shown as 163% on Schedule 3 before correction of first transposition error.
- Average daily usage shown on Lines 6 and 7 were erroneously transposed on Mr. Lazare's Schedule 3.

Chicago Metro
Test Year 2010 Units of Service with Hybrid Customer Class Demand Factors

Line No	Customer Class	(1)	(2)	(3)	(4)	(5)
		Water Usage		Maximum Day		
		Annual	Average Day	Capacity Factor	Total Capacity	Extra Capacity
		Ccf	Ccf/day (2) / 365		Ccf/day (2) x (3)	Ccf/day (4) - (2)
				Schedule 3		
1	Residential	4,782,331	13,102	225%	29,480	16,378
2	Commercial	1,203,829	3,298	232%	7,651	4,353
3	Industrial	57,911	159	154%	245	86
4	Large Industrial	0	0		0	0
5	Other Public Authority	30,394	83	265%	220	137
6	Large Other Pub. Auth.	0	0		0	0
7	Other Water Utilities	56,935	156	199%	310	154
8	Total	6,131,400	16,798		37,906	21,108
9	Total noncoincidental demand				37,906	
10	Total coincidental demand [2.113 x 16,798 Ccf/day]				35,494	
11	Ratio non to coincidental demand (Diversity Factor)				1.07	
12	Diversity Factor Typical Range for Utilities				1.10 - 1.40	

Notes:

- 1 Water usage above reflects projected 2010 test year usage for the Chicago Metro rate area instead of the Champaign water usage presented in Mr. Lazare's Schedule 3 (Page 2 of 5).

Lincoln
Test Year 2010 Units of Service with Hybrid Customer Class Demand Factors

Line No	Customer Class	(1)	(2)	(3)	(4)	(5)
		Water Usage		Maximum Day		
		Annual	Average Day	Capacity Factor	Total Capacity	Extra Capacity
		Ccf	Ccf/day (2) / 365		Ccf/day (2) x (3)	Ccf/day (4) - (2)
				Schedule 3		
1	Residential	363,461	996	152%	1,514	518
2	Commercial	236,735	649	140%	909	260
3	Industrial	132,566	363	131%	476	113
4	Large Industrial	0	0		0	0
5	Other Public Authority	332,847	912	130%	1,186	274
6	Large Other Pub. Auth.	0	0		0	0
7	Other Water Utilities	0	0		0	0
8	Total	1,065,609	2,920		4,084	1,164
9	Total noncoincidental demand				4,084	
10	Total coincidental demand [1.312 x 2,920 Ccf/day]				3,832	
11	Ratio non to coincidental demand (Diversity Factor)				1.07	
12	Diversity Factor Typical Range for Utilities				1.10 - 1.40	

Pekin

Test Year 2010 Units of Service with Hybrid Customer Class Demand Factors

Line No	Customer Class	(1)	(2)	(3)	(4)	(5)
		Water Usage		Maximum Day		
		Annual	Average Day	Capacity Factor	Total Capacity	Extra Capacity
		Ccf	Ccf/day (2) / 365		Ccf/day (2) x (3)	Ccf/day (4) - (2)
				Schedule 3		
1	Residential	1,047,089	2,869	161%	4,619	1,750
2	Commercial	308,732	846	149%	1,261	415
3	Industrial	882,946	2,419	123%	2,975	556
4	Large Industrial	0	0		0	0
5	Other Public Authority	224,941	616	161%	992	376
6	Large Other Pub. Auth.	0	0		0	0
7	Other Water Utilities	0	0		0	0
8	Total	2,463,708	6,750		9,847	3,097
9	Total noncoincidental demand				9,847	
10	Total coincidental demand [1.467 x 6,750 Ccf/day]				9,905	
11	Ratio non to coincidental demand (Diversity Factor)				0.99	
12	Diversity Factor Typical Range for Utilities				1.10 - 1.40	

Zone 1 (SPSPSB & Sterling)
Test Year 2010 Units of Service with Hybrid Customer Class Demand Factors

Line No	Customer Class	(1)	(2)	(3)	(4)	(5)
		Water Usage		Maximum Day		
		Annual	Average Day	Capacity Factor	Total Capacity	Extra Capacity
		Ccf	Ccf/day (2) / 365		Ccf/day (2) x (3)	Ccf/day (4) - (2)
				Schedule 3		
1	Residential	11,653,050	31,926	166%	52,997	21,071
2	Commercial	5,447,762	14,925	156%	23,283	8,358
3	Industrial	3,426,045	9,386	147%	13,797	4,411
4	Large Industrial	1,473,379	4,037	147%	5,934	1,897
5	Other Public Authority	1,619,956	4,438	168%	7,456	3,018
6	Large Other Water Utilities	3,553,640	9,736	149%	14,507	4,771
7	Other Water Utilities	3,762,270	10,308	183%	18,864	8,556
8	Total	30,936,102	84,756		136,838	52,082
9	Total noncoincidental demand				136,838	
10	Total coincidental demand [1.466 x 84,756 Ccf/day]				124,252	
11	Ratio non to coincidental demand (Diversity Factor)				1.10	
12	Diversity Factor Typical Range for Utilities				1.10 - 1.40	